

# Future is the new reality

We enable the Composable Enterprise

# **Company Overview**

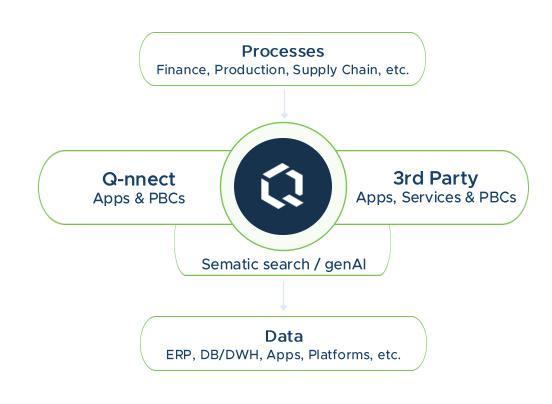
**Q-nnect** bridges IT and business with composable technology for enterprises, empowering business users to drive innovation and efficiency.

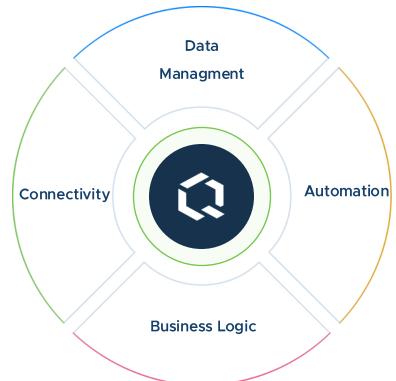
Composable Technology, iPaaS

www.q-nnect.com

DE – Hamburg, Berlin, Heidelberg

**Platform Q!** enables organisations to seamlessly integrate connectivity, semantic data management and business logic to transform into a data-centric business architecture with high agility.







**Q-nnect** serves companies across various sectors with significant traction.



**Q-nnect**'s team of industry veterans, backed by a strong partner network, ensures seamless client implementation.

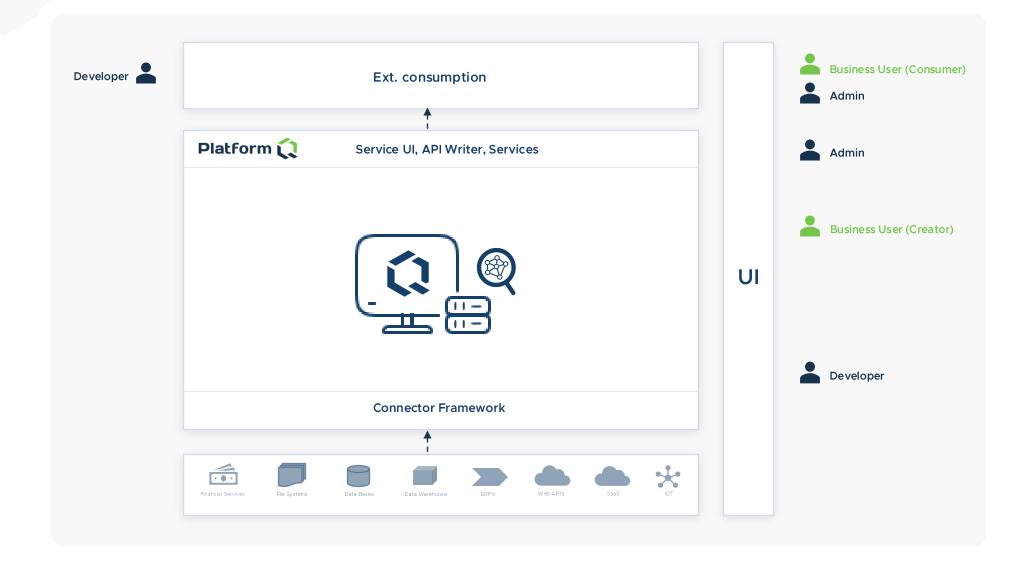
**Platform Q!**'s SAP Certification and Oracle Gold Partnership ensure secure, reliable integration with top enterprise standards.





# **Solution Overview**

**Platform Q!** and its partner ecosystem leverage Semantic Digital Twin Technology for seamless end-to-end integration across the value chain to streamline processes and scale operations.



### **Area**

• Business Intelligence, Data / Al

## **Business Impact**

- Scalable Semantic Integration:
   Connects the full multi-value chain
- Real-Time Insights:
   Enables agile, information-driven decisions
- Cost Efficiency:

   Reduces costs via

   rapid deployment

50% proven

• Less Effort:

Ready to go in days,

accelerating productivity

70% proven

### **USP**

- Semantic Integration:
   Seamless, plug & play connectivity across
   business systems like SAP, Microsoft, Oracle ...
- Partner Ecosystem:
   Marketplace for reusable solutions

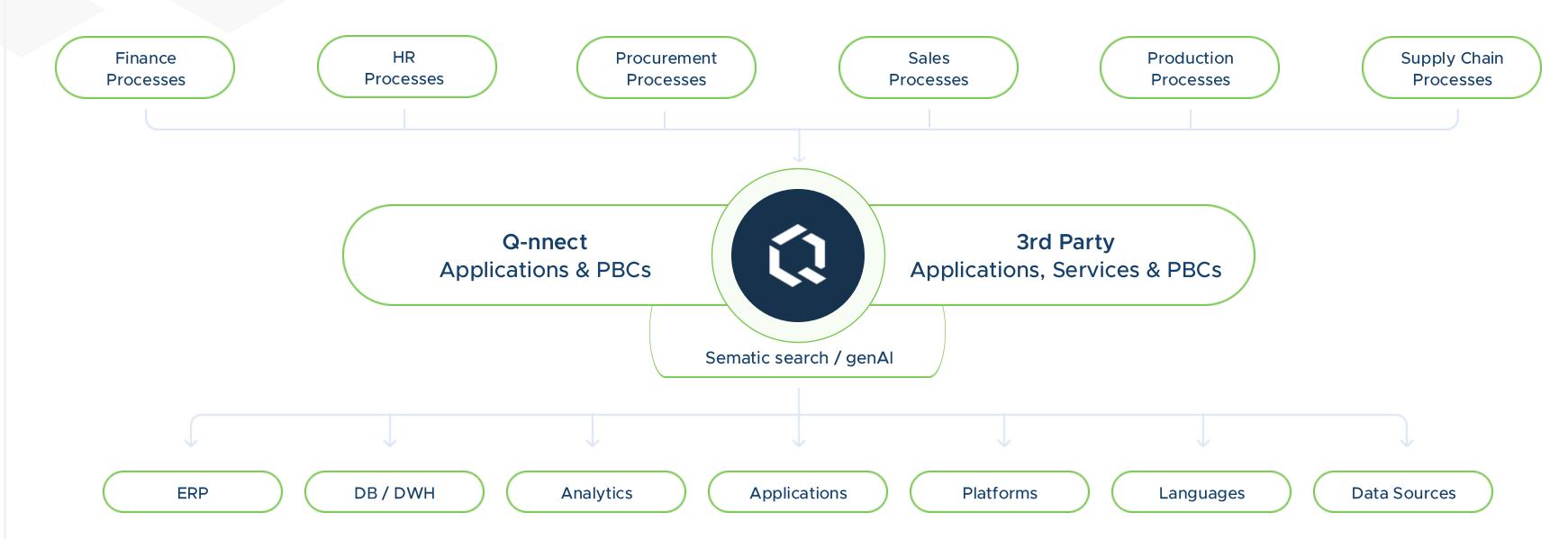
### **Semantic Data Fabric**

# **Orchestrating Business Systems**

The **starting point is the process** and is consuming the capabilities of one or many systems and applications – independent of any vendor.

Additional content – internet, files or other – can be designed and / or integrated at any time.

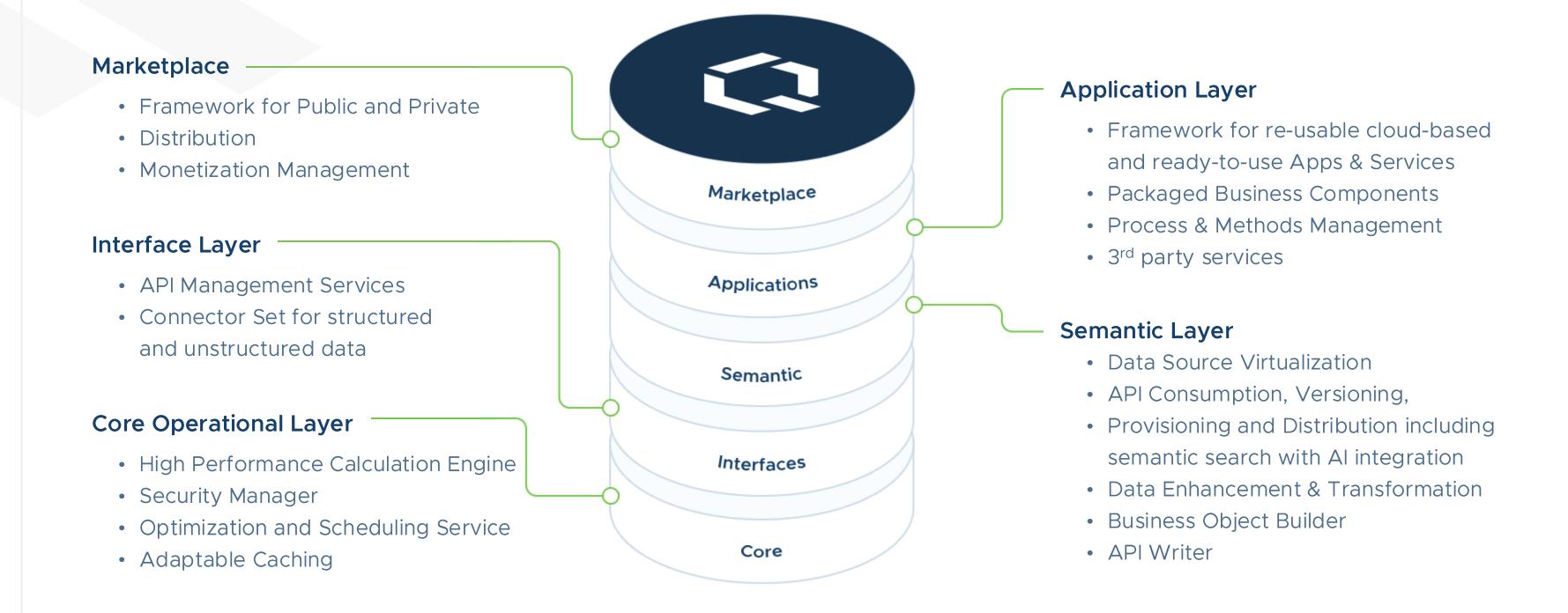
### Changes are reduced to an absolute minimum



# **High Level Architecture**

# Platform Q! in a nutshell

With Platform Q! we provide a **composable technology platform** that enables organizations to accelerate their work with data dramatically and to **seamless integrate Business and IT**.



# Read & Write any Source

# Connectivity

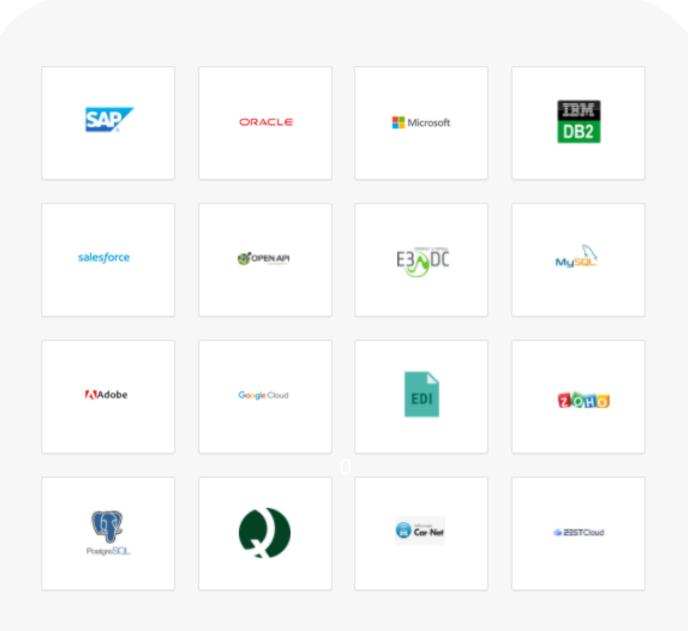
With the **Connectivity Workbench** it has never been easier to build up and manage secure connections to source systems.

- Select your sources from the pre configured connector set
- Enter your user credentials (or certificate)

Once set up a catalogue of all business services is being generated and made available to all applications on Platform Q!TM

Game changing **Q! API-Writer** gives you access to a library of methods and Business APIs of the target systems.\*

• Perform the mapping of a Platform Q!™ data model to the selected interface directly in the graphical UI



Example: PDF, CSV, Excel , EDI/EDIFACT, Oracle DB, MySQL, MSSQL, DB2, HANA
DB, SAP S/4 HANA, SAP ECC, BW, SCM, CRM, ORACLE Fusion, Zoho,
Salesforce, OpenAPI

<sup>\*</sup> Easy recurring execution via cron jobs. Transparent logging via the APi-Writer log.



# SAP Transformation simplified

## From SAP ECC to SAP S/4HANA

# SAP Transformation made easy

Platform Q! enables a **smooth transition from SAP ECC to S/4HANA (onPrem & any Cloud)**, keeping systems **in sync** and allowing **early S/4HANA adoption**.

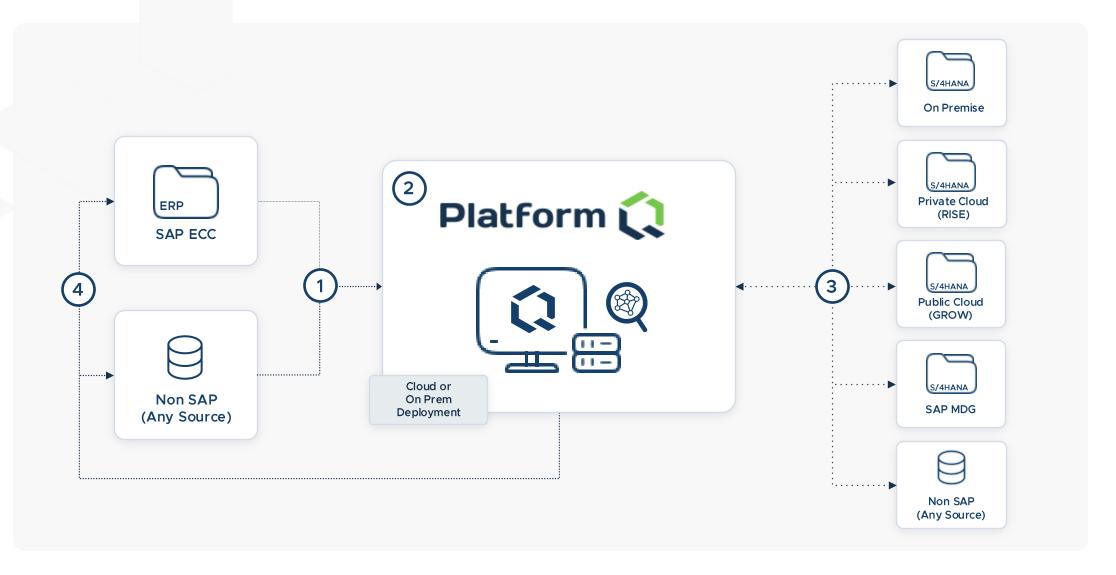
Using a Digital Twin and BAPIs, it ensures auditability, compliance, and seamless migration without disruption.

By merging **Brownfield, Greenfield, and Hybrid** capabilities, Platform Q! leverages change management, minimizes risks, and supports a **flexible**, **phased transition** with **data integrity** and **API-driven mapping**.



# Multiple Source and Target Systems in Sync

# **Solution Overview**



- 1 Connect to SAP ECC
  ERP and any other
  non-SAP data source
  using Q! reusable
  connectors
- Virtualize and consolidate data with our graphical UI and Al Mapping on Platform Q!
- Write output data to multiple S/4 HANA, SAP and non SAP environments via a single Business API
- Synchronize all systems for early S/4HANA adoption, ensuring traceability and validation

# Why Platform Q!

### **Seamless Integration**

Connect any SAP ERP, S/4 HANA, SAP MDG and non SAP source

### **Visual Data Management**

Use Platform Q!'s graphical UI for easy-to-use data consolidation

### **Intuitive for Business Users**

No-/Low-Code tools, no developer knowledge required

### **Multi-Directional Sync**

Ensure data consistency across all connected systems

### **Accelerated Operations**

>4k ready-to-use business objects, safeguard through data validation and testing

# **Certified SAP Expertise & Co-Creation**

Trusted SAP Partner with Decades of Experience

Ensuring seamless integration and high standards in SAP ecosystems.

With decades of SAP experience in our team, we collaborate closely with SAP in co-creation initiatives to drive innovation

We specialize in integration, data management, and transformation.

Platform Q! is SAP certified, seamlessly integrating with RISE with SAP S/4HANA Cloud.

Advancing towards GROW certification, we reinforce our commitment to SAP's evolving ecosystem.

→ Find us in the SAP Certified Solutions Directory

SAP Certified
Integration with RISE with SAP S/4HANA Cloud





# Case Study

# Unlocking Success through In-Depth Analysis

# **Case Study**

# **Background**

- A world-leading aerospace company with intricate business processes
- Managed hundreds of thousands of projects across diverse data sources, majorly SAP ERP and MS Excel

# Challenge

- Implementation of SAP S/4 HANA across various countries and central services
- Necessitated reading and migrating voluminous data from previous sources
- Complexity in transforming diverse old data models into a singular, new homogeneous one
- Lack of available out-of-the-box solutions for intricate task
- A 17-month unsuccessful attempt by an external consulting firm



# ( ) O-nnect

# Unlocking Success through In-Depth Analysis

# **Process**



# 1. Initial Action

Conducted a thorough analysis of the customer's source systems and swiftly delivered a functional MVP as a proof of concept within just two weeks



# 3. Solution

Established a single programming interface that not only facilitated data migration but also ensured continual synchronization between both the legacy and new systems



# 2. Difficulty

Ensuring bi-directional data flow to maintain synchronization between legacy systems (SAP ERP) and the new system (SAP S/4 HANA) was imperative



# 4. Sustained Success

Achieved seamless linkage and synchronization between the legacy and new systems, culminating in a robust system that has operated flawlessly for three years

# Our Approach

Platform Q! underscored its prowess by enabling write-back to the source system, ensuring unbroken synchronization between both environments.

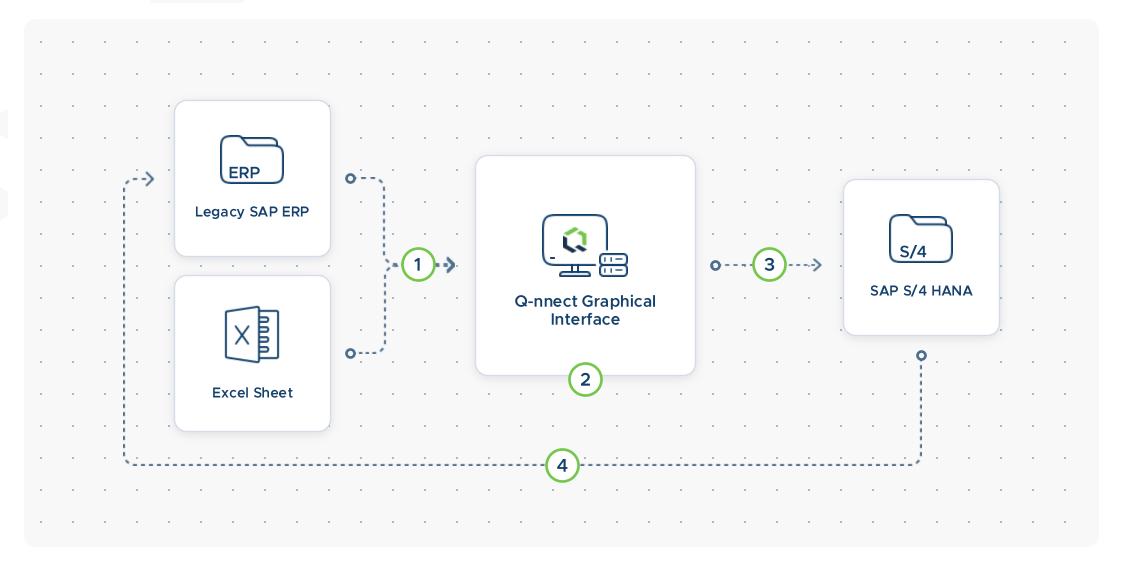
The universal connectors for SAP and MS Excel facilitated out-of-the-box connections to all system components, averting a potential multi-million customization alternative.

Remarkably, the entire operation was virtualized and tested beforehand, effectively mitigating risks associated with data loss or operational disruptions.



# Unlocking Success through smooth Step-by-step migration

# Solution overview



- We connected to legacy SAP ERP and MS Excel sheets using Q! reusable connectors
- We virtualized and consolidated data using our Graphical UI on Platform Q!
- We wrote the output data to target SAP
  S/4 HANA system
  using a single
  Business Application
  Programing Interface
- Data was written back to legacy SAP ERP to keep both systems in sync

# Why Q?

### Seamless Integration

Effortlessly connect to SAP ERP and Excel with Q! connectors

### **Visual Data Management**

Use Platform Q!'s graphical UI for clear data consolidation

### **Unified Data Handling**

Employ a single API for accurate data transfer to SAP S/4 HANA

### **Bi-Directional Sync**

Ensure data consistency across all SAP system

### **Risk Mitigation**

Safeguard operations through virtualization and testing



# Appendix

# Adaptation to change

# Enabling digital strategies and future business

It's not only about digital transformation – it's about how agile an organization is in adapting to the rapid pace of business change ...

According to analysts "organizations must be able to deliver innovation quickly and adapt applications dynamically – reassembling capabilities from inside and outside the enterprise. To do this, organizations must understand and implement the "composable enterprise"

### **Composable Thinking**

A mindset to guide the business through uncertainty and opportunity

"Leaders at my organization encourage the creation and reuse of modular business capabilities and technologies"

### **Composable Business Architecture**

A blueprint to manage the pace of business change

"We combine business elements (e.g., capabilities, products and services) in multiple ways to create new value."

### Composable Technologies

Systems and data that integrate quickly and easily

"The work of producing technology capabilities is modularized and automated using APIs, microservices and other modular components."

## Platform Q!

# Compose your Business

**Drive the digital transformation from business perspective.** All the tools needed to build integrations and automate processes for innovative projects. Be prepared in adapting to the rapid pace of business change.

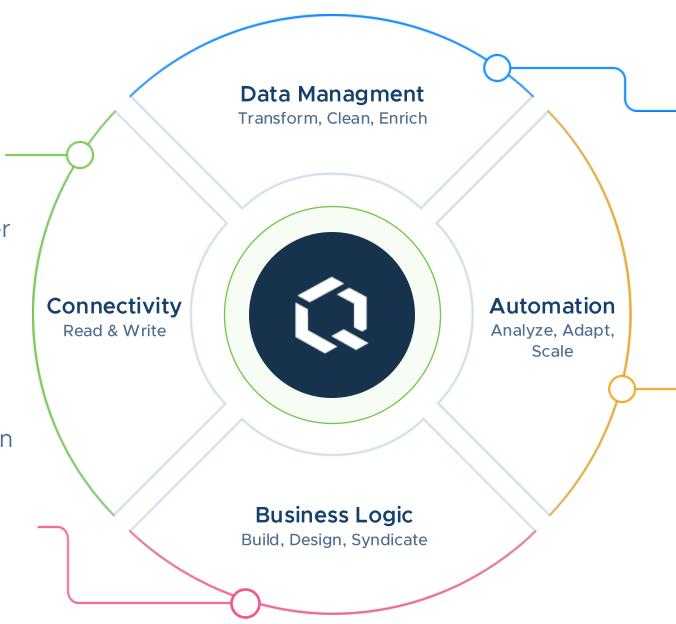
# Connectivity

Integrate common systems and data sources instantly using connectors.

Write the transformed data to any other system or provide an own API format.

# **Business Logic**

Build enterprise-wide business objects in a low code environment through a graphical UI – with sematic search and genAl. Generate a repository with reusable and shareable business logic.



### **Data Managment**

Transparently access data in an "one truth" virtualized environment. Convert, manipulate and transform data – no programming and specific expertise needed.

### **Automation**

Coherently automate workflows and Processes based on specific event triggers. Easily describe and execute calculations and business simulation models.

# **Composable Technology**

# The Composable Technology Marketplace



### Valuable

Build a high performing company and create value in every business area



### Integrated

With integrated business applications and services





### **Flexible**

Available across any cloud and legacy environment



### Accessible

Ready to consume anytime and everywhere

# **Reason Why**

# Successful B2C model adopted to B2B

The upcoming economic crises forces organizations to switch to flexible and sustainable solutions!







# **App Store & iTunes**

- ✓ Buy apps
- ✓ Subscribe to TV series
- ✓ Buy songs and albums
- Create your own playlist

# **Q!** Marketplace

- ✓ Subscribe to apps that run on any infrastructure
- ✓ Subscribe to a full business scenario experience
- ✓ Subscribe to a content package or use case album
- Create your own protected portfolio



# Summary and USPs



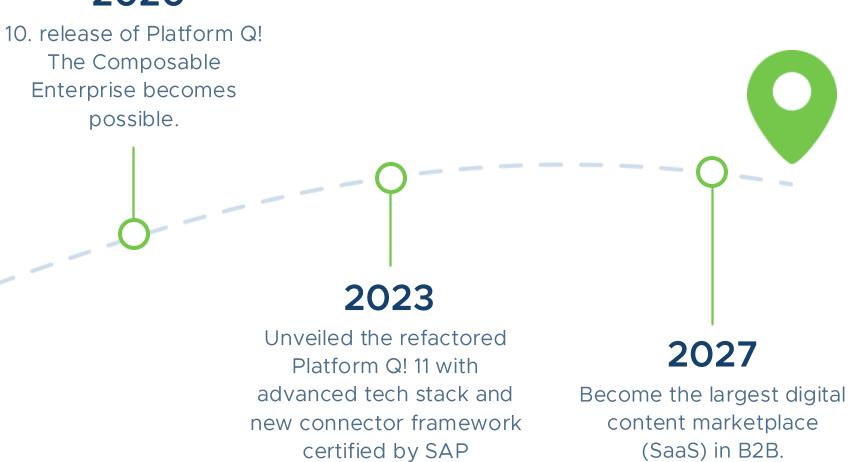
# **SaaS Evolution:**

Q-nnect – Evolving with Purpose

# **Key Milestones**

"The best way to predict the future is to create it." Peter Drucker

# 2020



# 2017

Founded with the goal that software should be simple, powerful and innovative.

# 2018

The first version of Platform Q! Unlimited connectivity and plug-andplay data modeling.



### Platform Q!

# Nurturing a Robust Composable Enterprise



# Agile Licensing & Scalable Connectivity

Transparent Licensing Model:
Aligned with clients and business units, with scalability that accommodates growth, devoid of transaction-based costs



# Versatile and Inclusive Toolset

User-Inclusiveness:
Catering to both IT and Business users through a spectrum of nocode, low-code, and code (including R and Python)



# Seamless SAP Integration

Certified SAP Partner:
Deep-rooted SAP understanding,
offering plug & play connectivity to
SAP R/3, ECC and S/4HANA &
smooth step-by-step migration



# Solid Digital Twin Architecture

Revision-Secure:
Virtualizing data from various source systems and databases, integrating structured and unstructured data



# Efficient and Secure Data Management

Comprehensive Support:
Broad range of industrystandard systems and open
interfaces for data
transformation via the app layer



# Flexible Software Distribution

Your Choice of Environment:
Distribute in the Q! Public Cloud,
customer's Private Cloud, or
On-Premise within the
customer's infrastructure

### Platform Q!

# Molding the Future of Composable Business



# **Enhanced Calculation Capabilities**

Leveraging CPU & GPU: The Q! Core Calculation Engine utilizes both CPU and GPU computational capabilities of the host system



# **Assured Data Security** and Compliance

GDPR-compliant Handling: Secure transfer optionally via VPN, compliant with ISO 27001 and ISAE 3402 SOC 1, in critical sectors (KRITIS)



# Convenient Credential Management

Credential Store: Safely provide existing system credentials to other employees



# Reusable Digital Business Content

Monetizing & Sharing:
Packaged Business Components
for specific use cases can be
sold in Q! Marketplace or
shared privately



# Provide a Thriving Partner Ecosystem

Planned Marketplace:
A partner ecosystem for a holistic, integrated approach enabling a smooth journey in the Composable Enterprise

Future is the new reality

# Thank you