



TeamUp

Exploration Phase
Important dates & Deliverables



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List of Sessions

Exploration Phase

Session #	Date
1. Kick Off	August 13th
2. Team Building	August 15th
3. Analysing Markes	August 20th
4. Finding Right Market Niche	August 22nd
5. Target Groups	August 27th
6. Primary Research	August 29th
7. Business Model	September 3rd
8. Legal Issues	September 5th
9. Intellectual Property	September 10th
10. Start-up Creation	September 12th

- ➔ All sessions start at 5:00 PM CEST
Dates and time may change (any changes
- ➔ will be communicated imidiately)

Links for the sessions are available on
b2match



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List of Sessions Exploration Phase

11. Negotiation Skills (External)	September 17th
12. Negotiation Skills (Internal)	September 19th
13. Roadmapping	September 24th
14. Funding - Public Innovative Framework of EIT	October 3rd
15. Private Investment	October 8th
16. Pitch Training	October 10th
17. Pitch Training	October 15th
18. Pitch DOs & DON'Ts	October 17th
19. Practice Your Pitch	October 24th
20. Practice Your Pitch	October 29th
21. Pitch Troubleshooting	October 31st

•→ All sessions start at 5:00 PM CEST

•→ Dates and time may change (any changes will be communicated immediately)

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Deliverables

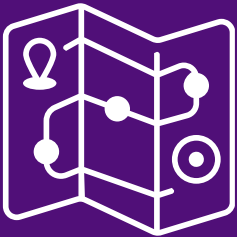
Exploration Phase



Deliverable 1.

Team Canvas + Business Model Canvas

- You can find Template [HERE](#)
- Upload [HERE](#)



Deliverable 2.

6-month Roadmap

- You can find Template [HERE](#)
- Upload [HERE](#)



Deliverable 3.

Pitch Deck

- You can find Template [HERE](#)
- Upload [HERE](#)



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Important Dates

Exploration Phase

Deliverables

Deliverable	Deadline
Team Canvas + Business Model Canvas	September 9th 10:00 AM
6-month Roadmap	September 30th 10:00 AM
Pitch Deck	October 21st 10:00 AM

Pitch Days

Day 1.	November 4th
Day 2.	November 5th
Closing Ceremony	November 12th



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