

*inveniam*  .

# CREATING NEW PATHWAYS FOR YOUR JOURNEY

Company Profile





- [ Inveniam Group ] -

## Our Mission

Providing strategic and financial advisory services to startups and researchers with health, social, and environmental impact innovations. Supporting them to bring their breakthrough technologies to the market, for a healthier, safer, and sustainable world.





- [ Inveniam Group ] -

# IN A NUTSHELL



Inveniam Group is a specialized boutique firm providing **strategic support for technology transfer** and **corporate finance consultancy**, supporting companies and technology developers in the **Life Sciences and Resource Sustainability sectors**.

Inveniam Group's personalized and efficient services cover the different needs of companies and institutions through their technology **development, innovation, and growth journeys**.

Services include:

- Strategic Consulting
- Corporate Finance Advisory
- Public Funding Support

Inveniam Group's key differential factors are:

- In-depth industry and technology know-how.
- Tailor-made quality services to meet partner's specific needs.

- [ Inveniam Group ] -

# We trust and support innovation warriors

Inveniam Group's top tier services cover the different needs **of companies and institutions** through their **development and growth journey**. By finding the right partners and structuring successful collaborations, Inveniam Group supports the development of initial and growth phases, when agility, market knowledge and experience are key success factors. Services include financial advisory, strategic consulting, and public funding support.



**FINANCIAL &  
TRANSACTION  
ADVISORY**



**CONSULTING**



**PUBLIC FUNDING**

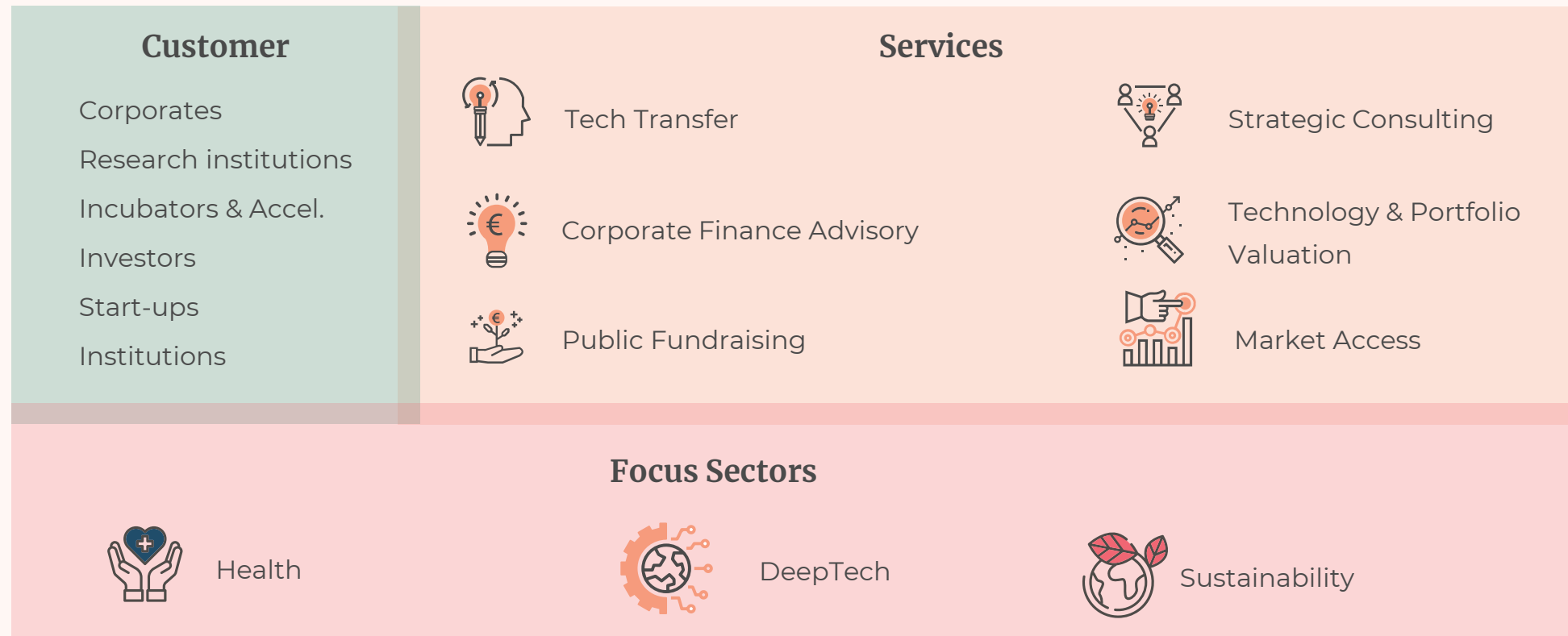




- [ Services ] -

# What we do

Tech Transfer, Transactions Advisory and Consulting Services



- [ Services ] -

# Inveniam in Numbers

>400

Clients

>90

Active Projects

>250

Strategic and Financial  
Advisory Projects

>50

Spin-off clients

38%

Success Rate in  
Horizon Europe EIC

53%

Success Rate in  
Horizon Europe  
Societal Challenges

€38M

Private Funding  
Raised

€122M

Public Funding  
Raised (Since 2018)



- [ Locations ] -

# Who we are

With offices in Israel, Madrid, Brussels and headquartered in Barcelona, we have developed a multidisciplinary and cross-cultural network of collaboration between firms and advisors.

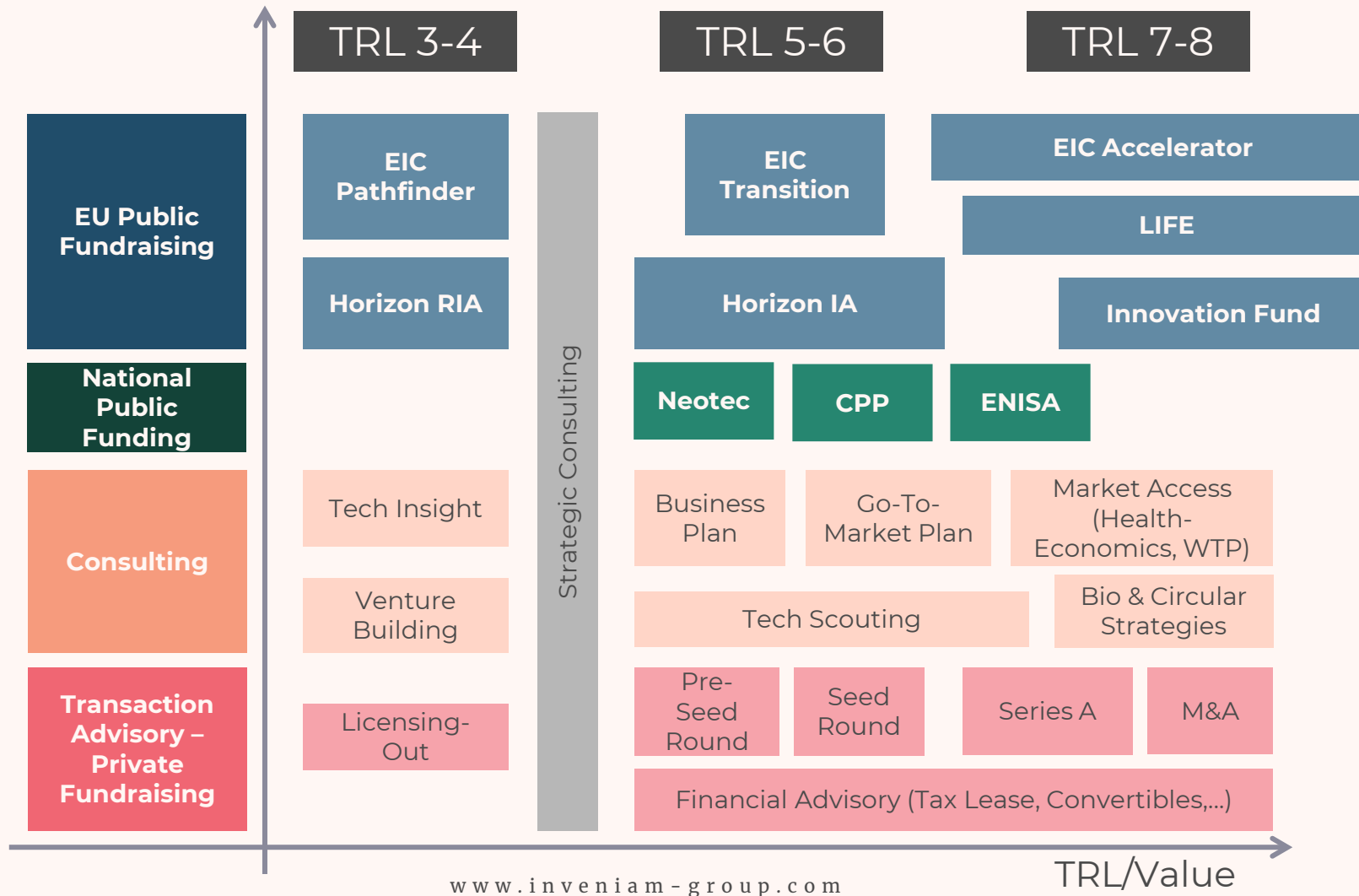


**Inveniam offices**



# In a Nutshell – Inveniam’s impact services

A roadmap of services





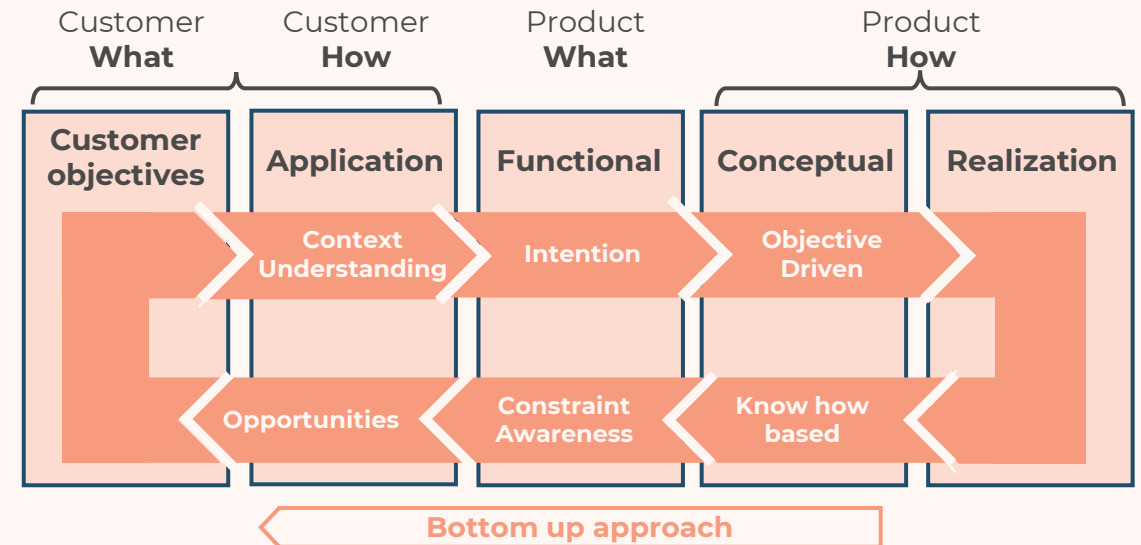
# Tech Insight

Potential application analysis and commercial validation

## DESCRIPTION

- Analysis of Client's technology readiness and definition of technology functionalities
- Definition of performance model and KPIs
- Explore potential applications (new or alternative to the current one)
- Validate commercial viability (Positioning along with customer, market, and competitor analyses)

## METHODOLOGY



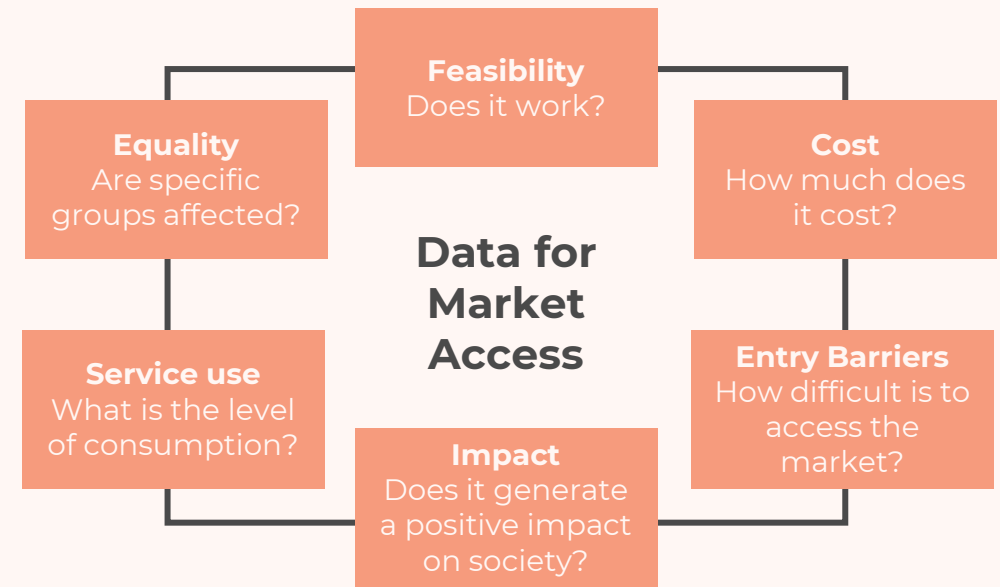
# Market Access

Analyze the product environment, gain insights on payer requirements and determine the evidence to be gathered for a successful market launch.

## DESCRIPTION

- Provide analytic support at an early stage of business development dealing with many uncertainties, lack of information and limited resources.
- (re)formulate key questions about the technology and its potential impact.
- Wide network to develop activities such as willingness-to-pay, market fit and market access.
- Position your product and understand the impact of your technology across the ecosystem, reaching its potential in markets.

## METHODOLOGY





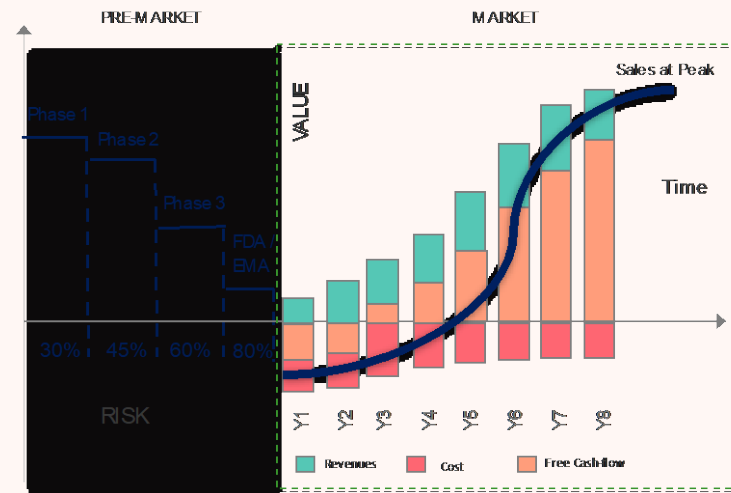
# Tech Valuation

Determine the fair value of the underlying asset

## DESCRIPTION

- Determine the real value of the company or technology and what the future value could be.
- Company or Technology Valuation using the most adequate valuation method.

## METHODOLOGY



Discounted Cash Flow (DCF)



Likelihood of Approval (for pipeline)



Multiples Valuation (EBITDA, Turnover)



Venture Capital Method



# Tech Launch

Bringing innovative technologies to market

## DESCRIPTION

- Define the most fitting commercialization strategy (go-to-market exploitation plan approach).
- Screening of available interested parties
- Contact interested parties and presentation of the technology
- Follow-up and negotiation support
- Deal structuring, design, and implementation of the collaboration scheme

## METHODOLOGY



### Strategy and Readiness check

Technology's Marketing Materials and Go-to-market plan



### Commercialization

Report with potential interested parties



### Deal Structuring Services

Collaboration Scheme



# Fundraising

ROUND STRUCTURING AND CLOSING – typically from Seed to Round A

## DESCRIPTION

- Preparation of the Equity Story, Internal analysis (offering, sales, services, financial situation, ...), and market analysis (key players, market tendencies, competitive position) in order to create a proper investment memorandum to be presented in front of potential investors which includes Investment Proposal, Financial Plan, Company Valuation, Conditions, Entry and Exit Schedule.
- Definition of the best-suited investor/partner profile and identification, search and selection of target investors/partners. Set priority list.
- Contacting of potential partners and emailing of teaser. Follow up, signature of NDA, selling memorandum, and initial expressions of interest.
- Design of the final deal and term sheet and coordination of legal advisors and due diligence in the deal.

## METHODOLOGY



**Create investment memorandum**



**Commercialization**



**Closing deal**





# Public Funding

European and Spanish R&D and innovation funding

## SERVICES

- Assessment of the potential of obtaining an R&D grant.
- Identification of opportunities for funding.
- Search for partners to participate in consortiums.
- Identification and support to join consortiums preparing European projects.
- Full proposal preparation and submission.
- Review of proposals prepared by clients.
- Support in project implementation (venture building, dissemination and communication, project management).

## METHODOLOGY



**Analysis and  
conceptualization**



**Definition of Work Plan**



**Proposal Writing**



**Final retouching and  
submission**



# Public Funding

European and Spanish R&D funding

## EUROPEAN

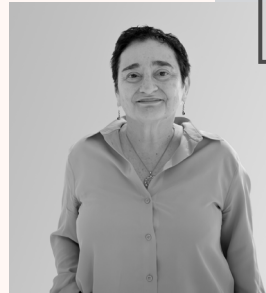


## SPANISH NATIONAL FUNDING



- [ Team ] -

# Who we are Partners



**Elena  
Canetti**

**Joint Managing  
Partner**

Leader in Legal &  
Life Science



**Dr. Eric  
Suñol**

**Joint Managing  
Partner**

Leader in  
Sustainability



**John  
Crockett**

**Joint Managing  
Partner**

Leader in Public  
Funding



**Dr. Albert  
Cot**

**Joint Managing  
Partner**

Leader in  
Financial Advisory  
& Fundraising



**Alex  
Fuentes**

**Partner**

Leader in  
Infrastructure  
and Energy  
projects





- [ Team ] -

# Who we are

## Life Science Team



**Dr. Jesus  
Purroy**

**Senior  
Business  
Development  
Manager**



**Silvia  
Pérez**

**Project  
Manager**



**Mairi  
Ward**

**Project  
Manager**



**Claudia  
Fernández**

**Project  
Manager**



**Jacob  
Hyer**

**Associate**



**Gilad  
Luria**

**Associate**



**Marc  
Domínguez**

**Analyst**



- [ Team ] -

# Who we are

## Sustainability Team



Emma  
Pipó Ollé

Area  
Manager



Dr. Laia  
Mencia

Project  
Manager



Miriam  
Romero

Project  
Manager



Guillem  
Figueras

Associate



Júlia  
Gómez

Associate



Dr. Hugo  
Fernández

Associate



Oria  
Pardo

Analyst



- [ Team ] -

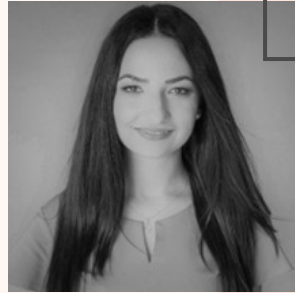
# Who we are

## EU Grant Management



**Silvia  
Padovan**

**Head of  
Department**



**Oana Mihaela  
Ciuca**

**EU Grants  
Advisor**



**Cristina  
Garcia**

**EU Grants  
Advisor**





- [ T e a m ] -

# Who we are

## Financial Advisory Team



**Guillermo  
Llamas**

**Senior  
Associate**



**Floriane  
Blanchard**

**Associate**



- [ T e a m ] -

# Who we are

## Communications Team



**Estefanía  
González**

**Communication  
Manager**



**Lucía  
Salinas**

**Content  
Creator**



**Marcin  
Gora**

**Digital  
Marketing  
Consultant**



**Anna  
Martí**

**Junior  
Graphic  
Designer**



- [ Team ] -

# Who we are

## IT Department



**Joaquim  
Comes**

**IT Manager**



**Oriol  
Villanova**

**IT Developer**



**Carme  
Paterna**

**Administration  
Manager**



**Víctor  
Suñol**

**Project  
Manager**







# RECENT DEALS & PROJECTS

SUCCESS CASES



# Public Funding



Public: € 10M

**HYIELD** aims to open a new low-cost pathway for clean hydrogen production and waste disposal. The project proposes a novel multi-stage steam gasification and syngas purification plant concept, which will efficiently convert different organic waste streams into hydrogen and is expected to achieve H<sub>2</sub> 99.97% purity and 62-74% energy conversion efficiency.

The concept includes a novel process design, waste heat exploitation, Water-Gas-Shift membrane reactor, low-pressure metalhydride storage buffer and IA driven digital twin. The solution will be implemented at 3MW scale in a cement plant in Spain, where the hydrogen will be exploited for cement kiln firing.

**Inveniam Group** led the preparation of the proposal and will lead the communication, dissemination and exploitation.



Public: € 500K

**ADD4Kids** will create a holistic innovation action plan in paediatrics to ensure optimal implementation and utilisation of demand-driven innovation financing instruments to support the adoption of paediatric innovation in a coordinated manner across Europe. Through these means, the project will reduce the uncertainty and risk of paediatric innovations and create synergies with existing initiatives to ensure maximal adoption amongst member states, hereby strengthening competitiveness to optimise the innovation potential of the European paediatric sector.

**Inveniam Group** led the preparation of the proposal, leading on the ecosystem mapping and the creation of the working groups.



Public: € 4M

**PRIMED** will co-create innovative forms of cooperation to integrate primary producers in novel bioeconomy value chains with a multi-actor approach. To do so, PRIMED will develop novel Circular Business Models in Bioeconomy (CBMB) to produce high-value bio-based products through advanced biorefineries and will demonstrate them in five Living Labs (LLab): ALC Bio-HUB (ES), Bio-Silica Lab (PT), Liguria Bio-Lab (IT), BioEire Lab (IE) and CellFactory (FI), together with primary producers and end-users that will be involved through an Open Call (INV) for applicants.

**Inveniam Group** led the preparation of the proposal and will lead the Demonstration of the CBMB in the 5 living labs, the Open Call, the Communication, Dissemination, and the Exploitation activities.



# Public Funding

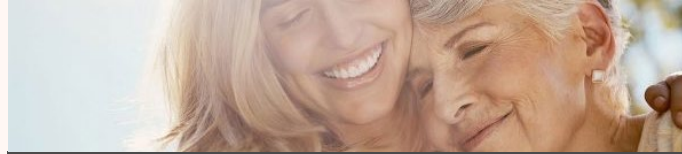


K-CCRI

Public: € 2.6M

**K-CCRI** aims at increasing the impact of the existing Circular Cities and Regions Initiative (CCRI) by enlarging the network of involved stakeholders, bringing together the knowledge and critical mass already developed around Circular Economy implementation and building upon the CE stakeholder platform. To reach its objective, K-CCRI will act as a “Knowledge Hub”, including easy access to knowledge, trainings, awareness-raising, public engagement, and business models and financial support.

**Inveniam Group** supported the preparation of the proposal and will lead the identification and analysis of CE projects/initiatives, support the delivery of trainings, and will lead the development of the K-CCRI platform.



MIMARK MiMark

Public: € 2.5M

**MiMARK** is a women's health, women-led spin-off that is revolutionizing approaches to gynaecological diagnostics. Based on our deep understanding of gynaecological fluids, we are developing innovative in vitro solutions to improve the management of life-threatening gynaecological malignancies. We envision gynaecological fluid as the next step liquid biopsy in gynaecology.

**Inveniam Group** supported MiMark in the presentation of the project for the **EIC Accelerator scheme**.



VERTEX

Public: € 150K

**VERTEX** is investigating virtual-reality powered reminiscence therapy that is designed to improve quality of life for the older population by transporting them into a younger virtual body where they can relive and interact with a memorable event from their past such as a famous rock concert or other culturally significant moment. Participants in early experiences with a prototype of the technology reported enjoying the experience and feeling embodied in their younger selves.

**Inveniam Group** supported University of Barcelona in the presentation of the project for the **ERC Proof of Concept scheme**.



# Public Funding



Public: € 2.5M

**TraffikGene's** delivery platform allows for safe, non-immunogenic vehicles to carry intact RNAs to the cytosol of specifically targetable cells and tissues and is simple and cheap to develop and manufacture. The technology is safe, scalable and accurate. **TraffikGene's** modular design generates highly tuneable peptide libraries which, when combined with high-throughput screening allow the elucidation of SARs and facilitate predictable tissue targeting. This unique platform approach has the potential to enormously accelerate and de-risk drug development processes for all kinds of NATs.

**Inveniam Group** led the preparation of the **EIC Transition**



Public: € 4.5M

**GlaCerHub** project will look to drive the virtuous cycle of innovation and economic growth by taking advantage of the historical and present-day competitive advantage in the glass and ceramics sectors to support a place-based innovation ecosystem in the border region between South Moravia, Czechia and Trenčín, Slovakia. GlaCerHub will create appropriate structures that will deliver intense innovation focused networking, results-oriented training of future innovators, targeted activities to support technology transfer, development of a common R&I strategy

**Inveniam Group** led the preparation of the proposal and is designing and launching an evaluation tool for two universities to increase their technology transfer activities.

[www.inveniam-group.com](http://www.inveniam-group.com)



Public: € 2.8M

**FENIX project** will optimise Biochar for different soils using AD digestate. **FENIX** will demonstrate the agronomic and economic returns of its soil improver in field tests (TRL 8) in three countries in the West and South of Europe.

Successful completion of the project will contribute to the recovery of abandoned poor soils, increase EU's soil quality and water retention capacity, climate change mitigation, secure and independent energy supply, and sustainable bio-waste management.

**Inveniam Group** led the preparation of the proposal and will lead the Communication, Dissemination, and Exploitation activities.



# Public Funding



Public: € 2.5M

**Gate2Brain** uses a novel technology platform for the delivery of therapeutics. The platform is based on three families of peptide shuttles that improve the biopharmaceutical properties of cargoes such as small molecules, peptides, nanoparticles, proteins and antibodies in vitro and in vivo when conjugated to them.

The G2B technology platform is applicable to therapeutic areas in which biological barriers hinder the delivery and activity of drugs.

**Inveniam Group** supported G2B in the presentation of the project for the **EIC Accelerator**



Public: € 2.6M

Private: € 1M

**The NIMBLE System** is a first in class microwave-based medical device that allows the continuous, non-invasive, non-ionizing monitoring of patients with implanted stents. NIMBLE System will be the first point-of-care device to accurately measure and quantify stent malfunction, allowing patients to be monitored over time. This will introduce a new standard of care for patients with implanted stents.

**Inveniam Group** advised Nimble in a seed round A & acted as a syndicate of various business angels. Also, Inveniam supported Nimble Diagnostics in winning a **Women TechEU** and a **EIC Accelerator**



Public: € 2.5M

**INNITIUS** medical devices develop a novel technology called Torsional Waves, a type of shear elastic waves that propagate through soft tissue, radially and in-depth in a curled geometry.

Torsional Waves are used for the diagnosis of pathologies that manifest themselves through changes in tissue consistency. Their first product, the FineBirth's helps the OB/GYN Doctor differentiate between false and true preterm labour threats.

**Inveniam Group** supported INNITIUS in the presentation of the project for the **EIC Accelerator**





# Public Funding



Public: € 2.8M

**SAFEWAX** is a sustainable plant protection product that will revolutionize the global fungicides market. Our biomimetic technology relies on bio-derived non-toxic fatty acid-based sprayable formulations which self-assemble into a multifaceted protective coating with anti-adhesive, self-cleaning and antifungal properties

**Inveniam Group** supported the consortium in winning an **EIC Pathfinder grant**.



Public: € 14.5M

**LUCIA** is an interdisciplinary project that intends to create a repository of lung cancer patient data (digital biobank) based on retrospective and prospective cohort data, as well as a complete toolkit for the investigation of lung cancer risk factors and health determinants. The objective of the research is to enhance the screening, early identification, and management of lung cancer through an in-depth examination of three aspects: i) personal risk factors, ii) external risk factors, iii) biological responses to the personal and external risk factors.

**Inveniam Group** assisted in the grant proposal preparation and supported the consortium to coordinate the writing and winning of this **Horizon Europe Cancer Mission project**.



Public: € 500k

**i4KIDS-EUROPE** project will expand the current i4KIDS initiative to enlarge participation between diverse European paediatric stakeholders and territories to allow synergies, avoid duplications, reduce differences between strong and emerging innovator ecosystems, as well as strengthen competitiveness to optimise the innovation potential of the European paediatric sector

**Inveniam Group** led the preparation of the proposal and will lead the writing of the **European Strategic Plan**, leveraging expertise in technology transfer and consulting through a tailored communication strategy.



# Public Funding



Public: € 6M

**AIRE** is a project for wind farm design optimization to enable wind farms installation using larger turbines, at higher altitudes and in new geographical regions, as well as offshore sites.

The AIRE consortium foresees precipitation and other events (clouds, sand, shear, inflow) that wind brings into the state of play to be the new key parameters for siting of wind turbines, wind farm design, component design and O&M strategies planning.

**Inveniam Group** has prepared the grant proposal and will lead the Communication, Dissemination, and Exploitation activities.

HORIZON-CL5-2021-D3-03



Public: € 10M

**SEMPRE-BIO** demonstrates novel and cost-effective biomethane production solutions and pathways and will set up three European Biomethane Innovation Ecosystems (EBIEs), based in Baix Llobregat (ES), Bourges (FR) and Adinkerke (BE), which are representative of the different baseline situations for biomethane production across Europe. SEMPRE-BIO will build a process by which more innovators and entrepreneurs will be able develop and launch solutions to solve problems related to the larger-scale and cheaper production of biomethane, faster.

**Inveniam Group** led the preparation of the proposal and will lead the Communication, Dissemination, and Exploitation activities.

HORIZON-CL5-2021-D3-03



[www.inveniam-group.com](http://www.inveniam-group.com)



Public: € 4.7M

**ZEBRA-LIFE** is coordinated by CENER and addresses two important problems: waste production by the pulp and paper industry and the environmental and health impacts caused by the production and use of synthetic additives in multiple industrial products.

The technology (lignin depolymerizations + downstream formulisation) enables paper mills to valorise their black liquor by-product in the form of a natural antioxidant (AOx) and UV filter product to create a new circular value chain.

**Inveniam Group** has prepared the grant proposal and will lead the Communication, Dissemination, and Exploitation activities.



# Public Funding



Public: € 1.8

**Loop** have developed a new first-class in vitro cellular immunoassay that detects sepsis within the first hour of bloodstream infection. A patented method and kit identify immune activity biomarkers with a sensitivity 3 times greater than the leading competitor, PCT. Additionally, our diagnostic process is 10 times faster than pathogen identification.

**Inveniam Group** supported G2B in the presentation of the project for the **EIC Accelerator**



Public: € 400K

**INVESPLORA** is an R&D project led by **Inveniam Group** and financed within the framework of Red.es (Ministry of Economy and Business) through the European Regional Development Fund (ERDF). The objective of the project was the conception and development of a digital tool platform, based on Natural Language Programming (NLP) and Machine Learning (ML) modules, to facilitate the search and analysis of competitors, European projects, scientific publications, patents and market trends specific to companies in the field of technology-based opportunities.



Public: € 1.8M

**BIOBOOST** project is a bioeconomy accelerator coordinated by Inveniam Group. The project aims to catalyze 30M€ of additional investment into small and medium size bioeconomy projects in the Catalonia region by the end of 2025.

BIOBOOST will establish and operate an Accelerator Office to provide Project Development Assistance (PDA) services to regional bioeconomy projects.

**Inveniam Group** has prepared the grant proposal and coordinates the project. Inveniam also assists in project and business development within the Catalan tech, energy and circular economy ecosystem.

Circular economy and bioeconomy sectors,  
**HORIZON-CL6-2021-CIRCBIO-01-02**



# Public Funding



Public: € 2.9M

**TAONas-LUAD** is coordinated by CRG (Barcelona) and with INSERM (Montpellier), SINTEF (Thronheim) and Inveniam Group (Barcelona) as part of the consortium. The main objective of the project is to develop an innovative therapy based on the use of Antisense Oligonucleotides (AONs) that regulate NUMB alternative splicing (AS). TAON will optimize AONs by improving their chemistry, formulation and administration and carry out regulatory preclinical studies to pave the way to the first application of AON-based splicing modulation in clinical oncology.

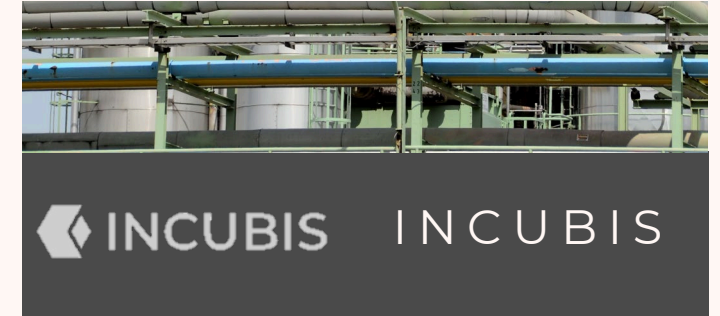
**Inveniam Group** assisted in the grant proposal preparation and will lead the Business Development and Technology Transfer activities.



Public: € 10M

**ZWZD** project address the whole production line with a holistic approach, aiming to reduce defects (rejected components or products) and manufacturing waste. The defect reduction and the overall quality control is the main objective to reduce the yield, acceptance, or qualification of the final product and enable a “first-time-right” production process required for this call (Zero-defect manufacturing towards zero-waste).

**Inveniam Group** supported ZWZD in the presentation of the project for the call Zero-defect manufacturing towards zero-waste **HORIZON-CL4-2021-TWIN-TRANSITION-01**



Public: € 2M

**INCUBIS** is a three-year H2020 project (894800) to implement local Energy Symbiosis Incubators (ESI) across five European regions: Barcelona, Hull, Norway, Dunkirk, and North Germany. The Incubators will provide information, training, advice, and facilitation services to promote better use of waste heat and cold from energy intensive industries.

**Inveniam Group** supported the Incubis Consortium in the presentation of the Coordination and Support Action to the Business case for industrial waste heat/cold recovery call.





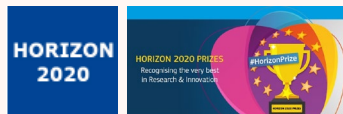
# Public Funding



Public: € 2M

**Aqua Robur** harvests energy from the water flow in water networks to power local sensors and transmit data wirelessly with the built-in IoT connectivity. The sensor node can be fitted with various off-the-shelf sensors to monitor flow, pressure, temperature and more, depending on the needs and conditions at the particular site in the water network. The collected sensor data can be analysed through a dashboard or distributed to third-party solutions.

**Inveniam Group** supported the company in winning the H2020 Smart Water Monitoring Prize



Public: € 2M

**FuelSave** is a retrofit solution for ship engines that significantly improves efficiency, leading to reduced fuel consumption, emissions, and maintenance cost. The patented technology features dynamic load-based hydrogen-syngas injections into the engine's air intake, leading to a much cleaner and more thorough combustion, combined with reduced wear on load-bearing components of the engine.

**Inveniam Group** supported FuelSave in the presentation of the project for the **Blue Invest Grants** scheme.



Public: € 2.5M

**Minesto** has developed an underwater kite technology, called Deep Green (DG), to convert energy from low-speed currents and tides. The Deep Green Island Mode (DG Island Mode) is a stand-alone tidal and ocean current energy converter for off-grid applications. The DG Island Mode is an underwater kite, that when steered in an 8-shaped trajectory, obtains a speed of 8-10 times the speed of the actual current.

**Inveniam Group** supported Minesto in the presentation of the project for the **EIC Accelerator** scheme.





# Public Funding



Public: € 1.9M

**NEOS Surgery** is a deep-tech SME born from neurosurgeons and two private R&D centres. NEOS is dedicated to the research and commercialization of medical devices for neurosurgery, which includes surgery of the brain, nerves, and spine.

Building on this valuable technological, regulatory, IP and commercial know-how, NEOS decided to invest in the strategic and high-volume Spinal Surgery market and develop a ground-breaking solution: a disc hernia blocking system, the DISC careTM.

**Inveniam Group** supported the company in winning an **EIC Accelerator grant**



Public: € 2M

**Socrates Consortium Project**, coordinated by Virtual Bodyworks SL together with IDCH, University of Maastricht and the Fundacio Hospital Universitari Vall d'Hebron, is proposing conVRself, a VR platform that helps tackle the root causes of patient's obesity, leading to a more permanent change in lifestyle. This project will adapt to be used in clinical study and demonstrate efficacy in other behavioural disorders.

**Inveniam Group** supported the consortium in winning a **Horizon 2020 grant** as part of the Interactive Technologies Call.



Public: € 1.2M

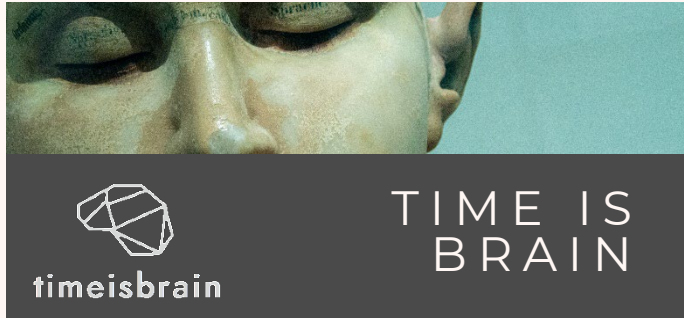
Equity: € 1.3M

**Honext** has developed a new eco-sustainable material named eco-MDF. The manufacturing of eco-MDF only requires water, cellulosic waster, pressure, and heat. Its strength, durability, and designability properties make eco-MDF the perfect alternative to wood and paper-based materials. The manufacturing process has no environmental impact, making eco-MDF a safe and eco-friendly construction material.

**Inveniam Group** supported Honext in the presentation of the project for the SME Instrument Phase II, as well as to private investors.



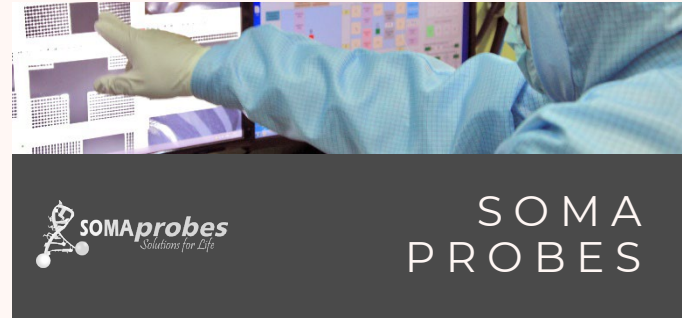
# Public Funding



Public: € 350k  
Private: € 800k

**PROMISE** is a new, non-invasive, portable, fast, and user-friendly technology recording and analyzing the N2O signal to determine the functional outcome of MT in AIS patients. N2O indicates the outcome of the MT treatment and adding it to current monitoring methods in the angiosuite and post-surgery observations will contribute to substantially improve a patient's functional outcome. It can be used before MT to assess the futility of the procedure, during MT to support the surgery strategy and post-MT to monitor the state of the patient's brain.

**Inveniam Group** supported the company in strategy consulting and winning an EIT Health Headstart and **La Caixa Consolidate**



Public: € 1.7M  
Private: € 1.7M

The Corona@Quick is a fast, low cost and simple testing technology that enables detection of both asymptomatic patients and patients that present minor symptoms. The test detects a nuclease produced by Coronavirus in a patient's saliva samples within 25 mins. Furthermore, **SOMAprobes** technology based on nucleases as biomarkers can be easily integrated into a lateral flow platform, making it low cost and easy to use by anyone, anywhere.

**Inveniam Group** supported with the submission of the **EIC proposal** and accompanying annexes and will continue to support the team in the due diligence process and beyond.



Public: € 1.7M  
Private: € 1.7M

**MiWendo Solutions** is a medical device start-up focused on bringing innovative technologies to practical diagnosis of diseases related with tumor processes. Initially, MiWendo solutions will develop and launch a novel endoscopy accessory medical device based on microwaves targeting the colorectal cancer diagnosis market, with the aim of reducing its incidence and mortality.

**Inveniam Group** supported MiWendo Solutions in winning an **EIC Accelerator grant**



# Public Funding



Public: € 2.3M  
Equity: € 1.5M

**ROKA** has developed and patented a new generation of highly efficient active ingredients, with a low toxicological and environmental impact progressive UV filters that will be used to develop a new generation of sunscreen lotions with on-demand protection

**Inveniam Group** supported the company in winning an EIC Accelerator Grant and two Doctorate's in the Torres Quevedo program



Public: € 4.5M

**GuestXR** Consortium Project, led by Eurocat, involves the development of a machine learning agent, The Guest, which aims to redefine virtual social interactions. The Guest learns to intervene in shared virtual meetings with the goal to encourage and facilitate communication through enhancement of cooperation, conciliation and decision making in an extended reality context.

**Inveniam Group** supported the consortium in winning an EIC Pathfinder grant.



Public: € 800K

**Yoran Imaging** was established to provide effective sealed products inspection that perfects the quality assurance process of manufacturing facilities. Yoran has developed the PAM2 System, Packaging Analytics Monitoring System, a disruptive quality control machine that analysis all the products in a batch via 3D thermal imaging and advanced real time algorithms to provide complete in-line monitoring of the sealing process.

**Inveniam Group** supported the company in winning an **EIC Accelerator grant**



# Private Fundraising



Private: € 840K

**Predictheon** develops software-based monitoring solutions for the prediction of clinically relevant real time patient metrics and outcomes in different areas of anaesthesia and perioperative care. Their technology integrates patient data, clinical monitoring, and predictive analytics to create personalized predictive models that allow the health professional to act proactively to avoid adverse events that threaten the safety of the patient.



Private: € 365K

**VIRTUAL BODYWORKS (VBW)** was founded by world leaders in VR embodiment and neuroscience to develop novel treatments for behavioral and physical rehabilitation.

**VRespectMe**, their lead product, is a VR experience designed specifically to help aggressors develop empathy and improve social behavior. The offender is able to experience abuse from the other perspective by utilizing the virtual environment. Similar experiences could be exploited in order to tackle other real-life problems such as racism or intrapersonal conflicts.



Private: € 1M

**The NIMBLE System** is a first in class microwave-based medical device that allows the continuous, non-invasive, non-ionizing monitoring of patients with implanted stents. NIMBLE System will be the first point-of-care device to accurately measure and quantify stent malfunction, allowing patients to be monitored over time. This will introduce a new standard of care for patients with implanted stents.

**Inveniam Group** advised Nimble in a seed round A & acted as a syndicate of various business angels. Also, Inveniam supported Nimble Diagnostics in winning a **Women TechEU** and a **EIC Accelerator**





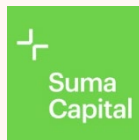
# Private Fundraising



Private: € 20M

**DualMetha** is a French startup revolutionising the biogas sector with an innovative technology that can turn all organic waste into biogas ready to be injected into the grid, or used as transport fuel.

**Inveniam Group** advised the company in a 20,000,000€ vehicle to invest in biomethane plants in Europe with Swen Capital Partners and Suma Capital.



Private: € 1.4M  
Public: € 2M

**FuelSave** is a German cleantech company redefining efficiency enhancement and emission optimization in combustion engines for current and future fuels. The company has completed a new capital increase of more than 1,400,000€ led by Danish VC Bumble Ventures.

**Inveniam Group** advised the company in the pre-series A round with **Bumble Ventures**. **Inveniam Group** advised the company in the pre-series A round with Danish VC **Dreamcraft**.



**Dreamcraft**



Private: € 2.5M

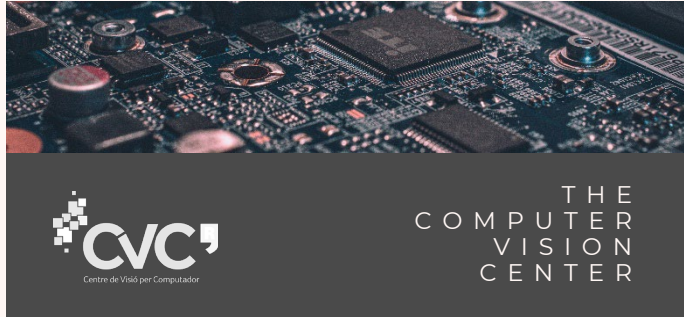
**Devicare** is a specialty biotech company dedicated to develop pathbreaking medical treatments in Urology combining the most recent scientific advances in nutritional therapy with digital technologies.

**Inveniam Group**, a corporate finance and strategic advisory firm, specialized in transactions in the health sector, has advised **Devicare** in the round and the closing of this successful transaction with **Successful Ventures** and **Ship2B**.





# Strategic Consulting



## Corporate Training

**THE COMPUTER VISION CENTER (CVC)** is one of Europe's leading research institutions developing market applications in the field of computer vision. CVC also promotes the transfer of knowledge to businesses and society. Its workforce includes more than 130 of the top researchers and technicians in the medical, automotive, and media industry.

**Inveniam Group** has helped the CVC create an **Industrial Liaison Program (ILP)** in order to streamline industry collaborations and promote new technologies.



## Corporate Training

**THE FUNDACIÓN EMPRESA-UNIVERSIDAD GALLEGA (FEUGA)** is a non-profit foundation specializing in the transfer of knowledge, innovation and technology from the University System of Galicia to the business world.

**Inveniam Group** provided Feuga with advanced **corporate training** in order to enhance and improve their technology transfer activities and create their Innovation Hub. Such topics include: corporate finance, intellectual property, market research, competitive analysis, go-to-market strategy, and many others.



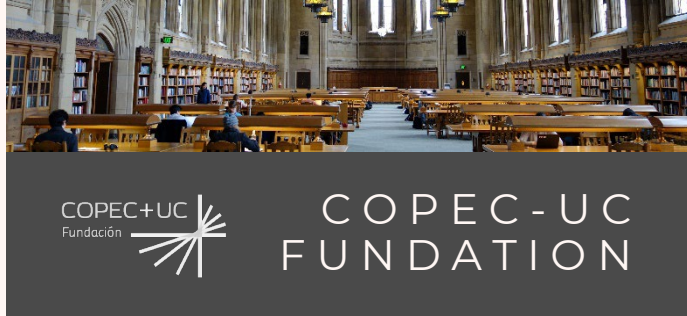
## Institutional Outreach

**VHIR** is public sector institution with more than 1,300 employees that promotes and develops the biomedical research, innovation and teaching at Vall d'Hebron University Hospital (HUVH), the hospital of Barcelona and the largest of Catalan Institute of Health (ICS). VHIR works to find solutions to the health problems of society, and contribute to spread them around the world.

**Inveniam Group** organized a 5 day road-trip around Israel to present the Israeli healthcare innovation ecosystem to the hospital managers. Some of the most relevant visits where: Rambam hospital, FuturX Incubator, Sanara Incubator, Orbimet Venture Capital, Trendlines, etc



# Consulting



## Portfolio Evaluation

**COPEC-UC FOUNDATION** is an alliance between COPEC Enterprise and the Pontificia Universidad Católica de Chile (UC). The goal of this alliance is to promote the research and scientific development of technologies within the country and worldwide. The alliance has three main targets to support researchers : finance R&D projects, engage the right stakeholders to further develop these initiatives, and raise public awareness.

**Inveniam Group** has helped COPEC-UC **evaluate their current portfolio** and has **developed an evaluation methodology** for assessing future projects.



## External Evaluators

**HUB APTA (ANDES PACIFIC TECHNOLOGY ACCESS)** is a platform within the framework of the "Technology Transfer Hub" project, with the purpose of generating technological businesses in Chile and worldwide based on the results of research and development (R&D) of a group of prestigious universities and national research centers, contributing to the increase of productivity and the diversification of the Chilean economy.

**Inveniam Group** is currently helping HUB Apta to evaluate their technology portfolio including more than 50 technologies and to establish licensing partnerships for some of them.



## External Evaluators

**BIC GIPUZKOA** acts as facilitator in the process of creating new, innovative businesses, as well as an active agent in the support and promotion of entrepreneurial culture in Gipuzkoa, inspiring innovation, qualification and consolidation of the business activity of its geographic surroundings, and in extensive collaboration with the Technology Centres, Private and Public Institutions and Universities.

**Inveniam Group** acted as an external evaluator for the "Fundación Biociencias" evaluating more than 5 competitive products and start-up's.



# Technical and Financial Consulting



**Inveniam Group** provided technical advice and carried out energy audits



**Inveniam Group** advised Deloitte to complete a feasibility study about using 100% biomethane



**Inveniam Group** advised in its energy transition investment strategy and implementation



**Inveniam Group** provided technical advice in circular economy to find market solutions to valorise their waste.



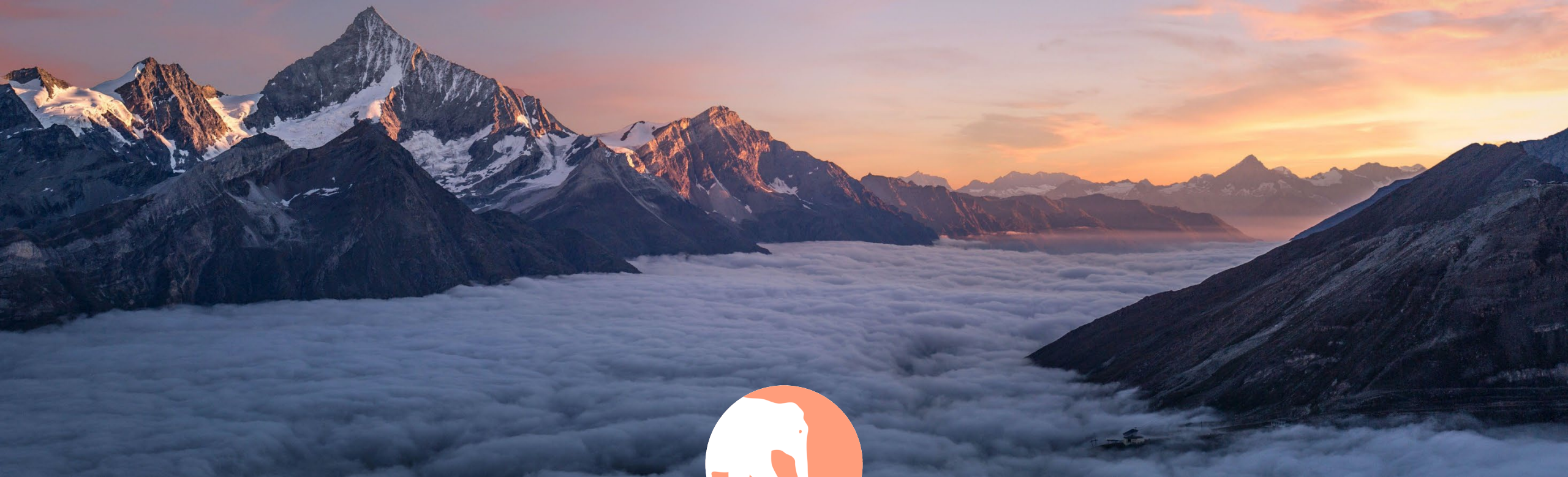
**Inveniam Group** provided technical for its resource efficiency and energy transition strategy and implementation.



**Inveniam Group** provided technological scouting.







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