



We transform complex ideas into unique solutions that simplify and improve people's lives

# **Born leaders** in Electronic Solutions

Exatronic is a subcontracting company that excels in delivering comprehensive engineering, production, and testing services. Through specialized innovation processes, Exatronic offers integrated solutions encompassing hardware and firmware engineering, industrialization, assembly, and end-of-line testing across diverse sectors.

Distinguished in innovation, research, and manufacturing services within the electronics domain, Exatronic is a key player providing top-notch hardware and firmware engineering, industrialization, assembly, and final product testing across various industries. Fueled by a commitment to innovation, Exatronic boasts a team of highly qualified and motivated professionals dedicated to delivering services and products adhering to the highest quality standards. In addition to its core services, Exatronic also pioneers the digital transformation of multiple sectors by offering cutting-edge IoT systems and digital twins.



**Electronics Engineering** 



Manufacturing



Innovation & Research



## **Elevating Electronics Solutions with Expertise in Engineering, Manufacturing, and Cutting-Edge Innovation**



## **Electronics Engineering**

Specializing in electronics engineering, our expertise encompasses product development, analog and digital circuit design, and DFM analysis. We utilize a 3D environment for comprehensive design, including photorealistic simulations. Thorough validation involves techniques like thermography for circuit thermal performance. Our services extend to firmware and software development, with EMC verification in our laboratory. Collaborating with accredited labs, we ensure electrical safety compliance and contribute to testing protocols for accelerated aging. Accredited European labs support the verification processes for CE mark implementation.

Know more



## Manufacturing

Our internal manufacturing capacity, a crucial element of our value proposition, ensures superior flexibility, protection of industrial property rights, and an optimal price/quality ratio for our customers. Exclusive use of our in-house production facilities distinguishes us; we refrain from subcontracting electronic assembly. Our capabilities include automatic SMT, selective and wave welding, and automatic visual inspection (AOI and X-rays). We conduct manual or automatic testing according to customer specifications, employing equipment and software developed either by customers or our in-house engineering department.



## **Innovation & Research**

Exatronic engages in extensive innovation and research through collaborative R&D projects lasting up to three years. Partnering with national and European entities, these projects leverage multidisciplinary skills to address concrete innovation opportunities. Exatronic collaborates with specialized entities in various fields, including telecommunications, mechanics, industrial product design, cloud computing, health, and agriculture. precision The company governmental recognition for its suitability and reputation in research and innovation, focusing on advanced technologies in health, IoT, and high-value innovative products within production technologies and product industry. Many of these R&D projects receive co-financing from national or European funds.

### EXATRONIC

#### 2023

Installation of more machines Doubling production capacity

#### 2022

Doubling the production area Increase in the engineering area New warehouse

#### 2019

Machinery asset renewal Doubling production capacity X-ray inspection Applying to IPC membership

#### 2017

ISO 9001 Certification extended to electronics production

#### 2015

Acquisition of a small electronics production company Production in-house

ISO 9001 Certification in Electronics Engineering

Consolidated Design & Development team

## How it started & how it's going

#### 1995

2008

Exatronic was founded

### Certificado de Conformidade PT22/08450

O Sistema de Gestão da Organização



foi auditado e cumpre com os requisitos da norma

#### NP EN ISO 9001:2015

Conceção, Desenvolvimento, Fabrico, Comercialização e Suporte de Soluções de Tecnologias de Informação, Comunicação e Eletrónica nas Áreas Industrial, Doméstica, Automóvel e Médica.

Este certificado é válido desde

29 de setembro de 2022 até 15 de setembro de 2024, sujeito a auditorias de acompanhamento com resultados satisfatórios ber 2022 until 15 September 2024, and remeins volid subject to satisfactory surveillance audits Auditoria de Renovação a realizar antes de 15 de julho de 2024

Versão 1, Certificado pela SGS desde setembro de 2022

A auditoria que levou à emissão deste certificado teve inicio em 13 de setembro de 2022.

The audit leasting to this certificate commenced on 13 September 2022.





#### Exatronic, Lda

is an IPC member facility in good standing, entitled to the full benefits of such membership, subject to the rules and regulations of the Association.

In witness whereof, we have caused this certificate to be executed by the duly authorized Officers of the Association.

3/31/2024

CIPC.

Milestones



## Our Value Proposition: An end-to-end approach



## **Electronics Engineering**

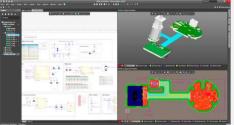
- Design & Development
- Project updating
- Direct part replacement



## Manufacturing

- Process Engineering & Industrialization
- Procurement & Supply-chain management
- PCBA
- FASSY
- Cabling harness production equipment;
- Traceability process;













## **Elevating Electronics Solutions with Expertise in Manufacturing**



## Industrialization

### Setting up the supply-chain

#### Identifying alternative sources for preselected suppliers with competitive offers

PCBA: In-house assembly and testing;

Plastic parts: Injection molding with local partners;

Packaging & printed paper: Production through local partners.

### **Design for Manufacture & Continuous improvement**

#### Ensuring efficiency in manufacturing processes:

Manufacturing tools & process: in-house design and conception;

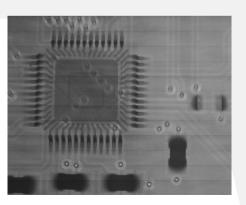
Providing complete support throughout the product's lifetime, including second designs and alternative parts.



## **PCBA Manufacturing**









## What we do in PCBA Manufacturing



## **SMT** soldering

### **Surface mount Assembly**

Two SMT lines with the capacity to place 50,000 components per hour;

16 zone reflow process;

Automatic Optical inspection & X-ray inspection;

X-ray inspection



## **THT soldering**

### **Through-hole Soldering Process**

Selective and wave THT soldering machine.







## **Final Assembly**

### Includes:

Microcontroller Programming; Cabling processing; Enclosure assembly; Serial number placement and traceability;









## **Case Studies**

From expert PCBA soldering, FASSY and final packaging

