



SIGA
OT Solutions

CONFIDENCE
FROM THE SOURCE

THE CHALLENGE

In most industries, automated machinery and operational processes play mission-critical roles. These “IoT connected”, mission-critical OT assets are exposed to costly operational malfunctions, inefficiencies & cyber-attacks:

- ❖ Financial losses due to downtime & inefficiencies.
- ❖ Regulatory breaches.
- ❖ Loss of customer trust & reputational damage.
- ❖ Law suits & management liability
- ❖ High remedial costs.
- ❖ Safety, human health & fatalities.

Industries in search for autonomous, real-time, affordable & process oriented granular-data monitoring and anomaly detection.

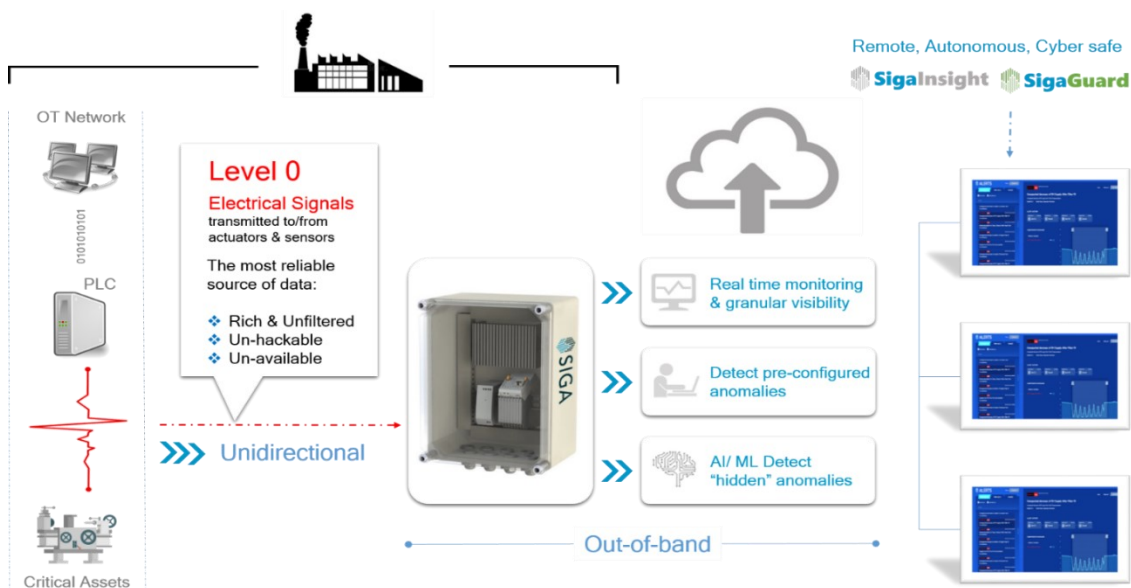
SIGA offers a paradigm shift

In Industrial Analytics and Cyber Security for OT environments.

By activating Independent Machine Learning on rich and unfiltered Electrical Signals at Level 0 ...we deliver Autonomous Cyber and Industrial Analytics solutions, offering inaccessible insights, operational resilience and un-paralleled situational awareness of industrial processes and automated machinery.

With two key barriers to entry:

- ❖ Robust & broad IP strategy - Long term sustainable and competitive edge.
- ❖ Proprietary Machine Learning algorithmic tools developed from scratch to overcome challenges associated with mass and diversified nature of data.





Cyber OT - Detecting Unknown Unknowns

The ONLY out-of-band, Cyber OT solution offering total resilience against cyber-attack on OT assets.

Absolute Cyber Resilience for organizations with ZERO TOLERANCE for operational downtime or failure of their critical assets.

- ✓ 100% Out of Band
- ✓ Compatible with any ICS platform
- ✓ Detection of preconfigured & "hidden" Anomalies
- ✓ Cyber-attack resilient / un-hackable
- ✓ Independent validation of PLC
- ✓ Data Archive - analysis, forensics & fast recovery
- ✓ Granular visibility
- ✓ Seamless ½ day installation & intuitive UI
- ✓ Enabler for "... as a Service" offerings
- ✓ Affordable / Flexible as a Service pricing
- ✓ Regulation compliance

TAM: Global Operational Technology (OT) Security Market to reach USD\$ 3.5 billion by 2025 (at 42.2% CAGR)

Target Markets: Critical infrastructure, BMS, data centers, manufacturing and shipping industries.



Transforming Brownfields into Industry 4.0

The ONLY Autonomous Industrial Analytics solution sourcing unique insights directly from LEVEL 0

The ONLY Industry 4.0 solution monitoring unfiltered electric signals at level 0, enables Sigalnsight to:

- ✓ Deliver the most Granular Visibility
- ✓ Deliver the most Reliable Insights
- ✓ Detect anomalies & inefficiencies at initial evolvment
- ✓ Detect hidden anomalies, unseen by ICS networks
- ✓ Enable richest data for root-cause analysis

The ONLY totally autonomous solution, detached from ICS network, enables Sigalnsight to:

- ✓ Simple and fast installation / removal, and deployment
- ✓ 100% CyberSecurity safe
- ✓ Enabling full interface from anywhere / anytime
- ✓ Enabler for "... as a Service" offerings
- ✓ Independent validation of PLC / ICS output

TAM: Global Industrial Automation Software Market to reach USD\$ 50 billion by 2023 (at 8.4% CAGR).

Target Markets: Manufacturing industries, critical infrastructure

BUSINESS MODEL: A highly scalable and commercially viable business model, Solution As a Service based, Monthly subscription based pricing, up-sale and cross-sale enabled.

CUSTOMER ACQUISITION: Direct sales, channel partnerships (VAR's & strategic integrators), OEM strategically integrated "SIGA inside".

SIGA OT Solutions: A highly dynamic startup, founded in 2015, managed by talented, experienced and synergetic team. With a market-ready product and validated market "willingness to buy"., and with over 30 commercial installations worldwide, accelerated commercial pipeline, and over 10 strategic partnerships in progress.



Siga Named an April 2018 Cool Vendor in Gartner's Cool Vendors in Industrial IoT and OT Security..

