

5 Easy Steps to Purchase Medical Equipment for Your Hospital in Nigeria

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Opening a new hospital or clinic in Nigeria is an exciting undertaking. However, it can also be quite a challenge. For instance, many doctors do not know where to buy all of the equipment required for a hospital or clinic. Additionally, many doctors and surgeons find that they need help prioritizing their equipment needs. Below is a simple five-step process that will help you organize the purchasing process and find a [dependable medical equipment supplier](#) for your hospital in Nigeria.

Step 1: Identify Your Hospital's Specialty or Areas of Expertise

This step will give your [medical equipment supplier](#) valuable information about the types of products that should be quoted. For instance, a hospital focusing on orthopedic surgery may require a surgical table with a special orthopedic attachment. Below are some examples of the most common types of hospitals:

- General Hospital or Multi-Specialty Hospital
- Maternal / Child Health Hospital
- Fertility Hospital
- Pediatric Hospital
- University Hospital
- Training Hospital
- Cancer Hospital

Many hospitals and clinics in Nigeria are multi-specialty, with doctors and surgeons who perform a wide variety of procedures.

Step 2: Know Approximately WHEN you will need the Equipment

By outlining your timeframe, you provide your equipment supplier with an idea of the urgency of your need. Suppliers will understand that it is difficult to provide an exact date, so it is fine to provide your best estimate. Below are some examples of some helpful responses to the question of timing:

"I plan to open my hospital in June, so would like the equipment by May."

"We will not break ground until next year, but I would like a quote in 2 weeks."

"I would need for you to be able to ship the equipment within 4-6 weeks."

"We must receive the equipment in Nigeria no later than December 20th."

Step 3: Make a List of the Equipment that You Will Need Along with Quantities

If you do not have a list, or if you need help creating a list, please go to Step 4.

This list should include all of the medical equipment that you will need to buy for your hospital, along with quantities and key specifications. Below is a suggested format, along with a few sample entries:

EQUIPMENT NEEDED	KEY REQUIREMENTS	QUANTITY
Anesthetic Machine	Ventilator and one isoflurane vaporizer	3
General Surgical Table	Electric operation with battery backup	3
Operating Light	Dual head ceiling mount	3
Recovery Monitor	NIBP, SPO2, EKG and Temperature	4
Critical Care Ventilator	Compatible with adults and children	2

Step 4: Make a List of Each Area of Your Hospital that Requires Equipment

This step will help suppliers organize your quotation. Additionally, they can notify you if there are types of equipment that they are unable to provide. This will allow you to begin contacting other vendors if that step is necessary.

Hospital Area	Number of Areas
Examination Rooms	Three Rooms
Operating Theatre	Two Theatres
Recovery Area	One Area / Four Beds
Inpatient Rooms	Twenty Rooms
Critical Care Rooms	Five Rooms
NICU	One unit / Four Beds
PICU	One unit / Four Beds
Labor & Delivery	Four Rooms
Sterilization Area	One
Pharmacy	One

Step 5: Begin Researching Hospital Equipment Suppliers

Now that you have organized the key details of your hospital project, it is time to start your search for a trusted medical equipment company. There are thousands of equipment providers across the globe and it is important to evaluate companies very carefully. Many hospital owners choose to work with a trusted medical equipment supplier in the United States or Nigeria. When [evaluating medical equipment providers](#) from Nigeria, you should keep the following four points in mind:

Quality: Seek an accredited company with a commitment to quality

Experience: Ideally a company should have 10 or more years of experience

Price: The company with the lowest price is usually not the best

References: Beware of companies that cannot provide references in Nigeria

Please [contact us](#) if you would like to speak with someone who can help you source all of the equipment for your hospital in Nigeria. We have provided high quality medical equipment to hospitals in Nigeria since 1984. We look forward to helping you furnish your hospital!