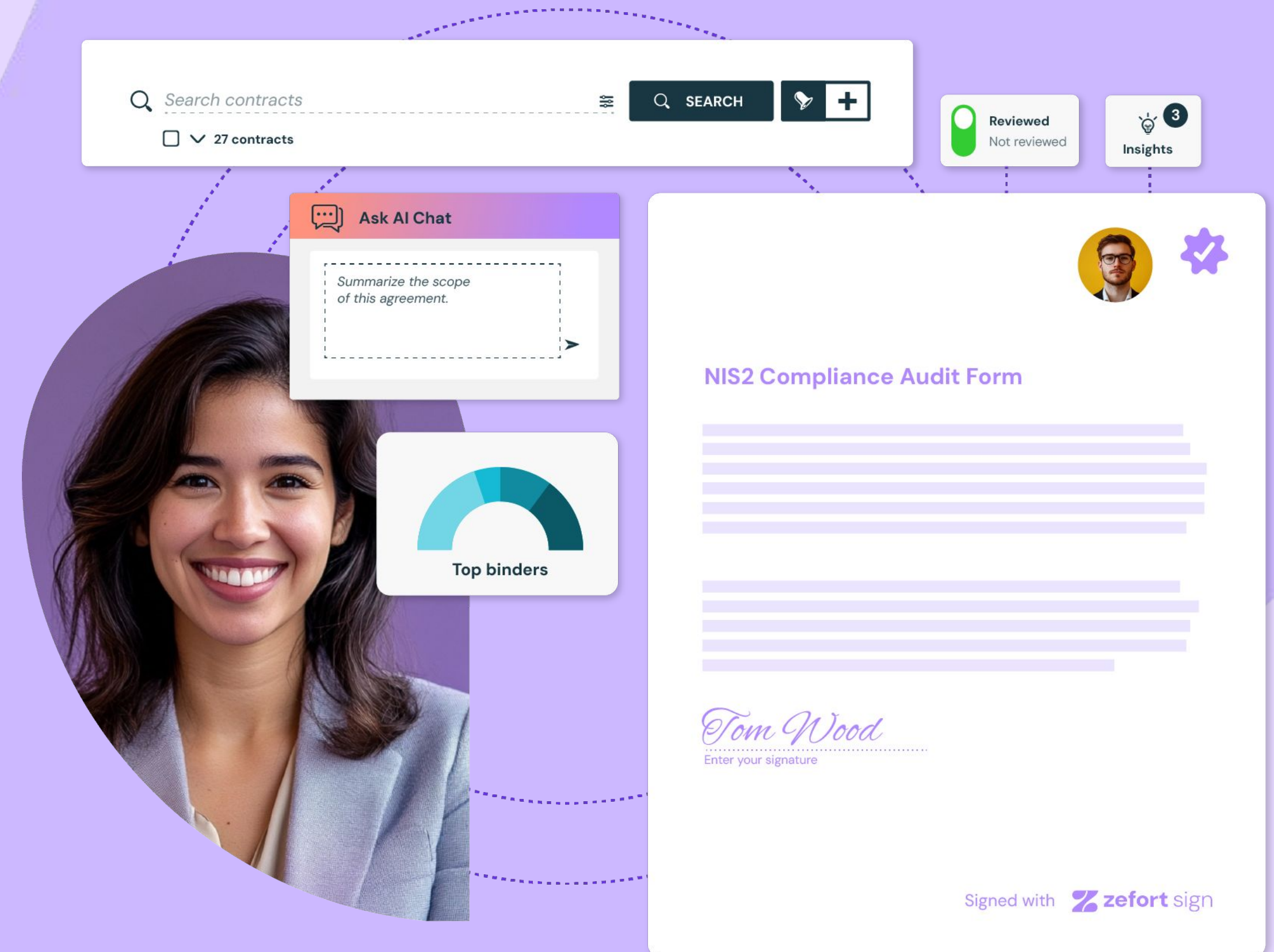




AI contract management platform



Presentation 15.4.2026 Gdańsk
Tapani Talvitie
Senior Business Development Executive

Zefort – 100% European CLM



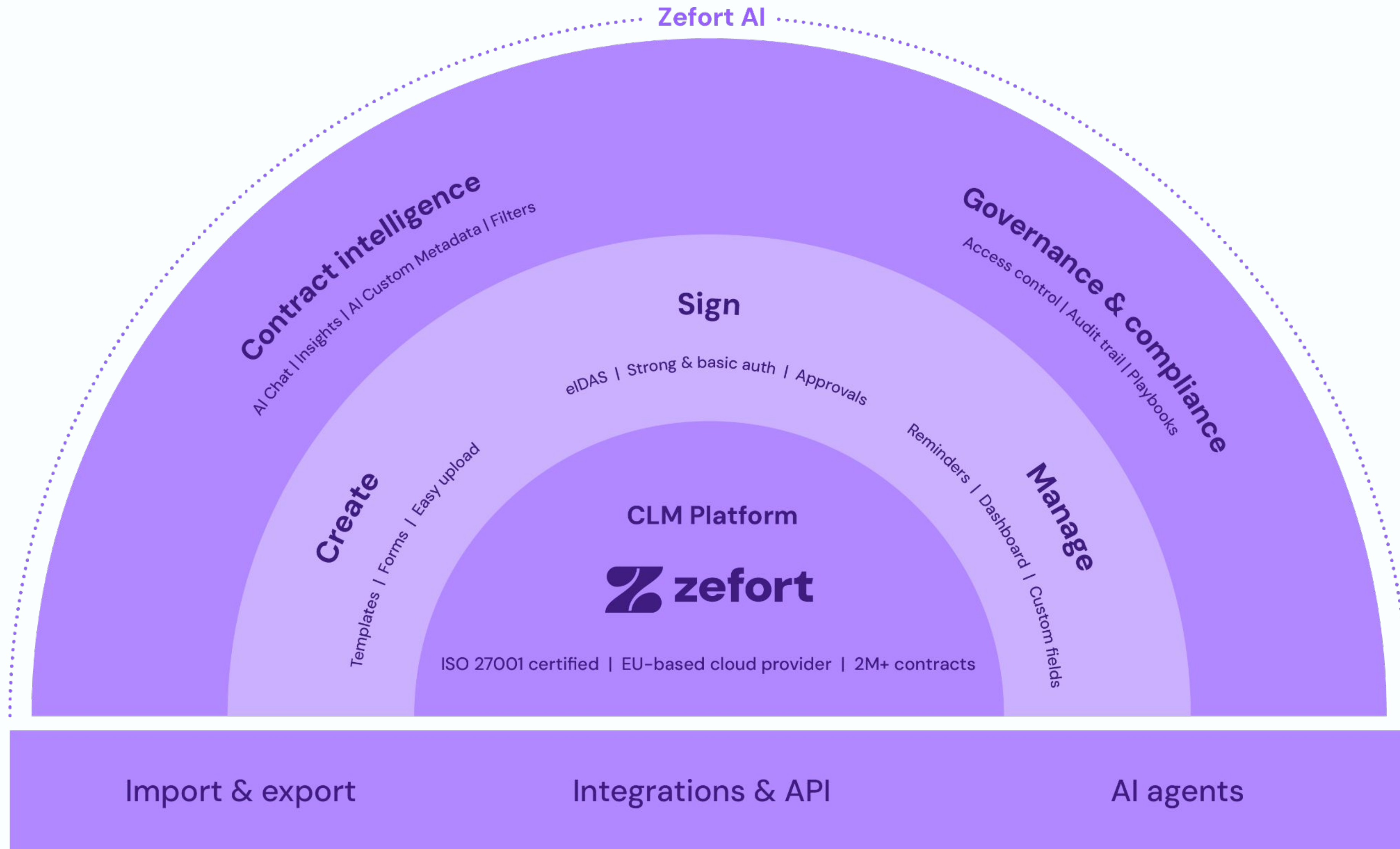
European CLM Solutions

✓ European based data processing AND European based cloud providers

i European based data processing

Rest: Only HQ in Europe

AI contract management platform



Where organizations use Zefort

Teams managing contracts

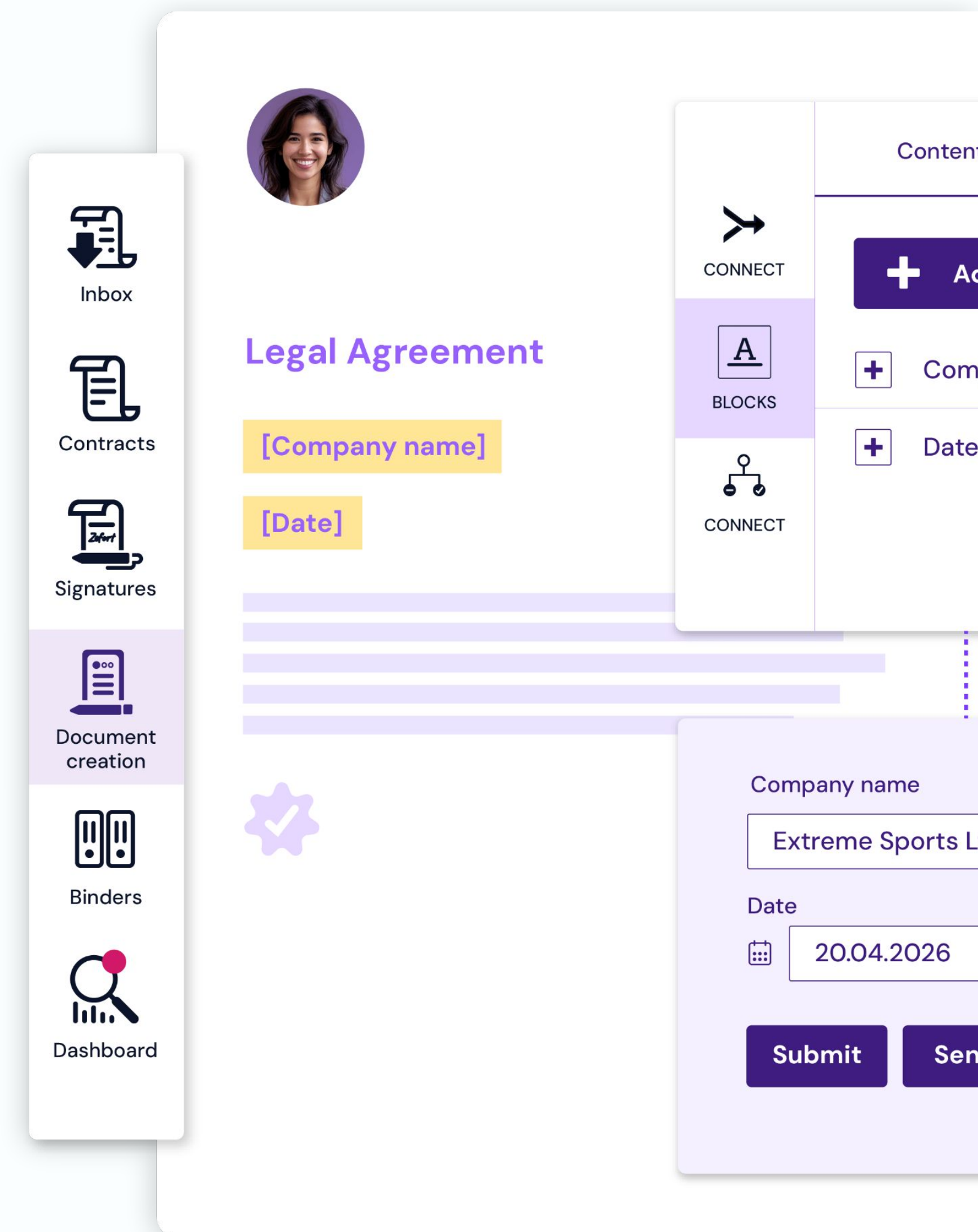
- Legal teams
- Procurement teams
- Compliance and risk teams
- Business and commercial teams

Contracts managed across the organization

- Supplier and purchasing agreements
- NDAs and confidentiality agreements
- Sales and customer agreements
- Amendments, annexes, and related correspondence
- Licensing agreements
- Employment and HR agreements
- Framework agreements

Widely used in

- Financial services
- Energy and utilities
- Infrastructure and construction
- Healthcare and life sciences



Why companies choose Zefort

1. Modern AI-assisted features simplify and automate work.
2. Obligations, risks, and deadlines remain visible and under control.
3. Bank-grade security and data protection.
4. Contract compliance
5. All your organization's contracts centralized in one place.



2017

Founded

€3M+

ARR

30+

Team

200+

Customers

10,000+

Users

30+

From countries

100%

Developed in
Finland

100%

Data processed
in Europe

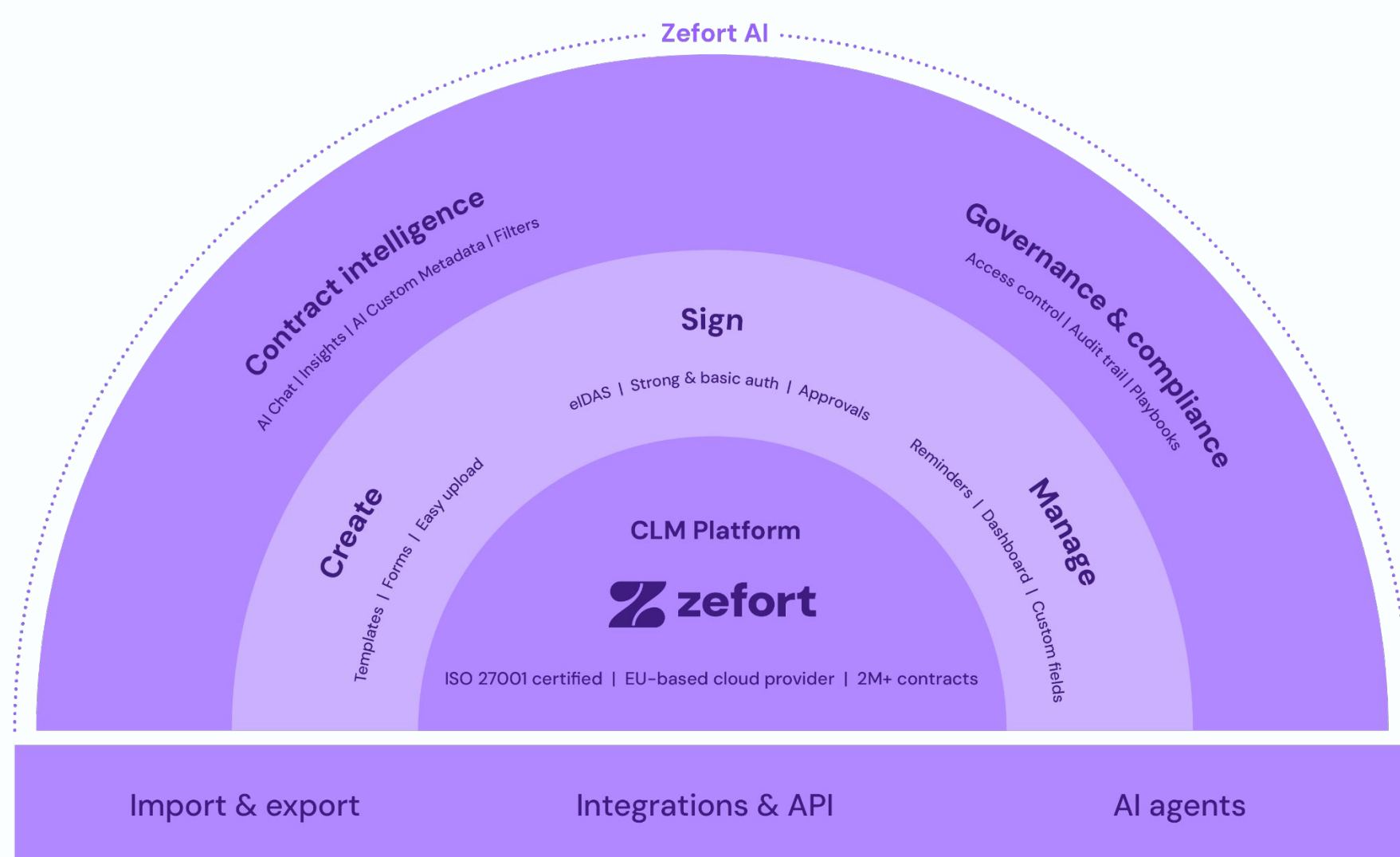
100%

European
servers and
hosting

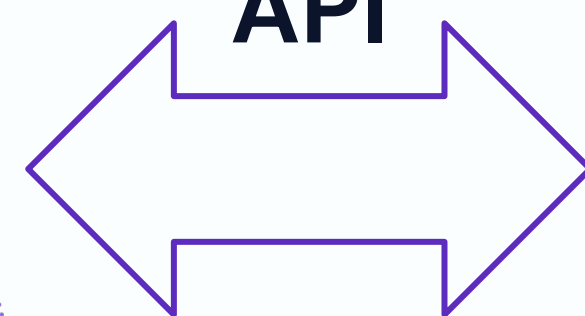


The center of your contract ecosystem

Zefort connects with your existing systems and centralizes contract data, giving teams consistent visibility and control across the organization.



Integrations & API



Typical workflows

- Contract drafting and negotiations
- E-signature and approval workflows
- AI-assisted contract analysis and automation
- CRM and ERP data synchronization
- AI agents and automated workflows (MCP-compatible)
- Contract migration and onboarding
- Reporting and portfolio insights
- Identity and access management (SSO)

Examples of common integrations

DocuSign

@Sympa

visma sign

SCRIVE.

HubSpot

zapier

salesforce

Azure

Zefort – 100% Secure



Bank-level security for your contracts

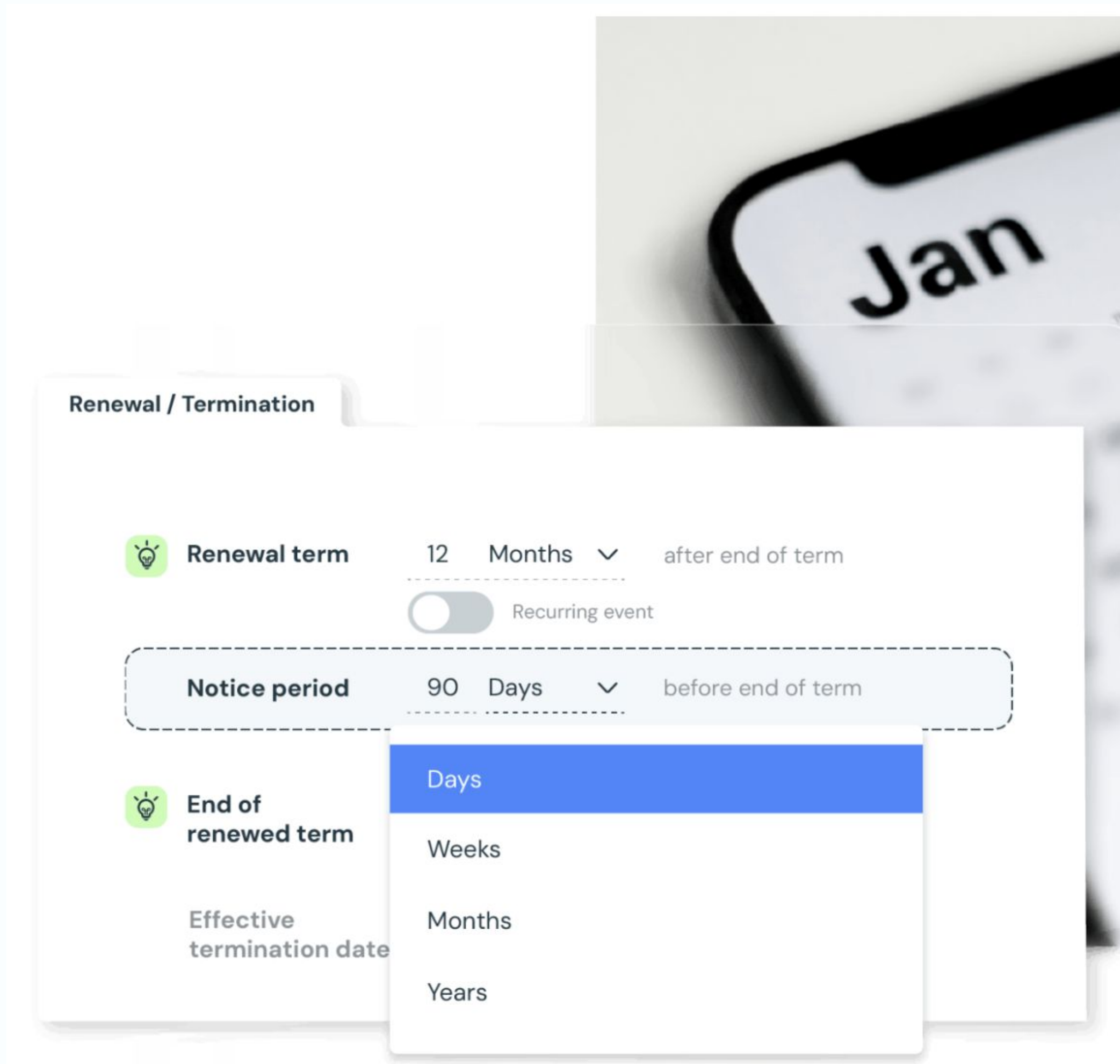
Keeping your data secure and private are our top priorities. Zefort ensures security on many levels, from meeting strict regulatory requirements to software architecture and physical security.

Data processed 100% in Europe
Servers 100% in Europe
100% European hosting providers

- + Zefort is **ISO/IEC 27001:2022 certified** and we apply strict security requirements to all our 3rd party vendors as well.
- + Zefort utilizes **AES256 data encryption, 2-factor authentication and secure server-to-server communication.** All activity is traceable through a separate access log system.
- + **IP and email whitelisting** allows you to manage access for your organization and your partners.
- + **Single sign-on (SSO)** and two-factor authentication increase security while keeping using the service simple.
- + Get the ability to permanently delete the personal data to meet the **GDPR requirements.**
- + **Third-party penetration tests** conducted regularly

Identify and track key contract dates automatically with AI

Zefort's AI identifies **key dates** such as renewal terms, notice periods, and termination deadlines directly from contract content. The dates are then structured and monitored, helping teams stay on top of obligations without manual tracking.



The screenshot displays a user interface for tracking contract dates. At the top, a tab labeled "Renewal / Termination" is visible. Below it, there are three main sections, each with a lightbulb icon indicating an AI-identified key date:

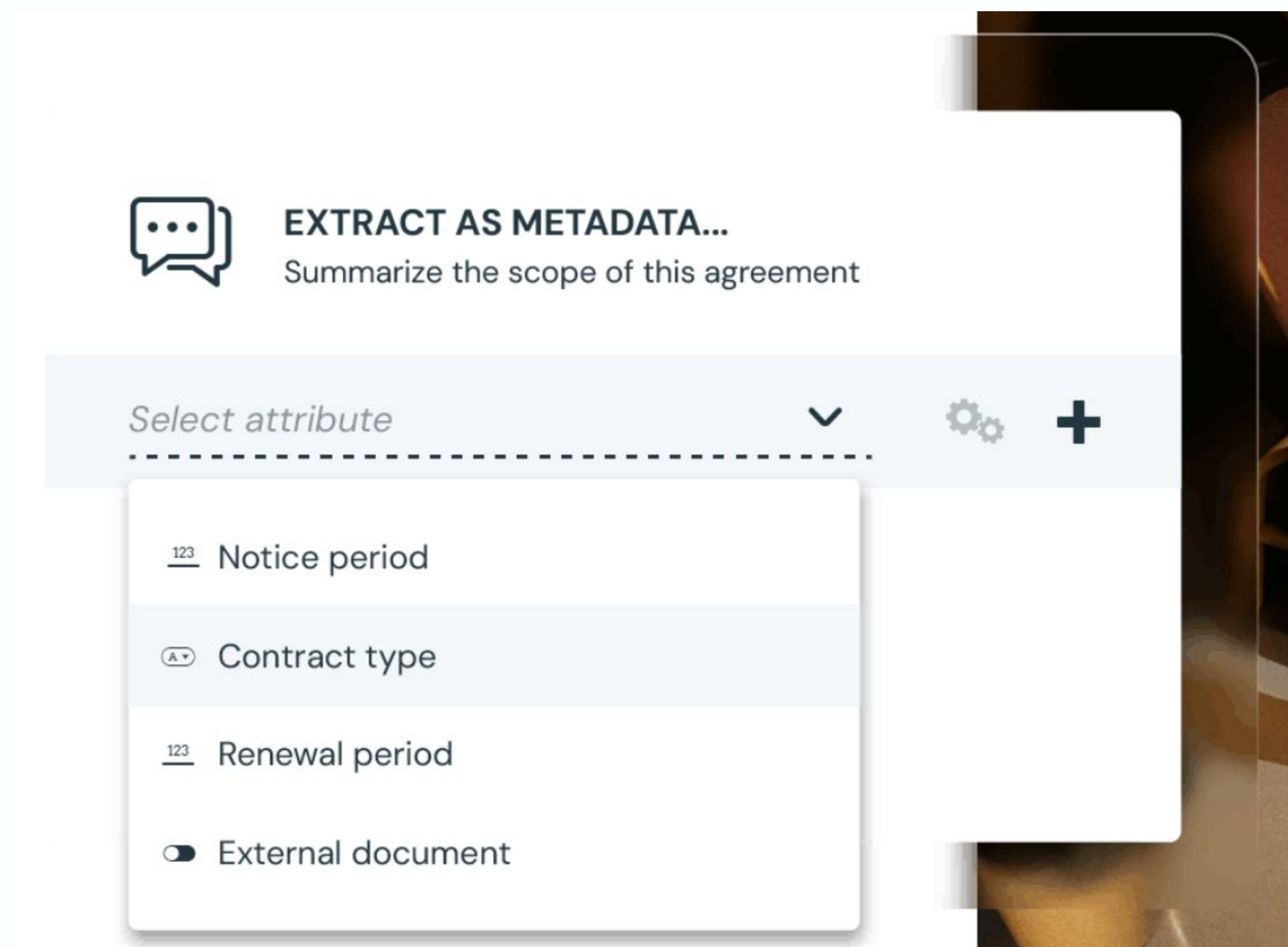
- Renewal term:** Set to "12 Months" with a dropdown arrow. Below it is a toggle switch for "Recurring event" which is currently turned off. The text "after end of term" is displayed to the right.
- Notice period:** Set to "90 Days" with a dropdown arrow. The text "before end of term" is displayed to the right.
- End of renewed term:** This section has a dropdown menu open, showing options: "Days" (highlighted in blue), "Weeks", "Months", and "Years".

Below the "End of renewed term" section, the text "Effective termination date" is partially visible.

AI Custom Metadata

Zefort converts unstructured contract text into standardized, decision-ready metadata.

Required attributes are defined once. Zefort AI then **automatically saves metadata across all your agreements**. Critical information remains organized, easy to find, and ready for reporting.





Tapani Talvitie 3 minutes ago

What is said about remuneration?



Edit

HSC - Zefort Service Agreement 2025.docx.pdf



AI Chat  Ready

The source document discusses liability and limitations, stating that neither party shall be liable for indirect damages and that maximum liability is limited to direct damages up to one month's fee for the services. However, the term 'remuneration' itself is not explicitly mentioned in the provided source text. Instead, the text refers to 'fees' and 'compensation' in various contexts, such as the payment for services, early termination, and additional costs. For instance, it is mentioned that 'any prepaid fees

We were able to match 100% of characters in the quote with the contents of the document. Click the quote to highlight the matching parts, in order to verify the information in detail.

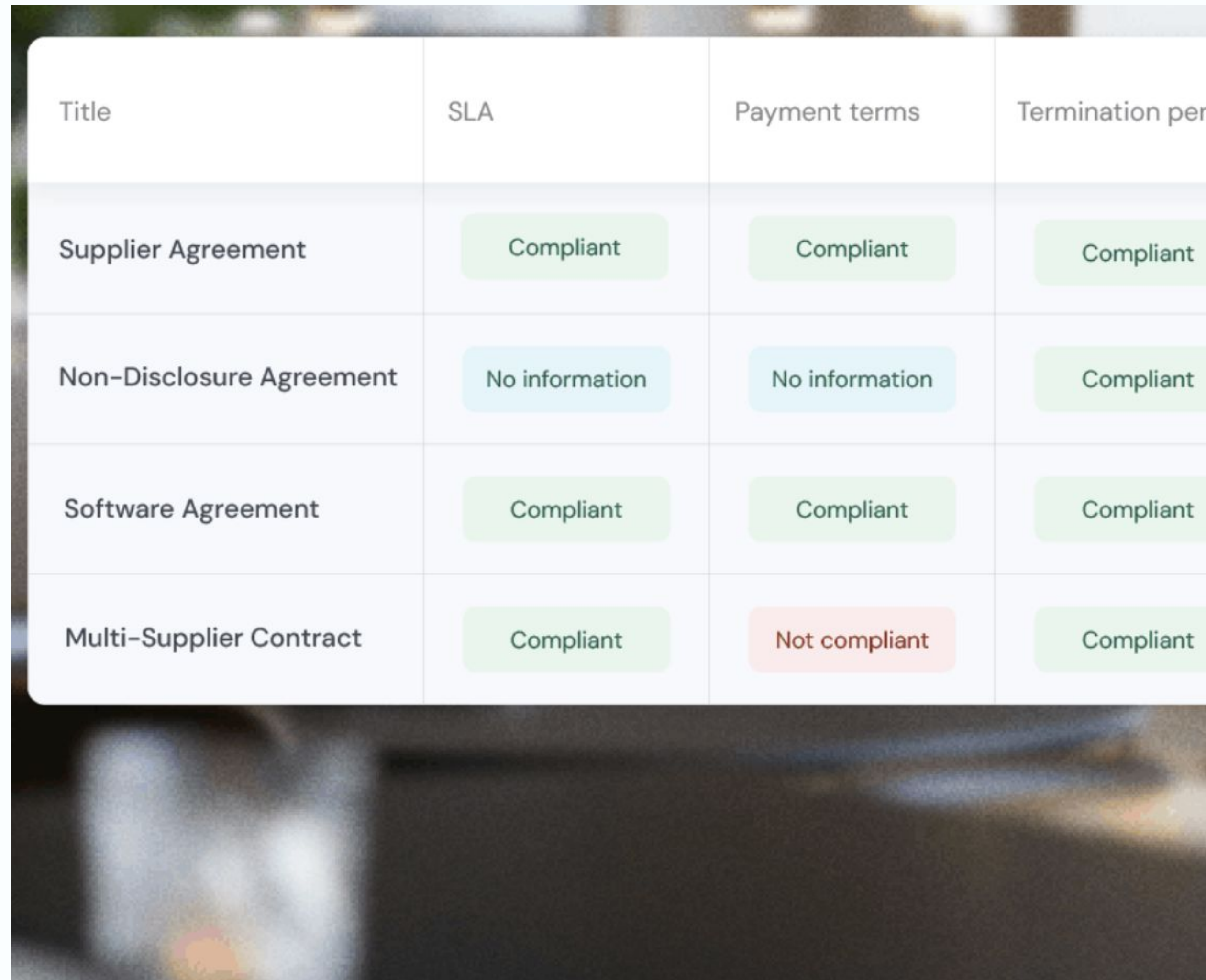
14.1 Neither Party shall be liable for any loss of profits, loss of production, reduced turnover in

AI assistant at your service

Zefort **AI Chat** delivers precise answers from your contracts instantly. Every response links directly to the exact clause, with the source text highlighted for easy verification. Make confident decisions, streamline reviews, and accelerate reporting with clarity you can trust.

Playbooks automated with AI

Zefort **Playbooks** turns your internal policies and legal requirements into automated contract controls. With Zefort AI, every agreement is instantly checked against your defined playbook rules, so you know what complies, what's unclear, and what's missing.

A screenshot of a web application showing a table of contract compliance results. The table has four columns: Title, SLA, Payment terms, and Termination per. The rows represent different contract types: Supplier Agreement, Non-Disclosure Agreement, Software Agreement, and Multi-Supplier Contract. Each cell contains a status label in a colored box: green for 'Compliant', light blue for 'No information', and light red for 'Not compliant'.

Title	SLA	Payment terms	Termination per
Supplier Agreement	Compliant	Compliant	Compliant
Non-Disclosure Agreement	No information	No information	Compliant
Software Agreement	Compliant	Compliant	Compliant
Multi-Supplier Contract	Compliant	Not compliant	Compliant

Software as a Service

- ✅ **Effortless adoption** – Zefort is quick to deploy and easy to use, with no need for external consultancy or complex IT projects.
- ✅ **Smart configuration** – Comes with a ready-made, best-practice setup (like Apple), while still allowing full customization to match customer processes.
- ✅ **Guided onboarding** – Includes four structured training packages designed to equip key users with the knowledge and skills to get the most out of Zefort.
- ✅ **Optional migration project** – When needed, Zefort provides a dedicated migration service to import and organize existing contracts from legacy system. The process is handled primarily by Zefort, requiring minimal effort from the customer and ensuring data integrity and a seamless transition.

Examples of our happy customers



Zefort plans

Most popular

Team

995 €/mo

Billed annually

- 1 Zefort account*
- 4 admins + 16 users*
- 5,000 stored contracts*

Key features include:

- Contract repository
 - Advanced search features
 - Automated activities & reminders
 - User groups & access control
 - Custom metadata
 - Forms
 - Smart OCR for scanned documents
 - SSO & 2FA
 - EU data hosting & data processing
- And much more...

Enterprise

1995 €/mo

Billed annually

- 2 Zefort accounts*
- 5 admins + 45 users*
- 10,000 stored contracts*

Everything in Team, plus:

- AI Custom Metadata
- AI Chat
- Automatic key date discovery
- Custom contract terms
- API access
- SLA

Enterprise+

3995 €/mo

Billed annually

- 3 Zefort accounts*
- 6 admins + 74 users*
- 50,000 stored contracts*

Everything in Enterprise, plus:

- Playbooks
- Templates
- Single tenant
- Cloud data mirror



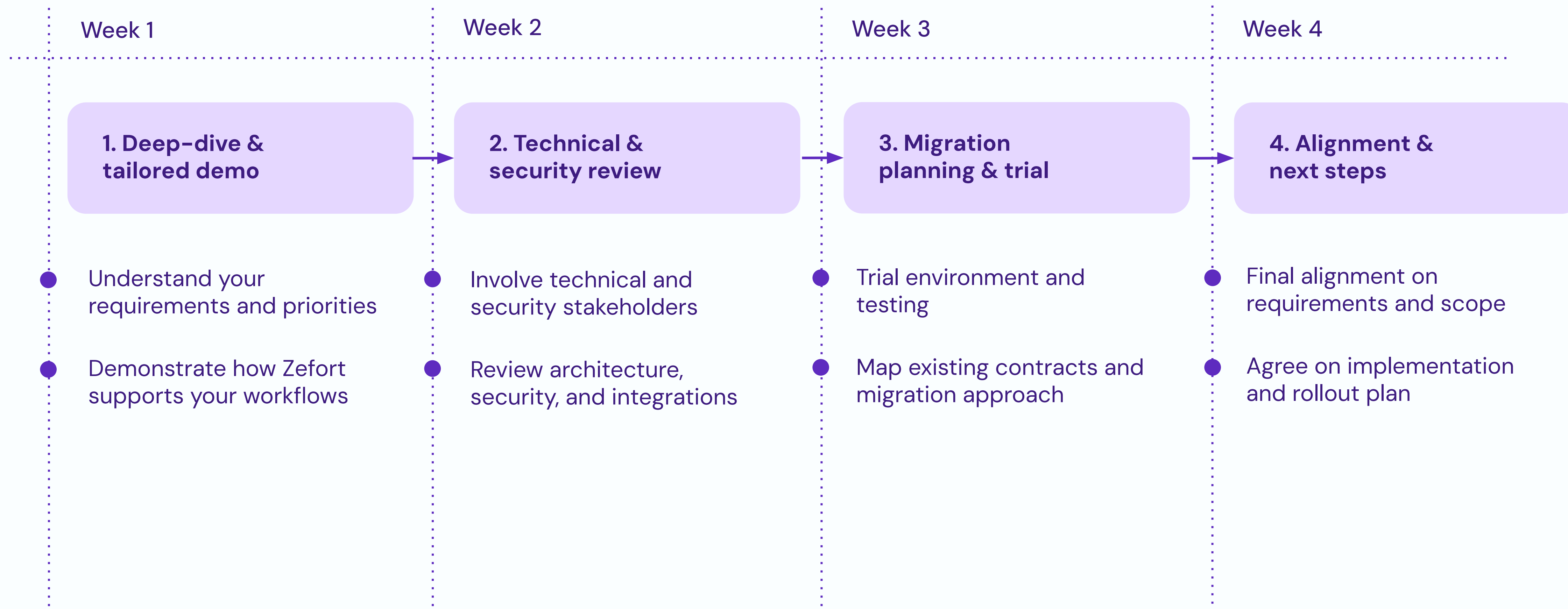
Customized
plans and offers
available on
request 👍

All plans include unlimited signers + e-signatures (Pay-as-you-go)

*) Additional accounts, contracts and users available

All prices excluding VAT

Next steps after first meeting





Tapani Talvitie

Senior Business Development Executive

Mobile	<u>+358505188466</u>
LinkedIn	<u>tapanitalvitie</u>
Email	<u>tapani.talvitie@zefort.com</u>
Web	<u>https://zefort.com</u>

Happy to schedule a quick 30min live demo at your convenience!

BOOK A MEETING