

Amberside Advisors specialises in financial and commercial advisory services for infrastructure, renewables and energy transition.

We work closely with investors, developers and operators across private and public sectors, throughout an asset's lifecycle, from early-stage commercial structuring (e.g. PPPs and Strategic Energy Partnerships) through to Exit.

Combining commercial acumen, transactional excellence and in-depth industry expertise, we provide vital financial and operational transparency, helping our clients make the right investment decisions.

Since forming in 2009, Amberside Advisors joined Steer Group in 2022, resulting in a combined organisation that offers a unique blend of financial, technical and commercial advice to investors throughout the project lifecycle, as well as public sector bodies, and international clients, with 23 offices across 4 continents.

Our key service areas



Financial Advisory: We focus on transactions to raise debt and equity funding and once projects are operational, on helping monitor debt covenants, calculate shareholders returns and asset valuations.



Commercial Advisory: Our commercial advisory focuses on unlocking greenfield and brownfield projects, getting them investment ready to drive transactions to close for funding to flow that enables the Energy Transition.



Performance Monitoring: We equip our clients with tools needed to make timely decisions to protect, enhance and grow value from their investments, by leveraging our financial modelling expertise, data analytics and other advanced visualisation solutions to bring real insight from big and complex data.



2,500+

Projects completed



45+

Countries



35+

Sectors



65%+

Of PFI/PPP's projects in UK



300+

Decentralised Energy Projects



£5bn+

Project value in Decentralised Energy



500+

Renewables mandates



47%+

Of operational UK EfW plants

Our core sectors



Energy Transition

- Heat and Cooling Networks
- Decentralised Energy
- EVCI
- Microgrids/SLES
- Energy-as-a-service
- Air/ground source heat pumps



Renewables

- Solar/Wind
- AD/Biofuels
- Biomass/ Energy from Waste
- Battery
- Carbon Capture
- Hydroelectric



Infrastructure

- Economic infrastructure
- Social infrastructure
- Digital and telecoms
- Data centres
- Transport (rail, rolling stock, roads, aviation, and ports & maritime)
- Utilities



Commercial advisory and energy transition

Within Amberside Advisors we have grown a dedicated team focussed on energy transition projects/assets. In addition to our extensive work in energy generation, our Commercial Advisory team focusses on the more difficult challenges associated with decentralised energy, heat networks and beyond.

- Project commercialisation
- Business case and governance
- Business/bid funding strategy
- Asset and business appraisal
- Transaction management
- Contract negotiation



Financial modelling and advisory

Financial modelling is central to our work, however, our focus is on projects, not just spreadsheets. Leveraging our market-leading operational modelling expertise, we provide a unique commercial perspective with keen attention to detail, and a deep understanding of the challenges operational projects face.



Financial modelling - we support clients with transaction and operational modelling throughout the project/asset lifecycle.



Financial advisory - our core advisory support focuses on transactions to raise debt and equity funding, and refinancing of projects.



Financial due diligence - utilising our insight from 1,500 operational projects, we give confidence to buyers and sellers of assets.



Model audit - we challenge model assumptions and verify every detail to add value to clients who come for our opinion.



Steer is a global consultancy specialising in the critical services and infrastructure that make our world work.

Steer partners with leaders and organisations who do the vitally important work that make businesses thrive, cities flourish, and our communities stronger – connecting people, places, and economies.

Since 1978, Steer has worked on over 22,000 projects in over 150 countries.



- Technical and commercial due diligence
- Business consulting & transaction advice
- Project assurance
- Infrastructure development & transport planning
- Urban design & wayfinding,
- Economic modelling & forecasting
- Strategy & policy

Contact us



Mark Easter

Director
mark.easter@amberside.uk
Commercial and transactions
energy transition advisory lead



Maria Balyasna

Associate, Energy Transition
maria.balyasna@amberside.uk
Corporate finance, commercial
advisory for energy transition



Marta Kolodziejska

Senior Marketing Manager
marta.kolodziejska@amberside.uk
Marketing strategy and operations,
business development