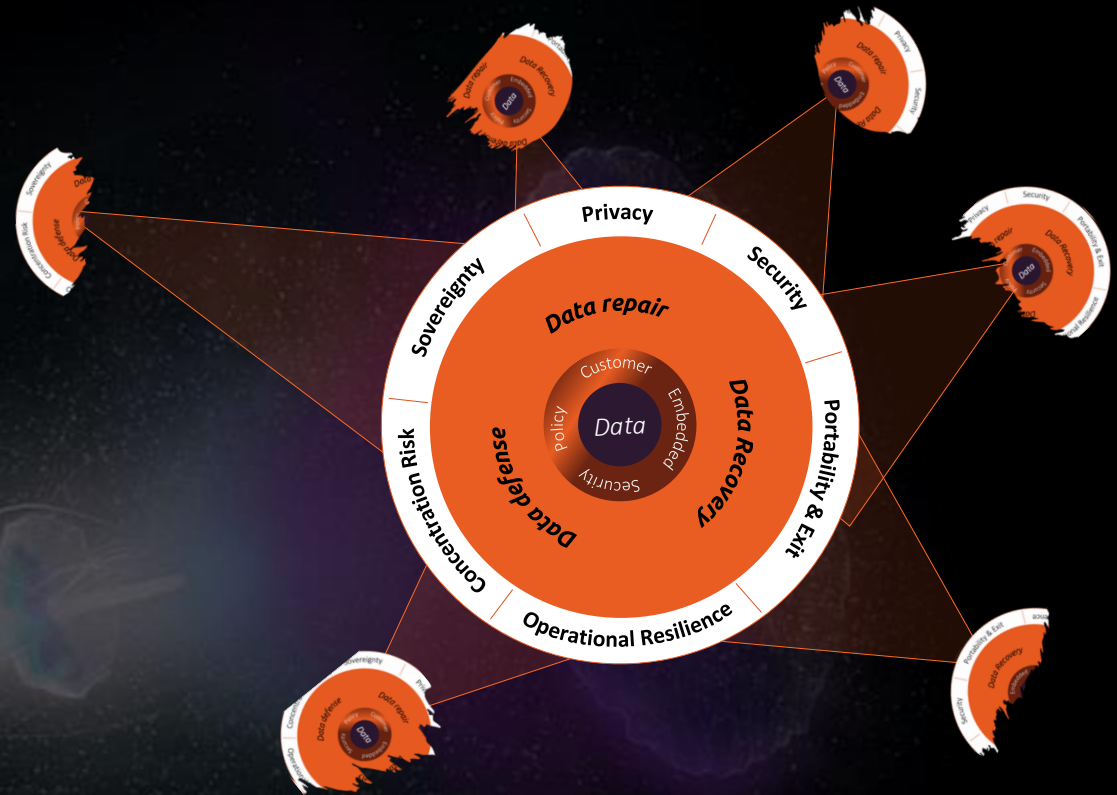




Unified secure Cloud



you can't get from Cloud
...that pays for itself

<https://ionburst.io>

anne_lanc@ionburst.io

david_lanc@ionburst.io

Unified secure Cloud you can't get from Cloud

WHAT MAKES IONBURST UNIQUE?

- Easy to secure & classify data across any Cloud
- Verifies data is compliant wherever it is
- Cuts costs & validates fast payback

WHAT DO OTHERS SAY?

AWS: "With Ionburst customers can take full confidence their storage resources are fully private and secured..."

IBM: "We are working together to reduce data security risks throughout the financial services industry..."

HOW YOU GET IONBURST?

- Direct, via IBM Cloud, AWS or Azure
- Licensed or managed solutions
- Customers use own crypto, IAM & Cloud

THE PROBLEM

You may be in Cloud, but how do you

- Verify data in Cloud is safe from ransom or theft?
- Update security classification for data in Cloud?

2025 Statistics prove it's a global problem:

- Cloud security top concern of 64% of IT leaders
- 54% Cloud data is sensitive, up from 47%, 2024
- Ransoms up 75%; Data exfil protection fails 97%

IONBURST MAKES IT SIMPLE TO

- Secure data across any Cloud how you want
- Embed strong data governance across Cloud
- Move data from/to Cloud vendors & locations

24x7 dashboard makes it simple to ensure:

- Data across Cloud is secure, compliant & available
- Critical threats are monitored & mitigated
- Costs are reduced (cuts data costs 50%+)

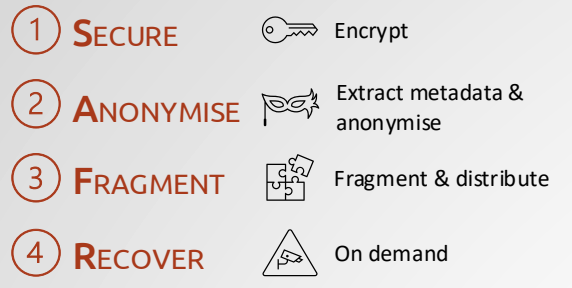
Protect

Customer sets options
by data classification

Business driven



Data Policies



Connect

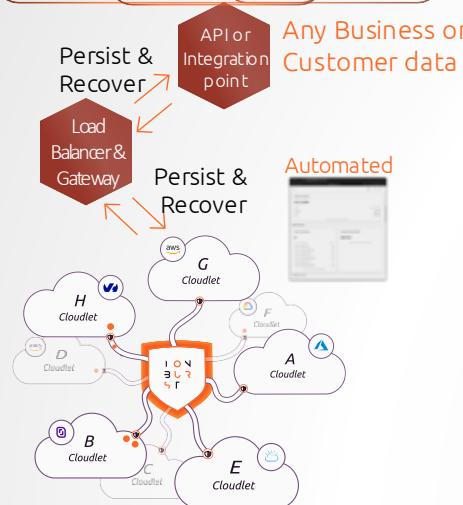
No client-side security change
Keep your encryption keys



Automate & Verify

Fully automated with 24x7
verification

24x7
Verification



CONTACT: anne_lanc@ionburst.io

IONBURST SOLUTIONS

Base: Customers with mission-critical need to classify & secure data across Cloud

High availability: Customers needing near wire-speed update across global sites; Cloud distribution & failover; bespoke solutions

Multi-tenant: MSPs for protecting multiple customers' data

Bulk Splitter & Loader: Customers with legacy data to migrate to Ionburst protected data; fully reconciled by classification

CUSTOMER PROFILE

- **Company Size:** SMB to Enterprise; 10 - >5,000 FTEs
- **Strength Industries:** *Regulated:* FS, Public Services, Health; *Others:* National Security; DRM; Pharmaceuticals; Professional Services; Retail

USE-CASE	ROLE(S)	CUSTOMER CHALLENGE	HOW IONBURST ADDRESSESS THE CHALLENGE
Unified secure Cloud data	CXOs for IT Security, Cloud, Finance, Risk, Strategy	<ul style="list-style-type: none">• Verifying data across Cloud is secure & resilient• Poor solutions, high costs & 3rd party reliance	<ul style="list-style-type: none">• Automates security for all Cloud data & verifies it's safe & available• Secures data from ransom & theft in one solution; cuts costs by 50%+
International data compliance	CXOs for Finance, Risk, Compliance	<ul style="list-style-type: none">• Complexity & cost of regional compliance• Concentration risk, sovereignty & portability	<ul style="list-style-type: none">• Aligns data governance with cyber policies you set & can verify• Manages risk & removes Cloud lock-in at lower cost & data exposure
Legacy data	CXOs for Business areas, Risk, Compliance, IT Security	<ul style="list-style-type: none">• Lack of cost-effective migration solutions• Legacy data access gets complex with time	<ul style="list-style-type: none">• Cuts legacy costs via automation; fully reconciled• Migration via policies you set & verify; Integrate easy via API or SDK

QUALIFICATION CRITERIA: WHY USE IONBURST?

How do you

- Secure Cloud data from ransom or theft?
- Align data governance across every Cloud?
- Move data across Cloud vendors?

IONBURST DIFFERENCE

Makes it easy to

- Secure/classify data in any Cloud
- Verify Cloud data is compliant
- Protect & recover data from ransom attack
- Manage sovereignty & portability
- Save money & cut exposure



The screenshot displays the AWS IAM console with several filters applied to the IAM Users list. On the left, the 'Groups' filter is set to 'All Groups'. In the center, the '...by geography' filter is active, showing a list of IAM users filtered by region. On the right, the '...by storage type' filter is active, showing a list of IAM users filtered by storage type. At the bottom, the '...by Cloud vendor' filter is active, showing a list of IAM users filtered by cloud vendor. The main table lists IAM users with columns for Name, Type, Provider, Region, and Status. The table shows 14 users, with 12 being available and 2 being unavailable. The unavailable users are 'iam-user-1' and 'iam-user-2'.

Name	Type	Provider	Region	Status
iam-user-1	Human	aws	us-east-1	Unavailable
iam-user-2	Human	aws	us-east-1	Unavailable
iam-user-3	Human	aws	us-east-1	Available
iam-user-4	Human	aws	us-east-1	Available
iam-user-5	Human	aws	us-east-1	Available
iam-user-6	Human	aws	us-east-1	Available
iam-user-7	Human	aws	us-east-1	Available
iam-user-8	Human	aws	us-east-1	Available
iam-user-9	Human	aws	us-east-1	Available
iam-user-10	Human	aws	us-east-1	Available
iam-user-11	Human	aws	us-east-1	Available
iam-user-12	Human	aws	us-east-1	Available
iam-user-13	Human	aws	us-east-1	Available
iam-user-14	Human	aws	us-east-1	Available

REFERENCE TESTIMONIALS

Defence partner

It's better than anything that AWS can provide. It's better than anything that Google can provide. It's better than anything that Azure can provide.

CTO
Monkton



Cloud partner

Developers in heavily regulated sectors can be hesitant to adopt S3 storage. With IONburst customers can take full confidence their storage resources are fully private and secured...

AWS Partner
Solutions Architect



FS business customer

Ionburst doesn't just give us ridiculously resilient data, it gives us a business continuity plan in a worst-case scenario... it's a game changer.

CEO
Birnam Wood



Cloud & FS partner

Ionburst is actively bridging the security gap between data on-premises and the cloud by providing strong security guardrails and integrated data management. We are working together to reduce data security risks throughout the financial services industry

MD, Financial Services
Digital Transformation