

**Steel
Express
Logistics**



About us



Steel Express Logistics is a logistics company headquartered in Belgrade, Serbia. Our main scope of business is the organization of railway transport. We have been present at the Serbian market since December 2020. Our staff are professionals with proven track record of fulfilling demands of the modern market and providing complete logistics service with a key focus at railway transport.



Our success is rooted in the strong bonds we build and maintain with our clients. We are focused on providing logistics solutions with visible results. Our experience gained in optimizing logistics services, as well as a large number of clients throughout the region, both at the domestic and at the international market, affirms our company as a leader in this industry.

History of SEL

Established as a privately owned company
in 2020 with main focus on:

-  Intermodal transports
-  Liquids
-  Raw materials
-  Finished steel products
-  Grains





Conventional Rail Transport

In the cooperation with railway operators in the region and countries of Central and Southern Europe, we provide a complete service of the organization of conventional rail transport.





Intermodal Services



Through the organization of intermodal transport, we connect the terminals of Southeast and Central Europe as well as countries in the region.



In cooperation with the ports at the Adriatic sea, we have provided a connection with the European logistics network, and in this way, we complete the entire logistics solution for the client.





Maritime & Road Transportation

In addition to our specialization in rail transport, Steel Express Logistics offers comprehensive sea and road transport solutions, providing clients with borderless logistics support.

Sea transport (FCL/LCL) from all key global ports – import and export

Reliable network of partners worldwide

Road transport support for deliveries to/from ports or terminals

Possibility of combined (multimodal) transport – connecting sea, rail, and road

Tailormade logistics solutions

Full-service organization; from pickup to final delivery of goods





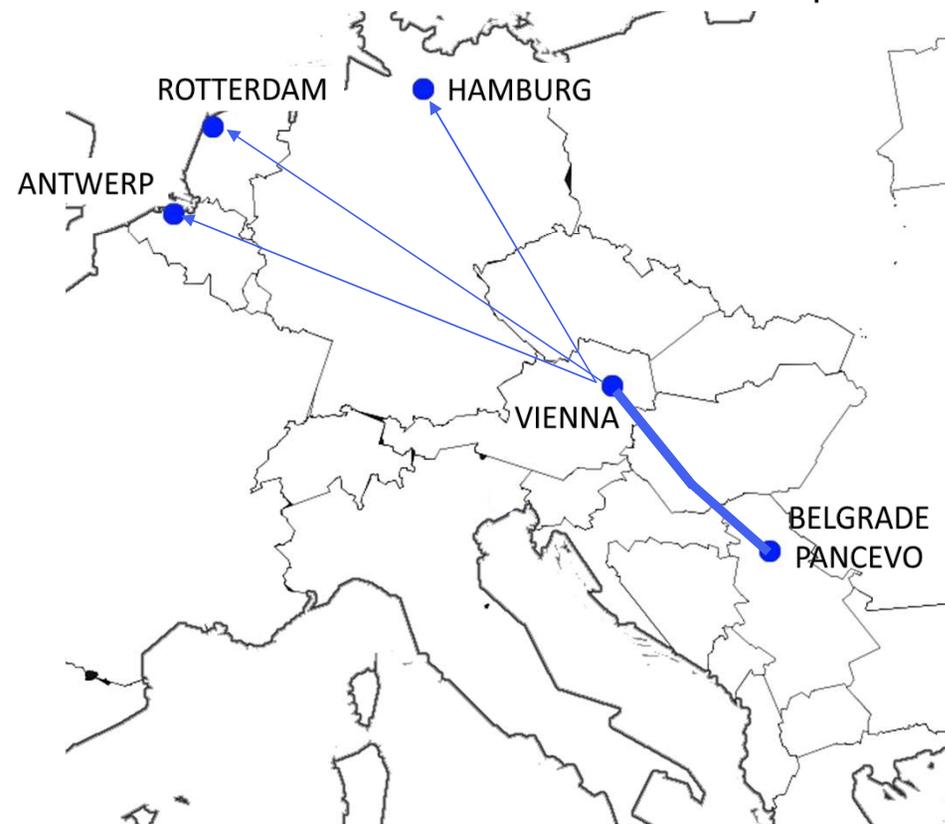
Intermodal Service Development



Three intermodal trade lanes which are crucial as connection for Serbian market with Europe:

Weekly service between DPT and WienCont

Via WienCont we are connected with North Ports (Rotterdam, Antwerp and Hamburg)



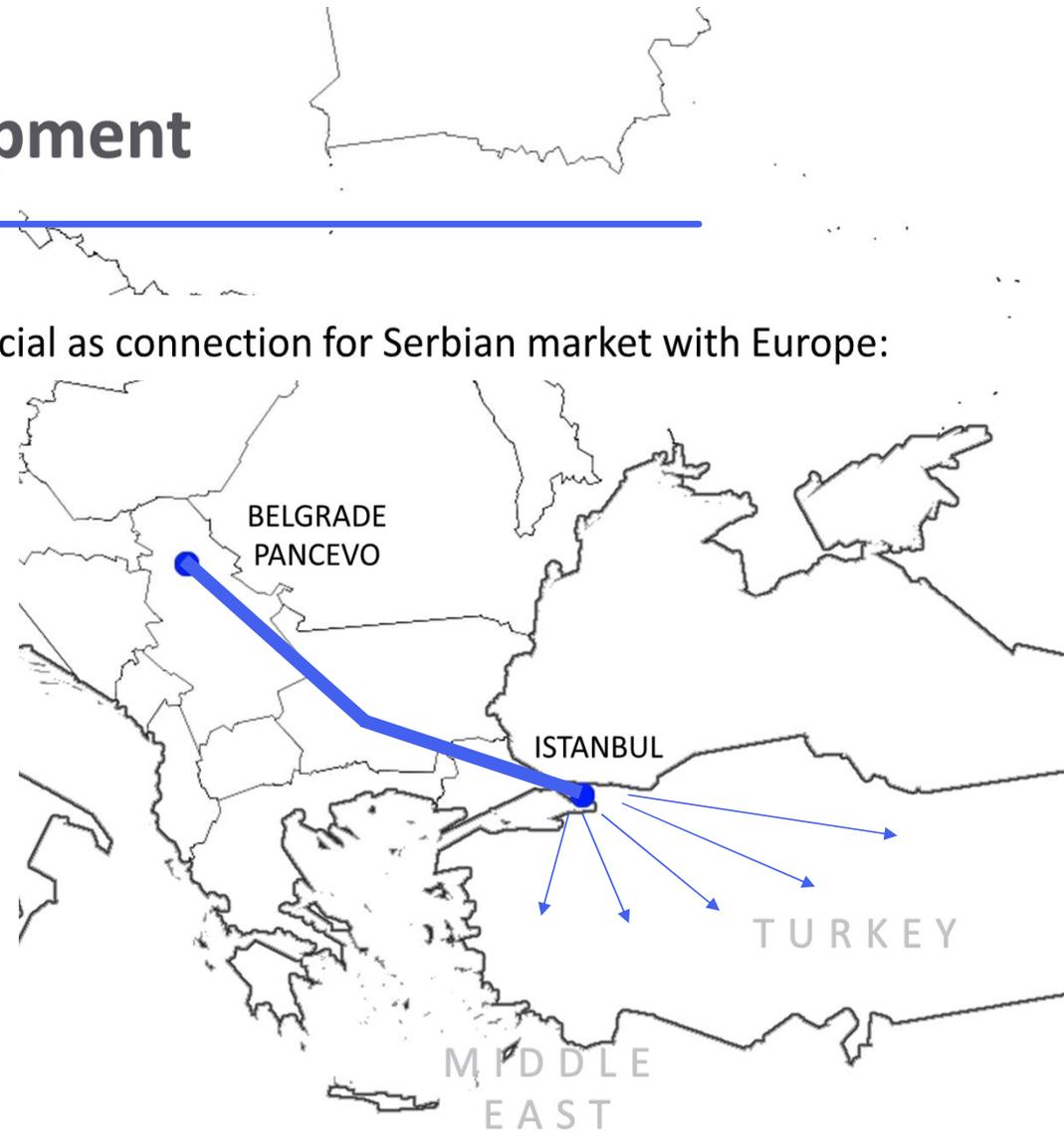


Intermodal Service Development



Three intermodal trade lanes which are crucial as connection for Serbian market with Europe:

Weekly service between DPT and Halkali/Tekerdag
Direct connection of Serbia with Turkey&Middle East



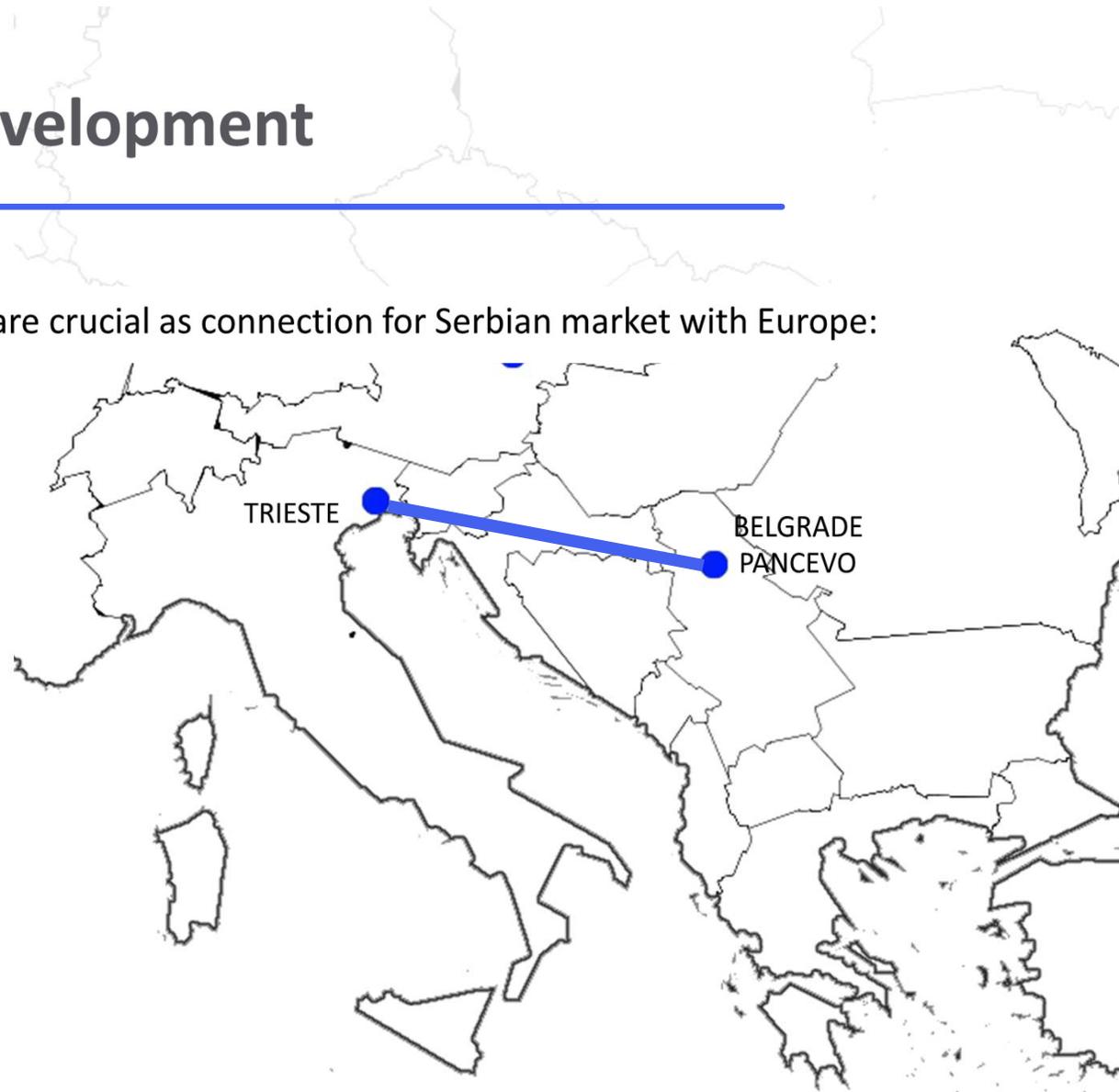


Intermodal Service Development



Three intermodal trade lanes which are crucial as connection for Serbian market with Europe:

Weekly service between DPT and Cervignano



Wagons

Thanks to a own fleet of various series and types of wagons SEL is able to meet all customers' needs, ensuring reliable and high-quality services together with the highest safety standards in transport.

We possess tank and intermodal wagons, and our long-term plan is to continuously extend our fleet.





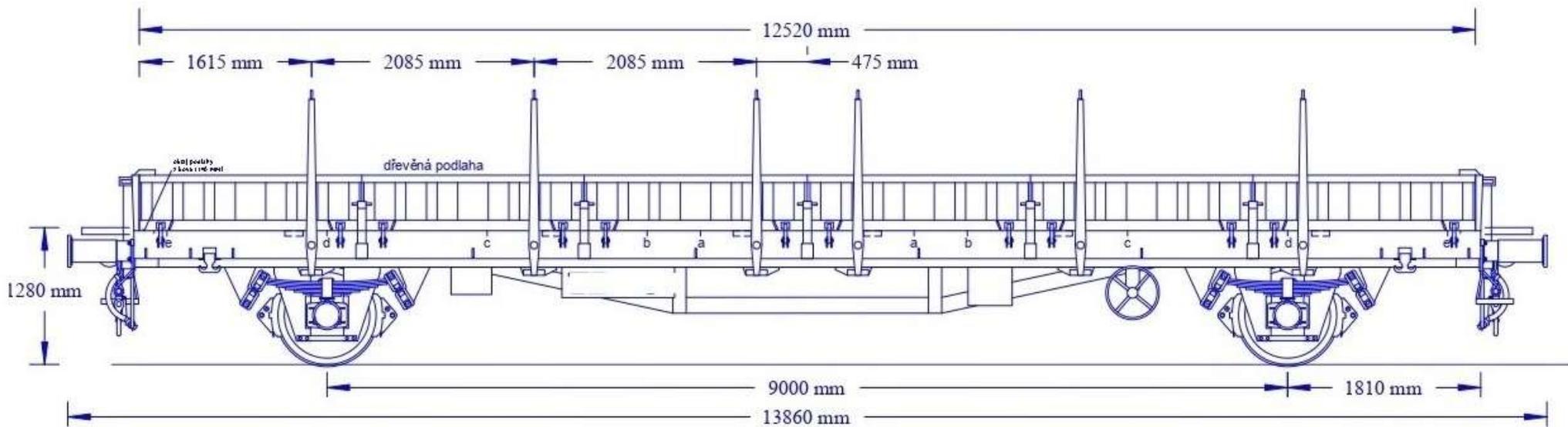
Intermodal wagons

Two-axle flat wagon with low hinged side walls and stanchions.

The wagon is designed for transportation of containers, light bulky items, products of metallurgy, machinery and building industries, timber and lumber wood, road vehicles and farm machines.

Length over buffers: 13.860 mm

Wagon empty weight: 14.000-15.000 kg



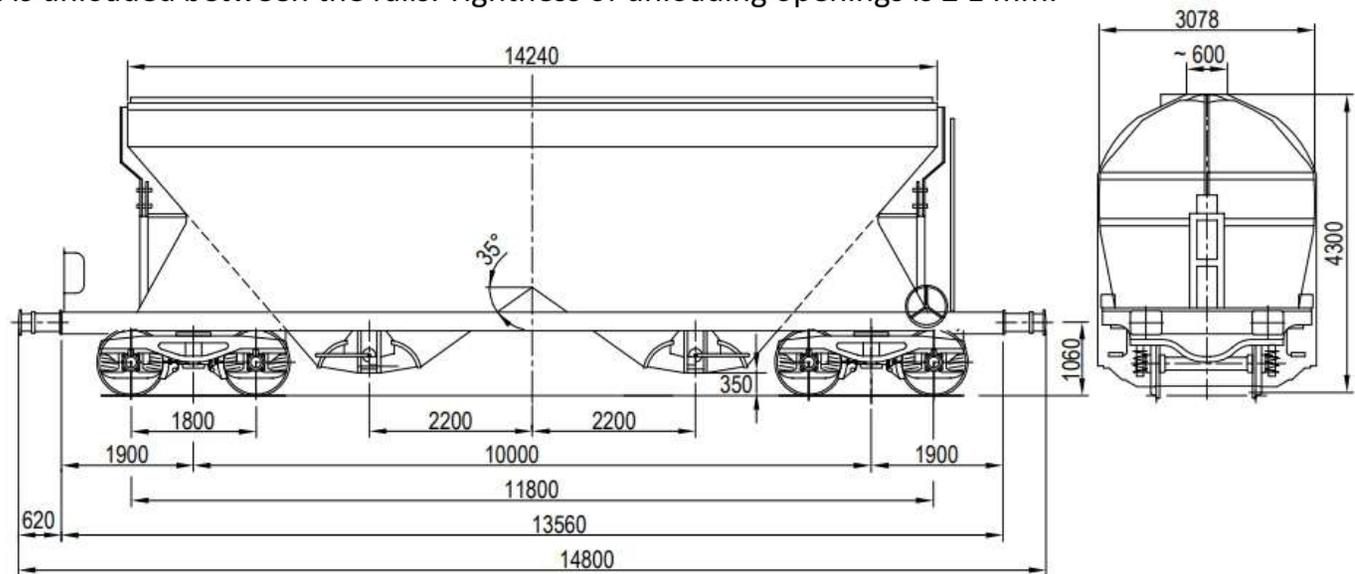
Grain wagons

Self-discharging covered hopper wagon is suitable for transport of bulk loads – grain, corn, soya etc., which need to be protected against weather conditions.

Loading opening is covered with movable roof. Six bottom unloading openings are covered with sliding doors. This wagon is designed according to TSI, EN, UIC for TEN RIV traffic operation. The wagon is loaded from the top after the roof is opened. Roof is manually operated from ground level from both sides of wagon end platform. The wagon is unloaded from the bottom through six unloading openings. Sliding valves are manually operated from both wagon sides – each valve separately. Transported material is unloaded between the rails. Tightness of unloading openings is ≤ 1 mm.

Length over buffers: 14350 mm

Wagon empty weight: 23000 kg



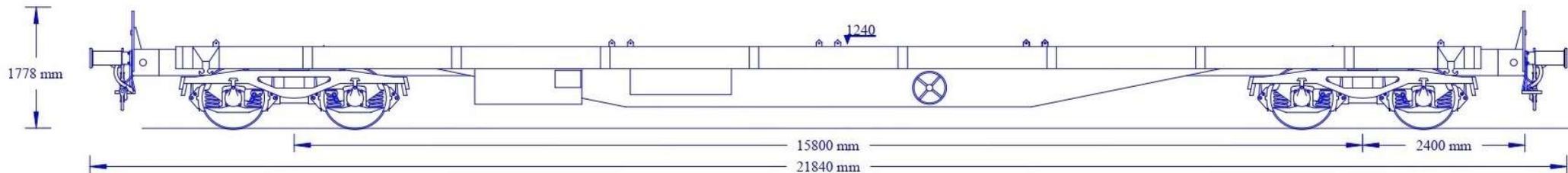
Intermodal wagons

Four-axle wagon for intermodal transportation

The wagon is designed for transportation of large containers (size 20', 30', 40', 45') and swap bodies with a uniform or mixed arrangement of the load along the entire length of the wagon.

Length over buffers: 19.640 mm

Wagon empty weight: 18.800-20.000 kg





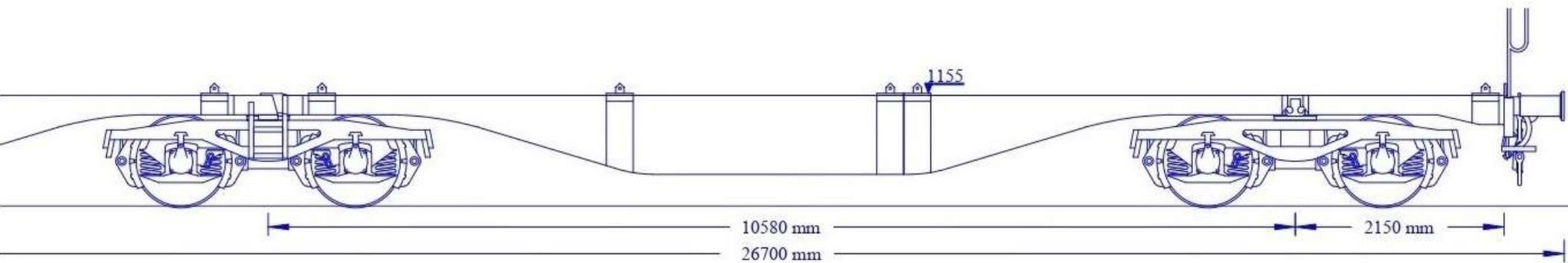
Intermodal wagons

Six-axle articulated wagon for intermodal transportation (80')

The wagon is designed for transportation of containers (20', 30', 40')

Length over buffers: 26.700 mm

Wagon empty weight: 27.600-29.200 kg



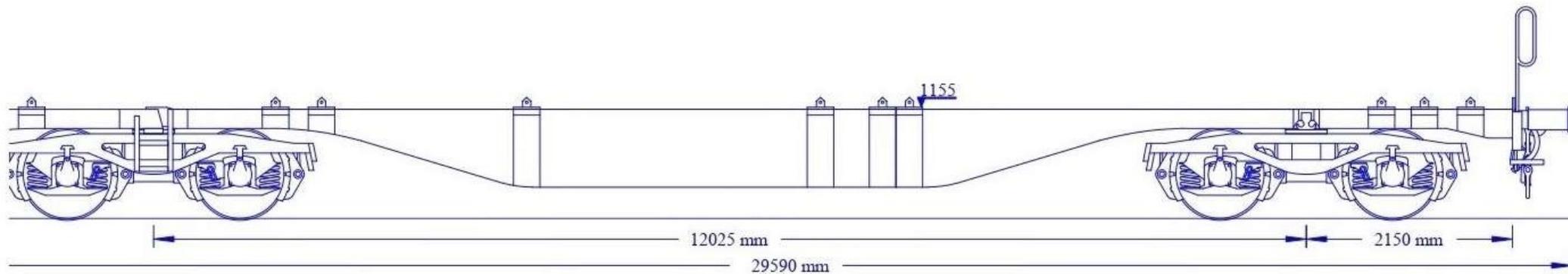
Intermodal wagons

Six-axle articulated wagon for intermodal transportation (90')

The wagon is designed for transportation of containers(20', 30', 40', 45') and swap bodies with a uniform or mixed arrangement of the load along the entire length of the wagon.

Length over buffers: 29.590 mm

Wagon empty weight: 29.000-29.900 kg



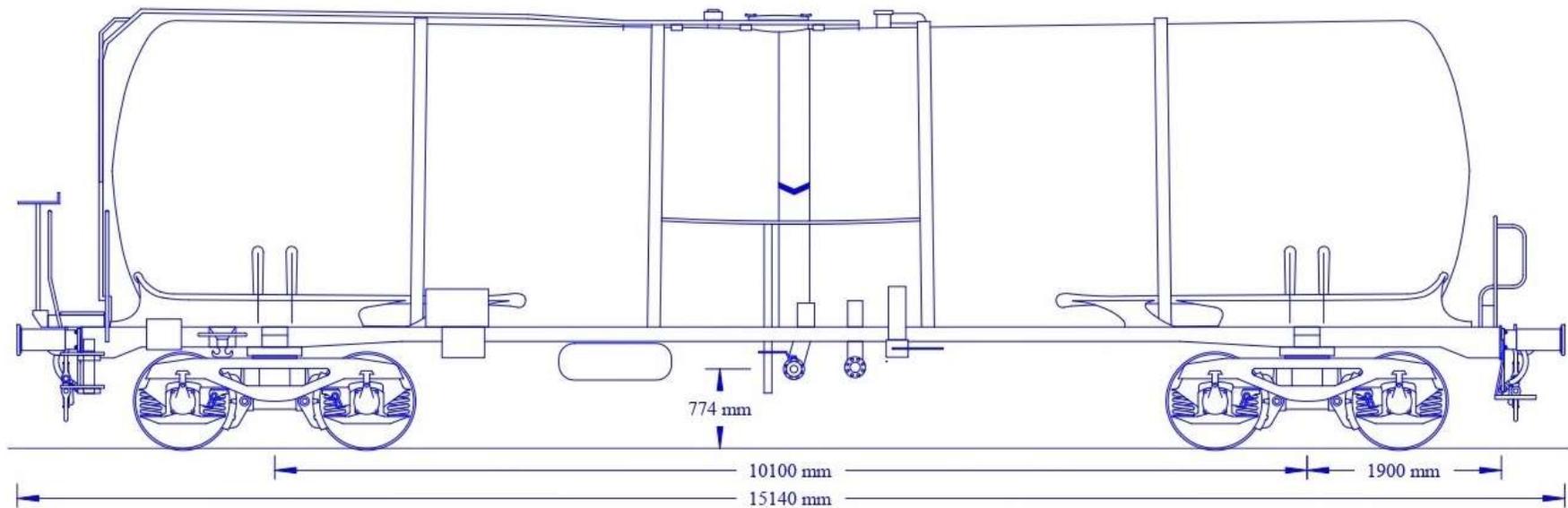
Tank wagons

Four-axle tank wagon with loading capacity more than 80 m³

The wagon is designed for transportation of white petroleum products (gasoline, diesel...) and for black petroleum products (heavy fuel oil, heavy oils...)

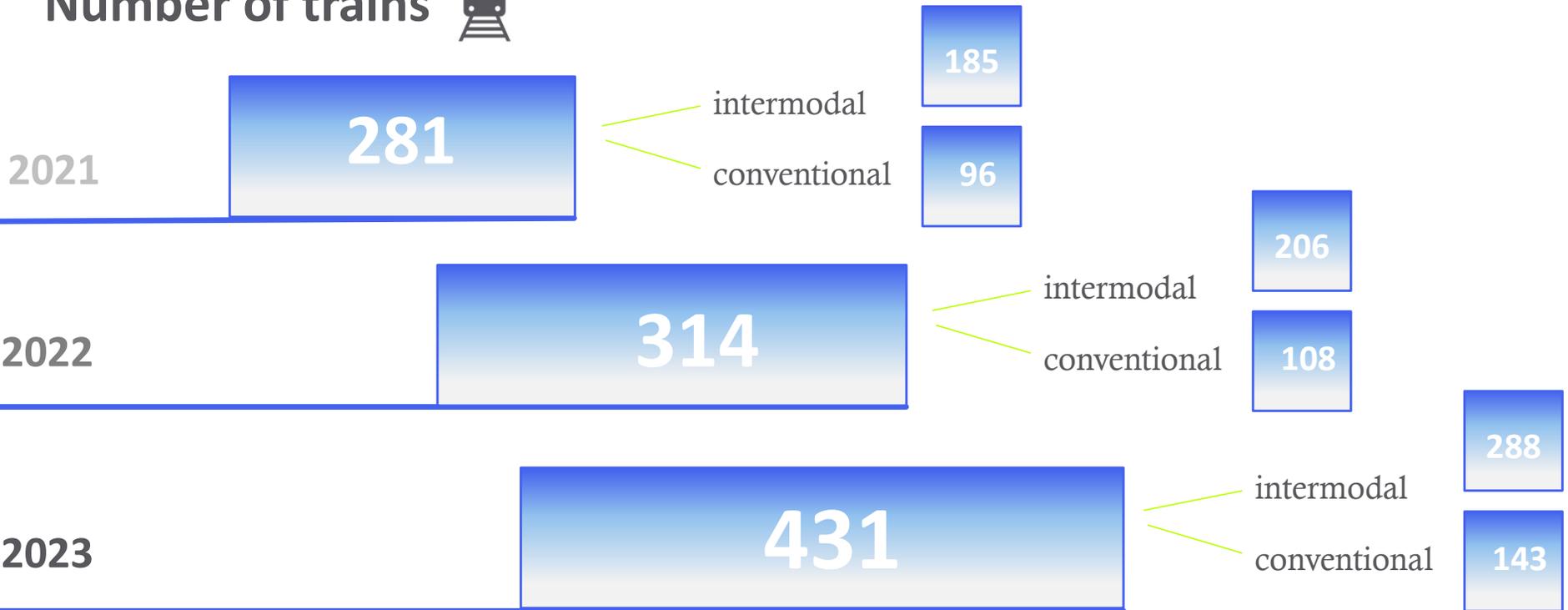
Length over buffers: 15.140 mm

Wagon empty weight: 21.630 kg



Production Development (in figures)

Number of trains



Production Development (in figures)

Number of transported containers 

2021

6.138 TEU

2022

7.496 TEU

2023

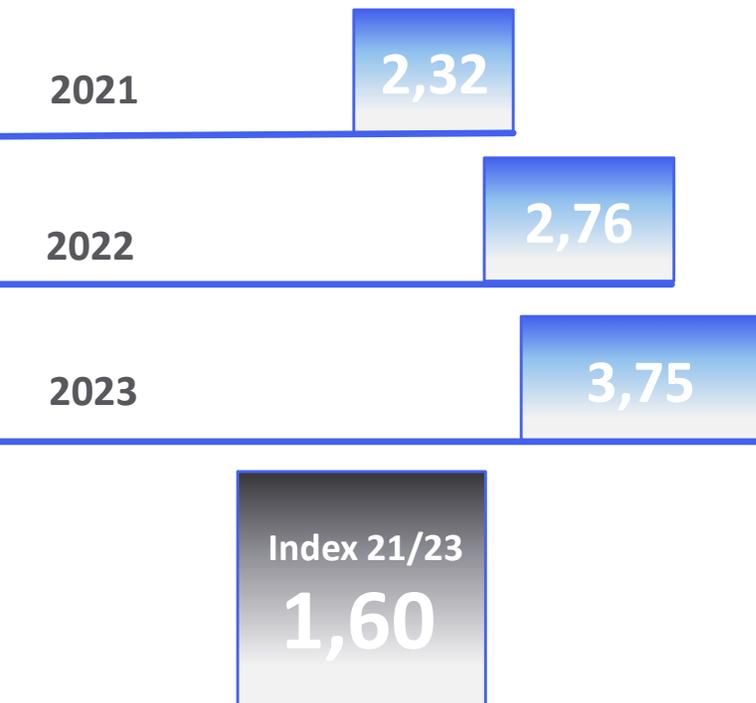
10.412 TEU

Index 21/23

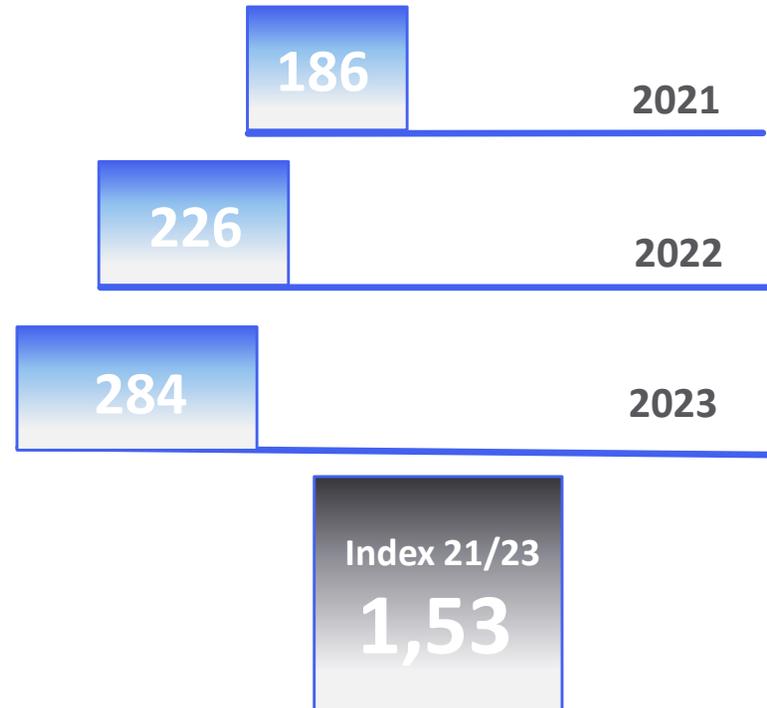
1,69

Production Development (in figures)

Turnover (million €)



EBITDA (thousand €)





Strategic Development



Investment into wagons' fleet / primary focus at intermodal wagons/



Container fleet is set to be expanded as containers would be used for transportation solutions in our intermodal service / from terminal to another terminal/



Development of internal structures and improvement of controlling through digitalization of business processes::

- Operational software; Active from January 2024
- BI implementation for operational and financial reporting; Go live in July 2024
- DMS for administration and finance department





Our Clients



Our Partners



**Thank you for your
attention!**



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