



FINTRADE MERCER

芬蘭美聖集團 | GROUP - ASIA PACIFIC



INVESTMENT MEMORANDUM 1-Pager

Remoted Global Limited

Autonomous Driving Urban Mobility

R E M O T E D

Executive Summary

REMOTED is an autonomous mobility pioneer that operates shared, electric, and self-driving vehicles. Established in 2022 in Finland, it soon grew into a company that operates automated cars in five cities in two European countries. The company accurately targeted improving consumer groups' mobility experience by providing superior user experiences where the last mile of public transportation is supplemented with a robo bus as a mini-shuttle.

In 2023, REMOTED generated EUR 2.1 million in revenue from deployed autonomous assets and EUR 2.9 million in deals in execution. Now, a few Robo-buses have been operating in three cities in Finland, transporting hundreds of passengers on a daily basis. With its proven business model and technologies in robo-bus and operating static routes, REMOTED aims at the Robo-taxi market, developing its own car-hailing application and working out integrated operating systems that manage cars from multiple autonomous-driving vehicle suppliers toward the required standards by European legislation.

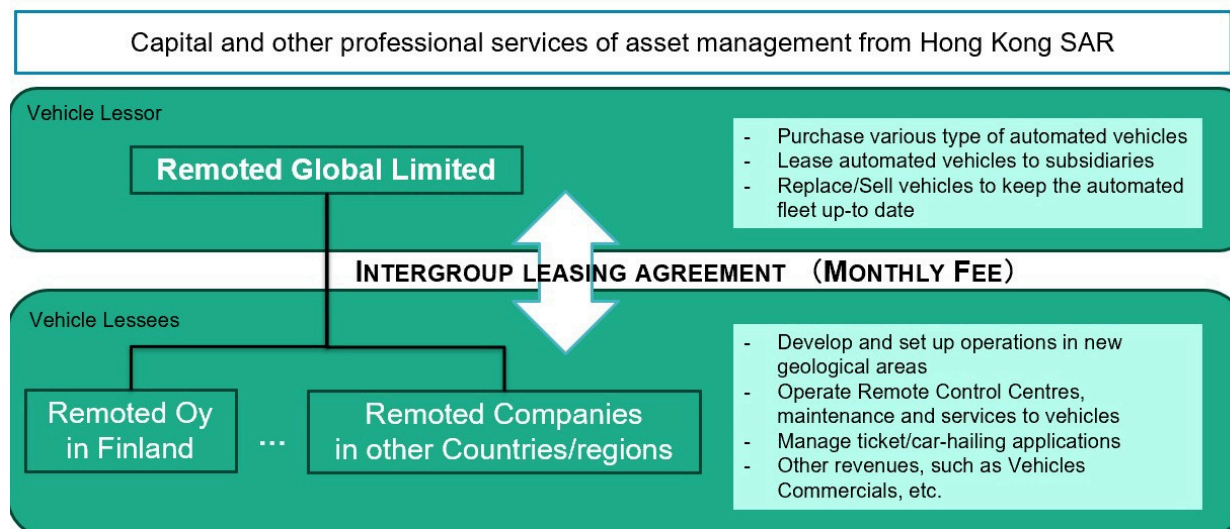
REMOTED GLOBAL is the next step in REMOTED's growth path to become world leader in autonomous mobility. It is established to scale up the REMOTED business by enabling the country organizations to provide autonomous mobility services to local markets. REMOTED GLOBAL will acquire autonomous vehicles and provide those under leasing agreement with a monthly fee to group companies.

REMOTED seeks **EUR 10 million (with EUR 40 million pre-money valuation) from series A financing** to accelerate its global expansion and enter the Robo-taxi business, with developed expertise in deploying and operating automated vehicles from various Autonomous Driving Systems (ADS) technology suppliers. **Remoted Global Limited** was established in Hong Kong as a Holding Company to raise funds from potential investors. The fund will

- Build Remoted Global intra group leasing business
- Further support building driverless operations in two EU markets,
- develop fleets of 100 robo-taxis to 2-3 cities, and
- promote REMOTED as an outstanding brand in the global Mobility as a Service (MaaS) sector.

The current funding round in 2024 Q4 aims to accelerate the business's further growth to EUR 12 million in revenue from 2025 - 2027. Business case is profitable with as low fleet size as two vehicles. With the help of autonomous technology REMOTED can gain improved profitability compared to incumbents.

Remoted Global Limited



All numbers k€	2025	Unit	2026	2027	
Net turnover	2096		5620	11400	
Other operating income (grants)	1440		880	1100	
INCOME	3536		6500	12500	
Materials and services	1567		3934	7980	
GROSS PROFIT of INCOME	1969		2566	4520	
Staff expences	864	18	1056	1440	30
Other operating expenses	600		1000	1500	
EBIT	505		510	1580	
Financial income	50		60	50	
Income taxes	101	20 %	102	316	20 %
Profit of the financial year	454		468	1314	
Assumptions					
Vehicle costs	70 %	(per year) of turnover Include rent (to REMOTED Global, insurances, permit, maintenance, additional equipment)			
Development	100000	Include development costs for Remote control centre and its processes and tools			
Staff	4000	per month including social security costs (35%)			
Other		Sales/marketing etc costs			