www.ayni.in

THE REAL PROPERTY OF

# odyni

#### Language learning to get you talking



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Ayni is a collaborative language learning platform that guarantees rapid improvement in speaking skills, through conversations with perfectly-matched penpals. And it's free!

Here at Ayni, we speak foreign languages with complete confidence. The optimal conditions are brought together to facilitate encounters and to make penpals feel comfortable.

Here at Ayni, we gain rewards to stay motivated. Our partners encourage our members to pursue learning by offering exclusive gifts to reward their progress.

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#### Here at Ayni, we speak languages with complete confidence

Millions of people worldwide learn a foreign language without daring to speak it in public. They are perhaps scared of making mistakes, being misunderstood or losing their composure. Whether it be in the classroom, at work or even with friends, they don't want to make a fool of themselves.

But what does fluency really mean? Does it mean speaking perfectly without mistakes? No! It means speaking a language with confidence.

Our vision is to offer a reassuring and efficient service that's free and available everywhere. Ayni is a highquality experience, where users feel comfortable to speak in another language and progress together.

# Here at Ayni, we gain rewards to stay motivated

Foreign languages aren't learnt in the same way as a subject like Maths. The secret to the polyglot's success is simple: practice, practice, and continue to practice! You quickly realise that motivation is the key to success.

At Ayni, we hold the belief that perseverance creates incredible opportunities in life, such as travel, encounters and work.

That's the reason why we make a point of encouraging each member of our community to pursue learning their language. May they be proud of their accomplishments, and happy to win gifts as they progress!



# Learning with Ayni Human

Speak with natives, and not with programmes



#### Ludique

The activities are linked to your need and interests



**Efficient** The results are

concrete and quickly perceived



**Attractive** Win exclusive gifts as you progress in your learning



**Brave** Immerse yourself: a new culture, advice, tips, and more.



Autonomous

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Wherever you are, enroll in your learning.



**Free** No advertising, no Premium account, just mutual help.



**Simple** In 1 click, start speaking with your penpal.



1. Meet on www.ayni.in

- Test your language level when you log in
- Choose the time slot you want
- Fix an appointment with the ideal penpal from the country you want



- Write to your penpal through the app
- Make a video call on your laptop to discuss
- Your minutes spent are converted into points





- Check the exclusive offers from Ayni's partners
- Be rewarded in 1 click with tavel, certificates, book, cinema tickets, and more
- Enjoy your gift immediatly!



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Johanna is a French student who dreamed about living in Brazil. She had great marks at school in Portuguese but she never practiced enough to be able to speak it.

Johanna's story

A year ago, she logged on to the Ayni website and met Isabella who lived in Brasil and wanted to learn French for her studies. Thanks to Ayni, they could both achieve their goals, as in gaining points for each activty they completed, they could access their desired rewards, ranging from guidebooks to flight tickets to Rio!

After few weeks of mutual help, Johanna was ready to pack her bags with a flight ticket in her pocket, lots of advice in her notebook, a friend waiting for her at the airport and the serenity to speak like a real local!

> Here is just one story among many others. All began on www.ayni.in

#### Memory +

creditole gesuit Practicing (creating, analysing, arguing) is considered as active learning. 70% to 90% of knowledge is retained

# Confidence +

Between listening and speaking, there's only one moutain to climb. Become more confident to speak.

### **Motivation +**

Motivated and determined, you know that anything is possible. Perseverance is key

#### Discovery +

The whole world is waiting to be discovered: New expressions, new accents, new ways to view the world.

# Intercultural Exchange

These experiences make us question ourselves. Getting to know new people and cultures makes you reflect on yourself and your experience. We leave feeling enriched by a better understanding of the world around us.

**Tutors** Researchers

11 commun During a year, we led research in partnership with researchers and professionnal from Sorbonne University and CNAM. Together, we have developped a unique solution which democratises autonomous collaborative language learning.

The Change Actors are united around the same dream: to evolve language e-learning



#### **The Penpals!**

Students, young professionals, polyglotts, travelers, cinema fans, college students, future mums, retired persons, managers, career-changers or simply curious, our penpals are all gathered around learning and sharing.

#### They support us

I ots of charities and institutions, as well as our partners, share the same vision of language learning. These actors help us to certify our method, to reward our members. and to mobilise new communities







bpifrance

# **La Team** Ready for <mark>Ayni</mark>thing

#### Kevin Allec Founder & CEO, 26

Fascinated by the beauty of travel and culture, Kevin dreams of a world with Ayni where language wouldn't create barriers, but windows inviting you to discover the world.

#### Jordan Jeandon CMO, 26

With his creative and versatile mind, and his entrepreneur background, Jordan develops his vision with Ayni: to make the society evolve around living together

### **The Key Dates**

February 2015 Ayni's creation

**July 2015** Ayni wins the social positive price by HPE at Hack4Europe, the first European hackathon

**October 2015** Launch of the e-learning prototype

March 2016 Ayni settles in the CNAM and the HPE incubator and refines its learning method

**March 2017** After 12 months of R&D et 10 000 duos created, Ayni formalised the launch of its new website, a first world platform for immersion and motivation au monde

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#### www.ayni.in

"Ayni" is a life philosophy first conceived in South America, which enables communities to live in harmony. Every member's spirit is in tune with their surroundings.

It's a traditionnal form of mutual help which keep the relationship balance between all members. It's a collective energy which pushes to surpass ourselves everyday for the others.

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