

Proliferation of ADB and Contribution to Safety

Viren Merchant DVN-Workshop Michigan September 21, 2021



- 1. The need for ADB (Adaptive Driving Beam) as safety equipment
- 2. Koito efforts to promote ADB
- 3. ADB has a bright future

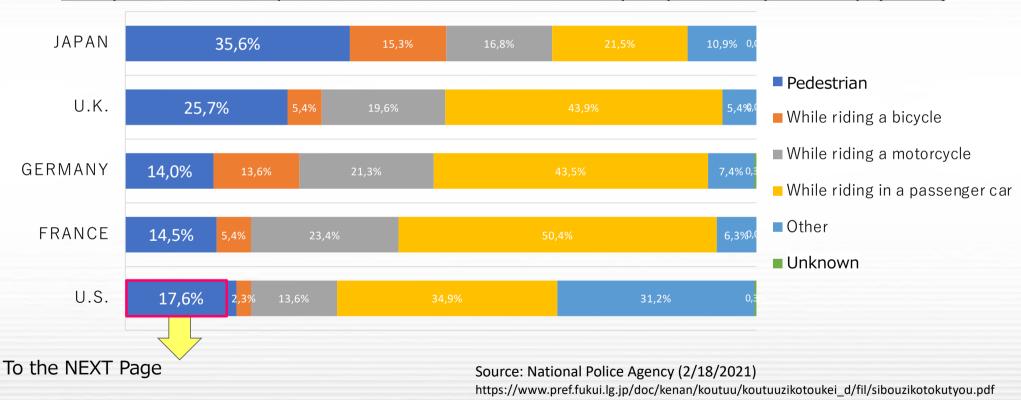


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Pedestrian Fatalities

Comparison of composition of deaths within 30 days by state by country (2018)





Pedestrian Fatalities in US are Increasing at an Alarming Rate

Pedestrian fatalities declined until 2009 to about 4000 in US, last 4 years over 6000 fatalities



Source: FARS Database

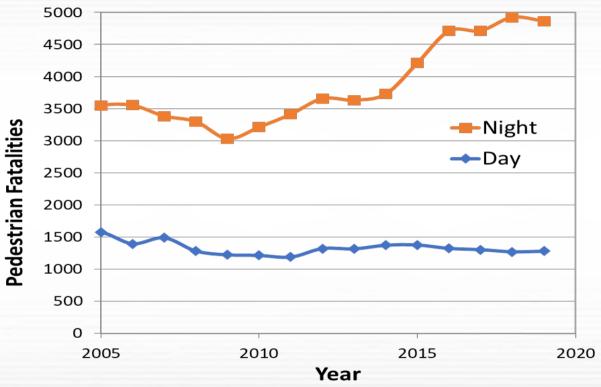
https://www-fars.nhtsa.dot.gov/Main/index.aspx

What factors cause the increase and how much can ADB help to reverse the trend?





Pedestrian Fatalities in US are Increasing at an Alarming Rate



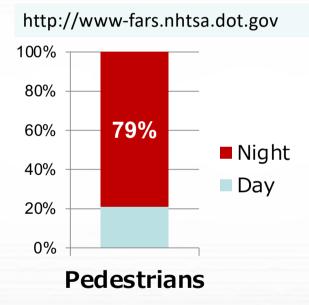
Since 2009, Daytime Pedestrian Fatalities are up 5% Since 2009, Nighttime Pedestrian Fatalities are up 61% Conclusion: Pedestrians Must Become More Visible at Night!

Source: FARS Database

https://www-fars.nhtsa.dot.gov/Main/index.aspx



2019 FARS Fatality Data



79% of pedestrian fatalities occur at night

→ High beam is effective for finding pedestrians at night

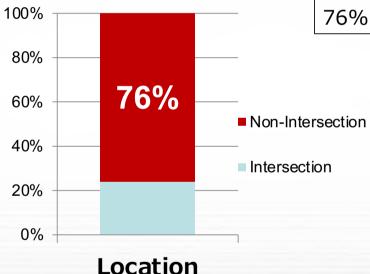






2019 FARS Fatality Data

http://www-fars.nhtsa.dot.gov



76% of pedestrian fatal accidents are non-intersection walking accidents

→ADB is effective for early detection of crossing



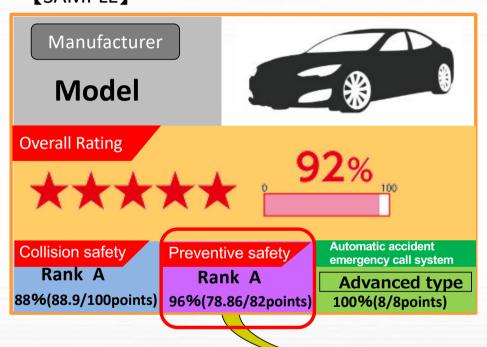
Conclusion: Pedestrians must become more visible away from intersection in unlit areas.





Merit points added for equipment in automobile assessment

[SAMPLE] (since 2018 in Japan)

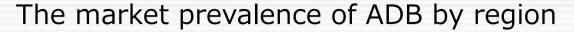


- Autonomous Emergency Braking System
 Lane Departure Prevention System
 Rear-view monitoring system
 High-performance headlights
 Pedal misapplication prevention
- •The total score of the above five items is 66.40/82 or higher to obtain rank A.
- •In the high-performance headlight category
 ADB scored 5.0 points compared to 1.4 points for AHB.
 (When both are activated at 41 km/h or faster)

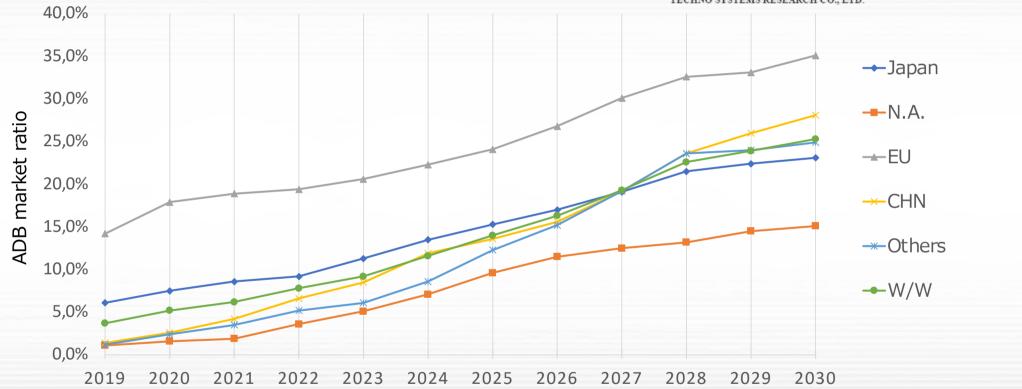
ADB contributes to improving vehicle safety rank in Japan, and this trend is expected to reach global proportions.







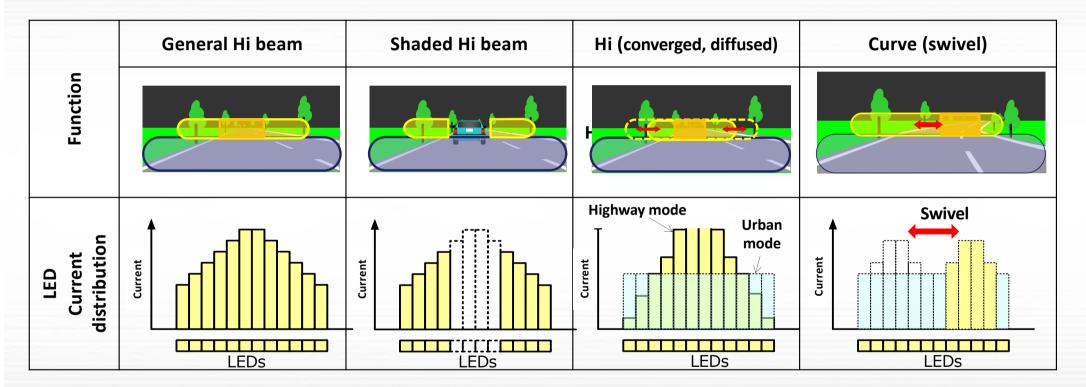
Excerpt: 2021 automotive headlamp marketing analysis TECHNO SYSTEMS RESEARCH CO., LTD.



- The prevalence of ADB is expected to increase toward 2030 while Europe keeps leading the highest rate.
- Awaiting the US regulation to be amended in NA market but expected positive outlook once it is permitted in 2022



ADB illuminates far distances and beyond the curve in addition to the basic shading function.



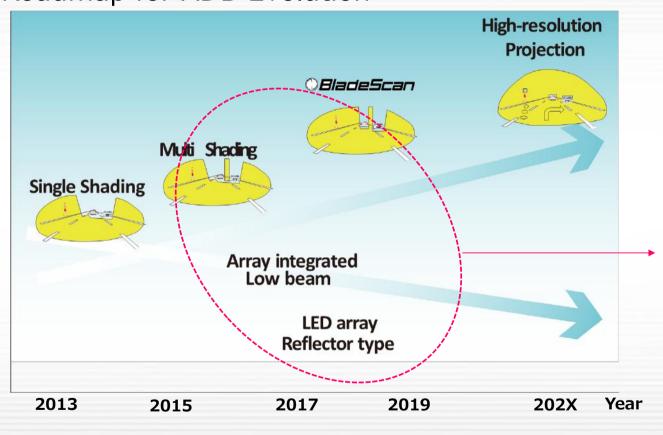
ADB has a role to play safety under any driving conditions.



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Roadmap for ADB Evolution



ADB with 10 segmented LED array is the current mainstream.

A key to its prevalence is as follows;

- ① Coordination with styling
- 2 High performance



① Coordination with styling

HL styling trends

⇒It tends to shift towards compact Lo/Hi beam unit & thin profile lamp contour as LED HLs are evolved.

(e.g.: TOYOTA COROLLA) https://cars.usnews.com/cars-trucks/toyota/corolla



HALOGEN Lo/Hi



LED Lo Beam HALOGEN Hi Beam



LED Lo/Hi (2eyes)



LED Lo/Hi (1eye)



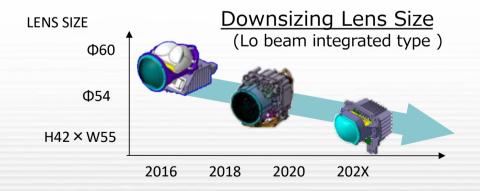
① Coordination with styling Adaptability

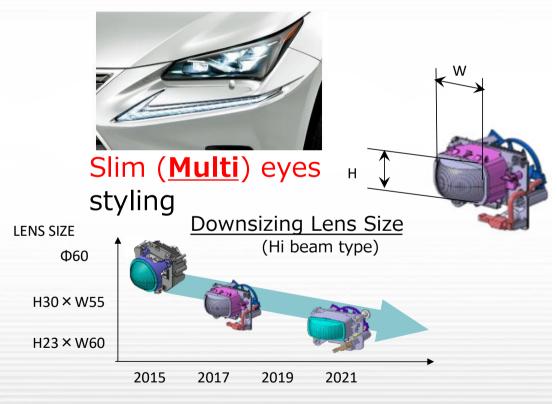
⇒Develop compact ADB unit flexible for any styling

https://cars.usnews.com/cars-trucks/



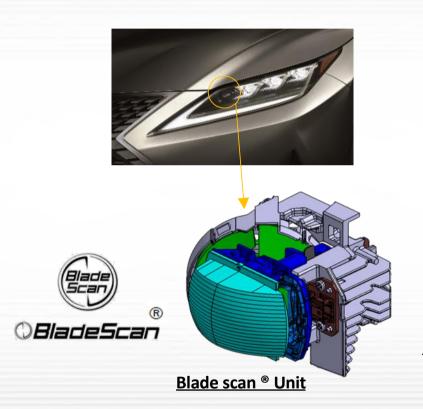
Single eye styling







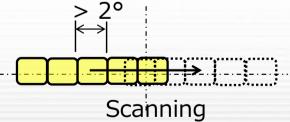
2 High performance

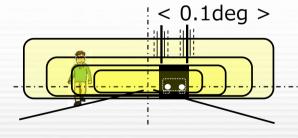


Scanning approach



Scanning can make higher resolution



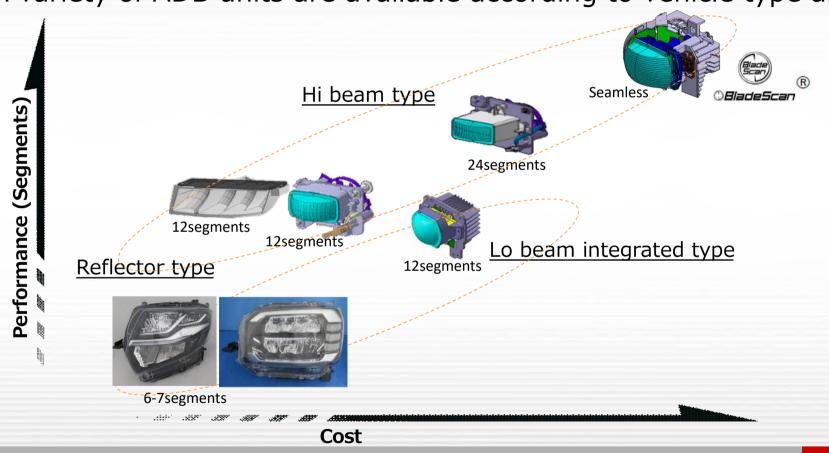


Scanning using a rotating mirror enables high-resolution ADB with only 10 LEDs.



Current Lineup

 \Rightarrow A variety of ADB units are available according to vehicle type and design.



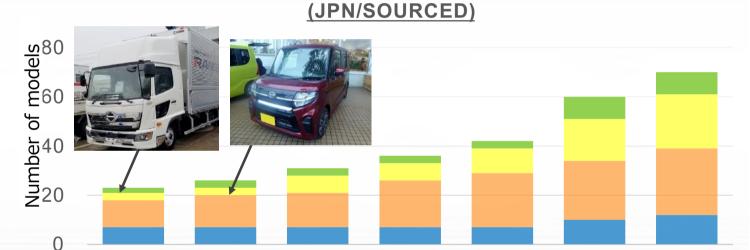


Adopted for all categories of vehicles, from light cars to heavy trucks

2018

2018 First used in heavy-duty trucks (HINO PROFIA/RENGER)

2019 First used in mini cars s (DAIHATSU TANTO)



2021

■ MID level ■ Low cost ■ Others

2022

2023

2024

2020

CHANGES IN NUMBER OF MODELS WITH ADB

In 2020 and beyond, we expect the number of lamps with ADB to increase steadily.

2019

Luxury car



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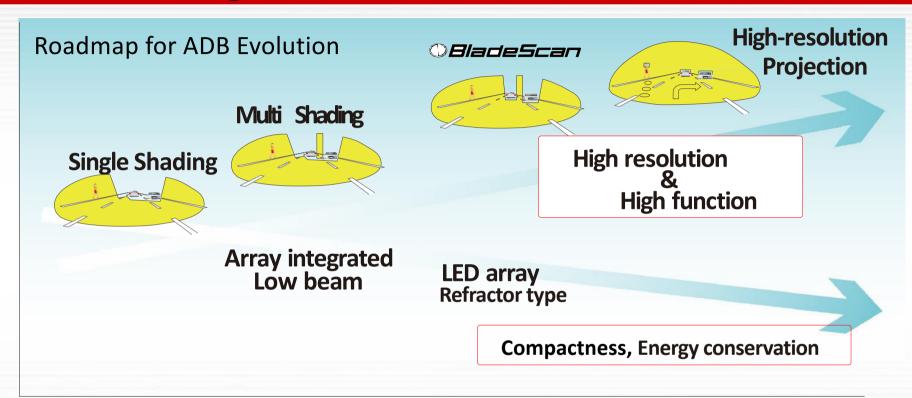


North America expansion

NHTSA - ADB Final Rule Timeline and Dates: Latest timing was July 2021





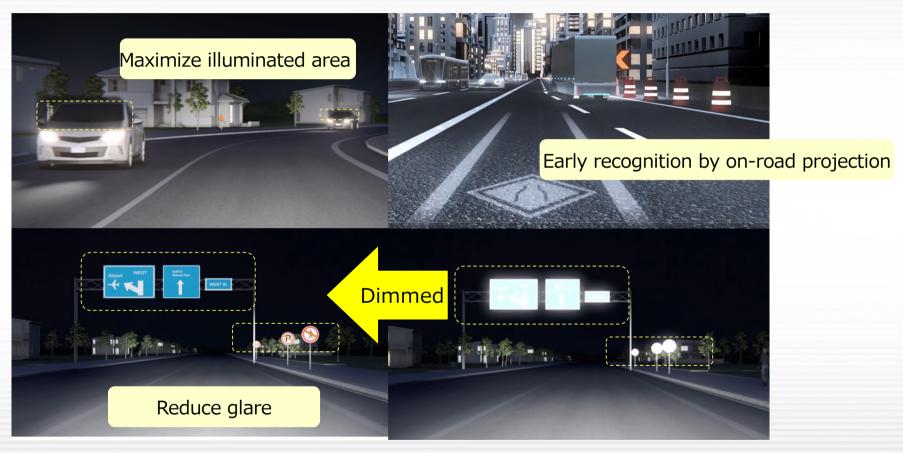


Bright future means

- Benefit for customers
- ② Benefit for the industry

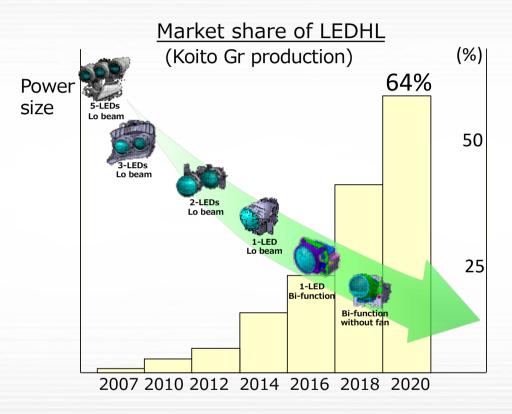


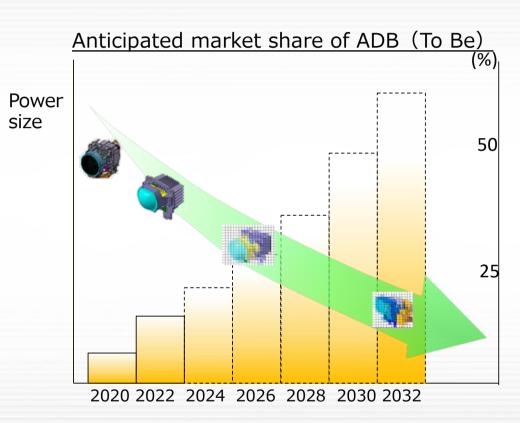
① Customer benefits High-resolution & High-function for Safety





② Industry benefits





Similar to the increase in LEDHL market share, we can anticipate the increase of ADB market share contributing not only to safety nighttime drive but also evolution in our industry.



