



BUSINESS
FINLAND

HELSINKI REGION
CHAMBER OF COMMERCE

BUSINESS
TURKU

Team
FINLAND

EnergyWeek 2024 Matchmaking Online sessions 28 February & 7 March

Satu Alapiha, satu.alapiha@businesssturku.fi
Mari Kivinen, mari.kivinen@businesssturku.fi
www.een.fi | een.ec.europa.eu

About Enterprise Europe Network

The Network is the world's largest support network for small and medium-sized enterprises, helping businesses grow on an international scale, free-of-charge.

- General advice on legal and internationalization matters
- Services for finding market information
- Services for finding international cooperation partners
- Advice on EU funding possibilities
- Channels for SMEs to give feedback to European Commission
- IP Helpdesk services

In Finland there are 15 advisors in 8 locations:

- Business Finland, Helsinki Region Chamber of Commerce, Business Turku
- Helsinki, Turku, Tampere, Oulu, Rovaniemi, Jyväskylä, Seinäjoki, Mikkeli



Matchmaking in a nutshell

- [Register to EnergyWeek Matchmaking](#)
- See who is attending, send & accept/decline meeting invitations
- Prepare well for the meetings
- Be on time! The 1to1 meetings take place onsite in Vaasa City Hall.
- After the event, give feedback to organizers.
- You can book and manage meetings on the matchmaking website, and also with the app 'b2match', which is available for Android and iOS.

EnergyWeek 2024 Matchmaking
12-14 Mar 2024 | Vaasa, Finland

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12 March 2024 - 14 March 2024
Vaasa, Finland

EnergyWeek 2024 Matchmaking

[Register now](#)

Welcome to the EnergyWeek 2024 Matchmaking!

The annual **Vaasa EnergyWeek** is the largest energy cluster event in the Nordic countries, focusing on renewable energy, smart energy, gas energy and energy storage. Topics of interest include digitalization, batteries and storage, circular economy, future smart cities, energy regulation, business and innovation.

Enterprise Europe Network organizes a **free-of-charge onsite B2B matchmaking event** during the EnergyWeek. The matchmaking welcomes companies and experts from all sectors of the energy industry.

Register and book meetings with other participants! Pre-scheduled 20-minute meetings are perfect for making first impressions and new contacts! The onsite face-to-face meetings take place on the 4th floor of the Vaasa City Hall.

Before the event - Register

Create a b2match account or login with existing account

Register a profile to the event

- Personal information
- Organization information
- Plan your attendance - your availability to have meetings
- Opportunities (Marketplace)

Describe clearly in your profile what you are looking for and what you can offer to potential partners.

The better the participant profile, the more meeting invitations you will receive!



EnergyWeek 2024
Matchmaking
12-14 March 2024
Vaasa, Finland

☒ Create account

☐ Profile

Complete your profile

Organisation details

Personal details

Social links

I am active in

Complete your profile



Upload profile image

Delete

Your profile picture should be a JPG, PNG, or GIF file, and it should not be larger than 800 kb.

Job Position

Pitch

Introduce yourself to other participants with a short summary.

160

Country*

Finland



City*

Mikkeli

Phone number

+358

Only the event organiser can see your phone number.

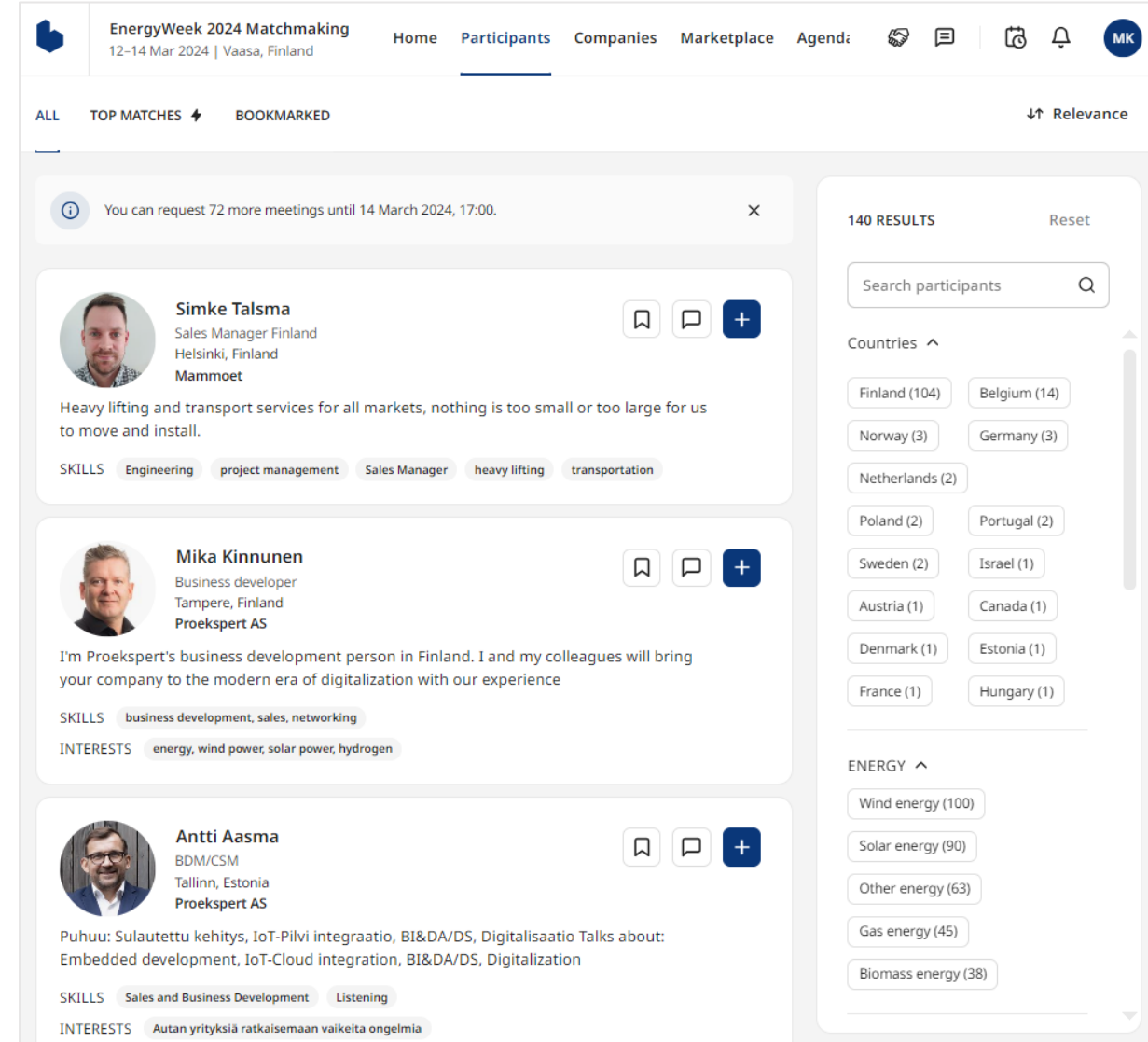
Before the event – Book meetings

Check Participants, Companies and Marketplace to find interesting participant profiles and send meeting invitations to those you wish to meet in Vaasa.

Select the most suitable timeslot for the meeting. The matchmaking system takes into account the availability of both the participants. If you cannot find a suitable timeslot, please contact the organizers.

You can also send messages to other participants via the matchmaking system.

Accept/decline the meeting invitations you receive, only accepted invitations are scheduled to your meeting agenda.



The screenshot shows the 'EnergyWeek 2024 Matchmaking' platform interface. The top navigation bar includes 'Home', 'Participants', 'Companies', 'Marketplace', and 'Agenda'. The 'Participants' tab is active, showing a list of participants with filters for 'ALL', 'TOP MATCHES', and 'BOOKMARKED'. A notification states: 'You can request 72 more meetings until 14 March 2024, 17:00.' The main content area displays three participant profiles:

- Simke Talsma**: Sales Manager Finland, Helsinki, Finland, Mammoet. Skills: Engineering, project management, Sales Manager, heavy lifting, transportation. Description: 'Heavy lifting and transport services for all markets, nothing is too small or too large for us to move and install.'
- Mika Kinnunen**: Business developer, Tampere, Finland, Proekspert AS. Skills: business development, sales, networking. Interests: energy, wind power, solar power, hydrogen. Description: 'I'm Proekspert's business development person in Finland. I and my colleagues will bring your company to the modern era of digitalization with our experience.'
- Antti Aasma**: BDM/CSM, Tallinn, Estonia, Proekspert AS. Skills: Sales and Business Development, Listening. Interests: Autan yrityksiä ratkaisemaan vaikeita ongelmia. Description: 'Puhuu: Sulautettu kehitys, IoT-Pilvi integraatio, BI&DA/DS, Digitalisaatio Talks about: Embedded development, IoT-Cloud integration, BI&DA/DS, Digitalization.'

On the right side, there is a sidebar with '140 RESULTS' and a search bar. Below the search bar, there are filters for 'Countries' and 'ENERGY'.

Countries

- Finland (104)
- Norway (3)
- Netherlands (2)
- Poland (2)
- Sweden (2)
- Austria (1)
- Denmark (1)
- France (1)
- Belgium (14)
- Germany (3)
- Portugal (2)
- Israel (1)
- Canada (1)
- Estonia (1)
- Hungary (1)

ENERGY

- Wind energy (100)
- Solar energy (90)
- Other energy (63)
- Gas energy (45)
- Biomass energy (38)

Before the event – Prepare well

To make the most of the event, prepare well for the meetings!

You can always check your personal meeting agenda online on the event website (Meetings).

The meeting agenda includes information about

- who you will meet,
- at what time, and
- the table number where the meeting will take place.

The screenshot displays the 'EnergyWeek 2024 Matchmaking' event interface. At the top, the event title and dates (12-14 Mar 2024 | Vaasa, Finland) are shown. Below this, there are tabs for 'Upcoming', 'Canceled', and 'Past', with 'Upcoming' being the active tab. A notification bar states: 'All times are displayed in the default time zone of the event (Europe/Helsinki, currently: 12:44).'. The main section is titled 'Wednesday, 13 March 2024'. A meeting entry is shown for the time slot '14:00 - 14:20'. The meeting details include a profile picture of a contact, the text 'On-site meeting', the location 'Vaasa City Hall, 4th floor - Table 2', and status indicators: 'Upcoming in 2 weeks', 'Request sent', and 'All Accepted'.

At the matchmaking

The pre-scheduled 20-minute 1to1 meetings take place on the 4th floor of the Vaasa City Hall.

Be on time!

If for some reason you cannot join the meeting, please inform your meeting partner and the organizers.

Exchange contact information with your meeting partners, you can also send messages via the matchmaking website and mobile application.

The organizers are there to help you throughout the event.



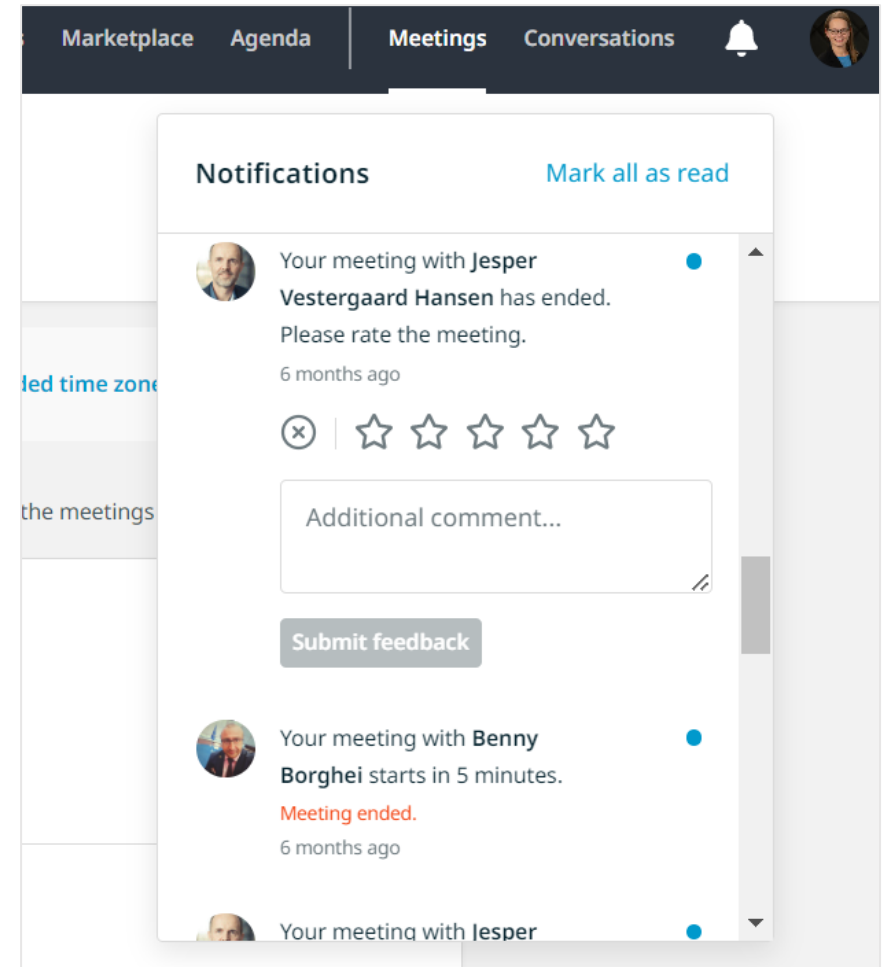
After the event

Rate the meetings you had.

The organizers will ask for your feedback about the event by email.

We highly appreciate your feedback, as it is valuable information on how to improve our matchmaking services and whether the meetings you had were useful and might lead to cooperation.

The Network reports to European Commission. We operate with public funding and our services are free of charge to companies. With the successful events, we justify the Network's existence and that we are needed also in the future



The screenshot shows the top navigation bar of the Enterprise Europe Network website with tabs for Marketplace, Agenda, Meetings (selected), and Conversations. A user profile icon is on the right. A notifications dropdown menu is open, displaying a list of meeting notifications. The first notification is for a meeting with Jesper Vestergaard Hansen that has ended, with a request to rate the meeting. It includes a star rating system (5 stars shown) and a 'Submit feedback' button. The second notification is for a meeting with Benny Borghei that starts in 5 minutes, with a 'Meeting ended' status. The third notification is partially visible at the bottom.

Marketplace Agenda Meetings Conversations

Notifications [Mark all as read](#)

Your meeting with **Jesper Vestergaard Hansen** has ended. Please rate the meeting.
6 months ago

⊗ ☆ ☆ ☆ ☆ ☆

Additional comment...

Submit feedback

Your meeting with **Benny Borghei** starts in 5 minutes.
Meeting ended.
6 months ago

Your meeting with **Jesper**

Contact information

EnergyWeek 2023 Matchmaking is organized by Enterprise Europe Network, in cooperation with Vaasa EnergyWeek organizers.

Main organizers:

Satu Alapiha

+358503830355

satu.alapiha@businesssturku.fi

Mari Kivinen

+358 500 449286

[mari.kivinen@ businesssturku.fi](mailto:mari.kivinen@businesssturku.fi)

Co-organizers in different countries