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Trusted Partner

for Capital Growth

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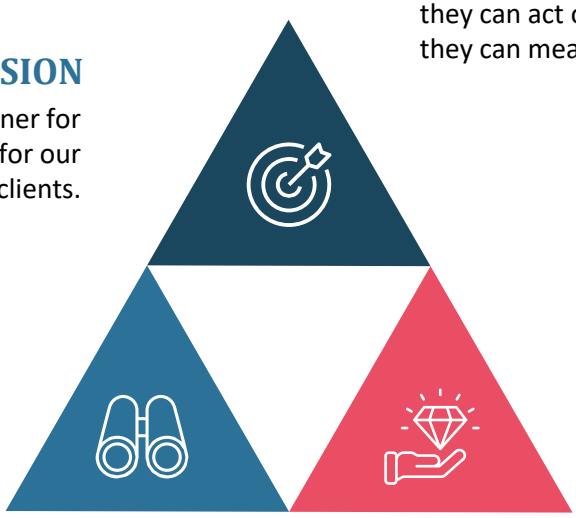
ABOUT US

MISSION

To solve our clients' problems with sharp thinking and disciplined execution — advice they can act on, and outcomes they can measure.

VISION

To be a Trusted Partner for Capital Growth for our clients.



CORE VALUES

Four principles decide how we work: People first. Performance always. Profits with integrity. Purpose beyond profit.

OUR LEADERSHIP TEAM



Lalit Hhuria – MANAGING PARTNER

Value partner to business growth through Equity Funding (Seed, Series A & above, Pre-IPO), Governance, Strategic planning, Risk Assessments, Capability Management and Board advisory. CA & CPA with over 35 years of experience in Agri & Dairy, Engineering, Automotive, Consulting, Healthcare & Retail Sectors.



Mahesh Jain | Limited Partner

Finance and leadership professional with expertise in budgeting, MIS, cost audits, and debtor financing. Skilled in policy drafting, demergers, amalgamations, and ICFR audits, delivering Strategic & Consulting solutions to drive organizational growth and ensure compliance. CA with over 35 years of experience in Pharma, Chemical, Automobile, Food & Agri, Dairy, Petrochemical.



Shrray Lata | Partner

Expertise as a Partner managing HR. Administration, Sales and Marketing. A strategic leader with a proven track record in driving organizational growth, optimizing operations, and fostering cross-functional excellence to achieve business objectives.

OUR TEAM



Rajesh Singh | IT Business Manager

Experienced professional with over 7 years in web development, HR analytics, automation, and IT. He began at IBM as a web developer and transitioned into analytics-focused roles, building dashboards and streamlining processes. He combines technical expertise with data insight to drive performance and operational efficiency.



Ayush Heda | Deputy Manager

Leads Investment Banking, empowering high-growth startups through strategic fundraising (Seed to Pre-IPO), M&A, secondaries, strategic exits, financial modelling, and partnerships. With deep expertise in strategy, valuations, global investor access, and strong execution skills, delivers end-to-end transaction advisory to unlock sustainable long-term value.



Kajal Narang | Deputy Manager

Finance professional with 6+ years of experience in valuation, financial planning, and financial modelling. She has supported growing businesses in fundraising, M&A, and strategic finance, driving clarity in complex financial decisions. With a solution-driven mindset, she helps leaders turn data into direction and results.



Palak Jain | Senior Business Development Associate

Results-driven Business Development Associate specializing in client acquisition, lead generation, and strategic negotiations. Expertise in project management, email marketing, and market research ensures data-driven revenue growth. Skilled in building lasting client relationships and executing sales strategies with precision.

INDUSTRY FOCUS

Defence Tech

FMCG + E-Commerce

Aerospace & Drones

Petrochemical & Chemical Industry

Agri Tech & Dairy

IT & ITeS

Manufacturing & Consumer

Education + Startups

Hospitals, Healthcare & Pharmaceuticals

Transport & Logistics

Generative AI , Deep tech & SAAS



OUR VERTICALS

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01

Investment Banking



02

Corporate Finance



03

Merger & Acquisition



04

Strategic Consulting



05

Board Advisory



06

Governance & Risk Management



07

IPO Advisory



08

AI Consulting



09

Business Advisory



10

Digital Solutions



11

Due Diligence

INVESTMENT BANKING

Equity Funding
Seed to pre-IPO bridge, across every stage.

Private Equity Advisory
PE funds, family offices, HNIs, UHNIs and AIFs.

Debt Syndication & Corporate Finance
Working capital, structured and acquisition finance.

M&A
Buy-side and sell-side mandates, origination to close.

How we engage?

1 **Preparation**
1 WEEK
Readiness, equity story, valuation and data room.

2 **Investor Outreach**
2 – 4 WEEKS
Mapped investor universe, sequenced outreach.

3 **Term Sheets**
4 – 8 WEEKS
Solicitation, comparison and negotiation.

4 **Diligence & Closing**
8 – 12 WEEKS
Diligence, documentation and funds flow.



CORPORATE FINANCE

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OUR PROCESS

01 Understand
Financial health review, risk identification and growth potential analysis.

02 Strategize
Capital planning, funding strategy, cost optimisation and FP&A.

03 Execute
Debt & capital raising, stakeholder alignment and transformation execution.

04 Deliver
Improved profitability, cash flow, scalable growth and enterprise value.

OUR APPROACH

Bank Debt
Project finance, term loans, CAPEX, equipment and expansion loans.

Working Capital
Cash credit, OD, WCDL, bill discounting, trade finance, LC & BG.

Structured & Growth Capital
NCDs, private credit, mezzanine, bridge, convertibles, growth equity, pre-IPO.

Financial Planning & Analysis
Budgeting, forecasting, cash flow planning and scenario analysis.



MERGERS & ACQUISITIONS (M&A)

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BUY-SIDE ADVISORY
Identify, evaluate and acquire businesses that complement your growth.

SELL-SIDE ADVISORY
Position the business and achieve optimal value with the right investors.

MERGERS & INTEGRATION
Smooth integration and synergies for sustainable growth.

VALUATION & DEAL STRUCTURING
Robust valuations and deal structures that create win-win outcomes.

DUE DILIGENCE & RISK MANAGEMENT
Informed decisions and mitigated risk through thorough diligence.

OUR ADVISORY APPROACH

1. DISCOVER	2. STRATEGIZE	3. EXECUTE	4. DELIVER VALUE
Understand your business.	Craft a bespoke M&A strategy.	Run the deal cycle end to end.	Integrate and realise value.



STRATEGIC CONSULTING

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Strategy Formulation
Corporate and business-unit strategy that sets a clear, executable direction for growth.

Market & Competitive Positioning
Analysis that shows where the business can realistically win.

Portfolio Strategy
Prioritising businesses, products and investments toward the highest-value opportunities.

Strategic Intent
Mission, vision, values and priorities defined so the organisation pulls in one direction.

Balanced Scorecard
Strategy translated into measurable goals, initiatives and a long-range plan.

Strategic Assessment
A fact-based review of business, market, capabilities and performance drivers.

Transformation Roadmap
Phased milestones, resources and clear success metrics.

OUR APPROACH
Discover · Diagnose · Design · Implement · Sustain



BOARD ADVISORY

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Governance & Board Alignment

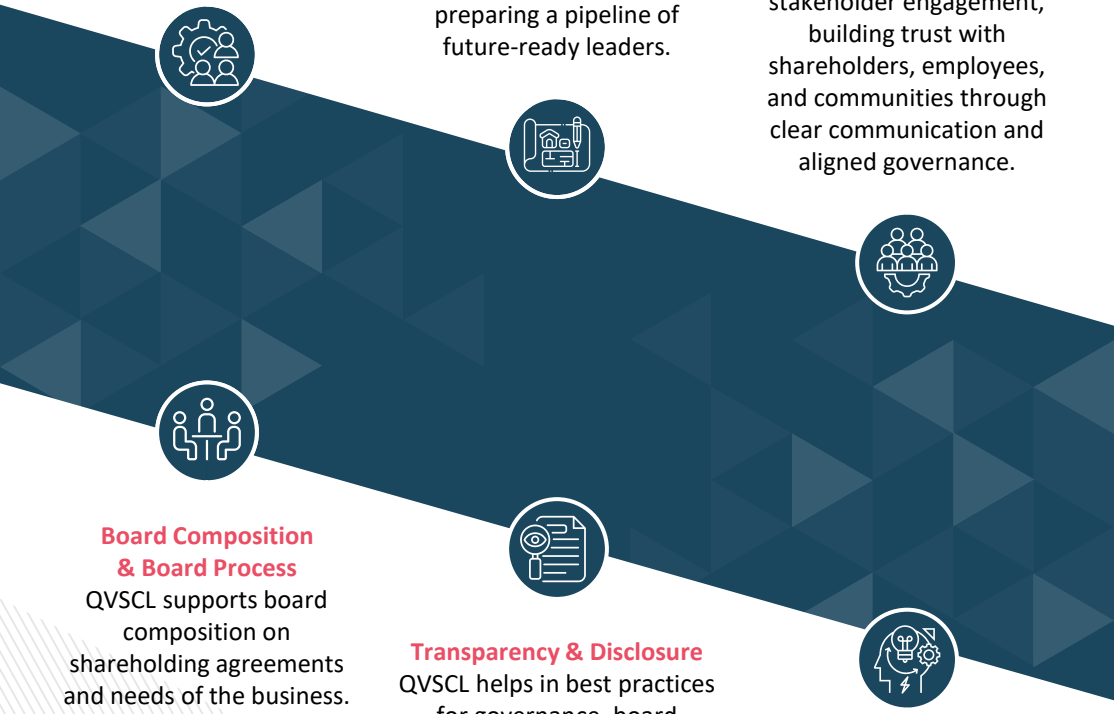
Strong governance is foundational to any organization's success, and we help boards align leadership decisions with long-term goals in an ever-evolving business environment.

Succession Planning

We specialize in succession planning, ensuring seamless leadership transitions and maintaining business continuity by preparing a pipeline of future-ready leaders.

Stakeholder Engagement

Our team assists boards in stakeholder engagement, building trust with shareholders, employees, and communities through clear communication and aligned governance.



Board Composition & Board Process

QVSCL supports board composition on shareholding agreements and needs of the business.

Transparency & Disclosure

QVSCL helps in best practices for governance, board independence and running of sub-committees of the board.

Workplace Innovation

Showing best practices on competence survival and innovation.

GOVERNANCE & RISK MANAGEMENT

Nature of Our Services

- ✓ Internal audits & management audits across industries
- ✓ Implementation support for enterprise risk management and internal financial controls
- ✓ Business process re-engineering, cost/ profitability analysis and optimization studies
- ✓ IT Systems audit, migration audit, implementation support and review of business continuity and disaster recovery processes
- ✓ Documentation of standard operating processes/ manuals
- ✓ Creation of templates to support Reconciliations/ MIS/NAVS
- ✓ Fraud vulnerability assessment, fraud investigations & forensic audits, documentation
- ✓ Review and compliance with Anti-bribery and Anti-corruption policies

Our Approach

- ✓ Customized approach followed based on the clients' culture and ethos
- ✓ Findings supported by in-depth study and data analysis - objectivity in reporting
- ✓ Recommendations backed by facts, figures and best practices within and across industries
- ✓ Consensus building approach leading to higher levels of acceptance of recommendations
- ✓ Effective follow-up and reporting to ensure timely closure of agreed actions
- ✓ Pre-emptive approach to prevent fraud, revenue leakages and compliance lapses
- ✓ Selective use of rating model for evaluating control effectiveness and policy adherence
- ✓ Emphasis on value addition

IPO ADVISORY

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IPO Advisory Services support companies planning to go public by providing guidance throughout the IPO process, from readiness assessment to post-listing compliance. Key services include:

IPO Readiness Assessment

- ✓ Corporate structure review
- ✓ Financial reporting maturity
- ✓ Tax & regulatory compliance
- ✓ Governance structure evaluation

Stakeholder Coordination

- ✓ Coordination with investment bankers, lawyers, auditors, and registrars

Financial and Legal Due Diligence

- ✓ Historical financials cleanup
- ✓ Legal contracts and liabilities assessment
- ✓ Promoter holdings and restructuring

Drafting of Offer Documents

- ✓ DRHP (Draft Red Herring Prospectus) & RHP
- ✓ Regulatory filings with SEBI, NSE/BSE

Business Plan and Valuation Support

- ✓ Investment story creation
- ✓ Business projections (5-7 years)
- ✓ Peer benchmarking and valuation modeling

Marketing and Roadshow Strategy

- ✓ Investor presentations
- ✓ Domestic/international roadshows

IPO Execution and Post-IPO Compliance

- ✓ Share allocation & listing
- ✓ SEBI/BSE/NSE compliance post-listing



AI CONSULTING

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AI & Machine Learning

- ML models, NLP and computer vision
- Generative AI copilots and document intelligence
- Predictive models for demand, risk and churn
- Insight embedded in day-to-day decisions



Software & Integration

- Custom web, mobile and enterprise applications
- Engineered for performance and scalability
- Seamless API and legacy system integration
- A connected digital ecosystem end to end



Automation & Analytics

- Intelligent automation, RPA and workflow orchestration
- Reliable data engineering pipelines
- Interactive analytics and BI dashboards
- Real-time, data-driven visibility



Security & Compliance

- Application security and data protection
- Compliance with industry standards
- Secure-by-design architecture
- User-centric UI/UX that maximises engagement

BUSINESS ADVISORY

Nature of Our Services

- ✓ Transaction Advisory – assistance with commercial negotiations, conceptualization of structure, end-to-end deal support, review of transaction documents and implementation support.
- ✓ Internal re-structuring – mergers/demergers, slump sale, buy-back and capital reduction advisory and implementation.
- ✓ Exchange Control – advisory, compliance and representation
- ✓ Corporate & allied laws including SEBI, NBFC Regulations, Partnerships/LLPs.
- ✓ Insurance Laws – advisory, compliance and representation
- ✓ Corporate Finance – Project appraisal, Financial feasibility studies, Detailed Project Report (DPR), Technical Evaluation & Financial Evaluation.
- ✓ ESOP Schemes – Design, advisory and valuation
- ✓ Succession planning
- ✓ Financial valuations and due diligence.
- ✓ CFO Services



DIGITAL SOLUTIONS

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Technology That Creates Value



AI & AUTOMATION: Intelligent Process at Scale

Workflow automation and AI copilots across document processing, customer support, forecasting and back-office operations.



DATA INTELLIGENCE & ANALYTICS: From Raw Data to Decisions

One trusted data source feeding predictive models for pricing, demand, working capital and risk.



BUSINESS INTELLIGENCE DASHBOARDS: One View of Performance

Live management dashboards and automated MIS that replace manual, end-of-month reporting cycles.



CLOUD & MODERN INFRASTRUCTURE: Scalable, Resilient Platforms

Cloud migration, hybrid architecture and cost optimization, with resilience and uptime designed in.



SECURE SOFTWARE DEVELOPMENT: Security Built In, Not Bolted On

Secure-by-design engineering with code review, testing and compliance embedded in every release.



ENTERPRISE WEB APPLICATIONS: Platforms Built for Operations

Portals, workflow tools and customer platforms integrated with ERP and CRM, engineered for scale.



IT CONSULTING: Strategy, Modernization and Resilience

Independent advice on architecture, cybersecurity, vendor selection and IT spend, with a sequenced roadmap.

DUE DILIGENCE

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Our process is structured and methodical, delivering a full evaluation of a target company before the transaction is finalized, ensuring that decisions are confident, informed, and well-calibrated.



Our financial analysis involves in-depth review of statements, forecasts, earnings quality, working capital needs, and debt structure to evaluate the true financial health of the business.



We review legal contracts, governance documentation, compliance records, intellectual property, and litigation exposure to help uncover potential legal risks and reduce liability.



We assess the business model, operational systems, organizational structure, market positioning, and IT infrastructure to identify efficiency gaps, synergies, and hidden risks.



Our tax reviews examine compliance history, reporting accuracy, liabilities, and potential risks, while also uncovering structuring opportunities that enhance post-transaction outcomes.



Our due diligence process is designed not only to validate the transaction but also to flag red flags early, enhance negotiating leverage, and pave the way for smooth post-deal integration.

SERVICE IN IFSCA (GIFT CITY)

Nature of Our Services

- ✓ Providing initial set up support assistance by evaluating various government incentives and feasibility of setting up a unit in IFSC
- ✓ Assistance in selecting the right form of entity and obtaining registrations, licenses, LOA under various statutes.
- ✓ Providing audit and assurance services, GRC, Compliance audit, documentation in designing and testing of IFC Framework, Systems audit and Concurrent audits.
- ✓ Direct Tax services – Advisory services on various domestic tax as well as international tax issues, transfer pricing services, compliance, representation and litigation support services.
- ✓ Indirect Tax services – Advisory, compliance, representation and litigation support services
- ✓ Virtual office services to small and medium enterprise, manpower support in accounts and finance at the initial stage of business and undertake statutory compliance, HR services, in-house accounting and office infrastructure.



CORPORATE SOCIAL RESPONSIBILITY



INITIAL SET-UP SUPPORT

- ✓ Advisory on setting up the CSR Framework
- ✓ Develop a customized CSR policy and annual action plan
- ✓ Set up a separate CSR arm of the business group

ONGOING SUPPORT

- ✓ GRC services
- ✓ Documentation with implementing partners
- ✓ Audit and assurance services
- ✓ Fund utilization and monitoring of projects
- ✓ CSR reporting and impact assessment

ENVIRONMENTAL SOCIAL & GOVERNANCE

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Nature of Our Services

- ✓ Process setup/review for collation of ESG data
- ✓ Design ESG action plan
- ✓ Define the governance structure for the collation of information on environment, social and governance aspects
- ✓ Design function-specific KPIs
- ✓ Set up ESG integration systems, periodic assessment and impact assessment management system



ASSURANCE



NATURE OF OUR SERVICES

- ✓ Advising clients on foreign group reporting pack of accounting data and assisting them in complying with requirements from global auditors
- ✓ Conversion/ Reconciliation from IGAAP to IFRS or US GAAP
- ✓ Accounting Advisory
- ✓ Special Investigations



OUR APPROACH

- ✓ A sound and pragmatic analysis of the industry and its peculiarities
- ✓ A risk-based approach entailing identification of key commercial, operational, financial and regulatory risks

Phone Number

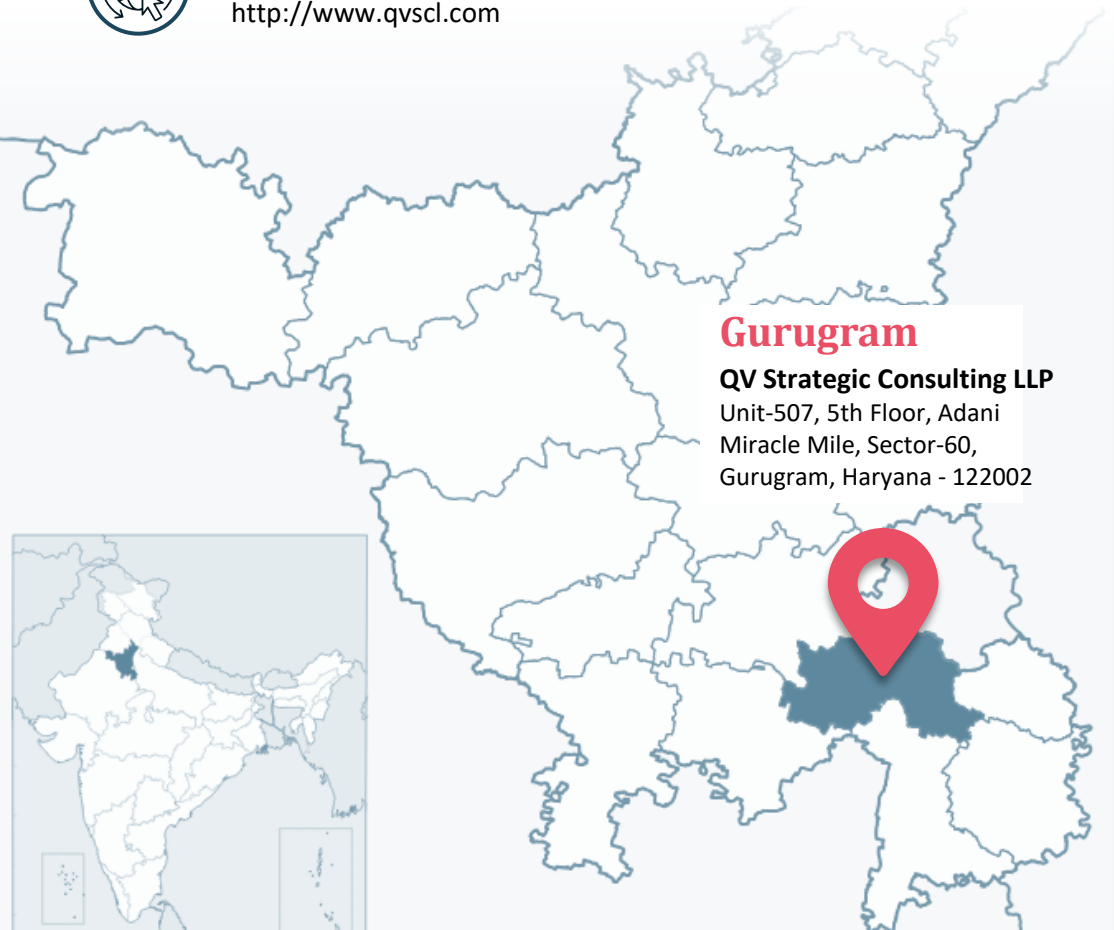
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