



UFV INNOVATION AGENCY

Entrepreneurship, innovation and development

BRAZIL

A SUSTAINABLE COUNTRY

» 5th largest country

» 10th largest economy

29,4%
of the
GPD
in 2025

coffee, sugar,
orange juice
poultry, beef,
cellulose pulp

US\$348, 7 Bi
in export
in 2025

Biggest
exporter

largest
worldwide
productivity

3, 7
million jobs

6,1%
of the
industrial
GPD

FOREST

+US\$ 350 Bi in
international reserves

available farming land 17.9%
already farmed land 7.57%

AGRIBUSINESS

US\$1,4 Tri
Gross
Production
Value (VBP) in
2025

28,58
million jobs

85%
PRESERVATION

minimum of 80%,
2012 Brazilian
forest code

Vocation

nature conservancy

Brazil is a pioneer in popularizing
the production and large-scale
use of ethanol

ENERGY
GRID

82%

renewable energy

66%

of grid electricity
from hydroelectric plants

BRAZIL - A SUSTAINABLE COUNTRY

HIGH PRODUCTIVITY AND EFFICIENCY

- Brazil has more than doubled agricultural productivity over the last 40 years, supported by technology and innovation.
- In several regions, Brazil achieves three harvests per year, a rare global advantage.



STRONG INVESTMENT POTENTIAL

- Brazil has more than 2,000 AgTech startups, driving a digital transformation in the country side.

Key technologies include:

- Precision agriculture;
- Biotech and biological inputs;
- Satellite monitoring and drones;
- Artificial intelligence for field optimization.

High-return investment segments:

- Renewable agro energy (ethanol, biodiesel);
- Organic and traceable food chains;
- Agribusiness logistics and storage;
- Rural credit and agri-fintechs.



KEY ROLE IN GLOBAL FOOD SECURITY

- Global demand for food, fiber, and bioenergy is rising;
- Brazil has the capacity to feed over 1 billion people by 2030, meeting a critical global challenge;
- It's geopolitical neutrality and production stability position the country as a reliable global food supplier in times of crisis;
- Brazil is a strategic supplier to China, the EU, and the Middle East.

WHAT DO WE SEEK?

Technological solutions and innovations aimed at the integration of productive processes and ecosystems according to the principles of:

-  Agriculture 4.0
-  Farm 4.0
-  Agribusiness 4.0



WHICH INCLUDE INNOVATIONS LIKE

- 🌱 Climate and/or soil analysis;
- 🌱 Big Data e analytics;
- 🌱 Biotechnology;
- 🌱 Cloud Computing;
- 🌱 Communication between machines (M2M);
- 🌱 Connectivity;
- 🌱 Cybersecurity;
- 🌱 Drones;
- 🌱 Internet of things (IoT);
- 🌱 Autonomous Robots;
- 🌱 Horizontal and vertical integrations systems;
- 🌱 Telemetry, among others.



Located in the Zona da Mata region of Minas Gerais, Viçosa is a prominent city in the area and is home to the Federal University of Viçosa.



One of the top 15 cities to live in Minas Gerais!

+ Longevity **+ Education** **+ Invoice**

R\$ 22.673,74

PIB per capita

76.430

habitants

0,775

HDI

It is a city essentially dedicated to education, with emphasis on the Federal University of Viçosa, founded in 1926 by the then President of the Republic Arthur da Silva Bernardes, who was born in the city. Read more at http://c.circuitointegrado.com.br/fieng/site/m014/noticia.asp?cd_noticia=150862980. Correio de Minas Online.

The Federal University of Viçosa (UFV) is a reference in higher education institutions for teaching, research, and outreach both in Brazil and abroad.

- Undergraduate programs: **75**
- Graduate programs: **50** (08 of which are Concept 7 Capes)
- Students: **18.887** (13.317 undergraduate; 5.570 graduate)
- Faculty: **1.290** (12 post-doctorates; 1.129 doctors; 114 masters; 23 specialists; 12 graduates)
- Research projects: **33.781**
- Publications (2001 to 2023): **213.184**
- Laboratories: **603**
- Titles in the bibliographic collection: **708.628**
- **14.586** master's and **5.631** doctoral degrees awarded by UFV (in 60 years).

8th IP

In 2025, the institution ranked 8th among the 50 largest applicants for invention patents.

<https://www.gov.br/inpi/pt-br/servicos/patentes>

- **UFV is among the top 1.000 in the world in the Shanghai 2024 ranking!**
- **2nd in Minas Gerais State and TOP 10 in Brazil**

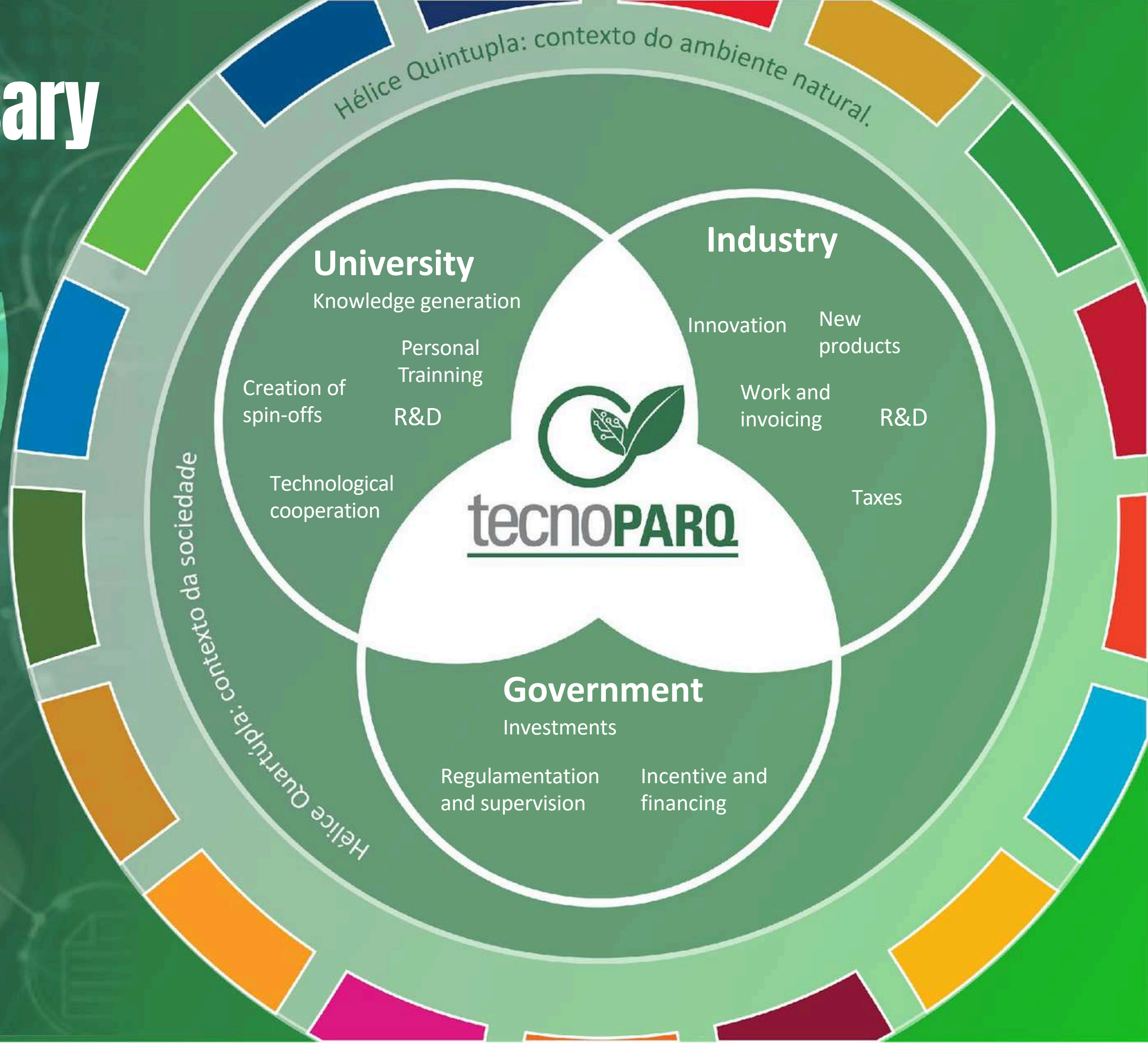


UFV IN NUMBERS

RUF | RANKING
UNIVERSITÁRIO FOLHA

UFV ranked 3rd in Innovation

To innovate is necessary



Vision & Mission

► VISION

ooo

To contribute to economic and social development, promoting a culture of innovation and the competitiveness of its knowledge-generating companies and institutions, aiming to stimulate and diversify wealth, employment, and quality income, while attracting and retaining technology-based companies.

► MISSION

ooo

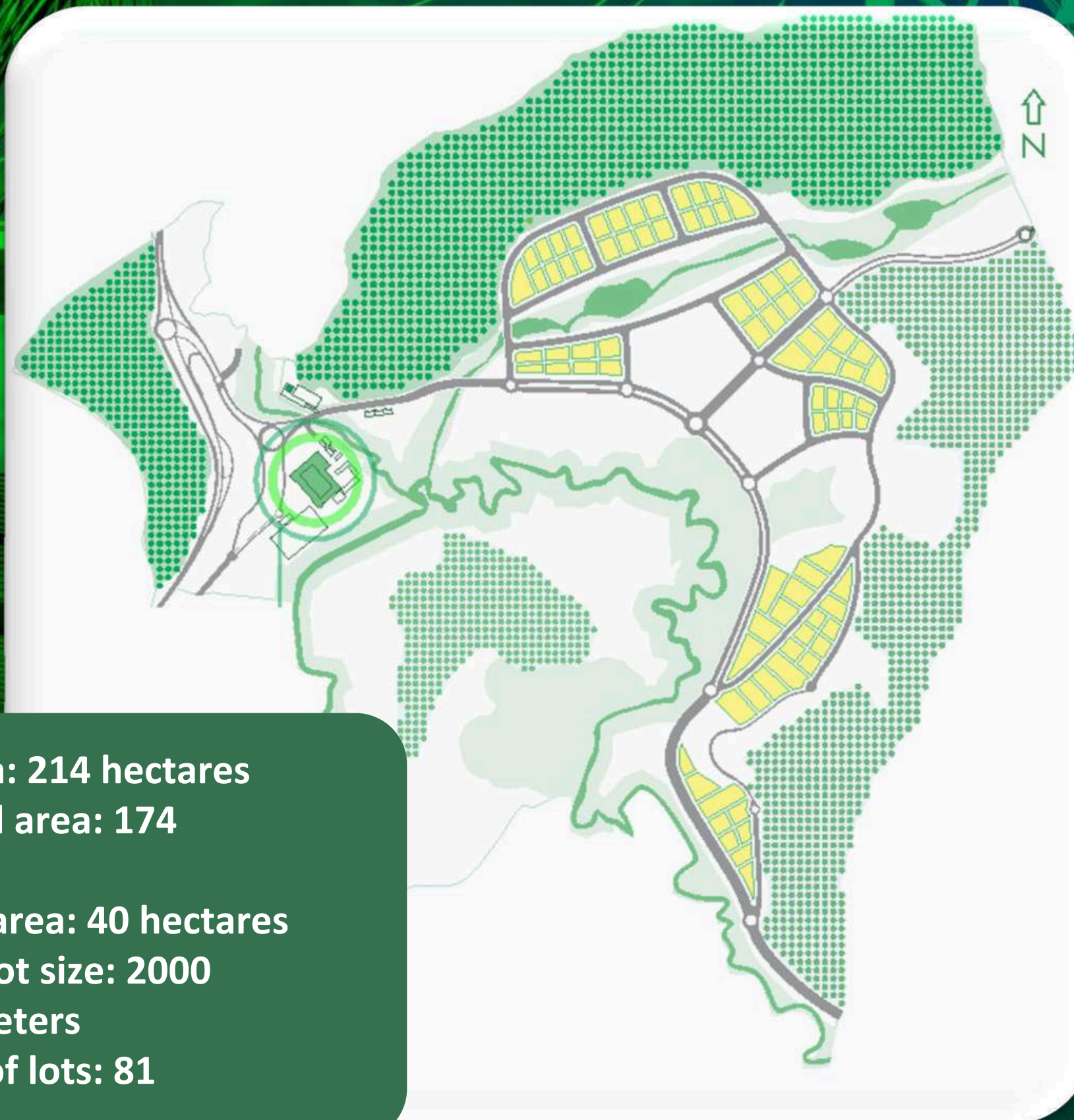
To increasingly consolidate itself as a scientific, technological, and business hub with global presence and relevance, in partnership with UFV, its affiliated companies, and stakeholders, at the forefront of technological innovation in strategic areas.

AREAS OF EXPERTISE:

-  **Agriculture;**
-  **Forestry**
-  **Food technology**
-  **Animal health**



Concept: work, live, enjoy, and learn

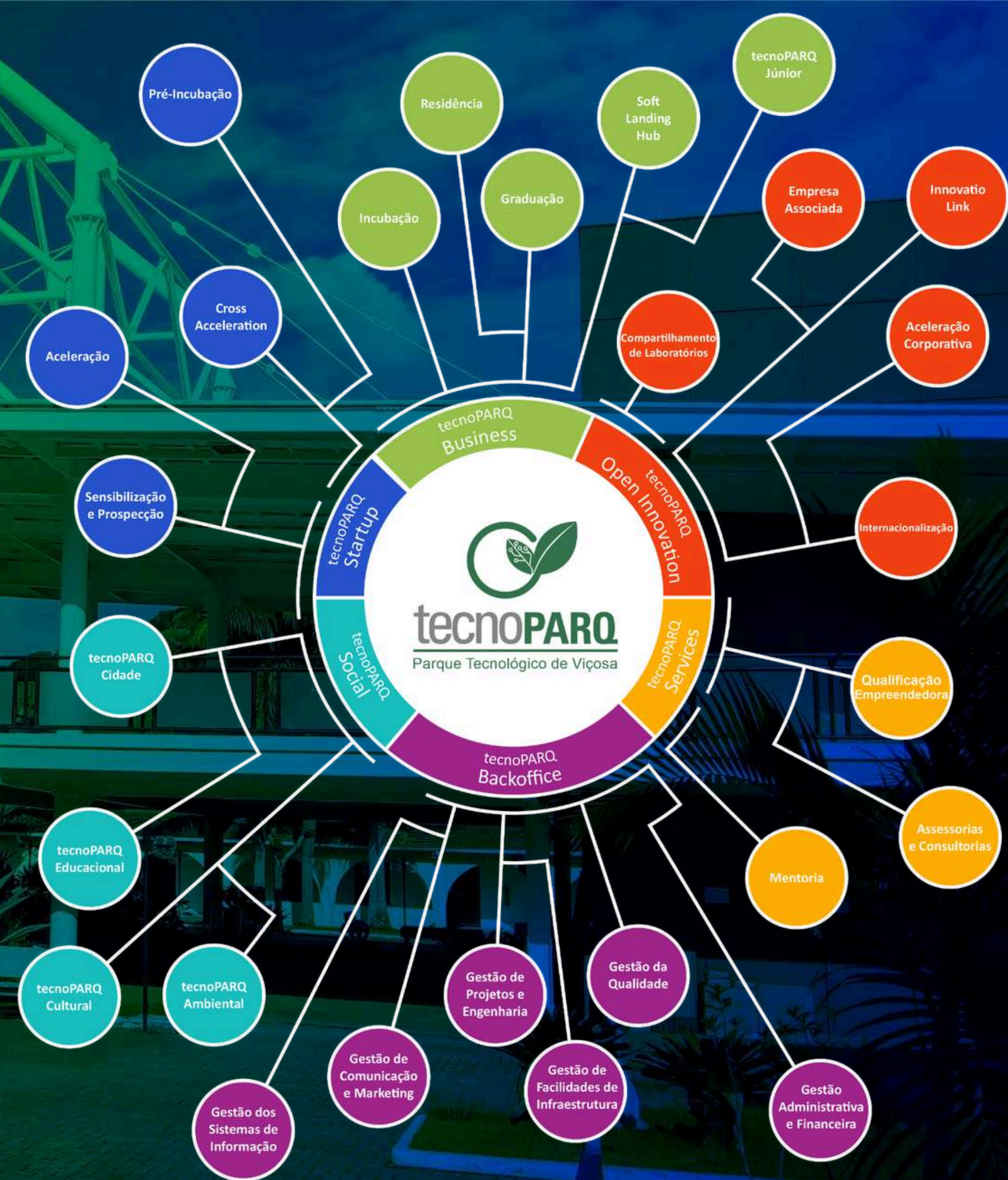


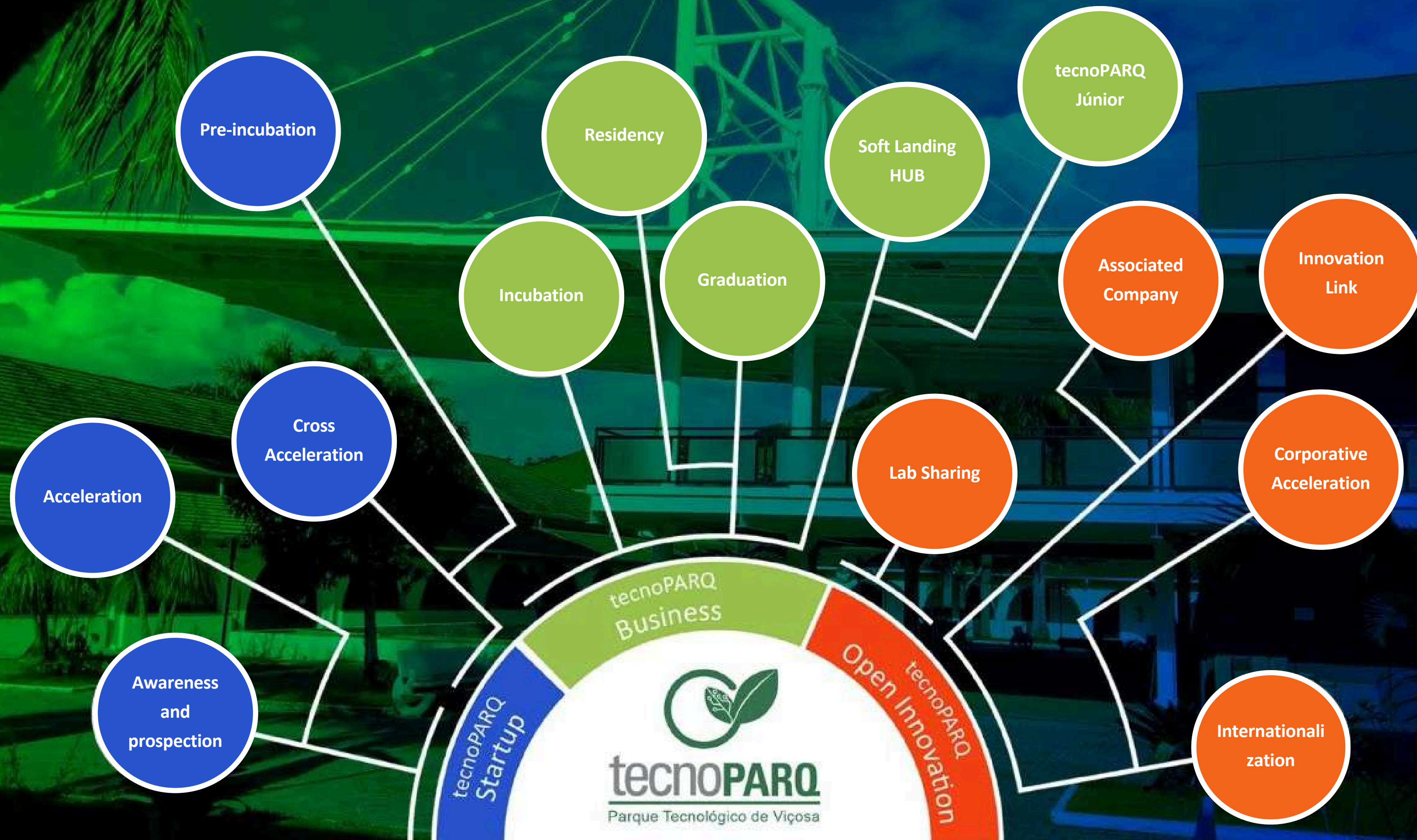
Total area: 214 hectares
Preserved area: 174
hectares
Location area: 40 hectares
Average lot size: 2000
square meters
Number of lots: 81



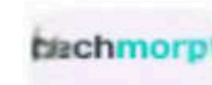
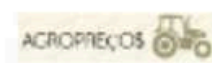
Management model

Business Unit









INCUBATION PROGRAM



RESIDENT COMPANY PROGRAM



ASSOCIATED COMPANY PROGRAM



Tial



CLONAR
Resistência a Doenças Florestais



IMPACT 2025

Prospection and Awareness
+10,5k impacted people

Supported startups
+600

Consulting and Events
482 horas

Qualification
985 horas

Mentorship
224 horas

Junior
Enterprises
44

Graduated
companies
62

Resident companies
48

+6.000

Jobs in 2025

+R\$ 283mi

Invoice in 2025

Inspiring Solutions IASP

tecnoPARQ among the world's top ten 2014, 2021, 2022, 2023 e 2024!



A park with a global vision

Global connection

Linking innovators across the world

Softlanding Program

Guiding your smart entry into a thriving market

Smart Take-off

Scaling businesses beyond borders



MoU Saint-Hyacinthe
Technopole

Canada
2012

MoU SPIN-US
Silesia University

Polonia
2022

MoU Parque de Ciência e
Tecnologia Tagus Valley

Portugal
2025

MoU National Innovation
Center for Modern
Agri-Technology

China
2022

MoU Corporación
Universitaria
Minuto De Dios

UNIMINUTO, Colombia
2025

MoU Centro de Innovación
y Desarrollo Emprendedor

PUC, Peru
2025

MoU Parque de Innovación
de Buenos Aires

Argentina
2025

MoU Parque Científico y
Tecnológico del Pando

Uruguay
2025

MoU King Abdulaziz
City for Science
and Technology

Arabia Saudita
2025

PCTPO

Soft Landing Hub Program

- tecnoPARQ received its accreditation as ENRICH in Brazil Soft Landing Hub in 2020;
- ENRICH in Brazil is a structure of the CEBRABIC Program, funded by the European Union's Horizon 2020 Research and Innovation Program;
- ENRICH's accreditation and certification service offers a reliable seal of quality, recognizing Brazilian Science and Technology/R&D&I support organizations as reliable partners for their European counterparts;
- Accreditation as an SLH shows that an organization is seriously committed to providing services to researchers and entrepreneurs with innovative ideas and/or to consolidated SMEs that need internationalization support to explore and enter the Brazilian R&D&I scene.



"ENRICH in Brazil - within the scope of the CEBRABIC project - has received funding from the European Union Research and Innovation Framework Program Horizon 2020 under Grant Agreement n° 733531"

Guidance for business management

- Market intelligence services
- Compliance check on laws and regulations affecting marketing and RDI-related activities
- Guidance and facilitation for consulting in legal, financial, marketing, communication, secretarial, and accounting areas
- Consulting and advising on management technologies
- Support the company's administrative activities
- Acceleration and incubation program
- Partnering opportunities
- Highly trained professionals
- Monitor the performance of enterprises

Introduction to the local scientific and business community

- Interaction with the Federal University of Viçosa (UFV) and other university and technology centers;
- Access to research centers and laboratories;
- Advanced scientific and technological knowledge;
- Promoting and supporting innovation;
- Synergy between companies and centers;
- Technology transfer support;
- Orientation on intellectual property;
- Guidelines on intellectual property rights and legalization of the product.

Infrastructure and localization guidance

- Land for companies and partners to be able to build their facilities;
- Co-working space offer;
- Shared infrastructure, with access to numerous state-of-the-art multiple collaboration stations.

Administrative and secretarial support

- Support to accessing funding in Brazil;
- Search for public edicts;
- Liaison with partners for B2B with big companies, venture capital, and public funds;
- Assistance in elaboration of projects.

SoftLanding PROGRAM

FIRST STEP: GETTING EACH OTHER

General presentation of
Brazil and their
economic and
cultural aspects

Local Market
presentation

Webinars with strategics
stakeholders

Aplication form for
the next step

SECOND STEP: Online Edition

Interviews with concerned
startups to decide their
goals and their needs from
the program

Marketing research
workshops (1-2 weekly)

Tailoring soft-landing
program development

Selection and preparation of
matchmaking with potential
clients and investors of interest

Personal consultations
for startups (1h per week)

Third step: in loco

Promotion of visits to
Federal University of
Viçosa's labs

Promotion of visits to
interested companies

Dedicated co-working
spaces

Networking events

B2B meetings

CROSS ACCELERATION PROGRAM

Brazil- Índia 2021

Brazil - South Korea 2021

Brazil - South Africa 2022

BRASILESLIA
Brazil - Poland 2024



05 supported startups

11 supported startups

05 supported startups

17 supported startups

69 people impacted

110 people impacted

69 people impacted

50 people impacted

11 hours of activities

16 hours of activities

11 hours of activities

15 hours of activities

CROSS ACCELERATION PROGRAM

Tri-innovate Demoday Brazil, Saudi Arabia
& Argentina 2025-2026

Brazil- Peru 2025-2026



09 supported startups

49 people impacted

02 hours of activities

25 supported startups

50 people impacted

06 hours of activities

*The program is still running

CROSS ACCELERATION PROGRAM

"The guidance provided by Brazilian experts to Indian startups is of immense value and would help startups in their market entry plans. A very successful partnership!"



Neeru Bhooshan
CEO DA PUSA KRISHI



"This Program has improved the Brazil/South Africa relationship in a very concrete way, as an example of the many possibilities of this wonderful South-Transatlantic partnership in particular. We are very proud and satisfied with the results."



Sérgio França Danese
EMBAIXADOR DO BRASIL NA ÁFRICA DO SUL



"Brasileisia is all about creating bridges between polish and brazilian startups, through different tools and activities, helps Insignes Labs to enter the brazilian market. Thanks to all that created the first edition of Brasileisia. Let's keep innovating."



Anna Ogar
CEO INSIGNES LABS



"The internationalization of Brazilian startups was facilitated by tecnoPARQ, which gave visibility to the Brazilian ecosystem and helped the introduction of agritechs on the international scene, especially at Next Rise, the largest technology fair in Korea. A great opportunity that was very well taken advantage of".



Luís Henrique Sobreira Lopes
EMBAIXADOR DO BRASIL NA COREIA DO SUL



Management

- Administrative and Financial Management
- Quality management
- Infrastructure Facility Management
- Project Management and Engineering
- Communication and Marketing Management
- Information Systems Management



Demétrius David da Silva
Dean of UFV



Jucélia Maria Lopes
Coordinator of tecnoPARQ



Claudinei Heleno da Silva
Coordinator of tecnoPARQ Social



Rodrigo Garcia Vilela
Project Manager



Maria Célia Rigueira
Secretary



Rejane Nascentes
*Vice-Dean of UFV
President of the CenTev's
Administration Council*



Jaqueline Akemi Suzuki Sediama
Coordinator of the Incubator



Francylara Miranda Castro
Administrative assistant



Luis Antônio Gomes
Maintenance Manager



Evandro Oliveira Rocha
Administrative assistant



Adriana Ferreira de Faria
*Executive Director of
CenTev*



Nathália Thaís Cosmo da Silva
Coordinator of CEMP



José Arlindo Messias
Financial Manager

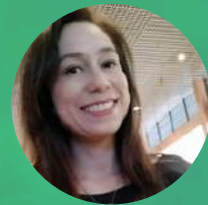


Valério Rodrigues de Castro
Administrative assistant

Equipe Operacional



Breno Carrara
*Awareness, Prospecting and
Acceleration Agent*



Angélica Patarroyo
*Internationalization and Open
Innovation Lider*



Leonardo Coelho
Communication Agent



Pablo Mendes
*Laboratory Assembly
Assistant*



Marcos Paulo Gonçalves
*Viçosa SMART - Projects
Assistant*



Rafael Botelho
*Awareness, Prospecting and
Acceleration Advisor*



Isabela Vidon
Internationalization Agent



Lorena Bernardo
Social Media Agent



João Pedro Valente
*Laboratory Assembly
Assistant*



Josimar Dias
Sports Development Advisor



Micael Lopes
Pre-incubation Agent



Victor Gomes
Open Innovation Advisor



Aline Vieira
Laboratory Technician



Osney Nascimento
*Laboratory Assembly
Assistant*



Luana Cal
Sports Development Advisor



Otávio Emanuel
Pre-incubation Advisor



Andressa De Battisti
*Projects Management
and Quality Analyst*



Raieni da Cunha
*Laboratory Creation
Agent*



Frederico Acipreste
*Viçosa SMART - Projects
Manager*



Airton Júnior
Sports Development Advisor



Vitor Ferreira
Incubation Agent



Ana Luiza Santos
CERNE Advisor



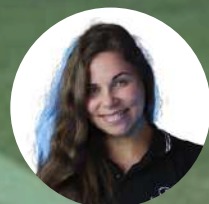
Altair Martinusso
*Laboratory Assembly
Assistant*



Pedro Henrique
*Viçosa SMART - Projects
Agent*



João Pedro Guimarães
Sports Development Advisor



Mônica Santana
*Innovation and Residency
Agent*



Enya Chaves Pavão
Communication Agent



Ester Carvalho
*Laboratory Assembly
Assistant*



Luan Magalhães
*Viçosa SMART - Projects
Analist*

Facilities

- 03 meeting rooms, 20m² each, capacity for 8 people
- 01 mini auditorium, 135 m², capacity for 83 people
- 01 auditorium, 264 m², capacity for 167 people
- 01 multipurpose room, 140 m², capacity for 40 people
- 01 main hall, 100 m², capacity for 54 people
- 02 computer laboratory, 37 m², capacity for 20 people
- 03 training rooms, 41 m² each, capacity for 40 people
- Physical-chemical, Microbiological and Molecular Biology Analysis Laboratory, 116 m²
- 02 video conference rooms, capacity for 30 people;
- Space for gatherings, 100 m², capacity for 200 people;
- 01 Electronics laboratory (Futuro Lab Agro 4.0 – Maker Space), 70 m²
- 01 coworking space, 70 m²
- restaurant



Associated Company Program Lab Sharing

Physical Chemistry and Molecular Microbiology
Laboratory Maker Lab



The linked companies still have, with the support of tecnoPARQ, access to the UFV R, D&I structures, which have a total physical area of 44.7 million m². On the Viçosa campus, UFV has a built area of more than 360 thousand m², with more than 500 laboratories

Information and Communication Technology Systems

100%

Processes taking
place digitally



tecnopARQ, where technological innovation and business happen!



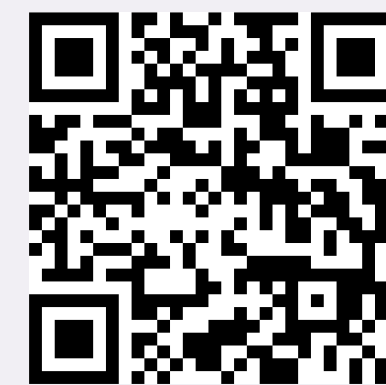
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BE PART OF THIS COMMUNITY!

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