



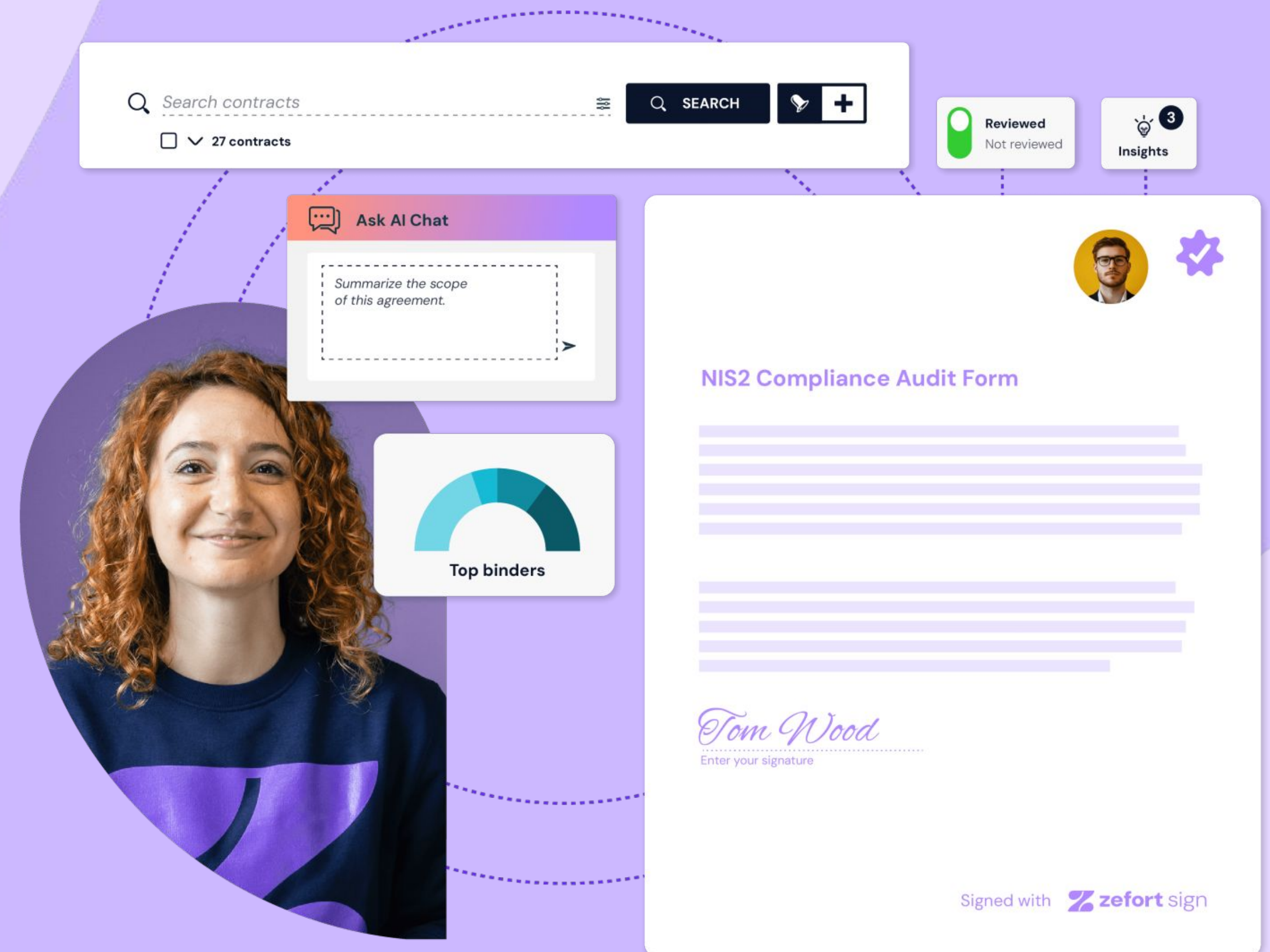
# Zero-Effort Contract Management



9.1.2026

Tapani Talvitie

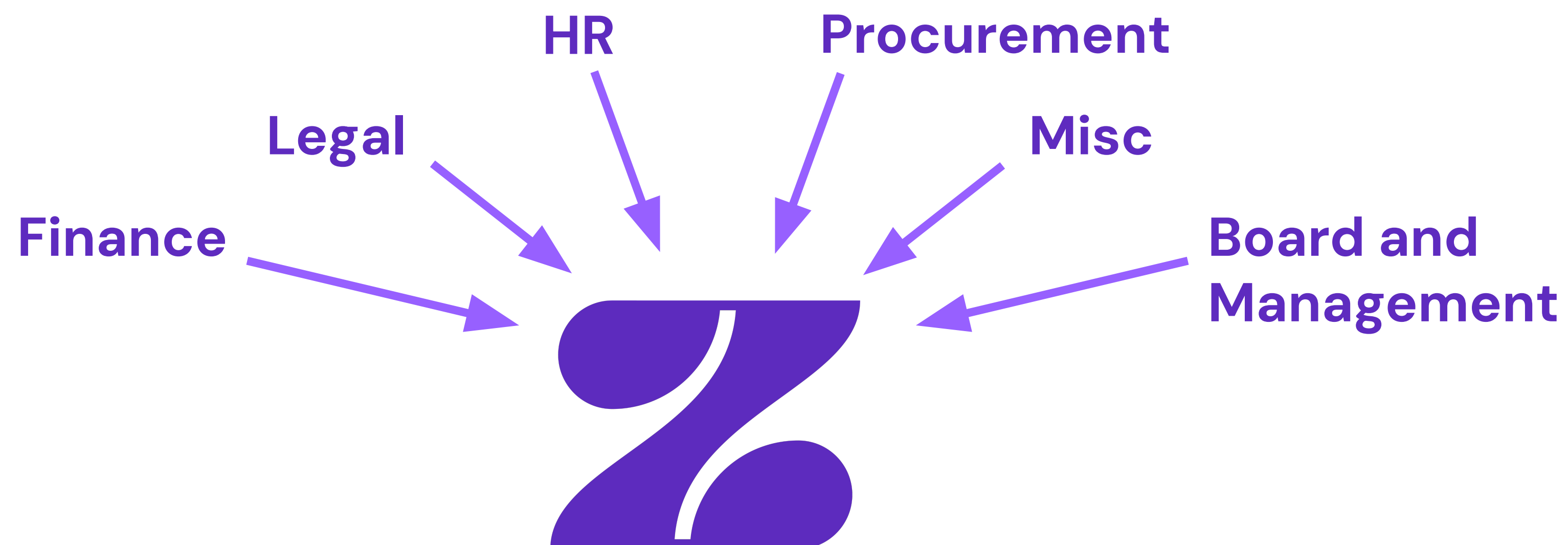
Senior Business Development Executive



# Zefort Oy in a Nutshell

- ✓ Established: 2017
- ✓ Turnover: ~2.5M€ (2025 est.), YoY growth +40%
- ✓ Employees: 27
- ✓ Offering: Zefort CLM (sole product)
- ✓ HQ location: Kaarina, Finland
- ✓ Customers: Over 200 customers, users in 24 countries

# For all teams & contracts



Customer contracts, Indirect purchasing contracts, Board meeting minutes, HR contracts, CVs, Insurance policies, Financial statements, Procurement documents, Contract related Emails + and more

# Why companies choose Zefort

- ✓ Take control of your contracts. **Eliminate all extra effort in creating, signing, storing, and managing** them.
- ✓ Zefort is AI-native: **save time and effort by finding the right contract instantly** and sharing it among different stakeholders.
- ✓ You'll **never miss a deadline again**. Receive reminders for important contractual dates.
- ✓ Stay compliant with **bank-level security** for all your contract data.

# Some of our happy customers

Aktia

Terveystalo

 **VISMA**



SOLTEQ

POP Pankki

 **TALLINK**

**Atria**<sup>®</sup>  
PERHETILOILTA VUODESTA 1903

 Åbo Akademi  
University

**Reaktor**

 **FONDIA**

futurice



 **ROVIO**

 **Orkla**



**KALEVA**

yousician

**INNOFACTOR**<sup>®</sup>

**Sennottti**

**OLYMPIA**  
geeft werk betekenis

**VALAMIS**



**EVLI**

**NORLYS**  
Energy Trading



A-lehdet

krogerus



CASTRÉN & SNELLMAN

**ONEMED**



The Raisio logo features a green, stylized, interlocking geometric pattern, with the word "RAISIO" in a bold, green, sans-serif font below it.

**LYYTI**

**D@CRATES**  
CANCER CENTER

**POHJANTÄHTI**  
Ihmisen kokoinen vakuutusyhtiö

Lowell 

**AUTO-CENTER**

 **TESI**



# Bank-level security for your contracts

Keeping your data secure and private are our top priorities. Zefort ensures security on many levels, from meeting strict regulatory requirements to software architecture and physical security.

All data and servers located in Finland, EU.

- + Zefort is **ISO/IEC 27001:2022 certified** and we apply strict security requirements to all our 3rd party vendors as well.
- + Zefort utilizes **AES256 data encryption, 2-factor authentication and secure server-to-server communication**. All activity is traceable through a separate access log system.
- + **IP and email whitelisting** allows you to manage access for your organization and your partners.
- + **Single sign-on (SSO)** and two-factor authentication increase security while keeping using the service simple.
- + Get the ability to permanently delete the personal data to meet the **GDPR requirements**.
- + **Third-party penetration tests** conducted regularly

# Integrate easily with everything



Several in-build integrations and limitless possibilities with the secure Zefort API <https://developers.zefort.com>

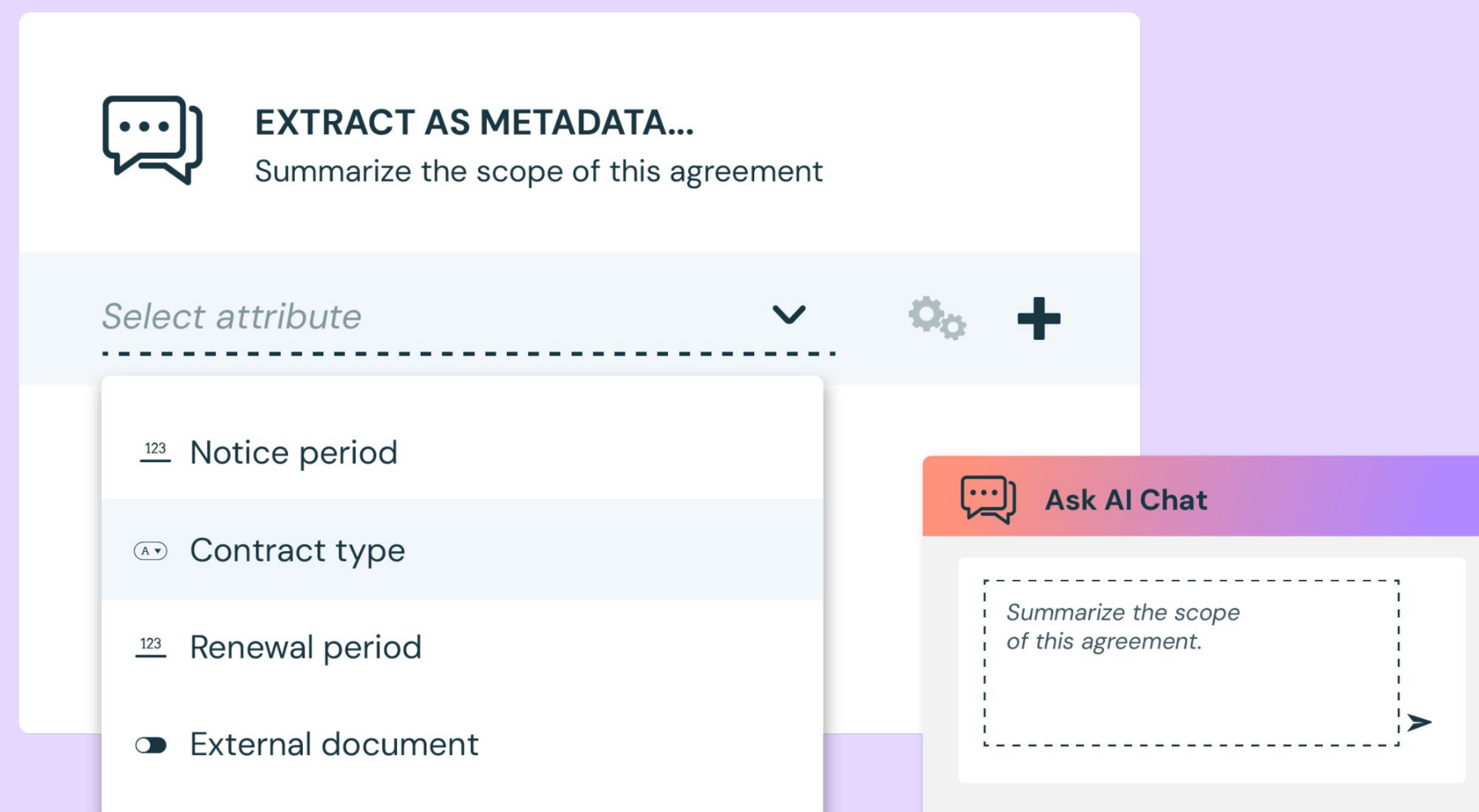
# Software as a Service

- ✅ **Effortless adoption** – Zefort is quick to deploy and easy to use, with no need for external consultancy or complex IT projects.
- ✅ **Smart configuration** – Comes with a ready-made, best-practice setup (like Apple), while still allowing full customization to match customer processes.
- ✅ **Guided onboarding** – Includes four structured training packages designed to equip key users with the knowledge and skills to get the most out of Zefort.
- ✅ **Optional migration project** – When needed, Zefort provides a dedicated migration service to import and organize existing contracts from Sievo's legacy system.. The process is handled primarily by Zefort, requiring minimal effort from the customer and ensuring data integrity and a seamless transition.

AI features

# Stay ahead with Zefort AI

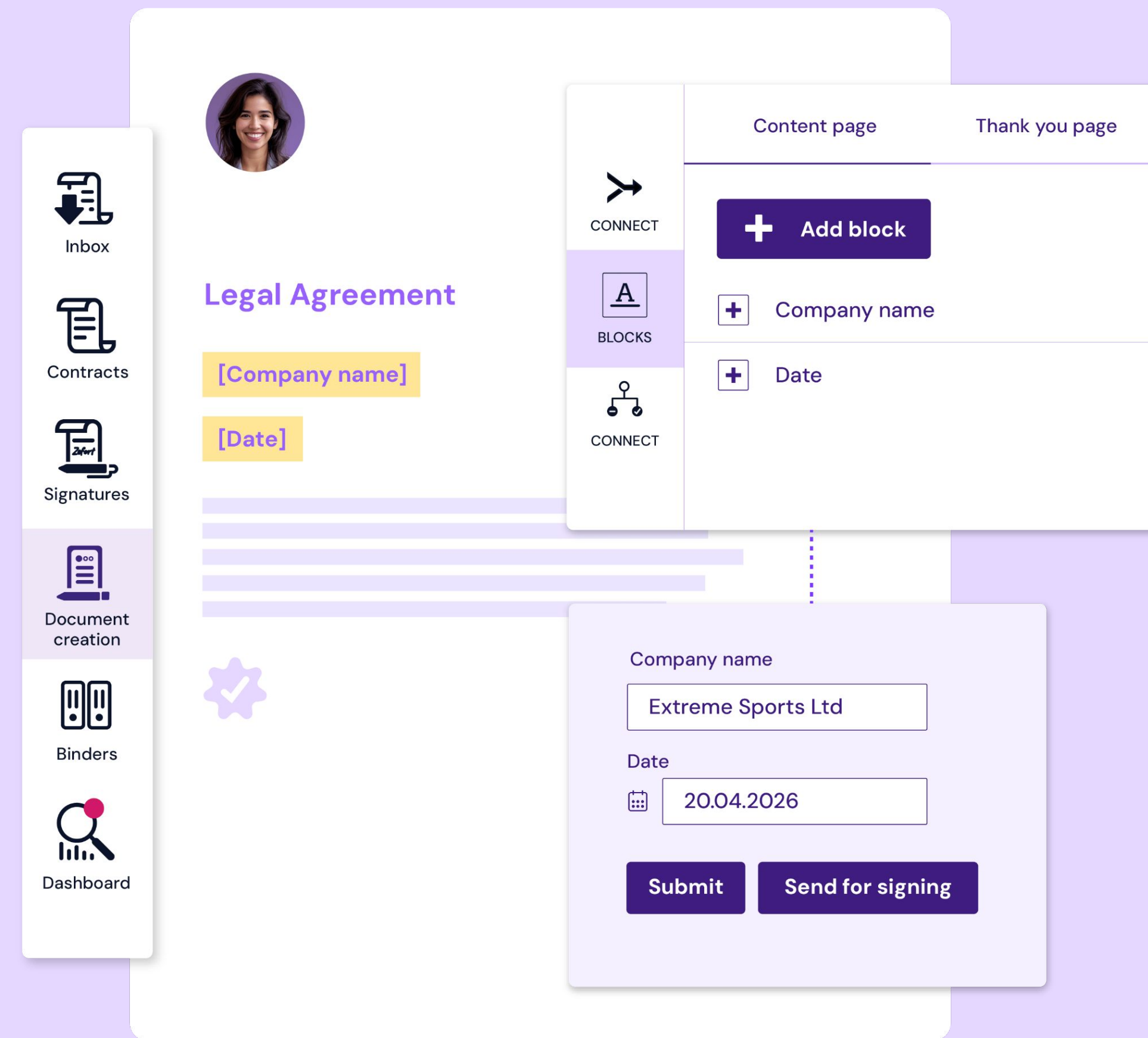
- + AI-powered custom metadata extraction
- + Automatic discovery of key contract dates
- + AI Chat



## Document Automation

# Create all contracts faster with templates

- + Turn your existing documents into powerful templates
- + Accuracy and compliance with custom fields
- + Collect remaining details automatically with Zefort Forms



The image displays the Zefort Forms interface for creating a 'Legal Agreement' document. The interface is divided into several sections:

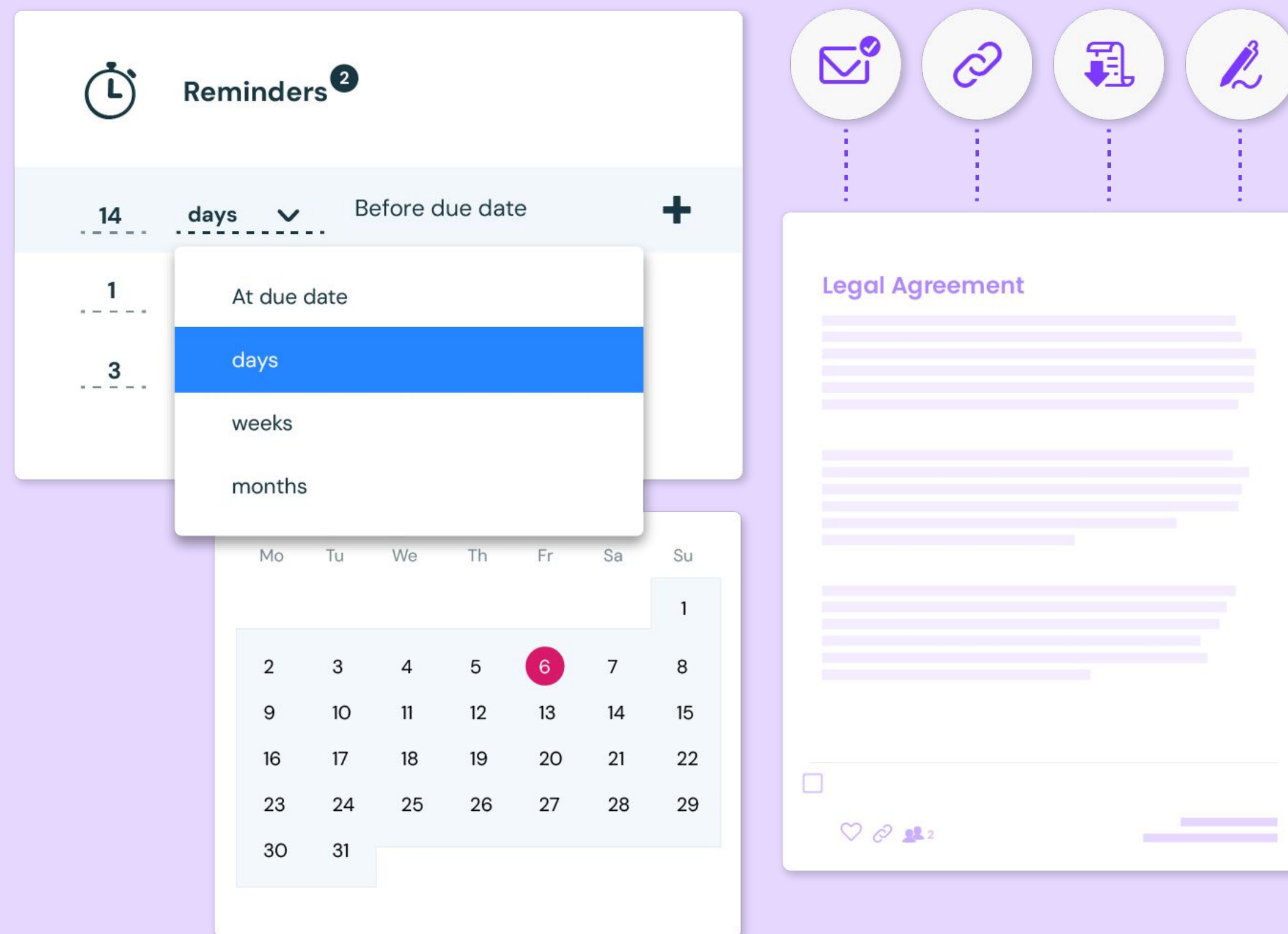
- Sidebar (Left):** Contains icons and labels for 'Inbox', 'Contracts', 'Signatures', 'Document creation' (highlighted), 'Binders', and 'Dashboard'.
- Header:** Features a user profile picture and the title 'Legal Agreement'.
- Form Fields:** Includes two yellow placeholder boxes for '[Company name]' and '[Date]'. Below these are horizontal lines representing text input areas.
- Right Panel:** Contains a 'CONNECT' button, a 'BLOCKS' section with an 'Add block' button, and a 'CONNECT' button with a tree icon.
- Bottom Panel:** A 'Company name' field with the value 'Extreme Sports Ltd' and a 'Date' field with the value '20.04.2026'. Below these are two buttons: 'Submit' and 'Send for signing'.

# Upload contracts with a single email

+ Mass & email upload

+ AI indexes  
the contracts

+ Automate with integrations





# Never miss a deadline again

+ Automated reminders

+ Dashboards & calendar

+ Stay up-to-date with Changelog

 You have 1 contract to sign [Sign now](#)

 Legal\_Agreement.pdf



 Handwritten signature


Initials

Stamp

Font

Draw

Upload



Enter your signature

 **zefort** sign

# Easy signatures with Zefort Sign

- + Basic & strong authentication
- + Smooth signing flow
- + Manage & monitor the process

+ Similar search

Search contracts

SEARCH

+

x Clear search

SORT

Best matches first

QUERY

Term

+ Save search

v

27 contracts

NIS2 Compliance Audit Form

Tom Wood

Enter your signature

Signed with zefort sign



**John Doe**

Administrator

john.doe@getzefort.com



Add user



Manage access

## Share with confidence

+ Powerful user management

+ Master copies

+ SSO & IP whitelisting



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web <https://zefort.com>

Happy to schedule a quick 15–30min live demo at your convenience!

**BOOK A MEETING**