



# GRAPE GUARD

► Empowering agrobots to see!



**GRAPE  
GUARD**

# Vinery

taste of  
sunshine!



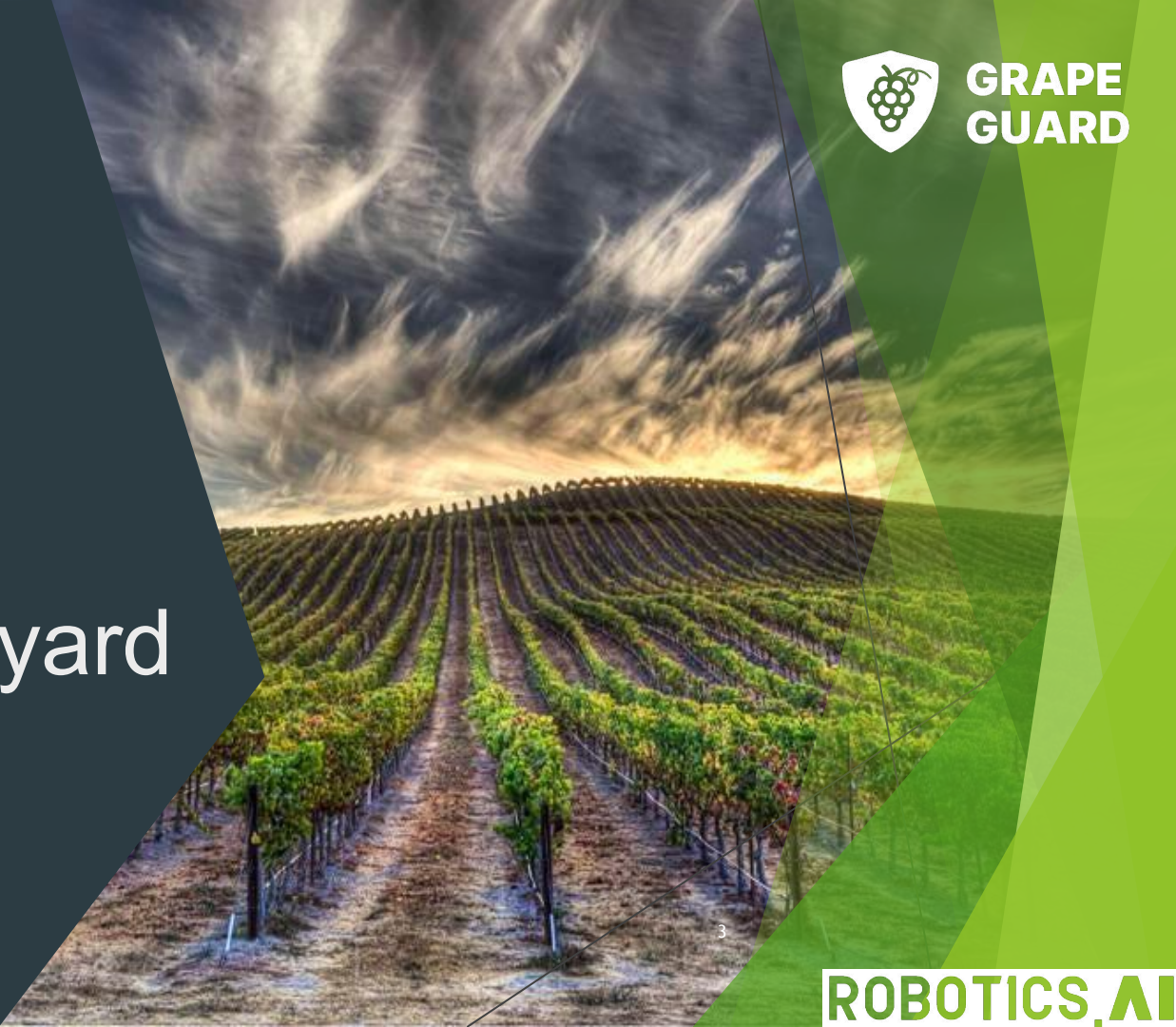
**ROBOTICS.AI**



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# Vine Disease

50% of wineryard  
off!



3

**ROBOTICS.AI**





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# Early Stage

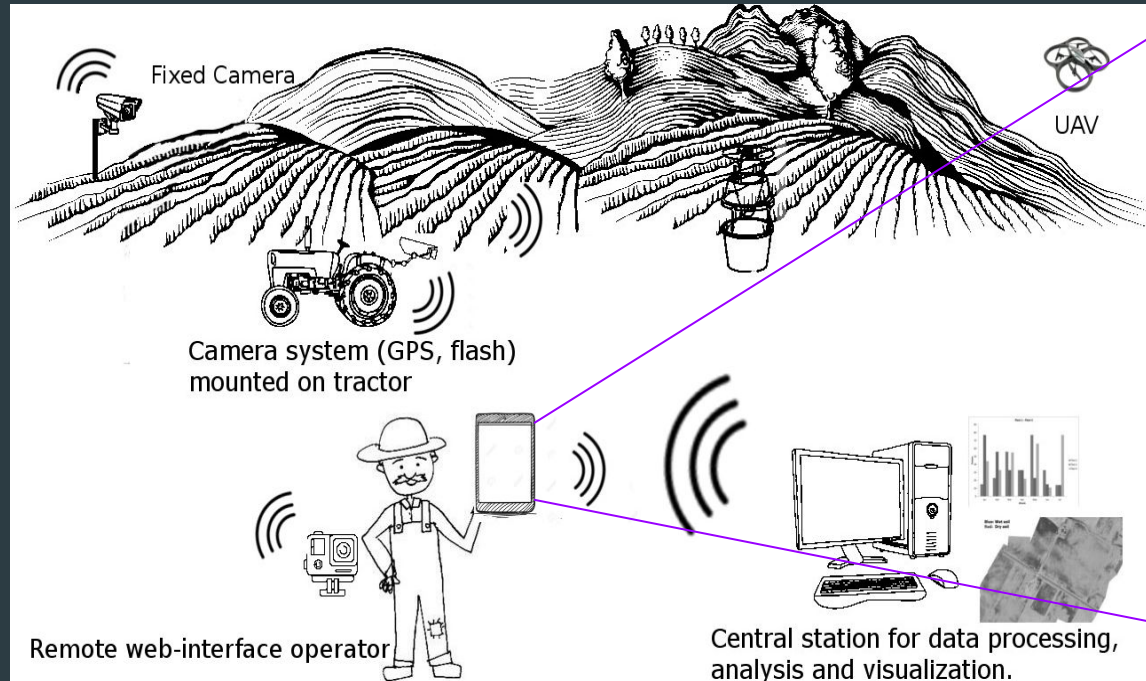
detection  
drops 10%!

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# Early stage detection with Robotics&AI!



LOCATE		STYLE			
Longitude:	23.57257	Heading:	-101	Battery:	50%
Latitude:	46.75962	Altitude:	1.7m	FHeap:	400MB

RECWP	CLEAR	OPEN
WPs: 0/25	TRACK	CREATE MISSION
GO	LAND	STOP!
<input type="radio"/>	VIDEO	<input type="checkbox"/> RECORDING

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**We already  
did it  
in other  
MVP!**

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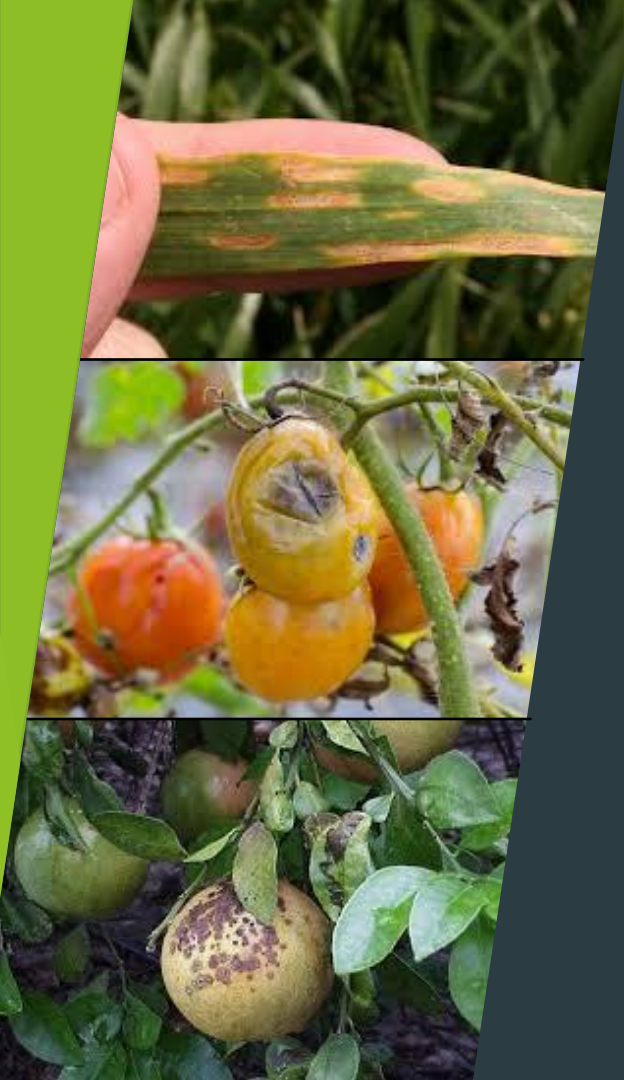




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## Applicable also for:

- ▶ Other crop disease detection



# Strategic partners



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**Analog Devices** → *custom 3D sensing*

**NVIDIA** → *applied research program*

**Accenture** → *WW largest integrator*

**Uni of Cluj** → *innovative R&D*

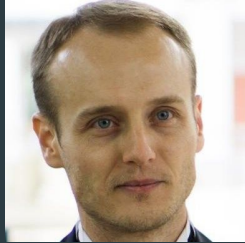
**10+ interested clients!**



# Core Team



**Robotics  
visionary**



**Corporate  
innovator**



**Lab  
support**





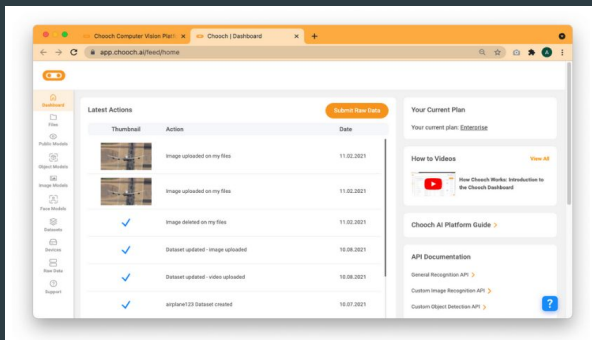
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# Competitors on market vs Robotics-AI

Microsoft Azure DK → Big player



AI service providers (eg. Chooch.ai, etc)



ADI camera → Modular → **Green AI**

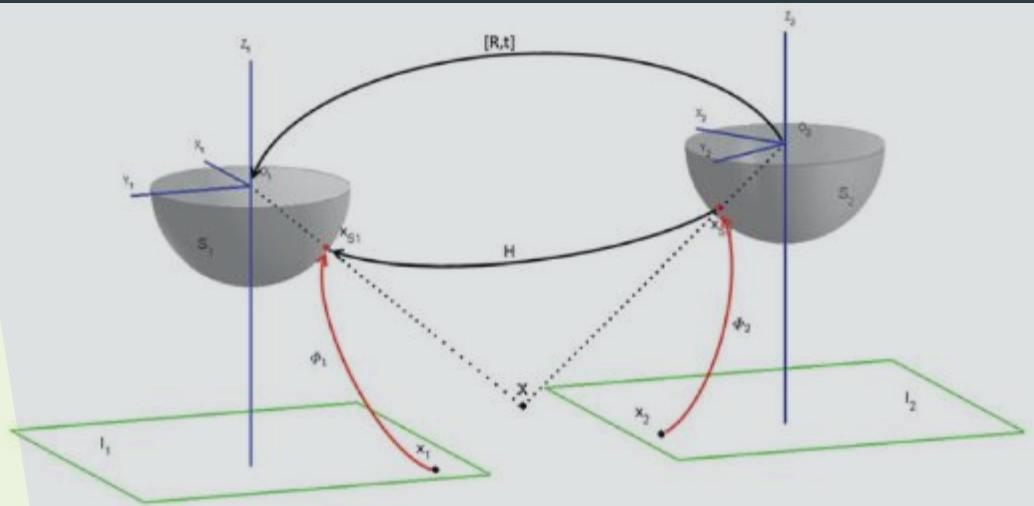
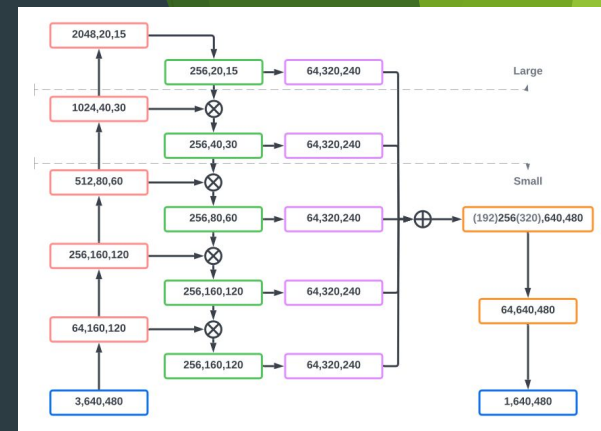


Robotics services included



ROBOTICS<sup>AI</sup>

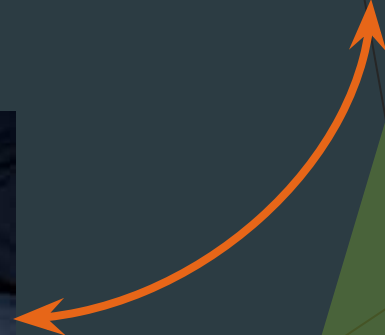
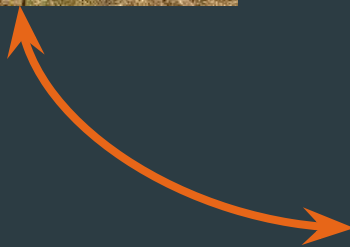
# Competitors - our secret sauce!



# Targeted revenue through:



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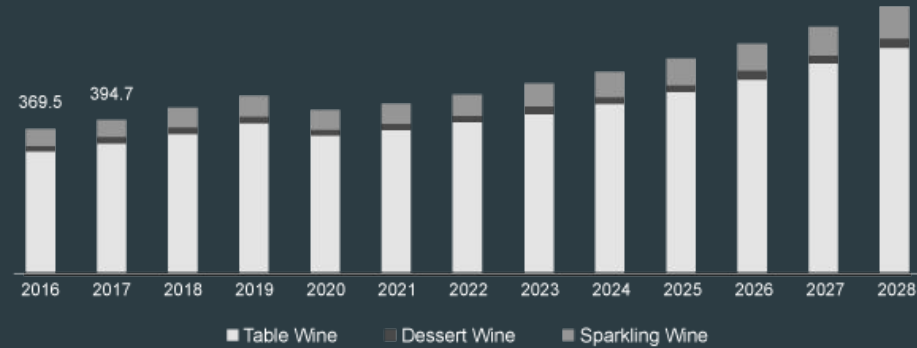


# Traction

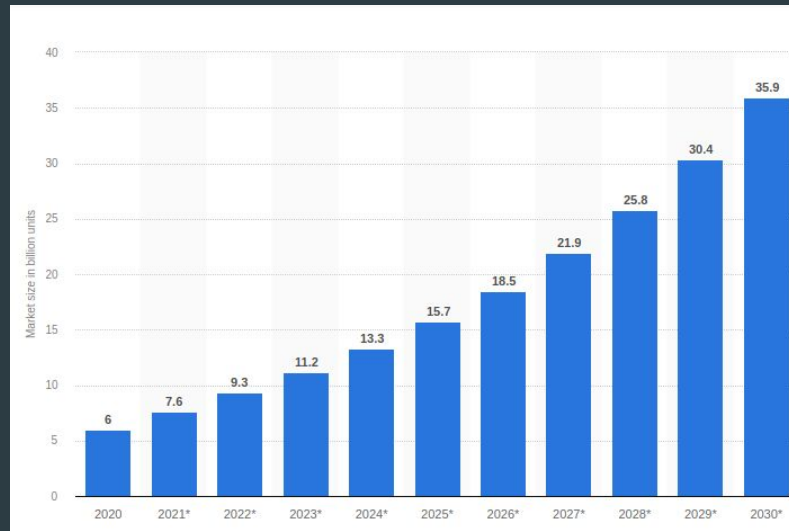
Growth of Agro 4.0!

Robotics&AI market volume

Global wine market size, by product, 2016 - 2028 (USD Billion)



Source: [www.grandviewresearch.com](http://www.grandviewresearch.com)



# Timeline



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**2021**

50\$



**2022**

100K\$



**2023**

150K\$



**2024**

0.25M\$



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# Summary

## Early stage VDD

Loss reduction

Cost reduction

Better vine!



## Robotics.AI

Team

Early MVP

Motivation



## SDG

Green

Local

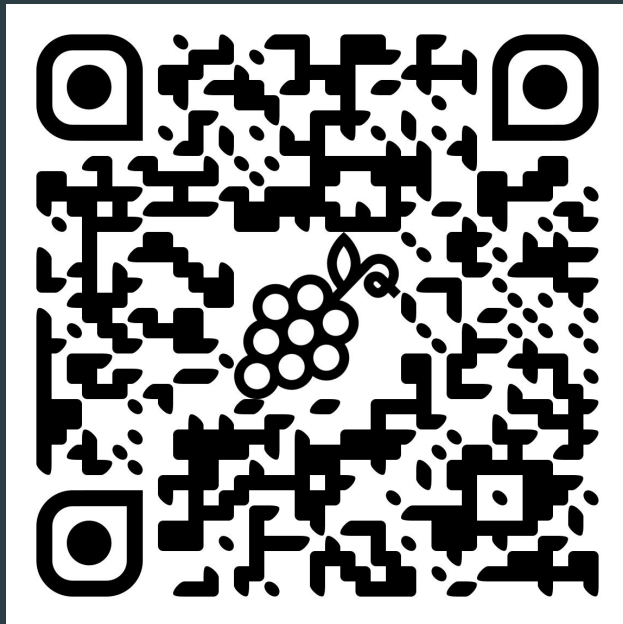
Scale



Be part as of it as: B2B and B2C **connection!**



Early stage **vine disease detection** in order facilitate winemakers to **reduce losses!**



**Let's meet for a glass of wine!**

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