

Your IT spend keeps growing. Do you know what it's buying?

The spend is real. What's harder to see is exactly what it's producing, and whether you're getting fair value for it.

DOES THIS SOUND LIKE YOU?

You know the IT spend is high. What you don't have is a clean way to explain it. The invoices come in, the team grows, the infrastructure costs tick up, and when someone in the boardroom asks what it's all producing, the honest answer is harder to give than it should be. A lot of it went to keeping things stable. Fixing things that broke. Maintaining integrations that nobody documented properly. None of it shows up on a roadmap, none of it looks like progress, and yet without it, everything stops. You're not sure if you're overspending or just paying the real cost of running software at this scale. That's exactly the problem.

SOUND FAMILIAR?



"Where did the budget actually go?"
You approved the spend. You're still not sure what it bought.



"We had to push the roadmap again"
Another quarter where most of the hours went to keeping things running.

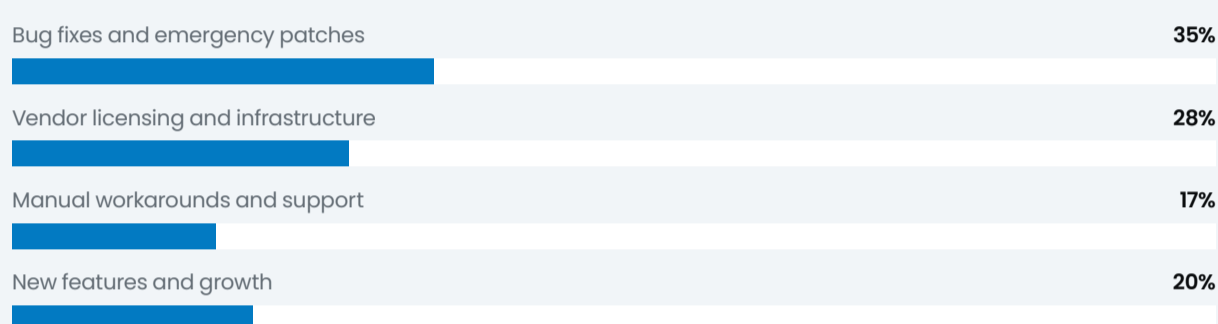


"That's just how we do it here"
Workarounds that were supposed to be temporary are now part of the process.



"The vendor just increased their fees again"
And the value delivered looks exactly the same as last year.

WHERE YOUR SOFTWARE BUDGET ACTUALLY GOES



How we flip the budget ratio.

1

A clear picture of where the money is going | 2 weeks

Before you can fix the spending, you need to understand it. We go through every layer: vendor licenses, infrastructure bills, dev hours lost to maintenance, workarounds your team has stopped questioning. We put a number on all of it. Not an estimate, an actual figure you can take back to your board and say, with confidence, this is what we're paying, and this is what we're getting for it.

2

ROI model before any code | week 3

Before writing a single line of code, we build a projected savings model to determine what will become cheaper, by how much, and over what timeframe. You see the payback timeline and sign off on the plan with full visibility into the return. If the numbers don't work, we'll tell you, and you'll lose only two weeks.

3

High-cost components first | months 1-6

We don't modernize everything at once. We start with the parts bleeding the most money. Savings start showing up on your bills within the first quarter. By month six, the project is already partially paying for itself, and you have the numbers to prove it internally.

Ready to talk through it?

Most companies we talk to aren't sure if they're overspending or just paying the real cost of running software at their scale. That's exactly what we help you figure out. One conversation, no preparation needed. You talk us through your setup, and we'll tell you where the money is likely going and whether there's a case for doing something about it.

[Book a 30-min call](#)

WHO WE ARE

We are a Berlin-based software engineering company with 100+ engineers and 15 years of experience delivering complex projects for mid-market companies across the Netherlands, the UK, Scandinavia and others. Our engineering teams operate across Serbia, Bosnia & Herzegovina, and Portugal. We've spent 15 years inside the kind of systems that need modernizing. We know exactly how they break, and how to fix them. We offer both managed modernization projects and dedicated engineering teams, depending on what works best for your organization.

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