

# SHIBOLET & CO. LAW OFFICE

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Established in 1973, Shibolet & Co. is one of Israel's largest full-service corporate law firms, with affiliated offices in New York and Shanghai, building on a sterling legacy as we pioneer tailor-made legal solutions across evolving market sectors. Consistently ranked among the top five Israeli law firms, Shibolet is widely regarded as a powerhouse for business-oriented legal service, expertise, and insight. The firm's team-oriented multidisciplinary approach has empowered us to develop a holistic legal-business perspective that reflects extensive expertise in various specific sectors.

This unique perspective enables our attorneys to thoroughly understand and adapt to clients' evolving needs in any legal context, facilitating the accomplishment of their business objectives. We champion innovation, as our outstanding professional team leads the way in identifying, researching, and mastering new legal solutions, offering our clients added-value services such as innovative business tools and business development solutions.

#### CORPORATE, COMMERCIAL & M&A

Our Commercial, Corporate and M&A Practice offers comprehensive, practical legal services of exceptional quality, serving clients across many industries, including public and private Israeli companies, and multinational corporations. We also frequently counsel boards of directors, senior management, and shareholders on related corporate governance, regulatory, and tax issues. The highly-skilled practice team helps these clients navigate any type of transaction – takeovers, acquisitions, mergers, leveraged buyouts, joint ventures and other complex strategic deals, among others – drawing on specialist expertise in key areas such as hi-tech, antitrust, securities, regulation, intellectual property, environment, employment, and taxes.



#### HIGH-TECH & VENTURE CAPITAL

The Hi-Tech & Venture Capital Practice is considered one of the largest and most distinguished High-Tech practice in Israel and is consistently attaining top-tier ranking, delivering hands-on legal services of superior quality. Shibolet serves transactional and corporate needs across all sectors. Our practice consists of 90 professionals, including more than 20 partners, each of whom brings in-depth legal knowledge and unique commercial understanding to the table. Together, the team offers expertise in specialist fields such as Mobility & Automotive, Cyber, Fintech, Life Science, Agritech & Foodtech, Retail, Semiconductors, Media & Communications and Defense, among many other hitech verticals. We represent the full lifecycle of Israel's hi-tech ecosystem, from entrepreneurs, startups and mature technology companies to academic research institutes and TTOs, technological incubators and accelerators, VC and private equity funds and private investors, becoming an integral part of each client's strategic management team. Shibolet also provides legal advice to prominent private equity funds and foreign venture capital seeking to establish a presence in Israel, including structuring such activity on the corporate and tax sides.

## CAPITAL MARKETS & SECURITIES

We are at the forefront of the most complex issues in international capital markets and securities law, and renowned for providing innovative advice on new and existing financial structures and instruments. Our team of experts has extensive cross-border experience involving multinational and dual-listed public companies, as well as global stock markets and offer exceptional technical expertise and comprehensive practical guidance on all aspects entering public markets: from IPOs, secondary and private offerings, and capital raisings, through to litigation and mediation, adoption and implementation of senior executives' compensation policies and internal enforcement programs in the securities field. our in-depth current knowledge and meticulous attention to detail has made us the partner of choice for many underwriters and issuers when undertaking initial public offerings on the international stock exchanges.

#### LITIGATION

Our experienced team of litigators represent both foreign and domestic clients before all courts and tribunals, including arbitration and mediation. We represent a broad spectrum of local and foreign companies involved in litigation in Israel, both as plaintiffs and defendants. Our portfolio of services includes enforcement of judgments against government bodies concerning regulatory and other issues. Our experts handle bankruptcies, receiverships and "Chapter 11" like measures.



#### INFRASTRUCTURE, PROJECT FINANCE & GOVERNMENT TENDERS

The Projects, Infrastructure & Financing Practice team provides seamless service across multiple time zones and locations, applying our global experience, industry knowledge, and skills in all legal aspects related to the financing, development, construction, operation, management, and maintenance of major global and domestic projects, including on all major BOT & PFI projects and tenders in a range of sectors, such as energy (conventional and renewable), utilities, transportation and natural resources.

#### TAX

Shibolet's Tax Practice handles all areas of tax law – civil, criminal, income tax, real estate tax, VAT, and international taxation – and has amassed extensive experience and professional expertise covering the full spectrum of taxation issues.

#### BANKING AND FINANCIAL INSTITUTIONS

Shibolet has extensive cross-border experience in the negotiation of large-scale, complex financing arrangements, and offers its clients comprehensive guidance and support in all areas of banking and finance.

Based on a deep understanding of the industry and the global regulatory context, we supply a complete spectrum of legal services to foreign and domestic banks, financial institutions, lenders, borrowers, advisers, and other intermediaries.

#### ENVIRONMENT, CLEANTECH AND CLIMATE CHANGE

From initial concept to execution, Shibolet has advised on some of the most sophisticated environmental projects worldwide. Our multidisciplinary legal team counsels on all aspects of renewable energy initiatives, including solar, wind, biogas, and energy conservation. From startups to global entities, Shibolet delivers innovative and costeffective solutions to clients of all types and sizes.

#### AVIATION, TRANSPORTATION AND TOURISM

Shibolet's Practice team has very strong expertise in representing local and foreign airlines in a broad variety of matters : Setting up of new airlines, traffic rights and slots negotiations, suppliers contracts (ramp, handling, catering), GSA agreements, ADM/ACM handling, customer care and labor law issues.

The Practice advises prominent actors of the travel and tourism industry in Israel, Europe, North Africa and in the Middle-East including institutions representing travel professionals.



### ANTITRUST / COMPETITION

Our firm's team advises clients on a complete range of antitrust, competition, regulatory and trade issues, including merger control, licensing and distribution, franchises, and restrictive practices, which permeates all aspects of the firm's business practice. The team works in conjunction with the firm's clients to proactively structure transactions in order to align clients' business objectives with legal antitrust constraints.

## REAL ESTATE

The firm has vast experience in both residential and commercial real estate transactions for Israeli and foreign clients, and represents some of Israel's largest construction companies. The real estate practice group has amassed extensive expertise in land acquisitions, combination transactions, tenders, purchasing groups, performance agreements, income-producing properties, rentals, and so forth. Within this activity, we advise on some of Israel's largest real estate projects, covering all stages from acquisition, planning, development, and financing to construction and marketing, and completing all the required registrations.

## LABOR & EMPLOYMENT

From hiring to retirement, the highly professional legal specialists of Shibolet's Labor & Employment Practice deliver tailor-made services designed to accommodate all aspects of the employment lifecycle and foster productive working environments. Our attorneys respond immediately to a wide variety of delicate workplace issues with great care and strategic insight, handling diverse matters such as M&As, unionization issues, litigation, various employment contracts, immigration, and HR policies.

## TELECOMMUNICATIONS, MEDIA & INTERNET

Our department is considered amongst the leaders in this field in Israel, representing top-tier global and Israeli companies that include major Internet portals, cable and satellite companies and media owners. We have conducted some of the most complex and challenging M&A transactions recorded in Israel in this field.

#### CORPORATE SOCIAL RESPONSIBILITY (CSR)

Commitment to the community is a central pillar within the overall Shibolet philosophy, comprising not only our longstanding support for social and environmental causes, but also our professional and ethical obligations to clients and staff alike. We view pro bono services as integral to the work of any modern law firm, and are proud to advise a number of noteworthy non-profit organizations.