

NDF

AUTONOMY

One Operator.
More Capability.



02.

The Problem.



NOT ENOUGH PILOTS



**ONE OPERATOR.
TOO MUCH LOAD.**



**HIGH WORKLOAD.
HIGHER RISK.**



03.

The Solution.



**AUTONOMY REPLACES
MANUAL CONTROL**



**ONE OPERATOR →
MULTIPLE DRONES**



**OPERATIONS SCALE
WITHOUT MORE PEOPLE**



04.

BUSINESS MODEL

Integrated into **Primes**. Scaling through **Systems**.



NDF
NEW DEFENCE



WHAT WE SELL

Autonomy & swarming
software integrated
into prime systems.



CUSTOMER

Defence primes
(Patria, etc.)



PRICING MODEL

Per device license

€150 – €400

/ device / year

04.

The Market.

Large and growing.



DEFENCE SPENDING ↑



AUTONOMY ADOPTION ↑



OPERATOR SHORTAGE


MARKET SIZE & GROWTH

\$12–23B today



~\$90B by 2033

~15–19% CAGR

 Majority military demand

GO TO MARKET.



PRIME-LED ACCESS



PLATFORM INTEGRATION



GLOBAL SCALE



ONE PARTNERSHIP. GLOBAL IMPACT.

11.

Our Team.

Experienced leaders.
Proven operators.
One mission.



Juhani Grape

Co-founder, CAIO/CTO



30+ years in IT + AI



AI & autonomy expert



100+ solutions built



Markus Mikkolanaho

Co-founder, CCO



10+ years in sales + AI



Investor relations



Growth driver



Kimmo Heinonen

Defence Advisor



20+ years military operations



Finnish Defence Forces



Mission & tech expert



15+

Strong team of engineers, operators and experts.

12.

Competitive Positioning.

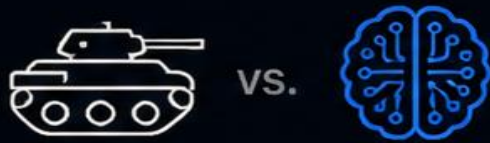
			
 EU	 EU company	 USA / Ukraine	 EU presence
 Arctic data	 Arctic real-world data & operations	 No public Arctic data	 No public Arctic data
 Swarming for small, cheap drones	 Yes. Built for small, low-cost drones	 Yes, core strength	 Not designed for swarming
 Price (software)	 €150–400 per system	 €200–800 per system	 Expensive, slow & outsourced

Why Primes Don't Build This Themselves.

1.



FOCUS



Primes build
systems

We build
autonomy

2.



SPEED



Slow
programs

Fast
iteration

3.



INCENTIVES



Hardware
revenue

Software
performance

4.



INTEGRATION



Platform-
specific

Cross-
platform

We are the autonomy layer. Primes system-integrate.

13.

The Ask.



We are raising **€2.7M** for **15%** to reach **Arctic Strike** readiness.



VALUATION

€18M
pre-money



USE OF FUNDS



Product
GNSS-denied autonomy



Integration
with primes



Field validation
Real-world testing



MILESTONE



Arctic Strike 2026

→ First defence
contracts



RUNWAY

18
months

16.

Exit Strategy.

Strategic acquisition by defence primes.

5-7 year exit window.



EXIT WINDOW

5-7
years



ACQUIRERS

Defence primes

Patria



WHY THEY BUY

- ✓ They lack autonomy capability.
- ✓ Building it in-house is slow and risky.
- ✓ We provide proven technology, faster.



OUR POSITION

The autonomy layer
inside their future
systems.

High strategic value.
Natural acquisition target.



PRIMES OWN THE PROGRAMS.
WE OWN THE AUTONOMY.

16.

Let's Build Europe's Autonomous Edge.

We're ready to deliver. Let's talk.



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Built in Finland. Ready for Europe.

Autonomy that scales from field deployment to strategic value.