



SAN DIEGO HIRING CONFERENCE

AUGUST 2026

COMPANY INFORMATION WEBINAR



DISCUSSION AGENDA



Introductions



Dress / Interview Attire



Hiring Conference Overview



Resume Guidelines



Location Details



B2Match Overview



Schedule of Events



Company Information

SAN DIEGO

AUGUST 2026

COMPANY INFORMATION WEBINAR

MEET YOUR ORION TALENT TEAM

Military experience. Industry expertise. Candidate support.



Adam Rodriguez

U.S. Navy • 20 Years

Electronics Technician Chief

Military Engagement Manager

Orion Talent • 2 Years



Collin Hannigan

U.S. Marine Corps Officer

Senior Account Executive

Orion Talent • 11 Years



Bobby Overbeek

U.S. Air Force Officer

Senior Account Executive

Orion Talent • 15 Years



CONFERENCE MODEL

HIRING CONFERENCE vs. JOB FAIR



JOB FAIR

A less structured approach

MULTIPLE EMPLOYERS

Often staffed primarily by HR representatives

CANDIDATE-LED

Candidates move booth-to-booth on their own

GENERAL OPPORTUNITIES

Often no specific opening tied to the conversation

LIMITED PROCESS

No defined hiring plan or coordinated interview path



HIRING CONFERENCE

A curated, two-day hiring experience built around real interviews.

WHAT IT IS

Vetted employers interview high-performing, military-trained candidates.

WHO ATTENDS

Invitation-only companies and candidates with proven performance, potential, and experience.

WHY IT MATTERS

Military skill sets are matched to roles across energy, oil & gas, medical devices, semiconductors, telecom, automation/robotics, and manufacturing.

HOW IT WORKS

01

Pre-coordinated interviews

02

Company briefings +
networking

03

1:1 interviews the next day

04

Rapid feedback + next steps





YOUR CONFERENCE

EVENT DETAILS

Location, schedule, interview preparation, attire, and what to expect throughout the two-day conference.



EVENT LOCATION

EMBASSY SUITES LA JOLLA

4550 La Jolla Village Dr.
San Diego, CA 92122

Hiring Conference Venue



SCHEDULE • DAY 1 | AUGUST 23

●	9:00 AM	Check-In
●	9:30 AM	Introductions / Conference Overview
●	10:00 AM	Civilian Benefits / Job Offer
●	10:30 AM	Interview Preparation
●	11:00 AM	Lunch
●	12:00 PM	Company Briefs
●	6:00 PM	Networking Reception

IMPORTANT

Day 1 is focused on preparation, company information, and networking before interview day.





SCHEDULE • DAY 2 | AUGUST 24

● 7:30 AM	Registration / Check-In
● 8:00 AM	Interviews • Session I
● 10:15 AM	15-Minute Break
● 10:30 AM	Interviews • Session II
● 12:00 PM	Lunch
● 1:00 PM	Interviews • Session III
● 2:30 PM	15-Minute Break
● 2:45 PM	Interviews • Session IV
● 5:00 PM	Last Interview Ends

INTERVIEW DAY NOTES

CHECK-IN

Arrive 30 minutes before your first interview.

YOUR SCHEDULE

You will receive a pre-coordinated schedule with company, interview location/suite number, and interview time.

INTERVIEW LENGTH

Interviews are scheduled for 45 minutes.





HIRING CONFERENCE FAQs

WHAT CAN I EXPECT FROM THE INTERVIEW PROCESS?

Interviews are typically 45 minutes and scheduled throughout the interview day. Interviewers screen for both personality fit and technical experience.

WHAT IS THE FOLLOW-UP PROCESS?

You will receive interview feedback by phone the day after the conference. We will discuss feedback, next steps, and coordinate onsite interviews. Some companies may extend offers immediately.

HOW CAN I MAKE THE MOST OF THE CONFERENCE?

Be open to different geographic areas, job types, and industries. Greater flexibility can create more opportunities for interviews.



WHAT TO WEAR

SUNDAY

BUSINESS CASUAL

- Slacks, khakis, chinos, knee-length skirts, or dark jeans without holes
- Button-down shirts, sweaters, blouses, henleys, or polos
- Knee-length or maxi dresses
- Optional cardigan, blazer, or sport coat
- Flats or lifestyle sneakers
- Simple professional accessories

MONDAY

INTERVIEW ATTIRE

- Dark-colored suit
- Tailored dress with matching jacket
- Knee-length skirt with matching jacket
- Suit pants, button-down shirt or blouse, jacket, and tie
- Closed-toed shoes, flats, heels, or oxfords
- Classic, understated jewelry



RESUME GUIDELINES

Prepare your resume before arriving.

- | | | | |
|-----------------|-------------------------------------|------------------------|---|
| ● UPLOAD | Electronic copy uploaded to B2 | ● PROOFREAD | Triple-check for typos |
| ● BRING | 15 printed copies on Sunday | ● QUALITY CHECK | Make sure printer ink did not jam, spread, or smear |
| ● STAPLE | Staple resumes longer than one page | ● PURPOSE | Copies are needed for employer interview packets |
| ● PRINT | Single-sided, if possible | | |

Military to Civilian Resume

123 Your Address City, State, Zip Code (555) 555-5555, your@email.com

SUMMARY OF QUALIFICATIONS

- Demonstrated technical acumen and competency in computer systems installation, testing, maintenance, repair, and networking
- Strong track record of problem-solving success in high-pressure, operational settings
- Adept at organizing and leading diverse staff in dynamic environments
- Exceptional communicator, skilled in peer and team development

PROFESSIONAL EXPERIENCE

U.S. ARMY, El Paso, TX
Information Technology Specialist, October 2013 – Present

- Maintain, process, and troubleshoot computer systems/operations, providing technical support and configuring security equipment for team of 642 staff members
- Regularly disseminate guidance, procedures, and policies regarding computer security
- Review threat and vulnerability assessments, recommending cost-effective security countermeasures and recovery plans for network data
- Research latest market trends and review current information technology advancements
- Work with portable network systems capable of supporting up to 1,000 users in deployment

U.S. ARMY, Fort Hood, TX
Assistant Operations Officer, February 2012 – September 2012

- Coordinated and planned day-to-day operations and logistical support, helping facilitate smooth information exchange between the Operations Officer and 465 staff members
- Advised and supported Operations Officer in meeting objectives for planned operations
- Prepared and reviewed serious incident reports, situation reports, operational briefs, and other required reports for accuracy and precision
- Developed a real-time system for tracking combat readiness and operation status

U.S. ARMY, Fort Hood, TX
Platoon Leader, August 2010 – January 2012

- Supervised a 50-person team, providing individual coaching and mentorship to foster professional development
- Developed and facilitated a comprehensive training program that led to 100% certification of critical tasks and team's excellence in light infantry
- Ensured equipment's operational readiness by scheduling and overseeing regular maintenance of vehicles and radio equipment, valued at more than \$2 million
- Served as liaison with external organizations in order to ensure quality training environments

EDUCATION

University of Houston, Houston, TX, 2010

- Bachelor of Science in Computer Information Systems

ADDITIONAL SKILLS

- Languages: HTML, JavaScript, PHP, Visual Basic
- Software: Adobe Acrobat, Adobe Photoshop, Microsoft Office Suite

123 Your Address City, State, Zip Code (555) 555-5555, your@email.com



B2MATCH

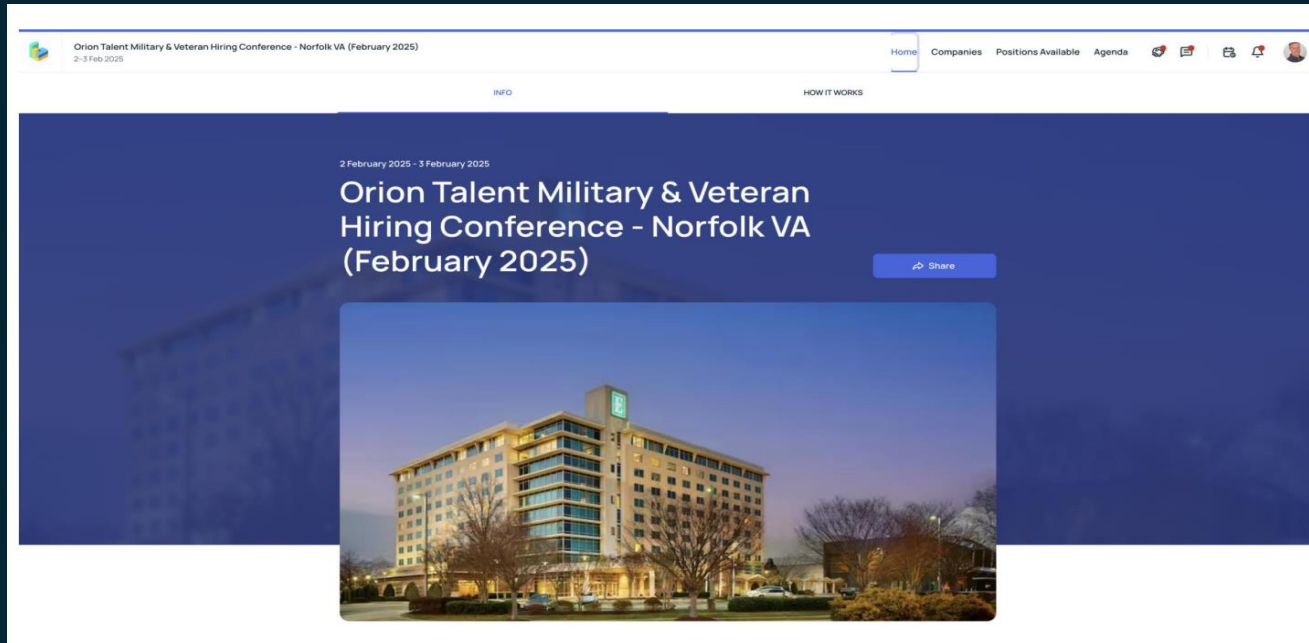
EVENT MANAGEMENT PLATFORM

How candidates will use the conference platform to review companies, schedules, and event information.



B2MATCH EVENT HOME

Start here to review the conference event page.



WHAT TO DO

- Confirm you are in the correct hiring conference.
- Use the top navigation to access companies, positions, and the agenda.
- Event information and venue details are available from the home page.



COMPLETE YOUR PROFILE

Finish your candidate profile before the conference.

The screenshot shows a web interface for the Orion Talent Military & Veteran Hiring Conference. The header includes the event name, dates (2-3 Mar 2025), location (San Diego CA, United States), and navigation links (Home, Positions Available, Agenda, chat, messages, calendar, notifications, and a profile icon 'M').

The main content area is divided into several sections:

- Profile Card:** Displays the user's name (Marcus Colon), location (Temecula, United States), and a status badge (On-site). It includes a "Go to my profile" button and an edit icon.
- Invite participant:** A section with a description and a "Send invite" button.
- Hello Marcus!:** A welcome message and a congratulatory note about registration.
- Next Steps:** A list of tasks to complete:
 - Create opportunities:** Add Marketplace opportunities to showcase what you can offer to other participants. Includes an "Add opportunities" button.
 - Book meetings:** You can request 20 more meetings until 3 March 2025, 23:59. Includes "Book meetings" and "My availability" buttons.
- Completed Steps:** A list of tasks already completed:
 - Confirm your Email Address:** We've sent you an email with a link to confirm your Email Address. (Status: Complete)
 - Finish setting up your profile:** Create an impressive networking profile by adding details such as a short bio, business card picture, and more. (Status: Complete)

A blue star icon is visible in the bottom right corner of the dashboard.

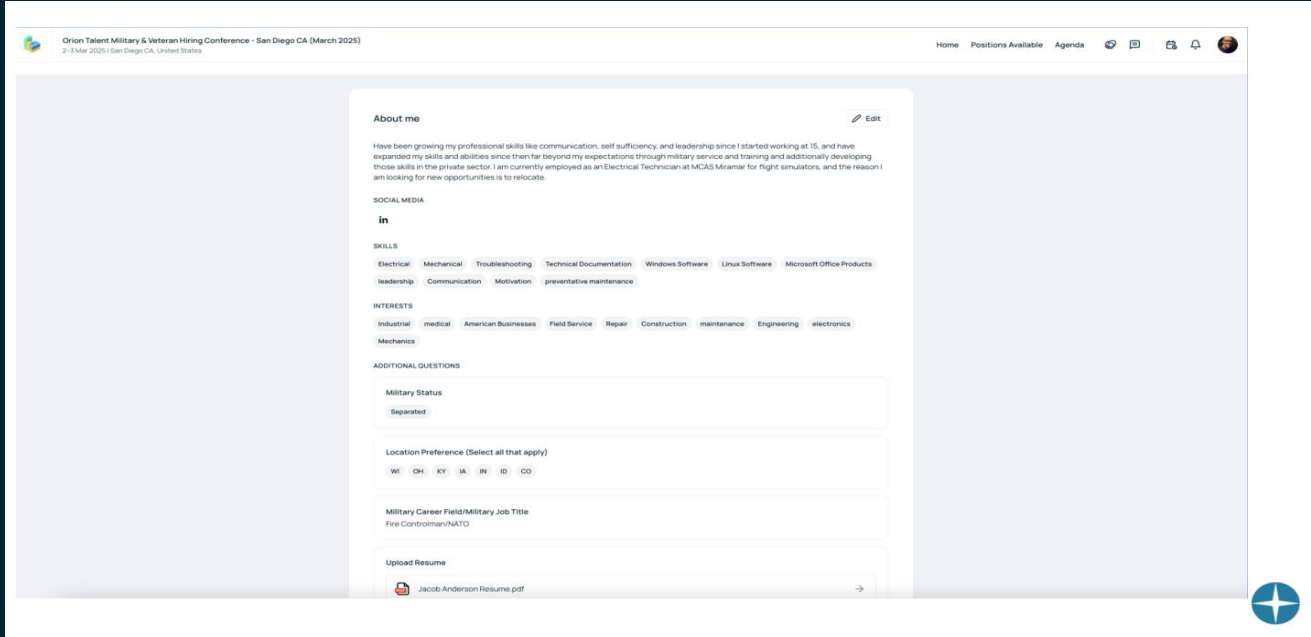
WHAT TO DO

- Open your profile from the participant dashboard.
- Complete the required profile information and confirm your email.
- A complete profile helps participating companies understand your background.



REVIEW YOUR PROFILE DETAILS

Verify that your experience, preferences, and resume are accurate.



Orion Talent Military & Veteran Hiring Conference - San Diego CA (March 2025)
2-3 Mar 2025 | San Diego CA, United States

Home Positions Available Agenda

About me [Edit](#)

Have been growing my professional skills like communication, self sufficiency, and leadership since I started working at 15, and have expanded my skills and abilities since then far beyond my expectations through military service and training and additionally developing those skills in the private sector. I am currently employed as an Electrical Technician at MCAS Miramar for flight simulators, and the reason I am looking for new opportunities is to relocate.

SOCIAL MEDIA

in

SKILLS

Electrical Mechanical Troubleshooting Technical Documentation Windows Software Linux Software Microsoft Office Products leadership Communication Motivation preventative maintenance

INTERESTS

Industrial medical American Businesses Field Service Repair Construction maintenance Engineering electronics Mechanics

ADDITIONAL QUESTIONS

Military Status

Separated

Location Preference (Select all that apply)

WI OH KY IA IN ID CO

Military Career Field/Military Job Title

Fire Controlman(NATO)

Upload Resume

 Jacob Anderson Resume.pdf

WHAT TO DO

- Review your About Me section, skills, and interests.
- Confirm military status, location preferences, and military career field/job title.
- Make sure the correct resume is uploaded.



SET YOUR AVAILABILITY

Select the interview time slots when you are available.

Availability

Available for meetings?

Indicate your meeting availability by selecting the time slots below. You will only be able to send and receive meeting requests in those time slots.

Monday 3 March 2025

On-site

Scheduled meetings will be held at the dedicated meeting point.

Mark all free time slots as available

✓

08:00

✓

08:45

✓

09:30

✓

10:30

✓

11:15

✓

13:00

✓

13:45

14:45

15:30

16:15

Cancel

Save

WHAT TO DO

- Turn meeting availability on.
- Select the time slots you can attend.
- Save your availability after making changes.

ORION TALENT • B2MATCH GUIDE

EXPLORE POSITIONS AVAILABLE

Review conference opportunities before interview day.

The screenshot displays the Orion Talent Military & Veteran Hiring Conference interface for the San Diego CA event (March 2025). The top navigation bar includes links for Home, Positions Available (highlighted), Agenda, and various utility icons. Below the navigation, a header indicates '48 Opportunities found'. The main content area lists job positions, with the first two visible:

- Deputy Branch Manager/Plumbing Service Manager- Los Angeles, CA**
The Plumbing Service Manager oversees a team of service plumbers responsible for installing, repairing, and maintaining plumbing systems in residential and commercial buildings.
Tags: Leadership, Maintenance
Company: Andersen Plumbing, San Diego, United States
- Field Service Technician- St. Louis, MO**
A Field Service Technician with ABB Smart Power provides on-site installation, maintenance, and troubleshooting for advanced power management and distribution systems, ensuring optimal performance and customer satisfaction.
Tag: Engineering
Company: ABB Smart Power, Various, United States

A third job position, **Field Service Technician- Chicago, IL**, is partially visible. On the right side, a sidebar titled '48 RESULTS' provides filters for 'OPPORTUNITY TYPE' (Engineering (31), Leadership (17), Maintenance (2)) and 'Position' (Engineering (31), Leadership (17), Maintenance (2)). A search bar and a 'Reset' button are also present in the sidebar.

WHAT TO DO

- Open Positions Available from the top navigation.
- Use search and filters to narrow opportunities.
- Review job titles, company information, and role descriptions.



VIEW YOUR AGENDA

Use the agenda to keep track of conference activities and your schedule.

The screenshot shows the 'Orion Talent Military & Veteran Hiring Conference - San Diego CA (March 2025)' page. The top navigation bar includes 'Home', 'Positions Available', 'Agenda', and icons for chat, messages, calendar, and a profile. The 'Agenda' tab is active. Below the navigation bar, there are two tabs: 'EVENT AGENDA' and 'MY SCHEDULE'. The 'MY SCHEDULE' tab is selected and highlighted with a blue box. The main content area displays a list of events with their times and locations. Each event has a location icon (a person) and a location name (Embassy Ballroom). The events are: Registration/Check-In (07:30 - 08:00), Introductions (08:00 - 08:30), Conference Administrative Briefing (08:30 - 09:00), Company/Position Overview (09:00 - 09:30), Interview Preparation (10:30 - 11:30), and Lunch (Sunday) (12:00 - 13:00). A blue plus icon is visible in the bottom right corner of the screenshot.

Time	Event	Location
07:30 - 08:00	Registration/Check-In	Embassy Ballroom
08:00 - 08:30	Introductions	Embassy Ballroom
08:30 - 09:00	Conference Administrative Briefing	Embassy Ballroom
09:00 - 09:30	Company/Position Overview	Embassy Ballroom
10:30 - 11:30	Interview Preparation	Embassy Ballroom
12:00 - 13:00	Lunch (Sunday)	

WHAT TO DO

- Open Agenda from the top navigation.
- Review event times and locations.
- Use My Schedule to keep your personalized conference plan organized.



EMPLOYER BRIEFINGS

COMPANY INFORMATION

Meet the participating employers, learn about their opportunities, and prepare for your upcoming interviews.



DLB Field Services

Orion Talent Hiring Conference

Mission-critical careers for
transitioning service members
and direct-hire talent



Commissioning | Construction Management | Field Leadership Pathways



Field Services

People. Performance. Proven.



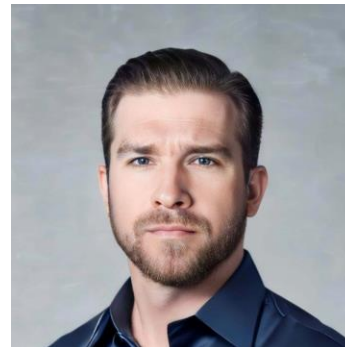
Introductions



George McLain
Program Manager - People

Leads program hiring, onboarding and workforce planning

Builds scalable people, process, and reporting systems to support program execution



Jordan Bevill
Cx Resource Manager

Direct support for field Personnel

Onboarding Coordination, mentorship and performance



David Farley
CRM / Project Manager

Direct support for field Personnel
Onboarding Coordination, mentorship and performance

Direct oversight of multiple projects



Jaymes Wilke
Cx Resource Manager

Direct support for field Personnel

Onboarding Coordination, mentorship and performance



Who We Are



Founded in 1980



Mission-Critical Design, Commissioning, and Construction Management Firm



Program-driven delivery model supporting hyperscale data centers



Fully remote organization with national field presence

Growth Snapshot

2020



100 Employees

Today



1,200+ Employees
Nationwide



400+

in Field Services today



700+

expected in the department
this year



Supporting projects across all
major hyperscale markets



Growth driven by
client demand



Repeat clients + expanding
portfolios = long-term stability

What Sets Us Apart in the Industry

Quality Assurance and Commissioning



Electrical, Mechanical
and Fire Life Safety



Full service,
cradle to grave concept



Design Reviews to
Post Occupancy Support



Program-Aligned leadership
and standardized execution



National field presence with
hands-on subject matter expertise



Multiple Pathways Into DLB

Built for both transitioning service members and direct-hire talent.

1



Transitioning Service Members

- Structured onboarding
- Real project exposure
- Mentorship from experienced leaders
- Potential SkillBridge conversion

2



Direct-Hire Candidates

- Immediate entry opportunities for experienced field talent
- Construction professionals
- Technical candidates across multiple trades and disciplines

3



Career Growth

- Advancement into Technical SME roles
- Field leadership opportunities
- Project management paths
- Program delivery impact



At DLB, we hire for **mindset, accountability,** and **willingness to learn.**



Structured Onboarding



Field Mentorship



Team Collaboration

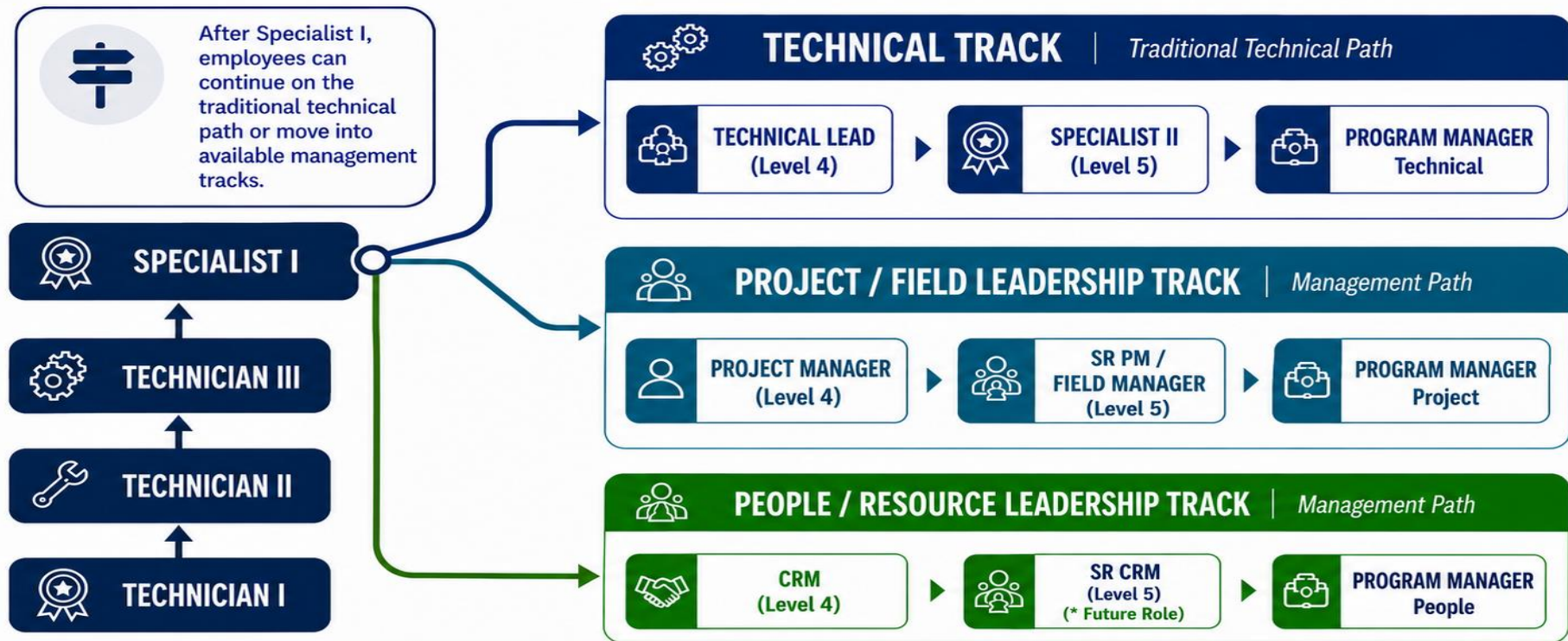


Field Services

People. Performance. **Proven.**

TYPICAL CAREER PATH FOR NEW HIRES

A simple view of how employees can grow across technical, project, and people leadership roles.



A) ADDITIONAL OPPORTUNITIES:

There are additional career shifts that we offer as well, to include: Fluid 2 Chip, CCCX, CQM, Tech Dev, and Operations



B) FLEXIBILITY IS KEY:

Individuals can switch between tracks based on their interests, strengths, and career goals. **You are not locked into one path.**

2025 HIRE Vets Platinum Medallion Award

Veteran hiring and retention recognition



74

veterans hired
in 2025



16 of 16

veteran hires from
2024 reached
12-month retention



Large-company
metrics
submitted and
qualified



3rd year
in a row
recognized



Qualified
under large-sized
company criteria

Why this matters

- 1 Recognizes our commitment to veteran hiring, retention, and career development
- 2 Confirms our ability to support transitioning service members at scale
- 3 Reflects structured onboarding, mentorship, and long-term growth pathways
- 4 Supports **SkillBridge**, veteran integration, and internal advancement opportunities

Building What Matters. Together.

At DLB Associates, we don't just build critical infrastructure—we build careers, strengthen communities, and support the mission that powers our world.



People First

We invest in our people and empower them to grow, lead, and succeed.



Purpose Driven

We deliver mission-critical solutions that make a difference.



Stronger Together

We collaborate, support one another, and win as a team.



Thank you for your service.

We're honored to continue the mission with you.



© 2025 confidential & proprietary

Learn more about careers at DLB:

dlbassociates.com/careers



- **Closing Comments**
- **Questions & Feedback**





CAREER PATHS

FIELD SERVICE ROLES

Explore technical careers that combine troubleshooting, customer support, travel, installation, and equipment service.





Smart Lookover Camera

Smart gateway and camera



CylinCam

Environment Monitor/Camera/Gateway



Smart Retina Doorlock

Multiple ways for door unlocking



Window Opener

Open or close the window freely



LUTRON OVERVIEW

Lutron provides lighting control and energy management systems that provides total light management by tying the most complete line of lighting controls, motorized window shades, digital ballasts and LED drivers, and sensors together under one software umbrella. Lutron commercial light controls are essential in hotels, restaurants, retail stores, conference facilities, educational facilities, hospitals, museums, and public

spaces. Lutron operates in over 100 countries, offering world-class service and support to clients worldwide. Its solutions are found in some of the most iconic buildings, including the Statue of Liberty, the Guggenheim Museum, and the White House. Lutron is committed to innovating technology that improves energy efficiency, reduces carbon footprints, and enhancing user experiences by saving energy, lowering utility costs, and

meeting green building standards such as LEED.



FIELD SERVICE ENGINEER

LOCATION NYC, DMV, DFW, Seattle, Miami

PAY \$30-37/hr

KEY RESPONSIBILITIES

- In this role, you will provide on-site technical support, installation
- assistance, and troubleshooting for Lutron's advanced lighting and
- shading systems.
- Technical Support & Troubleshooting:
- Diagnose and resolve issues with Lutron lighting control systems,





MIRATECH
CORPORATION

EMISSIONS SOLUTIONS
FOR INDUSTRIAL ENGINES

COMPANY SPOTLIGHT

MIRATECH

MIRATECH OVERVIEW

MIRATECH Corporation is a global leader in turnkey emissions- reduction and acoustical solutions—catalysts, silencers, and controls—that help data centers and other mission-critical facilities run cleaner, quieter, and fully compliant. Headquartered in Tulsa, Oklahoma, MIRATECH supports customers worldwide with regional service centers and catalyst labs for testing, washing, and refurbishment—delivering fast, local compliance

support. The company serves mission-critical power and industrial markets—including data centers, prime/standby power, and CHP—supporting hospitals, financial institutions, and public infrastructure that rely on large diesel and natural-gas generator As of 2025, accelerating data-center build-outs, tighter emissions standards, and AI-driven power needs continue to fuel demand for MIRATECH's solutions, positioning it as a key

partner in reliable, compliant backup power.



FIELD SERVICE TECHNICIAN

LOCATION Portland, OR; Reno, NV; Phoenix, AZ; Charlotte,

PAY \$30/hr – \$37/hr

KEY RESPONSIBILITIES

- NC; Norfolk, VA; DFW; Washington DC
- Help mission-critical facilities run cleaner, quieter, and fully
- compliant by installing, commissioning, and servicing
- MIRATECH emissions-reduction and acoustical systems for
- large stationary diesel and natural-gas generator sets.





VERTIV™

VERTIV OVERVIEW

Vertiv is a global leader in designing, building, and servicing critical infrastructure that powers, cools, and sustains the world's most vital applications in data centers, communication networks, and commercial and industrial facilities. With a comprehensive portfolio of power, thermal, and IT management solutions, Vertiv provides innovative operations, energy efficiency, and scalability for today's increasingly digital and

interconnected world. Headquartered in Columbus, Ohio, Vertiv operates with a global reach, offering end-to-end solutions that address the evolving challenges of data management and critical infrastructure. Vertiv's product offerings include uninterruptible power supplies (UPS), thermal management systems, racks, enclosures, and integrated solutions that ensure the continuous uptime and security of mission-critical



VERTIV OVERVIEW

Vertiv Electrical Reliability Services (ERS) is a trusted leader in critical infrastructure solutions, providing specialized services to ensure the reliability, efficiency, and safety of electrical systems across industries. As part of Vertiv, a global provider of power, cooling, and IT infrastructure solutions, ERS is dedicated to helping companies manage, monitor, and optimize their electrical systems. Vertiv ERS

telecommunications, healthcare, manufacturing, and more by providing proactive maintenance, testing, and consulting services. Preventative and Predictive Maintenance Electrical Testing and Commissioning Engineering and Power System Studies Emergency Response and Repairs Consulting and Training



PROJECT MANAGER

LOCATION **Nationwide Openings**

PAY **\$75k - \$85k + Per Diem + Bonus**

KEY RESPONSIBILITIES

- The Project Manager coordinates Vertiv ERS electrical service
- projects from start to finish. This role keeps the customer, field
- teams, contractors, schedule, budget, and scope of work aligned so
- projects are completed safely, correctly, and on time.
- Plan and coordinate electrical service projects.



FIELD SERVICE TECHNICIAN

LOCATION Nationwide Openings

PAY \$85k - \$95k

KEY RESPONSIBILITIES

- The Field Service Technician supports Vertiv equipment at customer
- sites, helping keep critical power and cooling systems running. This
- role is hands-on and customer-facing, focused on troubleshooting,
- maintenance, repairs, and keeping systems operational in facilities
- where downtime matters.



VERTIV





Mackay

**Marine Electronics &
Satellite Communications**



COMPANY SPOTLIGHT

MACKAY MARINE

MACKAY MARINE OVERVIEW

Marine) is a global provider of marine communications, navigation, and electronics services for commercial, government, and military vessels. Founded in 1884, the company installs, maintains, including satellite communications, radar, GPS, GMDSS safety equipment, and cybersecurity solutions. With service locations across major ports in North America, Europe, and Asia, MacKay supports vessels worldwide through 24/7 technical assistance, helping ensure reliable maritime operations and compliance with international safety standards.



MARINE ELECTRONICS TECHNICIAN

LOCATION Seattle, WA, New Orleans, LA, Houston, TX,

PAY \$30 - \$40 hr. + lots of OT available

TRAVEL Limited overnight travel

KEY RESPONSIBILITIES

- Dutch Harbor, AK, Guam,
- This hands-on field service role is ideal for technicians who enjoy
- troubleshooting
- independently
- supporting customers in a maritime environment. Technicians work





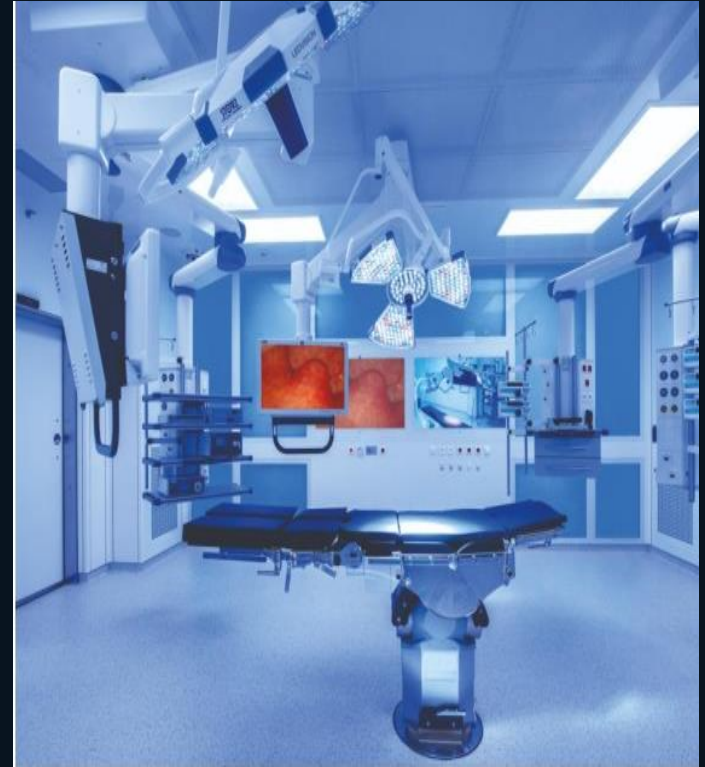
COMPANY SPOTLIGHT

KARL STORZ

KARL STORZ OVERVIEW

invasive surgical instruments, imaging systems, and operating room integration technologies. Its products are used across specialties including general management, and veterinary medicine. The company works closely with physicians, universities, and research institutions to develop technologies that improve visualization, diagnosis, and Today, KARL STORZ offers approximately 7,000 products for human and veterinary medicine,

employs about 9,900 people worldwide, and operates internationally through 70 subsidiaries in more than 50 countries.



PRODUCT DEPLOYMENT SPECIALIST

LOCATION Omaha, NE, Dallas, TX, Pittsburg, PA

PAY \$30-\$35/hr

TRAVEL Up to 75% depending on project

KEY RESPONSIBILITIES

- KARL STORZ is seeking a technically skilled and customer-focused installation,
- medical technology within hospitals and healthcare facilities.
- technology and integrated system solutions at customer locations.
- Perform system setup, equipment integration, functional testing,



CUSTOMER SUCCESS MANAGER

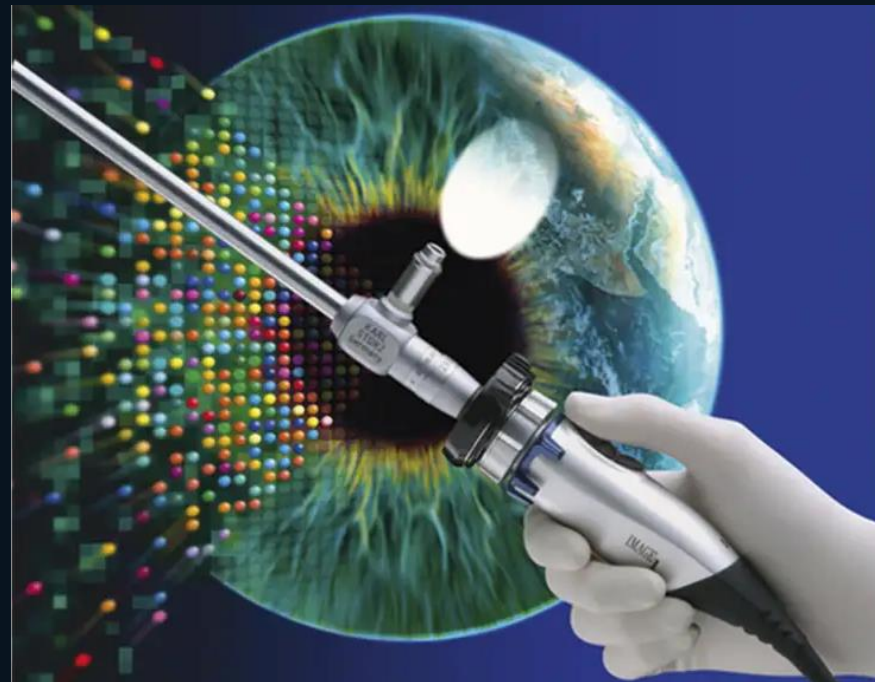
LOCATION Pittsburg, Buffalo, Albany

PAY \$83k-\$108k/yr

TRAVEL Up to 75% depending on project

KEY RESPONSIBILITIES

- This position works closely with hospital leadership, clinical teams.
- technical personnel, sales, service, and internal support teams
- to ensure customers receive maximum value from their KARL STORZ relationships customers, clinical





COMPANY SPOTLIGHT

ALIMAK GROUP

ALIMAK GROUP OVERVIEW

Alimak Group's commitment to its workforce also creates opportunities that can translate well to veterans and transitioning service members. Veterans often bring valuable skills that align with Alimak's technical and service-oriented environment, including leadership, teamwork, safety awareness, mechanical or electrical experience, problem-solving, discipline, and the ability to perform responsibly in demanding environments.

While Alimak's public materials do not identify a specific company-wide veteran hiring program, the company states that it is an equal-opportunity employer, values diverse backgrounds, provides structured onboarding and ongoing training, and seeks to attract, develop, and retain qualified employees. These practices can help veterans transfer their military experience into meaningful careers in areas such as field service,

maintenance, engineering, operations, safety, and

ALIMAK GROUP

Alimak Group Industries



Facade Access



Construction



Industrial



Wind



Height Safety &
Productivity Solutions

ALIMAK GROUP



FIELD SERVICE TECHNICIAN

LOCATION Southwest US (within 90 mins of a major Airport)

PAY Alimak Group is seeking a highly motivated and technically skilled

KEY RESPONSIBILITIES

- Alimak Group is seeking a highly motivated and technically skilled
- Field Service Technician to support the installation, commissioning,
- maintenance, troubleshooting, and repair of Alimak's industry-leading
- vertical access solutions.
- install, commission, inspect, troubleshoot, repair, and maintain





COMPANY SPOTLIGHT

FLEX

FLEX OVERVIEW

Anord Mardix is a global electrical engineering and manufacturing company specializing in critical power distribution and protection solutions. The company designs, manufactures, installs, and supports electrical infrastructure for environments where reliability and uptime are essential, particularly data centers, cloud computing facilities, industrial operations, and commercial infrastructure. Its portfolio includes low- and

medium-voltage switchgear, busway and busbar systems, modular Power Pods and Power SKIDs, power distribution equipment, SCADA and power management systems, as well as installation, maintenance, and 24/7 critical power services. Anord Mardix provides customized, end-to-end solutions— from initial system design and manufacturing through installation, monitoring, maintenance, and lifecycle support— making it a major supplier to hyperscale and mission-critical facilities around the world.



FIELD SERVICE TECHNICIAN

LOCATION Dallas, TX, Ashburn, VA

HOURLY This position is ideal for a technically skilled professional who enjoys

KEY RESPONSIBILITIES

- This position is ideal for a technically skilled professional who enjoys
- hands-on electrical work, troubleshooting complex equipment, and
- working directly with customers in mission-critical environments.
- Perform installation, startup, commissioning, preventive maintenance,
- troubleshooting, and repair of Anord Mardix electrical power distribution



SIEMENS
Healthineers



PETNET Solutions

Global leaders in PET
radiopharmaceuticals & delivery

SIEMENS Healthineers

Siemens Healthineers is a prominent global leader in the medical technology sector, known for its groundbreaking contributions to healthcare.

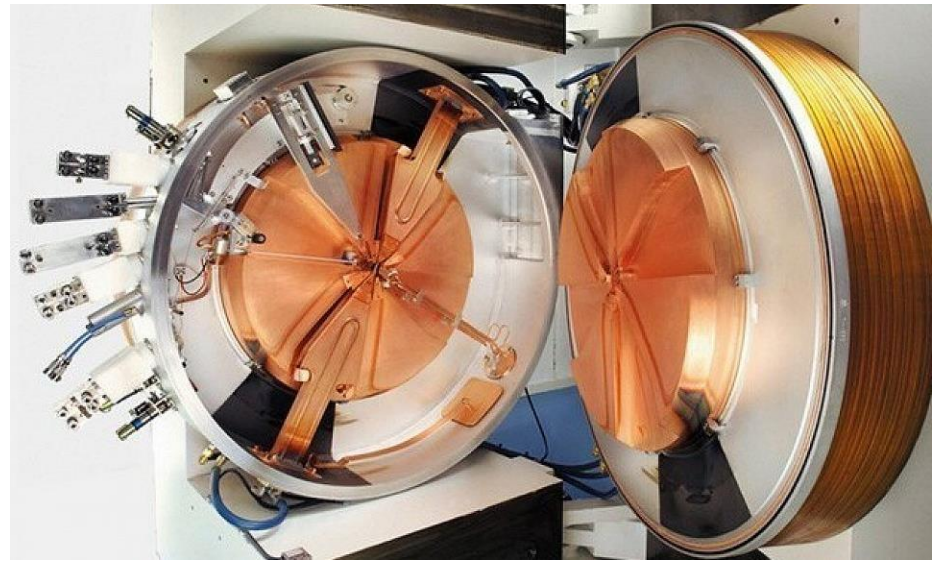
- ❖ **Product and Service Portfolio:** Siemens Healthineers offers extensive solutions in *diagnostic and therapeutic imaging, laboratory diagnostics, molecular medicine, and digital health services*. This includes cutting-edge medical imaging equipment such as MRI and CT scanners, and systems for in-vitro diagnostics.
- ❖ **Innovation and Research:** The company is at the forefront of technological advancements in healthcare, consistently investing in research and development to drive innovation in medical diagnostics and treatments.
- ❖ **Global Reach:** Siemens Healthineers operates worldwide, with a presence in over 70 countries, ensuring it can support healthcare systems globally.



PETNET Solutions

Siemens Healthineers PETNET Solutions is the global leader in PET (Positron Emission Tomography) radiopharmaceutical manufacturing and distribution.

At the center of PET manufacturing is the Siemens Eclipse cyclotron, a medical particle accelerator used to produce radioisotopes for PET imaging.



Radiopharmaceuticals

These systems are essential for producing radioisotope products used to diagnose and treat *cancer, heart disease, and Alzheimer's disease.*

PETNET Solutions

- ❖ #1 in Market Share for most of their products
- ❖ 90% of all radiology hospitals use Siemens Healthineers radiopharmaceutical products



Position: Cyclotron Engineer

Location: San Diego, Spokane, Denver, Portland (OR), Knoxville (TN), Boston, Kansas City

Pay: \$68k+ (DOE & Location), plus OT, \$80k – 100k Total Comp (1st Year)

This role supports a cross-disciplinary radio pharmaceutical research and production facility. The Cyclotron Engineer *provides service and maintenance to cyclotron and radio chemistry synthesizers* to ensure maximum productivity and system Up Time.

The Cyclotron is Your Baby (the idea of ownership is an important character trait for candidates)

Preventive Maintenance and Repairs: Diagnose, troubleshoot, and repair equipment, minimizing downtime and ensuring equipment reliability and accuracy.

**Minimal Travel // 2nd Shift Hours //
Some Weekend Work**



An aerial view of a city skyline, likely Shanghai, featuring numerous skyscrapers and dense urban development. Overlaid on the image are glowing blue digital lines and network patterns, suggesting a focus on technology, infrastructure, and smart city solutions.

Russelectric®

A Siemens Business

SIEMENS

Ruselectric®

A Siemens Business

Siemens is a global leader in smart grid/smart building technologies (industrial & building automation), as well as rail transport and health technologies.

Siemens is the largest engineering company in Europe and holds the position of *global market leader in industrial AI, automation, and industrial software.*

Ruselectric custom designs & builds high-integrity, on-site power control systems and equipment for applications such as.

- ❖ **Mission-critical applications:** From hospitals and airports to defense facilities, their products help protect critical functions
- ❖ **Manufactured in the USA:** All products are designed and built in Massachusetts and Oklahoma
- ❖ **24/7 field service:** Their factory-trained technicians will install, maintain and upgrade customer equipment





A Siemens Business

Russelectric Products ensure uninterrupted power supply with high-quality, reliable solutions that meet stringent performance and reliability requirements.

- ❖ *Support services (field service support)*
- ❖ *Microgrid solutions*
- ❖ *Power control systems*
- ❖ *Transfer and bypass switches*



Major Industries Served

- ❖ *Data Centers*
- ❖ *Semi-Conductor*
- ❖ *Heavy Manufacturing* (Automotive, Metals, Pulp & Paper, Glass, Chemicals, Heavy Equipment, & Industrial Machinery)
- ❖ *Power Utilities, as well as Solar and Wind Energy*
- ❖ *Life Sciences*
- ❖ *Commercial Real Estate & Higher Education*



Position: Field Service Engineer

Locations: Orlando; Cincinnati; Cleveland;
Columbus, OH; Raleigh/Winston Salem, NC;
Washington DC

Pay: \$40 – 45/hr, plus 30 – 35% OT,
\$120k – 140k Total Comp (1st Year), and \$200k+
in subsequent years (on average)

*In this role you will work independently at customer
locations in preventative maintenance, startup and
basic troubleshooting on ATS and Switchgear.*

- Field startups (standard & non-standard systems), warranty efforts, remedial repairs and preventative maintenance contracts
- Documentation & Reporting
- Customer Facing & Communications

Up to 80% Travel // Company Vehicle & Excellent
Benefits // 3 weeks PTO plus 11 Paid Holidays





ADVANCED RETINAL IMAGING

FIELD SERVICE TECHNICIAN

Supporting industry-leading retinal imaging systems through specialized field service.

ORION TALENT • SAN DIEGO HIRING CONFERENCE





ADVANCING RETINAL IMAGING



WHAT OPTOS DOES

Optos manufactures optical devices for eye care professionals, including scanning laser technologies, UWF retinal imaging devices, widefield angiography systems, and ultra-widefield optomap devices.

WHY UWF IMAGING MATTERS

Ultra-widefield retinal imaging helps eyecare professionals discover, diagnose, document, and treat ocular pathology that may first present in the retinal periphery.



FIELD SERVICE • TECHNICAL MISSION

Optos Field Service supports customers and patients through highly specialized expertise in laser, optical, and electronic systems.

INSTALL

Plan and execute new customer-site installations.

MAINTAIN

Repair, retrofit, and perform preventive maintenance.

SUPPORT

Guide customers on instrument, equipment, and software operation.

CONNECT

Install and maintain wired computer networks.

DIAGNOSE

Provide remote diagnosis and repair support when needed.

IMPROVE

Relay repetitive failures and quality issues to internal specialists.





OPPORTUNITY AT A GLANCE

ROLE

Field Service Technician

LOCATIONS

Minneapolis, MN
San Jose, CA
Miami, FL

EST. ANNUAL COMP

\$84,688

\$31/hr base

\$47/hr overtime

Avg. overtime: 20%
(420 hours)

TOTAL PACKAGE

- Annual bonus
- Company vehicle • Subaru Outback
- Cellphone + laptop
- Home office
- Medical + dental
- PTO + 401(k)



CAREER PATHS

ON-SITE ROLES

Explore technical opportunities based at customer facilities, manufacturing sites, labs, and critical infrastructure locations.





COMPANY SPOTLIGHT

HSB

HSB OVERVIEW

The Hartford Steam Boiler Inspection and Insurance Company (HSB) is a leading global provider of specialty insurance, inspection services, and engineering consulting for businesses, industries, and institutions. Founded in 1866, HSB pioneered the concept of combining equipment inspections with insurance to enhance industrial safety during the Industrial Revolution. Today, as a subsidiary of Munich Re since 2009, HSB continues

to offer innovative solutions, including equipment breakdown coverage, cyber risk insurance, and IoT technology services, helping clients prevent loss and adapt to emerging technological



AUTHORIZED INSPECTOR

LOCATION Raleigh, NC; Lacrosse, WI; Knoxville, TN;

PAY \$32-35/hr.

KEY RESPONSIBILITIES

- Bloomington, IL
- As an Authorized Inspector with HSB Global Inspection and Engineering Services (GIES), you will play a critical role in ensuring the safety, compliance, and reliability of boilers, pressure vessels, and other pressurized equipment.



HSB





COMPANY SPOTLIGHT

T1 ENERGY

T1 ENERGY OVERVIEW

T1 Energy is building a U.S.-based solar manufacturing company focused on producing the equipment and components needed to support the growing demand for solar power. Their work includes high-volume solar module production in Wilmer, Texas, along with plans for a major solar cell manufacturing operation in Rockdale, Texas. In plain terms, they are helping bring more of the solar supply chain back into the United States

instead of relying as heavily on overseas production. Their facilities are advanced manufacturing environments built around automation, production output, equipment reliability, process control, quality, and safety. The work is not just about solar panels as a finished product. It takes technicians, operators, engineers, managers, quality teams, facilities support, and maintenance personnel to keep the equipment running,

solve production issues, improve efficiency, and make sure the final product meets customer requirements.



EQUIPMENT MANAGER

LOCATION Rockdale, TX/Wilmer, TX

PAY The Equipment Manager leads the team responsible for keeping

KEY RESPONSIBILITIES

- The Equipment Manager leads the team responsible for keeping
- T1 Energy's solar manufacturing equipment running safely,
- reliably, and efficiently. This role focuses on maintenance
- planning, troubleshooting, uptime improvement, equipment
- performance, and supporting production ramp-up.



PRODUCTION MANAGER

LOCATION Rockdale, TX/Wilmer, TX

PAY The Production Manager leads daily manufacturing operations

KEY RESPONSIBILITIES

- The Production Manager leads daily manufacturing operations
- across T1 Energy's solar production lines. This role is
- responsible for keeping production safe, efficient, on schedule,
- and aligned with output, quality, staffing, and cost expectations.
- Lead production supervisors, line leads, operators, and shift



QUALITY MANAGER

LOCATION Rockdale, TX/Wilmer, TX

PAY The Quality Manager leads the quality program for T1 Energy's

KEY RESPONSIBILITIES

- The Quality Manager leads the quality program for T1 Energy's
- solar manufacturing operation. This role makes sure products
- meet internal standards, customer expectations, and process
- requirements before they leave the facility.
- Lead quality engineers, inspectors, technicians, and quality



FACILITIES TECHNICIAN

LOCATION Rockdale, TX/Wilmer, TX

PAY The Facilities Technician maintains the building systems and

KEY RESPONSIBILITIES

- The Facilities Technician maintains the building systems and
- utility equipment that support T1 Energy's manufacturing
- operation. This role helps keep the facility stable and production-
- ready by supporting HVAC, electrical, plumbing, compressed air,
- controls, chillers, pumps, and other plant utility systems.



EQUIPMENT TECHNICIAN

LOCATION Rockdale, TX/Wilmer, TX

PAY The Equipment Technician maintains and repairs the automated

KEY RESPONSIBILITIES

- The Equipment Technician maintains and repairs the automated
- production equipment used in T1 Energy's solar manufacturing
- operation. This is a hands-on role focused on reducing downtime
- by troubleshooting mechanical, electrical, pneumatic, robotic,
- and controls-related issues.



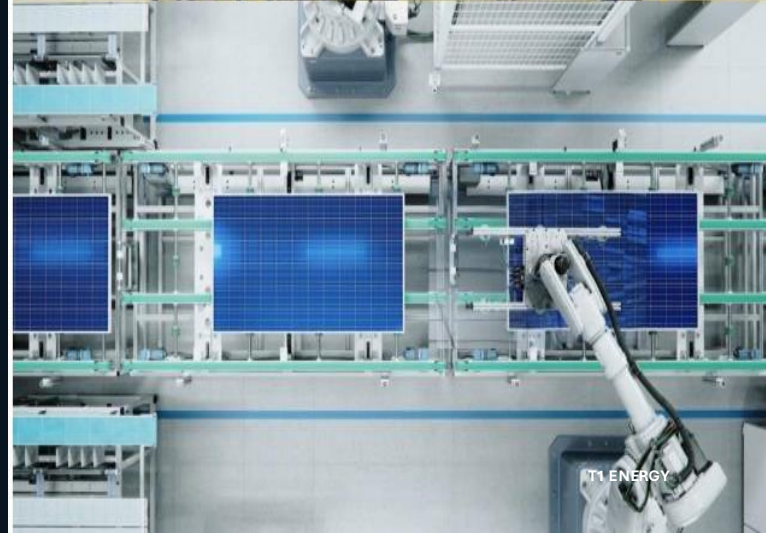
PROCESS TECHNICIAN

LOCATION Rockdale, TX/Wilmer, TX

PAY The Process Technician supports daily solar manufacturing

KEY RESPONSIBILITIES

- The Process Technician supports daily solar manufacturing
- operations by monitoring process conditions, equipment
- performance, and product flow. This role helps keep production
- stable by identifying issues early, collecting process data, and
- supporting troubleshooting when the line is not running correctly.





COMPANY SPOTLIGHT

SIMCO ELECTRONICS

Precision calibration and repair services for test and measurement equipment.

CALIBRATION / RF TECHNICIAN





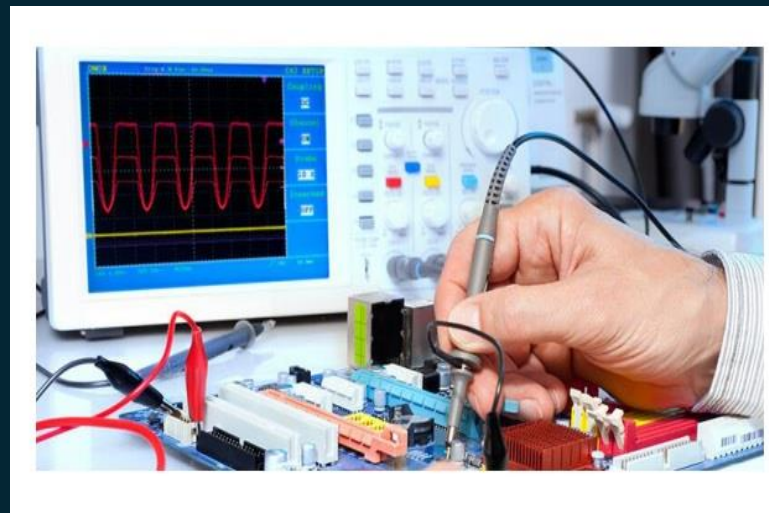
SIMCO ELECTRONICS

PRECISION SINCE 1962

Founded in Silicon Valley to support NASA and other high-technology firms requiring precise test and measurement instrument calibration and repair services.

GLOBAL TECHNICAL SUPPORT

SIMCO supports organizations across biomedical devices, aerospace, and defense, with more than 20 labs across North America and Asia.



CALIBRATION / RF TECHNICIAN

HOURLY

\$32 – \$37/hr

LOCATIONS

6 Markets

WORK

Calibration + Repair

KEY RESPONSIBILITIES

- Calibrate and perform minor repairs on electrical, mechanical, and dimensional test equipment.
- Ensure instruments meet ISO/IEC 17025 quality standards and customer requirements.
- Use CERDAAC software to record calibration data and maintain documentation.
- Travel to local customer sites for on-site calibrations and communicate findings clearly.



San Diego • Longmont • Salt Lake City
Redmond • Allentown • Dayton





COMPANY SPOTLIGHT

COEUR MINING

COEUR MINING OVERVIEW

Coeur Mining is a leading U.S.-based precious metals producer focused on the responsible exploration, development, and production of silver and gold. Headquartered in Chicago, the company operates mines across the United States, Canada, and Mexico while emphasizing safety, environmental stewardship, operational excellence, and community engagement. Coeur offers career opportunities in engineering, skilled trades, operations,

environmental services, finance, and corporate functions, providing employees with ongoing training, leadership development, and advancement



MECHANIC

LOCATION Lovelock, NV

PAY \$36-\$44/Hr

KEY RESPONSIBILITIES

- The Coeur Rochester mine located in Nevada, approximately 25 miles
- from Lovelock, Nevada, is seeking a **Drill & Shovel Mechanic** to join
- the team. If you are motivated by unique challenges, comprehensive pay
- and benefits plan, and work-life balance with the flexibility of a rotational
- schedule, this opportunity is for you!



INDUSTRIAL ELECTRICIAN

LOCATION Lovelock, NV

KEY RESPONSIBILITIES

- Coeur Rochester is seeking an industrial electrician who will be
- responsible for installing, maintaining, and repairing electrical systems
- and equipment critical to mining operations. Their work ensures that
- machinery, lighting, and power distribution systems function efficiently and
- safely at the mining operation.





MESTEX

A Division of Mestek, Inc.



COMPANY SPOTLIGHT

MESTEX

MESTEX OVERVIEW

Mestex is a leading HVAC manufacturing company dedicated to engineering innovative heating, ventilation, and air conditioning solutions for commercial and residential applications. With a strong focus on quality, teamwork, and continuous improvement, Mestex provides employees with opportunities to build meaningful, long-term careers in a collaborative manufacturing environment. Mestex actively values the experience and

leadership that military veterans bring to the workforce. Many roles are well suited for veterans, leveraging skills developed through military service such as problem-solving, technical expertise, discipline, teamwork, and mission-focused execution. The company is committed to supporting veterans as they transition into civilian careers and recognizes the unique strengths they contribute to its operations and culture.



ELECTRICAL LEAD

LOCATION Dallas, TX

HOURLY This position supports the production of custom-engineered HVAC and

KEY RESPONSIBILITIES

- This position supports the production of custom-engineered HVAC and
- mission-critical cooling equipment and is ideal for an experienced electrical
- technician who is ready to combine strong technical troubleshooting skills
- with team leadership.
- Lead and support electrical technicians and assemblers during daily



ELECTRICAL ASSEMBLER

LOCATION Dallas, TX

HOURLY The Electrical Assembler III is an experienced member of the electrical

KEY RESPONSIBILITIES

- The Electrical Assembler III is an experienced member of the electrical
- production team and will work from electrical schematics, wiring
- diagrams, blueprints, and engineering documentation to complete
- electrical assemblies accurately and efficiently.
- Perform electrical assembly and wiring of commercial and industrial



HVAC TEST TECHNICIAN

LOCATION Dallas, TX

HOURLY The HVAC Test Technician will perform operational and functional testing

KEY RESPONSIBILITIES

- The HVAC Test Technician will perform operational and functional testing
- of completed equipment to ensure electrical, mechanical, refrigeration, and
- control systems operate according to engineering specifications and
- customer requirements.
- Perform final operational and functional testing of newly manufactured





COMPANY SPOTLIGHT

ADC AEROSPACE

ADC AEROSPACE OVERVIEW

We supply every airplane and defense platform One-stop shop for superior manufacturing solutions. Produce short-run, high-complexity components because of their specialization in turnkey casting, machining, and value-added services. They stand out from their competition thanks to their extensive experience in the aerospace, defense, medical, automotive, and industrial sectors. ADC Aerospace provides an environment where

military veterans can translate their military experience and technical skills into careers in the aerospace manufacturing industry. The company offers opportunities across engineering, production, quality, supply chain, and other areas, with on- the-job training, mentorship, professional development, and opportunities for career advancement.



MAINTENANCE TECHNICIAN

LOCATION Buena Park, CA

HOURLY \$30-\$45/hr

KEY RESPONSIBILITIES

- A Maintenance Technician at ADC Aerospace plays an important role in
- keeping the company's manufacturing operations running safely,
- efficiently, and reliably. The technician is responsible for inspecting,
- maintaining, troubleshooting, and repairing production machinery and
- facility equipment.



MAINTENANCE MANAGER

LOCATION Buena Park, CA

SALARY \$120k-\$145k

KEY RESPONSIBILITIES

- A Maintenance Manager at ADC Aerospace oversees the maintenance and
- reliability of the company's manufacturing equipment and facility systems,
- helping ensure production operates safely, efficiently, and with minimal
- downtime. ADC's facility includes high-pressure die-casting equipment, CNC
- machining centers, robotic finishing systems, and assembly operations, making



CAREER PATHS

LEADERSHIP ROLES

Explore opportunities where military leadership, operational discipline, and technical experience translate into team and business leadership.





COMPANY SPOTLIGHT

TEKTON

TEKTON OVERVIEW

The company provides electrical and construction services, including projects supporting federal and military facilities. Work has included power-resiliency infrastructure for the Defense Logistics Agency, demonstrating its ability to operate in environments where safety, reliability, technical expertise, and mission readiness are essential. Tekton Power and Technology creates opportunities that align well with the skills and

experience of military veterans. Its job descriptions emphasize structured work environments, safety, discipline, teamwork, technical proficiency, adherence to procedures, and work on federal and military projects—all areas where veterans can bring valuable transferable skills. By providing career opportunities in electrical installation, construction, fabrication, maintenance, and other skilled trades, Tekton can help

veterans transition their military experience into meaningful civilian careers while continuing to support critical government and military infrastructure.



CONSTRUCTION MANAGER

LOCATION Bakersfield, CA

PAY \$90 - \$110k and prevailing wage

KEY RESPONSIBILITIES

- Company President is former Navy and wants to hire an experienced technical leader that he can develop. This is an opportunity to learn the federal contracting business from an
- The Construction Manager also serves as a key leader on the job site, identifying potential problems, resolving issues, communicating





**engineered
systems**



COMPANY SPOTLIGHT

ACCO ENGINEERED SYSTEMS

ACCO ENGINEERED SYSTEMS OVERVIEW

ACCO Engineered Systems is a leading mechanical contractor specializing in the design, fabrication, installation, maintenance, and service of HVAC, refrigeration, plumbing, process piping, and building. With decades of experience and a broad range of engineering and construction capabilities, ACCO provides opportunities for professionals with strong technical, leadership, and problem-solving skills. The company is also 100%

employee-owned, creating a workplace where employees have a meaningful stake in the organization's long-term



PROJECT ENGINEER

LOCATION Southern California

PAY \$90 - \$105k starting salary

KEY RESPONSIBILITIES

- In this position you can make \$200k+ within a few years.
- A Project Engineer at ACCO Engineered Systems supports the
- planning, coordination, and successful execution of mechanical
- construction projects. The role works closely with project managers,
- engineers, field supervisors, subcontractors, vendors, and customers



ACCO ENGINEERED SYSTEMS



THANK YOU

QUESTIONS?

Adam Rodriguez

Military Engagement Manager

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