



## A350 Full Flight Simulator Investment Opportunity

"Training excellence powered by world-class simulation."



# The Opportunity

For airlines, securing an A350 simulator slot has become a daily challenge—pilots wait in long queues, operations face costly delays, and training schedules are constantly under pressure. This is where opportunity meets necessity.

The Airbus A350 is one of the fastest-growing widebody aircraft programs in the world, with **over 1,400 aircraft on order for the coming years**. Despite this surge, there are **fewer than 30 A350 Full Flight Simulators (FFS) worldwide**—creating a structural imbalance between training demand and available capacity.

Kairos Aeroespacial is establishing a state-of-the-art **Air Training Organisation (ATO)** with one (or two) Airbus A350 FFS units at its core, capturing this premium opportunity in a market of critical scarcity.

# Why the Market is Compelling

## Massive Demand

1,435 aircraft will require approximately **8,610 flight crews annually** (6 crews per aircraft × 2 pilots).

## Recurring Training Obligations

Each crew must complete at least **four simulator sessions per year** (16 hours minimum). That represents **137,760 simulator hours annually**—before adding the demand of initial training.

## Initial Training Load

Each new crew requires an additional **30 simulator hours**, further expanding total demand.

## Severe Slot Shortage

With less than 30 FFS units worldwide, the supply gap is evident and growing.

## Premium Pricing

Airlines are willing to pay a premium for guaranteed A350 simulator slots, especially in Europe, where capacity is concentrated.

# Investor Value



## Stable Cashflow

Regulatory recurrent training guarantees long-term demand.



## Asset-Backed Security

A350 simulators are high-value infrastructure with global scarcity.



## High Margins

Slot scarcity translates directly into premium pricing and high utilisation.

# ESG and Social Impact

## Safety

Ensures pilots are trained to the highest standards on one of the most advanced commercial aircraft.

## Sustainability

Replacing in-aircraft training with simulation reduces fuel burn and emissions significantly.

## Talent Pipeline

Addresses the global pilot shortage by preparing thousands of Airbus flight crews each year.



# Strategic Invitation

Kairos Aeroespacial is inviting **strategic partners and visionary investors** to join the acquisition and operation of one or two Airbus A350 Full Flight Simulators.

This is a rare opportunity to combine **stable, asset-backed returns** with **exposure to one of the most underserved and fastest-growing segments in aviation training**—positioning investors at the heart of Europe's next-generation training ecosystem.