



BORSA INTERNAZIONALE
DEI LAGHI DEL NORD ITALIA

Northern Italian Lakes International Workshop

8/12

April
Lake Iseo &
Franciacorta 2026

EVENT CATALOGUE



08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

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NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
AUSTRALIA	ORMINA TOURS	
CONTACT NAME	ADDRESS	
Louise Sammut	Level 45, 680 George Street - NSW 2000 Sydney	
PHONE	E-MAIL	WEBSITE
+61 280762295	louise@orminatours.com	www.orminatours.com

DESCRIPTION

Ormina Tours was founded on a passion for delivering extraordinary travel experiences that combine luxury, personalisation, and cultural immersion. Guided by our insider knowledge and passion for authentic travel, we inspire discerning travellers with seamless, tailored itineraries that create unforgettable memories. Established in 1998, Ormina Tours evolved from a specialist travel division into a bespoke European tour operator. Represented by over 300 Australian agents, our clients span the globe. A family-run company with European roots, we started with Italian tours and now operate in over 20 countries, offering unrivalled small group and private journeys across the continent. Our purpose is to enrich people's lives through rewarding travel experiences. From the smallest of details that wow, to the trip-defining decisions, we elevate every part of the journey above the ordinary. We revel in creating experiences worthy of the worldly – showcasing the most outstanding locations, food, hotels, and activities on offer.

TARGET MARKETS

Australia

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, People with disabilities, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, DMO / Tourist Board, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

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COUNTRY		COMPANY	
AUSTRALIA		SLOW TOURS	
CONTACT NAME		ADDRESS	
Carissa di Fabio		60 Halifax Street - 5000 Adelaide	
PHONE	E-MAIL	WEBSITE	
+61 408358448	office@slowlouers.com	www.slowlouers.com	

DESCRIPTION

Agency for European and Australia Pacific Tours, Tour operator in France, parts of Italy and Spain, working with around 60 partners in Europe - walking, cycling, bike and barge, river cruises, food and wine, agritourism, small group tours

TARGET MARKETS

USA, Australia, Canada

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 3*, Hotel 4*, Hotel 5*

SERVICES SEARCHED

Tour Guides, DMO / Tourist Board, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting

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NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
AUSTRIA	EUROTOURS INTERNATIONAL	
CONTACT NAME		ADDRESS
Irene Pachera		Kirchberger Straße 8 - Kitzbühel
PHONE	E-MAIL	WEBSITE
+39 3209794878	irene.p@italiatravelmarketing.it	www.eurotours.at

DESCRIPTION

From our headquarters at the picturesque Schwarzsee in Kitzbühel, where holiday bookings can also be made at our very own Euro-tours travel agency, Eurotours markets with more than 300 employees vacations in Austria as well as trips around the globe. Together with 1,900 retail partners from 70 countries, over 2,500 hotel partners, and 4,000 additional service providers and agencies from Italy to India, we offer a full range of travel solutions.

TARGET MARKETS

Austria, Switzerland, Germany, Italy

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Camping / Glamping

SERVICES SEARCHED

Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

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COUNTRY	COMPANY	
BELGIUM	ADVIVOS	
CONTACT NAME		ADDRESS
Ivo Van de Velde		Stationsstraat 71 - 9190 Gent/Stekene
PHONE	E-MAIL	WEBSITE
+32 477230124	ivo@advivos.com	www.advivos.com

DESCRIPTION

ADVIVOS is a refined, boutique travel design and coordination company specializing in high-end, tailor-made journeys and exclusive travel experiences for discerning individual travelers, families, and small groups, while also supporting selected professional events and incentive travel projects. Founded and personally led by Ivo Van de Velde, whose long-standing experience with leading international travel companies provides deep operational expertise and an exceptional global network, ADVIVOS stands for thoughtful, human-centered travel planning where authenticity, comfort, and originality are always balanced. Each project is approached with genuine curiosity for the client's wishes, translating them into journeys that feel personal rather than standardized, whether this involves remote cultural discoveries, refined leisure escapes, or seamless multi-destination itineraries.

TARGET MARKETS

Belgium, Netherlands, UK, Middle East

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, People with disabilities, Luxury, Business

TRAVEL PRODUCT SEARCHED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting

ACCOMMODATION SEARCHED

Farm House / Country House, Apartment, Congress & Meeting venues, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, LGBTQ Tourism

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NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
BELGIUM	MENTORS IN TRAVEL	
CONTACT NAME		ADDRESS
Georges Desseyn		Nieuwe Bosstraat 10 - Gent
PHONE	E-MAIL	WEBSITE
+32 479678463	georges@mentorsintravel.com	www.mentorsintravel.com

DESCRIPTION

Mentors In Travel, combines two core services: curating bespoke FIT journeys for a select group of loyal, high-end clients, and offering strategic consultancy to travel professionals and corporations across FIT, MICE, and agency operations. With over 30 years of industry experience and deep global insight from visiting 100+ countries, Mentors In Travel helps agencies and tourism partners enhance service quality, streamline operations, and innovate. Mentors In Travel thrives on building meaningful connections—delivering exceptional travel experiences while mentoring professionals to grow sustainably in a fast-evolving industry landscape.

The owner, Georges Desseyn, holds dual degrees in tourism and hotel management, bringing a deep passion for food and wine into the business.

TARGET MARKETS

Belgium

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness, MICE

ACCOMMODATION SEARCHED

Farm House / Country House, Congress & Meeting venues, Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

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COUNTRY	COMPANY	
BELGIUM	T-HL TRANSEUROPE HOLIDAYLINE	
CONTACT NAME	ADDRESS	
Anneleen Brantegem	Sint-Jakobsstraat 52 - 8000 Brugge	
PHONE	E-MAIL	WEBSITE
+32 50346565	anneleen.brantegem@t-hl.com	www.holidayline.be

DESCRIPTION

- Independent touroperator, existing since 1958
- main office in Bruges, Belgium
- turnover: 15 million €, +25.000 clients and 50.000 room nights
- Belgian tour operator of the year (city trips) non-stop since 2011
- charming hotels and round trips in France, Italy, Spain, Portugal, Greece, Slovenia, Baltic States, Germany and the Benelux
- TRANSEUROPE: distributing and selling through travel agents (B2B) throughout Benelux
- HOLIDAYLINE: distributing and selling directly to the consumer (B2C) both through online and offline channels and partnerships with local press/media
- GOCHIC label: high end accomodation in both 'Cities' as well as 'Charming' product line

TARGET MARKETS

Benelux

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 3*, Hotel 4*, Hotel 5*, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Incoming Agencies / DMC, DMO / Tourist Board, Experiences, Wine/Olive Oil/ Food Tasting, Cooking Classes

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NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

BUYERS

COUNTRY		COMPANY	
BRAZIL		FALCOR TRAVELS	
CONTACT NAME		ADDRESS	
Ercilia Marques		Avenida do Atlântico, Edifício Panoramic, Nº 16, 14º, Escritório 8 1990-018 Lisboa	
PHONE	E-MAIL	WEBSITE	
+393334601491	info@falcortravels.com	www.falcortravels.com	

DESCRIPTION

Specialists in European travel since 2015. We offer inbound services at your destination and a dedicated department for travel agencies and groups, providing prompt service. Travel packages (FIT and groups), Customized trips (groups and individuals), Regular excursions and tours, Luxury services (concierge, reservations and tailor-made itineraries), Incentive travel (MICE), Religious tourism (pilgrimages and faith routes), Themed experiences: wine tourism and gastronomic tourism, Transfers, Groups for travelers 50+ (guaranteed departures), Bus/coach rental, Ticketing: trains, attraction tickets, etc. We are a leading provider of experience-based travel, with a strong focus on religious tourism, accompanying groups and pilgrims on carefully planned itineraries. We also excel in luxury travel (for dignitaries and VIPs), offering a fully personalized service with professionalism, discretion, and attention to details.

TARGET MARKETS

Brazil, South America, Portugal, Spain and Africa

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, MICE, LGBTQ Tourism, Thermal Resort, Golf Resort

ACCOMMODATION SEARCHED

Farm House / Country House, Congress & Meeting venues, Hotel 4*, Hotel 5*, Bed and Breakfast

SERVICES SEARCHED

Tour Guides/Rental Services, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

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COUNTRY		COMPANY	
BULGARIA		SATELLITE ES	
CONTACT NAME		ADDRESS	
Daniela Gozmanova		Orfei 24 - Plovdiv	
PHONE	E-MAIL	WEBSITE	
+359 896500023	office@satellitetravel.bg	www.satellitetravel.bg	

DESCRIPTION

Satellite-Experience & Slow Travel is a Bulgarian tour operator. We organize small-group tours with an accent to local culture, gastronomy and wine. We provide responsible and sustainable slow tours and authentic experiences while promoting the preservation and protection of the country's nature, cultural heritage and traditions. We also organize tailor-made tours, incentive trips, team buildings and various corporate events.

TARGET MARKETS

Bulgaria

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

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NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
BULGARIA		SKY TRAVEL	
CONTACT NAME		ADDRESS	
Milena Karakehayova		11-13 Petra street - Sofia 1504	
PHONE	E-MAIL	WEBSITE	
+359 887979767	milena.mihayl@abv.bg	www.sky-travel.info	

DESCRIPTION

Sky Travel is a travel agency specializing in a range of high quality services for individuals, small groups and corporate travellers. We organize all kind of company events such as seminars, workshops, conferences. We also work with government agencies, ministries and state owned companies regarding their trips abroad.

TARGET MARKETS

Mainly from Bulgarian and the Balkan region: North Macedonia, Serbia, Turkey

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, MICE, Thermal Resort, Golf Resort

ACCOMMODATION SEARCHED

Apartments, Congress & Meeting venues, Holiday Club, Hotel 3*, Hotel 4*, Hotel 5*, Villas/ Historic venues

SERVICES SEARCHED

Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Experiences, Wine/Olive Oil/ Food Tasting, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

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COUNTRY	COMPANY	
CANADA	INDUS TRAVELS	
CONTACT NAME	ADDRESS	
Azadeh Shahidi	233-11951 Hammersmith Way - Richmond, Vancouver BC	
PHONE	E-MAIL	WEBSITE
+1 6042798794	azadeh@indus.travel	www.indus.travel

DESCRIPTION

Indus Travels is an award-winning Tour Operator offering value vacations to over 80 destinations around the world. Indus Tours are designed by Expert Tour Planners with the freedom and flexibility of passengers in mind. Indus travelers will get unbeatable prices to breathtaking destinations in Asia, Africa, Europe, Oceania, and the Americas with exceptional value and unparalleled comfort. Most Indus tours include all the essential components such as flights, accommodation, breakfast, and transfers while many activities and sightseeing excursions are optional, so guests can design their tours as per their tastes and only pay for activities they like. The Indus Travel Experts are highly knowledgeable and passionate about helping clients design their dream vacations and prepare for unforgettable adventures.

TARGET MARKETS

USA, Canada

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*, Hotel 5*, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board

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NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
CANADA		MAROTTA TRAVEL	
CONTACT NAME		ADDRESS	
Angela Marotta		7851 Dufferin St., Suite 100 - L4J 3M4 Toronto, Ontario	
PHONE	E-MAIL	WEBSITE	
+1 6472967611	info@marottatravel.ca	www.marottatravel.ca	

BUYERS

DESCRIPTION

Marotta Travel is a boutique travel design company specializing in curated, culturally immersive experiences in Italy and beyond. We work closely with trusted local partners to create thoughtful, personalized itineraries that highlight destination culture, gastronomy, and meaningful local connections for our clientele.

TARGET MARKETS

USA/Canada

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness, MICE

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

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COUNTRY	COMPANY	
CANADA	STORYWALKING	
CONTACT NAME	ADDRESS	
Annalisa Baranta	Via Padova 236 - Milan, Italy	
PHONE	E-MAIL	WEBSITE
+39 0294754674	hello@storywalking.tours	www.storywalking.tours

DESCRIPTION

We specialize in taking open-to-anything, curious visitors to unique, less visited places. Naturally we can take travellers to see all the precious gems of our history and heritage – the Colosseum, the canals of Venice, the Da Vincis, the Caravaggios, the soaring cathedrals, the sparkling lakes. But we can also take them beyond, to the Italy best seen at a walking pace, with time to point out details that enrich the story and deepen the plo.

TARGET MARKETS

USA, Canada

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, LGBTQ Tourism

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 4*, Hotel 5*, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Incoming Agencies / DMC, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

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NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
CHINA		BEIJING VOGLIA D'ITALIA	
CONTACT NAME		ADDRESS	
Chunyang Xin		Room 2606-2607, Building C ,Ocean International Center, Dongsi-huan Zhonglu Chaoyang District, Beijing 100025	
PHONE	E-MAIL	WEBSITE	
+86 1059648686	sophia@itatour.net	www.itatour.net	

DESCRIPTION

Beijing Voglia D'italia International Travel Service is a travel agency specialized in Italian destination management. Since 1998, the company has focused on providing premium travel services for high-end Chinese clients traveling to Italy.

We specialize in organizing cultural, artistic, fashion, and tourism-related activities, offering comprehensive solutions for Chinese enterprises seeking conference, event, and business services in Italy. Our mission is centered on building and enhancing brand value for our clients.

With a highly experienced planning and execution team, we have strong expertise in delivering large-scale projects, particularly high-level summits, forums, international conferences, corporate annual events, and other major business and cultural initiatives. Since our establishment, we have successfully managed a wide range of projects, including investment initiatives between Chinese enterprises and the Italian government, product launches, promotional campaigns, and cultural exchange programs.

TARGET MARKETS

China

TARGET CUSTOMERS

Groups, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, MICE, Golf Resort

ACCOMMODATION SEARCHED

Congress & Meeting venues, Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

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Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
CHINA	ELITE TRAVEL CONNECTION	
CONTACT NAME	ADDRESS	
Julie Hu	Building 28, East Tower Libo, No. 379 South Hongmei Road, Minhang District - Shanghai	
PHONE	E-MAIL	WEBSITE
+86 13774223951	info@etclux.com	www.etclux.com

DESCRIPTION

Elite Travel Connection (ETC) is a platform sharing emerging destinations, distinguished hotels, luxury modes of transportation and one-of-a-kind adventures around the world. ETC has its own licensed tour service company who work directly with foreign tour operators and tourism organizations to offer high-end outbound travel products to Chinese travel agencies and sophisticated individual travelers seeking unique travel experiences.

TARGET MARKETS

Mainland China, Hong Kong, Thailand, Indonesia, Malaysia, the USA

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, People with disabilities, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, MICE

ACCOMMODATION SEARCHED

Holiday Club, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, DMO / Tourist Board, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

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NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

BUYERS

COUNTRY		COMPANY	
CHINA		TIANMA HOLIDAY INTERNATIONAL TRAVEL	
CONTACT NAME		ADDRESS	
Ying Lin		No.31 Shuangliu Rd. - Shanghai	
PHONE	E-MAIL	WEBSITE	
+86 18616811248	vip.travel@foxmail.com	www.tmtravel.com	

DESCRIPTION

TM International Travel Agency was established on January 16, 2006, and is affiliated with Tianma International. The company mainly engages in domestic, inbound, and outbound tourism business, with 17 branches and holding travel agency business operation licenses and international travel agency business operation licenses.

Outbound tourism services:

Covering more than 200 countries and regions worldwide, the products include in-depth cultural tours, customized luxury travel, wine and food travel, medical tourism, etc., to meet the needs of customers at different levels.

Inbound tourism and cultural exchange:

As one of China's important reception platforms facing the world, TMT receives a large number of visitors from Europe, America, Japan, Southeast Asia, and other places every year, and undertakes political, business, and cultural exchange activities.

High-end conference and award (MICE) business: Provide "one-stop" customized services for international conferences, large-scale exhibitions, corporate incentive travel, etc.

TARGET MARKETS

China

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE

ACCOMMODATION SEARCHED

Congress & Meeting venues, Holiday Club, Hotel 5*, Residences, Villas/Historic venues, Bed and Breakfast, Camping / Glamping

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

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COUNTRY	COMPANY	
CHINA	YOU TOO TRAVEL	
CONTACT NAME	ADDRESS	
Ling Huang	D2508 Zhongxinrencai Building, Nanshan district - Shenzhen	
PHONE	E-MAIL	WEBSITE
+86 13910298722	huanglinghui@youtootravel.com	

DESCRIPTION

You Too Travel is a premier travel agency specializing in luxury tailor-made tours and MICE travel (Meetings, Incentives, Conferences, Exhibitions). Our recent strategic partnership with CCTV underscores our leadership in delivering exceptional travel experiences.

Elite Expertise – Our passionate, knowledgeable advisors craft bespoke journeys across Europe & North America, backed by cutting-edge reservation and CRM technology.
Global Network – Strong alliances with airlines, luxury hotels, tourism boards, and DMCs ensure seamless MICE and leisure travel execution.
FIT & OTA Market Leader – As a top supplier for Ctrip, Tuniu, Alibaba Trip, and Mafengwo, we dominate Eastern Europe with:
Our Edge
Tailored Luxury – From private tours to large-scale corporate events.
Seamless FIT Solutions – Best-selling OTA products with unmatched variety.
Trusted Authority – Recognized by CCTV, TIC, and industry leaders.

TARGET MARKETS

China

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain

ACCOMMODATION SEARCHED

Holiday Club, Hotel 3*, Hotel 4*, Hotel 5*

SERVICES SEARCHED

Tour Guides, Transfer Services, Event / Team building local organizer, Boat Tours / Lake Navigation, Shopping

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NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
CZECH REP.	CK VICTORIA	
CONTACT NAME	ADDRESS	
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PHONE	E-MAIL	WEBSITE
+420 607006604	petra.lukesova@victoria-ck.cz	www.victoria-ck.cz

DESCRIPTION

Il TO Victoria - il prodotto principali sono le case mobili in campeggi di 4 oppure 5 stelle in Italia, Croazia ed Austria. Ha il trasporto di proprieta' sua (15 pullman) Si occupa anche della stagione invernale - fa escursione in Italia, Francia ed Austria.

TARGET MARKETS

Czech Republic

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Thermal Resort

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Residences, Camping / Glamping

SERVICES SEARCHED

Transfer Services, DMO / Tourist Board, Catering and Restaurant Services, Wine/Olive Oil/ Food Tasting

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Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
CZECH REP.	GEOVITA	
CONTACT NAME	ADDRESS	
Magda Utikal	Masarykova tř. 885/34 - 779 00 Olomouc	
PHONE	E-MAIL	WEBSITE
+420 775312240	produkce@geovita.cz	www.geovita.cz

DESCRIPTION

Geovita s.r.o. is a trusted tour operator and travel agency with a long tradition. We specialize in a wide range of travel packages, including summer beach trips, outdoor events, winter skiing breaks, relaxing spa and wellness stays, family vacations, and tailor-made business events. While many of our travelers choose to explore by car, we also provide options with bus and inclusive flight packages to suit different preferences and travel styles. Our holiday offerings are easily accessible through our websites and through a broad network of more than 300 travel agents, primarily in Czechia, Slovakia and Poland.

TARGET MARKETS

Czech Republic, Slovakia, Poland

TARGET CUSTOMERS

Families, Individuals / FIT, Senior

TRAVEL PRODUCT SEARCHED

Active Holiday / Outdoor / Sport, Lakes, Mountain

ACCOMMODATION SEARCHED

Apartments, Hotel 3*, Hotel 4*, Residences, Camping / Glamping

SERVICES SEARCHED

DMO / Tourist Board, Experiences

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
CZECH REP.	SMARTTRAVEL	
CONTACT NAME	ADDRESS	
Jana Wypaskova	Blatenská 2307/111 - Chomutov	
PHONE	E-MAIL	WEBSITE
+420 775263423	jana.wypaskova@smarttravel.cz	www.smarttravel.cz

BUYERS

DESCRIPTION

SMARTtravel is a small travel agency-tour operator in Czech Republic focused on skiing in the Alps during winter, during summer we organize trips with biking, rafting, hiking, individual stays in the Alps, near the lakes and by the sea in Italy, tailor-made offers, wellness and spa during the whole year. We have individual clients and small groups of friends, families or companies. We love to support our clients in every respect and in all their needs.

TARGET MARKETS

Czech and Slovak Rep.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT

TRAVEL PRODUCT SEARCHED

Active Holiday / Outdoor / Sport, Lakes, Mountain, Wellness, Thermal Resort

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Residences, Bed and Breakfast, Camping / Glamping

SERVICES SEARCHED

Rental Services, Incoming Agencies / DMC
DMO / Tourist Board, Wine/Olive Oil/Food Tasting, Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
DENMARK	BEST TRAVEL	
CONTACT NAME	ADDRESS	
Henrik Christiansen	Ny Lufthavsvej 100 - DK-9400 Norresundby	
PHONE	E-MAIL	WEBSITE
+45 24268044	hc@besttravel.dk	www.besttravel.dk

DESCRIPTION

Best Travel is one of the leading tour operators in Denmark focusing on group travel with a Danish speaking tour guide.

TARGET MARKETS

Denmark

TARGET CUSTOMERS

Groups, Senior

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*

SERVICES SEARCHED

Transfer Services, DMO / Tourist Board, Catering and Restaurant Services, Wine/Olive Oil/ Food Tasting

NOTES

BUYERS



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
GERMANY		DERTOUR DEUTSCHLAND	
CONTACT NAME		ADDRESS	
Alexandra Jopp		Emil-von-Behring-Str. 6 - Frankfurt	
PHONE	E-MAIL	WEBSITE	
+49 6995882475	alexandra.jopp@dertour.com	www.dertour.com	

BUYERS

DESCRIPTION

At DERTOUR Deutschland GmbH, we specialize in creating unforgettable travel experiences tailored to our clients' needs.

With a rich heritage in the travel industry, we offer a diverse range of holiday packages that span across the globe, from luxurious getaways to adventurous excursions.

Our team is dedicated to providing exceptional service and expert insights, ensuring every journey is smooth and memorable. Together, we thrive on nurturing partnerships that enhance our offerings and elevate our clients' travel experiences.

TARGET MARKETS

Germany, Austria, Switzerland

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Apartments, Holiday Club, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues, Bed and Breakfast, Camping / Glamping

SERVICES SEARCHED

Rental Services, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Experiences, Wine/Olive Oil/Food Tasting

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
GERMANY	TRAVELZOO	
CONTACT NAME	ADDRESS	
Giuliana Belli	Unter den Linden 21 - 10117 Berlin	
PHONE	E-MAIL	WEBSITE
+39 3423445005	gbelli@travelzoo.com	www.travelzoo.com

DESCRIPTION

We offer your hotel access to our private travel club of over 30 million members worldwide. We specialize in connecting high-quality Italian properties with our highly engaged, affluent audience (typically 45+ with high disposable income) from our key markets: the USA, DACH (Germany, Austria, Switzerland), the UK, France, and Spain.

Unlike a typical OTA, Travelzoo acts as a trusted global media publisher, known for rigorously vetting and curating exclusive offers and unique experiences. By partnering with us, you gain a high-impact channel to drive incremental bookings and fill specific capacity needs through targeted, quality exposure—not just volume.

TARGET MARKETS

USA, Germany, Austria, Switzerland

TARGET CUSTOMERS

Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wellness

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*

SERVICES SEARCHED

Incoming Agencies / DMC, DMO / Tourist Board

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
GERMANY	WORLD OF MOUNTAINS	
CONTACT NAME	ADDRESS	
Thomas Geisler	Weinsberger Str. 8 - 74199 Untergruppenbach	
PHONE	E-MAIL	WEBSITE
+49 71313854850	info@world-of-mountains.de	www.world-of-mountains.de

DESCRIPTION

World of Mountains is a tour operator specializing in hiking and trekking trips, Alpine crossings, ski tours, snowshoe hiking and classic mountaineering. We offer both guided group tours and self-guided hiking holidays. Our main destinations are Germany, Austria, Italy and Switzerland. The tours cover a range of difficulty levels and can be booked either with luggage transport and hotel accommodation or as more challenging hut-to-hut trekking trips. We welcome around 1,000 guests per year. The majority of our customers come from Germany.

TARGET MARKETS

Germany

TARGET CUSTOMERS

Groups, Individuals / FIT

TRAVEL PRODUCT SEARCHED

Active Holiday / Outdoor / Sport, Lakes, Mountain

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*

SERVICES SEARCHED

Incoming Agencies / DMC, DMO / Tourist Board

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
HUNGARY		ANGA BUSINESS TRAVEL	
CONTACT NAME		ADDRESS	
Rita Szücs		19 Iranyi utca - Budapest 1056	
PHONE	E-MAIL	WEBSITE	
+36 613758120	angabusiness@angabusiness.hu	www.angabusiness.hu	

DESCRIPTION

We are a MICE and Luxury agency based in Budapest, Hungary. We organize Incentive trips, teambuilding and events all around the world.

TARGET MARKETS

Hungary

TARGET CUSTOMERS

Groups, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wellness, MICE

ACCOMMODATION SEARCHED

Congress & Meeting venues, Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Event / Team building local organizer, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
HUNGARY		MERIDIEN-TRAVEL	
CONTACT NAME		ADDRESS	
Iren Balogh		Rétköz utca 7. Eleven Center - H-1118 Budapest	
PHONE	E-MAIL	WEBSITE	
+36 704279974	info@meridientravel.hu	www.meridientravel.hu	

DESCRIPTION

Meridien-Travel will be 25 years old in 2026.
Private owned company,

TARGET MARKETS

Hungary

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Apartments, Congress & Meeting venues, Holiday Club, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues

SERVICES SEARCHED

Rental Services, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
HUNGARY		SMART TRAVEL	
CONTACT NAME		ADDRESS	
Judith Darai-Nagy		Nyugati square 4 - 1132 Budapest	
PHONE	E-MAIL	WEBSITE	
+36 306624089	info@smart-travel.hu	www.smart-travel.hu	

DESCRIPTION

Smart Travel is Incoming and Outgoing Travel Agencies, operating since 2010 and representing both the leisure (groups and FITs) and MICE markets. Due to the experience of the last 16 years and the strong relationship with our suppliers we can offer our clients high quality services at a very competitive price level. Our success demonstrates that the concept of service excellence creates an environment in which great things may be accomplished.

TARGET MARKETS

Hungary

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Package Tourism, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Wedding

ACCOMMODATION SEARCHED

Hotel 5*, Residences, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
INDIA		ALLWAYS MARKETING AND TRAVEL SERVICES	
CONTACT NAME		ADDRESS	
Arun Varma		H2/26a Dlf 1, 4th Floor, Gurugram - 122002 Gurgaon	
PHONE	E-MAIL	WEBSITE	
+91 9910023342	arunallways@gmail.com	www.allwaystravels.com	

BUYERS

DESCRIPTION

Established since 1993, we customise luxury travel for individuals, honeymoon couples, family and special occasion groups, yoga and wellness, wine and gastronomy travel for all over the world specially europe (focus countries are france, italy & spain)

We also organise luxury travel to india for cultural, leisure yoga and wellness , wildlife, festivals, shopping and gastronomy

TARGET MARKETS

India

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Hotel 5*

SERVICES SEARCHED

Incoming Agencies / DMC, DMO / Tourist Board, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
INDIA	LEO LUXURY ESCAPES	
CONTACT NAME	ADDRESS	
Sharmila Mehta	72 B, Mittal Towers, Nariman Point - Mumbai 400021	
PHONE	E-MAIL	WEBSITE
+91 2261443333	escapes@leotravels.com	www.leotravels.com

DESCRIPTION

Leo Luxury Escapes is a boutique luxury travel company that designs & curates experiences that are immersive & unique. It is one of the verticals of Leo Travels - An IATA agent in business since 1980,

We are a travel brand that works closely with HNI multigenerational families, couples & small groups for their holidays, milestone celebrations, goddess getaways, silver escapes & curated experiential journeys.

The Leo Luxury Escapes Collection offers Safari | Wildlife | Wellness Journeys | Honeymoon | Beach | Culinary & Wine | Family | Adventure | Special Occasion | Cruise | Train Journeys | Culture | Villas | Ski | Private Jet Journeys | Private Yachts.

The difference with Experiential Travel is in what you do, rather than what you see. You live the experience and not just look at it. It's about authentic cultural immersion and meaningful engagement with the place you are visiting, its people, cuisine, culture, art, heritage, lifestyle and traditions.

We promote slow travel, sustainability & lifetime experiences to all our clients

TARGET MARKETS

India, USA

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness, Wedding, LGBTQ Tourism

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
INDIA		PBA HOLIDAYS	
CONTACT NAME		ADDRESS	
Vedant Nilesh Shah		Purushottam Bhagwan and Associates, 10, Shiv Towers, Opp Passport Office - Patto Goa	
PHONE	E-MAIL	WEBSITE	
+91 7875237565	travel@pbaholidays.com	www.pbaholidays.com	

DESCRIPTION

At PBA Holidays, we are dedicated to crafting exceptional travel experiences that cater to the unique needs of our clients. With a focus on personalized service and attention to detail, we specialize in creating bespoke holiday packages that showcase the beauty and culture of our destinations across the globe. Our team of travel experts is committed to ensuring seamless journeys, whether for leisure or corporate purposes, allowing our clients to explore the world with confidence and ease. Join us as we continue to redefine travel, making every trip an unforgettable adventure! We focus on Luxury travel, Corporate travel, MICE, FIT's, Sports and Government travel by Goa Tourism as well.

TARGET MARKETS

India, UK, USA, UAE

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Lakes, Mountain, Wedding

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 3*, Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
INDIA		SRI VETRIVELAN TRAAVELS AND TOURS	
CONTACT NAME		ADDRESS	
Raja Chithiravelu		No.7 and 8, Rajagopalan Street, Azad Nagar, Aminijikarai - Chennai 600029	
PHONE	E-MAIL	WEBSITE	
+91 9444008260	srivetrivelantraavels@gmail.com	www.srivetrivelantraavels.com	

DESCRIPTION

We are Leading Travel Agent doing inbound and outbound international and domestic Tours, Airtickets, Visa , hotel booking, and insurance

At Sri Vetrivelan Travels and Tours, we are dedicated to delivering exceptional travel experiences that cater to the unique needs of our clients. With a team of passionate travel enthusiasts, we specialize in providing seamless travel solutions, including customized tours, transportation services, and expert guidance for both leisure and business travelers. Our commitment to quality and customer satisfaction drives us to explore the world's most captivating destinations, ensuring our clients create lifelong memories. Join us on this journey, and let us help you discover the beauty and excitement of travel together.

TARGET MARKETS

India, UK, USA, UAE

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package, Tourism, Luxury, Business

TRAVEL PRODUCT SEARCHED

Active Holiday / Outdoor / Sport, Lakes, Wedding, MICE, Thermal Resort

ACCOMMODATION SEARCHED

Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Wedding Location, Experiences, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

BUYERS

COUNTRY	COMPANY	
INDIA	SUNNY TRAVELS	
CONTACT NAME	ADDRESS	
Suniel Mehta	Sonal Bldg., 1st Floor, 99 August Kranti Marg - 400026 Mumbai	
PHONE	E-MAIL	WEBSITE
+91 9820228481	holidays@sunnytravels.in	www.linktr.ee/sunny.travels

DESCRIPTION

To provide holidays that is a detoxification of mind & body and rejuvenation of the soul. If you aware of your existence in true sense you will be a calmer, cooler & open-minded person ready to face the life challenges with positivity. We simply aim to provide all the services that makes your holiday comfortable yet luxurious & exotic. For us, luxury & exotic is meticulous planning to enchanted destinations involving true local experiences & beliefs.

We plan exotic & luxurious private, escorted and group tour holiday to enchanted destinations meticulously involving true local experiences & beliefs.

These experiences are luxuries to be cherished. Our passion to create a memorable holiday you want is something we really care about & is contagious amongst us.

Our Vision is to be the most trusted, innovative, sustainable, purposeful, energised and flourishing travel management company.

Our values includes a promise to offer our best service possible as passion powers us. Do what's right and act with purpose. Be resourceful to the core. Quality always wins!

TARGET MARKETS

Corporates, Networking, Family & Friends

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
INDIA	VANAVIL TOURS AND HOLIDAYS	
CONTACT NAME	ADDRESS	
J Armstrong Rayan	#202/253 Velachery Main Road, Chandra Bavan Complex - Chennai	
PHONE	E-MAIL	WEBSITE
+91 9566151235	vanaviltours@gmail.com	www.vanaviltours.com

DESCRIPTION

At Vanavil Tours and Holidays, we specialize in creating unforgettable travel experiences tailored to our clients' needs. Our dedicated team is passionate about exploring new destinations and sharing our love for travel through expertly crafted itineraries, whether for leisure or business. We pride ourselves on our exceptional customer service and aim to make every journey seamless and enjoyable. Join us as we embark on adventures that inspire and connect traveler's from around the globe. Today Vanavil tours and Holidays well established with clients in India , malaysia and srilanka . It is Reconosed by Govt of INDIA , Tourism Board and other major Travel agencis associations such as SKAL international . Vanavil Tours and Holidays Product Portfolio Included Norwegian cruise , Cosmos , Globus , Europa Mundo Coach tours , Europian Pilgrimage and Leisure tours . This organisation also have one operational Branch in Malaysia and one contact office in srilanka . Our Branches in Malaysia in the Name of Divine Holidays to source business to all destinations.

TARGET MARKETS

India, Srilanka, Malaysia, Singapore

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, MICE

ACCOMMODATION SEARCHED

Apartments, Congress & Meeting venues, Holiday Club, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Rental Services

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
ITALY		ACAMPORA TRAVEL	
CONTACT NAME		ADDRESS	
Giorgia Tatania		Destination Mng & Wedding Planner Sorrento	
PHONE	E-MAIL	WEBSITE	
+39 3479119346	g.tatania@acamporatravel.it	www.acamporatravel.it	

DESCRIPTION

At Acampora Travel, we are passionate about curating exceptional travel experiences that cater to both corporate and leisure needs. With a dedicated team of travel experts, we specialize in creating tailored itineraries that ensure seamless journeys, whether for business events or personal adventures. Our commitment to customer satisfaction drives us to consistently provide high-quality service, innovative solutions, and insider knowledge of the best destinations. Join us as we transform the way you experience travel, making every journey memorable and fulfilling.

TARGET MARKETS

USA - UK

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, LGBTQ Tourism

ACCOMMODATION SEARCHED

Farm House / Country House, Holiday Club, Hotel 3*, Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Cooking Classes, Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
ITALY		EUROSPIN VIAGGI	
CONTACT NAME		ADDRESS	
Antonella Orler		Via Campalto 3 - San Martino Buon Albergo (VR)	
PHONE	E-MAIL	WEBSITE	
+39 3316288364	antonella.orler@eurospin-viaggi.it	www.eurospin-viaggi.it	

DESCRIPTION

Eurospin Viaggi was founded in 2009, when Eurospin began selling travel online with the aim of offering affordable holidays, extending the concept of "Smart Spending" to the tourism sector, offering a wide range of opportunities for both individuals and groups, from the sea to the mountains, from cities of art to wellness.

TARGET MARKETS

Italy, Czech Republic, Holland, Germany, Austria

TARGET CUSTOMERS

Families, Groups

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*, Residences

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

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COUNTRY		COMPANY	
ITALY		EXPERIENCE ITALY TOURS	
CONTACT NAME		ADDRESS	
Mara Dubini		Corso Matteotti 8/D - 23900 Lecco	
PHONE	E-MAIL	WEBSITE	
+39 3495600603	info@lakecomoforyou.com	www.lakecomoforyou.com	

DESCRIPTION

At Experience Italy Tours, we are passionate about showcasing the beauty and character of Northern Italy's lake regions.

While Lake Como remains at the heart of our story, our team also specializes in curated experiences across Lake Maggiore, Lake Garda, Milan, Lake Lugano and beyond.

We design tailored tours that highlight stunning landscapes, historic villas, charming villages, and authentic local traditions. Whether our guests are looking for relaxation on the water, cultural exploration, culinary discoveries, or active experiences, we create thoughtfully crafted itineraries that reflect the unique identity of each destination.

Our goal is to offer seamless, high-quality experiences that allow travelers to fully appreciate the lakes and their surroundings — comfortably, authentically, and at their own pace.!

TARGET MARKETS

USA, UK, Canada, Australia

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, LGBTQ Tourism

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
JAPAN	JTB	
CONTACT NAME	ADDRESS	
Mario De Luca	Viale Castro Pretorio, 124 - 00185 Roma, Italy	
PHONE	E-MAIL	WEBSITE
+39 3428135031	mario.deluca@kuonitumlare.com	www.kuonitumlare.com

DESCRIPTION

JTB Corporation (formerly Japan Travel Bureau) is the largest travel agency in Japan and one of the world's largest travel and tourism companies, headquartered in Tokyo. Established in 1912, it provides comprehensive, global, and domestic travel services, including leisure, business travel, MICE, and destination management, connecting people and communities worldwide

TARGET MARKETS

Japan

TARGET CUSTOMERS

Groups, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Lakes, Mountain

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*, Hotel 5*

SERVICES SEARCHED

Tour Guides, Transfer Services, Cooking Classes

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
KAZAKHSTAN		CTL CENTER-CORPORATE TRAVEL AND LEISURE CENTER	
CONTACT NAME		ADDRESS	
Natalia Obozhina		Via Lalla Romano, 8 - 12011 Borgo San Dalmazzo (CN)	
PHONE	E-MAIL	WEBSITE	
+39 3517713249	nobojina@yahoo.com	www.ctl-center.com	

BUYERS

DESCRIPTION

We are a personalized Luxury Travel and Event Consultancy offering as well the full range of MICE solutions for B2B and B2C markets.

The CTL Center have managed numerous stunning private celebrations and corporate events, not only providing the highest standard of travel services but truly spoiling our clients with creative touches along the trips.

Our services include:

Design and end-to-end organization of the private tailor-made trips.

Production of the bespoke cultural, culinary, wellness and sportive events and experiences.

Wine&Food tours

Villas & private properties rental.

Provision of the full range of the corporate incentive tours.

Facilitation of the participation in the conferences & trade shows.

TARGET MARKETS

Kazakistan, Russia, Armenia, Georgia, Spain

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, Thermal Resort

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Wedding Location, Experiences, Wine/Olive Oil/ Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
LITHUANIA		PILIGRIMAS TRAVEL	
CONTACT NAME		ADDRESS	
Adomas Pekis		Vilniaus 74A-3. - Kaunas LT44291	
PHONE	E-MAIL	WEBSITE	
+370 67622766	adomas@piligrimas.lt	www.piligrimas.lt	

DESCRIPTION

Piligrimas is the adventure travel company with decades of experience in creating meaningful and unforgettable active journeys. Since our founding in 1992, we've been guiding travelers to explore the world through immersive experiences — from rugged mountain hikes and high-altitude treks to cycling tours, snowboarding trips, camping expeditions, and scenic sailing adventures. Our mission is to unlock the joy of active travel, connecting people with nature, local cultures, and the thrill of discovery. Whether you're navigating breathtaking mountain trails in the Himalayas, cycling through stunning landscapes of Dolomites, carving fresh snow on alpine slopes, or relaxing under the stars at a remote campsite, Piligrimas crafts journeys that inspire growth, freedom, and shared memories. We offer thoughtfully designed trips for individuals and groups of all experience levels, combining professional guidance with flexible options that let you choose the adventure that fits you best. From short weekend escapes to multi-week expeditions, our goal is to help you explore the world actively, safely, and joyfully.

TARGET MARKETS

Lithuania

TARGET CUSTOMERS

Families, Groups, Individuals / FIT

TRAVEL PRODUCT SEARCHED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Thermal Resort

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 3*, Hotel 4*, Hotel 5*, Bed and Breakfast, Camping / Glamping

SERVICES SEARCHED

Tour Guides, Transfer Services, DMO / Tourist Board, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
MEXICO	YOUR LITTLE VILLAGE	
CONTACT NAME	ADDRESS	
Yussem Machado	Via Marghera, 40 - 20147 Milano, Italy	
PHONE	E-MAIL	WEBSITE
+39 0269007292	y.machado@sancristobalitalia.it	www.sancristobalitalia.it/your-little-village/

DESCRIPTION

San Cristóbal Italia si dedica a far conoscere destinazioni nascoste, valorizzandone il patrimonio culturale e artistico. Con il nostro progetto Your Little Village, portiamo alla luce luoghi autentici e meno turistici d'Italia, offrendo esperienze uniche. Inoltre, abbiamo un forte impegno sociale, destinando parte dei nostri ricavi al restauro del patrimonio delle zone visitate, sostenendo le comunità locali. Riteniamo che la nostra visione offra un approccio differenziato che favorirà nuove collaborazioni durante BILNI 2026.

TARGET MARKETS

Europe, Latam & USA

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wedding, MICE

ACCOMMODATION SEARCHED

Farm House / Country House, Congress & Meeting venues, Hotel 4*, Hotel 5*, Villas / Historic venues

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES

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2026

Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
NETHERLANDS		ENOTRIA TRAVEL	
CONTACT NAME	ADDRESS		
Hidde Krijgsman	Klaprozenweg 75C (Unit 2.06) - 1033 NN Amsterdam		
PHONE	E-MAIL	WEBSITE	
+31 641518410	hidde@enotria.nl	www.enotria.nl	

DESCRIPTION

Enotria Travel has been the Italy specialist since 1999. We focus on the Dutch and Flemish markets and work primarily with individual travelers such as couples, families and extended families, as well as occasionally small groups. With us, you will find authentic, small-scale accommodations in the purest parts of Italy. We offer a wide and varied selection including villas and holiday homes, agriturismo, B&Bs, round trips, fly-drives and special-interest journeys. We specialize in tailor-made travel in the mid to upper segment, creating journeys where comfort and genuine local experiences are central. All accommodations are personally selected by us.

TARGET MARKETS

Netherlands and Belgium (Flemish part)

TARGET CUSTOMERS

Families, Individuals / FIT, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Rental Services, Incoming Agencies / DMC, DMO / Tourist Board, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

BUYERS



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
NETHERLANDS		STAP REIZEN	
CONTACT NAME	ADDRESS		
Jacqueline Sap	Vondellaan 102 - 3521 GH Utrecht		
PHONE	E-MAIL	WEBSITE	
+31 302302503	info@stapreizen.nl	www.stapreizen.nl	

DESCRIPTION

STAP Reizen offers individual hiking and biking trips in France, Italy, Spain (including the Canary Islands and Azores), Portugal, Greece, Turkey and Malta. We offer various travel formulas: trekking, residential accommodation, island hopping, walking tours, short breaks and snowshoe hiking. During our treks, you can enjoy carefree walking from one accommodation to the next, while STAP Reizen takes care of organising your overnight stays, luggage transport and transfers.

TARGET MARKETS

the Netherlands

TARGET CUSTOMERS

Families, Individuals / FIT, Senior

TRAVEL PRODUCT SEARCHED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 3*, Hotel 4*, Bed and Breakfast

SERVICES SEARCHED

Transfer Services, Incoming Agencies / DMC, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

BUYERS

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2026

Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
NETHERLANDS		TRITT.NL	
CONTACT NAME		ADDRESS	
Cecile Van Leuven		Industrieweg 54 - 6651 KR Druten	
PHONE	E-MAIL	WEBSITE	
+39 3792048837	cecile@tritt.nl	www.tritt.nl	

DESCRIPTION

Tritt – Case in Italia is an online travel agency specialized in offering high-quality holiday accommodations in Italy to the Dutch, German and Belgian markets.

Each property is carefully selected directly by the owners and guarantees high standards.

Our portfolio includes apartments, villas, country houses, residences and agriturismos, to meet every type of need.

Thanks to constant communication with our clients and a monthly newsletter, we regularly update our audience about new locations available, thereby increasing rental opportunities.

Why choose Tritt – Case in Italia to rent out your property?

- International visibility on multilingual websites (Dutch, German and English)
- Over 2 million unique visitors every year
- Maximum flexibility: you decide the price, who to rent to and when
- Targeted marketing campaigns at national and international level
- Professionalism and reliability: “an agreement is an agreement!”

TARGET MARKETS

Netherlands, Belgium, Germany

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Luxury

TRAVEL PRODUCT SEARCHED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain

ACCOMMODATION SEARCHED

Farm House / Country House, ApartmentsResidences, Villas/Historic venues, Camping / Glamping

SERVICES SEARCHED

DMO / Tourist Board

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
NORWAY	OLIVEN ITALIA	
CONTACT NAME	ADDRESS	
Patrizia Teti	Via Montepulciano 54 - 00182 Rome, Italy	
PHONE	E-MAIL	WEBSITE
+39 3404867625	info@olivenitalia.com	www.olivenitalia.com

DESCRIPTION

We have been working on the road for twenty years to let you experience not only a cycling tour but above all a journey of the soul.

Cycling tour in Italy means combining the elements present on our territory starting from the natural beauties, passing through the incredible variety and richness of our artistic and architectural heritage, to finish with our food and wine tradition that makes us the most appreciated country by all kind of travelers. Our tour guides are in Piemonte, Lombardia, Veneto, Tuscany Coast, Lazio, Puglia, Slovenia e Friuli Venezia Giulia, Marche e Abruzzo, Our bike tours across Italy include also self-guided tours in Piemonte, Veneto, Lazio, Puglia

TARGET MARKETS

Norway

TARGET CUSTOMERS

Groups, Individuals / FIT

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport & Wine, Lakes

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*

SERVICES SEARCHED

Tour Guides, Transfer Services, Catering and Restaurant Services, Wine/Olive Oil/Food Tasting, Boat Tours / Lake Navigation

NOTES

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Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
POLAND	BUKAL TRAVEL	
CONTACT NAME	ADDRESS	
Katarzyna Lorek	Kubiny 6 - Ruda Slaska, Katowice	
PHONE	E-MAIL	WEBSITE
+48 609411835	sales@bukaltravel.pl	www.bukaltravel.pl

DESCRIPTION

At Bukal Travel, we are passionate about creating unforgettable travel experiences for our clients. Our team specializes in tailored travel itineraries that cater to the unique preferences and needs of businesses and individuals alike. We pride ourselves on our strong partnerships with local suppliers and our deep understanding of various destinations, ensuring exceptional service and value. Join us as we help you explore the world while fostering valuable connections and enriching experiences.

TARGET MARKETS

Poland

TARGET CUSTOMERS

Groups, Individuals / FIT

TRAVEL PRODUCT SEARCHED

Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 4*, Hotel 5*, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Transfer Services, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
POLAND		GALA-TRAVEL	
CONTACT NAME		ADDRESS	
Romualda Przyluska		20-301 Lublin - ul. Fabryczna 2	
PHONE	E-MAIL	WEBSITE	
+48 510238700	roma.przyluska@gala-travel.pl	www.gala-travel.pl	

DESCRIPTION

Gala-Travel is Tour Operator founded in 1998 and specializing in outbound tourism to Europe, Latin America and Central Asia. We organise incentive, thematic tours and pilgrimages. The clients of the office are companies, local governments, Polish and American parishes and groups of friends. We also organize various events as part of EU programs. We are constantly looking for new destinations and new opportunities.

TARGET MARKETS

Poland, USA

TARGET CUSTOMERS

Groups, Senior, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, MICE

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Bed and Breakfast

SERVICES SEARCHED

Transfer Services, Event / Team building local organizer, Wine/Olive Oil/Food Tasting

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Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
POLAND	GRELAND TOUR ANDRZEJ GRELAK	
CONTACT NAME	ADDRESS	
Nina Poliakova-Sobczak	ul. Jerzego Janosika 17, pok. 108 - 71-424 Szczecin	
PHONE	E-MAIL	WEBSITE
+48 881345135	biuro@grelandtour.com.pl	www.grelandtour.com.pl

DESCRIPTION

We are a professional tour operator specializing in creating unforgettable travel experiences in the Alps and other European destinations. Our core expertise lies in organizing ski trips for groups, exclusive holidays for individual travelers, and MICE travel solutions for corporate clients.

With many years of experience in the travel industry, we combine strong destination knowledge, attention to detail, and a passion for high-quality service. Alongside winter travel, we are actively developing leisure and lifestyle products, including cultural trips and stays in lake and mountain regions, tailored to the needs of the Polish market.

We work closely with trusted hotels, DMOs, and local partners to deliver well-structured programs, premium accommodation, and authentic local experiences. Our goal is to build long-term cooperation and create travel products that are reliable, attractive, and memorable for our clients.

TARGET MARKETS

Poland

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Business

TRAVEL PRODUCT SEARCHED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Thermal Resort

ACCOMMODATION SEARCHED

Apartments, Hotel 3*, Hotel 4*, Residences, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Transfer Services, DMO / Tourist Board, Event / Team building local organizer-Catering and Restaurant Services, Wine/Olive Oil/Food Tasting, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
POLAND	HAPPY WAYS	
CONTACT NAME	ADDRESS	
Karolina Jabłońska	Leszczyńska 167 - 61-417 Poznań	
PHONE	E-MAIL	WEBSITE
+48 784086482	biuro@happyways.pl	www.happyways.pl

DESCRIPTION

For more than 15 years we work on a polish market with the organised groups. We organise pilgrimages, school and company trips. We do everything on our own from the bottom to the top. Our clients have high expectations and we manage to meet their requirements.

TARGET MARKETS

Poland

TARGET CUSTOMERS

Families, Groups, Senior, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, MICE

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*, Hotel 5*, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES

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Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
POLAND	INDIGO INCENTIVE	
CONTACT NAME	ADDRESS	
Anna Slojewska	Dzieci Warszawy 27a 167 - 02-495 Warszawa	
PHONE	E-MAIL	WEBSITE
+48 504842779	info@indigoincentive.pl	www.indigoincentive.pl

DESCRIPTION

MICE agency specializing in creating unique, tailor-made incentive travel and corporate event experiences for businesses to boost motivation and connection.

TARGET MARKETS

Poland

TARGET CUSTOMERS

Groups, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, MICE

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Residences, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

BUYERS



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
POLAND		TRIPYOU	
CONTACT NAME		ADDRESS	
Dorota Waga		Ul. Wilanoska 35 - 05-500 Józefosław	
PHONE	E-MAIL	WEBSITE	
+48 508478189	dorota.waga@tripyou.pl	www.tripyou.pl	

DESCRIPTION

Tripyou is a boutique travel company specializing in tailor-made journeys and unique, experience-driven itineraries. We create carefully curated trips for discerning travelers who value authenticity, comfort, and meaningful encounters.

TARGET MARKETS

Poland

TARGET CUSTOMERS

Individuals / FIT, Package Tourism, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, MICE

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Rental Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Experiences, Boat Tours / Lake Navigation

NOTES

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Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
PORTUGAL	VIAGENS ABREU	
CONTACT NAME	ADDRESS	
Paulo Gouveia	R. Alexandre Herculano, nº 4 - 2795-010 Linda-a-Velha, Lisboa	
PHONE	E-MAIL	WEBSITE
+351 931102671	paulo.gouveia@abreu.pt	www.abreu.pt

DESCRIPTION

Nowadays Abreu is structured to support all aspects of travel business with total service coverage:

Individual & Group Services: Full-service support for all individual and group requests.

Escorted Tours: A wide range of escorted itineraries all over Europe and of course Italy. We offer programs from short stays to 21-day programs for groups (8+ travelers) that highlight the cultural and scenic richness of the region.

Online Wholesaler Access (Abreu Online): We provide direct online access to more than 275,000 hotels and services, including 17,000 directly contracted.

TARGET MARKETS

Brazil and Portugal

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & WineLakes, Mountain, Thermal Resort

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*, Hotel 5*

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Catering and Restaurant Services, Experiences, Cooking Classes, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
ROMANIA	GREEN ADVENTURE	
CONTACT NAME	ADDRESS	
Catalin Campeanu	56 Nitu Vasile Street - 041546 Bucharest	
PHONE	E-MAIL	WEBSITE
+40 720531220	office@greenadventure.ro	www.greenadventure.ro

DESCRIPTION

Green Adventure is an adventure tourism agency from Romania, specialized in external programs for active people who want to discover the world differently: through nature, authentic experiences and outdoor activities, not through classic "bus" circuits.

We organize active trips to spectacular destinations, where we combine trekking, kayaking, rafting, canyoning, via ferrata and explorations in wild areas, with moments of local culture and gastronomy. We emphasize small groups, balanced rhythm and carefully chosen routes, so that you experience the destination in depth: on the water, on paths, in canyons and in places where most tourists do not reach.

Each program is built and delivered with attention to detail: complete logistics, realistic planning, safety and professional guidance from the Green Adventure team. Whether you want an active expedition or a "comfort" adventure with the right dose of adrenaline, we offer you a clear, organized and memorable experience, from departure to return.

TARGET MARKETS

Romania

TARGET CUSTOMERS

Families, Groups, Package Tourism

TRAVEL PRODUCT SEARCHED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Residences, Villas/Historic venues, Bed and Breakfast, Camping / Glamping

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

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2026

Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
ROMANIA	JASMINE HOLIDAY	
CONTACT NAME	ADDRESS	
Maria Cristina Popa	str Nicolae Totulescu 17, Bl H3, ap 2 - Rm Valcea - 240620 Bucharest	
PHONE	E-MAIL	WEBSITE
+40 744644548	office@jasminetravel.ro	www.jasminetravel.ro

DESCRIPTION

Jasmine TRAVEL is a travel agency and tour operator specialized in offering diversified tourist services for both individual tourists, groups and business travel. Our travel agents can advise you in choosing the perfect destination according to your needs and preferences to enjoy a vacation the way you want it.

We offer different leisure or thematic vacation possibilities, such as stays in Romania or abroad, domestic and foreign circuits, exotic vacations, city breaks, wellness tourism programs, children's camps, retreats .

Our mission is to offer personalized tourist services of high quality and professionalism, to satisfy the most refined tastes. We work with great passion, with the interests of our clients being a priority. We are open, energetic, creative and we want to inspire our clients by creating unique vacations.

TARGET MARKETS

Romania

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Package Tourism

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, Thermal Resort

ACCOMMODATION SEARCHED

Farm House / Country House, Holiday Club, Hotel 4*, Hotel 5*, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Tour Guides/Transfer Services, Incoming Agencies / DMC, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
RUSSIA		UNIQ	
CONTACT NAME		ADDRESS	
Anna Lebedeva		Lenin Ave 20 office 25 - 620014 Ekaterinburg	
PHONE	E-MAIL	WEBSITE	
+73517568701	info@uniq.vacations	www.uniq.vacations/en/	

DESCRIPTION

We are a travel agency with 15 years of experience in the outbound tourism sector; our main focus is individual tourism. Tailor-made, bespoke vacations - is our main idea, using our expert knowledge of holiday destinations and our network of partners across the world to make sure reality exceeds the expectations of our clients.

Our office is based in Yekaterinburg, Russia. In addition to the offline format, we are active online and now serve clients throughout Russia and the CIS.

For many years, the agency has been a regular participant in well-known events in the tourism field, such as LTM , Pure Luxury, CTS Istanbul, Workshop Arabia Luxury, BIT, and RISE.

TARGET MARKETS

Russia, former USSR countries

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, Wedding, Thermal Resort

ACCOMMODATION SEARCHED

Apartments, Holiday Club, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues, Bed and Breakfast, Camping / Glamping

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

NOTES

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Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
SLOVENIA		KOMPAS CELJE	
CONTACT NAME		ADDRESS	
Roman Gracner		Glavni trg 1 - 3000 Celje	
PHONE	E-MAIL	WEBSITE	
+386 41319173	roman.gracner@kompas-celje.si	kompas-celje.si	

DESCRIPTION

We are travel agency since 1960 with professional staff

TARGET MARKETS

Slovenia, Americas, Australia

TARGET CUSTOMERS

Individuals / FIT, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Thermal Resort, Golf Resort

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 3*, Hotel 4*, Hotel 5*

SERVICES SEARCHED

Experiences, Wine/Olive Oil/Food Tasting-Cooking Classes, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
SLOVENIA	TERRAMUNDUS	
CONTACT NAME	ADDRESS	
Stasko Stibilj	Goeman Borgesiuslaan 77 - 3515ET Utrecht, Netherlands	
PHONE	E-MAIL	WEBSITE
+38640314656	stasko@terramundus.nl	www.blackdiamondjourneys.com

BUYERS

DESCRIPTION

Agency for upscale events, incentives and travels for companies and individual travelers.

TARGET MARKETS

Netherlands

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, MICE

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues

SERVICES SEARCHED

Rental Services, Transfer Services, DMO / Tourist Board, Catering and Restaurant Services, Wine/Olive Oil/Food Tasting

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
SOUTH KOREA	TOURDAMDA	
CONTACT NAME	ADDRESS	
Suyeon Kim	Doosan the LandPark A-618, 161-8 Magokjungang-ro, Gangseo-gu - 07788 Seoul	
PHONE	E-MAIL	WEBSITE
+82 263347679	tourdamda@naver.com	www.tourdamda.com

DESCRIPTION

Greetings, we are TourDamda, a South Korea-based travel agency specializing in bespoke, independent travel (FIT).

We provide fully personalized travel experiences for our primary clientele, which includes honeymooners, families, and small private groups. While our service extends to Asia and the Americas, our core expertise and highest sales volume lie in Europe.

Our European portfolio focuses on Western Europe (France, Switzerland, and Italy), and we also offer curated programs in Eastern Europe, Spain, and Portugal. Notably, we provide exclusive private tours in France and Italy. A key highlight of our service is our specialized 1-to-3-day guided private tours based in Venice, Italy.

To further enhance the quality of our premium services, we are looking to connect and meet with various local partners who can collaborate with us. We are eager to explore potential opportunities to work together.

TARGET MARKETS

South Korea

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 4*, Hotel 5*, Residences

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Experiences, Wine/Olive Oil/Food Tasting

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
SPAIN		EUROPE INCOMING	
CONTACT NAME		ADDRESS	
Maurizio Rizzo		Ancianitat 112 B1 - 08225 Terrassa, Barcelona	
PHONE	E-MAIL	WEBSITE	
+34 933808480	info@europeincoming.es	www.europeincoming.es	

DESCRIPTION

Europe Incoming is a Destination Management Company specializing in tailor-made travel services across Europe. We provide complete solutions for groups, FIT, and international travel partners, ensuring quality, reliability, and personalized service.

TARGET MARKETS

Spain, Latam Market, Asia

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, LGBTQ Tourism

ACCOMMODATION SEARCHED

Farm House / Country House, Congress & Meeting venues, Holiday Club, Hotel 4*, Hotel 5*, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

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Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
SPAIN	MTS GLOBE	
CONTACT NAME	ADDRESS	
Sandro Valente	Via Morgioni 38 - 80077 Ischia (NA), Italy	
PHONE	E-MAIL	WEBSITE
+39 3487305472	sandro.valente@mtsglobe.com	www.mtsglobe.com

DESCRIPTION

We cooperate with over 2000 hotels and accommodation directly contracted by MTS Globe throughout Italy including its islands. Our Tour Operator sources include USA, Canada , Latin America , Europe UK and The Middle East

For 2026 & 2027 we are further developing our portfolio of hotels on The Italian Lakes in Piemonte , Lombardy, Veneto and Trentino regions both in winter and summer . We engage primarily in Dynamic agreements via Channel Managers where MTS Globe appear in the top section of searches by our dedicated tour operators and clients . We also make agreements on FIT individual and group contracts. Our clientele is ' mainly middle to top end' searching for al least 3 ,4 and 5 Star accommodation.

TARGET MARKETS

Northern Europe, USA, South America , UK and Middle East

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, MountainWellness

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Holiday Club, Hotel 3*, Hotel 4*, Hotel 5*, Residences

SERVICES SEARCHED

Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
SPAIN		SE VIVE - SUEÑA VIAJA VIVE	
CONTACT NAME		ADDRESS	
Almudena Teulon Guerra		Huracan 3 - Madrid	
PHONE	E-MAIL	WEBSITE	
+34 618945952	almudena@seviveviajes.com	www.seviveviajes.com	

DESCRIPTION

Guided by the philosophy "Dream, Travel, Live," our focus is on the guest, the details, and the art of soulful travel.

We craft fully bespoke routes, leveraging our expert eye to handpick hotels, secret spots, and unique moments that fly under the radar of standard travel guides.

TARGET MARKETS

Spain

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Wellness

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/ Historic venues, Bed and Breakfast, Camping / Glamping

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Experiences, Wine/Olive Oil/ Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES

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Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
SPAIN	SENDAS DE EUROPA	
CONTACT NAME	ADDRESS	
Miguel Ángel Muños	Paseo De Las Acacias 56 Portal F. 1ªa - Madrid	
PHONE	E-MAIL	WEBSITE
+34 669360360	miguelangel@sendaseuropa.com	www.sendaseuropa.com

DESCRIPTION

We are a Spanish wholesale tour operator working exclusively with travel agencies and specialised in tailor-made group travel.

Our work is rooted in careful itinerary design, cultural depth and a strong respect for the identity of each destination.

We create cultural and thematic programmes across Europe and the Middle East, always paying close attention to balance, pacing and overall coherence.

Distances are realistic, visits are well structured and time is left to enjoy places properly — because travelling well is also about knowing when not to rush.

Hotel selection and dining experiences are chosen with care, favouring comfort, character and authenticity over excess or unnecessary luxury. Our clients are mainly mature travellers who appreciate history, culture, gastronomy and the value of things done properly, in the traditional way. We believe in long-term relationships and work closely with reliable local DMCs, hotels and service providers, building partnerships based on trust, consistency and shared professional values.

TARGET MARKETS

80% Spain-20% Latam

TARGET CUSTOMERS

Groups, Senior, Package Tourism

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 3*, Hotel 4*, Hotel 5*, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
SWEDEN	ITALIENSKA VINGÅRDAR	
CONTACT NAME	ADDRESS	
Carina Jakobsson	Svanvik 99 - 472 95 Varekil	
PHONE	E-MAIL	WEBSITE
+46 703855485	carina@italienskavingardar.se	www.italienskavingardar.se

DESCRIPTION

We are a Swedish tour operator focusing on wine tourism in Italy. Our offer is a package with at least 2 nights at a winery with accommodation, wine hotel or B&B. It also includes wine tastings, meals and a rental car. We also help out with cooking classes, bike rentals and other activities in connection to the wineries and wine areas we operate in.

Our customers are mostly individual parties / small groups of 2-20 persons.

We are always looking for new collaborations with wineries / wine hotels in Italy.

TARGET MARKETS

Sweden, Norway

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 3*, Hotel 4*, Bed and Breakfast

SERVICES SEARCHED

Tour Guides/Transfer Services, DMO / Tourist Board, Wine/Olive Oil/Food Tasting, Cooking Classes

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Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
SWITZERLAND		RAILTOUR SUISSE	
CONTACT NAME		ADDRESS	
Christelle Martinal		Kornhausplatz 7 - CH-3011 Bern	
PHONE	E-MAIL	WEBSITE	
+41 313780144	christelle.martinal@railtour.ch	www.railtour.ch	

DESCRIPTION

railtour suisse is the largest rail tour operator in Switzerland.

Established in 1972, we have placed our experience and expertise at the service of the leisure traveler. We focus on the topics of rail, sustainability and environmentally friendly travel.

Apart from prepackaged or tailor-made tours for individual travelers or small groups, we offer a wide selection of other services and arrangements in all Europe.

Today, our three Business Areas consist of tour operating (outgoing and incoming travel), the sale of railway technologies and the field of Destinationmarketing.

TARGET MARKETS

Switzerland

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Lakes

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*, Hotel 5*

SERVICES SEARCHED

Tour Guides, Incoming Agencies / DMC, DMO / Tourist Board

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
UAE		TRIPS COLLECTION	
CONTACT NAME		ADDRESS	
Ashraf Ahamed		Dubai Media City - Dubai	
PHONE	E-MAIL	WEBSITE	
+971 505990100	ashraf@tripscollection.com	www.tripscollection.com	

DESCRIPTION

At Trips Collection, we are passionate about curating unforgettable travel experiences that cater to diverse interests and preferences. Our team specializes in providing bespoke travel solutions, from luxurious getaways to adventurous excursions, ensuring every journey is tailored to our clients' unique desires. With a network of trusted partners worldwide, we prioritize quality and satisfaction in every aspect of travel planning. Together, we strive to inspire and connect businesses through the shared love of exploration and discovery.

TARGET MARKETS

Gulf countries

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Lakes, Mountain, Wellness, MICE

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Experiences

NOTES

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Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
UK	BRITISH AIRWAYS HOLIDAYS	
CONTACT NAME	ADDRESS	
Emilie Proment	Eighth Floor, The Create Building, The Boulevard - RH10 1UZ Crawley	
PHONE	E-MAIL	WEBSITE
+44 7557114373	emilie.proment@holidays.ba.com	www.britishairways.com

DESCRIPTION

At British Airways Holidays, we believe in creating unforgettable travel experiences for our customers. We offer a wide range of holiday packages, combining flights, accommodations, and unique activities to tailor each journey to individual preferences. Our commitment to quality and customer service ensures that every trip is seamless and enjoyable. Together, we strive to inspire wanderlust and deliver exceptional value, opening doors to extraordinary destinations across the globe.

TARGET MARKETS

UK

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, LGBTQ Tourism

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*, Hotel 5*

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
UK	PATHFINDERS/STITA	
CONTACT NAME	ADDRESS	
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PHONE	E-MAIL	WEBSITE
+44 7367193622	katie@pathfinders.co.uk	www.pathfinders-tours.co.uk

DESCRIPTION

At Pathfinders, we bring over 70 years of experience in creating unforgettable travel experiences across the British Isles and Continental Europe.

Based in the UK, trusted by partners worldwide and established as a leading receptive tour operator, we offer a full range of customised group and individual tours; whether you're planning a garden-themed tour, culture and heritage journey, STEM student programmes, or have a particular special interest, our friendly team delivers seamless, memorable experiences tailored to your clients' requirements.

TARGET MARKETS

America, Canada, Australia

TARGET CUSTOMERS

Groups, Individuals / FIT, Package Tourism

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wellness

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

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Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
UK		SECRET ESCAPES	
CONTACT NAME		ADDRESS	
Alexandra Macchioni		4th Floor, 120 Holborn - London EC1N 2TD	
PHONE	E-MAIL	WEBSITE	
+39 0281280411	alexandra.macchioni@secretescapes.com	www.secretescapes.com	

DESCRIPTION

Secret Escapes offers members exclusive deals on handpicked luxury hotels and travel experiences worldwide at exceptional prices. By partnering with top hotels that want to fill empty rooms, the platform provides 4- and 5-star stays, often with added perks like upgrades or special extras. Membership is free, and members receive regular email alerts with limited-time and last-minute offers available only to logged-in users.

TARGET MARKETS

UK, DACH, IT, Scandinavia, IE

TARGET CUSTOMERS

Families, Individuals / FIT, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*

SERVICES SEARCHED

Incoming Agencies / DMC, Experiences

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
UK	SURF OFFICE	
CONTACT NAME	ADDRESS	
Ricardo Marques	Surf Office HQ - Kemp House, 152 City Rd. EC1V 2NX London	
PHONE	E-MAIL	WEBSITE
+351 912460427	ricardo@thesurfoffice.com	www.surfoffice.com

BUYERS

DESCRIPTION

Our mission is to empower companies to bring culture, innovation, happiness and productivity to their work & lives.

We provide customized packages which include accommodation, workspace, team building activities, planning and facilitation of company retreats.

We use technology, we are the one-stop source for making planning and facilitation of company retreats and team off-sites easy – saving time and resources for our customers.

TARGET MARKETS

Europe, USA

TARGET CUSTOMERS

Groups, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, MICE

ACCOMMODATION SEARCHED

Congress & Meeting venues, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

NOTES

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Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
UK		TRAVCO CORPORATION	
CONTACT NAME		ADDRESS	
Camilla Di Domenicantonio		Travco House 92-94 Paul Street - London EC2A 4UX	
PHONE	E-MAIL	WEBSITE	
+39 3294970633	cdomenicantonio@travco.co.uk	www.travco.co.uk	

DESCRIPTION

Travco is a family-owned and operated company founded in 1988. By continuously adapting to market needs, we've grown into a trusted industry leader. Our global client base gives hotel partners immediate international exposure and access to lucrative markets in 100+ countries. We deliver occupancy 365 days a year.

TARGET MARKETS

Worldwide

TARGET CUSTOMERS

Families, Individuals / FIT, Package Tourism, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness, LGBTQ Tourism, Thermal Resort

ACCOMMODATION SEARCHED

Hotel 3*, Hotel 4*, Hotel 5*

NOTES

BUYERS



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
UK		WEBBEDS	
CONTACT NAME		ADDRESS	
Clara Maffioletti		Shatha Tower, Level 32, Suite 3210-3216 Media City, Dubai, P.O. Box 502115, UAE	
PHONE	E-MAIL	WEBSITE	
+39 3888997148	clara.maffioletti@webbeds.com	www.webbeds.com	

DESCRIPTION

Web Travel Group is a global B2B company servicing the travel industry, connecting hotels to a diverse network of travel buyers all over the world through our digital travel marketplace brand – WebBeds

TARGET MARKETS

Europe and Asia

TARGET CUSTOMERS

Individuals / FIT, Package Tourism, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Lakes, Mountain, Thermal Resort

ACCOMMODATION SEARCHED

Holiday Club, Hotel 3*, Hotel 4*, Hotel 5*

BUYERS

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Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
USA		CLASSIC TRAVEL SERVICE	
CONTACT NAME		ADDRESS	
Aska Wada		260 Madson Avenue 8th Floor - 10016 New York	
PHONE	E-MAIL	WEBSITE	
+1 2128432900	aska@classictravel.com	www.classictravel.com	

DESCRIPTION

Classic Travel Service is a luxury travel agency in New York City that is a proud member of the Virtuoso network. The combination of being located in New York City since 1982 and Virtuoso affiliation guarantees our global connections with the best hotels, cruise lines and tour companies. Our client base is diversified; arranging travel for some of the most recognizable names in art, fashion and finance.

Classic Travel Service through classictravel.com offers the ability for our members to book our hand-picked luxury hotels online, many of which include exclusive Virtuoso offers and amenities only available to Virtuoso affiliated travel agencies and not available on your own.

TARGET MARKETS

USA

TARGET CUSTOMERS

Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Wellness, Wedding, LGBTQ Tourism

ACCOMMODATION SEARCHED

Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC

NOTES

BUYERS



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
USA		CONSCIOUS TRAVEL COLLECTIVE	
CONTACT NAME		ADDRESS	
Tara Busch		153 Diamond Street, #2 - Brooklyn NY 11222	
PHONE	E-MAIL	WEBSITE	
+1 9177546866	hello@conscioustravelcollective.com	www.conscioustravelcollective.com	

BUYERS

DESCRIPTION

I do what I love - Creating travel designed for genuine connection between people and places. I believe with my heart and soul that the most meaningful way to connect with destinations, is through the people who call it home, their stories, and culture. At Conscious Travel Collective we utilize the means of joy, wonder and pleasure to open cultural curiosity of our traveler, and we've found that food and wine are the best ways to access this for our clients.

Immersive and experiential travel is a very special gateway to connect with others, with us, and with our shared human experience.

We work direct with travel consumers, as well as B2B partners. Our B2B portfolio consists of wine shops and restauraners for whom we design private group travel. We are looking to meet new destination partners to expand our culinary and wine themed immersive travel database, and offer greater variety to travelers.

TARGET MARKETS

USA, Canada

TARGET CUSTOMERS

Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

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2026

Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
USA	DREAMIT	
CONTACT NAME	ADDRESS	
Silvia Vietri	Via Pontaccio 3 - 20121 Milano, Italy	
PHONE	E-MAIL	WEBSITE
+39 3793287180	silvia.vietri@dreamit.it	www.dreamit.it

DESCRIPTION

DreamIt designs bespoke itineraries, private tours and immersive experiences across Italy, carefully selecting luxury hotels, historic residences, exclusive venues, DMCs, transportation services and local partners.

DreamIt operates as a buyer and curator of premium tourism services, collaborating with top-level suppliers to develop unique travel, leisure and special event experiences, with particular attention to quality, authenticity, privacy and excellence in hospitality standards.

Main activities:

Dream Honeymoons, dream-weddings
Luxury Taylor-made Itineraries per private clients, dream-itineraries

Dream Incentive e Team Building per gruppi aziendali, dream-incentive

Exclusive experiences, dream-experiences
Servizi di Luxury Concierge, dream-concierge
Dream Villas & Locations (we select the best villas and locations and offer them to both corporate clients (for incentive trips) and private clients, <https://www.dreamit.it/dream-villas-locations/>)

TARGET MARKETS

Usa, Emirates, Brasil

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wedding, MICE

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
USA		EXPERI	
CONTACT NAME		ADDRESS	
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PHONE	E-MAIL	WEBSITE	
+39 3276245490	mmercuri@experi.com	www.experi.com	

DESCRIPTION

Experi is a specialized Tour Operator based outside of Seattle, US. Experi provides North American clientele outbound travels to wine regions of the world. Experi primarily organizes group traveling, with some FITs. Our trips offer exceptional wine, food, and cultural experiences wherever we go. We strive to partner with local vendors that can help us design and execute exclusive itineraries, with unique access to experiences that can create long lasting memories of the places and people visited.

TARGET MARKETS

USA

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*

SERVICES SEARCHED

Tour Guides, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

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Lake Iseo & Franciacorta Italy

COUNTRY	COMPANY	
USA	EXPERIENCE ITALY	
CONTACT NAME	ADDRESS	
Steven Mercer	4539 N. Park Dr. - Sacramento, CA	
PHONE	E-MAIL	WEBSITE
+1 9164560570	info@experienceitaly.com	www.experienceitaly.com

DESCRIPTION

Since 1996, Italy is our one and only focus. Italy is our passion and our purpose. With 20 unique regions, endless history, and extraordinary beauty, it offers everything within one country. Italians understand how to live well, valuing family, friendship, food, design, and the simple joy of everyday beauty. This way of life inspires everything we do. We focus on Italy only because it's where our hearts are and where our expertise truly lives. Specifically for you, we create authentic, hyper-local travel experiences — for those who demand quality and seek lasting memories. We build well designed days with hospitable Italians, outstanding private guides, tailored services, and of course the magic, wonder, and romance of Italy. Whether you are making your maiden voyage or are seeking lesser-known but equally interesting “more subtle” Italian destinations, let us help you. We'll save time, stress, hassle, and provide expert insight to Italy's gems. Leave the planning to us.

TARGET MARKETS

California and West Coast of California

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wedding, LGBTQ Tourism, Thermal Resort, Golf Resort

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/ Historic venues, Bed and Breakfast

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, Wedding Location, Experiences, Wine/ Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY	COMPANY	
USA	KUONI TUMLARE	
CONTACT NAME	ADDRESS	
Luca Fiamenghi	Viale Castro Pretorio 124 - 00185 Rome, Italy	
PHONE	E-MAIL	WEBSITE
+39 0649227375	italy@kuonitumlare.com	www.kuonitumlare.com

DESCRIPTION

Kuoni Tumlare is a global destination management company with over 100 years of experience, operating under the parent company JTB. It provides travel and event services to a wide range of clients, including MICE (Meetings, Incentives, Conferences, and Exhibitions), corporate travel, and individual tours. The company focuses on delivering innovative, sustainable, and culture-connecting experiences by blending local expertise with its global footprint.

TARGET MARKETS

Global

TARGET CUSTOMERS

Groups, Package Tourism, Luxury, Business

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, MICE

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Rental Services, Transfer Services, DMO / Tourist Board, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

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Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
USA		MARSHALL'S WORLD OF TRAVEL	
CONTACT NAME		ADDRESS	
Carol Costa Marshall		32 Merriam PL - Bronxville, NY 10708	
PHONE	E-MAIL	WEBSITE	
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DESCRIPTION

At Marshall's World of Travel Inc, we are passionate about creating unforgettable travel experiences for our clients. With our deep industry knowledge and personalized service, we cater to a diverse range of travel needs, whether it be corporate travel, luxury vacations, or small group tours. We are dedicated professionals working tirelessly to ensure every detail is meticulously planned, allowing our clients to explore the world with confidence and ease. Together, we are committed to making every journey a remarkable adventure.

TARGET MARKETS

USA

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding

ACCOMMODATION SEARCHED

Farm House / Country House, Apartments, Hotel 4*, Hotel 5*, Residences, Villas/Historic venues, Bed and Breakfast

SERVICES SEARCHED

Rental Services, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
USA		OLIVE TREE ESCAPES	
CONTACT NAME		ADDRESS	
Maja Gudelj		N Meade Avenue - 5020 New York	
PHONE	E-MAIL	WEBSITE	
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DESCRIPTION

Olive Tree Escapes is a boutique Tour Operator headquartered in the US. We only sell to travel advisors (B2B) and our clients come from USA and Canada. We specialize in designing curated FITs of 4- and 5-star level. The maximum group size we work with is 14-16 people.

TARGET MARKETS

North America

TARGET CUSTOMERS

Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, LGBTQ Tourism

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*

SERVICES SEARCHED

Tour Guides, Transfer Services, DMO / Tourist Board, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

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2026

Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
USA		PREMIERE TRAVEL PLANNERS	
CONTACT NAME		ADDRESS	
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PHONE	E-MAIL	WEBSITE	
+1 3039150860	deb@premieretravelplanners.com	www.premieretravelplanners.com	

DESCRIPTION

Premiere Travel Planners is an independent travel agency focused on custom European travel planning. I design trips that balance culture, history, and everyday local experiences, with careful attention to pacing and logistics. My clients rely on me not only for destination knowledge but also for guidance on when to go, where to stay, and how to navigate a destination comfortably and confidently.

TARGET MARKETS

North America

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wellness, Thermal Resort

ACCOMMODATION SEARCHED

Farm House / Country House, Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

COUNTRY		COMPANY	
USA		TARGET TRAVEL	
CONTACT NAME		ADDRESS	
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PHONE	E-MAIL	WEBSITE	
+39 0415041037	ilaria.b@target.travel	www.target.travel	

DESCRIPTION

Our mission in Target Travel is to inspire and nurture of the human spirit by going beyond the average vacation trip. Whether it's a private tour for individuals or a small, intimate group, we specialize in creating sophisticated, personalized itineraries that cater to every desire.

Explore a world of possibilities with our diverse portfolio of premium offerings:

Luxury and exclusive tours that redefine elegance

Wine and culinary experiences that immerse guests in Italy's gastronomic delights

Weddings, engagement parties, and proposals for those looking to celebrate life's milestones in the most enchanting settings

Multi-generational family travel designed to delight every age

Cultural and thematic tours, focusing on art, architecture, gardens, and more

Pre and post-cruise luxury trips, the perfect complement to unforgettable voyages

TARGET MARKETS

USA, France, Canada, Australia

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*, Villas/Historic venues

SERVICES SEARCHED

Tour Guides, Transfer Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

08 / 12 APRIL
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Lake Iseo & Franciacorta Italy

COUNTRY		COMPANY	
USA		WINE VOYAGES	
CONTACT NAME		ADDRESS	
Fernanda Buenfil		3 Cumberland Cir - Ivyland, PA 18974	
PHONE	E-MAIL	WEBSITE	
+33 752089442	fernanda@tripguy.com	www.wine-voyages.com	

DESCRIPTION

Wine Voyages is an agency specialized in luxury and tailor-made itineraries to the best wine regions in Europe and the world (under request) - but as we like to say, wine travel is not just about wine but also the culture, food and the people around it. Our itineraries are custom made to match out clients interests, expectations, budget and goals.

TARGET MARKETS

USA, Mexico

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury

TRAVEL PRODUCT SEARCHED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness

ACCOMMODATION SEARCHED

Hotel 4*, Hotel 5*

SERVICES SEARCHED

Tour Guides, Transfer Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

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NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION	COMPANY
LAKE ISEO & FRANCIACORTA	ANTICA FRATTA WINERY
ORGANISATION TYPE	CONTACT NAME
Seller - Food & Wine	Francesca Creti
ADDRESS	PHONE
Via Fontana 11 - Monticelli Brusati (BS)	+39 030652068
E-MAIL	WEBSITE
visite@anticafratta.it	www.anticafratta.com

DESCRIPTION

Located in the heart of Franciacorta, Antica Fratta Winery is a historic winery offering immersive wine experiences in one of Italy's most prestigious sparkling wine regions.

Guests are welcomed into our spectacular 19th-century underground cellars, carved into the rock, where our Franciacorta wines are aged following the traditional method.

We offer a range of experiences designed for international travelers, including:
guided tours of the historic cellars
curated Franciacorta tastings
food and wine pairings with local specialties
private and exclusive experiences for groups
Our elegant and atmospheric spaces also make Antica Fratta a unique venue for weddings and corporate events, with the possibility of hosting groups of up to 160 guests.

TARGET CUSTOMERS

Groups, Individuals / FIT, Senior, Luxury, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Wedding, MICE

ACCOMMODATION OFFERED

Villas/Historic Venues, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/ Food Tasting, Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE ISEO & FRANCIACORTA	BARCAIOLI MONTE ISOLA
ORGANISATION TYPE	CONTACT NAME
Seller - Transfer and Transportation Services	Nadir Minotti
ADDRESS	PHONE
Via Peschiera Maraglio 55 - 25050 Monte Isola (BS)	+39 3929638171
E-MAIL	WEBSITE
info@barcaiolimonteisola.it	www.barcaiolimonteisola.it

DESCRIPTION

For a long time Lake Iseo and Monte Isola was Italy's best kept secret but after the Floating Piers made by Christo in 2016 it has become a well-known tourist destination.

Monte Isola is a beautiful island at a short distance from Milan and Bergamo airports, in a unique and charming setting where no cars and stress are allowed.

We represent the excellence of local hospitality and offer a wide range of services for both groups and individuals.

On one hand we have a private boat company operates on Iseo lake since 1980, organising trips and guided tours on the lake and around Monte Isola.

On the other hand we collaborate with all the hotels and restaurant of Monte Isola and of the whole Lake.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, People with disabilities

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, Mountain, Wedding

SERVICES OFFERED

Tour Guides, Transfer Services, Event / Team building local organizer, Wedding Location, Wine/Olive Oil/Food Tasting, Event / Congress Location, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE ISEO & FRANCIACORTA		CAMILUCCI FRANCIACORTA	
ORGANISATION TYPE		CONTACT NAME	
Seller - Food & Wine		Francesca Pegurri	
ADDRESS		PHONE	
Via Iseo 86 - 25030 Erbusco (BS)		+39 0307702739	
E-MAIL		WEBSITE	
prenotazioni@camilucci.it		www.camilucci.it	

DESCRIPTION

Camilucci – Based in Erbusco (BS), in the heart of Franciacorta, Camilucci produces high-quality Franciacorta sparkling wines. The winery welcomes visitors for guided tours and tastings, offering an immersive experience in the region's renowned winemaking tradition.

TARGET CUSTOMERS

Families, Groups, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, Lakes

ACCOMMODATION OFFERED

Hotel Association

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE ISEO & FRANCIACORTA	CASTELLO DI BORNATO
ORGANISATION TYPE	CONTACT NAME
Seller - Food & Wine	Vincenza Fera
ADDRESS	PHONE
Via Castello 24 - 25046 Bornato (BS)	+39 3358262871
E-MAIL	WEBSITE
Info@castellodibornato.com	www.castellodibornato.com

DESCRIPTION

In the heart of Franciacorta, among the gentle hills of vineyards, dominates the Castle Bornato and Villa Orlando, rare example of a Renaissance villa built in a medieval castle. The location is absolutely beautiful and the view of the round vineyard is stunning. Wine tasting of the castle production at the end of the visit.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine

ACCOMMODATION OFFERED

Farm House / Country House

SERVICES OFFERED

Tour Guides, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION

LAKE ISEO & FRANCIACORTA

COMPANY

CASTELLO OLDOFREDI

ORGANISATION TYPE

Seller - Accommodation

CONTACT NAME

Simona Agnesi

ADDRESS

Via Peschiera Maraglio 58 - 25050 Monte Isola (BS)

PHONE

+39 3283177915

E-MAIL

info@oldofrediresidence.it

WEBSITE

www.oldofrediresidence.it

DESCRIPTION

We are a unique location on Iseo lake.
Residence, restaurant and event location.

TARGET CUSTOMERS

Families, Luxury

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Lakes, Wedding

ACCOMMODATION OFFERED

Apartments

SERVICES OFFERED

Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Wine/Olive Oil/Food Tasting, Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE ISEO & FRANCIACORTA	FRANCIACORTA DESIGNER VILLAGE
ORGANISATION TYPE	CONTACT NAME
Other	Davide Bertolasi
ADDRESS	PHONE
Via Melchiorre Gioia 26 - Milan	+39 3496938203
E-MAIL	WEBSITE
davide@hubsolute.eu	www.ros-management.com

DESCRIPTION

Our strategic locations and wide range of offerings make our Outlet Villages the ideal stop to enrich the itineraries of your groups, whether they are traditional or more specialized. Our Villages are open all year round and offer deeply discounted prices on a wide selection of Italian and international brands.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, MICE

SERVICES OFFERED

Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE ISEO & FRANCIACORTA		GUIDO BERLUCCHI	
ORGANISATION TYPE		CONTACT NAME	
Seller - Food & Wine			
ADDRESS		PHONE	
Piazza Duranti, 4 - 25040, Corte Franca (BS)		+39 030984381	
E-MAIL		WEBSITE	
visit@berlucchi.it		www.berlucchi.it	

DESCRIPTION

In the heart of Franciacorta, located in Corte Franca, Guido Berlucchi is the winery where, in 1961, the region's first traditional-method sparkling wine was created by the expert hands of Franco Ziliani and Guido Berlucchi.

With its 550 hectares of land, Guido Berlucchi has become a true wine destination for winelovers from all over the world. It features a complex of galleries and grand vaults built around the evocative central core dating back to the late 1600s, which still houses the first bottle of Pinot di Franciacorta, vintage 1961. Above the historic cellar stands Palazzo Lana, the place where everything began: a 17th-century villa belonging to the Lana De' Terzi family and later the summer residence of Guido Berlucchi. Today, the estate opens its doors to visitors only on rare occasions and for exclusive events.

TARGET CUSTOMERS

Groups, Individuals / FIT, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, MICE

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting, Event / Congress Location, Shopping

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION		COMPANY	
LAKE ISEO & FRANCIACORTA		HOTEL RIVALAGO	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Antonella Pastore	
ADDRESS		PHONE	
Via Cadorna 7 - 25058 Sulzano (BS)		+39 030985011	
E-MAIL		WEBSITE	
info@rivalago.it		www.rivalago.it	

DESCRIPTION

Rivalago was born in 2006 after a careful renovation that enhanced its romantic and exclusive charm. It has always been managed by a family originally from Lake Iseo, who combine their professional background in hospitality with the warmth typical of true hosts.

Its fortunate pieds dans l'eau position gives Rivalago the privilege of a breathtaking view and the exclusive panorama of the village of Montisola, chosen by the artist Christo for his famous installation The Floating Piers in 2016, which brought Lake Iseo to the attention of the entire world.

A garden gently descending towards the lake, the swimming pool, and the private pier complete the picture.

Since 2018, the new winter garden has allowed guests to enjoy lunch, dinner, or simply moments of relaxation without ever giving up the view.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wedding, MICE, Golf Resort

ACCOMMODATION OFFERED

Apartments, Hotel 4*

SERVICES OFFERED

Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE ISEO & FRANCIACORTA		ISEOLAGO HOTEL	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Francesca Cerqui	
ADDRESS		PHONE	
Via Colombera 2 - Iseo (BS)		+39 03098891	
E-MAIL		WEBSITE	
marketing@iseolagohotel.it		www.iseolagohotel.it	

DESCRIPTION

Surrounded by the greenery of Franciacorta, near the lake and the small town of Iseo, the hotel is the right venue for cultural and wine tours as well as a strategic location for business meetings.

During the summer season you can also enjoy the huge park leading to a sunbathing area and three open-air swimming pools.

Inside the hotel you can also find the wellness center "Le Ninfe del Lago" and the restaurant "L'Alzavola" for a perfect holiday.

TARGET CUSTOMERS

Groups, Individuals / FIT, Senior, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, MICE

ACCOMMODATION OFFERED

Hotel 4*

SERVICES OFFERED

Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE ISEO & FRANCIACORTA	ITALY DESTINATION BY PALTOURS
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Jennifer Meda
ADDRESS	PHONE
Piazza Roma, 28 - 25036 Palazzolo sull'Oglio (BS)	+39 0307400561
E-MAIL	WEBSITE
info@italy-destination.it	www.italy-destination.it

DESCRIPTION

Italy Destination by Paltours was born to respond to the growing need for integrated tourist services in our territory, especially high-quality tailor-made services. Fifty years of Paltours experience (est. 1976) in the tourism industry, combined with specific expertise directly developed in the inbound segment by Italy Destination by Paltours acknowledge us as one of the most experienced operators in Franciacorta and Lombardy.

Our first areas of expertise are:

- Food & wine
- Northern Italy lakes (Iseo, Garda, Como, Maggiore)
- Culture & Heritage in smaller cities of art
- Outdoor

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, Thermal Resort, Golf Resort

ACCOMMODATION OFFERED

Farm House / Country House, Hotel 4*, Hotel 5*, Villas/Historic Venues, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE ISEO & FRANCIACORTA		LAZZARI	
ORGANISATION TYPE		CONTACT NAME	
Seller - Food & Wine		Anna Marocchi	
ADDRESS		PHONE	
Via Mella 49 - 25020 Capriano del Colle (BS)		+39 3498601857	
E-MAIL		WEBSITE	
info@lazzarivini.it		www.lazzarivini.it	

DESCRIPTION

Our family Company, located in Capriano del Colle (Brescia), is an artisanal Italian winery producing awarded and certified organic wines.

Our appellation is one of the most unknown – a true niche - and our goal is to share its uniqueness, expressing its full potential through each of our bottles.

We work on the artisanal side of the winemaking, using only grapes that we grow ourselves and working directly in our vineyards, caring for every detail by hand, limiting yields and keeping cellar interventions to a minimum.

We organize wine tasting tours, visits to our winery and our vineyards according to any needs.

TARGET CUSTOMERS

Groups, Package Tourism

TRAVEL PRODUCT OFFERED

Food & Wine

SERVICES OFFERED

Wine/Olive Oil/Food Tasting

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE ISEO & FRANCIACORTA	LE CANTORIE FRANCIACORTA
ORGANISATION TYPE	CONTACT NAME
Seller - Food & Wine	Giada Pini
ADDRESS	PHONE
Via Castello di Casaglio 24/25 - 25064 Gussago (BS)	+39 3516976655
E-MAIL	WEBSITE
info@lecantorie.com	www.lecantorie.com

DESCRIPTION

Le Cantorie currently operates in its recently completed 1,000 m² partially underground cellar, the pride and joy of the company.

The architecture of the walls, covered with hand-crafted stones taken directly from the hillside, creates a structure with an antique feel, among barriques for ageing wine and large stacks of bottles.

Le Cantorie produces around 75,000 bottles per year, made from grapes grown in the company's own vineyards and cultivated with a care and passion for the vineyard that has deep roots in time, resulting in Franciacorta wines aged from 24/30 months up to 72 months for the reserves.

For over 10 years, the structure has been available not only for numerous experiences in the vineyard and cellar, but also for external events, such as corporate meetings, private parties and dedicated events.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Wedding

SERVICES OFFERED

Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE ISEO & FRANCIACORTA		NAVIGAZIONE LAGO D'ISEO	
ORGANISATION TYPE		CONTACT NAME	
Seller - Transfer and Transportation Services		Kathy Pitton	
ADDRESS		PHONE	
Via Nazionale 16 - 24062 Costa Volpino (BG)		+39 035971483	
E-MAIL		WEBSITE	
controllo@navigazione lagoiseo.it		www.navigazione lagoiseo.it	

DESCRIPTION

At Navigazione Lago d'Iseo SRL, we are dedicated to providing exceptional ferry services on the stunning Lake Iseo, one of Italy's hidden gems. Our fleet of modern vessels connects charming towns and beautiful landscapes, offering both locals and visitors a unique way to experience the lake's natural beauty. We pride ourselves on delivering high-quality service, ensuring that every journey is comfortable and memorable. Whether it's for leisure or business, we invite you to explore the picturesque sights of Lake Iseo with us.

TARGET CUSTOMERS

Families, Groups, Senior, People with disabilities

TRAVEL PRODUCT OFFERED

Lakes

SERVICES OFFERED

Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION		COMPANY
LAKE ISEO & FRANCIACORTA		PNGROUP
ORGANISATION TYPE	CONTACT NAME	
Seller - Accommodation	Luca Gottardi	
ADDRESS		PHONE
Via Gen. Alberto Dalla Chiesa, 2/4 – Rovato (BS)		+39 0307284162
E-MAIL	WEBSITE	
sales@pngroup.it	www.pngroup.management.it	

DESCRIPTION

PNGroup – constantly expanding – is divided into six premier locations in and around Franciacorta, each distinct in style, history, and atmosphere, yet united by a specific mission: hosting corporate events and authentic leisure.

The group includes Villa Fenaroli, Relais Franciacorta, Centro MICE Pio Nono, Borgo Santa Giulia, La Colombera and Antica Corte. These locations stand out for their flexible, high-tech spaces, superior hospitality, and a deep connection to the region, particularly evident in their food and wine offerings.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wedding, MICE

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Event / Congress Location, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION		COMPANY	
LAKE ISEO & FRANCIACORTA		STRADA DEL FRANCIACORTA	
ORGANISATION TYPE		CONTACT NAME	
Seller - DMO / Tourism Board		Gabriella Campese	
ADDRESS		PHONE	
Via G. Verdi 53 - 25030 Erbusco (BS)		+39 3666381098	
E-MAIL		WEBSITE	
g.campese@franciacorta.wine		www.franciacorta.wine	

DESCRIPTION

Franciacorta overlooks the southern shore of Lake Iseo, 1 hour from Milan and was chosen in the 16th and 17th centuries as a holiday resort by nobles from Milan and Brescia, who had villas of delight built here that still characterise the landscape today. Franciacorta is an area of hills carpeted with vineyards and shaped by small stone villages, towers and castles, prestigious wineries, villas and palaces, abbeys and monasteries. Franciacorta is the first Italian wine produced exclusively by re-fermentation in the bottle to be awarded the Denominazione di Origine Controllata e Garantita (DOCG) in 1995. Today, the word Franciacorta identifies the territory, the wine and the production method, which complies with strict and scrupulous rules aimed at certifying the absolute quality of this wine.

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Golf Resort

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Hotel 4*Hotel 5*Villas/Historic Venues, Bed and Breakfast

SERVICES OFFERED

DMO / Tourist Board

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION		COMPANY	
LAKE ISEO & FRANCIACORTA		VILLA GRADONI	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation			
ADDRESS		PHONE	
Via Villa 12 - Monticelli Brusati (BS)		+39 030652329	
E-MAIL		WEBSITE	
agriturismo@villafranciacorta.it		www.villafranciacorta.it	

DESCRIPTION

L'agriturismo Villa Gradoni Charme & Nature sorge nell'incantevole borgo medievale Villa, ai piedi dell'imponente collina denominata Gradoni.

Villa Gradoni Charme & Nature è un agriturismo composto da 22 appartamenti: 10 bilocali, 10 trilocali, una suite e una Junior Suite. Tutti gli appartamenti sono diversi tra loro in quanto sono il frutto del recupero delle abitazioni antiche dei mezzadri che abitavano il borgo nei secoli passati. Ogni appartamento è dotato di cucina attrezzata. All'interno della struttura è presente anche il ristorante éla osteria in Villa, area barbecue, piscine e area giochi per bambini.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Mountain

ACCOMMODATION OFFERED

Apartments, Congress & Meeting Venues

SERVICES OFFERED

Event / Team building local organizer, Wine/Olive Oil/Food Tasting, Event / Congress Locatio

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE COMO		AC BOAT RENTAL & BOAT TOURS	
ORGANISATION TYPE		CONTACT NAME	
Seller - Rental Services		Paolo Gandola	
ADDRESS		PHONE	
Via alla Parrocchia, 10 - Menaggio (CO)		+39 3459010694	
E-MAIL		WEBSITE	
acboat@hotmail.it		www.acboatrentals.com	

DESCRIPTION

AC BOAT** RENTAL & Boat Tours is a high quality boat rental company in Menaggio on Lake Como. We offer Boats for Rent (40 HP -130 HP) to drive with or without license or with captain and kayaks.

We also provide Boat Tours & Private Boat Excursions with captain.

Two Luxury vintage wooden open motorboats with captain, a two Classic Venetian limo-Boats "Isabel/Vizianello" (further information here) and a fast Bowrider Limousine "Four Winns H4" are at your disposal to make your stay on Lake Como memorable.

Our headquarter is in Menaggio – Lake Como, at the floating dock on the lakefront (at the corner with VIA MYLIUS).

Our NEW boats are all equipped with GPS tracking system and new 4-stroke Yamaha and Mercury engines.

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Lakes, Wedding, LGBTQ Tourism

SERVICES OFFERED

Tour Guides, Rental Services, Experiences, Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY	
LAKE COMO	AUTOSERVIZI LARIOBUS - LAKE COMO & VALTELLINA	
ORGANISATION TYPE	CONTACT NAME	
Seller - Transfer and Transportation Services	Vittorio Bonomi	
ADDRESS	PHONE	
23900 Lecco (LC)	+39 341286887	
E-MAIL	WEBSITE	
info@lariobus.com	www.lariobus.com	

DESCRIPTION

At Autoservizi Lariobus, we take pride in offering reliable and efficient transportation solutions around the picturesque Lake Como area. As a leading taxi and bus operator, we cater to both local commuters and tourists alike, ensuring a seamless travel experience through our modern fleet and professional drivers. Our commitment to quality service and customer satisfaction sets us apart, making us the preferred choice for those exploring the beauty of Lake Como. Together, we aim to provide not just transport, but memorable journeys that enhance every visitor's experience.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, LGBTQ Tourism, Thermal Resort, Golf Resort

SERVICES OFFERED

Rental Services, Transfer Services

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE COMO		AVENUE HOTEL	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Tatyana Khvostova	
ADDRESS		PHONE	
Piazzolo Giuseppe Terragni n.7 - 22100 Como		+39 031272186	
E-MAIL		WEBSITE	
info@avenuehotel.it		www.avenuehotel.it	

DESCRIPTION

At Avenue Boutique Hotel, Lake Como, we pride ourselves on offering exceptional hospitality services tailored to meet the needs of our guests. Our modern facility in the heart of the historic centre and our attentive staff create a welcoming atmosphere for both business travellers and tourists. We are committed to providing personalised, first-class services and a convenient location that make us the perfect choice for your stay in Como. Join us to experience the comfort and elegance that the Avenue Boutique Hotel has to offer.

TARGET CUSTOMERS

Families, Groups, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wedding

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE COMO	BELLAGIO BOAT SERVICE
ORGANISATION TYPE	CONTACT NAME
Seller - Rental Services	Eleonora Gandola
ADDRESS	PHONE
Via P. Carcano - 22021 Bellagio (CO)	+39 3513065431
E-MAIL	WEBSITE
tour@bellagioboatservice.com	www.bellagioboatservice.com

DESCRIPTION

We are a company specialized in nautical services on Lake Como, based in Bellagio, one of the most renowned and charming locations in the area.

We offer exclusive and personalized services, including:

- Private boat tours on Lake Como;
- Shared tours departing from the lake's most renowned destinations;
- Tailor-made experiences for events, weddings, corporate parties, and special occasions.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Package Tourism

TRAVEL PRODUCT OFFERED

Lakes, Wedding

SERVICES OFFERED

Rental Services, Transfer Services, Event / Team building local organizer, Experiences, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION		COMPANY	
LAKE COMO		CO-HOSTING	
ORGANISATION TYPE		CONTACT NAME	
Seller - Rental Services		Laura-Elena Magi	
ADDRESS		PHONE	
Como		+39 3496271314	
E-MAIL		WEBSITE	
rentals@palazzoestate.com		www.bhhspalazzoestate.kross.travel	

DESCRIPTION

We are Property Management society.

We are bhhs palazzoestate partner for short rentals in Como and Como Lake

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Lakes

ACCOMMODATION OFFERED

Apartments, Villas/Historic Venues

SERVICES OFFERED

Rental Services, Experiences

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE COMO	COMOLAKEXPERIENCES
ORGANISATION TYPE	CONTACT NAME
Seller - Tour Operator / Travel Agency	Paolo Polledri
ADDRESS	PHONE
Via Montecchio Nord 21 - 23823 Colico (LC)	+39 3345781022
E-MAIL	WEBSITE
info@comolakexperiences.com	www.comolakexperiences.com

DESCRIPTION

Discover Lake Como, beyond the ordinary. Handpicked places, unique activities, and authentic encounters for travelers who want more than just a visit. Como Lake Experiences creates authentic experiences shaped by the people who live and love Lake Como. Our strength lies in the human side of travel: local guides, professionals and partners who turn each activity into a genuine and meaningful experience. We don't just offer activities we create real connections with the territory.

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Luxury

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Wedding Location, Experiences, Wine/ Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES

SELLERS



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE COMO		DA CAROZZI - CHEESE FARM	
ORGANISATION TYPE		CONTACT NAME	
Seller - Food & Wine		Silvia Strada	
ADDRESS		PHONE	
Via Provinciale 14/a - 23818 Pasturo (LC)		+39 3204062981	
E-MAIL		WEBSITE	
marketing@carozzi.com		www.dacarozzi.it	

DESCRIPTION

Located among the mountains of Lake Como, we are the ideal place to immerse yourself in the rich dairy culture, taste the authentic products of our valley and be surprised by the creativity of our Chefs. Discover our special Cheese Experiences: classic, gourmet, blind experience and cooking classes. We organize visits to the dairy. We have a restaurant, a shop with local products, a playground. We are in a green area, surrounded by meadows, near the Valsassina cycle path. We have a bike and e-bike rental. We are in contact with tourist guides, mountain and bike guides. Ideal for team buildings, meetings and events. We are only 20 minutes from Lecco and Lake Como. Open every day from 8 am to 8 pm, from 8 am to 10 pm in weekends and holidays.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Luxury, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, Mountain

SERVICES OFFERED

Event / Team building local organizer, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE COMO	HOTEL PROMESSI SPOSI - LAKE COMO EAST SIDE
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Federica Magni
ADDRESS	PHONE
Viale Italia, 4 - Malgrate (LC)	+39 0341202096
E-MAIL	WEBSITE
info@hotelpromessisposi.it	www.hotelpromessisposi.it

DESCRIPTION

Hotel Promessi Sposi is the oldest hotel on the Eastern Side of Lake Como, built in the second half of the 19th century. Completely renovated and inaugurated in April 2023, it is located in the ancient 19th-century village of Malgrate, just 5 minutes from Lecco, directly overlooking the lakefront.

Thanks to a project combining conservation and innovation, the 4-star luxury hotel boasts an innovative design that blends seamlessly with its surroundings.

69 rooms and suites, Lisander Restaurant (gourmet restaurant with 24 seats), People Cocktail Bar with a summer roofgarden on the fifth floor, Da Giovannino Bistrot (cousine and pizza) located along the lake with a unique veranda, meeting room for up to 50 people.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Luxury, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, Wellness, Wedding, MICE, LGBTQ Tourism

ACCOMMODATION OFFERED

Hotel 4*

SERVICES OFFERED

Tour Guides, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Event / Congress Location, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION	COMPANY
LAKE COMO	IL MEDEGHINO
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Claudio Valsecchi
ADDRESS	PHONE
Via Rodari 2 - 22100 Como	+39 3338118964
E-MAIL	WEBSITE
info@ilmedeghino.it	www.ilmedeghino.it

DESCRIPTION

Il Medeghino specializes in private boat tours on Lake Como, offering exclusive, tailor-made experiences designed to explore the lake in an authentic, elegant, and personalized way.

Our main base is in the center of Como at the historic Palazzo Odescalchi, where we also organize private culinary experiences, tastings, bespoke events, and special occasions in a unique and prestigious setting.

In addition to Lake Como, we provide private tours and exclusive services on Lake Maggiore and along the Amalfi Coast, always ensuring local expertise, experienced captains, and attentive, high-quality service.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Luxury, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, Wedding, MICE

SERVICES OFFERED

Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE COMO	LAKE COMO BOATS
ORGANISATION TYPE	CONTACT NAME
Seller - Rental Services	Giovanni Veronesi
ADDRESS	PHONE
Lungolago Mafalda di Savoia - 22100 Como	+39 335264302
E-MAIL	WEBSITE
info@lakecomoboats.com	www.lakecomoboats.com

DESCRIPTION

MIZAR III is a fascinating 34" vintage motoryacht entirely made of wood by historic shipyard Cantieri Navali Picchiotti of Viareggio in 1962. An extremely comfortable cabin cruiser equipped with a large cockpit with table and seats, an agreeable sundeck in the bow with mattresses and cushions, a large dinette with a table that can be converted into bunks, a 2-seater master cabin, kitchenette and bathroom with hot water and shower.

The boat, the first and only of its kind on Lake Como, can accommodate up to 10 people, besides the crew.

We will sail in maximum comfort, at a cruising speed of 10 knots so you can calmly enjoy the beauties of Lake Como.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wedding, MICE, LGBTQ Tourism

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE COMO		LAKE COMO EXPERIENCES	
ORGANISATION TYPE		CONTACT NAME	
Seller - Incoming Agency / DMC		Fabia Abati	
ADDRESS		PHONE	
Via Enrico Musa - Como		+39 3454536559	
E-MAIL		WEBSITE	
affiliates@lakecomoexperiences.com		www.lakecomoexperiences.com	

DESCRIPTION

Lake Como Experiences is an initiative based on a collective of dedicated people striving to build delightful experiences and everlasting memories to share to the world. Our mission is to make the best of your stay in Italy's greatest lake. We offer walking tours, cooking classes, and boat tours aboard elegant Venetian Limousines. Our experiences take place on private groups in order to guarantee high quality and maximum fun.

TARGET CUSTOMERS

Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wedding, LGBTQ Tourism

SERVICES OFFERED

Tour Guides, Incoming Agencies / DMC, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE COMO	MONTAGNE DEL LAGO DI COMO
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Alessia Paroli
ADDRESS	PHONE
Piazza IV Novembre, 1 - 23832 Crandola Valsassina (LC)	+39 3475102227
E-MAIL	WEBSITE
info@montagnelagodicomo.it	www.montagnelagodicomo.it

DESCRIPTION

Montagne del Lago di Como is a DMC Business Network that deals with all the tourist reception on Lake Como and its mountains. We organize various types of trips and tours: trekking in nature, family trips, outdoor trips, hiking experiences, cultural tours, food experiences, water and mountain sports and more. We take care of all the organizational aspects related to tourism in our territory. We collaborate with many partners as tour operators and guides and we give a complete service to those who want to have a unique and personalized trip on Lake Como. Our staff will be happy to welcome and help you organize your personalized experience.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Lakes, Mountain

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Hotel 3*, Villas/Historic Venues, Bed and Breakfast

SERVICES OFFERED

Tour Guides, Transfer Services, Incoming Agencies / DMC, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION	COMPANY
LAKE COMO	RURAL RESORT IL CORAZZIERE
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Andrea Camesasca
ADDRESS	PHONE
Via G. Mazzini, 4 - 22046 Merone (CO)	+39 031617181
E-MAIL	WEBSITE
reception@corazziere.it	www.corazziere.it

DESCRIPTION

For more than 100 years, Rural Resort Il Corazziere has been pursuing a new concept of hospitality that stems from a desire for sustainability, from energy to food.

A unique place, regenerated with the renovation of an old Water Mill; silence, peace and nature will accompany you during your stay at the Rural Resort. The slogan is "Regenerative Tourism", capable of pursuing the well-being of people and places. Every space and every service for the comfort of guests is designed with respect for the uniqueness of the place.

The heart of the structure revolves around the wheel of an ancient water mill, which has been completely restored and now produces hydroelectric energy. Available to our guests: a Restaurant that has been in the area since 1919, two 4-star Hotels, a Farm, Wellness services, Meeting Rooms and a Rural Shop selling local products.

TARGET CUSTOMERS

Families, Individuals / FIT, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, Wellness, MICE

ACCOMMODATION OFFERED

Hotel 4*, Congress & Meeting Venues

SERVICES OFFERED

Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE COMO	SEVEN PARK HOTEL
ORGANISATION TYPE	CONTACT NAME
Other	Riccardo Porta
ADDRESS	PHONE
Via Montecchio Nord 21/A - Colico (LC)	+39 03411918098
E-MAIL	WEBSITE
mkt@sevenpark.it	www.sevenparkhotel.com

DESCRIPTION

Seven Park Hotel is a stylish 4-star Superior beach resort set right on the northern shore of Lake Como with a modern minimalist design that appears to float on the water. (sevenparkhotel.com) The hotel offers bright, comfortable rooms with stunning views — especially of the lake and its dramatic sunsets — and many rooms include outdoor patios. (sevenparkhotel.com)

The property features a range of amenities and services designed for relaxation and leisure.

Guests can enjoy:

A Wellness SPA with saunas, Turkish bath, emotional shower, Jacuzzi and relaxation areas. (benesserelagodicomo.com)

Two swimming pools and direct access to the lakeshore. (sevenparkhotel.com)

A restaurant and beach bar overlooking the lake. (sevenparkhotel.com)

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding

ACCOMMODATION OFFERED

Hotel 4*

SERVICES OFFERED

Tour Guides, Transfer Services, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION	COMPANY
LAKE COMO	SLOW LAKE COMO
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Davide Bareggi
ADDRESS	PHONE
Via M. Colonna 29/b - Como	+39 3920279675
E-MAIL	WEBSITE
daniele@slowlakecomo.com	www.slowlakecomo.com

DESCRIPTION

We are a DMC/Lake Como area .

We organize slow tours outside the traditional tourist routes to discover the true soul of the Como area and its lake.

We integrate our itineraries with visits to local farms, tastings and themed courses.

We organize cultural activities, contemporary art exhibitions, concerts in unconventional places.

We actively collaborate with small companies with which we share the philosophy and principles of slow tourism.

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, MICE, LGBTQ Tourism

SERVICES OFFERED

Tour Guides, Incoming Agencies / DMC, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE COMO	THE LAKE COMO EDITION
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Cristina Demundo
ADDRESS	PHONE
Via Regina, 41 - 22011 Cadenabbia (CO)	+39 3400542722
E-MAIL	WEBSITE
cristina.demundo@editionhotels.com	www.editionhotels.com/lake-como

DESCRIPTION

The Lake Como EDITION introduces a bold new vision of lakeside luxury, reimagining a historic 19th-century palazzo with refined contemporary design. Set along the western shore, with sweeping Bellagio views, the hotel blends Italian heritage with EDITION's signature sophistication and vibrant social energy. Thoughtfully designed spaces, from a soaring lobby bar to waterfront dining and private terraces, create an atmosphere of timeless style. Culinary excellence comes courtesy of award-winning Chef Mauro Colagreco, while a floating pool, a private dock, and waterfront access provide a seamless connection to the lake, while curated experiences—from scenic boat tours to immersive wellness rituals—elevate every stay. The Lake Como EDITION is a dynamic retreat where international tastemakers and cultural innovators gather, redefining luxury in one of the world's most sought-after destinations

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Lakes, Wellness, Wedding, MICE, LGBTQ Tourism

ACCOMMODATION OFFERED

Hotel 5*

SERVICES OFFERED

Tour Guides, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		AHG LAKE GARDA SELECTION	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Oscar Laserra	
ADDRESS		PHONE	
Manerba del Garda, Moniga del Garda, Soiano del Lago (BS)		+39 3516221090	
E-MAIL		WEBSITE	
commercial@ahghotelresort.com		www.ahghotelresort.com	

DESCRIPTION

AHG proudly presents its portfolio of hotels and resorts that embody unique experiences, each reflecting the charm and character of their locale. Positioned in premium destinations, our properties offer outstanding amenities and memorable stays. Our commitment to high standards is evident in every detail, ensuring that each guest enjoys a remarkable and enriching visit.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, Wedding, MICE, LGBTQ Tourism, Golf Resort

ACCOMMODATION OFFERED

Hotel 4*, Villas/Historic Venues

SERVICES OFFERED

Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Event / Congress Location, Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	BELLERIVE LIFESTYLE HOTEL
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Riccardo Bonincontri
ADDRESS	PHONE
Via Pietro da Salò 11 - 25087 Salò (BS)	+39 3347155371
E-MAIL	WEBSITE
sales@bellerive.it	www.bellerive.it

DESCRIPTION

Bellerive Lifestyle Hotel is located in one of the most enchanting spots on Lake Garda: the Gulf of Salò. Situated right on the lakefront, it offers breathtaking views and direct access to the harbor, while its proximity to the historic center provides guests with easy access to all services.

The hotel has been completely renovated: classic and modern blend seamlessly, creating the perfect harmony between elegance and style in a new 5-star concept

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, LGBTQ Tourism

ACCOMMODATION OFFERED

Hotel 5*

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		BLU HOTELS	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Alice Flori	
ADDRESS		PHONE	
Via Porto Portese 22 - 25010 San Felice del Benaco (BS)		+39 36544111	
E-MAIL		WEBSITE	
commerciale@bluhotels.it		www.bluhotels.it	

DESCRIPTION

For more than thirty years, Blu Hotels has been one of the leading names in Italian hospitality, with a collection of over 30 four- and four-star superior hotels located in the country's most renowned destinations. Our philosophy is based on authentic values: quality, warmth and the Italian art of hospitality. Each hotel is designed to offer a stay that combines comfort, wellness and style, enhancing the beauty and traditions of Italy's most iconic regions. From the crystal-clear waters of the Mediterranean, to the majestic peaks of the Alps and Dolomites, and the charming shores of Lake Garda, Blu Hotels offers exceptional experiences in unique locations for leisure, business and wellness travellers alike. Innovation, attention to detail and a commitment to sustainability are the cornerstones on which Blu Hotels builds its enduring success.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Lakes, Mountain, Wellness, MICE

ACCOMMODATION OFFERED

Hotel 4*

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	BORGIO IL MEZZANINO
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Benedetta Bergomi
ADDRESS	PHONE
Via del Monte 20 - 25087 Salò (BS)	+39 03651920469
E-MAIL	WEBSITE
info@borgoilmezzanino.com	www.borgoilmezzanino.com

DESCRIPTION

Borgio Il Mezzanino, amidst the wonderful hills of Lake Garda In Salò, on a gentle hilltop dotted with cypresses and ancient olive trees, an old country home lies, steeped in Italian history: healed from the ravages of time, it lends an enchanting, welcoming atmosphere. Borgio Il Mezzanino has a stunning view over Lake Garda, and is nestled among some of the most popular tourist destinations in the region. The farm is surrounded by beautiful 50,000 m² private grounds, perfect for enjoying moments of peace on your own. Take a walk through the complete tranquillity of the olive groves, try the products from the botanical kitchen garden, watch the business of the bees and drink in the scents of the garden: here you can relax your body and mind.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, LGBTQ Tourism, Thermal Resort, Golf Resort

ACCOMMODATION OFFERED

Farm House / Country House, Villas/Historic Venues

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		BOUTIQUE HOTEL VILLA SOSTAGA	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Aurora Marinoni	
ADDRESS		PHONE	
Via Sostaga 19 - 25084 Gargnagno (BS)		+39 3388214243	
E-MAIL		WEBSITE	
sales@villasostaga.it		www.villasostaga.it	

DESCRIPTION

Its hillside location offers an unforgettable panorama. Equipped with Suites, Junior Suites it offers its guests an authentic 5-Star Italian hospitality experience.

A refined restaurant and a wine cellar with over 700 labels from all over Italy, and beyond, offer a high-level oenogastronomic experience in a simple and relaxed atmosphere.

In 2025 the 6 new Luxury Spa Suites will be inaugurated, each equipped with a Sauna, Turkish Bath and Jacuzzi.

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, Wedding, Golf Resort

ACCOMMODATION OFFERED

Hotel 5*

SERVICES OFFERED

Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	CASTELLO BELVEDERE APARTMENTS
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Roberta Raco
ADDRESS	PHONE
Località Belvedere Baresani, 2 - 25015 Desenzano del Garda (BS)	+39 0309147811
E-MAIL	WEBSITE
info@castellobelvedere.com	www.castellobelvedere.com

DESCRIPTION

Time passes by in from of the lake: in an oasis of rare beauty and prestige, the dream becomes reality, in a series of evocative landscapes, just 1.5 km from the historic centre and the pedestrian island of Desenzano, in the heart of Lake and the tourist centre par excellence. Our residence in Desenzano is open all year round and enjoys a wonderful panoramic view of the Lake, for peace and relaxation, isolated from mass tourism thanks to the small road leading up to the entrance. The 25 apartments, 11 of which located in a 1565 villa and 16 in the new Residence, almost all have large terraces and private porches, with a lake view and an exclusive park: for a stay that can be more than just a vacation. Our apartments are divided into studios, two-room and three-room apartments. The large swimming pool, surrounded by olive trees, enjoys a wonderful panoramic view over the lake: here you can indulge in a rejuvenating swim or read a book in the cool, cradles by the shade of olive trees all around you.

NOTES

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, Lakes, LGBTQ Tourism

ACCOMMODATION OFFERED

Apartments

SERVICES OFFERED

Experiences, Wine/Olive Oil/Food Tasting, Boat Tours / Lake Navigation, Shopping



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		GARDA HOTEL SAN VIGILIO GOLF	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Maria Lalia	
ADDRESS		PHONE	
Loc. San Vigilio, 1 - 25010 Pozzolengo (BS)		+39 0309180185	
E-MAIL		WEBSITE	
info@gardahotelsanvigiliogolf.it		www.gardahotelsanvigiliogolf.it	

DESCRIPTION

Garda Hotel San Vigilio Golf is an exclusive location on Lake Garda open all year round, the perfect one for organizing events thanks to the well-equipped conference rooms and the several opportunities of team-building, including indoor golf and wine tasting. Garda Hotel San Vigilio also hosts a 4 stars hotel with Spa and 1 indoor heated pool with Jacuzzi, 2 pools, an elegant resort with apartments and a 36 holes golf course, home to the Italian Open golf tournament in 2020.

The conference rooms are from 80 to 250 square meters big and are all provided with natural lights and modern technologies that make the organization easy and effective. A real gem of the resort is the Tasting Room, perfect for wine tasting and events food related.

TARGET CUSTOMERS

Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, MICE, Golf Resort

ACCOMMODATION OFFERED

Apartments, Hotel 4*

SERVICES OFFERED

Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	GARDA TOURS
ORGANISATION TYPE	CONTACT NAME
Seller - Transfer and Transportation Services	Paolo Francioso
ADDRESS	PHONE
Via Trento 1 - 25019 Sirmione (BS)	+39 3388082029
E-MAIL	WEBSITE
info@gardatours.com	www.gardatours.com

DESCRIPTION

Garda Tours was born from a simple dream: to transform the way people experience Lake Garda.

Our founders started with passion, determination, and a deep love for the lake. Through calm waters and stormy seasons alike, that vision continued to grow. In less than two decades, we have become the largest fleet on Lake Garda and a benchmark in local tourism. Today, we are a multi-company group offering the greatest variety of boats, services, and fully customizable experiences available. From private tours to exclusive events, every detail is designed to create something unforgettable. We could tell you more about our journey — but what truly matters is yours. And when it comes to delivering a unique experience on Lake Garda, no one does it better.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Lakes

SERVICES OFFERED

Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		GRAND HOTEL FASANO	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Nicholas Mayr	
ADDRESS		PHONE	
Via Zanardelli 190 - 25083 Gardone Riviera (BS)		+39 0365290220	
E-MAIL		WEBSITE	
sales@ghf.it		www.ghf.it	

DESCRIPTION

At Grand Hotel Fasano, we take pride in providing an exquisite blend of luxury, comfort, and impeccable service. Nestled on the beautiful shores of Lake Garda, our historic hotel offers stunning vistas and an elegant atmosphere, perfect for both leisure and business gatherings. We specialize in creating tailored experiences for our guests, ensuring that every detail is meticulously considered. Whether you're here for a tranquil retreat or a productive event, we invite you to discover the exceptional hospitality that defines our establishment.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, MICE

ACCOMMODATION OFFERED

Hotel 5*

SERVICES OFFERED

Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Event / Congress Location, Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	HOTEL MONTE BALDO E VILLA ACQUARONE
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Davide Sari
ADDRESS	PHONE
Corso Zanardelli 110 - 25083 Gardone Riviera (BS)	+39 036520951
E-MAIL	WEBSITE
info@hotelmontebaldo.com	www.hotelmontebaldo.com

DESCRIPTION

Hotel Monte Baldo & Villa Acquarone is a historic lakefront property in Gardone Riviera, welcoming guests since 1925. Located directly on the shores of Lake Garda, it offers a unique blend of timeless Italian charm and modern comfort, combining the elegance of the 19th-century Villa Acquarone with the contemporary style of the main hotel building. The property enjoys a privileged position just a short walk from the town center and Garda lakeside attractions. Many rooms feature balconies overlooking the water, and guests have direct access to the hotel's private beach and panoramic outdoor pool area. Across its two buildings, the hotel offers a variety of room types—some located in the historic villa with original late-19th-century furnishings, others in the main hotel with a more modern design. All accommodations include private bathrooms, air conditioning, and essential amenities for a relaxing stay.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, Mountain, Wedding, Golf Resort

ACCOMMODATION OFFERED

Hotel 4*

SERVICES OFFERED

Transfer Services, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		HOTEL PALAZZO DEL GARDA & SPA	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Marika Tellaroli	
ADDRESS		PHONE	
Via Desenzanino 7 - 25015 Desenzano del Garda (BS)		+39 0309120468	
E-MAIL		WEBSITE	
direzione@palazzodelgarda.com		www.palazzodelgarda.com	

DESCRIPTION

Hotel Palazzo del Garda & SPA is a 4-star hotel located in the quiet residential area of Desenzanino, just 100 meters from Lake Garda and a pleasant 10-minute walk along the lakeside promenade to the historic center of Desenzano del Garda.

The hotel features 40 rooms in different categories, ranging from comfortable Classic rooms to refined Lake View Suites with private rooftop hot tub. All rooms are equipped with air conditioning, Wi-Fi, minibar, TV and private bathroom.

Guests can relax in the seasonal outdoor swimming pool surrounded by a garden with sun loungers and umbrellas. The private spa, available by reservation, includes sauna, Turkish bath and emotional shower, offering an intimate and exclusive wellness experience. A heated outdoor hot tub is also available near the pool.

TARGET CUSTOMERS

Individuals / FIT, Business

TRAVEL PRODUCT OFFERED

Lakes, Wellness, LGBTQ Tourism

ACCOMMODATION OFFERED

Hotel 4*

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	HOTEL PALAZZO NOVELLO
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Rajmonda Xhemali
ADDRESS	PHONE
Via Tito Speri 17 - 25018 Montichiari (BS)	+39 0309650907
E-MAIL	WEBSITE
info@palazzonovello.it	www.palazzonovello.it

DESCRIPTION

Palazzo Novello is an 18th-century noble residence turned boutique hotel with 20 charming rooms, located in Montichiari, just a few kilometers from Lake Garda and the art cities of Verona, Mantua, and Brescia. The property blends the elegance of original frescoed interiors with a warm, refined atmosphere, offering guests a truly authentic and peaceful experience.

Perfectly suited to Cultural Explorers, Palazzo Novello is especially appreciated by international couples—mainly from Germany, Switzerland, Belgium, and the Netherlands—traveling by car or on fly&drive itineraries, looking for unique places rich in character and history. We offer bed & breakfast accommodation, tailor-made experiences on request (cultural visits, wine and food tastings, private events), and collaborate with travel professionals specializing in slow tourism, cultural heritage, and culinary discovery.

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes

ACCOMMODATION OFFERED

Hotel 4*Villas/Historic Venues, Bed and Breakfast

SERVICES OFFERED

Wedding Location, Wine/Olive Oil/Food Tasting, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	HOTEL PICCOLA VELA
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Giacomo Polettini
ADDRESS	PHONE
Via dal Molin 36 - 25015 Desenzano del Garda (BS)	+39 3398522411
E-MAIL	WEBSITE
info@piccolavela.it	www.piccolavela.it

DESCRIPTION

Hotel Piccola Vela is a 4-star family-run hotel set on the shores of Lake Garda, just steps from the historic center. We offer 38 elegant rooms, many with lake views, designed for comfort and relaxation. Guests enjoy personalized, high-level service, a refined restaurant, a panoramic rooftop terrace overlooking the lake, three swimming pools (including heated options), and two large gardens for moments of pure tranquility.

TARGET CUSTOMERS

Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, Wellness, Golf Resort

ACCOMMODATION OFFERED

Hotel 4*

SERVICES OFFERED

Transfer Services, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	HOTEL SAVOY PALACE
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Sigrid Zschaschel
ADDRESS	PHONE
Via Zanardelli, 2/4 - 25083 Gardone Riviera (BS)	+39 365290588
E-MAIL	WEBSITE
info@savoypalace.it	www.savoypalace.it

DESCRIPTION

The Savoy Palace is a historic 4-star hotel in Gardone Riviera on the western shores of Lake Garda. Situated only a few steps away from the town centre it is in a perfect position to start exploring Lake Garda or have a walk on the lake promenade with its restaurants, bars and shops. The hotel is a place full of charm, where elegance and comfort come together to create an exclusive environment that preserves the splendor of past times. Our Classic, Superior, Deluxe, Panoramic and Prestige rooms are decorated with taste and equipped with every comfort. The elegant spaces of the Muse's Bar featuring a breathtaking lake view terrace, invite guests to savour a refined atmosphere while sipping a drink before or after dinner. The Restaurant "Angelo Landi" offers excellent food of the Italian and international cuisine in a cosy atmosphere by the pool terrace.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wedding, MICE, Golf Resort

ACCOMMODATION OFFERED

Hotel 4*, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Wedding Location, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		HOTEL VILLA FLORIDA	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Francesca Cipani	
ADDRESS		PHONE	
Corso Zanardelli 113 - 25083 Gardone Riviera (BS)		+39 3288863878	
E-MAIL		WEBSITE	
info@hotelvillafiorida.com		www.hotelvillafiorida.it	

DESCRIPTION

Hotel Villa Florida is an elegant 4-star hotel in Gardone Riviera, set in a prime panoramic position overlooking Lake Garda. Surrounded by a private organic olive grove and traditional citrus gardens, the property offers a peaceful and authentic Italian atmosphere.

The hotel features 23 refined suites and rooms, each with a balcony or terrace and stunning lake views, combining comfort with natural beauty. Adjacent to the main building, the historic Villa Rosenhof 1893 offers four exclusive suites, carefully restored to preserve their original period charm.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wedding, LGBTQ Tourism

ACCOMMODATION OFFERED

Apartments, Hotel 4*, Villas/Historic Venues, Bed and Breakfast

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	LAGO DI GARDA - LOMBARDIA
ORGANISATION TYPE	CONTACT NAME
Seller - DMO / Tourism Board	Giulia Lancini
ADDRESS	PHONE
Via G. Cipani, 63 - 25083 Gardone Riviera (BS)	+39 0365791172
E-MAIL	WEBSITE
info@gardalombardia.com	www.gardalombardia.com

DESCRIPTION

Lake Garda's western shore is an extraordinary destination where landscape, culture, and tradition come together. From this shared vision, in 2000 the Lago di Garda Lombardia Consortium was established, driven by strong collaboration between public administrations and private tourism operators. The mission of the Lago di Garda Lombardia Consortium is to promote and enhance the tourism offer of the western side of Lake Garda, the one that belongs to the province of Brescia, in a coordinated and strategic way, positioning the destination for both Italian and international visitors while supporting media and tour operators. As a non-profit organization, the Consortium acts as a network that connects institutions and local businesses, fostering cooperation, shared marketing strategies, and innovative tourism projects. Its activities focus on destination promotion through participation in international tourism fairs, workshops, and product development initiatives.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, People with disabilities, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, Thermal Resort, Golf Resort

SERVICES OFFERED

DMO / Tourist Board

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		OSPITALITA' BONOTTO, HOTEL & APARTMENTS	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Emanuele Bonotto	
ADDRESS		PHONE	
Via Gramsci 40, 25015 Desenzano del Garda (BS)		+39 0309121021	
E-MAIL		WEBSITE	
info@hotelbonottodesenzano.it		www.ospitalitabonotto.com	

DESCRIPTION

BONOTTO offers in Desenzano del Garda, where a corner of blue sky fell to earth, two excellent solutions for any stay: service, courtesy, comfort, relax and well-being.

The Hotel with an experienced and youthful management Team at the helm, coupled with the hotel's recent renovation, is delighted to offer you an unforgettable experience of the highest quality.

Casa Bonotto is a recent building located in one of the best neighborhoods of the town, just a few steps from the lake and the center with its shops bars and restaurants, the apartments offer freedom and total privacy.

Real Italian Hospitality Traditions since 1973

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wedding, LGBTQ Tourism, Golf Resort

ACCOMMODATION OFFERED

Apartments, Hotel 3*, Residences

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Wedding Location, Wine/Olive Oil/ Food Tasting, Boat Tours / Lake Navigation, Shopping

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	ROCCA DI LONATO DEL GARDA - FONDAZIONE UGO DA COMO
ORGANISATION TYPE	CONTACT NAME
Other	Viviana Brunelli
ADDRESS	PHONE
Via Rocca 2 - 25017 Lonato del Garda (BS)	+39 0309130060
E-MAIL	WEBSITE
info@fondazioneugodacomo.it	www.roccadilonato.it

DESCRIPTION

Standing on the green hills of Lake Garda and at the same time in the heart of the ancient town of Lonato del Garda, the monumental complex of the Rocca includes the properties of the Brescian Senator Ugo Da Como (1869-1941), who wanted to create in this peaceful place a citadel of culture. The great Visconti-Venetian fortress, considered by Venetian strategists a model of fortification, was praised even by Napoleon Bonaparte. Since the first years of the twentieth century the ancient seat of the Venetian Podestà became the house of the Senator Ugo Da Como and today it is an important testimony of the upper-class taste for interior design at the time. The suggestive guided tour of this museum allows the visitor to appreciate the furnished rooms of the house of Ugo Da Como, as they had once been. The museum also includes an extraordinary library with more than 50.000 books, many of them ancient and rare, dating since the twelfth century. Between the rarities the "smallest book in the world".

NOTES

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Lakes, Wedding, LGBTQ Tourism

ACCOMMODATION OFFERED

Residences, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Event / Congress Location



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		STRADA DEI VINI E DEI SAPORI DEL GARDA	
ORGANISATION TYPE		CONTACT NAME	
Other		Rossana Mancini	
ADDRESS		PHONE	
Via Porto Vecchio 34 - 25015 Desenzano del Garda (BS)		+39 3343006235	
E-MAIL		WEBSITE	
segreteria@stradadeivini.it		www.stradadeivini.it	

DESCRIPTION

The Wine and Flavors Road of Garda stretches along the entire Brescia side of Lake Garda, starting from Limone sul Garda in the upper lake down to Sirmione, located in the southern part of the lake at the border with the province of Verona. Thanks to its privileged position, where the Mediterranean climate merges with the fresh breezes of the lake and the gentle surrounding hills, Lake Garda offers an extraordinary variety of genuine ingredients. From the freshness of lake fish and citrus fruits grown in historic lemon houses to artisanal cheeses and traditional cured meats, each product tells a story of passion, culture, and respect for the land. Discovering these unique flavors means immersing oneself in an unforgettable sensory experience that enhances local cuisine and the gastronomic tradition of the area.

The Wine and Flavors Road of Garda offers a variety of unique experiences to explore the Garda territory through food and wine paths, cultural activities, and outdoor adventures.

TARGET CUSTOMERS

Families, Groups

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*, Villas/Historic Venues

SERVICES OFFERED

Experiences, Wine/Olive Oil/Food Tasting

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	TENUTA ROVEGLIA
ORGANISATION TYPE	CONTACT NAME
Seller - Food & Wine	Leonardo Pelizzari
ADDRESS	PHONE
Località Roveglia 1 - 25010 Pozzolengo (BS)	+39 030918663
E-MAIL	WEBSITE
visit@tenutaroveglia.it	www.tenutaroveglia.com

DESCRIPTION

Tenuta Roveglia is a historic winery in south Garda Lake, with buildings dating back to the 15th and 17th centuries. Our position is really strategic because we are on the main way Milan-Venice and only 5 minutes far from Sirmione motorway exit. You can reach us in 35 minutes from Verona and Brescia and 50 minutes from Mantova. The property comprises approximately 100 hectares of vineyards, 90 of which are Turbiana, and its main production is Lugana still white wines. In recent years, Tenuta Roveglia has obtained important environmental certifications such as Equalitas and for sustainable agricultural policies such as Sqnp.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, People with disabilities, Luxury

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Thermal Resort

SERVICES OFFERED

Tour Guides, Incoming Agencies / DMC, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION

LAKE GARDA LOMBARDIA

COMPANY

TERME DI SIRMIONE

ORGANISATION TYPE

Seller - Accommodation

CONTACT NAME

Arianna Vailardi

ADDRESS

Piazza Virgilio 1 - Sirmione (BS)

PHONE

+39 03091681

E-MAIL

partner@termedisirmione.com

WEBSITE

www.termedisirmione.com

DESCRIPTION

Terme di Sirmione on Lake Garda is the first thermal operator in Italy. The company is active in several business units on a national and international level. Its diverse offer originates from the sulphurous salsobromiodic thermal water, known for its preventive, therapeutic and rehabilitative properties and spread over 4 areas: wellness, health, hospitality and branded products.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT OFFERED

Lakes, Wellness, MICE, Thermal Resort

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*, Hotel 5*

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	VILLA MOCASINA
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Juergen Stetter
ADDRESS	PHONE
Via Italia 8 - 25080 Calvagese della Riviera (BS)	+49 15209123402
E-MAIL	WEBSITE
info@villa-mocasina.it	www.villa-mocasina.it

DESCRIPTION

Villa Mocasina: 17thC Heritage & Active Luxury
The Estate A masterfully restored 17th-century monastery in Lake Garda's Valtènesi wine region. This "rustic-chic" retreat offers four air-conditioned en-suite bedrooms for up to 11 guests, blending historic charm with modern tech.

Active Luxury The 5,000 m² estate is a premier hub for athletes and enthusiasts:

Elite Sport: Heated 25m lap pool, professional putting green, and vaulted fitness studio.

Leisure: Multi-sport field, billiards, and "sun shells" set amidst ancient olive groves.

Culinary Excellence True to the "Culinary Luxury" slogan, the villa features four gourmet kitchens—including a Gaggenau-equipped indoor vault for 14 guests and a "waterfront" outdoor kitchen by the pool.

TARGET CUSTOMERS

Families, Senior, Luxury

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wedding

ACCOMMODATION OFFERED

Villas/Historic Venues

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		VILLA ROSA HOTEL	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Beatrice Spaziani	
ADDRESS		PHONE	
Via Lungolago C. Battisti, 89 - 25015 Desenzano del Garda (BS)		+39 0309141974	
E-MAIL		WEBSITE	
info@villarosahotel.eu		www.villarosadesenzano.com	

DESCRIPTION

Villa Rosa Hotel in Desenzano del Garda is a 4-star Superior hotel rich in style and comfort. It is right on lakefront, near a beach area and a 10-minute walk from the town centre. The 62 relaxing and comfortable rooms and suites have their own balcony and are tastefully and soberly furnished, some of them have an amazing lake view. The restaurant Rose & Saponi offers a gourmet cuisine, always à la carte, even for half-board guests. The common areas, from the restaurant to the veranda and the garden, open out to the magnificent scenery of the lake and its colours. In summer the Belvedere lounge terrace is ideal for aperitifs at sunset and the outdoor swimming pool surrounded by a lush exotic garden enriches the range of services on offer. Bicycles and e-bikes are also available for touring the surrounding area. A gym open 24 hours, private parking and covered garage complete the offer. Join us at Villa Rosa Hotel, where every detail is designed to inspire and delight.

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, MICE

ACCOMMODATION OFFERED

Hotel 4*, Congress & Meeting Venues

SERVICES OFFERED

Catering and Restaurant Services, Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA LOMBARDIA	VISIT DESENZANO
ORGANISATION TYPE	CONTACT NAME
Seller - DMO / Tourism Board	Deborah Scarpa
ADDRESS	PHONE
Via Porto Vecchio 34 - Desenzano del Garda (BS)	+39 0309991351
E-MAIL	WEBSITE
info@visitdesenzano.it	www.visitdesenzano.it

DESCRIPTION

Visit Desenzano is an hotel association composed of 34 members, including hotels from 3 up to 4 stars, residences and campsites, B&b, farmhouses located in the area of Desenzano and surroundings .

Our staff is at your disposal for any assistance you may require in organizing holidays and tours for your clients without any extra charge for your company.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, Wedding

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Holiday Club, Hotel 3*, Hotel 4*, Residences, Bed and Breakfast, Camping / Glamping, Hotel Association

SERVICES OFFERED

DMO / Tourist Board

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION		COMPANY	
LAKE GARDA LOMBARDIA		VISITSIRMIONE - SIRMIONE HOTELS AND RESTAURANT ASSOCIATION	
ORGANISATION TYPE		CONTACT NAME	
Seller - DMO / Tourism Board		Patricia Indiani	
ADDRESS		PHONE	
Via Don Mazzolari 30 - Sirmione (BS)		+39 3498183452	
E-MAIL		WEBSITE	
info@sirmionehotel.com		www.sirmionehotel.com	

DESCRIPTION

The Sirmione hotel and restaurant consortium (C.A.R.S.) is made up of approximately 130 associated accommodation and restaurant facilities. It provides free promotional and marketing services to its members. It facilitates contact between supply and demand for accommodation, catering and ancillary services. Sirmione is the most fascinating and privileged place on Lake Garda, one of its best features is the strategic position, in the north of Italy, which allows you to reach the most important cities like Verona (40 km), Brescia (40 km), Mantua (40 km), Milan (125km) and Venice (150km) in the blink of an eye. Wonderful mountain areas are easily reachable as well. Here the traditional hospitality of Lake Garda reaches peaks of excellence: 2 restaurants with 1 Michelin star and 1 hotel with 1 Michelin key. To complete this, you will find an extremely varied accommodation offer, from camping to apartments, B&Bs, hotels of any category, suitable to satisfy the most diverse needs, from solo travellers, to luxury, to large families.

NOTES

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wellness, Wedding, Thermal Resort

ACCOMMODATION OFFERED

Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/Historic Venues, Bed and Breakfast, Hotel Association

SERVICES OFFERED

DMO / Tourist Board, Wedding Location, Wine/Olive Oil/Food Tasting, Event / Congress Location, Boat Tours / Lake Navigation

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA TRENTINO	ASTORIA RESORT
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Francesca Romani
ADDRESS	PHONE
Viale Trento 9 - 38066 Riva del Garda (TN)	+39 0464576657
E-MAIL	WEBSITE
info@astoriaresort.it	www.astoriaresort.it

DESCRIPTION

Located in Riva del Garda, at the northern tip of Lake Garda, Astoria Resort is a 4-star superior Resort set in the beautiful natural surroundings of Garda Trentino.

Surrounded by a large green park, the Resort offers 112 rooms and suites, an outdoor swimming pool, a spa, and a welcoming atmosphere designed for relaxation and comfort. Each morning, guests can enjoy a rich artisanal breakfast made by our pastry shop Garda Foodie with live cooking, featuring fresh and high-quality ingredients.

The Resort also features our Natural Feeling spa and wellness area, a peaceful retreat where guests can relax and restore both body and mind.

Astoria Resort is ideal for couples, families, and groups. Families benefit from play areas and dedicated services for children, while companies and groups can take advantage of spaces designed for meetings and team-building activities.

NOTES

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Lakes, Mountain, Wellness, Wedding, MICE

ACCOMMODATION OFFERED

Hotel 4*, Bed and Breakfast, Congress & Meeting Venues

SERVICES OFFERED

Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Event / Congress Location



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA TRENINO		EFFEHOTELS GROUP	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Giorgia Torboli	
ADDRESS		PHONE	
Via Santa Caterina 60/c - Arco (TN)		+39 0464555333	
E-MAIL		WEBSITE	
marketing@effehotels.it		www.effehotels.com	

DESCRIPTION

EffeHotels Group offers welcoming hotels in two of the most attractive outdoor destinations in Northern Italy.

Our collection includes:

- Hotel Cristal Palace 4*S and Hotel Spinale 5*, located in Madonna di Campiglio, in the heart of the Brenta Dolomites
- Bike Hotel Caravel 4*, in Torbole on the northern shore of Lake Garda

Our hotels combine comfortable accommodation, Italian hospitality and excellent local cuisine for individuals, groups and active travelers. Both destinations are perfect for outdoor holidays all year round, with activities such as road cycling, MTB, trekking, climbing, water sports, skiing, snowboarding and snowshoeing. We look forward to welcoming your clients for a memorable stay, where Italian hospitality and beautiful surroundings create a truly special experience.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE

ACCOMMODATION OFFERED

Hotel 4*, Hotel 5*

SERVICES OFFERED

Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA TRENTINO	GARDA TRENTINO TOURIST BOARD
ORGANISATION TYPE	CONTACT NAME
Seller - DMO / Tourism Board	Marica Cattoi
ADDRESS	PHONE
Largo Medaglie d'Oro al V.M. 5 - 38066 Riva del Garda (TN)	+39 0464554444
E-MAIL	WEBSITE
incoming@gardatrentino.it	www.gardatrentino.it

DESCRIPTION

The official DMO of Garda Trentino, a unique destination nestled between Lake Garda and the Alps. This region, rich in lakes, peaceful villages, and charming towns, stretches from Mediterranean landscapes dotted with olive groves and vineyards to the soaring peaks of the Dolomites. Its charm lies in a distinctive blend of Alpine soul and Italian style—a mix of mountain flair with a touch of Dolce Vita. Here, a passion for outdoor adventure goes hand in hand with the joy of relaxation and the tantalizing flavors of a diverse cuisine. We call this perfect balance the Italian Outdoor—come and experience it in Upper Garda, Valle di Ledro, Comano, Valle dei Laghi and Mori-Val di Gresta.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior-Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, LGBTQ Tourism, Thermal Resort

ACCOMMODATION OFFERED

Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Bed and Breakfast, Congress & Meeting Venues, Camping / Glamping

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA TRENTINO		TRENTINO MARKETING	
ORGANISATION TYPE		CONTACT NAME	
Seller - DMO / Tourism Board		Elisa Tovazzi	
ADDRESS		PHONE	
Via Romagnosi 11 - Trento		+39 0461219300	
E-MAIL		WEBSITE	
internationalmarkets@trentinomarketing.org		www.visittrentino.info	

DESCRIPTION

Trentino Marketing, the official tourist board of the Trentino region, is a company promoting Trentino in the Italian Alps.

Trentino is a stunning blend of nature, culture and traditions. A great variety of landscapes concentrated in a small region, but with a wealth of activities to choose from: skiing, hiking, biking, canyoning, sailing, climbing. It is the Sunny Side of the Alps, where la Dolce Vita is served up with stunning mountain views.

Trentino Marketing is a company that focuses on creating specific public interest by implementing and promoting initiatives and projects aimed at developing tourism in Trentino.

In this context it takes on the delicate role of managing and mediating with the aim of channeling the energy and resources operating in the territory to make their actions more effective.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, MICE, Thermal Resort, Golf Resort

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/ Historic Venues, Bed and Breakfast, Congress & Meeting Venues, Camping / Glamping, Hotel Association

SERVICES OFFERED

DMO / Tourist Board

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA VENETO	AGRICOLA CASTELLANI
ORGANISATION TYPE	CONTACT NAME
Seller - Food & Wine	Matteo Castellani
ADDRESS	PHONE
Località Rotti 69/C - 37012 Bussolengo (VR)	+39 3404657427
E-MAIL	WEBSITE
en.matteocastellani@gmail.com	www.agricolacastellani.it

DESCRIPTION

At Agricola Castellani, we take pride in our rich heritage of sustainable farming and exceptional winemaking. Our family is dedicated to cultivating diverse, high-quality crops and producing premium wines that reflect our commitment to the environment and biodiversity. We foster strong relationships with our partners and customers, ensuring that every bottle and tasting experience delivers unparalleled value and satisfaction. Together, we are devoted to innovation and excellence in the agriculture and wine sectors

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Wedding

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA VENETO		AQUALUX HOTEL SPA SUITE & TERME	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Valentina Pelucchi	
ADDRESS		PHONE	
Via Europa Unità 24/B - 37011 Bardolino (VR)		+39 0456229999	
E-MAIL		WEBSITE	
booking@aqualuxhotel.com		www.aqualuxhotel.com	

DESCRIPTION

The hotel, fully eco-friendly, is located a few minutes from the elegant town of Bardolino, on the shores of Lake Garda, just 25 km from the historical downtown of Verona, the romantic city extolled by William Shakespeare and famous worldwide for the Opera Festival in the Arena. At AquaSPA&Wellness you can rediscover harmony with yourself, reconnecting with your body, mind and spirit. You will experience an elegant, welcoming and deeply relaxing environment, entering a new dimension of tranquility and wellbeing. A 1,000-sqm oasis dedicated to wellness and beauty, where you can fully unwind and be enveloped by the calm and serenity of a refined, essential space—an authentic source of renewed energy and vitality. AquaSPA&Wellness features a spacious relaxation area, four saunas, two Turkish baths, a caldarium, an exclusive Private SPA, as well as a stunning SPA area.

TARGET CUSTOMERS

Groups, Individuals / FIT, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, MICE

ACCOMMODATION OFFERED

Hotel 4*

SERVICES OFFERED

Transfer Services, Experiences, Wine/Olive Oil/ Food Tasting, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA VENETO	BORGO DI LAZISE
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Silvia Coati
ADDRESS	PHONE
Vicolo Fontana 1 - 37122 Lazise (VR)	+39 3783068270
E-MAIL	WEBSITE
info@borgodilazise.it	www.borgodilazise.it

DESCRIPTION

Borgo di Lazise, a boutique adults-only property located in the charming historic center of Lazise. Our 12 brand-new rooms, intimate gourmet bistro, and rooftop wellness area with a heated pool offer a refined and relaxing experience, ideal for guests seeking an authentic and memorable stay on Lake Garda.

Our mission is to deliver an experience where elegance, serenity, and attention to detail come together. Borgo di Lazise is the perfect choice for travelers who wish to immerse themselves in the charm of a historic village while enjoying tailored services and a warm, discreet welcome..

TARGET CUSTOMERS

Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, Wellness

ACCOMMODATION OFFERED

Bed and Breakfast

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Experiences, Wine/ Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA VENETO		CANTINA ZENI1870	
ORGANISATION TYPE		CONTACT NAME	
Seller - Food & Wine		Enes Ajdar	
ADDRESS		PHONE	
Via Costabella 9 - 37011 Bardolino (VR)		+39 0457210022	
E-MAIL		WEBSITE	
lora@zeni.it		www.zeni.it	

DESCRIPTION

Italian wine is an opportunity for socializing, sharing and enjoyment: Cantina Zeni1870 demonstrates this with great professionalism through the experiences it offers to visitors and customers.

Welcoming and hospitality are values that the Zeni family has handed down from generation to generation. In recent years Fausto, Elena and Federica Zeni have developed an ever-new wine tourism offer according to an emotional, experiential and sensorial approach, in step with the most contemporary tourist trends.

There are many experiences to enjoy inside Cantina Zeni1870: select the one that suits you best!

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, MICE

SERVICES OFFERED

Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA VENETO	DESTINATION VERONA & GARDA
ORGANISATION TYPE	CONTACT NAME
Seller - DMO / Tourism Board	Francesca Campagnari
ADDRESS	PHONE
Corso Porta Nuova 96 - 37122 Verona	+39 0458531603
E-MAIL	WEBSITE
incoming@visitveronagarda.it	www.visitveronagarda.it

DESCRIPTION

Destination VERONA & GARDA is a stunning blend of nature, culture and traditions, where the Mediterranean environment of Lake Garda meets the subalpine surroundings and the historical city of Verona. It is indeed a diverse destination where you can try out many different activities and experience the Italian Dolce Vita. The region offers a wide range of special interest holidays for all targets: activity holidays (winter sports, hiking, cycling, etc.), nature holidays, wellbeing breaks, unbeaten paths, food & wine holidays.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, Thermal Resort, Golf Resort

SERVICES OFFERED

DMO / Tourist Board

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION		COMPANY	
LAKE GARDA VENETO		GARDALAND	
ORGANISATION TYPE		CONTACT NAME	
Seller - Theme Park		Alberto Maffizzoli	
ADDRESS		PHONE	
Via Derna, 4 - 37014 Castelnuovo del Garda (VR)		+39 0456449090	
E-MAIL		WEBSITE	
commerciale@gardaland.it		www.gardaland.it	

DESCRIPTION

Located on the picturesque shores of Lake Garda, Gardaland Resort has been the beating heart of family entertainment in Italy since its opening in 1975. For 50 years, we have been creating unforgettable memories for visitors of all ages, becoming one of Europe's premier holiday destinations.

A World of Fun and Thrills

Gardaland Park, the resort's centerpiece, is an enchanting blend of fantasy, adventure, and adrenaline. Home to over 40 attractions, it offers something for everyone—from heart-pounding roller coasters like Raptor and Oblivion to immersive family experiences such as the enchanted Kingdom of Fantasy. Little adventurers can enjoy Peppa Pig Land, while thrill-seekers can conquer the rapids and roller coasters.

SERVICES OFFERED

Experiences

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA VENETO	HOTEL VILLA CARIOLA
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Laura Nardi
ADDRESS	PHONE
Loc. Preele 11 - Caprino Veronese (VR)	+39 0456250012
E-MAIL	WEBSITE
info@villacariola.it	www.villacariola.it

DESCRIPTION

Nestled in a captivating natural landscape amidst the hills overlooking Lake Garda, with breathtaking views of Mount Baldo, Villa Cariola is an exquisite historic residence surrounded by olive groves and vineyards. Our 4-star Boutique Hotel boasts 36 elegantly furnished rooms, offering a blend of style and design. Here, elevated comfort takes center stage, providing guests with relaxing and charming environments. Our exclusive on-site restaurant presents a delightful selection of local and international specialties, complemented by a wine list featuring carefully chosen prestigious labels. The versatile indoor and outdoor spaces of the property, along with the expansive parks surrounding the villa, create the perfect setting for hosting events of every kind. At Villa Cariola, every moment becomes an unforgettable experience.

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, Wedding, MICE

ACCOMMODATION OFFERED

Hotel 4*, Villas/Historic Venues, Bed and Breakfast, Congress & Meeting Venues

SERVICES OFFERED

Event / Team building local organizer, Wedding Location, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA VENETO		LE GUAITE DI NOEMI	
ORGANISATION TYPE		CONTACT NAME	
Seller - Food & Wine		Noemi Pizzighella	
ADDRESS		PHONE	
Via Capovilla 20 - 37030 Mezzane di Sotto (VR)		+39 3428063564	
E-MAIL		WEBSITE	
visit@leguaite.it		www.leguaite.it	

DESCRIPTION

Le Guaite di Noemi is a small boutique winery in Valpolicella, located on a hill overlooking the beautiful Mezzane Valley. A place suspended between light and silence, set among the most renowned hills of eastern Valpolicella.

At 500 meters above sea level, the wind gently embraces the vineyards and time becomes the true protagonist.

Production is intentionally rare — just 25,000 bottles per year — and each wine rests for 6 to 12 years before being released to the world. We do not follow the market; we follow the natural rhythm of patience. Amarone, Valpolicella and our most distinctive labels are crafted to stand the test of time, expressing depth, elegance, authenticity, and a profound connection to the land.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Food & Wine

SERVICES OFFERED

Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA VENETO	RELAIS VILLA ALMA
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Diego Pippa
ADDRESS	PHONE
Via Breara 13 - 37011 Bardolino (VR)	+39 3403773167
E-MAIL	WEBSITE
info@villaalma.it	www.relaisvillaalma.it

DESCRIPTION

Relais Villa Alma is a quiet luxury relais with 7 suites, set among olive groves and vineyards in Costermano sul Garda, near Lake Garda and Verona. Housed in a finely restored 18th-century villa, the property preserves its classical elegance while offering privacy, wellbeing and authentic Italian charm. The wellness experience includes a spa, swimming pools, outdoor hot tubs immersed in the woods, and a forest sauna. The pools are sanitised exclusively through ozone-based treatment, with no chlorine. Relais Villa Alma is ideal for couples, FIT travellers, exclusive-use stays, intimate celebrations and refined food-and-wine escapes on Lake Garda. Upon request, we are also pleased to introduce selected iconic venues in the area, including the beautiful estate of Villa Cordevigo, for complementary experiences or tailored event opportunities.

TARGET CUSTOMERS

Groups, Individuals / FIT, Senior, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, MICE, Thermal Resort

ACCOMMODATION OFFERED

Hotel 5*, Villas/Historic Venues

SERVICES OFFERED

Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION		COMPANY	
LAKE GARDA VENETO		RUBINELLI VAJOL	
ORGANISATION TYPE		CONTACT NAME	
Seller - Food & Wine		Elena Scienza	
ADDRESS		PHONE	
Via Paladon 31 - San Pietro in Cariano (VR)		+39 34739828781	
E-MAIL		WEBSITE	
info@rubinellivajol.it		www.rubinellivajol.it	

DESCRIPTION

RUBINELLI VAJOL is managed by the second and third generation of the engineer Giorgio Rubinelli, respectively his two sons, Renzo and Alberto, and his nephews, Nicola and Elena. The beautiful restored tufa country house surrounded by its vineyards was bought by the father of Giorgio, Gaetano Rubinelli, in 1953 since he was fascinated by the perfect setting of his native land. Gaetano Rubinelli projected and built the Chievo Dam along the river Adige. Ten hectares of vineyards in a single body land define the "Cru VAJOL". With the six classic Valpolicella wines, the RUBINELLI family is the only producer of this Cru. We produce around 80.000 each year. While talking about "traditional method" for producing our wines, we refer to different decisions taken in the vineyards and in the winery: the harvest is carried out manually; the return to Molinara and Oseleta grapes, native varieties; cherry flavour, freshness and fine acidity as constant feature of our valpolicella classico; the rest in the big oak barrels as well as in the bottles.

NOTES

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wedding

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA VENETO	TENUTA SANTA MARIA
ORGANISATION TYPE	CONTACT NAME
Seller - Food & Wine	Sara Albertini
ADDRESS	PHONE
Località Novare 1 - Arbizzano di Negrar (VR)	+39 3514395473
E-MAIL	WEBSITE
booking@tenutasantamaria.wine	www.tenutasantamaria.wine

DESCRIPTION

Welcome to Tenuta Santa Maria, where art, poetry, and viticulture have flourished since the 16th century. Brothers Giovanni and Guglielmo Bertani are dedicated to preserving Verona's winemaking legacy, continuing the work of their father, the renowned winemaker Gaetano Bertani. The estate in Arbizzano di Negrar boasts a neoclassical complex with a frescoed villa, a monumental winery, and ancient vineyards, recognized as national landmark for their cultural and enological significance. Historically, it was a hub for Romantic era literary salons and has been celebrated for its excellent wines, praised by poets like Ippolito Pindemonte. Guests can delve into history while tasting wines from a site crucial to Valpolicella's wine evolution, including modern Amarone and the Guyot method.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, Wedding, MICE, LGBTQ Tourism

SERVICES OFFERED

Tour Guides, Rental Services, Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE GARDA VENETO		VERONAINTOUR	
ORGANISATION TYPE		CONTACT NAME	
Seller - Incoming Agency / DMC		Giorgia Gaburro	
ADDRESS		PHONE	
Via Marconi 6 - 37069 Villafranca (VR)		+39 0457900685	
E-MAIL		WEBSITE	
veronaintour@veronaintour.com		www.veronaintour.com	

DESCRIPTION

Veronaintour is driven by passion, enthusiasm, and awareness. They are committed to creating a positive work environment and caring for the well-being of their clients, promoting values of social, ethical, and environmental sustainability. Their offerings include tailored events such as team-building activities, wedding proposals, and bachelorette parties, with special attention to detail and customization to meet the specific needs of their clients.

The main goal is to create unique and authentic experiences that leave a lasting impression on the hearts and minds of participants.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, LGBTQ Tourism, Thermal Resort, Golf Resort

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Hotel 4*, Hotel 5*, Residences, Bed and Breakfast

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE GARDA VENETO	VERONAUP
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Valeria Zendrini
ADDRESS	PHONE
Via Sommacampagna 63/h - 37137 Verona	+39 0458009844
E-MAIL	WEBSITE
info@veronaup.com	www.veronaup.com

DESCRIPTION

VeronaUp was born from the evolution of VeronaBooking founded by Verona Hotels Associations over 30 years ago.

Thanks to the experience gained, we are specialized in tourist services for the business world. We offer support for booking rooms with a network of over 80 accommodation facilities. For all the companies and agencies that choose our city and its territory, we provide assistance in organizing exclusive events and experiences, from food and wine to art, from culture to sport and from slow tourism to entertainment. We offer tailor-made team building and incentive solutions for your collaborators, to rediscover team spirit by sharing authentic emotions in a setting of great beauty.

TARGET CUSTOMERS

Groups, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, MICE

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*, Hotel 5*, Congress & Meeting Venues, Hotel Association

SERVICES OFFERED

Tour Guides, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION	COMPANY
LAKE IDRO	VISIT VALLE SABBIA - LAKE IDRO
ORGANISATION TYPE	CONTACT NAME
Seller - DMO / Tourism Board	Letizia Simoni
ADDRESS	PHONE
Via Generale Reverberi, 2 - 25078 Vestone (BS)	+39 3756221121
E-MAIL	WEBSITE
info@vallesabbia.info	www.vallesabbia.info

DESCRIPTION

Visit Valle Sabbia is the tourist board that operates in Valle Sabbia and Lake Idro area. Valle Sabbia is a valley situated in the eastern part of province of Brescia. It is the perfect destination for nature lovers, but also for culture enthusiasts. Hiking, biking, rock climbing, ferrata, paragliding are just some of the activities that can be enjoyed in the valley.

Lake Idro is a paradise for water sports and relax, as it offers the chance to practice windsurfing, kayak, sup, kitesurf, canoeing and sailing in a beautiful environment. On its western shore is located the Rocca d'Anfo, the largest Napoleonic fortress in Italy. This military complex was built in the 15th century from the Venetian Republic and notably enlarged during the Napoleonic Era.

TARGET CUSTOMERS

Families, Individuals / FIT

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Lakes, Mountain

ACCOMMODATION OFFERED

Apartments, Camping / Glamping

SERVICES OFFERED

DMO / Tourist Board

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY	
LAKE MAGGIORE LOMBARDIA	AL BORDUCAN	
ORGANISATION TYPE	CONTACT NAME	
Seller - Accommodation	Riccardo Santinon	
ADDRESS	PHONE	
Via Beata Caterina Moriggi 43 - 21100 Varese	+39 3420023569	
E-MAIL	WEBSITE	
info@borducangift.com	www.borducan.com	

DESCRIPTION

Caffè del Borducan and Albergo Colonne are two precious boutique hotels at the top of Santa Maria del Monte, in the heart of the UNESCO site of Sacro Monte di Varese. Perched above Lake Varese and surrounded by the forests of Campo dei Fiori Natural Park, these historic houses offer a rare blend of heritage, nature and authentic Italian hospitality. The Caffè del Borducan, founded in the 19th century, is famous for its elegant Liberty-style atmosphere and for the historic Elixir al Borducan, a unique orange and herbal liqueur created more than 150 years ago. Today it welcomes guests in a charming restaurant and romantic rooms where tradition, gastronomy and storytelling meet. Just a few steps away, Albergo Colonne overlooks the breathtaking panorama of the Prealps and the Lombard lakes. With its quiet terraces and refined rooms, it offers an intimate retreat for travellers seeking beauty, tranquillity and inspiration.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Package Tourism, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, Wedding

ACCOMMODATION OFFERED

Hotel 4*, Villas/Historic Venues, Bed and Breakfast

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE MAGGIORE LOMBARDIA		ARCHEOLOGISTICS	
ORGANISATION TYPE		CONTACT NAME	
Seller - Local Guides		Marina Albeni	
ADDRESS		PHONE	
Via Italia 21 - 21040 Carnago (VA)		+39 3288377206	
E-MAIL		WEBSITE	
info@archeologistics.it		www.archeologistics.it	

DESCRIPTION

Archeologistics promotes and recounts the cultural heritage of the province of Varese and Lake Maggiore: we are tour guides and archaeologists who work in museums and historical monuments, but also in the lake and mountain areas of the province. We work with our clients to design tours tailored to their needs and requests, allowing them to discover the Varese area with our guides, on foot or by bicycle.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Lakes, Mountain

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Experiences

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY	
LAKE MAGGIORE LOMBARDIA	B&B HOTEL MALPENSA LAGO MAGGIORE	
ORGANISATION TYPE	CONTACT NAME	
Seller - Accommodation	Marina Borgonovo	
ADDRESS	PHONE	
Via G. Leopardi 1 - 20123 Milano	+39 3881268230	
E-MAIL	WEBSITE	
marina.borgonovo@hotelbb.com	www.hotel-bb.com	

DESCRIPTION

B&B HOTELS, an international chain with more than 900 properties in Europe, 90 of them in Italy, offers design hotels in central, secondary and easily accessible locations, suitable for both business and leisure customers.

Our aim is to satisfy every request and need of our welcome guests.

Every room at B&B HOTELS' 3 and 4-star hotels features air conditioning, a comfortable en-suite bathroom, parking options for guests, often free of charge, and super fast Wi-Fi is always included in room rates, as well as a Smart TV with free Sky channels. Your pets can spend the night with you for a small supplementary fee.

TARGET CUSTOMERS

Families; Groups; Individuals / FIT, Senior, Package Tourism, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, MICE, LGBTQ Tourism

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*

SERVICES OFFERED

Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION	COMPANY
LAKE MAGGIORE LOMBARDIA	HOTEL DE CHARME
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Stefano Besani
ADDRESS	PHONE
Viale de Angeli 46 - 21014 Laveno Mombello (VA)	+39 0332667313
E-MAIL	WEBSITE
info@laveno-hotel.com	www.laveno-hotel.com

DESCRIPTION

Situated directly on the eastern shore of Lake Maggiore, Hotel de Charme Laveno combines historic charm with modern comfort. Where a ceramic factory once stood, the Pohl family has created a four-star boutique hotel dedicated to relaxation, quality and design. The hotel is part of a pedestrian complex surrounded by modern architecture and green areas. The apartments, designed by renowned architectural studios, encircle the hotel – with mountains in the background and uninterrupted views of the lake. A boat trip, a discovery, an idea: the Pohl family found an abandoned ceramic factory on the eastern shore of Lake Maggiore – and saw more than just its past. Today, Hotel de Charme Laveno stands here: a four-star boutique hotel focused on design, tranquility and quality. It is surrounded by modern apartments in a pedestrian area, designed by leading Italian architectural studios.

TARGET CUSTOMERS

Individuals / FIT, Luxury

TRAVEL PRODUCT OFFERED

Lakes

ACCOMMODATION OFFERED

Apartments, Hotel 4*

SERVICES OFFERED

Rental Services, Transfer Services, Catering and Restaurant Services, Cooking Classes, Boat Tours / Lake Navigation

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE MAGGIORE LOMBARDIA	PALACE GRAND HOTEL
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Marco De Marco
ADDRESS	PHONE
Via Luciano Manara 11 - 21100 Varese	+39 3440746247
E-MAIL	WEBSITE
direzione.varese@ipalazzihotels.com	www.palacevarese.com

DESCRIPTION

At the Palace Grand Hotel in Varese, we pride ourselves on offering a unique blend of luxury and historic charm. Nestled in the picturesque Italian landscape, our hotel combines stunning architecture with modern amenities to create an unforgettable experience for our guests. We cater to both leisure and business needs, providing versatile event spaces and exceptional service to ensure every occasion is a success. Join us to experience the elegance and hospitality that define our commitment to excellence.

TARGET CUSTOMERS

Groups, Individuals / FIT, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wellness, Wedding, MICE

ACCOMMODATION OFFERED

Hotel 4*

SERVICES OFFERED

Catering and Restaurant Services, Wedding Location, Event / Congress Location, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE MAGGIORE LOMBARDIA		RELAIS VILLA PORTA	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Thomas Schmidt	
ADDRESS		PHONE	
Via A. Palazzi n. 1- Colmegna - Luino (VA)		+39 3428034364	
E-MAIL		WEBSITE	
residentmanager@villaporta.style		www.villaporta.style	

DESCRIPTION

The poetry of the places and the harmony of the spaces are reflected by the mirrors, furnishings, and finishes of the elegant Villa Porta rooms, ideal for stays of comfort and relaxation. Thirty Rooms & Suites are ready to offer you unforgettable moments: for a romantic getaway, for a stay with your family, and with your four-legged friends.

All rooms are located in the ancient private residence, offering a unique setting that is never the same, even among rooms of the same category. Each room is unique and special! The lake view and the care in furnishings are common elements of all rooms and suites.

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wedding, MICE, LGBTQ Tourism

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Hotel 4*, Residences, Bed and Breakfast, Congress & Meeting Venues

SERVICES OFFERED

Rental Services, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE MAGGIORE LOMBARDIA	VARESE CONVENTION & VISITORS BUREAU
ORGANISATION TYPE	CONTACT NAME
Seller - DMO / Tourism Board	Lisa Tondini
ADDRESS	PHONE
Via Carrobbio 2 - 21100 Varese	+39 3345826068
E-MAIL	WEBSITE
lisa.tondini@vareseturismo.it	www.vareseturismo.it

DESCRIPTION

Surrounded by lakes, Varese offers gardens and breathtaking landscapes. Not far from Milan and Switzerland and connected by Malpensa airport, Varese has tourist attractions and accommodation. This strategic location makes Varese an ideal destination to explore the beauty and culture of Northern Italy remaining close to major transportation hubs and the stunning landscapes.

Varese Convention&Visitors Bureau represents tourism companies, it manages accommodation, business and leisure activities. Companies, individuals and groups can turn to the VCVB when they want to organise events, access services for booking accommodation, organise trips and guided tours offering tailor made solutions.

Varese the land of lakes! Embark on an experience on Lake Maggiore, where cruises reveal the beauty of the destination.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wedding, MICE, Golf Resort

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/ Historic Venues, Bed and Breakfast, Congress & Meeting Venues, Hotel Association

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, DMO / Tourist Board, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION	COMPANY
LAKE MAGGIORE LOMBARDIA	VARESE DESTINATION WEDDING
ORGANISATION TYPE	CONTACT NAME
Seller - Other	Chiara Onorati
ADDRESS	PHONE
Piazza Monte Grappa 5 - Varese	+39 0332295111
E-MAIL	WEBSITE
info@varesedestinationwedding.it	www.varesedestinationwedding.it

DESCRIPTION

Varese Destination Weddings is a project initiated by the Camera di Commercio di Varese, with the aim of increasing the flow of tourists and visitors while extending their time spent in the area. The goal is to stimulate local economic growth through wedding tourism by promoting the beauty of Varese and enhancing both hospitality and catering services. Marketing efforts targeting this sector aim to boost the wedding and tourist economy of the area. The Varese Destination Wedding project seeks to enhance the area's attractiveness in the wedding sector through various initiatives, with the development of cooperation between sector operators being a priority. Additionally, the programme includes the creation of training courses to improve the skills of operators, promotional campaigns nationally and internationally, the development of a web portal with a strong social media presence, and participation in specialised trade fairs.

TARGET CUSTOMERS

Luxury

TRAVEL PRODUCT OFFERED

Lakes, Mountain, Wedding

ACCOMMODATION OFFERED

Congress & Meeting Venues, Hotel Association

SERVICES OFFERED

Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE MAGGIORE PIEMONTE	BLUE RELAIS MAGGIORE
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Ivano Lunardi
ADDRESS	PHONE
Via Sempione 182 - 28053 Castelletto Ticino (NO)	+39 0331920554
E-MAIL	WEBSITE
reservations@bluerelais-maggiore.com	www.bluerelais-maggiore.com

DESCRIPTION

An american style hotel on the shores of Lake Maggiore, ideal for individual and groups willing to explore and discover the province of Novara and its gems. Just steps away from the main highways of the Italian north west, it is the perfect starting point of everyone's holiday.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, LGBTQ Tourism

ACCOMMODATION OFFERED

Hotel 4*

SERVICES OFFERED

Catering and Restaurant Services, Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE MAGGIORE PIEMONTE		BOUTIQUE HOTEL RISTOLOUNGE ELVEZIA	
ORGANISATION TYPE		CONTACT NAME	
Seller - Food & Wine		Michela Modena	
ADDRESS		PHONE	
Via De Martini 35 - Stresa (VB)		+39 032330043	
E-MAIL		WEBSITE	
info@elvezia.it		www.elvezia.it	

DESCRIPTION

Boutique Hotel Elvezia offers its guests and unforgettable stay in the romantic setting of Isola Bella on Lake Maggiore.

The existing building of the Elvezia hotel was obtained from the restoration of an old house in the old town. The 8 rooms are bright and cozy, elegantly furnished in a classic-modern style and face the Borromean Gulf or the charming medieval alleys of the island.

Ristolounge Elvezia, surrounded by the unique scenery of Isola Bella, has managed to maintain the aristocratic charm of the Isola Bella. The chef and its team prepare traditional local dishes with a twist, classic dishes from the Italian culinary heritage as well as innovative creations with unexpected taste combinations.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Food & Wine, Lakes, MICE

ACCOMMODATION OFFERED

Villas/Historic Venues

SERVICES OFFERED

Catering and Restaurant Services

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE MAGGIORE PIEMONTE	CANTINE COGO
ORGANISATION TYPE	CONTACT NAME
Seller - Food & Wine	Stefania Cogo
ADDRESS	PHONE
Via Madonna 33 bis - 28013 Gattico-Veruno (NO)	+39 3385333662
E-MAIL	WEBSITE
info@cantinecogo.it	www.cantinecogo.it

DESCRIPTION

At Cantine Cogo, we take pride in crafting exceptional wines that reflect the rich heritage of our region. Our family-owned vineyard combines traditional winemaking techniques with modern innovation, allowing us to produce distinctive varieties that delight the senses. We are dedicated to sustainability and quality, our entire production is certified organic.

Our winery is located in the heart of the vineyards. We provide guided tours of our vineyard and cellar, which are then followed by tastings of our organic wines, with the addition of local cured meats and cheeses. We also offer vineyard picnics for couples or small groups to relax and immerse themselves in the nature.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT

TRAVEL PRODUCT OFFERED

Food & Wine

SERVICES OFFERED

Experiences, Wine/Olive Oil/Food Tasting

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE MAGGIORE PIEMONTE		CASTELLO DAL POZZO RESORT	
ORGANISATION TYPE		CONTACT NAME	
Seller - Accommodation		Guendalina Dal Pozzo	
ADDRESS		PHONE	
Via Visconti 8 - 28040 Oleggio Castello (NO)		+39 3356121362	
E-MAIL		WEBSITE	
frontoffice@castellodalpozzo.com		www.castellodalpozzo.com	

DESCRIPTION

A place where it is possible to escape from the habitual, where time stands still and emotions are given free reign. A place where it is possible to rediscover the pleasure of small gestures. Where positive and happy thoughts can be created, celebrated and shared.

The romantic resort, composed of the Castello, Palazzo and Stables, offers 46 beautiful rooms, a gourmet restaurant "Le Fief", an American Bar, the Dan Garden Lounge and an outdoor swimming pool with its dedicated "Folia Life" pool bar, all enveloped in 50 acres of park, in a dream location between Lake Orta and Lake Maggiore and only 30 minutes from Malpensa international Airport..

TARGET CUSTOMERS

Families, Individuals / FIT, Senior, Luxury

TRAVEL PRODUCT OFFERED

Lakes

ACCOMMODATION OFFERED

Hotel 5*

SERVICES OFFERED

Wedding Location, Experiences, Cooking Classes, Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE MAGGIORE PIEMONTE	CONSORZIO MAGGIORE
ORGANISATION TYPE	CONTACT NAME
Seller - Tour Operator / Travel Agency	Gaia Di Sessa
ADDRESS	PHONE
Via Canna 9 - 28921 Verbania	+39 3713705596
E-MAIL	WEBSITE
sales@consorzio-maggiore.eu	www.visit-lakemaggiore.com

DESCRIPTION

Consorzio Maggiore is a tour operator specialised in the design of tailor-made travel itineraries for travel agencies and individual clients.

We offer a comprehensive range of services, including hotel accommodations, licensed tour guides, excursions and outdoor activities—such as canyoning, rafting, via ferrata routes, and e-biking—as well as artistic, cultural, and religious itineraries. Our portfolio also features tastings of premium Piedmontese products, including wines, cheeses, and cured meats, along with lake cruises and many other experiences. Consorzio Maggiore is also active in the organization of events, including conferences and corporate meetings, and in the planning and management of MICE travel. Our area of operation covers Lake Maggiore, Lake Orta, and the Ossola Valleys, and extends to Lombardy—including Milan and the major Northern Italian lakes (Lake Como and Lake Garda)—as well as Switzerland. We cater to all market segments, including the luxury travel sector.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE

ACCOMMODATION OFFERED

Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/Historic Venues, Bed and Breakfast, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location-Boat Tours / Lake Navigation

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE MAGGIORE PIEMONTE		ENTE GIARDINI BOTANICI VILLA TARANTO	
ORGANISATION TYPE		CONTACT NAME	
Other		Giuliana Zanzola	
ADDRESS		PHONE	
Via V. Veneto 111 - Verbania Pallanza		+39 0323556667	
E-MAIL		WEBSITE	
info@villataranto.it		www.villataranto.it	

DESCRIPTION

At the Botanical Gardens of Villa Taranto, we are dedicated to the conservation and promotion of botanical heritage. Our stunning gardens, located on the shores of Lake Maggiore, boast a diverse collection of plants from around the world, showcasing the beauty and importance of biodiversity. The 16 hectares park houses 20.000 plants of particular botanic value and more than 80.000 blooming bulbous specimens, while over 15.000 border plants cover the numerous flowerbeds. It is a real work of art generated in 1931 by Captain Neil McEacharn's botanic passion, that every year allows thousands of visitors to enjoy spectacular moments of incomparable wonder. Together, we can foster a greater appreciation for the natural world and inspire future generations to protect our planet.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Lakes, Wellness

SERVICES OFFERED

Experiences

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE MAGGIORE PIEMONTE	GRAND HOTEL MAJESTIC
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Francesca Loprete
ADDRESS	PHONE
Via Veneto 32 - Verbania Pallanza	+39 3498219080
E-MAIL	WEBSITE
gm@grandhotelmajestic.it	www.grandhotelmajestic.it

DESCRIPTION

At Grand Hotel Majestic in Verbania, we pride ourselves on providing a unique blend of luxury, comfort, and breathtaking views of Lake Maggiore. Our hotel offers elegantly furnished rooms and exceptional amenities designed to make every guest's stay memorable. We are committed to delivering outstanding service, whether for business or leisure, ensuring an unforgettable experience in a stunning natural setting. Join us as we host events that foster meaningful connections and collaborations in a refined atmosphere.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, LGBTQ Tourism, Golf Resort

ACCOMMODATION OFFERED

Apartments, Hotel 4*, Residences, Villas/Historic Venues

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
LAKE MAGGIORE PIEMONTE		SAPORI DMC	
ORGANISATION TYPE		CONTACT NAME	
Seller - Incoming Agency / DMC		Monica Cardoli	
ADDRESS		PHONE	
Via de Martini 35 - Stresa (VB)		+39 032331598	
E-MAIL		WEBSITE	
saporiditalia@stresa.it		www.dmclakemaggiore.com	

DESCRIPTION

Sapori d'Italia is a trusted tour operator and DMC based in Stresa, on the beautiful Lake Maggiore. We offer a variety of tailor-made travel experiences for individuals, groups, and MICE clients. Our expert team specializes in creating unforgettable itineraries that highlight the region's natural beauty, cultural heritage, and authentic Italian charm.

Whether you're looking for a relaxing holiday, an adventurous exploration, or a corporate event venue, we provide personalized services to meet your needs and ensure a memorable experience.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, MICE

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/ Historic Venues, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
LAKE MAGGIORE PIEMONTE	TERRE BORROMEO LAGO MAGGIORE
ORGANISATION TYPE	CONTACT NAME
Other	Rossella Mazzola
ADDRESS	PHONE
Palazzo Borromeo, Isola Bella - Stresa (VB)	+39 0323933478
E-MAIL	WEBSITE
trade@terreborromeo.it	www.terreborromeo.it

DESCRIPTION

Terre Borromeo includes:

Isola Bella – a place of enchantment, where history, art and nature blend in an extraordinary baroque setting.

Isola Madre – a peaceful Eden and the largest of the Borromeo Islands, renowned for its botanical treasures.

Rocca di Angera – a fairy-tale fortress overlooking the lake, with historic halls, secret passageways and a timeless garden.

Castelli di Cannero (New Opening) – the ancient fortress reborn as an immersive multimedia museum.

Parco Pallavicino – an 18-hectare park where rare botanical species and free-roaming wildlife live in harmony.

Parco del Mottarone – one mountain, seven lakes, endless emotions.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wedding, MICE, LGBTQ Tourism

ACCOMMODATION OFFERED

Apartments

SERVICES OFFERED

Tour Guides, Transfer Services, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
TRENTINO LAKES		MOLVENO HOLIDAY	
ORGANISATION TYPE		CONTACT NAME	
Seller - DMO / Tourism Board		Luisa Callegari	
ADDRESS		PHONE	
Piazza Marconi 1 - Molveno (TN)		+39 3282253646	
E-MAIL		WEBSITE	
marketing@molveno.it		www.visitmolveno.it	

DESCRIPTION

The members of Molveno Holiday are all the tourist actors of Molveno, both private and institutional: Hotels, lodges, restaurants, refuges, bars, Molveno towns, campsites, Molveno cable cars, apartments.

Our aim is to facilitate the knowledge of Molveno and to give answers to the questions of those who wish to visit us

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, MICE, LGBTQ Tourism

ACCOMMODATION OFFERED

Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Bed and Breakfast, Congress & Meeting Venues, Camping / Glamping, Hotel Association

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, DMO / Tourist Board, Event / Team building local organizer, Wedding Location, Experiences, Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
TRENTINO LAKES	PAGANELLA DOLOMITI BOOKING
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Christian Vivari
ADDRESS	PHONE
Piazzale Paganella 4 - Molveno (TN)	+39 3488555373
E-MAIL	WEBSITE
sales@paganelladolomitibooking.it	www.paganelladolomitibooking.it

DESCRIPTION

At Paganella Dolomiti Booking, we are dedicated to providing exceptional travel experiences in the breathtaking Dolomites region. We specialize in connecting visitors with a wide range of accommodations, adventures, and local services that showcase the natural beauty and culture of our area. Our team is passionate about helping travelers discover the best that Paganella has to offer, ensuring unforgettable memories and personalized service every step of the way. Join us in promoting the charm and allure of this stunning destination to businesses and adventurers alike.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, MICE

ACCOMMODATION OFFERED

Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Bed and Breakfast, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
TRENTINO LAKES		VALSUGANA LAGORAI TOURIST BOARD	
ORGANISATION TYPE		CONTACT NAME	
Seller - DMO / Tourism Board		Patrizio Andreatta	
ADDRESS		PHONE	
Via G. Avancini 4 - Levico Terme (TN)		+39 0461727700	
E-MAIL		WEBSITE	
info@visitvalsugana.it		www.visitvalsugana.it	

DESCRIPTION

Valsugana and Lagorai offer a summer on the beaches of Caldonazzo and Levico lake; a thermal well-being thanks to the iron-arsenical waters of Levico and Vetriolo Spa; a variety of trails for the two-wheels lovers with a cycling path of 80 km and 300 km of MTB routes; the Lagorai mountain chain, one of the most natural areas of Trentino with wonderful hikes and an authentic hospitality tradition with quality and cozy accommodation.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Thermal Resort

ACCOMMODATION OFFERED

Apartments, Hotel 3*, Hotel 4*, Residences, Bed and Breakfast, Camping / Glamping

SERVICES OFFERED

DMO / Tourist Board

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY	
VARIOUS	3D - ITALY INCOMING TOUR OPERATOR	
ORGANISATION TYPE	CONTACT NAME	
Seller - Incoming Agency / DMC	Serena Schiavi	
ADDRESS	PHONE	
Via Carloni 8 - 22100 Como	+39 3482728086	
E-MAIL	WEBSITE	
serena@3d-group.it	www.3d-group.it	

DESCRIPTION

3D Group was founded in 1984 in Lake Como, Italy, and has grown into a leading Italy-based inbound tour operator.

We specialize in tailor-made travel programs across Golf, Sports, Educational and Leisure sectors, delivering high-quality, customized experiences for international partners and their clients.

TARGET CUSTOMERS

Groups, Individuals / FIT, Senior, Package Tourism, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wellness, MICE, Thermal Resort, Golf Resort

ACCOMMODATION OFFERED

Hotel 4*, Hotel 5*, Residences, Villas/Historic Venues, Bed and Breakfast, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

SERVICES OFFERED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Iseo, Lake Garda Lombardia, Lake Garda Veneto

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
VARIOUS		ATL TERRE DELL'ALTO PIEMONTE	
ORGANISATION TYPE		CONTACT NAME	
Seller - DMO / Tourism Board		Edoardo Biunno	
ADDRESS		PHONE	
Viale Garibaldi 96 - 13100 Vercelli		+39 016158002	
E-MAIL		WEBSITE	
info@terrealtopiemonte.it		www.terrealtopiemonte.it	

DESCRIPTION

The Local Tourist Reception and Promotion Agency - ATL "Terre dell'Alto Piemonte" organizes local tourism activities for the areas of Biella, Novara, Vercelli, and Valsesia. Its role is to organize activities to welcome, inform, and promote local tourism, assist visitors, promote and implement initiatives aimed at enhancing local tourism resources, as well as meetings and events to attract tourists and make their stay enjoyable. Tourism plays an important and attractive role in developing knowledge of our artistic, architectural, outdoor and gastronomic traditions.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Golf Resort

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Residences, Bed and Breakfast, Camping / Glamping, Hotel Association

SERVICES OFFERED

DMO / Tourist Board

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	AZIENDA VITIVINICOLA PIETRO CASSINA
ORGANISATION TYPE	CONTACT NAME
Seller - Food & Wine	Pietro Cassina
ADDRESS	PHONE
Via IV Novembre 171 - Lessona (BI)	+39 3332518903
E-MAIL	WEBSITE
info@pietrocassina.it	www.pietrocassina.it

DESCRIPTION

Pietro Cassina personally manages, with the help of his wife and children, a small winery of approximately 7 hectares in Lessona, in Alto Piemonte. The vineyards have been in his family for several generations.

Tradition, Passion, Ambition.

By maintaining our philosophy, we hope to continually improve quality, producing elegant wines suitable for both everyday consumption and special occasions. The winery is located in Lessona, in the province of Biella, a small village in northeastern Piedmont surrounded by hills and mountains, a short distance from Monte Rosa and Turin.

The property extends over approximately 7 hectares of vineyards, as well as several hectares of surrounding woodland, creating a unique microclimate for growing Nebbiolo.

TARGET CUSTOMERS

Families, Groups, Package Tourism, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Mountain, LGBTQ Tourism

ACCOMMODATION OFFERED

Camping / Glamping, Hotel Association

SERVICES OFFERED

Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
VARIOUS		BACCHUS TOUR	
ORGANISATION TYPE		CONTACT NAME	
Seller - Incoming Agency / DMC		Marco Donda	
ADDRESS		PHONE	
25010 San Felice del Benaco (BS)		+39 33515084246	
E-MAIL		WEBSITE	
marco@bacchustour.com		www.bacchustour.com	

DESCRIPTION

Bacchus Tour is an incoming tour operator specializing in wine and food experiences across Franciacorta, Lake Iseo, Brescia, Bergamo, Lake Garda, Valpolicella, and Valtellina. Our goal is to offer authentic journeys that let guests discover Italy through its wines, cuisine, landscapes, and culture. Thanks to deep local knowledge and a trusted network of partners, we design tailor-made itineraries for individual travelers, small groups, and corporate incentives, ensuring comfort and authenticity in every detail. We arrange private transportation, certified guides and sommeliers, boutique hotels, bike and boat tours, winery visits, and exclusive tastings. Each tour combines the best of gastronomy, nature, and local traditions for a truly immersive experience. With dedication and passion, Bacchus Tour invites travelers to experience the essence of Northern Italy.

TARGET CUSTOMERS

Groups, Individuals / FIT, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, MICE

ACCOMMODATION OFFERED

Hotel 4*, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation

DESTINATION REPRESENTED

Lake Como, Lake Iseo, Lake Garda Lombardia

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	BUGELLA WELCOME BY SCARAMUZZI VIAGGI
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Massimo Canavera
ADDRESS	PHONE
Via Bora 9 - 13900 Biella	+39 3355744184
E-MAIL	WEBSITE
info@bugellawelcome.com	www.bugellawelcome.com

DESCRIPTION

We work with tour operators and travel agents to create tailor-made experiences, combining leisure and corporate incentive travel in Northwest Italy. For over 15 years, through Bugella Welcome, we have been designing exclusive itineraries in Piedmont, the Aosta Valley, Lombardy, and Liguria, dedicated to small groups, individual travellers, and also high-end corporate incentive events. We are the ideal B2B partner for those who want to offer their clients an unforgettable trip, both in leisure time and in corporate incentive experiences. Authenticity, culture, food and wine, active adventures, and relaxation—every package is bespoke, designed to surprise and build lasting loyalty. If you want to offer a premium experience, get in touch: together we will create your next success.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Business

NOTES

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, MICE, Golf Resort

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Residences, Villas/Historic Venues, Bed and Breakfast, Congress & Meeting Venues, Camping / Glamping, Hotel Association

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino, Other Trentino lakes



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
VARIOUS		CALDANA EUROPE TRAVEL	
ORGANISATION TYPE		CONTACT NAME	
Seller - Incoming Agency / DMC		Claudia Rizzi	
ADDRESS		PHONE	
Via Tonale 96 - 38010 San Michele all'Adige (TN)		+39 3404286052	
E-MAIL		WEBSITE	
claudia@caldana.it		www.caldanatravel.eu	

DESCRIPTION

We are Caldana Europe Travel, a dynamic tour operator active in Italy and across Europe since 1954. For over 70 years, we've been creating unique itineraries, discovering new destinations, and introducing our clients to local customs and traditions, combining classic and innovative experiences. Based on Lake Garda, with a second office in Trentino and several European branches, we specialize in tailor-made travel: bike tours, trekking, and winter experiences including skiing and snow adventures. Every journey is crafted to your needs, led by our experienced tour leaders who truly make the difference. We own a private fleet of vans, minibuses, and De Luxe coaches, all equipped with modern comforts and amenities, driven by skilled, friendly, and attentive drivers. From exclusive dining to theater shows and must-see exhibitions, our creativity knows no limits

TARGET CUSTOMERS

Groups

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain

SERVICES OFFERED

Incoming Agencies / DMC

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino, Other Trentino lakes

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	CITY OF BRESCIA
ORGANISATION TYPE	CONTACT NAME
Seller - DMO / Tourism Board	Barbara Panteghini
ADDRESS	PHONE
C.da del Carmine 20 - 25122 Brescia	+39 0302978379
E-MAIL	WEBSITE
bpanteghini@comune.brescia.it	www.brescialatuacittaeuropea.com

DESCRIPTION

The Destination Manager Department of Brescia City promotes the UNESCO site Longobards in Italy, historical, artistic and food & wine experiences of the city in national and international tourist markets, together with inhouse companies and foundations.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, MICE

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*, Hotel 5*, Bed and Breakfast, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, DMO / Tourist Board

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
VARIOUS		CNA LOMBARDIA	
ORGANISATION TYPE		CONTACT NAME	
Seller - Incoming Agency / DMC		Silvia Boccetti	
ADDRESS		PHONE	
Via Marco d'Aviano 2 - 20124 Cornaredo (MI)		+39 3469730742	
E-MAIL		WEBSITE	
boccetti@cnalombardia.it		www.cnalombardia.it	

DESCRIPTION

CNA Turismo e Commercio Lombardia connects international buyers with a network of over 3,000 artisan and tourism-related enterprises across the region. Our portfolio spans Milan, Lake Como, Franciacorta, Valtellina, Cremona, Mantua and many other destinations

- High-end hospitality and transport services (luxury NCC, premium coaches, private boats, exclusive venues)
- Food & wine production (wineries, lake fish artisans, award-winning breweries and spirits, niche food makers)
- Fashion and design ateliers, creative districts and manufacturing excellence
- Cultural experiences, master luthiers, artistic workshops and heritage routes
- Outdoor and sport activities, including e-bike tours and active experiences
- Craftmanship-based immersive visits, opening the doors of authentic production sites

TARGET CUSTOMERS

Families, Groups, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding

ACCOMMODATION OFFERED

Hotel 5*, Villas/Historic Venues, Bed and Breakfast

SERVICES OFFERED

Tour Guides, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

DESTINATION REPRESENTED

Lake Como, Lake Garda Lombardia, Lake Iseo

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	DMC PONTEDILEGNO-TONALE
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Sara Ferrari
ADDRESS	PHONE
Via F.lli Calvi 53 - 25056 Ponte di Legno (BS)	+39 3451151284
E-MAIL	WEBSITE
sales@pontedilegnotonale.com	www.pontedilegnotonale.com

DESCRIPTION

Pontedilegno-Tonale ideal place for mountain lovers. Summer: the untouched nature of two National Parks, walking routes, hiking trails and bike tracks. Winter: 100 km of ski slopes, up to the glacier Presena 3.000 m. DMC & travel agency: one contact to book both hotels and outdoor activities.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Mountain

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/ Historic Venues, Bed and Breakfast, Congress & Meeting Venues, Camping / Glamping, Hotel Association

SERVICES OFFERED

Incoming Agencies / DMC, Experiences

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
VARIOUS		EUROPLAN	
ORGANISATION TYPE		CONTACT NAME	
Seller - Incoming Agency / DMC		Giulia Cremonese	
ADDRESS		PHONE	
Via Crivellin 7L - 37010 Affi (VR)		+39 0456209444	
E-MAIL		WEBSITE	
europlan@europlan.it		www.europlan.it	

DESCRIPTION

Hospitality: set in the scenic Lake Garda region, our 3- and 4-star hotels and holiday apartments offer every guest a stay filled with comfort and exceptional service.

Contracting & Tour Operator: as a leading DMC in Northern Italy, we specialise in the management and marketing of allotments. We also handle the contracting of new online connections through channel managers. Above all, we are a trusted partner for major European tour operators, serving destinations such as Lake Garda, Lake Maggiore, Lake Como, Lake Iseo, Ledro, as well as cities like Verona, Venice, Milan.

Travel & Tourism: with extensive expertise in day tours, transfers, and tailor-made itineraries across Northern Italy, we serve individuals, groups, and tour operators. From airport and train station transfers to unique local experiences, we handle every detail.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Wellness

SERVICES OFFERED

Tour Guides, Transfer Services, Incoming Agencies / DMC, Experiences, Wine/Olive Oil/ Food Tasting, Boat Tours / Lake Navigation

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino, Other Trentino lakes

NOTES

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2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	FAI, FONDO PER L'AMBIENTE ITALIANO
ORGANISATION TYPE	CONTACT NAME
Other	Marina Pizzorni
ADDRESS	PHONE
Via Carlo Foldi 2 - 20135 Milano	+39 3355483524
E-MAIL	WEBSITE
m.pizzorni@fondoambiente.it	www.fondoambiente.it/visitfai

DESCRIPTION

FAI – Fondo per l'Ambiente Italiano is a private, non-profit foundation established in 1975, inspired by the model of the National Trust. Its mission is to protect and enhance Italy's historic, artistic, and natural heritage for the benefit of present and future generations.

FAI cares for a diverse portfolio of more than 30 properties across Italy, including historic villas, castles, abbeys, gardens, and landscapes of exceptional cultural value. These sites are open to the public and many are also available as exclusive venues for private events, corporate gatherings, and cultural initiatives.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, People with disabilities, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Lakes, Wedding, MICE, LGBTQ Tourism

ACCOMMODATION OFFERED

Villas/Historic Venues

SERVICES OFFERED

Tour Guides, Wedding Location, Experiences, Event / Congress Location

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
VARIOUS		GOURMANTIC ITALY	
ORGANISATION TYPE		CONTACT NAME	
Seller - Incoming Agency / DMC		Giorgia Alberti	
ADDRESS		PHONE	
Via della Seriola Vescovada 22 - Brescia		+39 3311742633	
E-MAIL		WEBSITE	
info@gourmantitaly.com		www.gourmantic-italy.com	

DESCRIPTION

Gourmantic Italy is a boutique tour operator specializing in bespoke exclusive food and wine experiences across the provinces of Bergamo, Brescia, Verona, and Trento. Each journey is personally planned and guided by the founder, a professional sommelier and experienced tour leader, offering guests not only expert wine knowledge but also seamless organization and authentic local insight. Our itineraries are a refined blend of food and wine experiences, cultural heritage, and breathtaking natural beauty. Our experiences unfold in some of Northern Italy's most enchanting lake and wine destinations, where breathtaking landscapes meet world-renowned appellations.

TARGET CUSTOMERS

Groups, Individuals / FIT, Senior, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, MICE

ACCOMMODATION OFFERED

Farm House / Country House, Hotel 4*, Hotel 5*, Villas/Historic Venues, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation

DESTINATION REPRESENTED

Lake Iseo, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino, Other Trentino lakes

NOTES

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Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	ITALIAN EXCLUSIVE EXPERIENCE
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Massimiliano Crippa
ADDRESS	PHONE
Via Piave 1 - Dolzago (LC)	+39 3924951011
E-MAIL	WEBSITE
info@italianexclusiveexperience.com	www.italianexclusiveexperience.com

DESCRIPTION

Based between Milan and Lake Como, with a strong focus on Northern Italy and operations extending throughout the rest of Italy. We support travel designers, agencies, concierge team, MICE experts, corporate travel specialist, wedding planners and luxury operators with comprehensive travel management, combining seamless logistics, bespoke experiences and a highly discreet approach tailored to HNW clientele.

We also offer a curated selection of Signature Chauffeured Day Trips: We develop tailor-made packages, from fully bespoke "One of a Kind" journeys to "White-Glove" operational support, including multi-destination itineraries and complete luxury stays

TARGET CUSTOMERS

Families, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, Golf Resort

ACCOMMODATION OFFERED

Hotel 5*, Villas/Historic Venues

SERVICES OFFERED

Tour Guides, Transfer Services, Incoming Agencies / DMC, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
VARIOUS		LAKETOMOUNTAIN	
ORGANISATION TYPE		CONTACT NAME	
Other		Susanna Dossi	
ADDRESS		PHONE	
25057 Sale Marasino (BS)		+39 3384267305	
E-MAIL		WEBSITE	
info@laketomountain.it		www.laketolake.it	

DESCRIPTION

A community of experts highlight the beauties of Lake Iseo, Valcamonica and Franciacorta to let everybody get informed about it.

Focus on the sustainable tourism. Many activities are carried out: trekking, biking, skiing, exhibitions, events. Many operators are involved to meet dealers, hotels, restaurants, tourists, through guided visits and workshops. One aim: the territory has to become a tourist destination of excellence.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, LGBTQ Tourism, Thermal Resort, Golf Resort

ACCOMMODATION OFFERED

Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Bed and Breakfast, Congress & Meeting Venues, Camping / Glamping

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Iseo, Lake Garda Lombardia

NOTES

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2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	LEONARDO HOTELS
ORGANISATION TYPE	CONTACT NAME
Seller - Accommodation	Manuela Piazzi
ADDRESS	PHONE
Via Messina 10 - 20154 Milano	+39 3490079013
E-MAIL	WEBSITE
manuela.piazzi@leonardo-hotels.com	www.leonardo-hotels.com

DESCRIPTION

LEONARDO HOTELS CENTRAL EUROPE, based in Berlin, is responsible for the hotel portfolio in Germany, Austria, Switzerland, Poland, the Czech Republic, Hungary, Romania, Spain, France, and Italy. With properties in 10 countries and 51 destinations, the hotel portfolio offers 119 hotels with more than 19,000 rooms. The family of brands consists of Leonardo Hotels, Leonardo Royal Hotels, Leonardo Boutique Hotels, NYX Hotels by Leonardo Hotels, and Leonardo Limited Edition. Centrally located, they are known for their high quality of service with elegant and colorful interior design.

In Italy, we currently have 8 strategically located properties. We are in Milan, Rome, Verona, Venice Mestre, and Lazise sul Garda.

TARGET CUSTOMERS

Groups, Individuals / FIT, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Lakes, Wellness, MICE

ACCOMMODATION OFFERED

Hotel 4*, Bed and Breakfast, Congress & Meeting Venues

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION	COMPANY	
VARIOUS	MICHELANGELO INTERNATIONAL TRAVEL	
ORGANISATION TYPE	CONTACT NAME	
Seller - Incoming Agency / DMC	Anne Roeder	
ADDRESS	PHONE	
Via Monte Misone 109 - 38066 Riva del Garda (TN)	+39 04645711111	
E-MAIL	WEBSITE	
request@michelangelo.travel	www.michelangelo.travel	

DESCRIPTION

A leading incoming wholesaler and DMC for Italy, Iberia and the Mediterranean, Michelangelo specialises exclusively in group travel and handles more than 6,000 groups each year.

With over 40 years of experience, we provide tour operators with reliable expertise, operational excellence and seamless organisation across Southern Europe.

From the initial planning stages through to the completion of every tour, we manage every detail, acting as your one-stop partner for the entire group travel package.

Our team of more than 120 multilingual travel professionals combines in-depth destination knowledge with strong local relationships, granting clients privileged access to iconic attractions as well as authentic, lesser-known experiences.

TARGET CUSTOMERS

Groups, Senior

NOTES

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, LGBTQ Tourism, Thermal Resort

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*, Hotel 5*, Villas/Historic Venues, Congress & Meeting Venues, Hotel Association

SERVICES OFFERED

Tour Guides, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Boat Tours / Lake Navigation, Shopping

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Iseo, Lake Idro, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino, Other Trentino lakes

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Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	MILLEMONTI
ORGANISATION TYPE	CONTACT NAME
Seller - Tour Operator / Travel Agency	Andrea Pagliari
ADDRESS	PHONE
Via Corsica 14 - 25125 Brescia	+39 3389013003
E-MAIL	WEBSITE
segreteria@millemonti.it	www.millemonti.it

DESCRIPTION

MilleMonti aims to lead everyone to discover the wonders of the world, always guided by qualified professionals, sharing special moments together while immersed in nature and revealing the history and traditions that characterize each region.

With MilleMonti, you can enjoy activities such as hiking and trekking, bike and e-bike tours, Nordic walking, snowshoeing and winter hiking, group trips in Italy and abroad. To enhance the guest experience, MilleMonti is always focused on sustainable mobility and the discovery of unusual places and local products, including visits and tastings at producers sites.

We create tailor-made itineraries: we plan the location, route, difficulty, and duration (half-day or full-day) to meet the needs of our clients.

We also organize outdoor Team Building and Corporate events, designed to enhance collaboration and communication among team members in nature.

TARGET CUSTOMERS

Groups, Individuals / FIT, Luxury, Business

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, MICE

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*, Hotel 5*, Bed and Breakfast, Congress & Meeting Venues

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Experiences, Wine/Olive Oil/Food Tasting

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino, Other Trentino lakes

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION

COMPANY

VARIOUS

MUSEO DELLA GUERRA BIANCA IN ADAMELLO

ORGANISATION TYPE

CONTACT NAME

Other

Mar Vil

ADDRESS

PHONE

Via Roma 40 - 25050 Temù (BS)

+39 0341940322

E-MAIL

WEBSITE

info@fortemontecchionord.it

www.museoguerrabianca.it

DESCRIPTION

At the Museo della Guerra Bianca in Adamello, we invite visitors to explore the rich history of World War I and its impact on the Alpine region. Our museum showcases a variety of artifacts, documents, and exhibits that tell the story of the soldiers who fought in these rugged mountains. We are committed to preserving this important heritage while providing an engaging experience for all who come to learn about our past. By fostering a deeper understanding of history, we aim to honor those who served and to promote ongoing dialogue about conflict and peace.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior-Package Tourism, People with disabilities

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Lakes, Mountain, MICE

SERVICES OFFERED

Tour Guides, Event / Team building local organizer, Experiences, Event / Congress Location

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	OCEAN VIAGGI BY MOVE
ORGANISATION TYPE	CONTACT NAME
Buyer - Travel Agency	Eliseo Capretti
ADDRESS	PHONE
Sirmione (BS)	+39 0309906360
E-MAIL	WEBSITE
ricettivo@oceanviaggi.it	www.oceanviaggi.it

DESCRIPTION

For 50 years, we've been accompanying Italian and international travelers in discovering Italy and the world, with eight agencies operating in Verona, Brescia, and Mantua. We specialize in tailor-made experiences, with a particular focus on the Northern Italian Lakes region—one of Europe's most fascinating and elegant regions. We design personalized itineraries for individuals, groups, and companies, selecting accommodations ranging from B&Bs to luxury hotels. We offer private guided tours, food and wine tours, fly-drive programs, transfers, and dedicated nautical services. We complement our offerings with wellness stays, golf packages, and meeting and incentive trips.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes,

NOTES

Mountain, Wellness, Wedding, Thermal Resort, Golf Resort

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*, Hotel 5*, Villas/Historic Venues, Bed and Breakfast, Congress & Meeting Venues, Camping / Glamping, Hotel Association

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Experiences, Wine/ Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Iseo, Lake Idro, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino, OtherTrentino lakes



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

DESTINATION	COMPANY	
VARIOUS	OLYTRAVEL	
ORGANISATION TYPE	CONTACT NAME	
Seller - Incoming Agency / DMC	Ilaria Carli	
ADDRESS	PHONE	
Via Oberdan 22 - Brescia	+39 3792761913	
E-MAIL	WEBSITE	
olytravel@olympicworld.it	www.olytravel.it	

DESCRIPTION

I represent an Italian incoming agency specializing in sports, cultural, and winter holiday packages. Thanks to our company-owned resorts in the Dolomites and partners on Lake Garda, we offer unique and high-quality travel experiences for international partners, including ski holidays, outdoor activities, and cultural itineraries.

TARGET CUSTOMERS

Groups, Package Tourism

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Lakes, Mountain

ACCOMMODATION OFFERED

Hotel 4*

DESTINATION REPRESENTED

Lake Iseo, Lake Idro, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	OPEN WORLD
ORGANISATION TYPE	CONTACT NAME
Seller - Tour Operator / Travel Agency	Fabio Pongiglione
ADDRESS	PHONE
Via Goffredo Mameli 56 - 15066 Gavi (AL)	+39 3780603243
E-MAIL	WEBSITE
info@openworldtour.it	www.openworldtour.it

DESCRIPTION

At Open World srl, we are dedicated to offer the best programs to the different countries we work with. Our team is specialized in providing leisure tours and incentive programs to offer the best value to our partners coming from outside Italy. With a focus on special events, we strive to create opportunities for mutual growth and success. We believe that by working together, we can unlock new potentials and drive forward the future of our industries.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, Thermal Resort, Golf Resort

ACCOMMODATION OFFERED

Farm House / Country House, Apartments, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/ Historic Venues, Bed and Breakfast, Congress & Meeting Venues, Hotel Association

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Iseo, Lake Idro, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino, Other Trentino lakes

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION	COMPANY
VARIOUS	RAMPININI COACH COMPANY / TOUR OPERATOR
ORGANISATION TYPE	CONTACT NAME
Other	Beatrice Rezzonico
ADDRESS	PHONE
Via Garibaldi 110 - 22073 Fino Mornasco (CO)	+39 0318820344
E-MAIL	WEBSITE
gruppi@rampinini.it	www.rampinini.it

DESCRIPTION

At Rampinini Coach Company and Tour Operator, we pride ourselves on delivering exceptional travel experiences tailored to our clients' needs. Our fleet of modern, comfortable coaches is equipped for both short excursions and long-distance tours, ensuring a safe and enjoyable journey. With a focus on customer satisfaction and personalized service, we help businesses and groups plan seamless outings, conferences, and events. Together, we create unforgettable memories while showcasing the beauty and culture of every destination we visit.

TARGET CUSTOMERS

Groups, Senior, Package Tourism, People with disabilities, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Food & Wine, Lakes, Mountain, Wedding, MICE, Golf Resort

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*, Hotel 5*, Villas/Historic Venues, Congress & Meeting Venues, Hotel Association

SERVICES OFFERED

Tour Guides, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Catering and Restaurant Services, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation, Shopping

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Iseo, Lake Garda Lombardia, Lake Garda Veneto

NOTES

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2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	SCOPRIRE L'ITALIA VIAGGI
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Gordana Djordjevic
ADDRESS	PHONE
Via Andrea Gosa 65 - 25085 Gavardo (BS)	+39 0365374664
E-MAIL	WEBSITE
info@scoprireitalia.com	www.scoprireitalia.com

DESCRIPTION

At Scoprire l'Italia Viaggi, we are passionate about showcasing the beauty and diversity of Italy through unforgettable travel experiences. Our team specializes in crafting personalized itineraries that highlight the rich cultural heritage, stunning landscapes, and culinary delights of our country. We believe in fostering meaningful connections between travelers and the local communities they visit. Join us in exploring the hidden gems of Italy and creating lasting memories together.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, Wedding, MICE, Thermal Resort, Golf Resort

ACCOMMODATION OFFERED

Apartments, Holiday Club, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/Historic Venues, Congress & Meeting Venues, Camping / Glamping

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC, Event / Team building local organizer, Wedding Location, Experiences, Wine/Olive Oil/Food Tasting, Cooking Classes, Event / Congress Location, Boat Tours / Lake Navigation

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Iseo, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION	COMPANY
VARIOUS	SLOW DRIVE - VINTAGE CAR EXPERIENCE
ORGANISATION TYPE	CONTACT NAME
Seller - Rental Services	Federico Randazzo
ADDRESS	PHONE
Via Metelli, 62	+39 3389785124
E-MAIL	WEBSITE
federico@slowdrive.it	www.noleggioautodepoca.eu

DESCRIPTION

At Slow Drive, we immerse ourselves in the nostalgia and charm of vintage automobiles. Our mission is to provide unique driving experiences that transport you back in time, allowing you to appreciate the craftsmanship and elegance of classic cars. Whether it's a leisurely cruise through picturesque landscapes or a special event, we tailor our services to create memorable moments for fellow enthusiasts. It's possible to check the availability and costs of our models directly on line at our booking on line: <https://www.noleggioautodepoca.eu/en/booking>

As for corporate groups, we usually proceed with an ad hoc quote based on numbers and delivery and collection locations. We're able to collect until 50 vintage cars, all cabriolet and spyder models, with possibility to deliver everywhere in Italy.

TARGET CUSTOMERS

Luxury

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Wedding, MICE, LGBTQ Tourism

SERVICES OFFERED

Rental Services, Event / Team building local organizer, Experiences

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Iseo, Lake Idro, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	TICKET TO RIDE
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Rosanna Manni
ADDRESS	PHONE
Via Antonio Gramsci 16 - Padenghe sul Garda (BS)	+39 0309900497
E-MAIL	WEBSITE
roberto@tickettoride.it	www.tickettoride.it

DESCRIPTION

We are a travel agency specialized in inbound tourism to Italy, with a particular passion for the Italian Lakes. Lake Garda, Lake Como and Lake Maggiore are our home territory, where we operate as destination specialists supported by strong local knowledge and a well-established network of trusted suppliers. Beyond the lakes, we design and manage travel experiences throughout Italy, from Northern regions to Southern destinations, including Tuscany, Campania, Lazio and Veneto, a.s.o. offering a comprehensive portfolio that showcases the very best of the country. Our core business focuses on the organization of tailor-made travel programs for medium and large groups. We provide a complete range of services, including hotel accommodations, restaurant arrangements, excursions, guided tours, ticketing and entrance management, ensuring smooth and well-coordinated travel experiences.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wedding, MICE, Golf Resort

ACCOMMODATION OFFERED

Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/ Historic Venues, Congress & Meeting Venues,

SERVICES OFFERED

Incoming Agencies / DMC

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Iseo, Lake Idro, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino, Other Trentino lakes

NOTES



NORTHERN ITALIAN LAKES INTERNATIONAL WORKSHOP

SELLERS

DESTINATION		COMPANY	
VARIOUS		WONDERWOOD	
ORGANISATION TYPE		CONTACT NAME	
Seller - Other		Michela Novati	
ADDRESS		PHONE	
Via per Cannero 2 - 28826 Trarego Viggiona (VB)		+39 3520221914	
E-MAIL		WEBSITE	
sales@wonderwood.it		www.wonderwood.it	

DESCRIPTION

Wonderwood is more than just a park: it's a place where play becomes discovery and every experience turns into a memory. We bring adventure, connection and genuine fun to kids and adults alike, and today we are present in 3 locations:

Wonderwood Monte Carza – Lake Maggiore,
Wonderwood Spina Verde – Lake Como,
Wonderwood Dino Camp – Vicenza

with more projects underway as Wonderwood continues to grow and reach new families and cities.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT

TRAVEL PRODUCT OFFERED

Active Holiday / Outdoor / Sport, Lakes, Mountain

ACCOMMODATION OFFERED

Apartments

SERVICES OFFERED

Event / Team building local organizer, Experiences

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Como

NOTES

08 / 12 APRIL
2026

Lake Iseo & Franciacorta Italy

DESTINATION	COMPANY
VARIOUS	XENIA HOSPITALITY GROUP
ORGANISATION TYPE	CONTACT NAME
Seller - Incoming Agency / DMC	Mauro Mazzola
ADDRESS	PHONE
Via A. Gramsci 79 - 66016 Guardiagrele (CH)	+39 0289030
E-MAIL	WEBSITE
mauro.mazzola@xeniah.com	www.xeniah.com

DESCRIPTION

At Xenia Hospitality Group, we specialize in creating exceptional experiences in the hospitality industry. We manage a diverse portfolio of premium hotels and resorts, prioritizing quality service and guest satisfaction. Our commitment to excellence and innovation drives us to enhance the travel experience for every guest while fostering strong partnerships within the community. We believe that collaboration is key, and we are excited to connect with fellow businesses to explore new opportunities for growth and success.

TARGET CUSTOMERS

Families, Groups, Individuals / FIT, Senior, Package Tourism, People with disabilities, Luxury, Business

TRAVEL PRODUCT OFFERED

Art Cities / Cultural Tourism, Active Holiday / Outdoor / Sport, Food & Wine, Lakes, Mountain, Wellness, LGBTQ Tourism, Thermal Resort

ACCOMMODATION OFFERED

Holiday Club, Hotel 3*, Hotel 4*, Hotel 5*, Residences, Villas/Historic Venues, Bed and Breakfast

SERVICES OFFERED

Tour Guides, Rental Services, Transfer Services, Incoming Agencies / DMC

DESTINATION REPRESENTED

Lake Maggiore Piemonte, Lake Maggiore Lombardia, Lake Como, Lake Garda Lombardia, Lake Garda Veneto, Lake Garda Trentino, Other Trentino lakes

NOTES



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DEI LAGHI DEL NORD ITALIA

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