



# Zero-Effort Contract Management

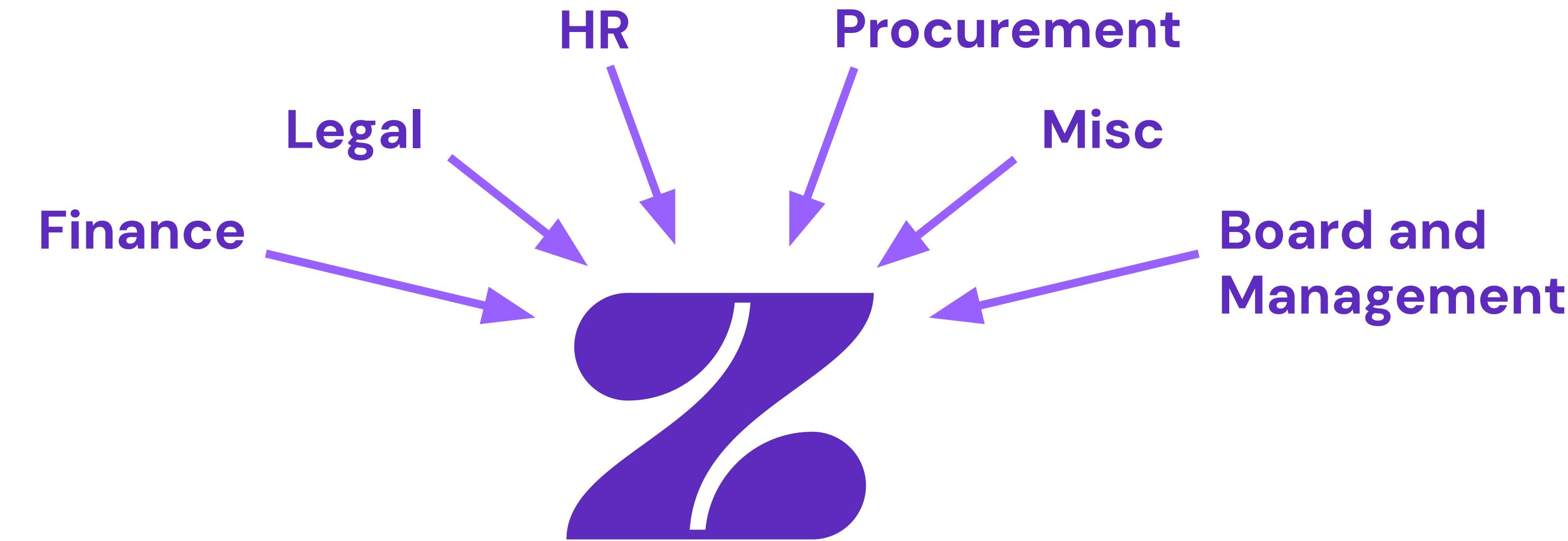


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Senior Business Development Executive

# Zefort Oy in a Nutshell

-  **Established:** 2017
-  **Turnover:** ~2.5M€ (2025 est.), YoY growth +40%
-  **Employees:** 27
-  **Offering:** Zefort CLM (sole product)
-  **HQ location:** Kaarina, Finland
-  **Customers:** Over 200 customers, users in 24 countries

# For all teams & contracts



Customer contracts, Indirect purchasing contracts, Board meeting minutes, HR contracts, CVs, Insurance policies,  
Financial statements, Procurement documents, Contract related Emails + and more

# Why companies choose Zefort

-  Take control of your contracts. **Eliminate all extra effort in creating, signing, storing, and managing them.**
-  Zefort is AI-native: **save time and effort by finding the right contract instantly** and sharing it among different stakeholders.
-  You'll **never miss a deadline again**. Receive reminders for important contractual dates.
-  Stay compliant with **bank-level security** for all your contract data.

# Some of our happy customers

Aktia

POP Pankki

futurice  
yousician

 sarastia

ONE MED

 RAISIO

LYYTI

Terveystalo

 TALLINK

 Sinebrychoff  
Part of the Carlsberg Group

INNOFACTOR®

 EV LI

 enfo

 DOCRATES  
CANCER CENTER

 VISMA

 Atria®  
PERHETIOLILTA VUODESTA 1903

 ROVIO

 Senoatti

 NORLYS  
Energy Trading

 POHJANTÄHTI  
Ihmisen kokoinen vakuutusyhtiö

 HARVIA  
Sauna & Spa

Inspiring  
spaces  
 Martela

 ÅA  
Åbo Akademi  
University

 Orkla

 OLYMPIA  
geeft werk betekenis

 st1

 Lowell

 Reaktor

 REMEDY

 VALAMIS

 A-lehdet

 SOLTEQ

 FONDIA

 KALEVA

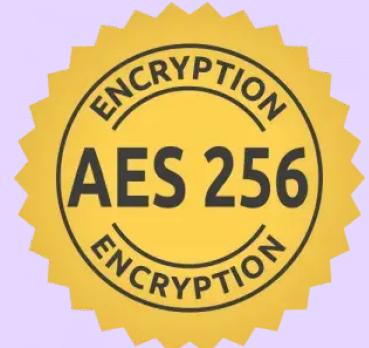
 Ringnes

 krogerus

 CASTRÉN & SNELLMAN

 TESI

 AUTO-CENTER



# Bank-level security for your contracts

Keeping your data secure and private are our top priorities. Zefort ensures security on many levels, from meeting strict regulatory requirements to software architecture and physical security.

All data and servers located in Finland, EU.

- + Zefort is **ISO/IEC 27001:2022 certified** and we apply strict security requirements to all our 3rd party vendors as well.
- + Zefort utilizes **AES256 data encryption, 2-factor authentication and secure server-to-server communication**. All activity is traceable through a separate access log system.
- + **IP and email whitelisting** allows you to manage access for your organization and your partners.
- + **Single sign-on (SSO)** and two-factor authentication increase security while keeping using the service simple.
- + Get the ability to permanently delete the personal data to meet the **GDPR requirements**.
- + **Third-party penetration tests** conducted regularly

# Integrate easily with everything

scriive.



signNow

✉ Sympa

Azure

HubSpot

OpenAI

zapier <sup>\*</sup> \_ment

DocuSign

 visma sign

 zefort sign

 GetAccept

 HELLOSIGN  
a Dropbox Company

 SharePoint

 Telia

Several in-build integrations and limitless possibilities with the secure Zefort API <https://developers.zefort.com>

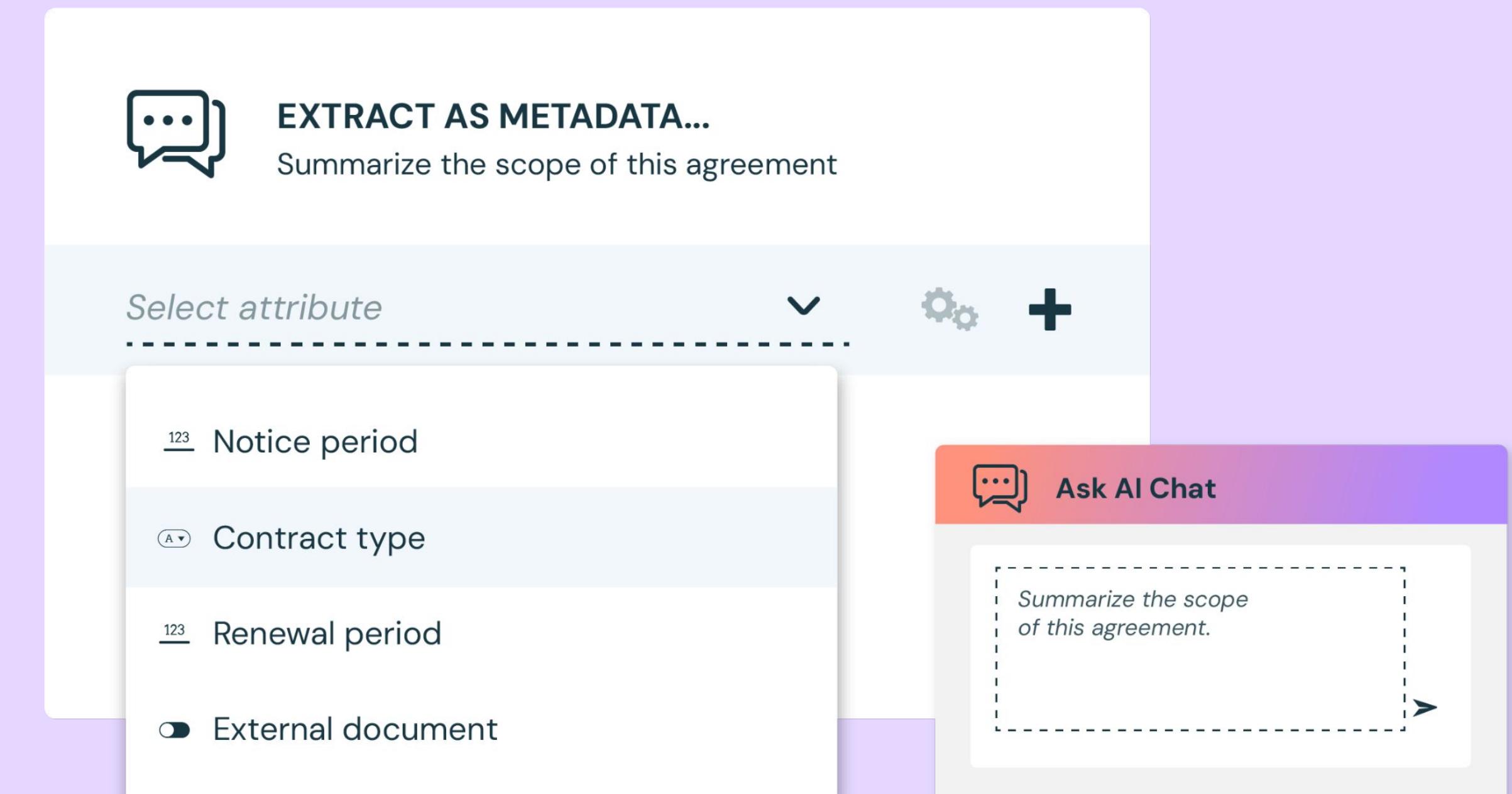
# Software as a Service

-  **Effortless adoption** – Zefort is quick to deploy and easy to use, with no need for external consultancy or complex IT projects.
-  **Smart configuration** – Comes with a ready-made, best-practice setup (like Apple), while still allowing full customization to match customer processes.
-  **Guided onboarding** – Includes four structured training packages designed to equip key users with the knowledge and skills to get the most out of Zefort.
-  **Optional migration project** – When needed, Zefort provides a dedicated migration service to import and organize existing contracts from Sievo's legacy system.. The process is handled primarily by Zefort, requiring minimal effort from the customer and ensuring data integrity and a seamless transition.

## AI features

# Stay ahead with Zefort AI

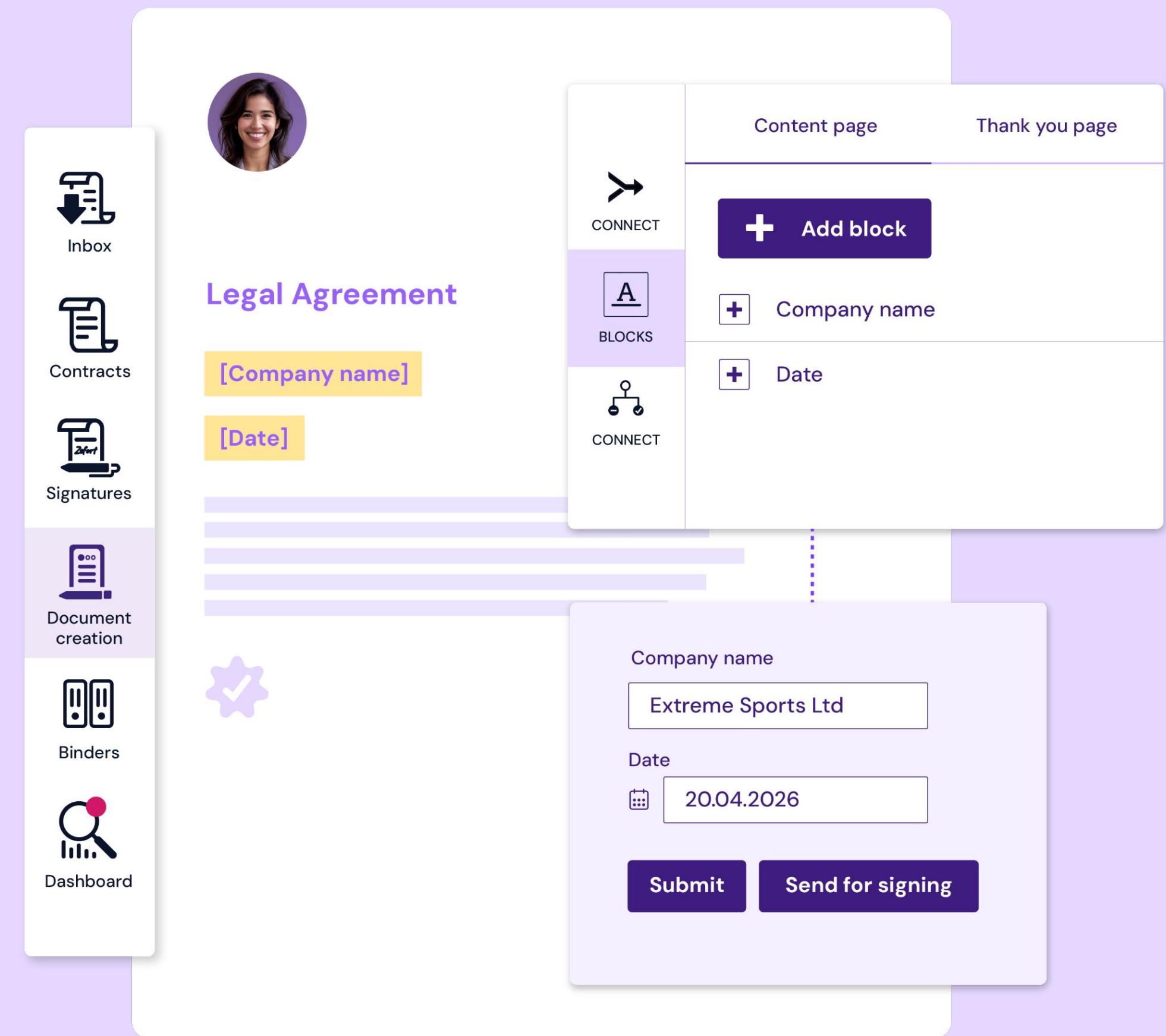
- + AI-powered custom metadata extraction
- + Automatic discovery of key contract dates
- + AI Chat



## Document Automation

# Create all contracts faster with templates

- + Turn your existing documents into powerful templates
- + Accuracy and compliance with custom fields
- + Collect remaining details automatically with Zefort Forms

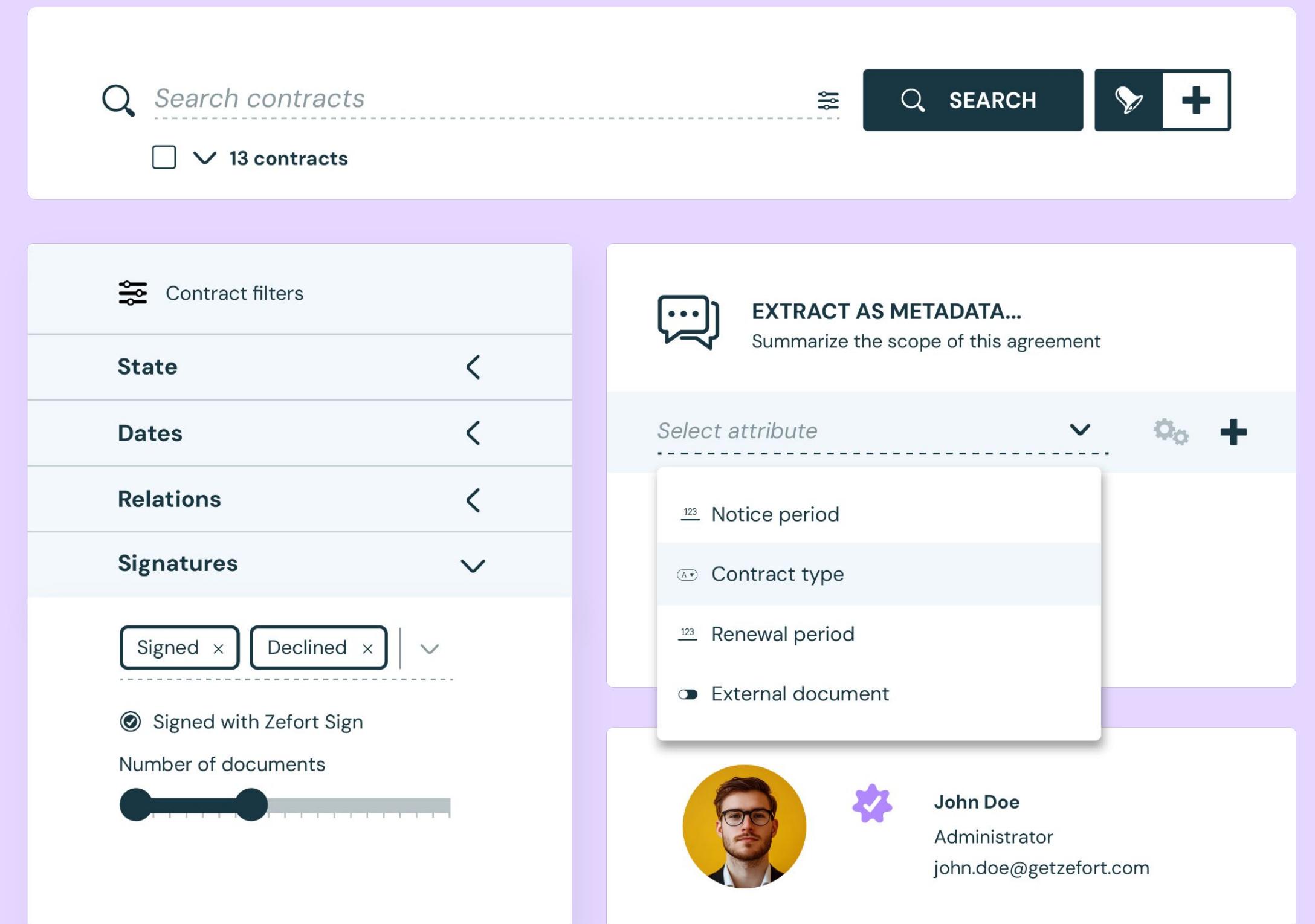


# Upload contracts with a single email

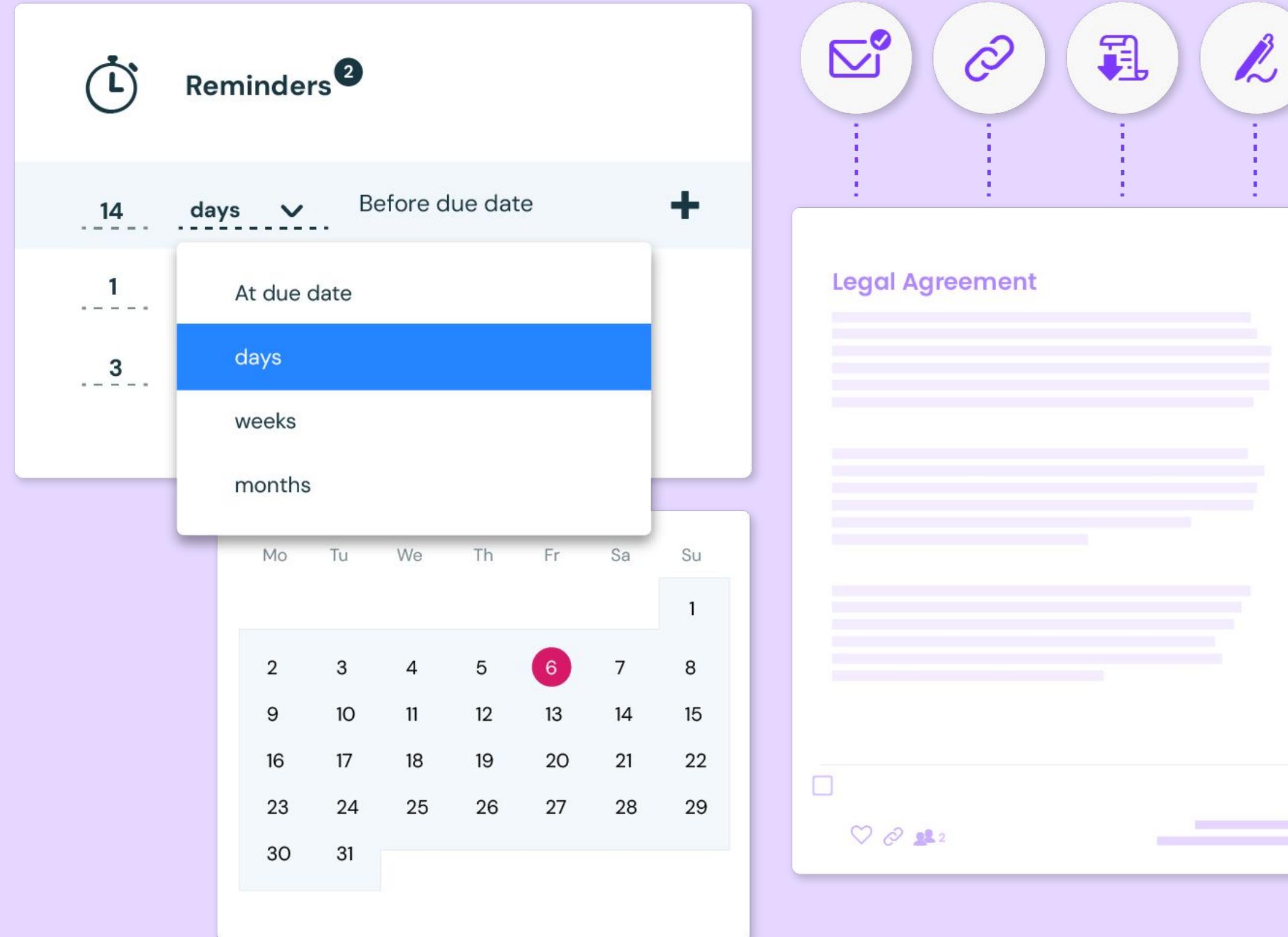
+ Mass & email  
upload

+ AI indexes  
the contracts

+ Automate  
with integrations



The screenshot displays the Zefort web interface for managing contracts. At the top, there is a search bar with the placeholder "Search contracts" and a "SEARCH" button. Below the search bar, a message indicates "13 contracts". On the left, a sidebar titled "Contract filters" includes dropdowns for "State", "Dates", "Relations", and "Signatures". The "Signatures" dropdown is expanded, showing "Signed" and "Declined" as selected filters. Below this, there is a "Number of documents" slider. On the right, a modal window titled "EXTRACT AS METADATA..." is open, prompting the user to "Summarize the scope of this agreement". A dropdown menu titled "Select attribute" lists several options: "Notice period", "Contract type", "Renewal period", and "External document". At the bottom right, a user profile for "John Doe" is shown, with a yellow circular icon, a checkmark icon, the name "John Doe", the title "Administrator", and the email "john.doe@getzefort.com".

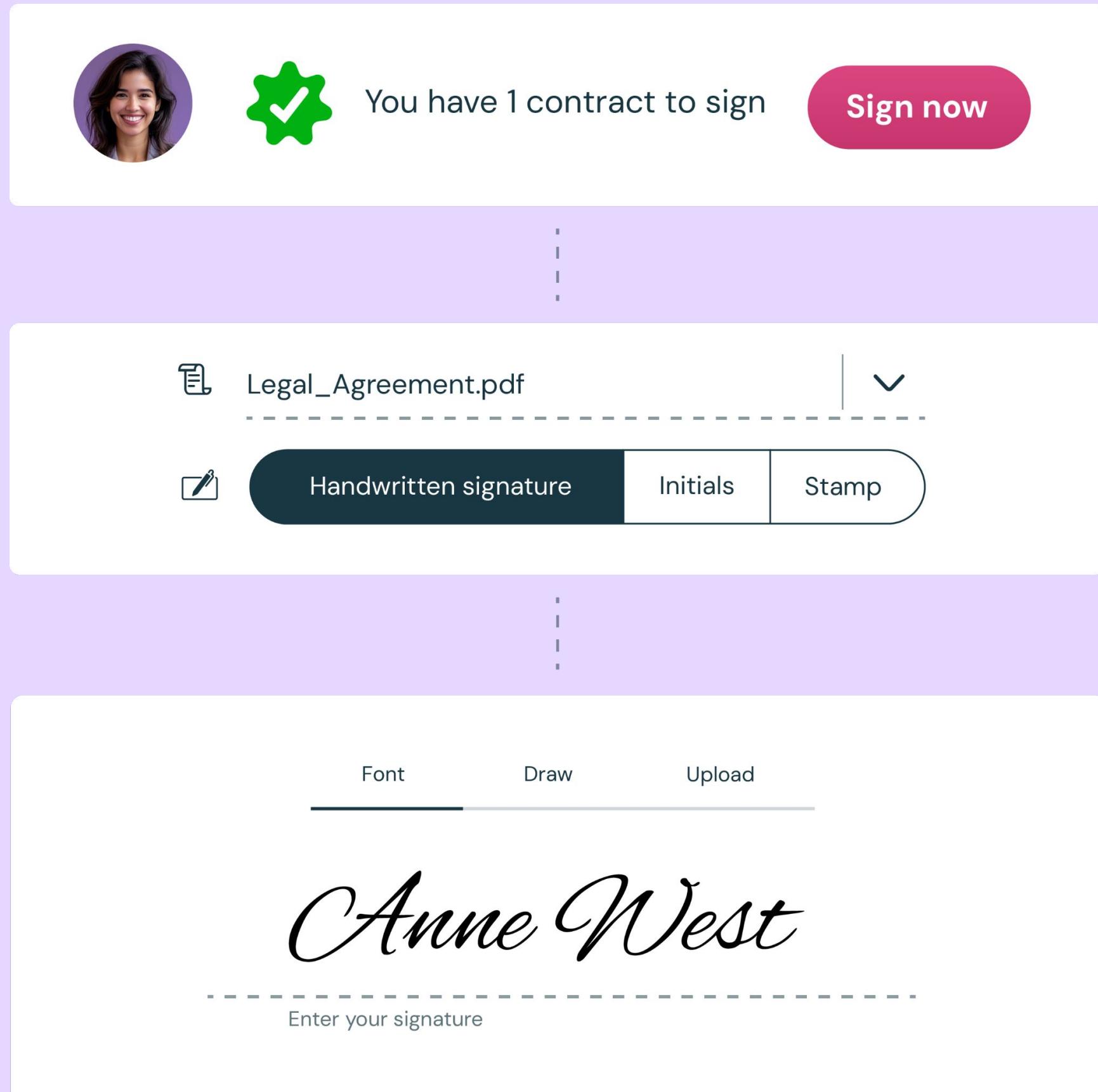


# Never miss a deadline again

+ Automated reminders

+ Dashboards & calendar

+ Stay up-to-date with Changelog



The screenshot shows the Zefort Sign web interface. At the top, there's a user profile picture of a woman, a green checkmark icon, and the text "You have 1 contract to sign". A pink "Sign now" button is prominent. Below this, a list shows a single contract named "Legal\_Agreement.pdf". Underneath the contract name are three buttons: "Handwritten signature" (selected, indicated by a dark background), "Initials", and "Stamp". The main area features a large, stylized signature "Anne West" in a cursive font, with a dashed line for the user to draw over. Below the signature is a text input field with the placeholder "Enter your signature". At the top of this area are three navigation tabs: "Font" (selected), "Draw", and "Upload".

 **zefort sign**

# Easy signatures with Zefort Sign

+ Basic & strong  
authentication

+ Smooth  
signing flow

+ Manage &  
monitor the  
process

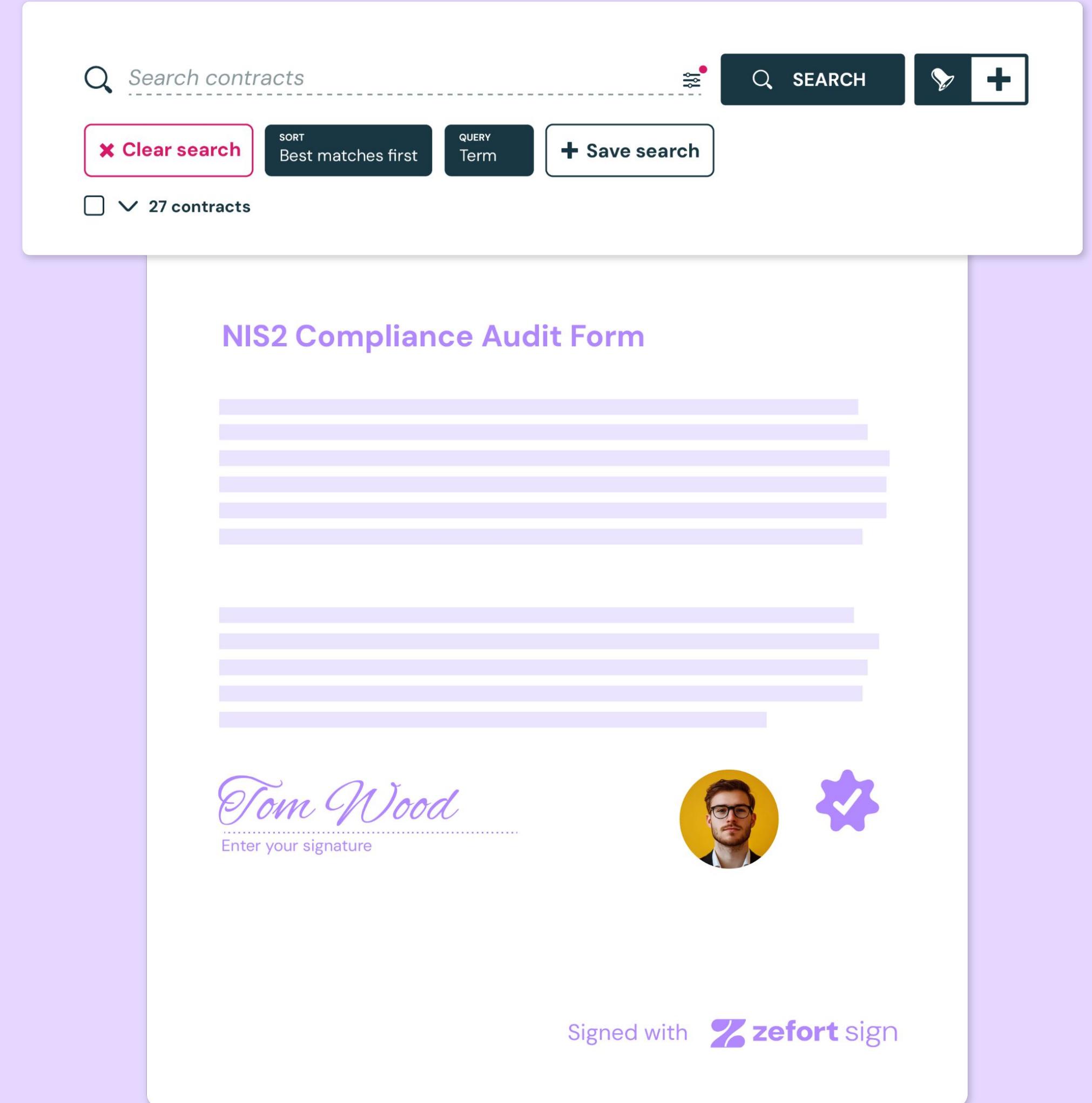
# AI-powered search that finds the contracts you need in seconds

+ AI Extract

+ Advanced filters

+ Saved searches

+ Similar search



The image shows a screenshot of the zefort AI-powered search interface and a digital signature example. The search interface at the top includes a search bar with placeholder text 'Search contracts', a 'SEARCH' button with a magnifying glass icon, a 'Clear search' button with a red 'X', a 'Sort' dropdown set to 'Best matches first', a 'Query' dropdown set to 'Term', and a 'Save search' button with a plus sign. Below the search bar, it says '27 contracts'. The main area displays a list of 27 contracts, with the first one titled 'NIS2 Compliance Audit Form' shown in detail. This detail view includes a signature field for 'Tom Wood' with the placeholder 'Enter your signature', a circular profile picture of a man with glasses, and a purple checkmark icon. At the bottom right, it says 'Signed with zefort sign'.

Search contracts

SEARCH

Clear search

SORT Best matches first

QUERY Term

Save search

27 contracts

NIS2 Compliance Audit Form

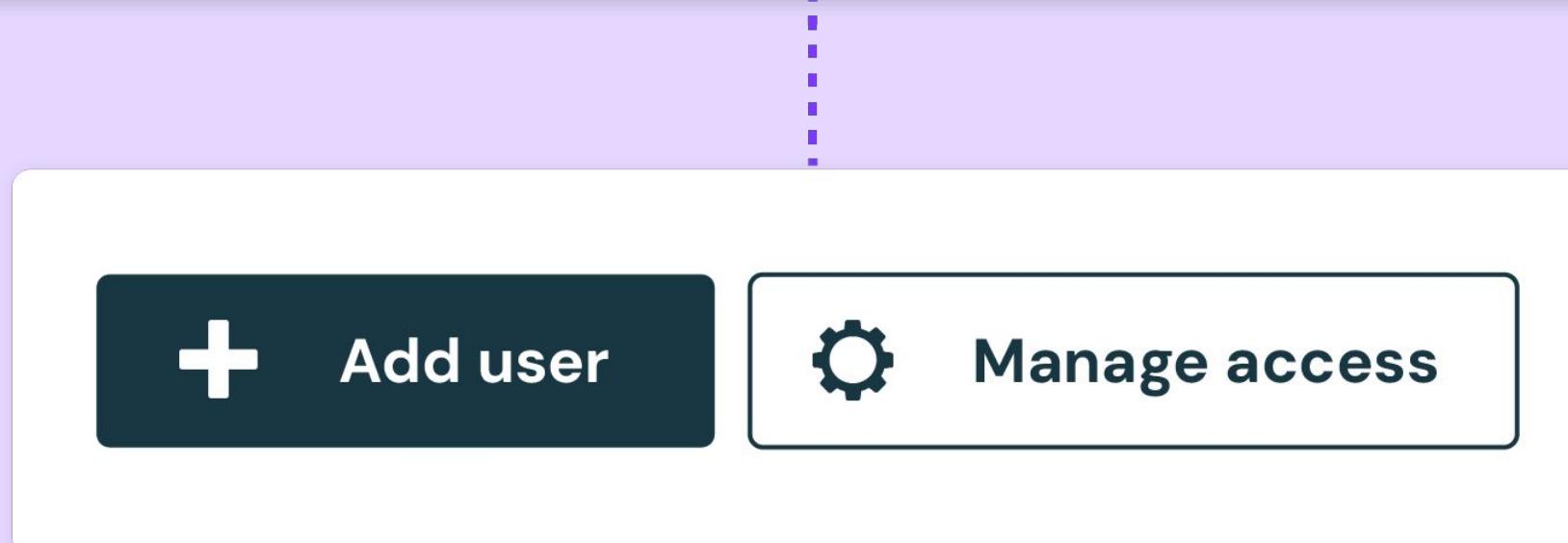
Tom Wood

Enter your signature

Signed with zefort sign



A user profile card for 'John Doe' (Administrator, john.doe@getzefort.com). It features a circular profile picture of a man with glasses, a purple gear icon with a checkmark, and the user's name and details.



A screenshot of a user management interface showing a user profile and two buttons: '+ Add user' and 'Manage access'.

# Share with confidence

+ Powerful user management

+ Master copies

+ SSO & IP whitelisting



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Happy to schedule a quick 15-30min live demo at your convenience!

**BOOK A MEETING**