



We help **Great** companies build **Excellent** teams,  
**Anytime, Anywhere** Across the Globe!

## CQ Global Overview

### Our Global Experience

With over 550 successful placements around the globe, CQ Global has successfully impacted a wide and diverse range of companies. We pride ourselves on being at the multi-cultural intersection of people and business, locating and delivering the best talents for the best companies.

We are fully committed towards our customers business needs and challenges, understanding that in this day and age, the right people in the right positions are mission critical to business success.

Our accuracy level, business acumen, professional attitude and passion bring together and deliver the people quality needed to drive success.

## Our Added Value



### Cultural Fit

Strong multi-cultural awareness, minimizing cultural errors and maximizing accuracy and fit



### Assessment

Added value tools to thoroughly assess behavioral aspects and support decision making processes



### Best Practices

Bringing to play and localizing critical local info: compensation, hiring, legal and financial



### Consultancy

Support, assistance and solutions for all stages connected and impacting success



### 360° SLA

Full E2E service, project management and navigation for all related needs



### Proximity

We are here, next to you and you will feel it – as if we are in the office next door

## Finding the Best Talent for the Best Companies

One of our main missions and daily challenges is to bridge the cultural gaps, mitigate the "margin of error" that characterizes the global recruitment arena and the multi-cultural world we live in.

Our qualitative "edge" and experience are about delivering talents, qualifying them based on your "must haves", convincing them to move out of their "comfort zone" and "baking" them at the right temperature so they are ready, willing and able to explore the opportunity and join your adventure. to be successful!

We believe that the only way to make this happen is for us to be strongly embedded inside of your organization, fully understand your business challenges and navigate you across the challenging waters of global recruitment, in any and all ways needed to be successful!

# The CQ Global Methodology: Timeline and Project Details

Week 01*	<p><b>Stage 1: Characterization and Definition:</b> Characterize/define and analyze the commercial, product, territorial, operational, and cultural challenges including KPI's, expectations and business challenges</p>
Week 01*	<p><b>Stage 2: Research, Map &amp; Source:</b> Research and map companies, competition and source for relevant and potential candidates</p>
Week 02 To Week 04	<p><b>Stage 3: Reach Out &amp; Candidate Engagement:</b> Reach out engage and start our interview process. Candidates will be interviewed between 2-3 times in order to fully assess, understand and qualify</p>
Week 03 To Week 05	<p><b>Stage 4: Candidate presentation:</b> Candidate presentation (Executive summary) defining and drilling down into the career road map, “must haves” and other relevant attributes.</p>
Week 04 To Week 07	<p><b>Stage 5: Customer Interviews:</b> Customer initial interviews to support calibration that can impact continued sourcing efforts</p>
Week 08	<p><b>Stage 6: Reference/Background and Personality Assessment:</b> Once you have reached 2-3 finalized candidates, we will assist you in reference, background and Personality/Behavioral assessment testing</p>
Week 09	<p><b>Stage 7: Negotiations and Signing:</b> Facilitate and assist in all aspects of putting together compensation packages, relevant benefits and support negotiation stages until you have signed with the candidate and agreed on a start date</p>
* Weekly Status	



## Don't trust our word only, ask them directly...



**Doron Gerstel**  
CEO @ Perion Networks  
054-8050701



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After our three recent successful placements in the U.S. (2) and in Spain (1) of senior business executives, I see CQ Global as an integrative part of Perion's global hiring efforts. The CQ Global team was fully committed, understood our business challenges and brought together the professional attitude, the high-quality delivery and the passion needed to find great talents and succeed in global head hunting. It's a partnership that we at Perion know we can rely on.



**Amit Dar**  
Co-Founder @ Neuroliief  
054-4900914



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As an Israeli Co-founder, finding an active Chairman of the Board in the U.S. for a startup company is mission critical to success. After Chris Richardson joined as acting Chairman, we quickly understood that we hit gold, and have not looked back since. The CQ Global team worked with us in full harmony and as a true partner, and the results speak for themselves!



**Orly Hirsch**  
VP People @ Nuvo Cares  
054-4414801



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Finding the right employee to hire overseas, especially when establishing your initial team is always a challenge. Recently CQ Global placed our first Customer Success professional in the US. This is our 2nd successful placement with the CQ Global Team, and we believe there will be more to come. CQ Global is not just another vendor, they are my partner of choice for everything connected to global recruitment.



**Hila Hershkovitz**  
VP HR @ MeMed  
054 - 4958023



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We worked with the CQ Global team on our U.S. CCO position and from the outset we felt that we are engaged with professionals who both understand our needs and cared about our future success! The CQ Global team understood the critical attributes we were looking for and delivered accurate and high-quality candidates all along the process. We received expert consultancy and felt that our work together was a true partnership with exceptional results!



**Ayelet Oryan-Godard**  
VP HR @ Kornit Digital  
052-5522959



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We started working with CQ Global on one position and quickly understood that we have a great partner to work with. Since then we have worked together and closed three important and high impact positions: Head of APAC, Head of Marketing U.S. and HR Director U.S. The CQ Global team has an amazing commitment towards Kornit Digital, understands our business and delivers accurate candidates. They bring to life what a consultative and professional attitude, fueled by true passion – the three main tributes to a true partnership.

## And a few more that we are very proud of...

