

## Webinar Eureka Call for Circular Value Creation

#### Welcome!

- The event will start at 3 pm.
- Please mute your microphone and close your camera.
- After the event, the presentation will be shared with all participants.
- If you have any questions, please use the chat function.



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- To ask questions, please use the chat. (Make sure to send to the whole group "Gruppenchat".)
- The questions we can not touch during the event, will be answered afterwards via B2Match. Please make sure that you use the same name here in Zoom as on B2Match.



#### Your speakers today

- O Jorge Liz & Hilde Haeleydt, Eureka Secretariat
- O Daniel Adam & Alexander Mager, Project Management Agency Karlsruhe
- O Cornelia Schwizer, ZENIT GmbH
- Peter Bandas, Canadian Eureka office (Canadian Research Council, IRAP)
- Michaela Holz, German Eureka office (DLR Project Management Agency)



## Agenda

- O Introduction to Eureka
- O Presentation of the Eureka Call on Circular Value Creation
- O How to set up a Eureka project?
- O Introduction to B2Match
- O Introduction to SmartSimple



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# Eureka: the world's biggest network for international cooperation in R&D and innovation

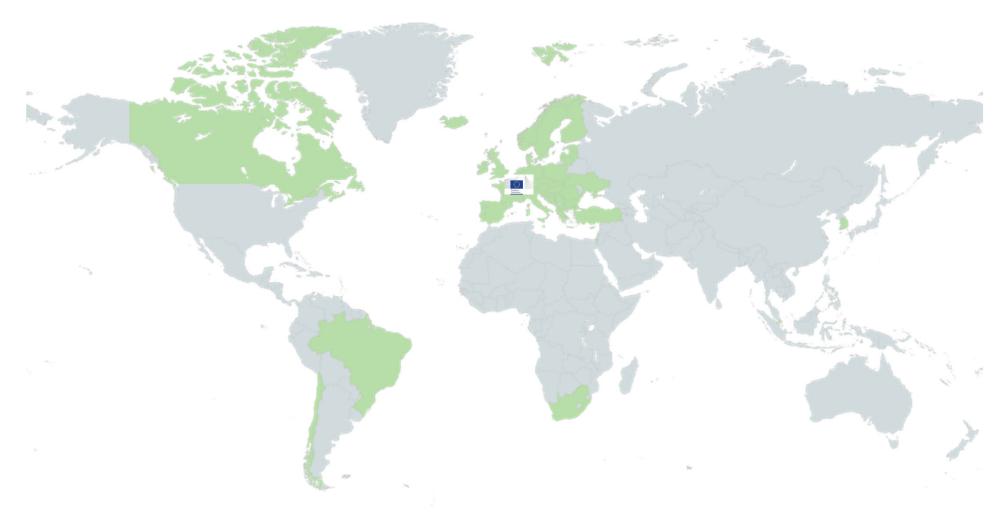




- Eureka's network is made up people from ministries and funding agencies from around the world.
- Founding countries in 1985 were Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, The Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, Türkiye, United Kingdom and the European Union.
- The network now includes 43 full member countries, four associated countries and the European Union.



Eureka Global network today: 44 full members including EU + 4 associate members.





https://www.eurekanetwork.org

#### Eureka programmes







#### Eligibility criteria:



- Two independent entities from at least two Eureka countries
- Researching or developing a product, process or services
- Civilian purpose
- No single organisation or country can be responsible for more than 70% of your project budget



#### Calls for projects 2025:

- Open call: All Year
- Türkiye and Spain: 24 April 2025
- Canada: 30 May 2025
- Austria and Canada: 30 May 2025
- France and Singapore: 4 July 2025
- France and South Korea: 8 July 2025
- German and Israel: 29 July 2025
- Globalstars with Taiwan: 29 August 2025

- Canada and Singapore: 1 Sept 2025
- Applied Quantum Technologies: 5 Sept 2025
- Connecting Regions: 8 Sept 2025
- Circular Value Creation: 30 Sept 2025
- Lightweighting: 23 Oct 2025
- Disaster resilience: 31 Oct 2025

https://eurekanetwork.org/opencalls/

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#### Enabling technologies and methods

#### for Circular Value Creation

#### Data technologies, data ecosystems and cross-linking

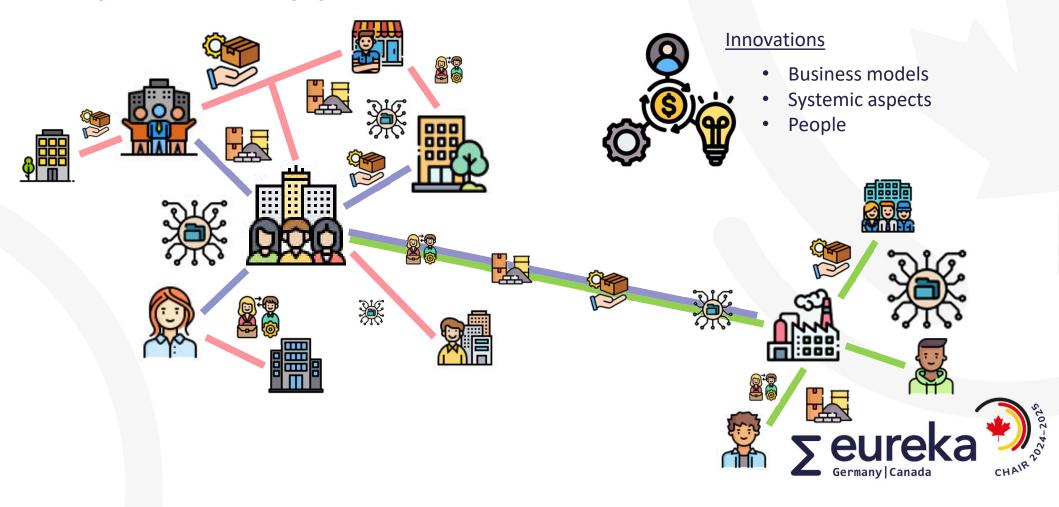
- O Platform solutions
- Interoperability of data ecosystems
- Industry 4.0 technologies for managing CVC chains
- Al-driven diagnostic and recognition systems
- Material and product design
- Assistance and expert systems
- Simulation and predictive analytics
- Implementation of DPP based on relevant standards
- O ..

#### **Further technologies and services**

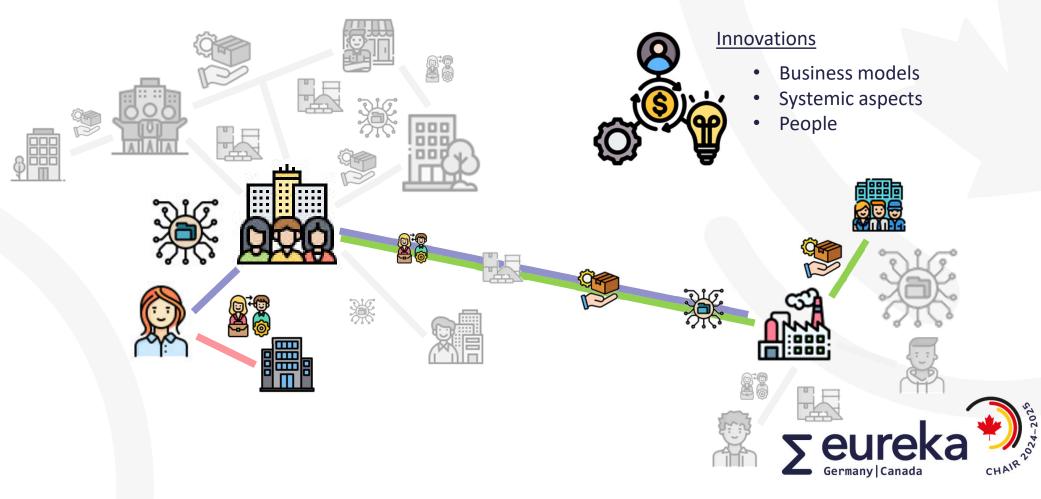
- Manufacturing, increased flexibility
- Advanced sensors
- O Material, component & product tracking
- O Robotic
- Advanced materials
- Product use cycle management
- Reverse manufacturing
- Network design & reverse supply chains
- O ...



## A systemic approach



## A systemic approach



#### An international approach



Your R&D project <u>must</u> include at least two organisations based in at least two of the countries.

And we encourage you to setup multilateral projects with partners from 3 or 4 countries.



#### Trustful collaboration

• The boundaries between value creation cycles will become blurred as material, component and product flows as well as production, service processes and data become increasingly interlinked.

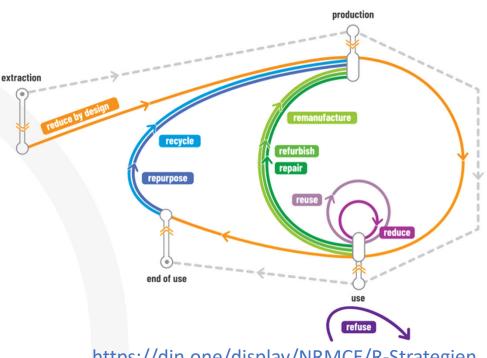






#### Continuous cycles and smart R-strategies

- The R-strategy is developed according to the material content and the relevant accessible data.
- Materials flow in continuous cycles across different sectors







#### Adaptive longevity

- Product design must aim for reuse, repair and recycling.
- It must take the expected period of use into account, i.e. innovation and replacement cycles. Materials flow in continuous cycles across different sectors



Quelle: European Parliamant Research Service



#### **Empowered workforces**

- The companies or institutions have to build and develop a circular mindset and the corresponding skills and knowledge for the employees.
- At the same time, structures should be in place within the company and across organisations to enable employees to make these skills effective.







#### Long-term vision

 This takes account of current and future legal requirements, logistics frameworks, quantity availability, standardisation as well as the dynamic change of the value creation system itself.



Quelle: AdobeStock/Khalid



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#### How to set up your project?

- O Find your partner(s)
- O make sure the **Eureka eligibility criteria** are met
- O make sure that the national funding criteria of all partners in the project are met
- O contact your **national Eureka office**
- O submit your Eureka application to Eureka submission platform **SmartSimple** and your national applications according to the national procedures



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#### Still need a partner or the perfect project?

Present or participate at our pitching events

- O Wednesday June 18, 3 pm CET
- O Wednesday, June 25, 9 am CET
- O Wednesday July 2, 4.30 pm CET

Registration via B2Match



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Country	Overall budget	max. contribution per project	max contribution per participant		max. duration	funding rate	funding for research institutions in consortium	funding for large companies
Austria	1M €	up to € 400.000				55-85%	yes	yes
Canada	CAD\$ 10 M	CAD\$ 500.000			36 months	50% for SMEs (max. 500 FTE)	only subcontracted	no
Chile	open budget	\$CLP 220.000 / € 205.000		grant	24 months	40% large companies; 60% medium companies; and 80% small companies. Extra 10% funding for female-led companies	only as a collaborators	yes
			min. € 50.000;					
Denmark	1,6 M€	€ 500.000	max € 300.000	grant	36 months	25-90%	yes	yes
Estonia								
France	open budget	€50.000 - 3M		loan/reimbursable advance	36 months	up to 80% of eligible costs for SMEs; up to 40% for large companies (<2000 FTE)	no	no (for companies above 2000 FTE)
Germany	€ 25M			grant		Up to 60% of eligible costs for SMEs Up to 50% for mid caps; Up to 40% for large companies, up to 100 for research organisations up to 80% of eligible project costs SMEs;	yes	yes
Lithuania	€ 1M	€ 300.000		grant	36 months	up to 100% for research institutions	yes	no
Luxembourg	open budget			grant	36 months	<80%	no	yes
Portugal	open budget			grant	36 months	40-80 %	yes	no
Slovakia	open budget	€ 150.000		grant	36 months	65-100 %	yes	yes
South Korea	€ 1M			grant	36 months	33-100%	yes	yes
Spain	open budget	min. €175.000 up to max. € 50 M (project budget)	)	grant+soft loan	36 months	Up to 85% / grant of 22,5% (18,75% for large companies)	only subcontracted	yes
Suado-	£0.0M	£ 200 000		grant	26 months	up to 50% of eligible costs for SME's, up to 30% for large companies,	Vos	Voc
Sweden	€ 0,9M	€ 300.000		grant	36 months	up to 100% for universities and research institutes up to 50% for small companies, up to 25% for large companies,	Yes	Yes
Switzerland	€ 2 M			grant	36 months	up to 100% for research institutions	yes	yes
Ukraine		UAH 199.000		grant	36 months		yes	
<b>=</b> ".1•	62514					75% of eligible costs for SMEs, 60% for large companies,		
Türkiye	€ 2.5 M	up to € 500.000		grant	36 months	100% for universities and research institutes	yes	yes

#### National info sessions

o DE: Tuesday, June 24 at 11 am − Registration link



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#### Contact your national Eureka office

O Austria: michael.walch@ffg.at

Portugal: rita.silva@ani.pt

O Canada: IRAP.International.PARI@nrc-cnrc.gc.ca

O Slovakia: martin.kontrik@minedu.sk

Chile: cristian.casanueva@corfo.cl

O South Korea: aegyoung21@kiat.or.kr

Denmark: Internationale@innofond.dk

O Spain: eureka@cdti.es

Estonia: sandra.kaljumae@eis.ee

O **Sweden:** peter.lindberg@vinnova.se

**France:** international.innoproject@bpifrance.fr

O Switzerland: colette.john@innosuisse.ch

O Germany: eureka@dlr.de

O Ukraine: olena.makarenko@mon.gov.ua

Lithuania: vita.urbanaviciene@lmt.lt

Türkiye: burcu.haskilic@tubitak.gov.tr

O Luxembourg: elisabeth.frisch@luxinnovation.lu

https://eurekanetwork.org/



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## The Enterprise Europe Network **B2Match How To**





# The Network in figures

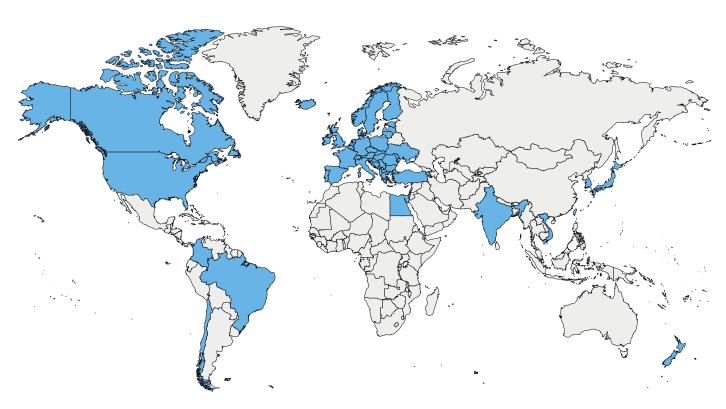


**450**Countries, present in all regions of the EU

€164.5

Million for 3 years





Disclaimer: Some countries' agreements might still be in process of being signed

#### **EU-27**

- Austria
- Belgium
- Bulgaria
- Croatia
- Cyprus
- Czechia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Ireland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Malta
- Netherlands
- Poland
- Portugal

- Romania
- Slovakia
- SloveniaSpain
- Sweden

#### International

- Albania
- Armenia
- Bosnia and Herzegovina
- Brazil
- Canada
- Chile
- Colombia
- Egypt
- Iceland
- India
- Israel
- Japan
- Korea
- Kosovo

- Moldova
- Montenegro
- New Zealand
- Northern Macedonia
- Norway
- Serbia
- Singapore
- Switzerland
- Taiwan
- Türkiye
- Ukraine
- United Kingdom
- United States
- Vietnam



# The Network approach

## How we help SMEs



#### **Client-centric**

We place the client's needs at the heart of the Network's mission.



### **Tailored Services**

We can tailor our services and provide support to businesses at any stage of their growth path.



### **Expertise**

The Network's international advisers have the experience and resources to help businesses thrive.



# The Network approach

How we help SMEs





















#### Call for Circular Value Creation R&D projects & Brokerage Event

**ZENIT** 

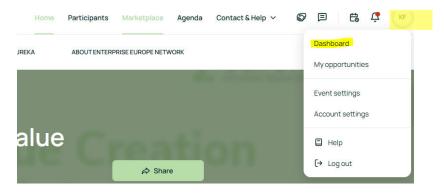
Ministries and funding agencies in Austria, Belgiumi/Flanders, Canada, Chile, Denmark, Estonia, France, Germany, Lithuania, Luxembourg, Portugal, Slovakia, South Korea, Spain, Sweder, switzerland. Türkiya and Litraine offer funding for organisations collaborating on international circular value creation hBQD projects. This Brokerage Event by the Enteprise Europe Network is an opportunity for companies, research organisations and interested parties to find collaboration partners for this call as well as to receive further information and attend the Eureka call Weishing on May 2204. 2025.

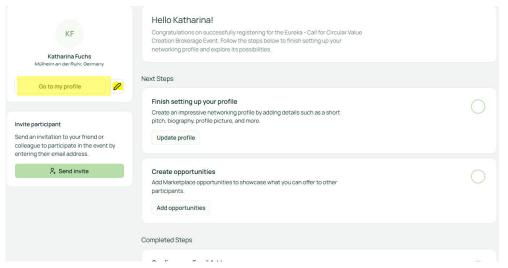
You can submit an RED project application for this circular value creation funding opportunity between 12 June 2025 and 30 September 2025 inclusively. Your Rep project must include at least two organisations based in at least two of the countries participating in this Network projects call for projects.

# B2Match – How it works

- There are 3 important areas in b2match you need to know:
- 1. your profile,
- 2. the participant list,
- 3. the marketplace.



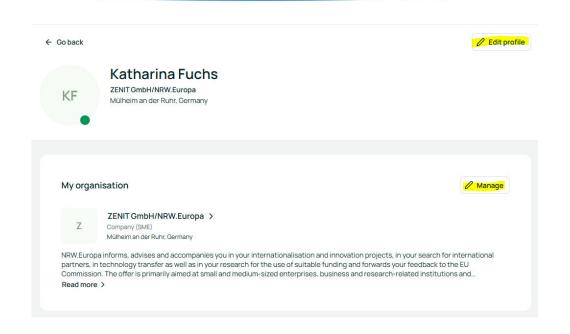




# Your profile

- Although you create your b2match profile when registering for an event, you can always edit your profile later.
- Click on your avatar in the upper right corner of the event navigation, and from the drop-down menu select Dashboard.
- On the left sidebar of the dashboard, in the User info widget, click on the pencil icon to edit your profile or click on "Go to my profile".



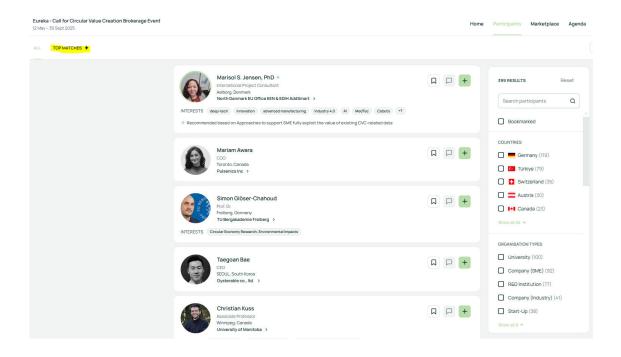


One of the new b2match features is the AI Meeting recommender. AI Recommender analyses all data you and other participants provide to find the best meeting partners for you. The more data, the better!

# Your profile

- The Edit profile form consists of the following sections:
- 1. About me section
  In the About me section, you should
  first enter your basic information
  such as first and last name,
  occupation, country, and city.
- 2. Organization details
  In the Organization details section,
  you can enter basic information
  about your organization.

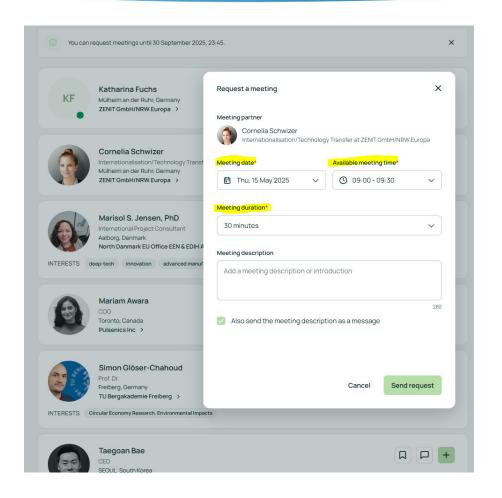




# **Participant list**

- You can find all your potential meeting partners through the **Participant list**. It contains information about all participants at the event.
- If you find an interesting profile and want to schedule a meeting with that participant, simply click on the green *plus icon* next to their name.
- You can also click on the name of the participant to see their full profile and learn more about them.
- There are a lot of filters in the right sidebar to find the right meeting partners more easily.
- Then, click on the Top matches tab. Here, you can see all the recommendations the Al Meeting Recommender prepared for you.

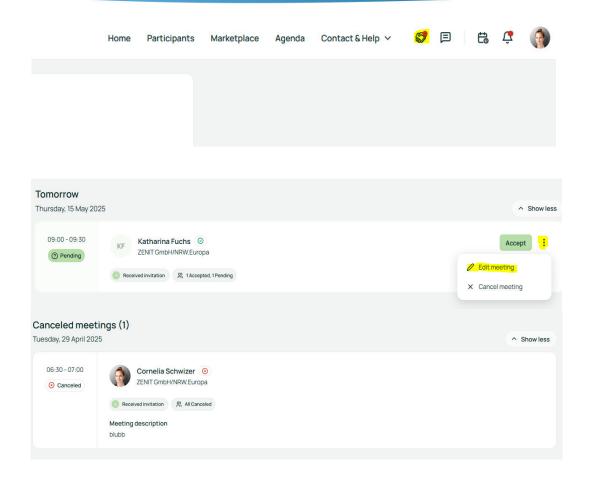




# **Meeting Requests**

- When you request someone for a meeting, you can select:
  - 1. a meeting date
  - 2. a meeting time
  - 3. the meeting duration.
- As this is a so-called <u>long term</u> <u>matchmaking</u>, time slots are available from Monday to Sunday from morning to evening (May 12 to

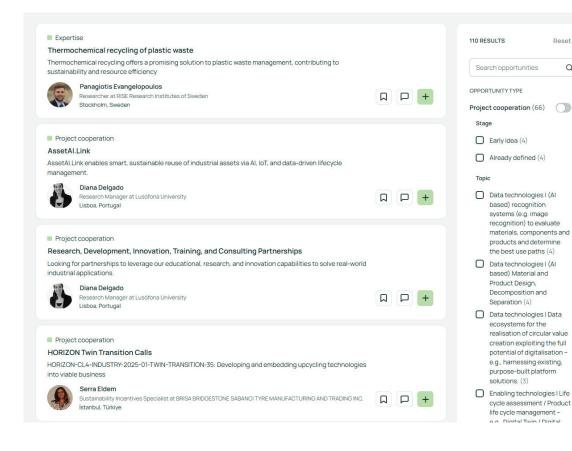




# **Meeting Requests**

- Meeting requests are displayed at the top right of the menu bar
- By clicking on it, you will be taken to your meeting area where all meetings (canceled, requested or accepted) are displayed.
- If you have been requested for a meeting, you can either accept or reject the meeting here or suggest a new date and time under 'Edit meeting'.





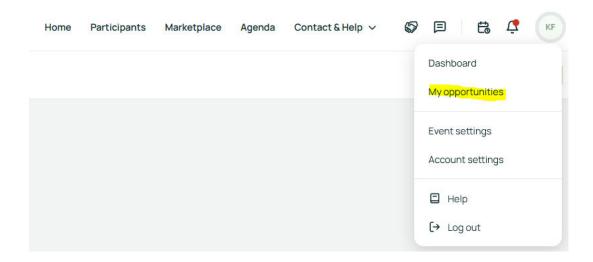
# Marketplace

Q

- The Marketplace enables participants to upload their products, services, or anything that might showcase what they have to offer or what they are looking for.
- The Marketplace shows all opportunities that you and other participants created.
- On the right, you will see filters you may use to search for relevant opportunities.
- You can choose to view opportunities on the Marketplace in a list or grid view or filter them by relevance or creation date.

125 RESULTS Search opportunities





#### Choose opportunity type



#### Project cooperation

If you are interested in finding a partner for your project



#### Expertise

Add your area of expertise and describe what you can offer

## Marketplace

- In the upper right corner of the event page navigation, click on your avatar, and from the drop-down menu, select My opportunities.
- Next, choose the opportunity type you want to add and click Next to edit your opportunity.
- Marketplace opportunities are associated with your participant profile, but you can always connect them with your organization, either when creating or editing the opportunity.
- If you associate the opportunity with your organization, it will be displayed on the organization page and on your participant profile.

# Thank you

Follow us @EEN\_EU



**Cornelia Schwizer** 

NRW.Europa / ZENIT GmbH cornelia.Schwizer@zenit.eu















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## **Eureka Network Projects and Globalstars**

- Call Evaluation criteria
- Eureka SmartSimple platform for applicants

## Call evaluation criteria

### Impact (market)

- Is the market properly addressed (i.e. size, access and risks)?
- Is the value creation properly addressed (i.e. employment opportunities and environmental and societal benefits)?
- What are the competitive advantages of your project (i.e. strategic importance, enhanced capabilities and visibility)?
- Are your commercialisation plans clear and realistic (i.e. return on investment, geographical and sectoral impact)?

#### Excellence (technology)

- What is the degree of innovation? (i.e. is the proposed product, process or service state-of-the-art?
- Is there sufficient technological maturity and risk)?
- How is the new knowledge going to be used?
- ls your project scientifically and technically challenging for consortium partners?
- Is the technical achievability and risk properly addressed?

#### Quality and efficiency of implementation (consortium)

- > What is the quality of your consortium (i.e. balance of the partnership and technological, managerial and financial capabilities of each partner)?
- Is there added value through international cooperation?
- ls your project management and planning realistic and clearly defined (i.e. methodology, planning approach, milestones and deliverables)?
- ls your cost structure reasonable (i.e. costs and financial commitment for each consortium partner)?

#### Overall perception



## Call evaluation scores & threshold

Impact - Market and Commercialisation	30 out of 60 (minimum threshold: 50%)
Excellence - Innovation and R&D	30 out of 60 (minimum threshold: 50%)
Quality and Efficiency of Implementation – Project Planning and Consortium Quality	30 out of 60 (minimum threshold: 50%)

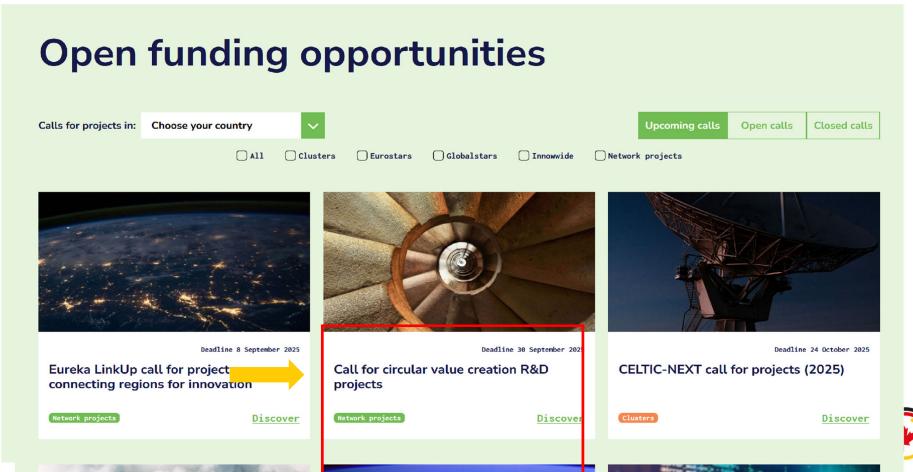
Minimum average threshold score: 108 out of 180 (60%)

Reference: Madrid, June 2017. Eureka doc HLG/NPC 27: Annex V – Evaluation criteria. Internal document.



# www.eurekanetwork.org

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# https://eurekanetwork.org/opencalls/network-projects-circular-value-creation-2025/

**Apply** 

https://eureka.smartsimple.ie/

Transnational Eureka Lightweighting Call This call for projects is launched following Eureka's Network projects framework based on mutual

regional funding bodies.

Lightweighting

Call 3

Network

projects

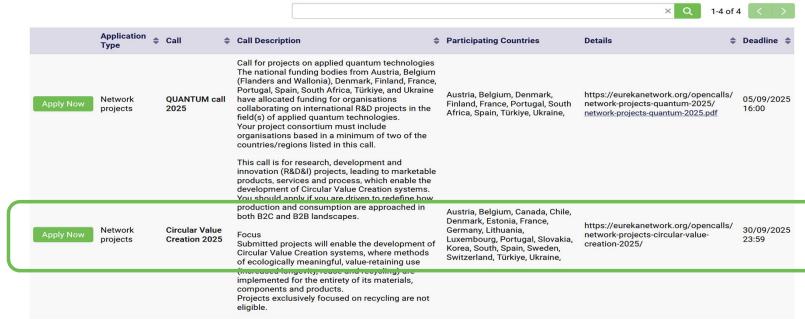
consent between participating national and

Belgium (Flanders & Wallonia), Chile, France,

Germany Lithuania Poland Portugal Slovakia

The national funding bodies (NFB) from Austria,

#### **Open Calls**



Austria, Belgium, Chile, France,

Portugal, Slovakia, Korea, South,

Germany, Lithuania, Poland,

Spain Türkiya Ilkraina

https://eurekanetwork.org/opencalls/

network-projects-

network-projects-lightweighting-2025/







23/10/2025

17:00

# Important information

Each project consortium must nominate a main partner organisation and have at least one other partner organisation.

### ONE application form per project consortium:

- Only the main partner creates an application
- > The other partners must be invited by the main partner

**ONE** partner form per project partner



# Tasks in SmartSimple platform

#### **Main Partner organisation**

- ✓ Create an account and log in
- ✓ Select a call for projects: Circular Value Creation2025
- ✓ Create and complete the application form on behalf of the whole consortium
- ✓ Invite project partners (1 contact per organization)
- ✓ Complete the partner form for your organisation (partner form + co-signature form)
- ✓ Review the other organisation(s)' partner forms
- ✓ Submit the final application on behalf of the whole consortium

#### **Partner organisation(s)**

✓ Accept the invitation and register

✓ Complete the partner form for your organisation (partner form + co-signature form) → send to main partner for approval

∑eureka

# How to create and submit your project application?

Watch Video-tutorial:

**Videotutorial SmartSimple** 





## **Tips**

#### For main partner...



Save draft regularly



Fill in as much information as possible and define the work package structure before inviting partners



Make sure your partners' email addresses are correctly spelled in the invitations



#### Before you submit your application:

Check the 'OVERVIEW' section (some information is automatically filled in <u>from complete partner</u> <u>forms</u>) → Is any partner missing? Is the project duration correct? Is the budget correct? Check the 70%-30% member contribution rule → partner forms can be re-opened till the submission deadline



Check the application form pdf





## Tips

#### For all partners...



<u>Co-signature form</u>: 1) Fill in your details; 2) <u>Save draft</u>; 3) Download and check that all the information is correct; 4) Upload signed co-signature doc



Only one person can work in the application at a time



Do you need help?

projects@eurekanetwork.org







www.eurekanetwork.org projects@eurekanetwork.org