Netherlands Enterprise Agency

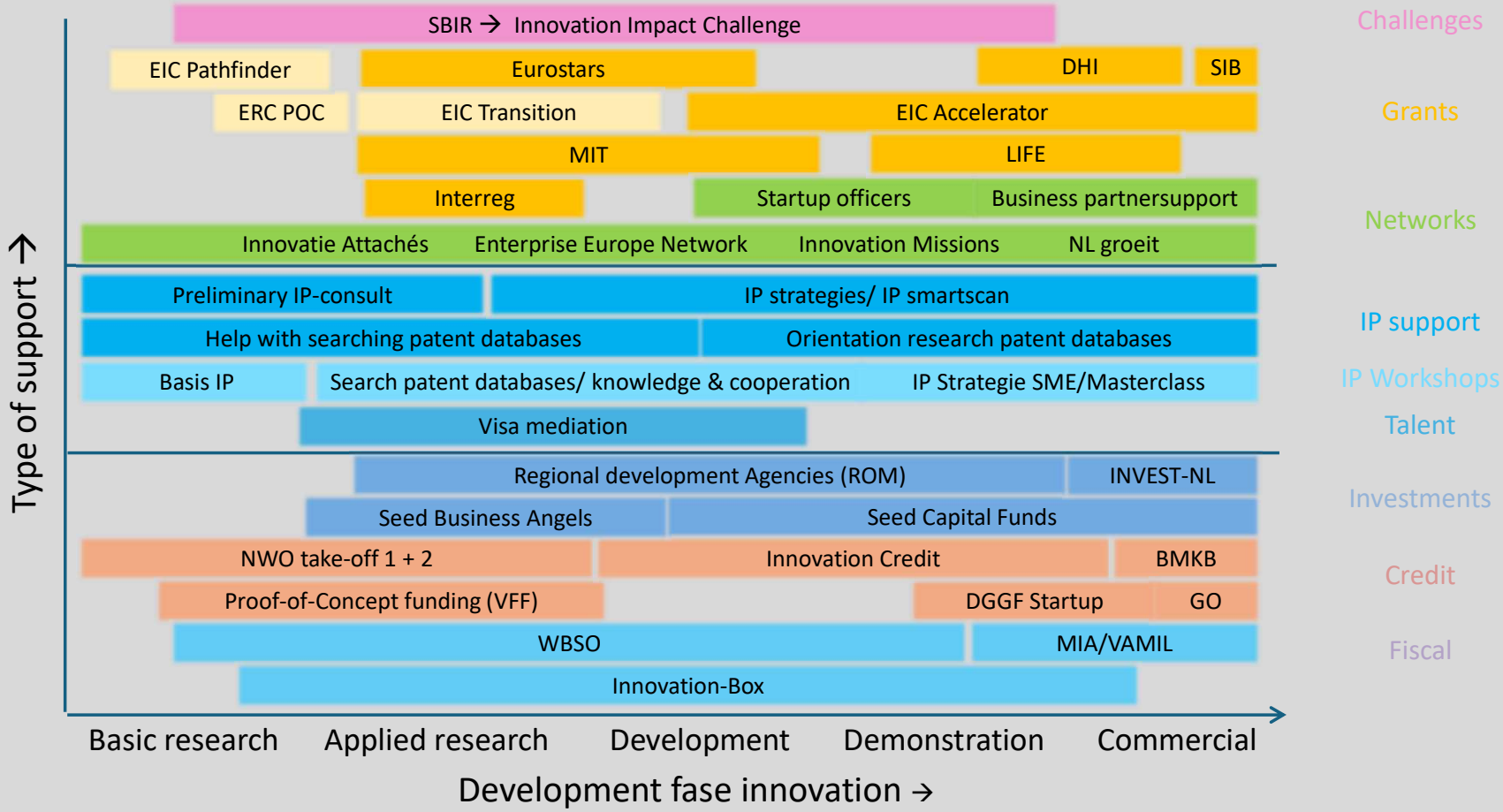
RVO: your itinerary for the funding train

A brief overview of the public funding landscape

Dr. Ir. Elmar Tobi Senior investment manager LSH Innovatiekrediet

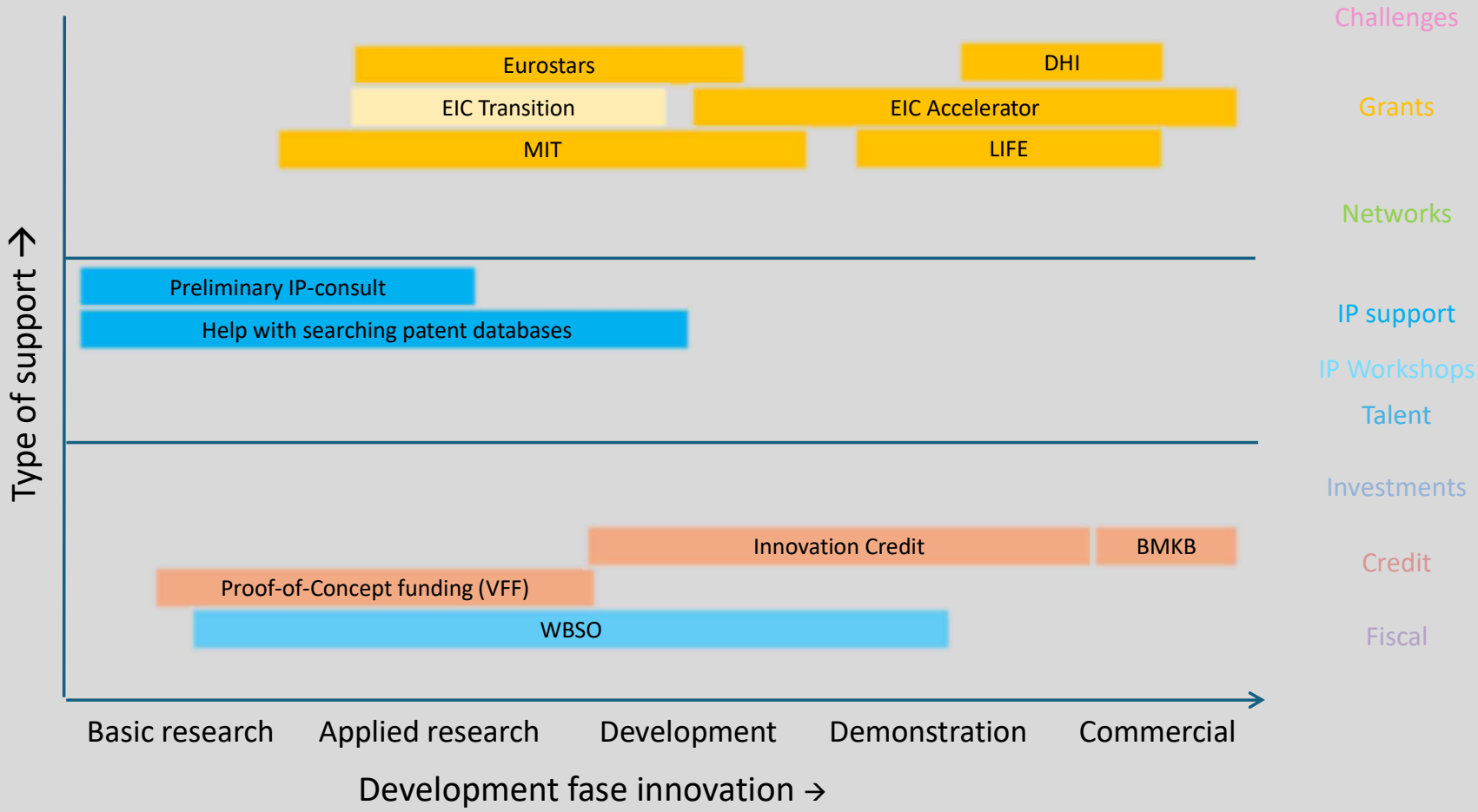
October 7th 2026

The public (Funding) Landscape



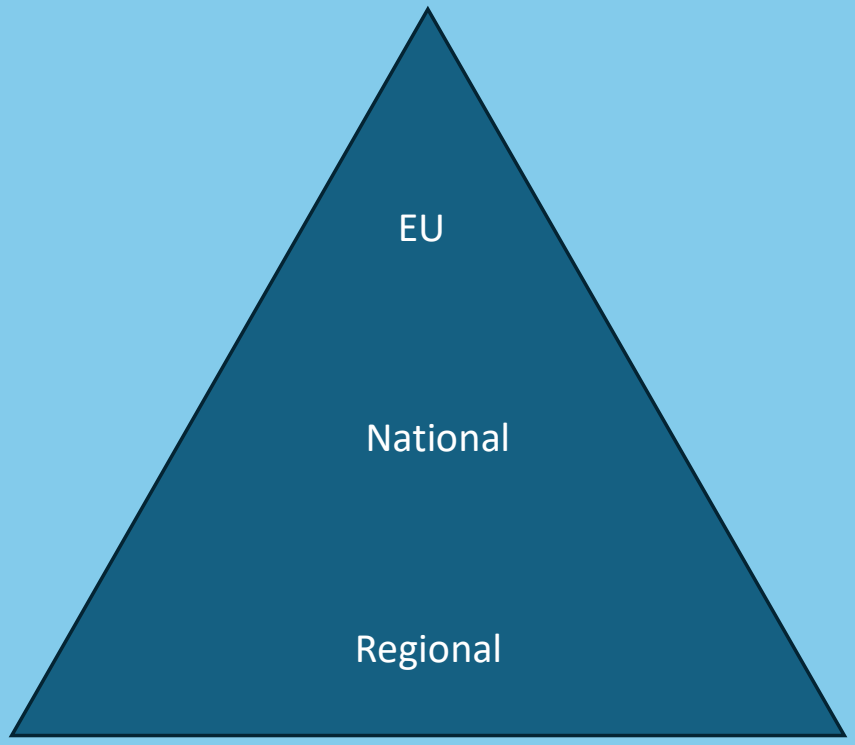
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Most important for LSH start-ups entrepeneurs

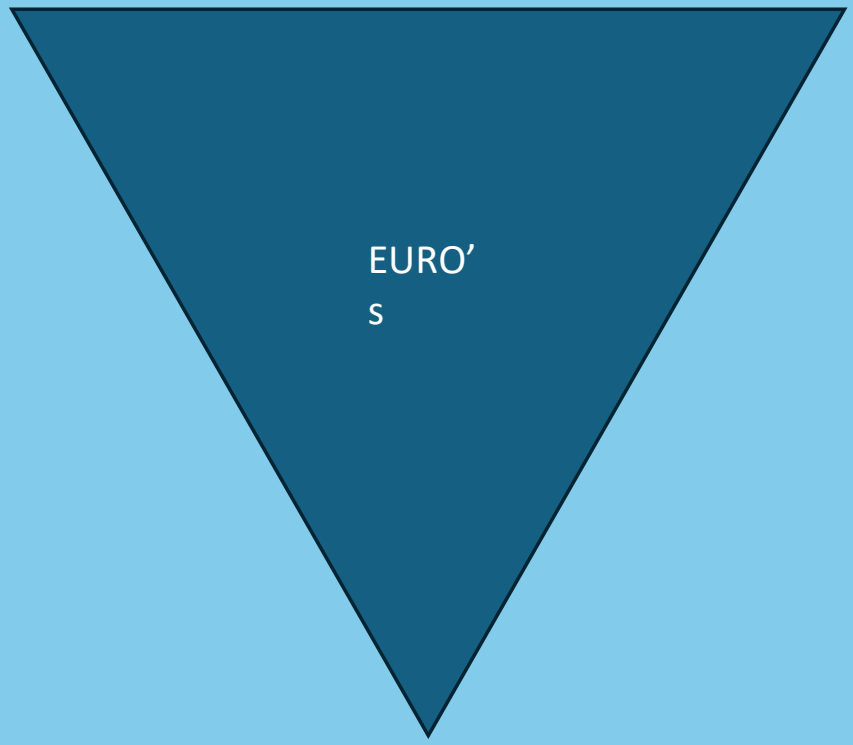


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Rule of thumb



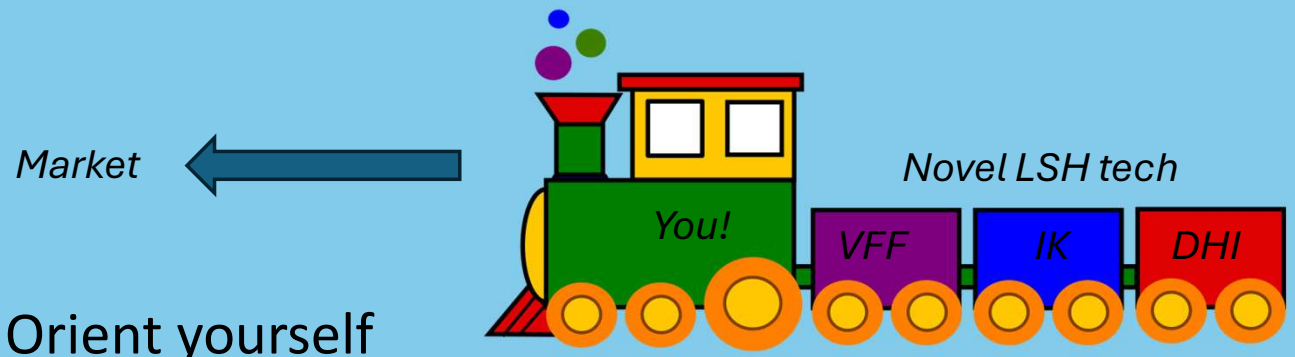
Competiveness



Size of individual grant

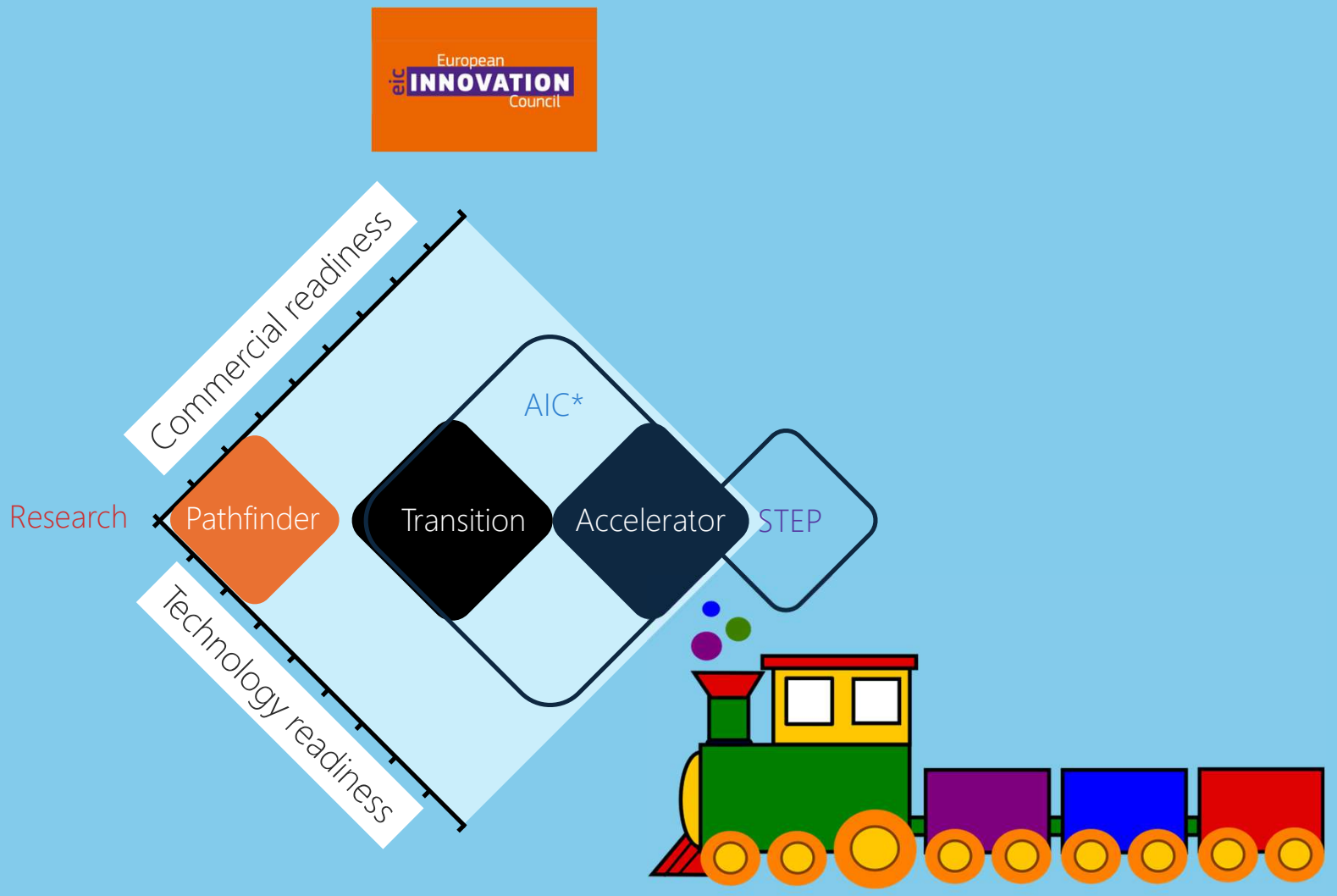
“Funding Train”

- Despite the bewildering number of subsidies there is (some) logic
  - Subsidy is not meant as a driving force of innovations to market, but….
  - *Aid* where market forces are suboptimal, however…



- Orient yourself
  - Start requirements and end points are essential information
  - Some have clear scoping or specific societal goal
  - Be realistic

EU train



*Advanced Innovation Challenges; *currently* none for LSH

RVO EIC team offers:

- Information sessions
- 1-on-1 meetings to check match
- Think along with your ”funding trai
- Pitch training
- Financial and legal advice
- Acts as Liaison with committee(s)

pathfinder@rvo.nl
transition@rvo.nl
accelerator@rvo.nl
AIC@rvo.nl
STEP@rvo.nl



EIC Transition

GOAL
Demonstration in relevant environment & develop business case

TRL
Proof of concept to tested prototype **TRL 3/4 – 5/6**

GRANT
Grant of **2.5 million** (<100% costs)

CONSORTIUM
Individual or with up to **5** partners

EIC Accelerator

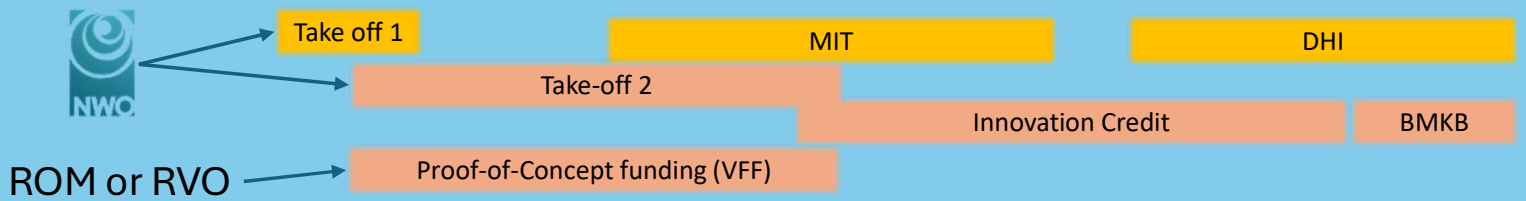
GOAL
Supporting ‘deep-tech’ SME’s in **scaling** their innovation

TRL
Tested prototype to scaling **TRL 6 - 9**

GRANT
Grant of **€0.5-2.5 million** (<70%) plus equity contribution of max **€10 million** (<50%) in future round

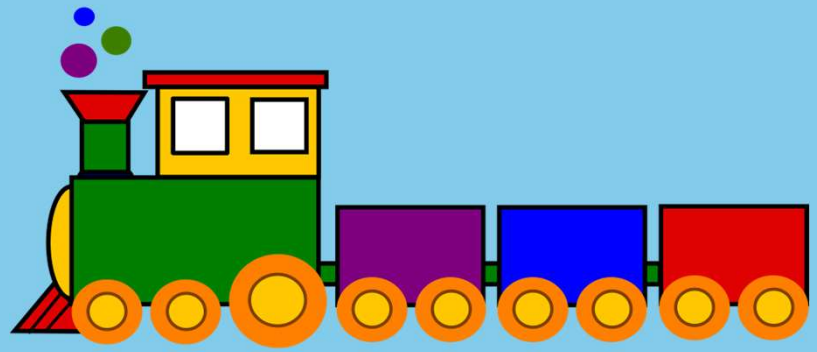
CONSORTIUM
Single Application

NL train



Basic research Applied research Development Demonstration Commercial

Development fase innovation →



RVO Instruments

- Online information sessions
  - Webinars
  - vragenuurtjes
- Quickscan: telephone / Teams to check if you are at the right Instrument

Search engine: ”Quickscan [Instrument name]”



VFF

https://www.rvo.nl/subsidies-financiering/vroegefasefinanciering

(*VFF ˜ = NWO Take off 2 & Brabant Startup Fonds in scope but not conditions*)

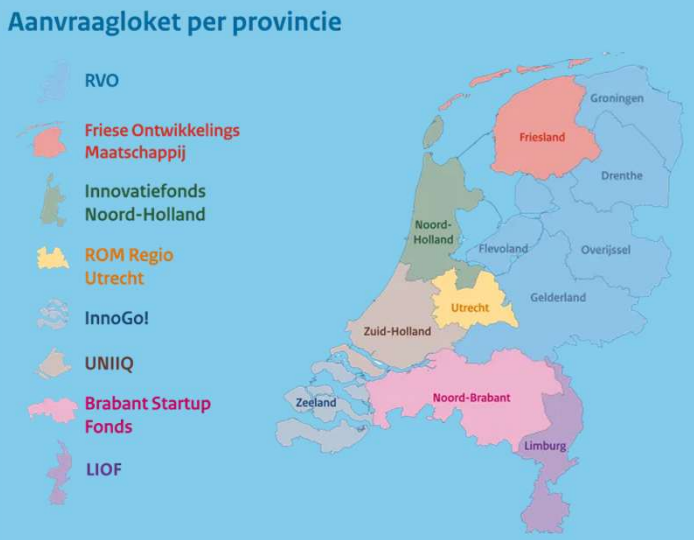
GOAL
Move from Proof of principle to Proof-of-concept (and slightly beyond)

TRL
From first idea to prototype **TRL 2 – 3/4**

Loan
€ 50.000 - € 450,000 - **loan** with 7,71% interest, 100% of project costs*

Who?
Single Application

Lay the foundation of the technology ***and*** work-out the business case(s): *completion results in *new(!)* investor(s) on-board with financial commitment (!Investor(s) track record and their given LoI/contract is part of analysis by RVO VFF application)



Innovatiekrediet https://www.rvo.nl/subsidies-financiering/innovatiekrediet



GOAL

Move from Proof-of-concept to market readiness (or commercial event) for ***high risk*** – high reward technical or clinical ***projects***



TRL

Tested prototype to commercially viable end-point **TRL 3/4 – 7/9**



Loan (subsidy when project fails)

€ 150,000 - € 5mln / € 10mln with 3% interest + one-time 15% / 25% surcharge (interest free)



Who?

Single Applicant



For <45% of *direct* development costs of 1 (coherent) project, not business development costs, not (general) R&D

DHI

https://www.rvo.nl/subsidies-financiering/vroegefasefinanciering

GOAL

Demonstrate or refine product for specific international market (segment) / customer-type

TRL

Test product in real (new) market **TRL 8/9**

Grant

<50% (<70% for “greening” goals)

Demonstration Projects (< € 200,000 **):** prove operational & economic viability to buyers

Feasibility Studies (< € 100,000 **):** asses technically and commercially viability at buyer

Investment Preparation Projects (< € 100,000 **):** Evaluate the profitability of new production facility or entity abroad.

Market Validation (€ 25,000 **):** explore new market with local experts

Real example: a train without delays

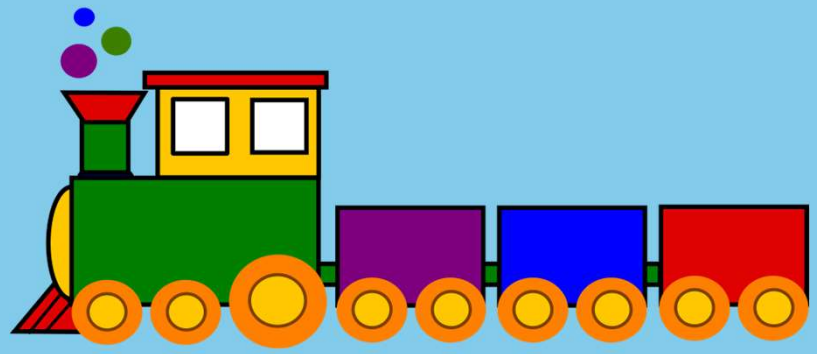
Accelerator

Proof-of-Concept funding (VFF)

Innovation Credit

Basic research Applied research Development Demonstration Commercial

Development fase innovation →



Netherlands Enterprise Agency

Questions?

Visit our stand for a quick talk

RVO.NL