

### Contrat de déploiement mondial (44 usines depuis 2019)

## Mesure des gains de notre solution e-Water Efficiency

(analyse de performance en temps réel)

*21 questions posées à 26 utilisateurs de 10 usines connectées à travers le monde, après 12 mois d'utilisation.* 



- 1. Gain de temps pour plus de 80% des utilisateurs
- 2. Détection précoce d'incident pour 54% des utilisateurs
- 3. Détection d'évènements non repérés avant pour 48% des utilisateurs
- 4. Meilleure fiabilité des données pour 96% des utilisateurs
- 5. Amélioration du rendement pour 36% des utilisateurs
- 6. Amélioration de la connaissance des installations pour 96% des utilisateurs
- 7. Prise en main facile et intuitive pour 92% des utilisateurs



# >80% save time

of the feedbacks confirmed that **e-WE** tool allows them to



Satisfaction survey sent to Nestle Waters e-Water efficiency Users

21 questions asked to 26 users from the 10 first connected factories around the world

24%

Save more than 2 hours by week 19%

Save less than 1hour by week

57%

Save between 1and 2 hours by week





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"Just having immediate access to verified and organized data about the overall water system (from wells to WWTP outlet). This avoids asking 3 to 5 persons (internal and external) trying to extract data from paper sheets. excel files. internal and external supervision, internal and external laboratory analysis"



of the feedbacks affirmed that the **e-WE** tool already allows to

# prevent some issues by early detection

Nestle Waters

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23%

Estimate that avoided costs for issues prevention are more than 10 kCHF/ year

31%

Estimate that avoided costs for issues prevention are less than 1 kCHF/ year

46%

Estimate that avoided costs for issues prevention are between 1 et 10 kCHF/ year





<u>...</u>

Hygiene"

"Low efficiency of overall process was determined to be due to Standby Flushing. Although during operation the primary and brine recovery RO systems perform at their target % recovery, EWE gave visibility to the water losses that occur during demand periods when the RO systems consume water for flushing (like Dynamic ruige) IIIdIIIldIII

Feedback 2/7





of the feedbacks confirmed that **e- WE** tool allows to



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Improve water usage ratio (WUR) thanks to the e-WE

11%

Estimates that the improvement of WUR is more than 5%

22%

Estimates that the improvement of WUR is between 2 and 5%

67%

Estimates that the improvement of WUR is between 0 and 2%







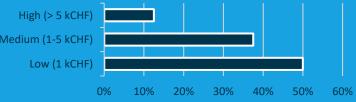
confirmed that e-WE tool allows

# detect events that were not detected before

Among those users

Think that the identification of an event permitted to trigger an action to improve industrial performance

> **ESTIMATION OF FINANCIAL VALUE OF** PERFORMANCE IMPROVMENT



of the feedbacks

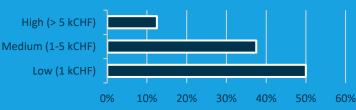


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" EWE provided visibility of water losses for Hygiene Management. A review of the RO Capacity may consider downsizing the RO system so that it runs more time to support Production, to incur less idle time. Another example would be detection of a failed Cooling Tower Blowdown or Make-Up valve, by noting anormal % Efficiency (deviation from target Cycles Concentration)."







of the feedbacks confirmed that **e-WE** tool allows to

# increase reliability of data



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4%

Estimate that the reliability is not increased

**60%** 

Estimate that the reliability is increased in great extent

36%

Estimate that the reliability is increased in small extent



« Rapid access to KPIs: L/L overall for the Factory, L/L as Spring Water, L/L for each filling line, rapid detection of deviation at major water consuming process (RO, cooling towers) »



► Learn more about eWE : *aquassay.com* 





of the feedbacks confirmed that **e-WE** tool allows to

increase knowledge and awareness in water treatment and production, IT science or sensor metrology



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**64%** 

of users uses e-WE dashboard for factory key process indicator review

> 24%

of users plan to use e-WE dashboard for factory KPI review







of people affirmed that e-WE is user friendly or easy to use

of users think that e-WE is bringing or will bring added value for their team and their site



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Feedback 7/7



