



**Your expert partner for funding
your journey towards the market**

What do we do at Bridge the Gap?



We give support **tech-based start-ups** to overcome the challenges in **the innovation journey**



European public funding

We are experts in the **EIC accelerator programme**: the EU funding scheme developed to meet the needs of deep-tech high-potential start-ups. Our own methodology helps to secure **grants of up to €2.5 million**, and **private capital up to €10 million** by EIC Fund co-investment.



Private capital

We help start-ups to raise the private funding they need, **minimizing their time-to-market and optimizing their probability of success**. We offer them our knowledge and expertise in the private financing market to help them undertake their first Seed and Early-Stage financing rounds.



Technology transfer

We **build ties between R&D centers and start-ups** to create successful technological projects through technology validation and product-market fit. We are focused on supporting start-ups / spin-off on the path from lab to the market.



European Public Funding



We **reduce time** start-ups take to get public funds and we provide **dedicated consultancy**



EIC Accelerator

This is the program for **high risk / high impact** innovations build on scientific discovery, radical thinking or technological breakthroughs (**deep-tech**) that requires significant funding over a long timeframe before returns can be generated (**patient capital**).



Cascade funding

Cascade funding is a mechanism of allocating funds in order to support SMEs and start-ups in developing and implementing **innovative digital solutions**, by competitive open calls for financing smaller projects.



Eurostars

Eurostars is the largest international **cross-border** funding programme for SMEs wishing to **collaborate on R&D projects** that create innovative products, processes or services for commercialisation.



What do we offer to startups on European public funding?



Dedicated Consultancy

We are a consultancy boutique that works with start-ups on technological, business, financial and commercial strategy while preparing application for public funds.



Knowledge

We have +25 years' experience in European public funds, and we are in the field of EIC Accelerator (previously SME Instrument) since its origin.



Application

We take care of the writing and designing all the necessary documentation for the application.



Interviews

We train and support selected start-ups for final stages of the programmes to prepare pitching and Q&A sessions.



Project management

We also support you after getting the grant on contract and amendment preparation, financial statements and reporting.

How do we support start-ups in raising private capital?



We leverage the work done with the start-up in accessing the most **challenging public funds in Europe** (EIC Accelerator) to reach **private capital** by providing the following services:



We refine the **technical, commercial, and financial viability** of each business idea to improve start-ups' business plans and decks for investors.



We formulate the best **funding strategy**, combining public funding and private investment.



We facilitate **matches between Venture Capital Funds and start-ups**, considering investment criteria and business maturity.



We support start-ups throughout **financing rounds** until the signing of the investment agreement.



We provide **rigorous documentation** to facilitate the analysis of each investment opportunity, including:



Investor pitch deck



Business plan



Thorough and accurate financial plan development



Fundraising roadmap



Market-driven technological roadmap

What type of start-ups are in our pool?



We select 'best-in-class' start-ups according to EIC Accelerator criteria

- ✓ Seed stage
- ✓ Excellent team validated
- ✓ Deep tech
- ✓ Scalable business
- ✓ Patented knowledge
- ✓ Sales in pilot stage



They are aligned with the United Nation's 17 Sustainable Development Goals.



They fit the priorities of impactful ecosystems according the European Union.

- ✓ Clean technologies
- ✓ Biotechnologies
- ✓ Smart transport
- ✓ Circular economy
- ✓ Health technologies
- ✓ Industry 4.0



Meet the team



Laura Sisó
CEO & Co-founder

[in](#)



Irene Villafañe
Business & Innovation
Consultant

[in](#)



Maria José Martínez Vial
Communication Strategy Manager
by dilo Consulting

[in](#)



Ludmila Hodášová
Innovation Manager

[in](#)



Júlia López Guimet
Innovation Manager

[in](#)

+18

€ Millions secured

+25

Years of experience

+35

Projects awarded



*Funds for your
journey*