

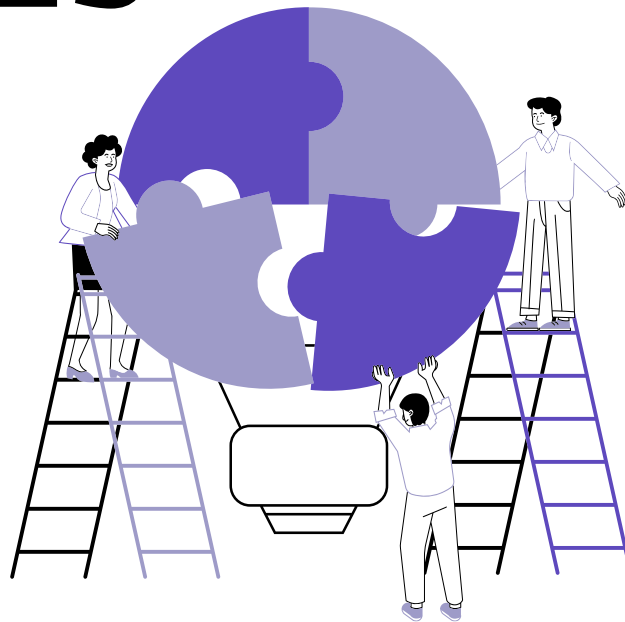


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Team Up 2025

Matchmaking Kick-off

June 10, 2025



Today's Agenda

TeamUp Intro

Programme overview

Details on matchmaking

What are we going to do

Networking (55 min.)

Get into a break-out room and get to know each other

Next Steps and Q&A

Answering your doubts and presenting next steps



TeamUp Team



Juan Ignacio Zaffora
EIT Food



Dr. Sylwia Sekula-Neuner
Atrineo AG



Néstor Rodríguez
Atrineo AG



Vikesh Chugani
Atrineo AG



TeamUp Venture Builder

#Tech



#Biz



TeamUp Participants



TECHNOLOGISTS

40



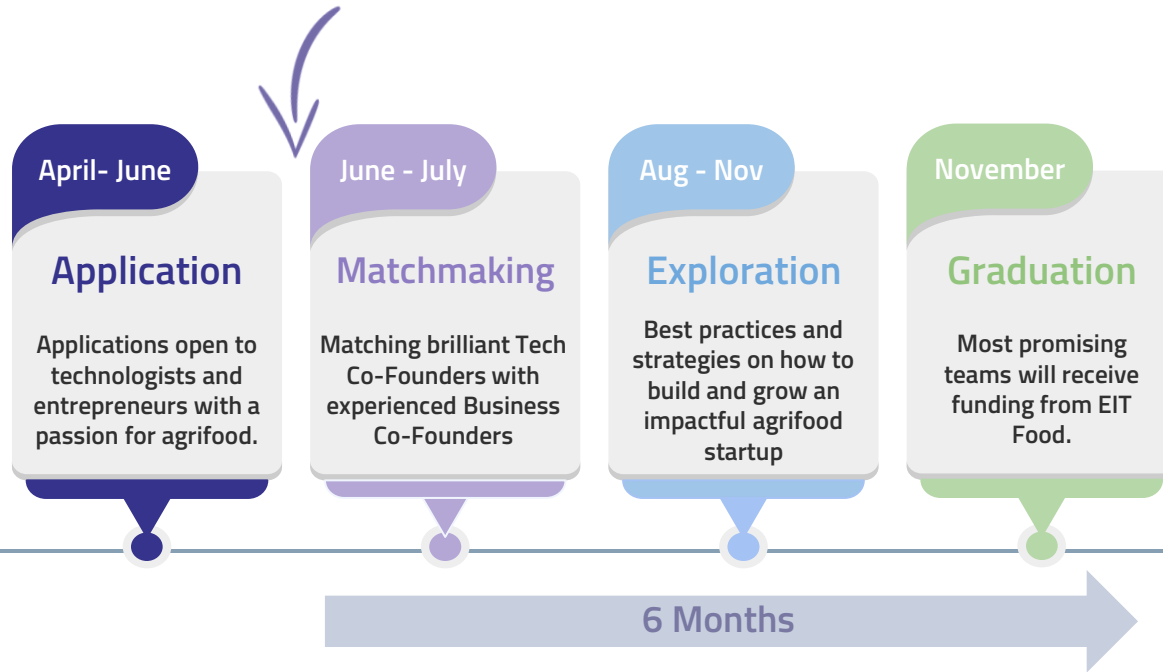
BUSINESS
PROFESSIONALS

68

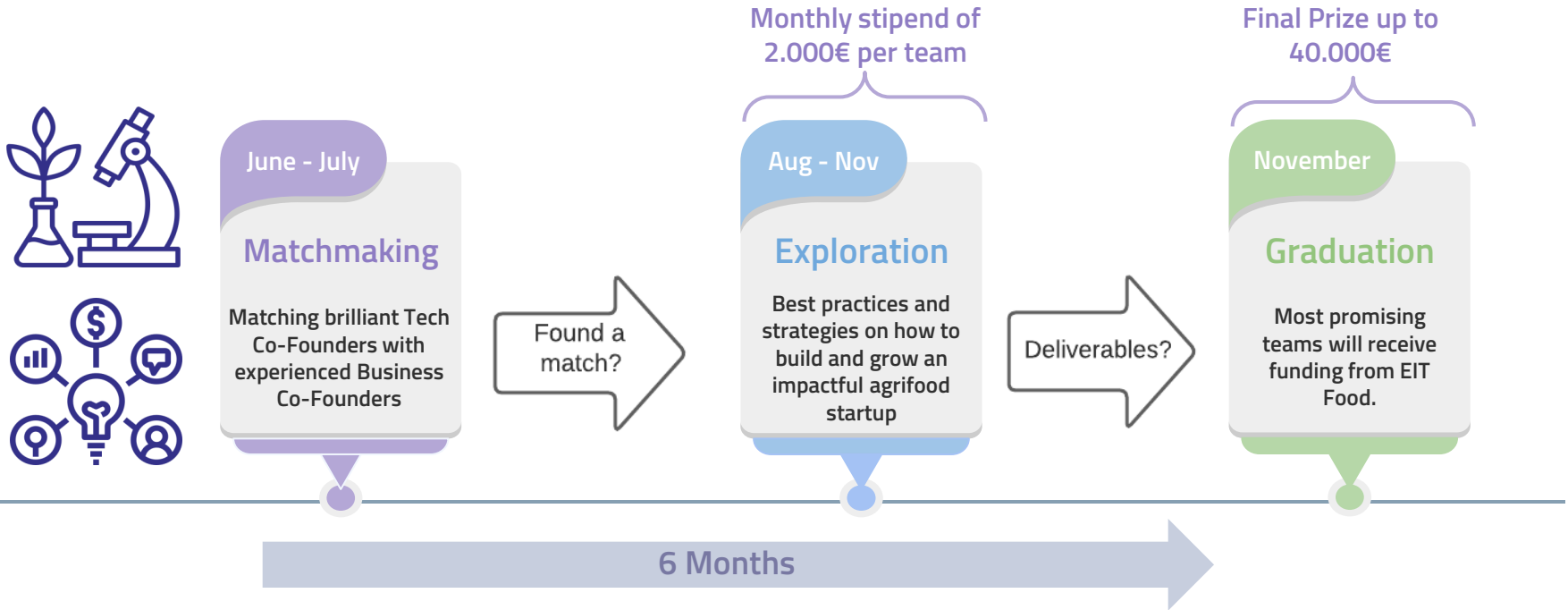


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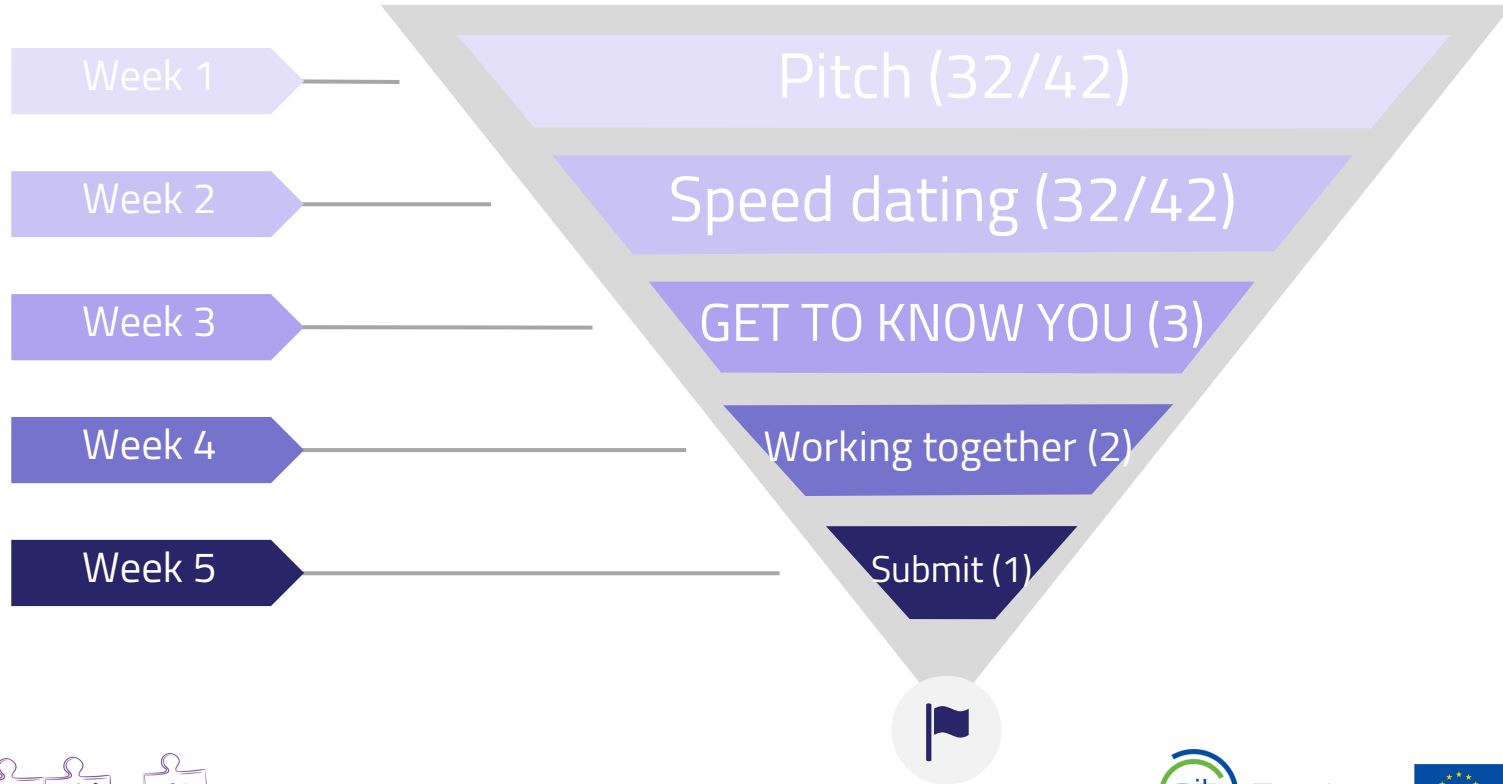
TeamUp Venture Builder



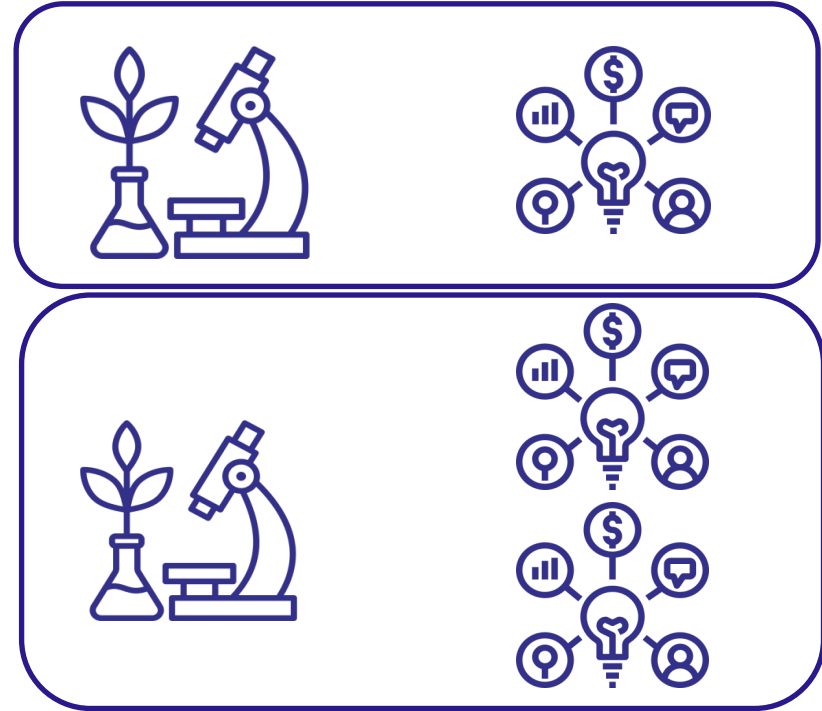
TeamUp Venture Builder



TeamUp Matchmaking



Your matches



TeamUp on b2match platform

Organizer Login →

b2match Product Features Resources Explore Events

WELCOME TO B2MATCH

Event Networking Platform That Empowers Connections

Effortlessly organize and host in-person, virtual, or hybrid events & communities. With b2match, your participants start with a match and finish with meaningful partnerships.

Business Email [Book a Demo](#)

- Registration
- Ticketing
- Website Builder
- AI Matchmaking
- Meetings
- Table Management
- Agenda
- Marketplace
- Speakers
- Exhibitors
- Sponsors
- Conversations
- Surveys



Remote On-site

Title	Date & Time	Status	Format
Briefing session for Tech participants	Jun 02, 2025 16:00 - 17:00	Published	OnVideo conferencing
Briefing session for Biz participants	Jun 02, 2025 17:00 - 18:00	Published	OnVideo conferencing
Session 1: Kick off	Jun 10, 2025 17:00 - 18:30	Published	OnVideo conferencing
Session 2: Tech pitch	Jun 12, 2025 17:00 - 18:30	Published	OnVideo conferencing
Session 3: Biz pitch	Jun 17, 2025 17:00 - 18:30	Published	OnVideo conferencing
Session 4: Speed dating - Prototyping canvas	Jun 24, 2025 17:00 - 18:30	Published	OnVideo conferencing
Session 4: Speed dating - Business model canvas	Jun 26, 2025 17:00 - 18:30	Published	OnVideo conferencing
Friday hang out	Jun 27, 2025 17:00 - 18:30	Published	OnVideo conferencing
Session 6: Startup mindset	Jul 01, 2025 17:00 - 18:30	Published	OnVideo conferencing
Session 6: Startup mindset (part 2)	Jul 03, 2025 17:00 - 18:30	Published	OnVideo conferencing
Friday hang out	Jul 04, 2025 17:00 - 18:00	Published	OnVideo conferencing
Session 8: Working together	Jul 08, 2025 17:00 - 18:30	Published	OnVideo conferencing
Session 9: Working together (part 2)	Jul 10, 2025 17:00 - 18:30	Published	OnVideo conferencing
Friday hang out	Jul 11, 2025 17:00 - 18:00	Published	OnVideo conferencing



Matchmaking calendar

Week 1 Let's get started	Week 2 Speed dating	Week 3 Get to know your potential matches	Week 4 Working together: Case studies	Week 5 Preparing your proposal
Session #1 Matchmaking Kick-off <i>10th June</i> <i>17:00 - 18:30 CET</i>	Session #4 Speed dating Prototyping <i>24th June</i> <i>17:00 - 18:30 CET</i>	Session #6 Get to know – start-up mindset <i>1st July</i> <i>17:00 - 18:30 CET</i>	Session #8 Working together co-founders <i>8th July</i> <i>17:00 - 18:30 CET</i>	Session #10 Preparing proposal with co-founder <i>15th July</i> <i>17:00 - 18:30 CET</i>
Session #2 Tech pitch <i>12th June</i> <i>17:00 - 18:30 CET</i>	Session #5 Speed dating Business Model <i>26th June</i> <i>17:00 - 18:30 CET</i>	Session #7 Get to know three co-founders <i>3rd July</i> <i>17:00 - 18:30 CET</i>	Session #9 Working together co-founders <i>10th July</i> <i>17:00 - 18:30 CET</i>	Session #11 Preparing proposal with co-founder <i>17th July</i> <i>17:00 - 18:30 CET</i>
Session #3 Biz Pitch <i>17th June</i> <i>17:00 - 18:30 CET</i>	Friday hang-out <i>27th June</i> <i>17:00 - 18:00 CET</i>	Friday hang-out <i>4th July</i> <i>17:00 - 18:00 CET</i>	Friday hang-out <i>11th July</i> <i>17:00 - 18:00 CET</i>	Last call <i>18th July</i> <i>17:00 - 18:30 CET</i>



Matchmaking calendar



**Session 1. Matchmaking
Kick-off**



Session 2: Tech pitch



Session 3: Biz Pitch



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Matchmaking calendar



**Session 4: Speed dating
Prototyping**



**Session 5: Speed dating
Business Model**



Friday: hang-out

24th June
17:00 - 18:30 CET
Tech show Biz

26th June
17:00 - 18:30 CET
Biz show Tech

27th June
17:00 - 18:00 CET
Q&A and more!

Week 1

Week 2

Week 3

Week 4

Week 5



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Matchmaking calendar



**Session 6: Get to know –
startup mindset**

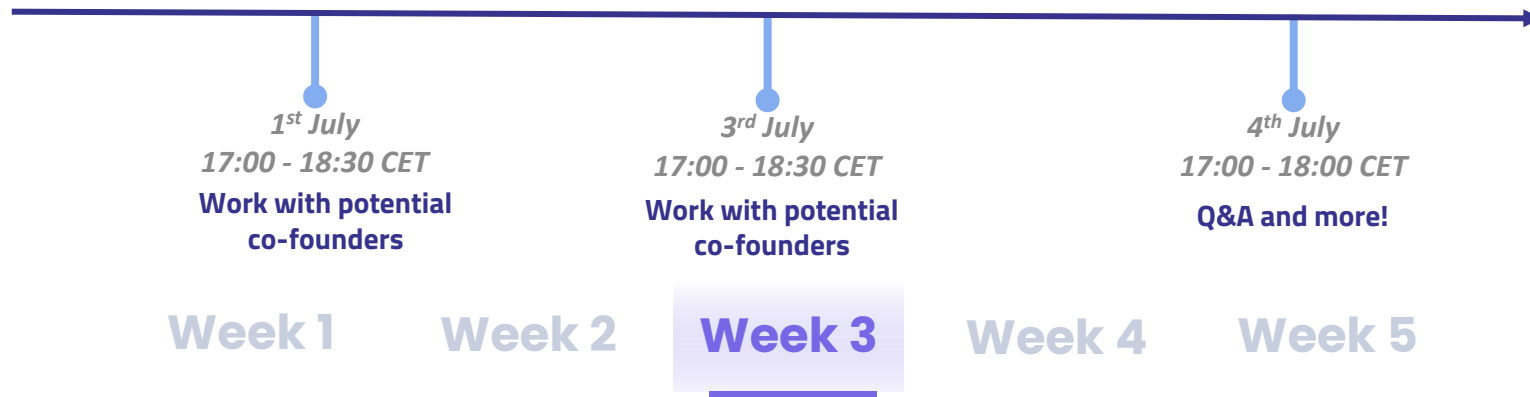


**Session 7: Get to know
three co-founders**



Friday: hang-out

Session with guest



Matchmaking calendar



Session 8: Working together co-founders



Session 9: Working together co-founders



Friday: hang-out



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Matchmaking calendar



Session 10: Preparing proposal with co-founder



Session 11: Preparing proposal with co-founder

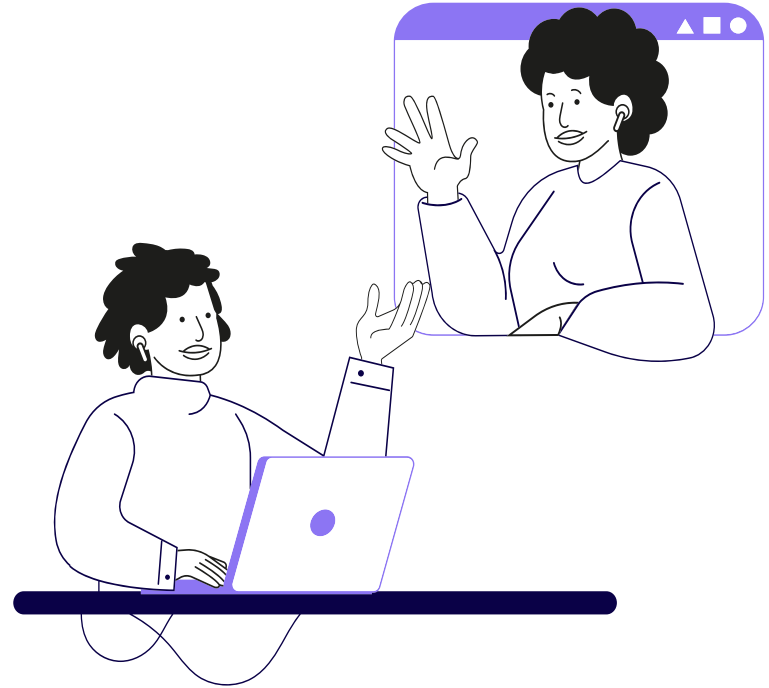


Last call



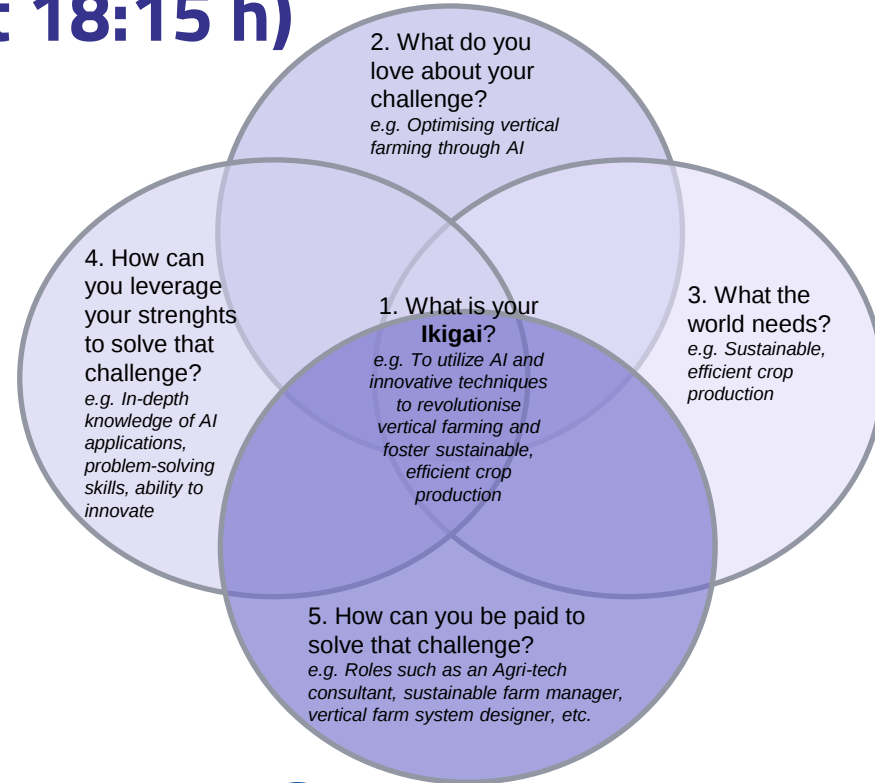
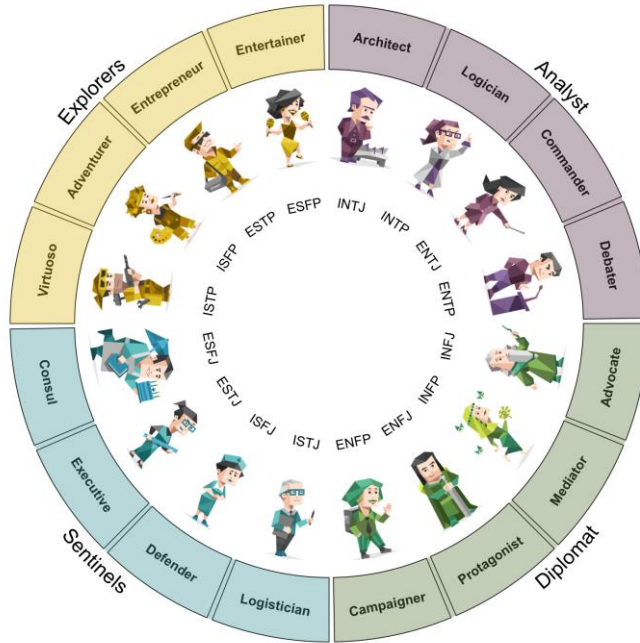
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Networking



Networking

(come back at 18:15 h)





Networking

(come back at 18:15 h)

- Groups of 5-6 people
- 6 min. each to explain 16 personalities and Ikigai results
- Group discussion (remaining time)



Networking

(lets meet in breakout rooms; time till 18:15 h)

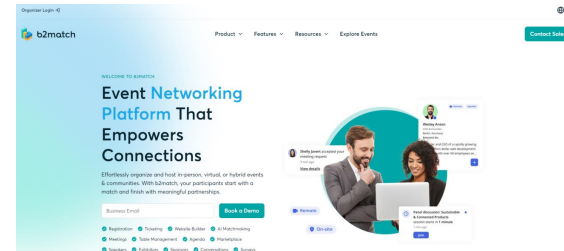
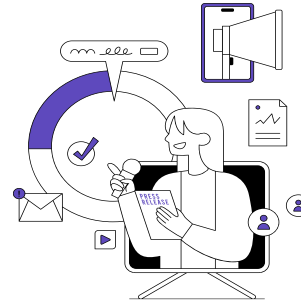
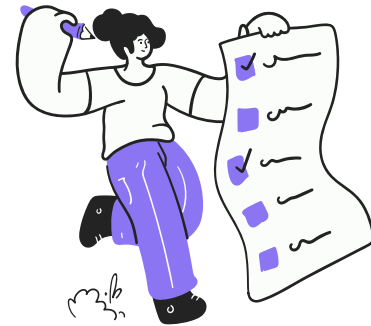
#1	#2	#3	#4	#5	#6	#7	#8
- Agnieszka Pugacewicz - Jakyung Kang - Nice Erkan - Adina Saniuta - Martin Kralj - Orfeas Voutsinos	- Alex Nemyrovskyi - João Maria Xavier Santos - Oleksii Kurhuzov - Taha Hijazi - Matteo Ghira - Yannis Zannias	- Athanasios Pappas - Jose Luis Antezana - Özgün KırdarQinyun Huang - Michal Gregier - Raul Gonzalez	- Batuhan Ulutuncel - José Miguel Arroyo - Castilleja - Petra Csipai - Iria KatritsiMilan Veselinov - Rodrigo Alonso	- Carla Méndez Ríos - Katarzyna Siekierska - Qendresa Kastrati - Isaac Jumba - Roman Pron	- Duygu Akkoc - Kristina Zilovic - Rafael Ripoll - Javier Medrano - Sebastian Sale Serrano	- Eva Mustafa - Kursat Karaman - Sergii Selivanik - Karolina Sukockiene - Özgür Bora Şen	- Felipe Salmeri - Lucas Lourenço de Andrade - Stefano Guzzo Bonifacio - Ksenia Korolkova - Shikhar Shah
#9	#10	#11	#12	#13	#14	#15	
- Francesco Terragni - Luigi Liguori - Teodora Selea - Mohamed Amine Lebcir - Simone Levoli	- Gonca Guzel Unal - Manuel Gonçalves - Volodymyr BilenkyiLorenzo Paolini - Salma MissAnthony Demetroulakos	- Guido Hansen - Marko Milačić - Lucia Torrens Muzas - Murat Tepe - Danila Trubacevs	- Gvidas Glebas - Marko Petković - Madeline Doering - Vladimir Neskovic - Ulas Erdemir	- Haithem El Barrak - Marta Alexy - Marcos Montes - Özge Yüksel - Pablo Baleirón Pampín	- Ítala Marx - Matija Harcet - Margarita Mitropoulou - Vaiva Rivas - Victor Robledo	- Ivaylo Kutsarov - Meri Nikoghosyan - María Eugenia Pérez Rial - Paolo Vullo - Boris Vidakovic	



Next Steps

Homework

- ❑ Prepare your Pitch 1min. Free style
- ❑ Complete your profiles in B2match



Next Steps

Save the Dates



**Session 1. Matchmaking
Kick-off**



Session 2: Tech pitch



Session 3: Biz Pitch

10th June

17:00 - 18:30 CET

Let's get started!

12th June

17:00 - 18:30 CET

Pitching round 1

17th June

17:00 - 18:30 CET

Pitching round 2



Contact Us!

Do you have any questions?

teamup@eitfood.eu



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