Bridging Research, Industry & Innovation

Expertise offered	FEUGA **bridge the gap between research and the market**, actively connecting academic IP with market needs, entrepreneurs, SMEs and industry and turning promising research assets into concrete exploitation, adoption and commercialisation pathways.
Organization name, town and country	FEUGA – Fundación Empresa-Universidad Gallega Santiago de Compostela, Spain
Addressed topic(s)	**HORIZON-CL4-2027-01-MAT-PROD-42: Unlocking the potential of academic intellectual assets for industry, SMEs and startups (CSA)**

NCP4+ INDUSTRY

feuga fundación empresa universidad gallega

enterprise europe network
Business Support on Your Doorstep

FEUGA is a private non-profit foundation based in **Galicia, north-western Spain**, specialising in **European funding**, **impact creation**, and **knowledge and technology transfer** across the innovation value chain.







From academic intellectual assets to market uptake

OUR METHODOLOGY:

IDENTIFY	Map **promising and underused** research results and IP.
ASSESS	Identify market needs, potential users/adopters and **exploitation opportunities**.
VALORISE	Test **new approaches** to IP access, licensing and new valorisation models.
ENGAGE	**Connect researchers with SMEs, start-ups and industry** through workshops, hackathons and entrepreneurship activities.
COMMERCIALISE	Develop exploitation pathways, business models and routes towards **venture creation and market uptake**.
COMMUNICATE DISSEMINATE	**Maximise project visibility and impacts,** engage stakeholders and ensure the wide reach and uptake of research results through targeted outreach, participatory activities and knowledge-sharing initiatives.

Competences

- **Research valorisation & IP:** exploitation strategies, IP management, licensing, patents and IP/exploitation training, delivered across **>20 EU projects**.
- **Market & business development:** market intelligence, industrial outreach, end-user analysis, business models, value propositions, customer validation and go-to-market strategies. **>300 market intelligence outputs and 77 business models/value propositions/GTM strategies**.
- **Entrepreneurship & commercialisation:** mentoring, training, acceleration and venture creation around research results. **60+ entrepreneurial projects/companies supported**.
- **Investment readiness:** investment assessment, finance access and follow-on investment, including experience as an **EIC Access+ service provider**.
- **Innovation ecosystem engagement:** support to researchers, companies and start-ups in accessing European and national programmes, accelerators and investment opportunities. **>300 organisations advised on technology transfer.**
- **Communication & dissemination:** Communication & dissemination planning and implementation **>40 EU projects**.
- **Participatory processes & stakeholder engagement:** Design and facilitate of knowledge exchange and inclusive innovation participatory activities. **>10 EU projects**.

Contact details

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