



travelr

We make business travel
make sense.

Business Travel Trends in our Digital Transformation Era



What's changed in business travel?

1 *AI and Automation*

77% of business travelers are using chatbots and travel platforms for recommendations and best prices

2 *Employee Well-Being*

87% of business travelers would consider leaving a company that does not focus on their well-being

3 *Sustainability*

63% of companies are investing more in sustainable travel, and **80%** of business travelers want more sustainable options.

4 *Travel Policy & Flexibility*

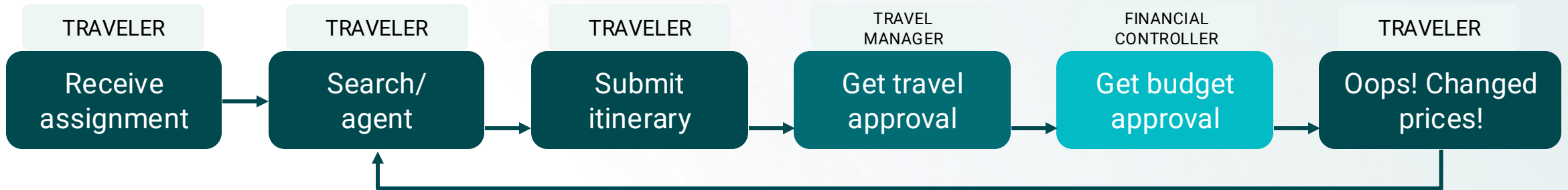
Travel Managers today want **flexibility, personalization and full travel policy compliance**

Business Travel is begging for optimization...



slow

< Multiple days >



frustrating



costly



In fact, here are some shocking figures about business travel management...



75%

of business travel is
still managed over
calls and e-mails

6.5 hrs pre trip
3 hrs post trip

on average to
research, approve,
book & reconcile
travel

Meet Travelr!



The No1 Greek travel-fintech for business:

- ✓ **Reduce** costs, **save** time, and **automate** their travel flow
- ✓ **Real-time Analytics and ESG reporting**
- ✓ Hybrid **24/7** Customer Service (Human + Digital + AI)
- ✓ **100% Travel Policy Compliance**

Large Global
Inventory:
Hotels, Flights,
Ferries,
Transfers, Cars

Roles with
Integrated
Approvals

Reporting and
Business
Intelligence
Insights

Super User-
Friendly

Travelr streamlines the process



TRAVELER
Booking Portal

TRAVEL MANAGER
Manager Portal

FINANCIAL CONTROLLER
Financial Portal

(Minutes)



↑
API

Tickets / Stays / Rentals

Solution



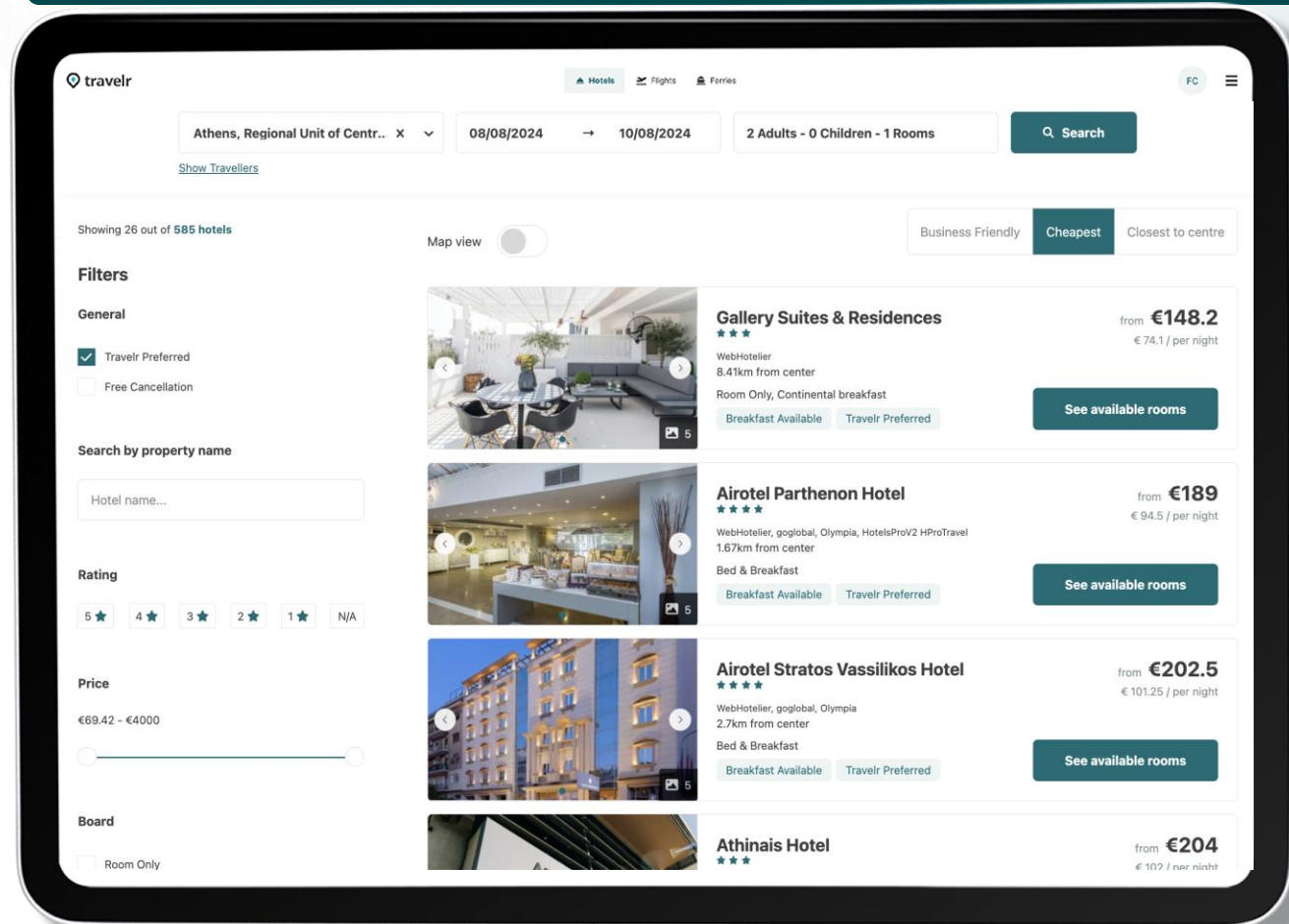
Supercharged adoption through friendly UI/UX

TRAVELER
Booking Portal

Traveler Dashboard

TRAVEL MANAGER
Manager Portal

FINANCIAL CONTROLLER
Financial Portal



Solution



Easy access to all bookings & cost data

TRAVELER
Booking Portal

Supercharged adoption

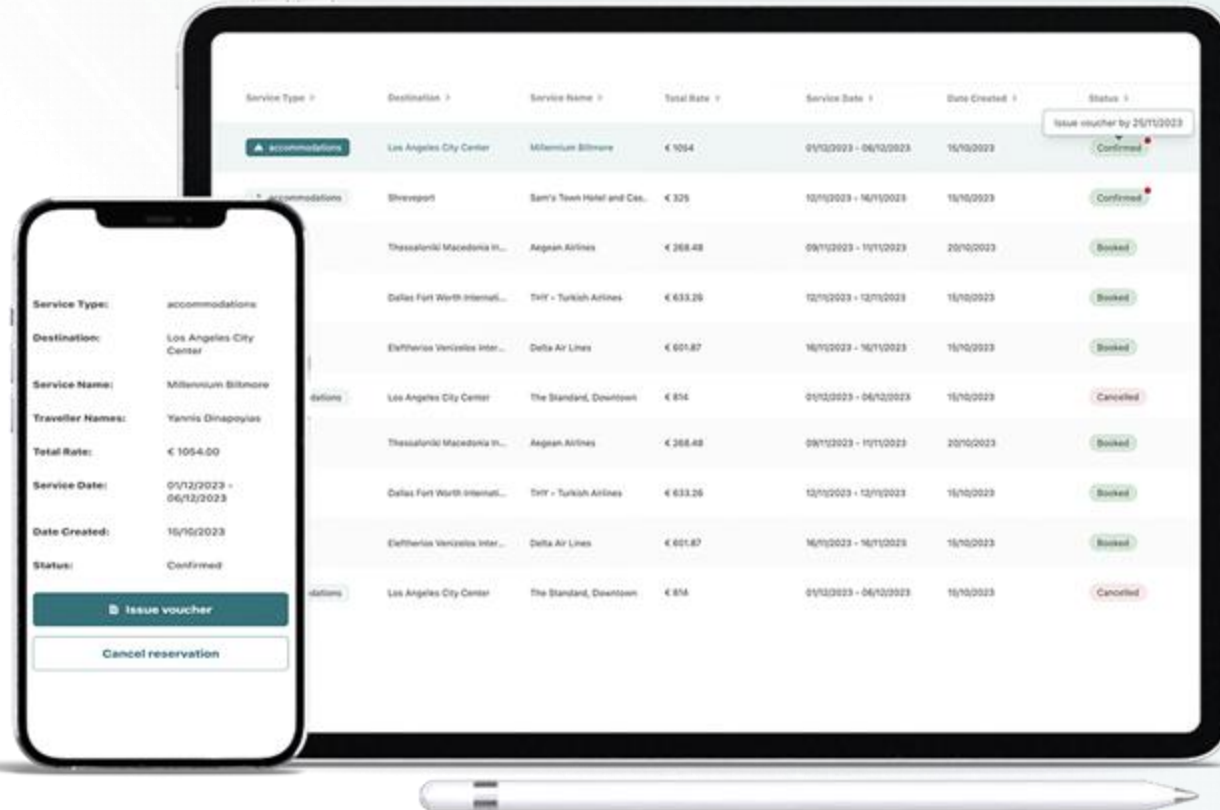
TRAVEL MANAGER
Manager Portal

FINANCIAL CONTROLLER
Financial Portal

Travel Manager Dashboard

Consolidated reservation management

Booking management



Solution



Smart insights on bookings & cost data

TRAVELER

Booking Portal

Supercharged adoption

TRAVEL MANAGER

Manager Portal

Bookings & cost data

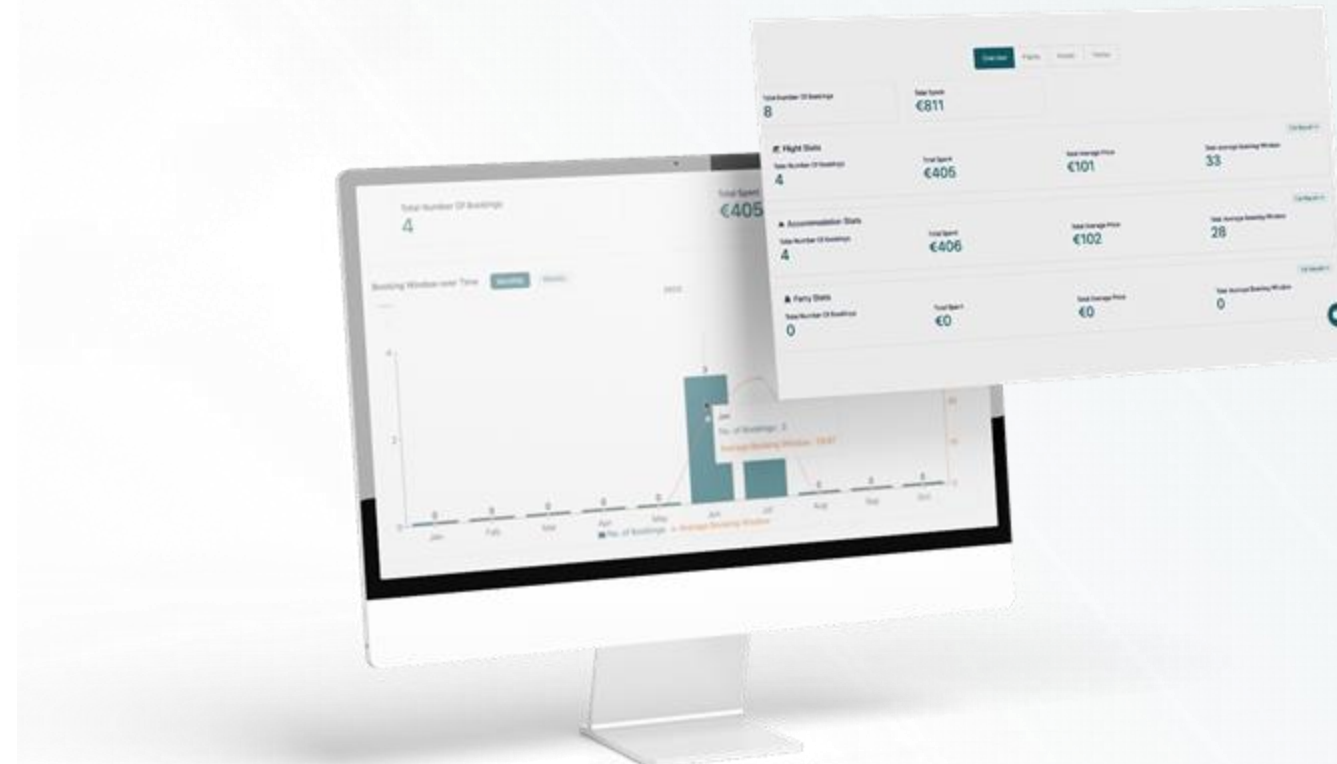
FINANCIAL CONTROLLER

Financial Portal

Financial Controller Dashboard

Consolidated cost analytics

Cost saving insights



Selected clients:

GREECE:

attrattivo

ALE

MANGO



hotelBrain™



ALCOTT

GUTTERIDGE
DAL 1878



newrest

INDIA:



CANADA:



SPAIN:



Solution



Fast & scalable technology

TRAVELER

Booking Portal

Supercharged adoption

TRAVEL MANAGER

Manager Portal

Bookings & cost data

FINANCIAL CONTROLLER

Financial Portal

Smart integrations

Integrations

ERP Tools



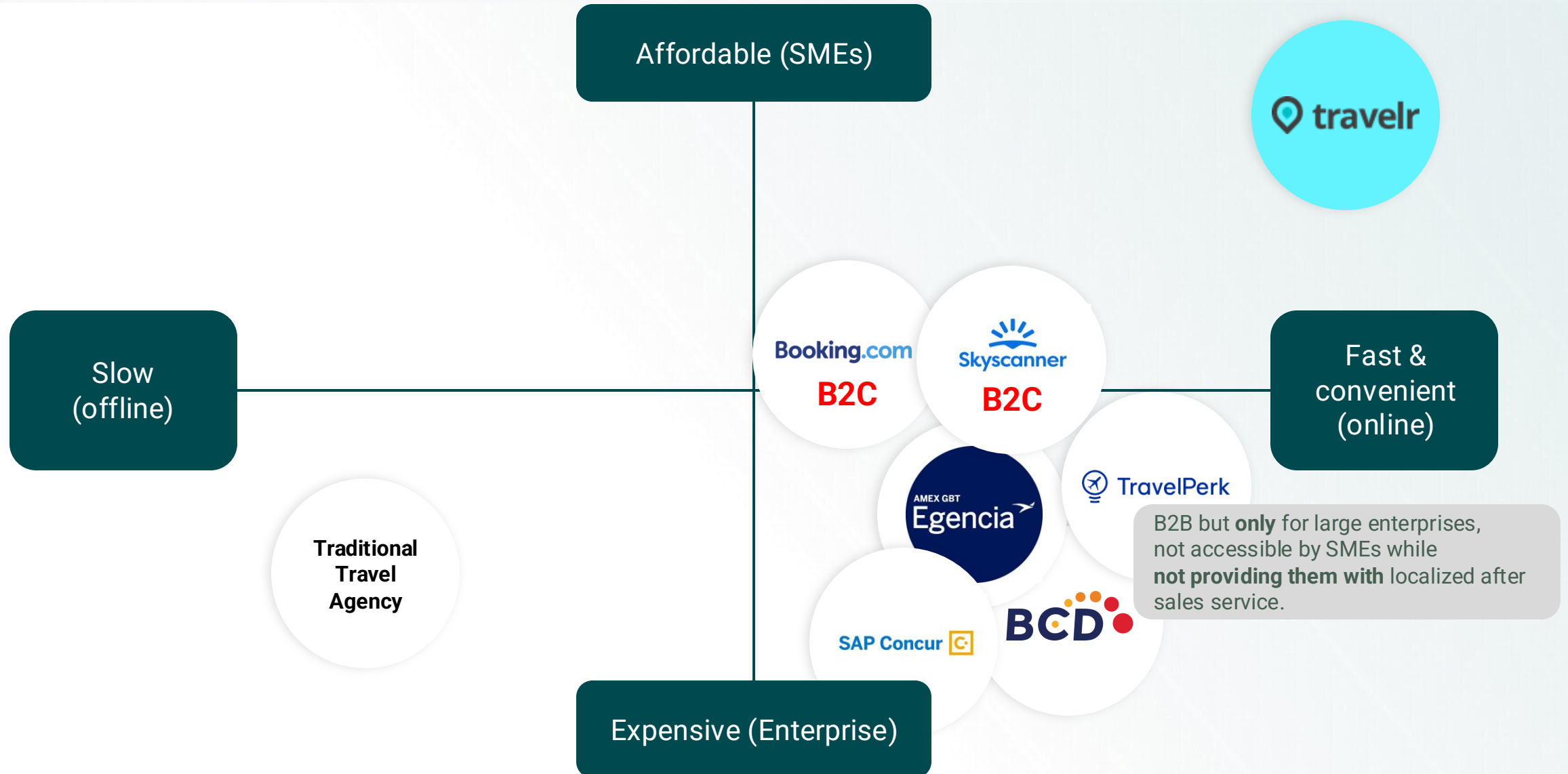
HR Tools



BI Tools



Competitive Advantage



Awards & Recognition



1st prize

HDB x Elevate Greece
Innovation Challenge 2023



1st prize

CapsuleT 6th Accelerator Cycle



Winners

EnvolveXL 2024 Cohort



NBG Business Seeds

Finalist

NBG Business Seeds
Innovation Competition



Recognized

Microsoft Azure
OpenAI Competition

Team



Yannis Dinapoyias
CEO

20+ years of travel
experience
University of Chicago
Economics '11



Guido Amoruso
CTO

20+ years of engineering
experience
x-Citrix, multiple startups



Jake Trichakis
UI/UX Lead

20+ years of UI/UX
experience



Eleni Efstathiadou
Sales & Marketing
Manager

8+ years of business travel
experience



**Valeria
Giannakopoulou**
Sales & Operations
Manager, Land dpt

3+ years of Incoming Tourism
experience

Certifications & Accreditations



Accredited
Agent

Accredited by
IATA



Accredited by
Hellenic Association of
Travel & Tourist Agencies



Accredited by
SETE (2024)



GREEK
NATIONAL
TOURISM
ORGANISATION
www.visitgreece.gr

Accredited by
GNTO



Athens
Startup
Business
Incubator

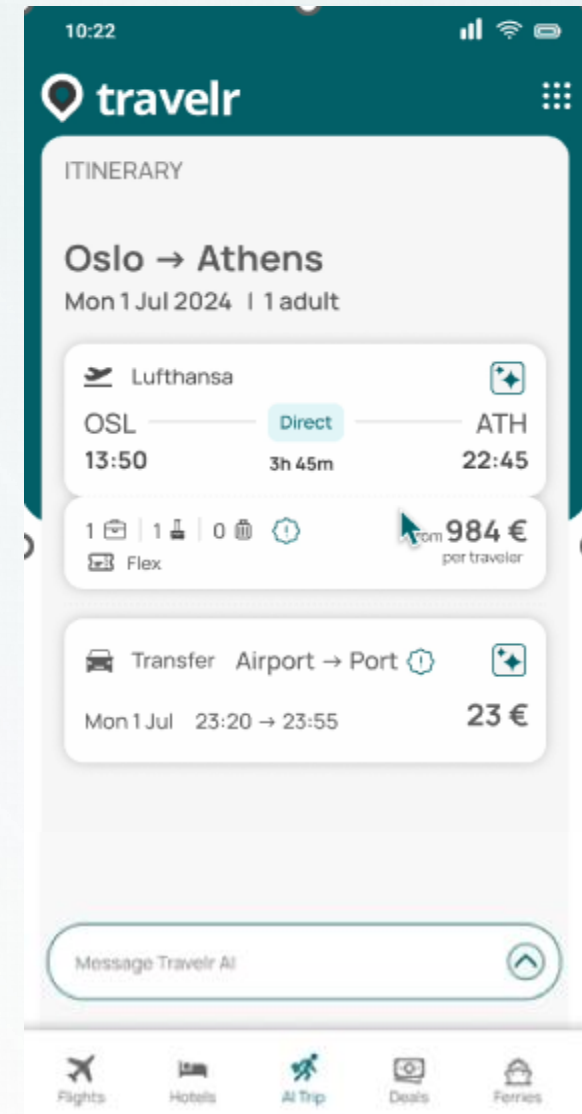
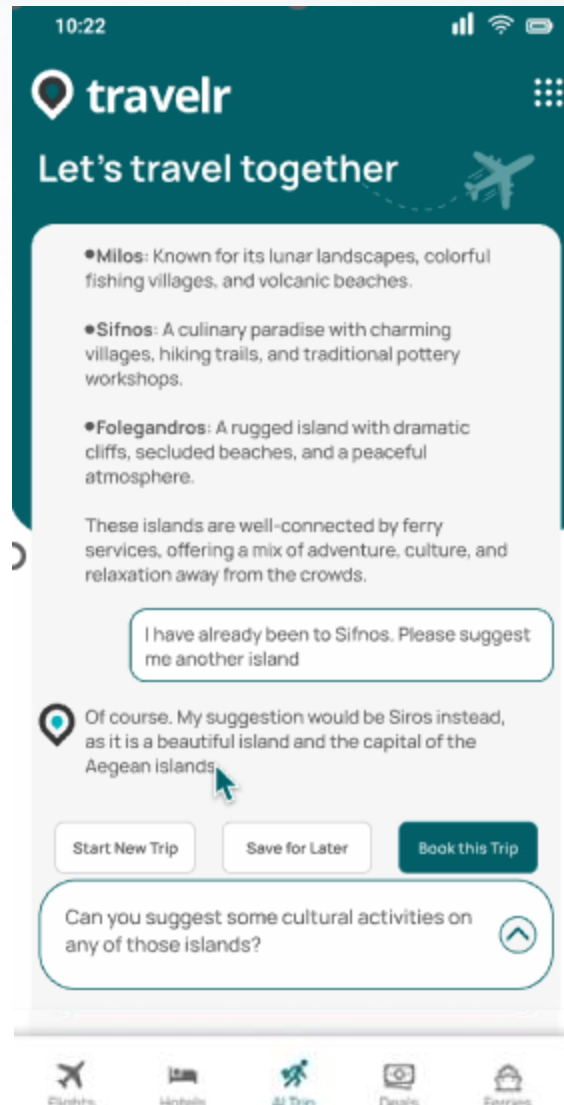
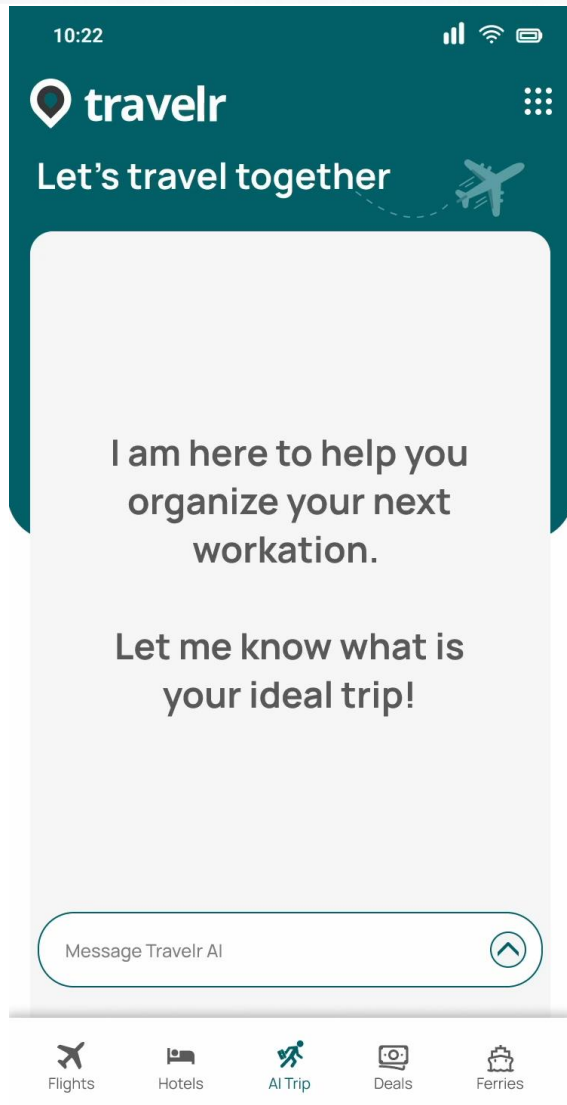
Member



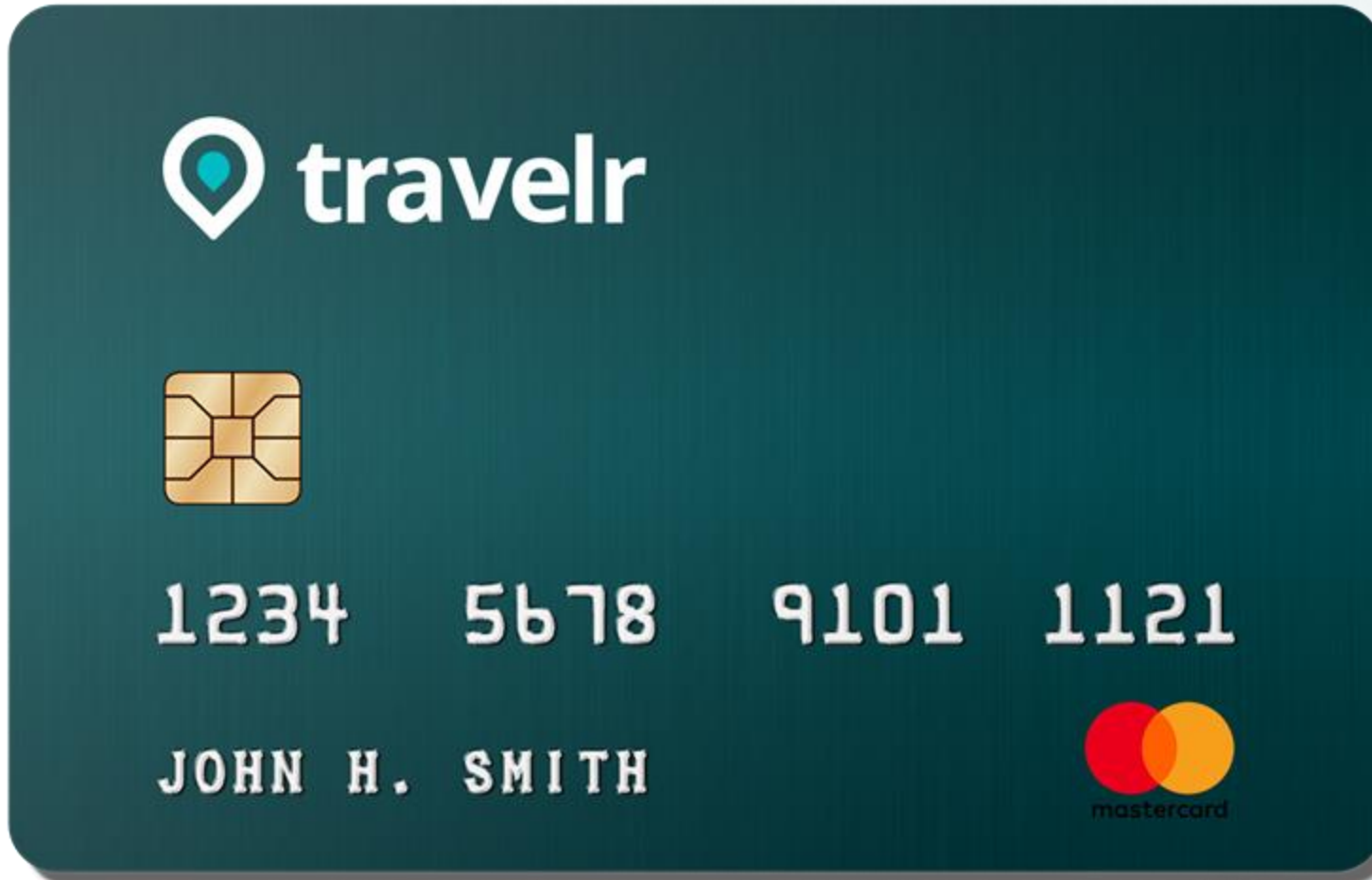
Member

2 more things...

Supercharged with Travelr Copilot AI !



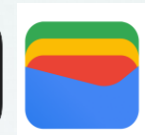
Introducing Travelr Virtual Card with Benefits



The first travel card in Greece that **rewards travel bookings** for corporations and **automates travel expenses** for travelers.



Apple
Wallet



Google
Wallet

Coming in 2025

Hit us up!



Questions? Other interesting topics of discussion?

Feel free to reach out directly or contact us using the QR below!

