## JUSDA Europe

**General Intro** 





## **Global Network Overview**





15+ **Countries and Regions** built local team



2,000+ International Air/Rail/Sea/Land Routes



2,500,000M<sup>2</sup> Warehouse Space



155+ Global Distribution Centre



>600+ Global core cities coverage



Annual Sea Throughput 300,000 + TEU



**Annual Rail Turnover** 10,000 + TEU

Mexico

Sydney Melbourne

Adelaide Perth



Annual Air Volume **150,000** Ton



**JUSDA Europe** 

South Africa





Gurugram, IN

Bangalore, IN

Mumbai, IN



**JUSDA Vietnam** 





**JUSDA Mexico** 



## **China Footprint - Network**





**48** VMI Hub



300,000+

SKU management capability



10,000+

top customers



**50** customs sites & over

1,000 in-house customs broker

### 9 Central Hub

Shanghai Beijing Shenzhen Shenyang Zhengzhou Wuhan Chengdu Xi'an Guangzhou



## **JUSDA Europe Overview**





3 cluster locations





5 warehouses



partnering providers



over 85,000sqm



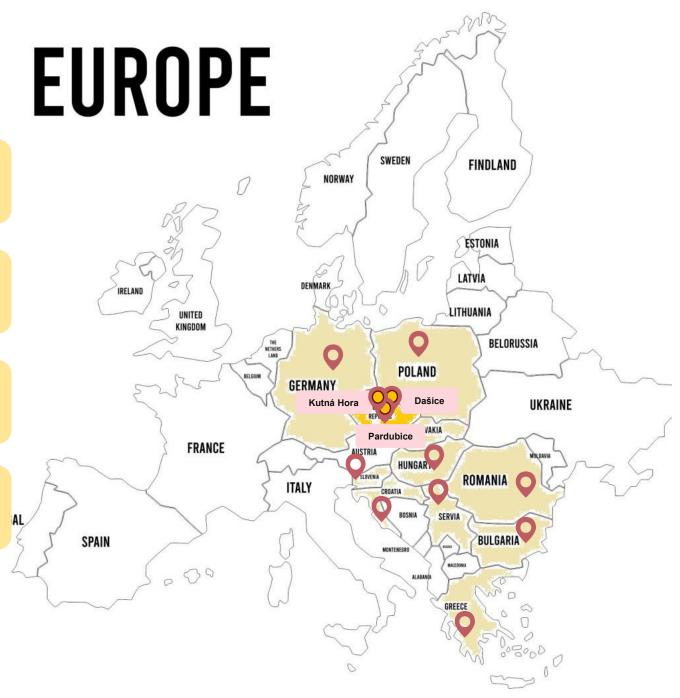
10,000+
SKU management capability



1000+ customers



4 customs sites





Warehouse locations

Over 80.000 m2; 100.000 pallet positions

### TAPA A, FM Global, ISO certified

#### 3x Pardubice (CZ)

43500 m<sup>2</sup> / 69,000 pallets + 3000boxes



**Dašice (CZ)** 15.000 m2 / 20500 pallets



**Kutna Hora (CZ)** 25,000 m<sup>2</sup> / 37,000 pallets



#### **Services:**

Warehouse and VMI services
Pallet and box handling
Temporary Customs / Bonded warehouse
Distribution
Reverse logistics

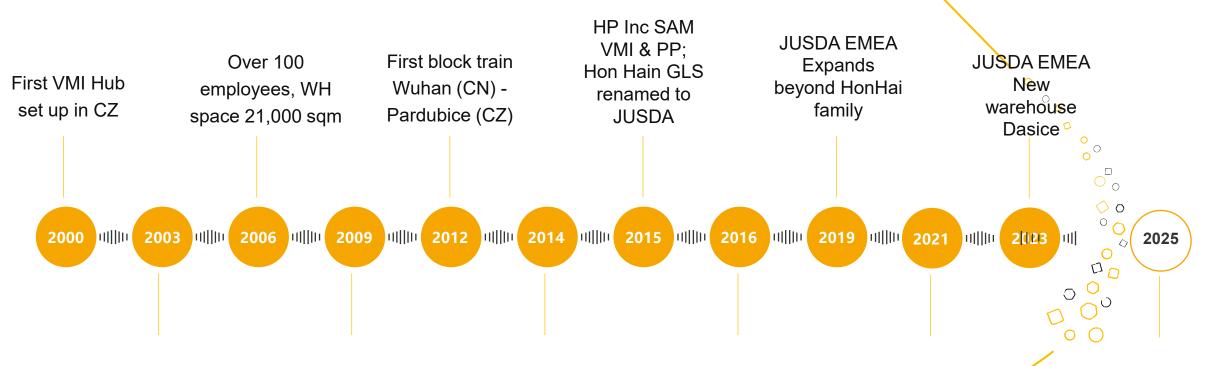
Value add & tailored services

Kitting for production Re-palletization, Re-packing Slip sheet operation Labelling
Reworks
Various stock-take types





## **JUSDA Europe Milestones**



New Cisco VMI

European consolidation and distribution centre

HP ESS Hub
Award in new
Iocation Kutná Hora

Locations in China,
America, Australia,
Mexico, Japan, Korea,
India, Vietnam

Ad Hoc Transport
business covid
spree expansion
in EMEA

Expansion plan in
Europe: CEE and EE
(CZ, PL, SVK, SRB)
Expanding to project
jobs



## **Planned Business Strategy Initiatives for 2025**

- Cross-Dock Warehouse for e-commerce
- Intermodal Solution
- B-Class Warehousing Capabilities
- ESG Solutions
  - Full ESG agenda management outsourcing for customers
  - Greener transportation alternatives
- Europe-India Trade Connection
- Europe-Vietnam Trade Connection
- Road Transport Solutions for Southeast Europe
- Europe-Africa (Morocco) Trade Connection
- Logistics Outsourcing Solutions (LSP)
- Battery train from China to Europe



## Regional Expansion & Strategic Markets

Middle East Turkey → key logistics hub between the EU and Asia Azerbaijan & Kazakhstan → support for the energy sector, Baku-Tbilisi-Kars railway connection Africa Morocco, Egypt & Tunisia → logistics hub for connecting the EU with Africa Asia China → leveraging our HQ, Jusda Europe local sales presence, and demand from Chinese companies expanding into Europe India & Vietnam → new trade routes between Asia and Europe

Expanding in Key Regions – Strengthening Market Presence

## **Target Industries for Strategic Growth**



#### IT/Hi-tech & Electronics

Cloud services, hardware for Al and automation, Smart Home& IoT, Industrial electronics and smart buildings



## Green Technology & Renewable Energy

Solar panels, wind turbines, battery storage solutions



#### Automotive

Supply chains for electromobility (batteries, electronics, lightweight materials), Spare parts and aftermarket solutions



#### **Construction Materials**

Sustainable materials, prefabricated units, insulation materials, and eco-construction materials



#### Digital Healthcare & Biotechnology

Laboratory equipment, medical devices, digital health assistants, wellness and rehabilitation equipment



## Other FMCG – Premium & Healthy Products

Functional foods and nutritional supplements, premium and eco-friendly products.



#### Military & Dual-Use Goods

Drones, autonomous systems, defense and security technology



#### **Chemical Products**

Specialized chemicals for high-tech applications, green chemistry.



#### Machinery & Industrial Automation

Robotics, 3D printing, Industry 4.0 and smart factories, transport and industrial machines.



#### Capacity

95,000 m²

We have 25 years of experience with different market segments.



25 years of experience in European logistics and warehousing JUSDA Offices in 15 countries.

Headquarter in China and 48 own operated VMI hubs in China. Ranked 6th of China's top 100 B2B logistics enterprises.



JUSDA Europe is ISO 9001, ISO 14001, ISO 45001 and TAPA A certified.

## >

#### **OUR WAREHOUSE SERVICES**

Supplier stocks management

Container to Pallets / Boxes and general cargo handling

Delivery to production / operations, including picking according to predefined parameters

Temporary (TSW) and full customs warehouses

Distribution and reverse logistics Online reports ensuring visibility of stocks and their movements

Stock Management incl. Inventory Stock Take

#### **CUSTOMER BENEFITS**

#### Security

We take care of the safety of your goods, data safety under high standards of cyber security. We can provide TAPA A certified storage facilities.

#### **Customer solutions**

We prepare tailor-made solutions according to your requirements. Our warehouse experts will convert your wishes into an optimal solution based on the best practices.

#### IT support

We can offer Web-based connectivity or connectivity Tailored EDI-proven warehouse solution Management system for full traceability Material management system (WMS).



#### **VALUE-ADDED SERVICES**

Preparation for production, production lines sequencing

Repalletization, (re)packaging, (re)labeling

Other changes (rework) according to customer requirements

Slip sheet manipulation

Localization and regionalization of products (i.e. country kitting)

ESD zone services (electrostatic protection)

Serial numbers, expiry dates and other defined information tracing

Data reporting and KPIs (we use business intelligence)



#### CUSTOMS

Customs clearance capability and knowledge in 26 EU countries.

VAT and Tax benefit advisory.



#### WAREHOUSING

7 own operated warehouses in Czech Republic, 85 000 sqm. Central location, distribution to whole Europe within 2 working days.

Strategic Partner warehouses in the Netherlands, Germany, Hungary, Poland, Slovakia, Serbia, Slovenia, Italy.

3 years experienced in Solar panels, battery and accessory handling and storage.

Photovoltaics Panel, battery, Inventers, and installation packages, pick and pack per customer order. Warranty service, return collection, quality check and repair.

Bonded and non-bonded warehouse per requirement.

WMS system provides real time inventory visibility.

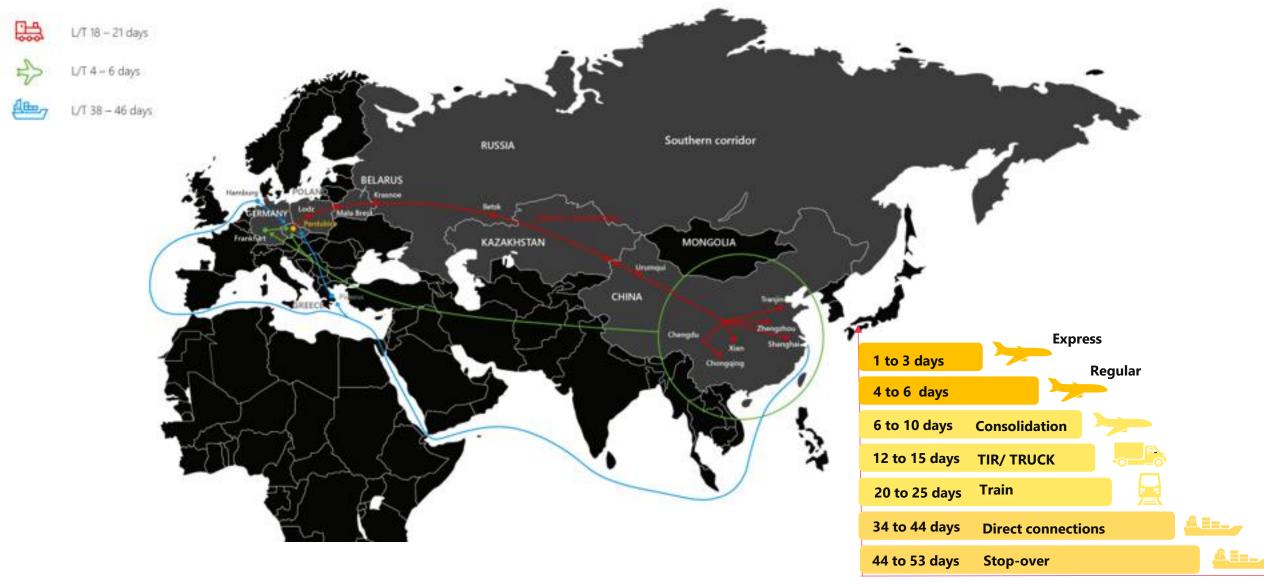
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## JUSDA logistics Capabilities



## **Transport Services Europe <> ASIA - Quick Sheet**





## **Transport: Air**

When time is of the essence...

2 days delivery

100+ countries

**1500+** routes

- Envelope, goods from 1 kg, oversized, dangerous, temperature sensitive, perishable, valuable
- we offer consolidation, packing and insurance
- Cross Trade
- We have IATA Cargo Agent accreditation

#### **Types of transport**

- Economy (6-10 days\*)
- Standard (4-6 days\*)
- Express (1-3 days\*)
- Charter flights (1-2 days\*)

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Project base Charter flight services



Overweight/Oversize cargo solution



**High Value cargo solution** 



**Hand Carry** 



## **Transport: Ocean**

#### When price comes first

31 days of standard delivery

**500** destinations over **2000** routes

300k+ containers transported per year

- · We transport piece and full container shipments
- We provide Shortsea and intermodal transportation
- Direct service from Asia to Europe, Europe North America
- Cross Trade

#### **Types of transport**

- FCL (Full Container Load)
- LCL (Less than Container Load)
- Bulk & Break Bulk Cargo
- End-to-End, Port-to-Port, Port-to-Door
- Shortsea

Door to door one stop services Pre-carriage & On-forwarding

JIT Container yard management Advance container release

Container Demurrage Control Trans-loading Model



## **Transport: RAIL**

#### When you are thinking (eco)logically

- 21 days delivery between Asia and the EU
- 30 countries 7 main routes
- 4.5 thousand containers transported per year
- We transport piece and full container shipments
- We cooperate with railway platforms
- · We provide coverage throughout China
- Carriage of goods within the CIS (Uzbekistan, Kazakhstan, Mongolia)

#### **Typical train transit times from Central China on public trains:**

Typical train transit times in calendar days	Westbound	Eastbound
Poland: Malaszewicze / Lodz /	12 - 14	16 - 17
Czech Republic: Prague / Ceska Trebova	16-18	18-20
Hungary: Budapest	16	18
Slovakia: Dunajska Streda	17-18	18-20
Germany: Duisburg / Hamburg / Neuss	13 - 16	17 – 19
The Netherlands: Tilburg	16	18
Italy: Milano	18	20

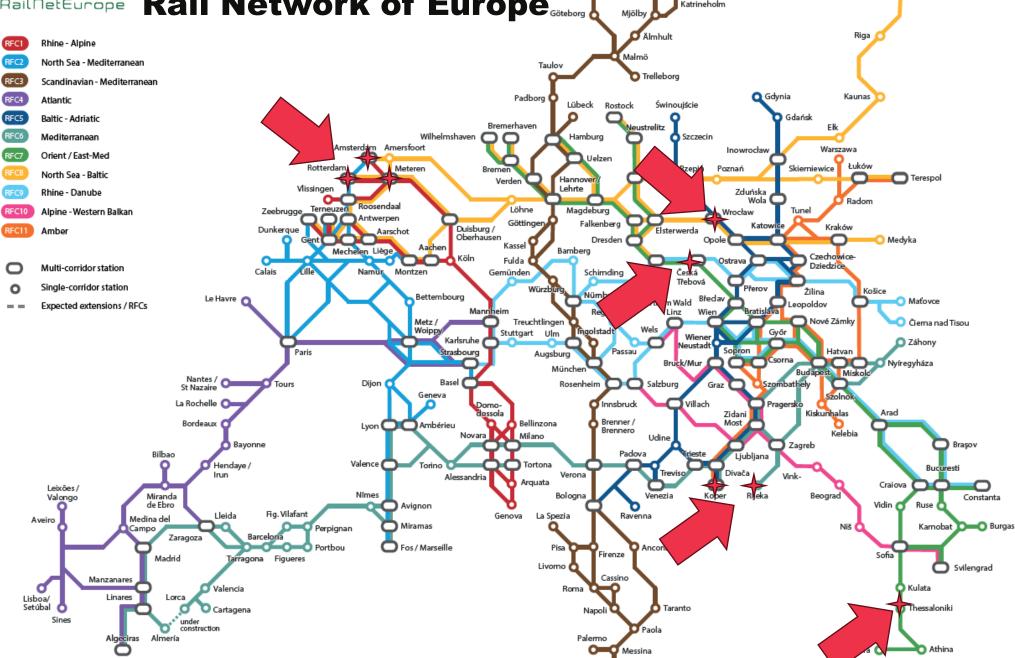
We can arrange transportation to all EU countries from all mentioned rail terminals!





Rail Freight Corridors (RFCs) map 2022

## Rail Network of Europe Goteborg



Stockholm

Hallsberg 🗀

Augusta

Tallinn (



### Road

9k roads Europe and Asia per year

100+ of proven carriers

14 days from China to Europe

We transport both lump and full-load shipments

We will take your shipment from the airport, port or terminal to your door

We offer a direct Eurasian service

 GPS monitoring with the possibility of connection to the Control Tower

• ISO 9001, 45001 & TAPA TSE Class 1&2 certification

We offer logistics consulting

#### **Types of transport**

Asia - EU (including dangerous goods and oversize)

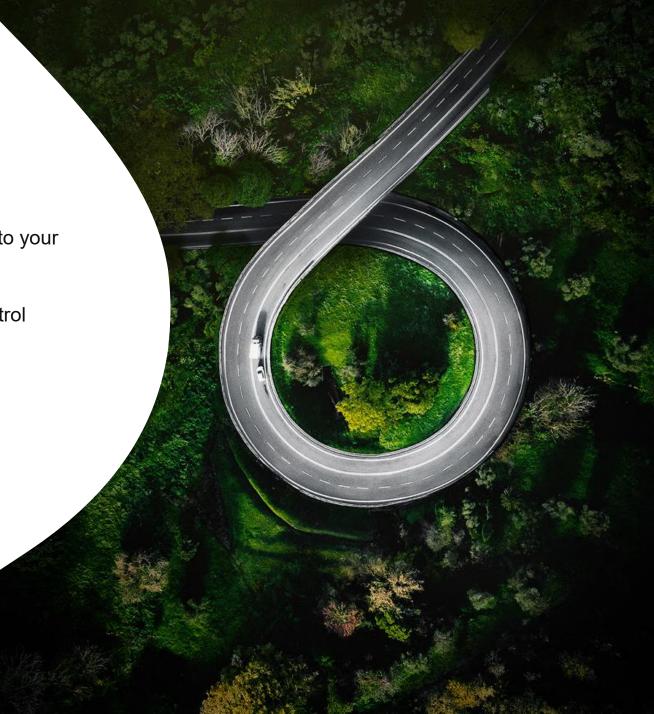
Domestic and international road transport

FTL&LTL - standard and express delivery

Freight forwarding - domestic and international

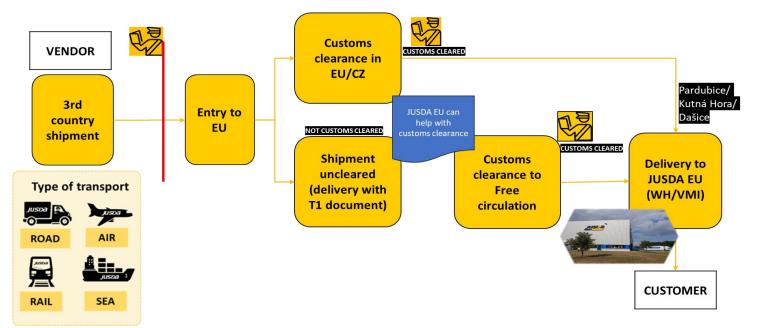
Intermodal and multimodal solutions

Just-in-time delivery



### **Customs services:**

Customs clearance capability and knowledge in 26 EU countries





### JUSDA EU is **AEO** certified from 2025

- AEO = Authorised Economic Operator
- significant milestone
- certification at the highest-level F (includes customs simplification, safety and security)
- mutual recognition within EU and with other countries (Norway, United Kingdom, Switzerland, Japan, USA, China, Moldova)
- this status is only granted by the EU customs authorities to entities that demonstrate a high level of trustworthiness, reliability and compliance with international trade standards over the long term
- JUSDA EU confirms professional competence and responsible approach to customs processes, but also commit to continuous improvement in the areas of compliance with legislation, record keeping, financial stability and supply chain security.

## **Customs services:**



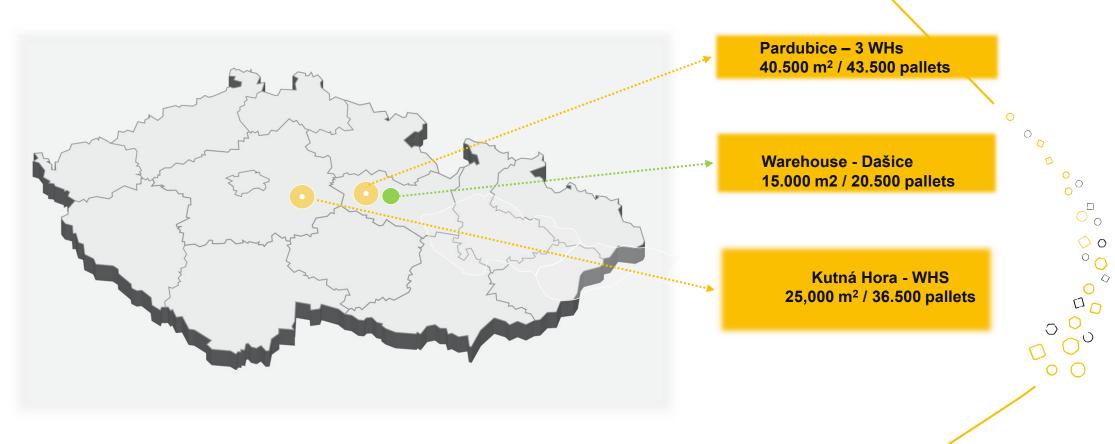
JUSDA Europe has Customs clearance capability and knowledge in **26 EU countries** 



# Warehousing: Capabilities



## **IT: i-Inventory**

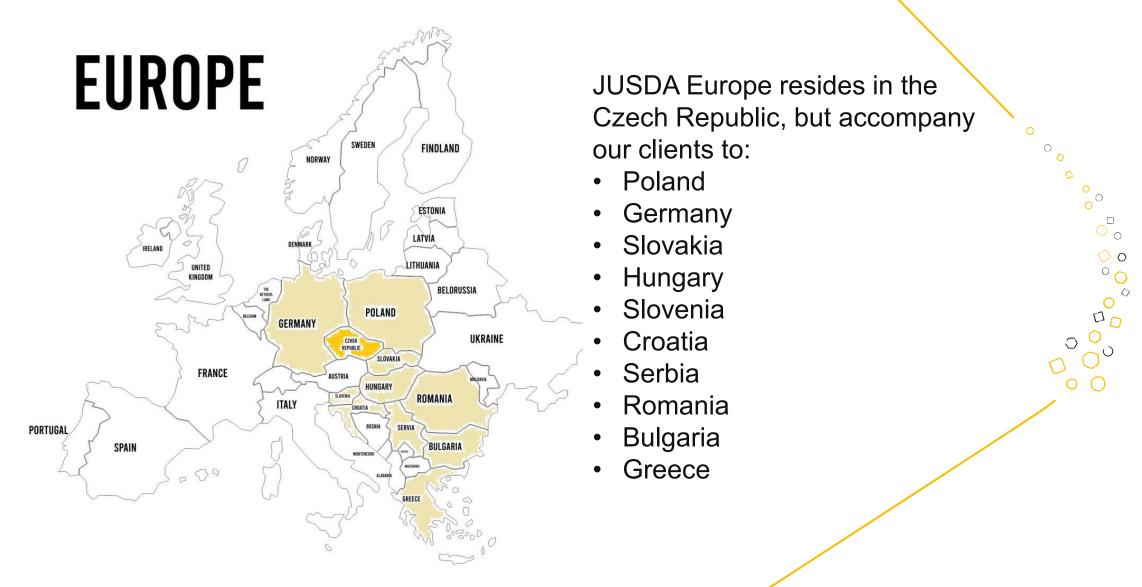


#### Solutions:

- (4) Safety/ Contingency Stock | LinkedIn
- (4) JUSDA Value Added Services: VMI/ SMI: Vendor/ Supplier Managed Inventory | LinkedIn
- (4) Difficult Times call for New Services [EN] | LinkedIn



## Jusda WH in Europe – own and historic partner network





## **IT: i-Inventory Systems**

- VMI/CMI management
- Customized VMI & Kit to Line Service
- Exclusive VMI management system & seamless connection with customer

- Satisfied demand for varied channel and platform
- Consolidated from online to offline

B2B2C &020

VMI/JIT



- Big data platform
- Smart warehousing
- Auto operating
- warehouse & distribution

Core Value

- Professional team
- **Smart system**
- TAPA-C
- ISO9001



- i-Warehousing
- Air-Con Warehouse
- High Value Cadge
- Hazardous chemical warehouse
- **Bonded Warehouse**
- Non Bonded Warehouse

electronic component

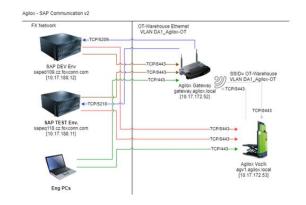
**Products** 

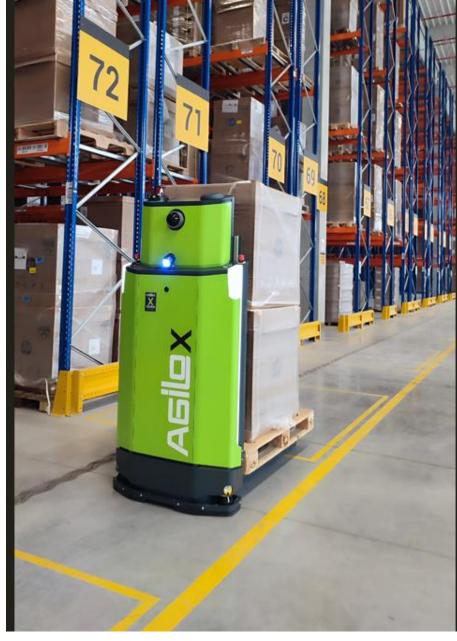
- Raw materials
- 3C Products
- Appliance
- Cosmetics
- Food
- packing materials



## **Technology in Jusda Europe**

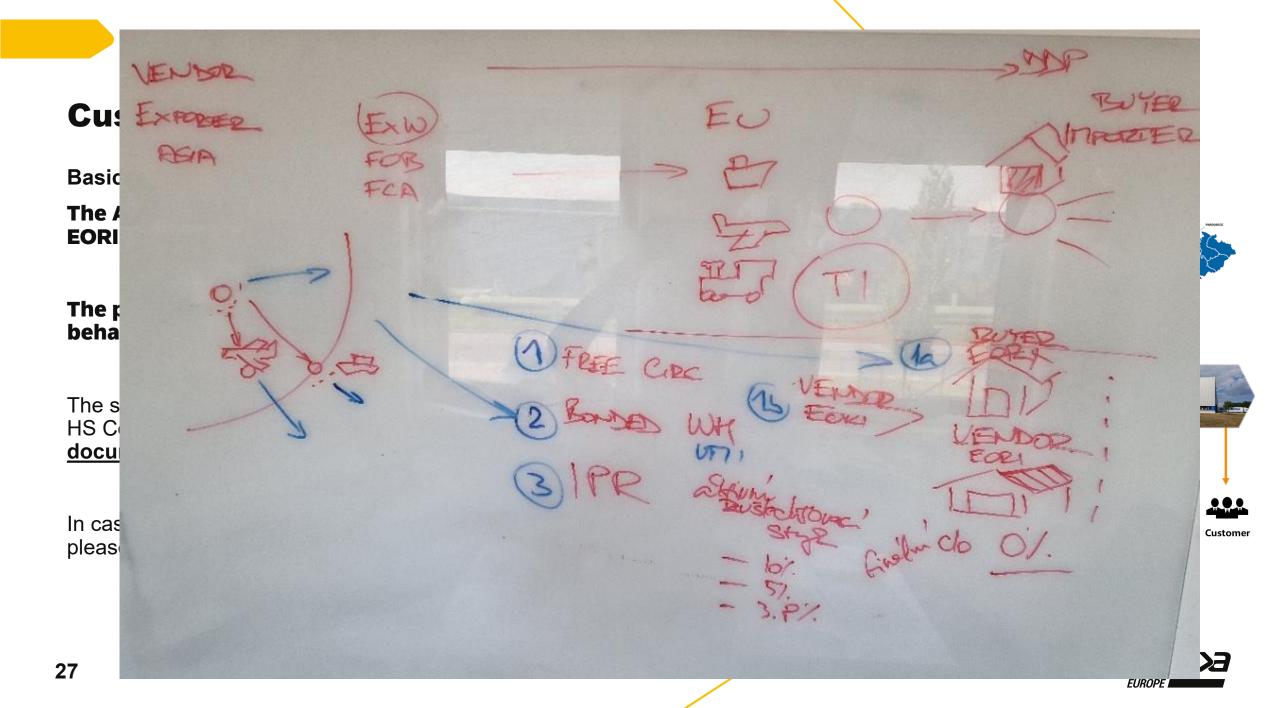
- Supports approach from ramp to console and back
- Saves 3xHC and handling equipment
- ROI on these projects is approximately 5 years
- Implementation was Q2 2024Connection to WMS fully autonomous mode / manual commands
- Agilox has been given the codename Wazovski





## Thanks for your attention





**JUSDA Europe Distribution Distances TAT** 



Actual certification standards WH mastered:

Presently served industries/ experience:

Special WH functionalities:

WH capacity:

WH Locations:

Payment terms:

#### **Parameters**

Industry - hi-tech, e-vehicles, automotive (tier 2 & tier 3), tobacco, dry food, beverage

łŚO 9001, 14001, 45001, TAPA A,

Customer AEO, Tax/ Bonded warehouse can be arranged

ESD zones, High Value Zones, High/Low pallet; AutoLightning 83k pallet spaces (103k pallet space/ 90k sqm as of 1-Jan-23)

Pardubice, Kutna Hora, (Dasice as of 2023); Wijchen

30 DAYS NET; Insurance cover available

# Warehousing: Sample WH presence

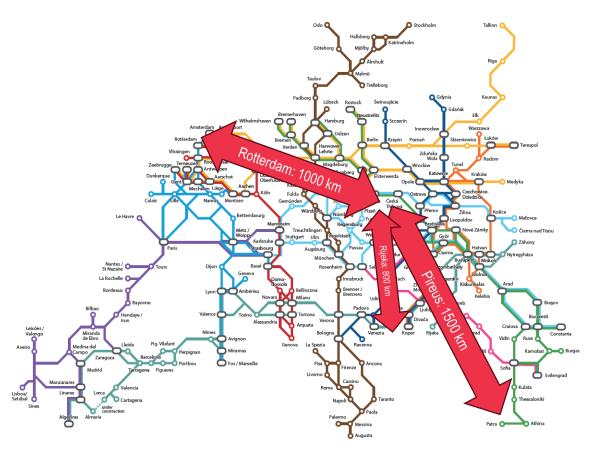


## **Pardubice WHS [CZE]**

**CB1/ CB2** • WH Area – 29.000 sqm/ 29.500 EURO pallets + 3.000 boxes

**CB4** • WH Area – 11.500 sqm/ 17.500 EURO pallets

**Distance to ports**: Rotterdam 1000km, Koper/Rijeka 800km, Thessaloniki/ Pireus, 1500km





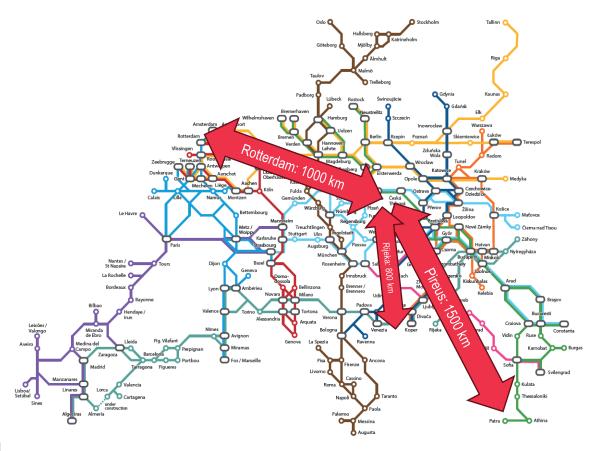






## Dašice WHS [CZE]

- WH Area 15400sqm/ 21.500 EURO pallets
- **Distance to ports**: Rotterdam 1000km, Koper/Rijeka 800km, Thessaloniki/ Pireus, 1500km





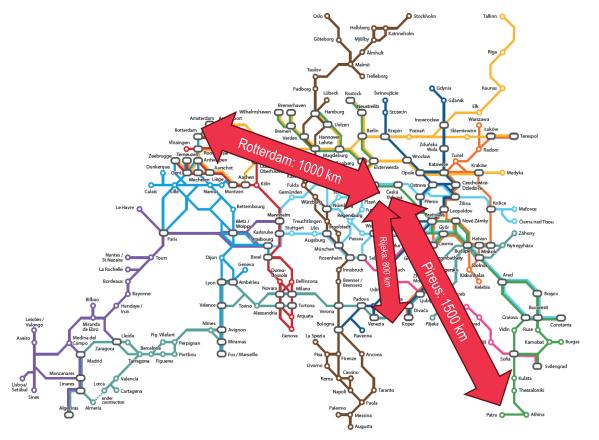




## **Kutná Hora WHS [CZE]**

WH Area – 25.200 sqm/ 36.000 pallets

**Distance to ports**: Rotterdam 1000km, Koper/Rijeka 800km, Thessaloniki/ Pireus, 1500km





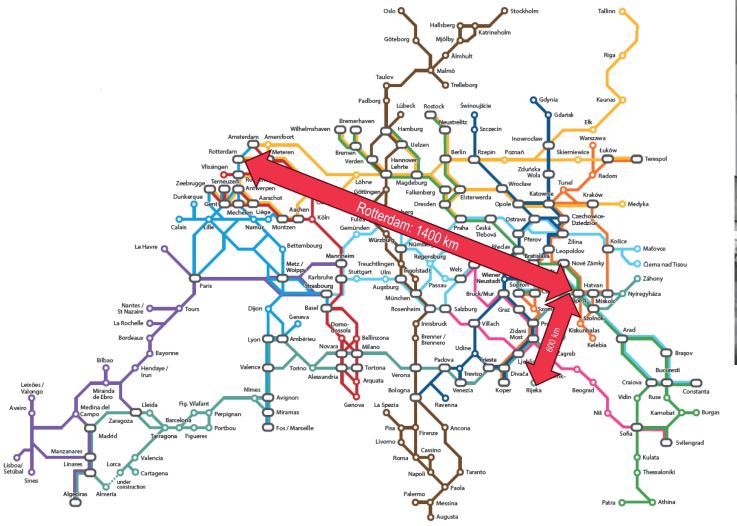




## **Budapest TS WHS [HUN, Partner]**

WH Area – 5200 sqm/ ~ 700 Longi Pallets

Distance to ports: Rotterdam/ Thessaloniki 1000km; Koper/ Rijeka 700km





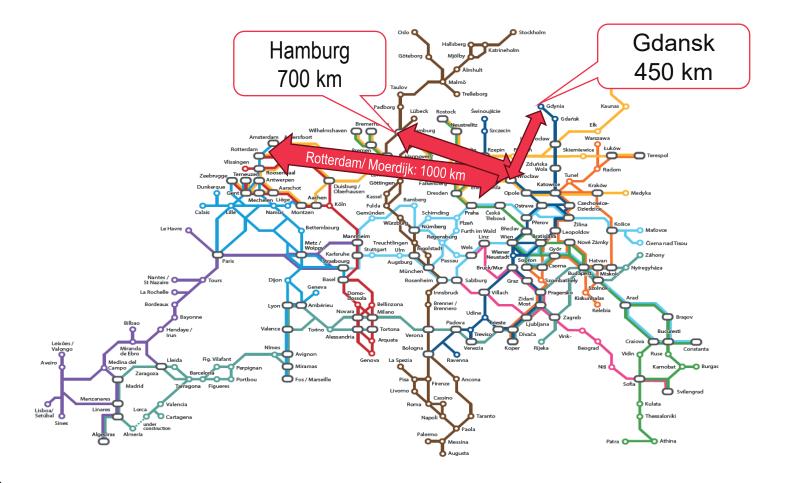


## **Wroclaw SM WHS [POL, Partner]**

Own WH Area – 1000 sqm/ 100-140pallets

External capacity: 7000sqm/920 pallets; 5000sqm/ 666 pallets

Distance to ports: Rotterdam/ Moerdijk 1000km; Hamburg 700km







## **Sofia TEU WHS [BLG Partner]**

WH Area – 4000 sqm/ 5200 pallets

Distance to ports: Thessaloniki 300km, Burgas 400km >> to Sofia

Sofia – Bucharest: 400km

