

EXECUTIVE SUMMARY

To the **3C Value proposition** by World from Space (WFS)

World from Space (WFS) is a Czech company delivering **Earth Observation (EO)** based intelligence and advanced geospatial solutions to integrators, mission operators, satellite manufacturers, and end-users worldwide.

Our value proposition builds on the **3Cs – Capability, Capacity, and Credibility**, ensuring that we are a reliable partner for technical collaboration: **Tackle technical and capacity challenges, Optimise delivery costs and timelines, Boost competitiveness & Scale your business.**

Capabilities:

WFS provides end-to-end downstream services, including calibration/validation (Cal-Val), advanced pre-processing, AI/ML analytics, and decision-support systems (DSS). We support individual projects as well as the development of complex solutions and products, like our in/house product ORBIS.

ORBIS is a deployed space-proven pre-processing platform for satellites and constellations.

Our expertise covers Multispectral, Hyperspectral, SAR, LiDAR, or In-situ data, supporting applications like: Agriculture, Climate, Development Assistance, Disaster response, or Defence **(ISR, GEOINT, OSINT, IMINT)**

Capacity:

Through **Expert Service** and Workforce outsourcing, we offer agile project support, and on-demand teams or experts: from data scientists to developers.

This allows our partners to scale capacity, optimise timelines, reduce costs, and increase both competitiveness and volume of addressed projects. Our transparent pricing framework and partner discounts make collaboration predictable and cost-effective.

Credibility:

We bring a proven record of EU/ESA, UN, World Bank, and commercial projects, backed by a skilled team with references across various use-cases like development aid, environmental monitoring, or precision farming. This comes hand-in-hand with high individual Competence and proficiency in English.

WFS is committed to building sustainable, mutually profitable, long-term partnerships. The **3C Value proposition** is a declaration of our **agility, transparency, and technical excellence** ensuring the success of existing efforts and unlocking new business opportunities.

Note: The 3C Value Proposition is subject to a valid NDA.