



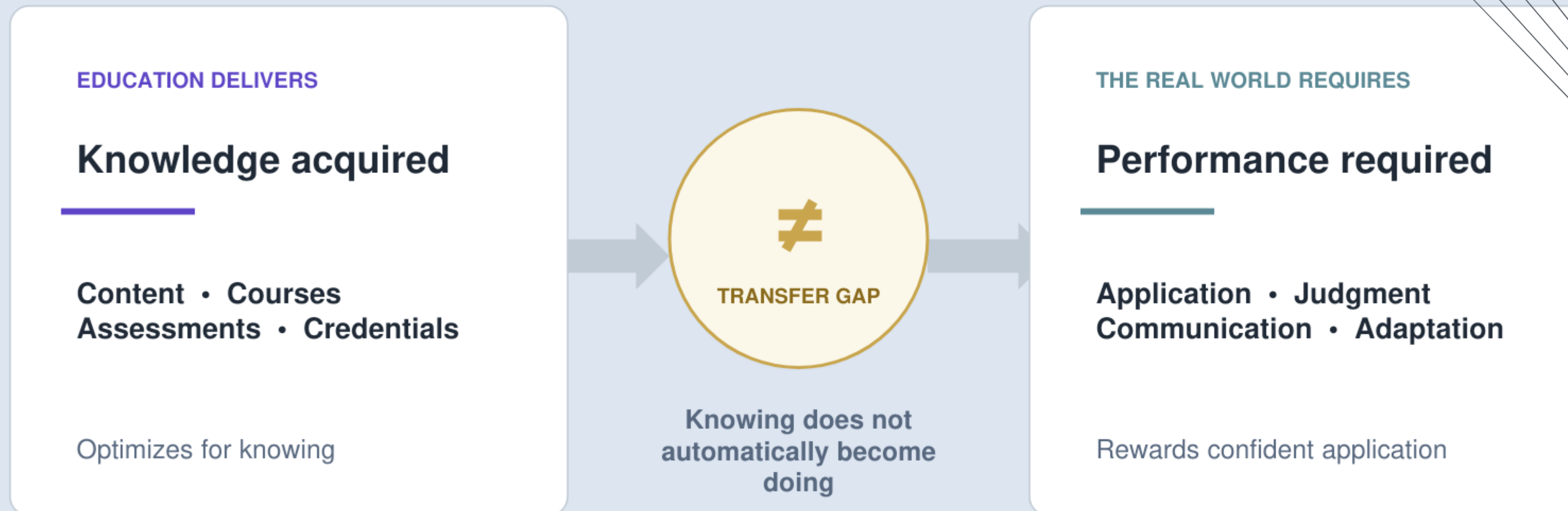
Adaptive, Applied Learning System

An adaptive AI learning platform that adjusts learning and practice conditions as learner needs evolve—helping people apply knowledge confidently in real-world contexts.

THE PROBLEM

Knowledge is not the same as performance.

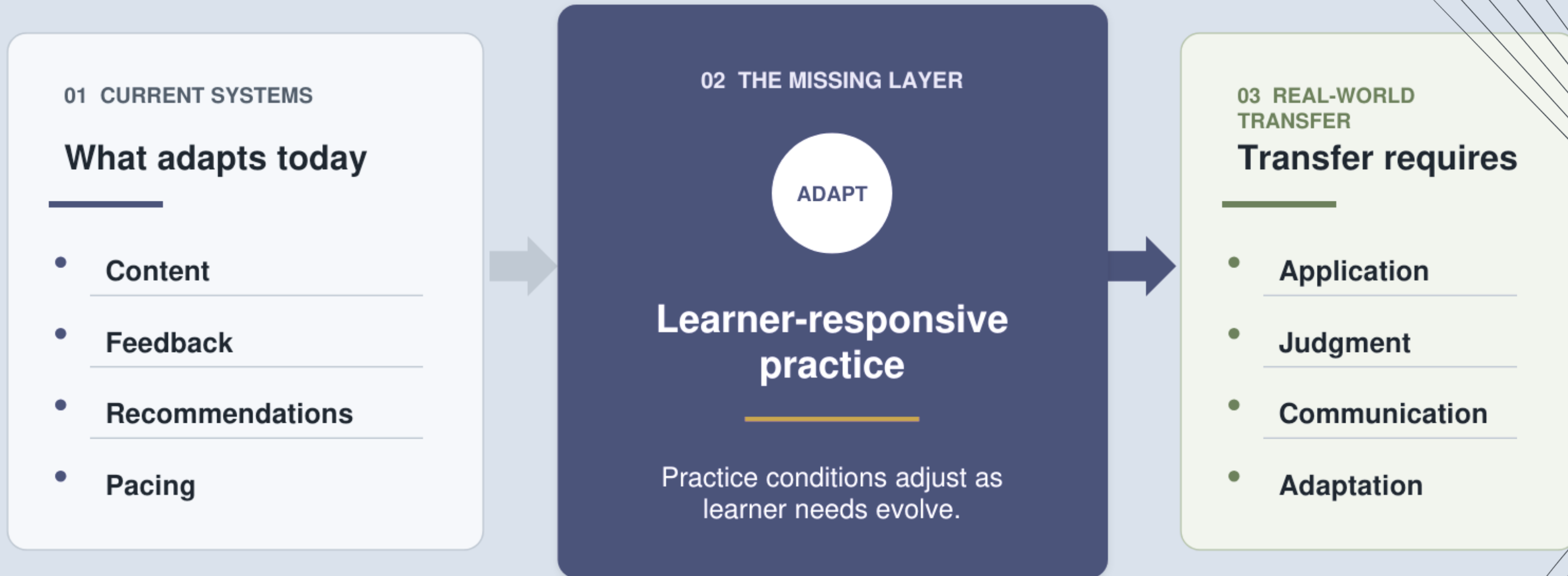
Education measures what learners know; real-world settings test whether they can apply it.



Learners may understand the material and still struggle to apply it confidently under uncertainty or pressure.

CORE INSIGHT

The missing layer is learner-responsive practice.



Knowledge alone is not enough. Learners need adaptive practice to perform confidently and consistently in real-world situations.

Most tools adapt delivery. GLOMI adapts practice.

The difference is not more content—it is a practice environment that changes with the learner.

MOST EXISTING TOOLS

Adapt what is delivered

- 01 **Content delivery**
- 02 **Feedback**
- 03 **Recommendations**
- 04 **Pacing and progress**

GLOMI ADDS THE MISSING LAYER

Learner-responsive practice

- 01 **Practice conditions adjust**
The experience changes as learner needs evolve.
- 02 **Support stays responsive**
Guidance changes with performance during the session.
- 03 **Practice is built for transfer**
Activities prepare learners to apply learning beyond the lesson.

CORE DIFFERENCE

GLOMI adapts the practice environment—not just the content.

**PROPRIETARY
PATENT-PENDING
ADAPTIVE-LEARNING
ARCHITECTURE**

Language learning is the beachhead.

GLOMI begins where the gap between understanding and confident application is especially visible. The same adaptive core can extend into other applied-learning contexts.

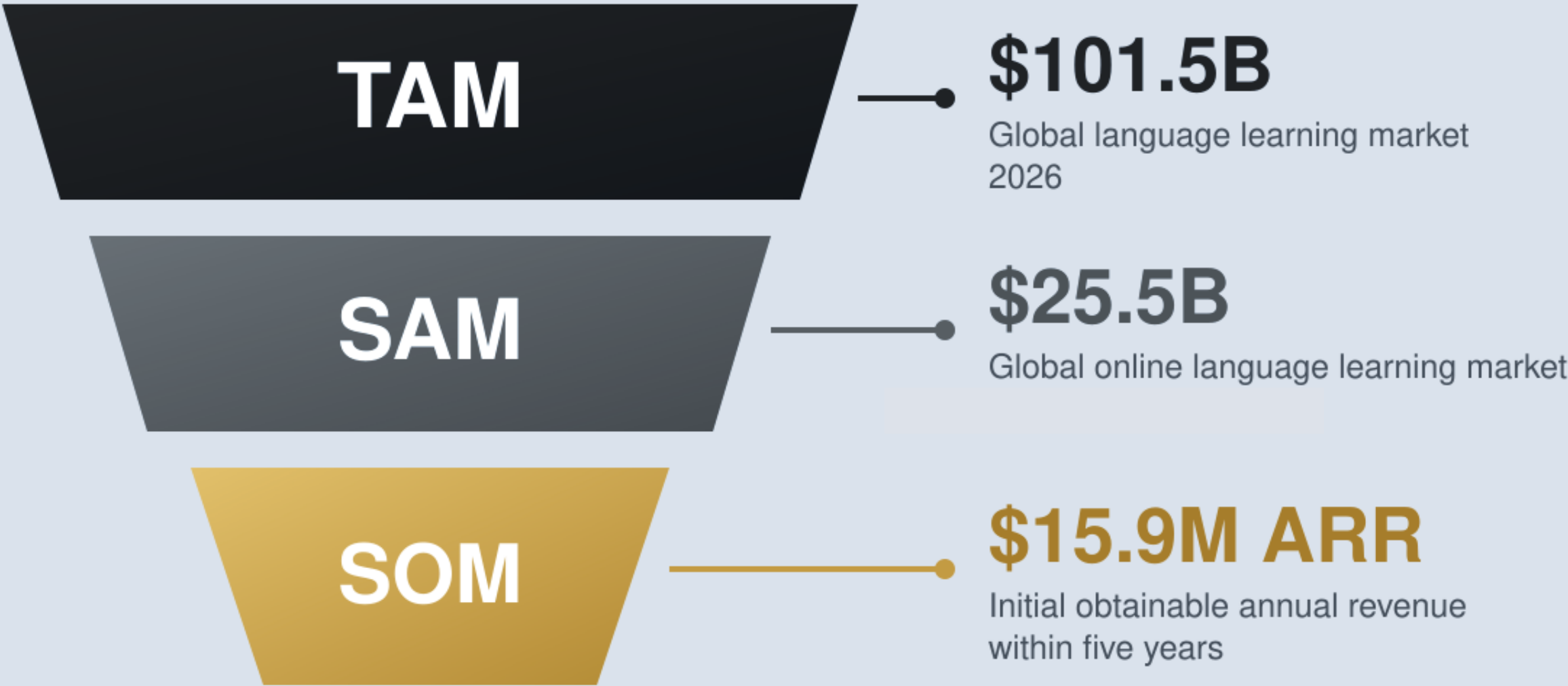


Same adaptive core. Different implementation by vertical.

**The verticals in the diagram serve for illustrative purposes and are non-exhaustive*

Language learning is a focused entry point

A large digital market with a transparent, bottom-up path to early scale.



BOTTOM-UP 5-YEAR SOM

DIRECT-TO-CONSUMER

100,000 learners x \$120/year
= \$12.0M ARR

INSTITUTIONAL

50 customers x \$78,000 ACV
= \$3.9M ARR

TOTAL: \$15.9M ARR

Focused entry point into a large, expandable adaptive learning market.

Sources: Global Market Insights; Grand View Research; GLOMI bottom-up SOM model.
Illustrative five-year scenario.

The reading MVP demonstrates the core experience.

Learners use authentic content, adjustable practice, contextual support, and comprehension checks in one guided session.

WHAT THE MVP SHOWS

01

Authentic content

Real-world Korean is studied directly in context.

02

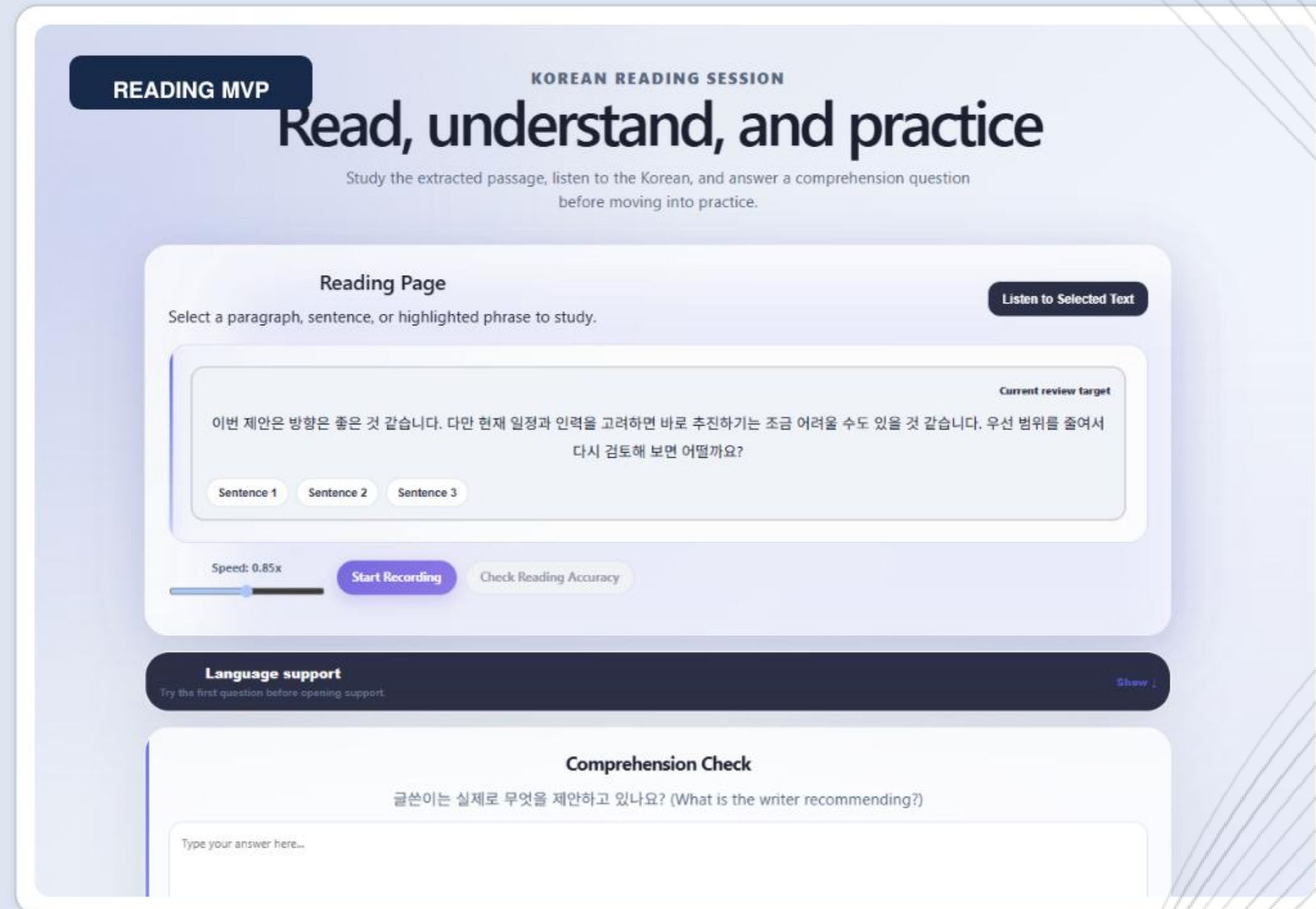
Adjustable practice

Text selection, listening speed, and recording support active study.

03

Guided support

Contextual language help and comprehension checks guide the session.



EARLY PRODUCT PROOF AND INSTITUTIONAL ENGAGEMENT

Reading MVP development, cross-market discovery, and documented early interest ahead of formal pilots.

01 PRODUCT DEVELOPMENT

READING MVP

Core Korean reading experience is functional; the demo shows one representative learning session.

02 DISCOVERY

U.S. + SOUTH KOREA

Customer discovery conducted across two initial market contexts.

03 AGREEMENTS

1 LOI + 1 MOU

Executed nonbinding agreements document early collaboration interest.

COMMERCIAL AGREEMENT

UNDER NEGOTIATION

Scope and commercial terms are being discussed.

04 PILOTS

EARLY PILOT INTEREST

Prospective institutions are helping inform pilot structure and implementation needs.

NEXT VALIDATION MILESTONE

Harden the reading MVP for pilots + begin structured institutional pilots

WHY US

Founder-market fit meets trustworthy technical execution.

01 PRODUCT + LEARNING

ISABELLA MEADOR

Founder & CEO

AI PRODUCT EXPERIENCE

Lifecycle experience across chatbot, navigation, and AI-assisted information systems deployed internationally.

LEARNING EXPERTISE

MSc Linguistics • Certified English teacher

LEADERSHIP

Leads product vision, learner experience, customer discovery, and commercialization.

02 TRUSTWORTHY ENGINEERING

YUKTHA MASUPALLI

Full-Stack Engineer

TECHNICAL FOUNDATION

MS Computer Science focused on trustworthy AI and code security.

BUILD EXPERIENCE

AI systems • Distributed systems • Full-stack development • Multimodal pipelines

EXECUTION

Supports validation, inference, reliability, and secure prototype development.

Learning science + applied communication + AI product design + secure engineering

THE ASK

UP TO

\$1.5M

PRE-SEED FINANCING

Harden the reading MVP for pilots, launch structured institutional pilots, and prepare for commercialization.

WHAT THIS UNLOCKS

01

PRODUCT

Test and harden the reading MVP for pilot deployment

02

VALIDATION

Run structured institutional pilots and measure learner outcomes

03

MARKET ENTRY

Advance commercial negotiations and prepare for institutional and D2C launch

ALSO SEEKING

Institutional pilot partners + strategic partners for validation, distribution, and market entry