

# DRE & University of Perpetual Help

Celebrating a Decade of Collaboration in Care for the Residents of the Philippines

## Project Details

**Medical Organization:** University of Perpetual Help

Locations: Las Piñas, Manila, Molino, Calamba, Biñan, Lipa, Malasiqui, Cauayan City, General Mariano Alvarez

#### **Equipment Sourced:**

- Anesthesia Machines
- Surgery Tables
- ☑ Patient Monitoring & Telemetry
- Surgical Lighting
- ♥ Electro-surgical Units
- Respiratory Ventilators
- Defibrillators
- ♥ Infusion Pumps



have been honored to provide medical equipment to all of the hospitals within the UPH family. Recently, we furnished Tamayo Towers with hospital beds and operating theatre equipment. ??



### The Opportunity

A Need for Premium Equipment at an Affordable Price

Founded in 1975, The University of Perpetual Help (UPH) is a comprehensive network of hospitals and academic institutions. UPH is dedicated to the delivery of quality healthcare and education to the Filipino people – especially the people of Las Piñas and surrounding rural areas.

UPH founder, Dr. Antonio Laperal Tamayo, recognizes the critical role that quality medical equipment plays in this mission. However, a major challenge for Dr. Tamayo and his team was sourcing affordable medical equipment from a trustworthy company.

### Our Solution

Quality Equipment, A Trusted Relationship and a Trip to Kentucky!

Dr. Tamayo first contacted Kary VanArsdale, Director of International Operations for DRE Medical, in 2006 when he called to inquire about a surgical table. During the course of that first conversation, the seeds of a long-term trusted relationship were planted.

Dr. Kary VanArsdale outlined DRE's ability to provide virtually all of the medical equipment that UPH required. Dr. Tamayo sent two of his staff to Kentucky to evaluate the quality of DRE's equipment firsthand. During this visit, UPH confirmed their order to furnish Las Piñas Hospital and began to outline future purchasing plans.

Over the years, DRE has furnished surgical lights, operating tables, patient monitors, anesthesia, electrosurgical systems, infant incubators, hospital beds, infusion pumps, exam equipment and more to UPH facilities. DRE and UPH continue to work together today to ensure that residents of the Philippines are treated at UPH with high quality, cost-effective medical equipment from DRE.









