INVITATION FOR COMPANIES · TRADE MISSION

Polish Trade Mission to Kosovo – Kosova–Poland Economic Forum 2026

17–19 NOVEMBER 2026 | PRISHTINA · HILTON PRISHTINA

Dear Sir or Madam,

The Ministry of Foreign Affairs and Diaspora and the Ministry of Industry, Entrepreneurship, Trade and Innovation of the Republic of Kosovo (through the Consulate General of the Republic of Kosovo in Warsaw), the Polish Chamber of Commerce (KIG) and the Polish Dual Use Chamber (PIDU) invite Polish companies to the **Kosova–Poland Economic Forum** in Prishtina. This is the third such forum in four years, aimed at expanding trade, investment and business cooperation between the two countries. The Forum focuses on three sectors:

1. Digital government and digital economy,
2. Defence, security and cybersecurity (including dual-use technologies),
3. Advanced manufacturing, infrastructure and energy.

PIDU coordinates the Polish delegation and accompanies it throughout the trip. Below you will find the key information to help you plan your participation.

REGISTRATION

REGISTER BY EMAIL →
consulategeneral.pl@rks-gov.net

REGISTRATION DEADLINE

4 November 2026
by 12:00 noon (CET)
Limited places – approx. 30 participants.

The Forum programme, meals, matchmaking, receptions and the transfer between Skopje Airport and Prishtina are provided by the organisers. Participants pay for their own flights, accommodation (preferential rate at Hilton Prishtina) and insurance – pp. 3–4.

WHY TAKE PART

Direct access to decision-makers

Sector roundtables with invited ministers of the Government of Kosovo: specific needs, projects and planned procurement in each of the three sectors.

Pre-arranged B2B and B2G meetings

15–30-minute meetings matched on the basis of a questionnaire, with 20–30 Kosovan companies and public institutions.

A market open to Polish companies

Kosovo imports around EUR 275 million of Polish goods annually. The Forum will cover market-entry models, public procurement and available EU funding.

PRELIMINARY PROGRAMME

Day-by-day programme

17 NOVEMBER
TUESDAY
WARSAW → PRISHTINA

7:15 Recommended departure to Skopje (Austrian Airlines, connection in Vienna)

11:45 Arrival in Skopje and joint coach transfer to Prishtina (approx. 90 km, incl. border crossing)

15:00–16:00 Check-in at Hilton Prishtina

16:30–18:30 **Visit to Gjirafa**, a leading Kosovan technology company

19:30–21:30 **"Welcome to Kosova" reception**: remarks by representatives of the Government of Kosovo, a conversation between Polish and Kosovan CEOs on cooperation potential, networking

Night Overnight in Prishtina

18 NOVEMBER
WEDNESDAY
PRISHTINA · FORUM

7:30 Breakfast

8:30 Registration and coffee

9:00 **Official opening of the Kosova–Poland Economic Forum**

9:15 **Why Kosova**: market and business opportunities – investment climate, entry models and local partnerships, public procurement and B2G, EU and international funding, legal and tax matters

10:00 Case studies: one success story from each of the three sectors

10:30 Coffee and networking

11:15 **Kosovo–Poland economic partnership**: priorities, planned investments and procurement, financing, areas where Kosovo is seeking Polish partners

12:00 Networking lunch by sector

13:00 **Sector roundtables** (3 parallel sessions) with invited ministers of the Government of Kosovo

14:30 **Pre-arranged B2B and B2G meetings** (15–30 min)

17:00 Forum wrap-up and next steps

19:00–21:00 **AmCham Kosovo networking reception** in honour of the Polish delegation, with short company pitches

Night Overnight in Prishtina

19 NOVEMBER
THURSDAY
PRISHTINA → WARSAW

Morning Breakfast

9:00 Coach departure from the hotel to Skopje Airport

12:30 Recommended departure to Warsaw (Austrian Airlines, connection in Vienna)

18:45 Arrival in Warsaw

The programme is preliminary and subject to change. All programme items on 18 November take place at Hilton Prishtina, where the delegation is accommodated.

SECTORS AND PARTICIPANTS

Three sector tracks

01

Digital government and digital economy

Roundtable with the invited Minister of Digitalisation and Public Administration.

02

Defence, security and cybersecurity

Roundtable with the invited Minister of Defence. The track includes dual-use technologies.

03

Advanced manufacturing, infrastructure and energy

Roundtable with the invited Minister of Industry, Entrepreneurship, Trade and Innovation.

In each session the Kosovan side will present specific needs, projects and planned procurement.

Who you will meet

- **20–30 Kosovan companies** from the three Forum sectors, including leading technology firms.
- **Representatives of the Government of Kosovo**: ministries of foreign affairs, industry and trade, defence, digitalisation, economy and infrastructure.
- **Business support institutions**: the Kosovo Chamber of Commerce, the American Chamber of Commerce in Kosovo (AmCham) and the investment agency KIESA.

Key flights

Participants book their own flight tickets. The programme and the joint transfer from Skopje are planned around the following connections:

DATE	ROUTE	CARRIER	DEPARTS	ARRIVES	PRICE / PERSON
17.11	Warsaw → Skopje connection in Vienna	Austrian Airlines	7:15	11:45	**PLN 1,741** return
19.11	Skopje → Warsaw connection in Vienna	Austrian Airlines	12:30	18:45	one ticket for both flights

Price per person in the Austrian Economy Comfort fare with checked baggage, booking both flights as a single return ticket on austrian.com (as of 26.10.2026; approx. EUR 410). Two separate one-way tickets currently cost approx. PLN 2,800 in total. Fares change dynamically – early booking is recommended. There are no direct flights from Poland to Prishtina, nor (in winter) to Skopje.

Before you travel

- **Travel document:** passport or biometric ID card valid for at least 6 months from the date of entry into Kosovo (the route also passes through North Macedonia).
- **Ticket details:** name exactly as it appears in the travel document.
- **Currency and insurance:** euro. Kosovo is outside the EU, so the EHIC card is not valid – please purchase travel insurance covering medical costs.

COSTS AND LOGISTICS

Who covers what

The organisers provide the programme and on-site logistics.

FORUM ORGANISERS

free of charge for participants

- ✓ **Forum participation** and the full programme
- ✓ **Welcome reception** on 17.11 and **AmCham reception** on 18.11
- ✓ **Lunch and coffee breaks** on Forum day
- ✓ **Matchmaking** – arranging B2B and B2G meetings
- ✓ **Transport** Skopje – Prishtina – Skopje and to the site visit
- ✓ **PIDU coordination** and support for the delegation throughout

PARTICIPANTS

own booking and cost

- → **Flights** Warsaw – Skopje – Warsaw (recommended flights: p. 3)
- → **2 nights** at Hilton Prishtina (17–19.11) at the preferential rate
- → **Travel insurance**: medical costs, accident, baggage
- → **Travel** to Warsaw Chopin Airport and personal expenses

Book your flights early

The joint transfer from Skopje is planned around the flights arriving on **17.11 at 11:45** and departing on **19.11 at 12:30**. Transport is also provided for other connections.

Accommodation: Hilton Prishtina

A block of rooms at a preferential rate at the Forum venue. Address: Tirana St., 10000 Prishtina.

Preferential rate	**EUR 100.75 per night** – single room incl. breakfast, Wi-Fi and VAT (2 nights: EUR 201.50)
Second person in room	supplement EUR 20 per night
Executive City View room	supplement from EUR 100 per night – 9th–10th floor, Executive Lounge access
Booking	dedicated Hilton booking page for Forum participants – by **6 November 2026**

- **The first Hilton in Kosovo** – a new five-star hotel in the city centre (approx. 0.5 km from the centre and the Newborn monument)
- **In the room:** Wi-Fi, air conditioning, coffee and tea facilities, minibar, bottled water
- **Tana Spa & Gym** with a 15-metre indoor pool and a 24/7 gym
- **Dining:** Isola Cucina Siciliana, Regale Bar & Lounge and a rooftop bar overlooking Prishtina

HOW TO REGISTER

Registration by 4 November 2026, 12:00 CET

You will receive confirmation of participation by email. The number of places in the delegation is limited.

Step 1 – register by email

Please send your registration to the Consulate General of the Republic of Kosovo in Warsaw, stating the company name, participants' names and positions, Forum sector and contact details. Please also copy j.balasa@izbadualuse.pl.

consulategeneral.pl@rks-gov.net →

Step 2 – matchmaking preparation

After registration, the organisers will send guidance on arranging B2B and B2G meetings by email.

Step 3 – booking flights and accommodation

Once your participation is confirmed, please book the flights listed on p. 3 (with checked baggage) and – by 6 November – accommodation at Hilton Prishtina at the preferential rate via the dedicated Hilton page (link on p. 4), then send us your flight numbers so that we can plan the joint transfer.

CONTACT

Julia Balasa

Events & Projects Manager, Polish Dual Use Chamber (PIDU)

Polish delegation coordination

j.balasa@izbadualuse.pl

+48 782 087 159

Consulate General of the Republic of Kosovo in Warsaw

Registration and matchmaking

consulategeneral.pl@rks-gov.net

Please direct registration questions to the Consulate General and organisational questions about the trip to PIDU.