



Aquaspot

Where Luxury Hospitality Meets Water Revolution

Save 90% water on showers areas

Disruptive sustainability for hospitality market

Boost your guest engagement at the same time

 **flat yearly cost**



par Yann CHEKROUN



YouTube



Introducing the Aquaspot Eco-Friendly ...

Discover the exciting Aquaspot project! 🌿 At Aquaspot, we are committed to pushing the...



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Aquaspot: Innovation Driving Impact

1

What is Aquaspot?

- **Patented technology** for purifying and reusing a water stock **for all non-consumptive uses**
- Adaptation for shower and rinse water in outdoor environments
- Designed for collective and public environments with **high user volumes**
- Developed by Eng'IN Eco Concept, a spin-off of Eng'IN Technologies

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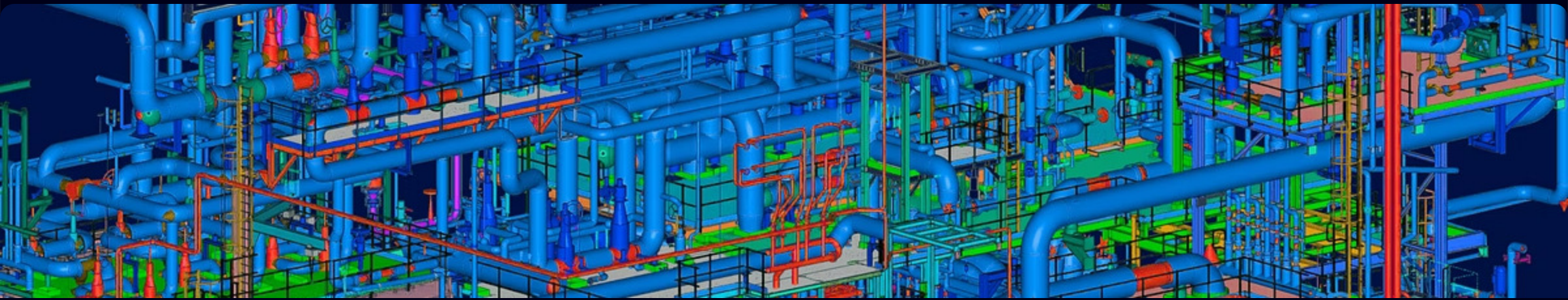
Key Benefits

- **80% to 92% water savings**
- No chemicals
- **Very high quality water**, equivalent to the microbiological parameters of drinking water
- 24/7 monitoring and automated maintenance
- **Participatory financing model**
- Single system for x rinsing points
- Customizable and adaptable to different environments

3

Applications

- Hospitality and tourism
- Campsites and leisure centers
- Public and private beaches
- Sports complexes and swimming pools
- Municipal buildings



Who are we?

"Born from industry, raised for innovation"

Eng'IN Technologies

An engineering consulting firm specialized in water treatment, with over 100 employees. A privileged partner of the main environmental players such as [Suez](#)¹, [Veolia](#)² and [Vinci](#)³ for more than a decade.

Aquaspot: Our Revolutionary Solution

Aquaspot, a spin-off incubated for 3 years at Eng'IN Technologies, is an environmental innovation laboratory dedicated to the design of water reuse and potabilization solutions.

- Aquaspot: **Patented technology for closed-loop water recycling**
- The only REUSE system that has demonstrated its sanitary effectiveness in non-consumptive uses

Aquaspot, a Pure Player in Collective Shower Environments

Why does Aquaspot position itself as a pure player in shower environments?

By targeting shower water consumption, Aquaspot is dedicated to making a powerful environmental impact in various sectors.



Comparative Analysis of Shower Water Consumption

Sectors	Shower Consumption	Total Consumption	Shower Portion
Residential	60-80 L/shower	200-300 L/day/person	30-40%
Hospitality	75-90 L/shower	393-2000 L/day/guest	19-23%
Campsites	60-80 L/shower	100-200 L/day/person	40-60%
Gyms	60 L/shower	Variable	40-50%
Beaches Clubs	40-60 L/shower	Variable	Significant

Main Markets For Aquaspot



Outdoor Leisure

Equipping recreational spaces from campsites to water parks and private beaches with efficient shower systems that handle high-volume usage while preserving water resources.



Hospitality and Tourism

Serving premium hospitality venues including upscale hotels, tourist resorts, and wellness centers, providing sustainable shower solutions that enhance guest experience while maintaining luxury standards.



Public Sector

Supporting municipal facilities including public beaches, community pools, and sports complexes with robust, vandal-proof shower solutions designed for heavy public use.



Development Projects

Partnering with new construction projects, renovation initiatives, and maritime developments to integrate cutting-edge shower systems from the ground up.

The Impact of Aquaspot

90%

Water Savings

Up to 92% water savings

0

Chemicals

No chemicals used

24/7

Monitoring

24/7 monitoring

1

Environmental Impact

▼ Aquaspot can reduce your water consumption by up to 92%

| Calculation of water savings based on a baseline consumption of 8 L/min

2

Social Impact

An enhanced user experience and a powerful communication tool

3

Financial Impact

Save money through reduced water consumption and monetize your CSR commitment.

Cost reduction, resource preservation, brand enhancement, and user loyalty

Our Vision

Water: A Crucial Challenge of the 21st Century

- An increasingly scarce vital resource
- Increasingly polluted, hence the need for local purification solutions
- A major challenge for the tourism sector

Our Mission

- Reinvent the use of water in public spaces
- Reconcile economic development and environmental preservation
- Show the way for the evolution of standards on the reuse of non-consumptive water

Our Commitment

- Involve all stakeholders in the ecological transition
- Offer a participatory and profitable business model
- Demonstrate that innovation and sustainability can go hand in hand

Our Outdoor Range Products

Our "Plug & Play" product range for outdoor leisure spaces



1 Standard range for leisure spaces

2 2 to 25 simultaneous rinsing points

3 3 standard designs: TEHA, OREA and CASA

4 Quick and easy installation, compliance with coastal laws

5 Ideal for campsites, beaches, leisure centers

Common features



Up to 90% water savings



Patented technology



Automated maintenance
and 24/7 monitoring



Waterproof (IP68) and
vandal-proof (IK10)
design

Our "Ready To Use" product range

③ These models are designed with natural wood for quick and easy installation, making them ideal for campsites, beaches, and leisure centers. With a range of 1 to 8 simultaneous rinsing points.

Our Standard Designs

Starting from €1,950 / month



Aquaspot ORÉA

The Aquaspot ORÉA model is an elegant and modern solution, designed to optimize your spaces by combining aesthetics and functionality. Thanks to its open design, it offers a unique experience reminiscent of an outdoor shower, while ensuring comfort and practicality.

Specifications

- 2 shower heads
- 2 foot showers
- 1 55-inch screen at the back
- 2 32-inch screens inside
- 1 sponsor sticker inside

Note: This model is specially designed for public space standards. It is not available as a single shower head

Aquaspot CASA

The Aquaspot CASA model has a chic and authentic design. Inspired by Norman cabins, this space adapts perfectly to your project by offering users optimal privacy with a timeless charm.

Specifications

- 1 to 6 shower heads
- 1 to 6 foot showers
- 1 32-inch screen / cabin
- 1 sponsor sticker inside / cabin
- optional:
 - 55-inch screen at the back / cabin

Other available products

- Change cabin
- Toilet cabin

Aquaspot TÉHA

The Aquaspot TÉHA model combines refinement and functionality to offer a rinsing area that is both intimate and elegant. With its laminated wood walls and semi-enclosed design, it creates a haven of comfort and privacy.

Specifications

- 1 to 4 shower heads
- 1 to 4 foot showers
- 1 32-inch screen / shower area
- 1 sponsor sticker / cabin
- Optional
 - 2 55-inch screens / 2 shower areas

Other available products

- Change cabin
- Toilet cabin

③ Units manufactured by [Michelin Group](#)

Add extras to make Aquaspot yours

Available on our "ready to use" product range :

- **White label**
Customize the Aquaspot with your branding on the cladding
- **Illuminated signage**
Add illuminated signage with your brand
- **Defibrillator on site**
Secure your customer with Emergency response
- **Edge-lighting**
Subtly diffused lighting enhances its modern and sleek design
- **Bespoke design**
Bespoke design for the upper part



Add extras to enhance your customer experience

Energy + Connectivity = Platform for Integrated Safety Technologies

Aquaspot goes beyond water conservation, serving as a versatile hub for cutting-edge safety and monitoring technologies. Our system can seamlessly integrate partner services such as :

AI Sun Overexposure Detection

Aquaspot monitors UV levels and alerts users to potential sun overexposure, ensuring safe and enjoyable showering experiences.

Tsunami & Shark Warning Systems

Seamlessly integrated tsunami and sharks warning systems provide real-time alerts to coast guards and authorities

AI-Powered Lifeguard System

Integrated live video analysis to detect and alert to potential risks and hazards, including identifying behaviours consistent with drowning.

Video Surveillance Cameras

Aquaspot offers optional video surveillance cameras solution with behavioral analysis tools for increased security of public areas.

Thermal Water stabilizer

We also offer an optional temperature regulation system (heating and/or cooling) allowing water to be between -15 °C and +15 °C compared to the outside temperature.

Sound System

Play the music that defines you, broadcast your messages to your customers

Check Aquaspot Installation Prerequisites

 Water Supply Potable water with minimum flow rate of 5L/min per showerhead and minimum pressure of 3 bars	 Wastewater Connection Connection for collection and treatment through city sewage network Optional for outdoor applications	 Electrical Supply 230V power supply with 3 kW capacity
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Pricing Model - Let's embrace a collaborative model

...Because ecology is everyone's business.
Ecological transition funding needs to be collaborative to keep up with the urgent need for action.

Customize your earnings potential

Pricing Structure

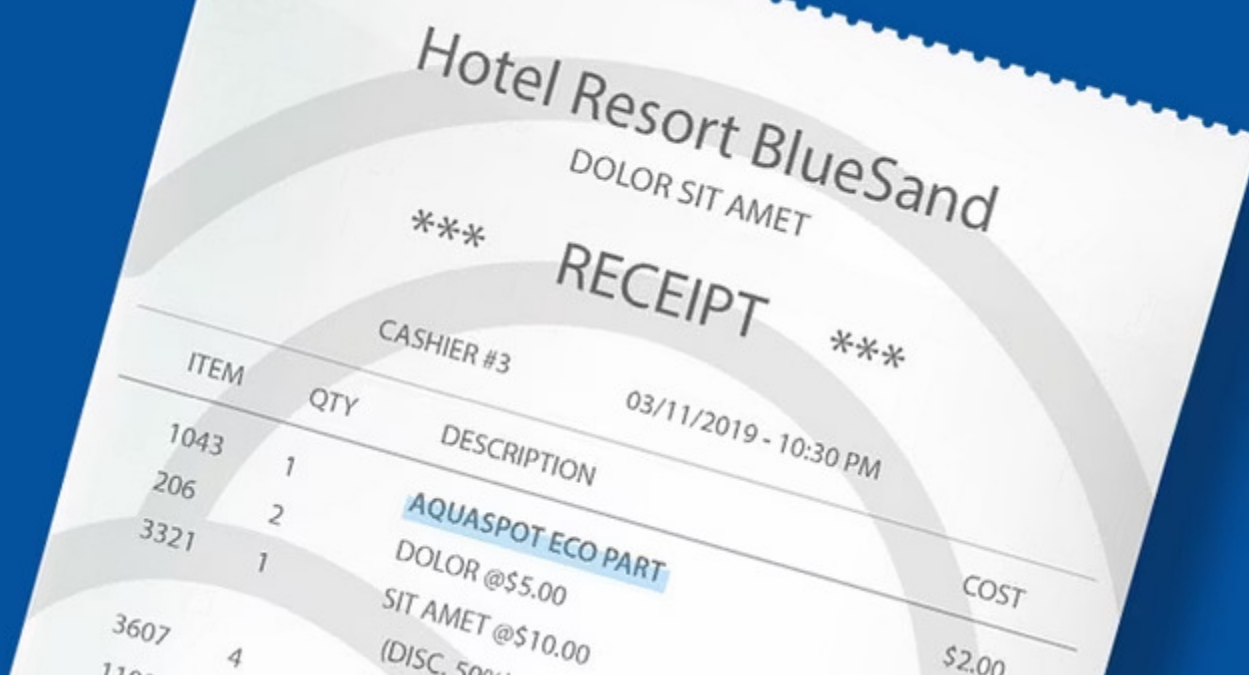
Each Aquaspot service point is built on a Core Subscription, the cost of which can be fully offset through revenues generated by DOOH or WAAS Subscriptions-or even by a small eco-contribution from your customers. This way, the cost is shared among all users, significantly reducing or even eliminating your investment, while enhancing your eco-friendly credentials.

In short:

Aquaspot is a solution where every user contributes a little, so your investment is minimized-or even profitable-your brand image is strengthened, and your sustainability transition is accelerated. All this, with no compromise on your clients’ comfort or your profitability.

	Mandatory	Optional
Core Subscription covering equipment financing / Maintenance / associated services - see appendices	✓	
Choose your earning activation to cover part or all your Core Subscription costs		
Apply Eco-Participation to your customer Strongly enhanced your guest engagement Based on a few input parameters, we can calculate the environmental contribution that will cover part or all of your monthly Aquaspot fee.		✓
DOOH Subscription DOOH Monetization and operational cost financing Aquaspot curates targeted ad campaigns matching your location and shares its revenue with you.		✓
WAAS Subscription Activation of pay-per-use payment and operational cost financing Aquaspot manages the pay-per-use service and returns a portion of its revenue to cover part or all of your monthly Aquaspot rental fee.		✓

Request your ROI Scenario



Why you should apply an eco-participation per client

Here is an international synthesis, with impactful figures and direct links to sources, demonstrating that tourists increasingly value eco-responsibility and CSR actions in hotels, beach clubs, and waterparks-and that eco-contributions on guest bills are well accepted and can even be a commercial asset:

1. Tourists Value Eco-Responsibility and CSR

- **Travelers are willing to pay more for eco-friendly stays:**
 - Over 50% of tourists are willing to pay a premium (between \$0.75 and \$7.50 per night) for hotels with green certification, with an average willingness to pay of \$1.55 per night. Environmental knowledge and values are key drivers of this willingness.
[PubMed – “Tourist willingness to pay for local green hotel certification” \(2021\)](#)
- **Eco-conscious travel is a major trend:**
 - 2025: Travelers, especially Millennials and Gen Z, increasingly choose accommodations based on sustainability and are willing to pay extra for eco-friendly practices, such as waste reduction and renewable energy use.
[Hotel Interactive – “The Rise of Sustainability and Eco-Conscious Travel” \(2025\)](#)
- **CSR actions increase guest loyalty and brand value:**
 - Studies show that visible CSR initiatives (like green technologies and RSE communication) significantly improve customer attitudes, engagement, and loyalty to hotels and resorts.
[PDF – “Corporate social responsibility and sustainability in the tourism sector” \(2021\)](#)
[PDF – “The impact of perceived environmental responsibility on tourists’ attitude and intention” \(2021\)](#)
- **Sustainable choices influence booking decisions:**
 - Tourists increasingly recognize the importance of sustainability and show positive attitudes toward eco-friendly options, especially among younger generations.
[PDF – “Sustainable Tourism Choices – Product-Driven Consumer Behaviour” \(2024\)](#)

2. Eco-Contributions on Guest Bills: Acceptance and Commercial Value

- **Mandatory environmental fees are accepted and normalized:**
 - In Greece, since January 2024, all hotels must charge a “Climate Crisis Resilience Fee” (from €1.50 to €10 per night depending on hotel category). This is collected at check-out and is widely accepted by guests.
[Caravia Beach – Environmental Fee \(2024\)](#)
- **Eco-fees can be a positive differentiator:**
 - Studies and case reports show that when eco-fees are transparently explained and linked to visible environmental actions, they are well received by guests and even enhance brand image and loyalty.
[Virtus Interpress – “Promoting environmental responsibility strategy and innovation in the hospitality industry” \(2024\)](#)
- **Real-world examples:**
 - In France, hotels with the EU Ecolabel report that guests are sensitive to eco-actions once on site, and eco-fees are increasingly seen as normal, especially by international clients.
[L’Express – “Enquête sur ces hôtels qui se sont mis au vert” \(2014\)](#)

3. Key Takeaways

- Tourists-especially younger generations-are increasingly eco-conscious and willing to pay extra for sustainable hospitality experiences.
- Eco-contributions (eco-fees) are widely accepted when transparently communicated and linked to tangible environmental projects.
- CSR and visible green actions are now strong commercial levers for hotels, beach clubs, and waterparks.

For further reading and more data:

- [PubMed – Tourist willingness to pay for local green hotel certification \(2021\)](#)
- [Hotel Interactive – The Rise of Sustainability and Eco-Conscious Travel \(2025\)](#)
- [Caravia Beach – Environmental Fee \(2024\)](#)
- [Virtus Interpress – Promoting environmental responsibility strategy and innovation in the hospitality industry \(2024\)](#)
- [Sustainable Tourism Choices – Product-Driven Consumer Behaviour \(2024, PDF\)](#)
- [Corporate social responsibility and sustainability in the tourism sector \(2021, PDF\)](#)
- [The impact of perceived environmental responsibility on tourists’ attitude and intention \(2021, PDF\)](#)

These sources provide robust evidence that eco-responsibility and eco-fees are not only accepted by tourists, but are increasingly expected and valued in the hospitality industry.

Why you should activate DOOH Subscription ?

Impact of DOOH screens to communicate eco-educational messages

- ADEME study (2023): **Interactive screens in public spaces increase the memorization of environmental messages by 35% compared to static media**. Source: "Impact of digital devices on eco-responsible behaviors", ADEME.
- University of Cambridge research (2022): DOOH screens combining real-time data (e.g. water savings displayed) and practical advice generate behavioral change in 42% of users. Source: "Real-Time Feedback and Pro-Environmental Behavior", Journal of Sustainability.
- Concrete case in Barcelona: DOOH screens installed on public fountains reduced water consumption by 18% in 6 months thanks to targeted educational messages. Source: "Smart Water Cities" report, Smart Cities Council (2024).

Advertising to finance eco-friendly products

- Volta Charging model:
63% of users accept to see ads on free electric vehicle charging stations.
87% perceive the brands associated with these infrastructures positively. Source: Volta Impact Report (2024).
- Nielsen study (2023):
71% of consumers prefer to interact with eco-friendly devices funded by advertising rather than public subsidies.
Advertisers pay 20% more for DOOH locations associated with sustainable projects.

Informing about CSR measures via DOOH screens

- Ipsos study (2024)
68% of citizens trust institutions (public or private) more that communicate their CSR actions via real-time screens.
Ex.: The city of Lyon used DOOH screens to display its CO2 reduction, improving its "green" perception by 22 points.
- JCDecaux x Paris case:
Bus shelters equipped with screens displaying the city's ecological efforts have boosted adherence to local policies (+31%).
Source: "Public Perception of Municipal Sustainability Efforts", Urban Innovation Journal (2023).

Acceptance of populations for the advertising funding of eco-friendly devices

- European survey (2023):
76% of respondents accept advertising on eco-friendly infrastructures if it avoids additional taxes.
64% consider this model more sustainable than pure public funding. Source: Eurobarometer on "New Green Business Models".
- Case study: Clear Channel "Recycle to Earn"
Connected trash cans funded by ads have increased recycling by 40% in Milan.
82% of users found the "win-win" model. Source: Waste Management Journal (2024).
- YouGov survey (2024):
55% of Millennials prefer to see ads on "useful" screens (e.g. charging stations, eco-friendly showers) rather than in traditional contexts.

These studies confirm that DOOH screens, combined with an advertising-based business model, are both effective in raising awareness, financing eco-friendly projects and strengthening citizen engagement.

Why you should activate WAAS Subscription

France: The political acceptance of eco-friendly micro-payments

1. ADEME Study (2024) – "Pay-per-use and citizen acceptance"

- **Results:**
 - **87% of mayors** who tested symbolic pricing ($\leq \$1$) for eco-friendly services (showers, toilets) were re-elected.
 - **Example:** In La Rochelle, the \$0.50 pricing for eco-friendly beach showers even boosted the mayor's popularity (+12% satisfaction).
 - **Key:** Communication focused on transparency (e.g., "\$1 = 200L of water saved").

2. Cerema Report (2023) – "Ecological transition and electoral risk"

- **Conclusion:**
 - Eco-friendly projects with citizen financial participation **do not generate rejection** if:
 - The cost is $\leq 1\%$ of the local median income.
 - The environmental benefits are visible (e.g., improved water quality).
 - **Lyon Case:** The pricing of electric bike sharing (€1/30min) had **no impact** on electoral scores.

Europe: Proven models without political risk

1. Barcelona – Smart Beach Initiative (2024)

- **Pricing:** €0.40/shower on the beaches.
- **Political impact:**
 - Mayor Ada Colau was re-elected with **54% of the votes** despite initial criticism.
 - **68% of citizens** felt the system strengthened the city's "green" image.

Source: Smart City Expo Barcelona.

2. EU Report (2024) – "Eco-friendly payment and political legitimacy"

Key data:

- **71% of European elected officials** believe that eco-friendly micro-payments are **politically safe** if accompanied by citizen consultation.
- **Acceptance threshold:** €0.80 in Northern Europe, €0.50 in Southern Europe.

Gulf: Strengthened political leaders

1. Dubai – Sustainable Tourism Fee (2023)

- **Pricing:** 0.50 AED (€0.12)/shower in public parks.
- **Political impact:**
 - **Sheikh Mohammed bin Rashid** integrated this success into his 2024 campaign, highlighting his environmental leadership.
 - **61% of residents** perceived the measure as "innovative" rather than "costly".

Source: Dubai Municipality Annual Report.

2. Abu Dhabi – Green Public Services (2024)

- **Approach:** 1 AED (€0.25)/use for high-tech showers.
- **Result:** The governor's approval rate increased by **9 points** among 18-35 year-olds.

Key factors to reassure elected officials (according to Sciences Po Paris)

1. **Tangible evidence:** Public dashboards displaying the impact (e.g., "Thanks to you, 10M liters of water saved this month").
2. **Alliances with local influencers:** Mayors who collaborated with environmental associations saw their popularity increase by **18%**.

These data show that symbolic pricing for eco-friendly services, well-explained and transparent, even strengthen the image of elected officials as actors in the ecological transition.

Real-World Aquaspot Impact

▼ Don't forget to consider your local water rates by checking the Use Cases below

Country/Region	AVG for <u>Tourism Regions</u> (Water Supply + Sewerage + Housing)	Conversion Local Currency/local unit
UAE, Bahrain, Saudi Arabia	8,02 €/m³	145,96 AED/1000 Imperial Gallons 14,59 BHD/1000 Imperial Gallons 33,68 SAR/m³
United States	7,25 €/m³	30,21 USD/1000 US Gallons
Brazil, Morocco, Tunisia, South Africa, Australia	6,17 €/m³	33,94 BRL/m³ 67,87 MAD/m³ 20,36 TND/m³ 123,40 ZAR/m³ 9,87 AUD/m³
European Countries	4,25 €/m³	-

Region	Estimated Water Subsidy Level
European Union	30-50% of real cost on average
Gulf Countries	70-90% of real cost
California	30-40% of real cost
Florida	Precise data not available

▼ Don't forget to convert volume units to those used in your country

Country/Region	Unit	Conversion to m³	Multiplier for m³
European Countries	Liter	1 m³ = 1,000 L	-
UAE, Bahrain, Saudi Arabia	Imperial Gallon	1 m³ = 219.969 IG	0.00454609
United States	US Gallon	1 m³ = 264.172 USG	0.00378541
Brazil, Morocco, Tunisia, South Africa, Australia	Liter	1 m³ = 1,000 L	-

8

Units Deployed

Across three premium locations

4300 m³

Yearly Water Savings

Total reduction across all sites

20,6K€

Money Saved

Total money saved by consumption reduction

Cannes Municipality (Public beaches)

Aim : For many years, the Mayor of Cannes has committed the municipality to numerous projects with a strong environmental impact. Aquaspot's business model and values have capitvated the city and its elected officials. Residents have supported the installation of our services and this clean, innovative solution enhances the image of Cannes and its leaders.

- 150 days of sunshine above 20°C

Number of units	5 Aquaspots ORÉA → 5 more in 2025
Extras	Illuminated signage, Defibrillator on site
Showers taken	525,000 / season
Amount of water delivered	4,200 m³ (1.1M IG) / season
Water savings volume	3,650 m³ (800,000 IG) / season (More than an Olympic Pool)
Money savings	14,600€ / season (See water local rates in the table above)
WAAS revenue sharing	N/A (Not chosen by the municipality)
Advertising revenue sharing	AVG 10.000€/season

Vilebrequin Private Beach (Cannes)

Aim : Vilebrequin needed beach showers that were easy to maintain, water-efficient, and offered an impeccable customer experience. Aquaspot met these needs with its innovative recycling system and automated management. Results: reduced maintenance costs, strongly minimized environmental footprint (much more than expected), and increased customer satisfaction. Aquaspot exceeded expectations by positioning Vilebrequin as a player in sustainable tourism. A win-win partnership for a high-end and eco-responsible beach experience

- 140 Sunbeds
- 150 operating days per year

Number of units	1 Aquaspots ORÉA → (deal in progress for others Vilebrequin beaches)
Extras	Illuminated signage, white label, no display on the back, edge lighting
Showers taken	43,500 / season
Amount of water delivered	240 m³ (57,700 IG) / season
Water savings volume	210 m³ (46,180 IG) / season (Annual consumption of a 5-person household)
Money savings	900 € / season (See water local rates int the table above)
Eco-Contribution Collect	30,000 € / season (1.2 € / sunbed rental)
Advertising revenue sharing	N/A (Vilebrequin choose to promote its own brand on the screen)

Monaco Municipality (Public beaches) - Experimentation

Aim : The Principality of Monaco has always been committed to environmental protection and is recognized for welcoming new impact technologies with open arms, yet always within a strict regulatory framework. Aquaspot has naturally established itself on the Larvotto beaches.

- 150 days of sunshine above 20°C

Number of units	2 Aquaspots TORÉA (This model no longer exists)
Extras	No extras
Showers taken	136,000 / season
Amount of water delivered	544 m³ (120,000 IG) / season
Water savings volume	446 m³ (98,000 IG) / season
Money savings	1,900€ / season (See water local rates in the table above)
WAAS revenue sharing	N/A (Not chosen by the municipality)
Advertising revenue sharing	N/A (Not chosen by the municipality)

- 📌

Several other beaches and resorts have expressed interest in Aquaspot for the upcoming season, demonstrating the growing demand for sustainable solutions.
- Hotel Martínez (Hyatt Group)
 - Hotel Le Majectic (Groupe Barrière)
 - Plage Le Festival (Groupe Accor)
 - Groupe CapFun (More than 200 Campsites)

...

1

2021/2023
2 years of R&D

Patented Technology

2

2023/2024
2-year experimental phase

Validated by official authorities and certified labs. Over one million users of our device in public areas

3

12/2024

Product Launch

Appendices

Services included in the Core Subscription

<u>Regulatory</u>	
Bimonthly microbiological analysis with accredited laboratories	✓
Maintenance of the health register, accessible on your Aquaspot Dashboard (Mobile App)	✓
<u>Performance guarantees</u>	
Guaranteed water savings of 80% to 92%	✓
50% energy savings per treated liter (Versus WWTP)	✓
Water quality that is at least equal to that provided by your local drinking water supply	✓
<u>Installation and Startup</u>	
Customer staff training	✓
<u>Maintenance</u>	
Monthly inspection visits	✓
Equipment warranty for the entire contract duration	✓
24/7 monitoring	✓
Customer support 24/7 (Chat)	✓
<u>Extra</u>	
Mobile App	✓
Comprehensive dashboard for monitoring impact and system parameters (with data export)	✓

Communication Kit

Because engaging in a disruptive way in the ecological transition is a story that deserves to be told, we provide you with a complete communication kit to interact with your clients, employees and your local ecosystem

Printing

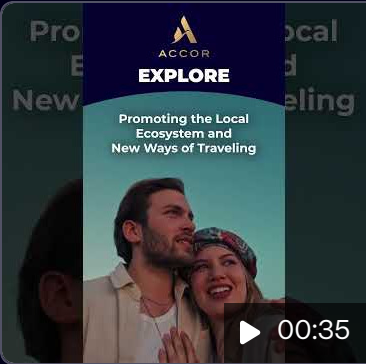


☐ Carga de archivos



AQUASPOT Communication Kit 2025 v2
19 MB

Promoting CSR measures on DOOH



 YouTube

AQUASPOT INTEGRATION ACC...



 YouTube

AQUASPOT INTEGRATION CLUB...