



Xellence
from **Insight** to **Impact**

PROBLEM

Most companies are investing in AI. Most are not seeing results.

42%

of companies abandoned most of their AI initiatives in 2025¹

85%

of budgets are spent without a clear strategy or roadmap²

#3 barriers

Misaligned teams.
Unclear needs.
Wrong priorities.³

*This is not a technology problem.
It is a readiness and prioritization problem
— and it is solvable.*

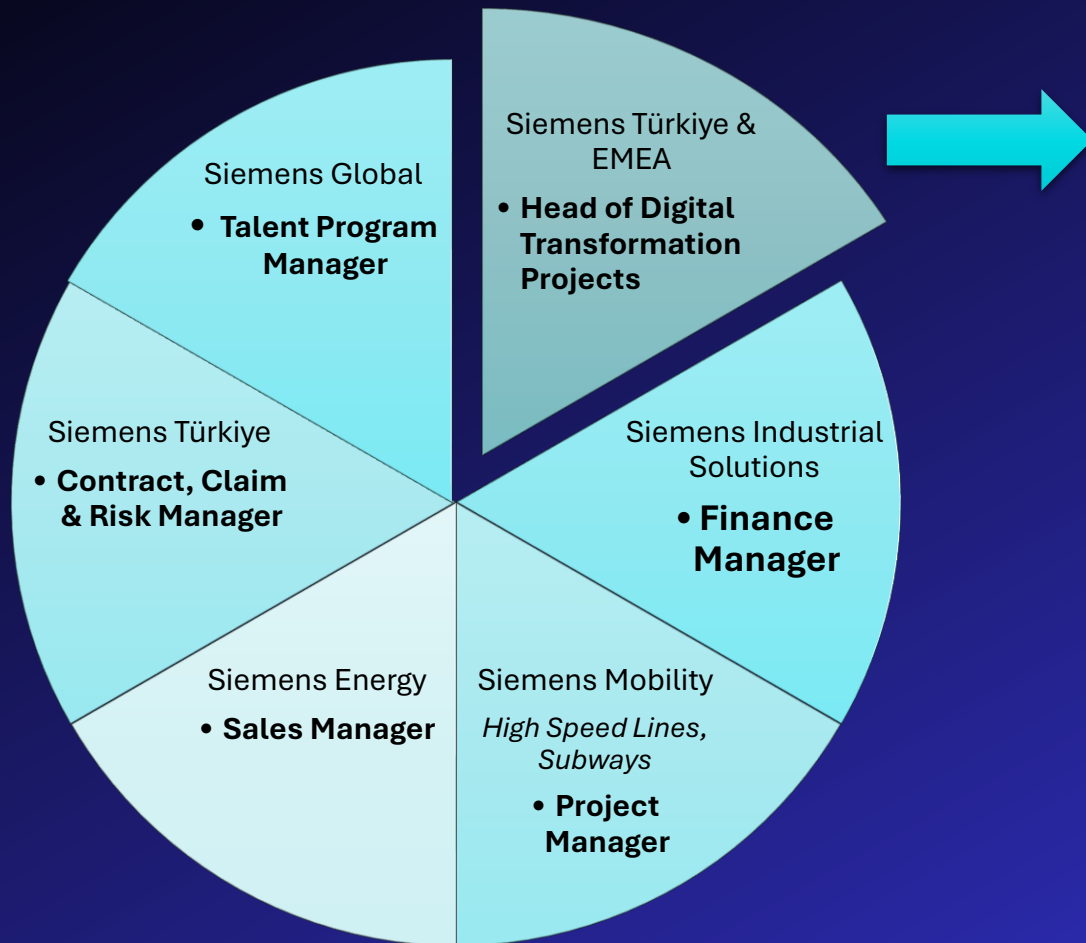
¹ S&P Global Market Intelligence's 2025 survey of over 1,000 enterprises

² MIT's NANDA State of AI in Business 2025 report

³ Gallup survey 2025

I have solved this. From the inside.

24 years at Siemens across multiple business roles. Last 8 years leading the transformation.
Xellence was founded to bring that same methodology to your organization.



Xellence Provides End-To-End AI Journey

Guaranteeing success through precise needs analysis, strategic idea selection, effective kick-off, flexible design, and the right technology.

X-RAY

A comprehensive and online '**Scenario-Based**' AI Readiness Assessment and Roadmap Report.



X-PACT

Workshops empowered by the globally proven PACT methodology that provide a **robust start and continuity** for **AI programs & projects**. Includes **workshops, courses** and **project consultancy**.



X-PERIENCE LAB

Proven, Rapidly Scalable **AI & Automation Solutions**

SOLUTIONS

X-RAY

What is it?

- Online platform for analyzing **AI Adaptation Profile** of the companies and preparing a **Comptehensive Roadmap**.

How does it work?

- All organization levels in a company answer the questions after reading **the real business scenarios** depending on their role & department. All employees check at least **7 scenarios**.

What does it provide?

- X-Ray calculates **AI Adaptation Profile** on **7 dimensions & 4 leverages**.
- It also provides a detailed **roadmap** including **quick solutions, courses & OKRs/KPIs..**

How is it developed?

- X-Ray is trained by **+10 models, +80 researches & +150 interviews**.

X-RAY Assessment

Is your data, infrastructure, and process maturity truly ready for AI? Are you building a strategic competitive edge, or just running limited tech experiments? How do your AI capabilities benchmark against the industry landscape?

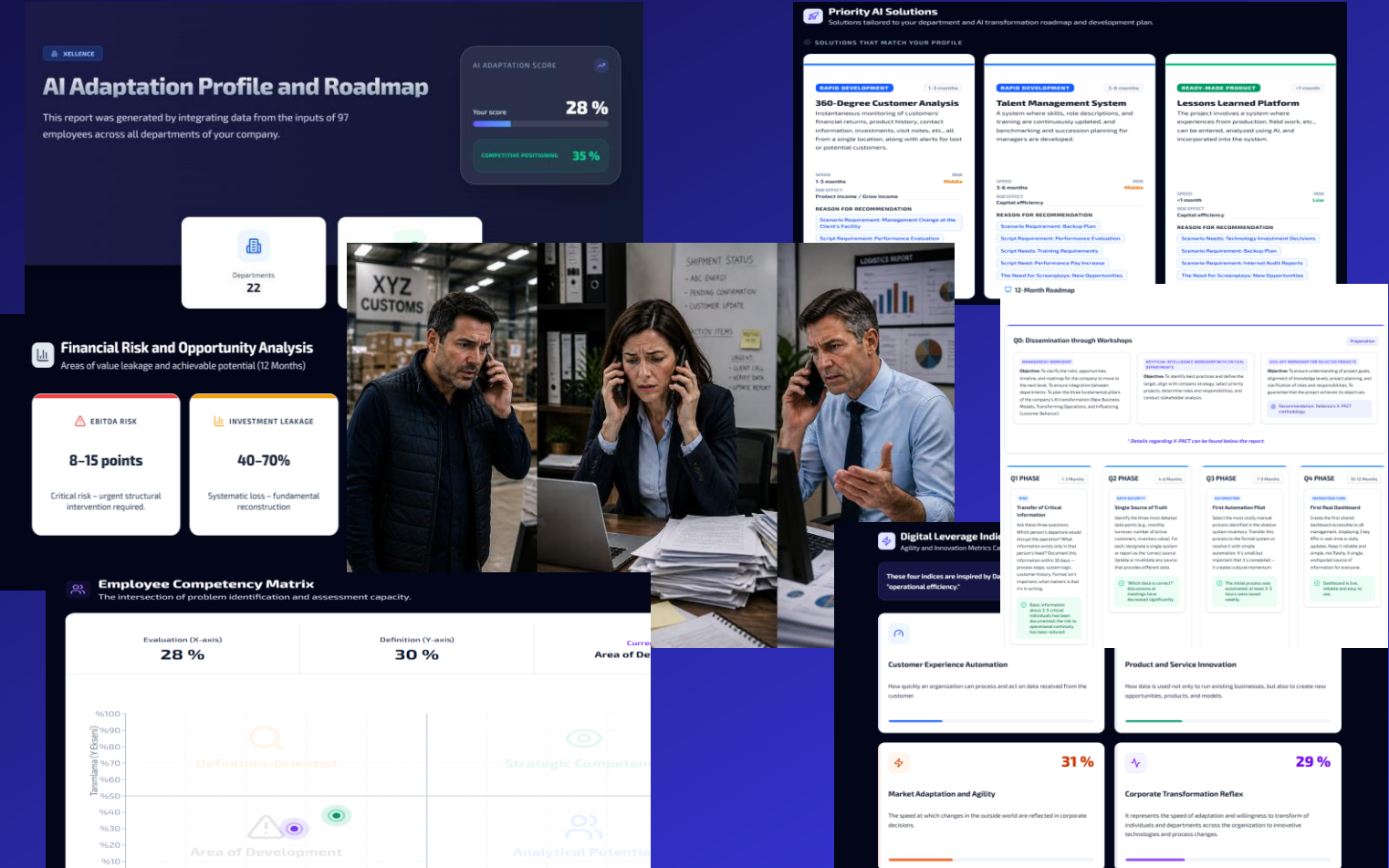
60 Real World Business Scenarios

Maturity Scoring Across 7 Key Dimensions & 4 Leverages

Role, Function, & Topic-Specific Roadmaps

Recommendation for Courses & AI Solutions According to Department Scores

Financial Impact, Risks, Potentials and ROI/ROE Projections



What does X-Ray measure?

4 Leverages

**Customer Experience
Orchestration**

**Product & Service
Innovation**

Market Fit & Agility

**Organizational
Transformation Reflex**

7 Dimensions

**Problem / Need
Identification Skills**

**Data Source Usage &
Quality**

Evaluation Competency

**Effectiveness of Current AI
Practices**

Strategic Alignment

Data Accuracy & Reliability

**Learning & Transformation
Capacity**

Why X-Ray is 'Unique' in the Market?

Only solution with **real business use cases** specific to departments & roles

Only solution to analyze organizational **Data Culture & Decision Making Reflexes**

Only solution for employees of "**all**" levels in hierarchy

Only solution to provide deep insights **in minutes**

Only solution suggesting **AI solutions, courses, KPIs, OKRs and road maps**, specific to roles & department

X-PACT

What is it?

- *An interactive workshop methodology which **assures the success** of the programs and projects.*

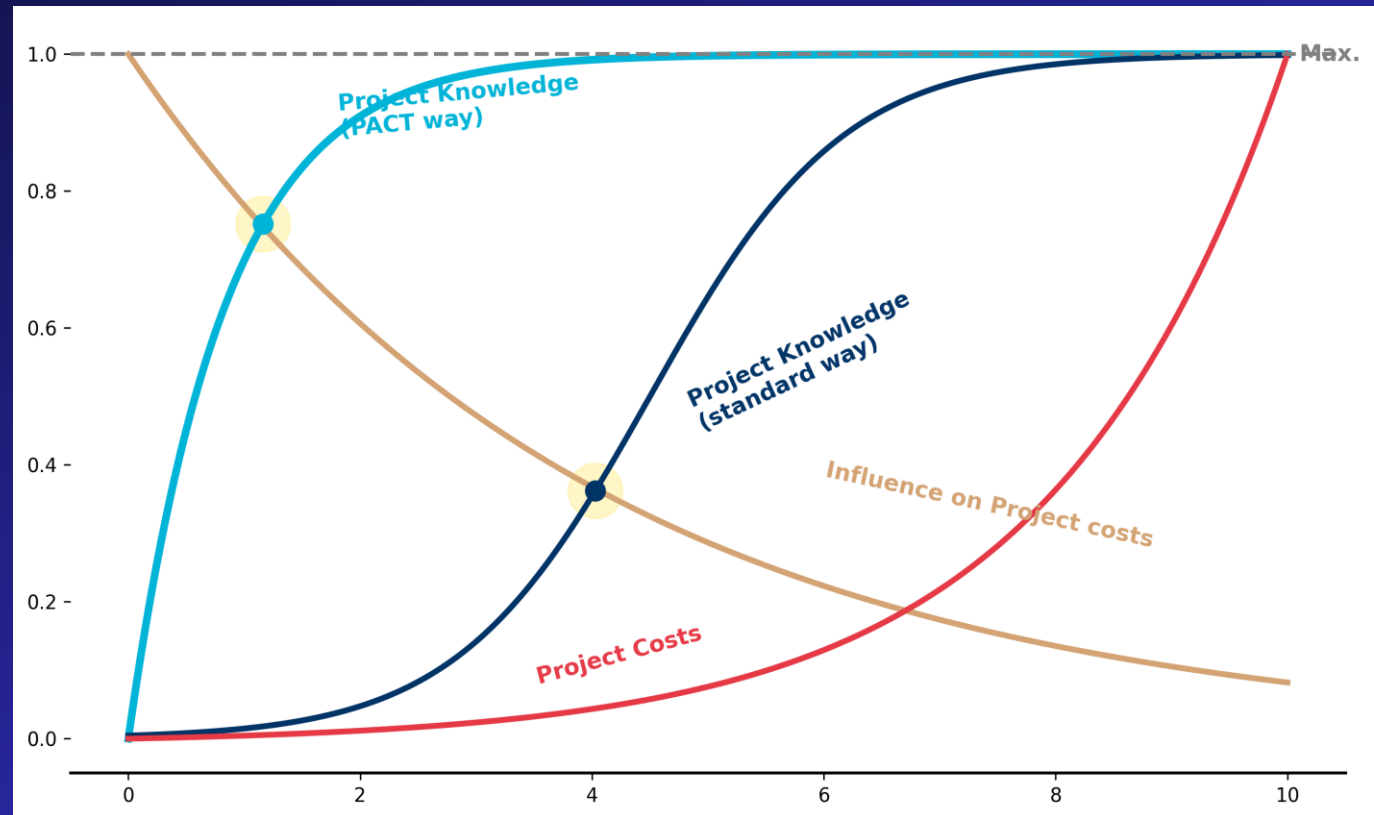
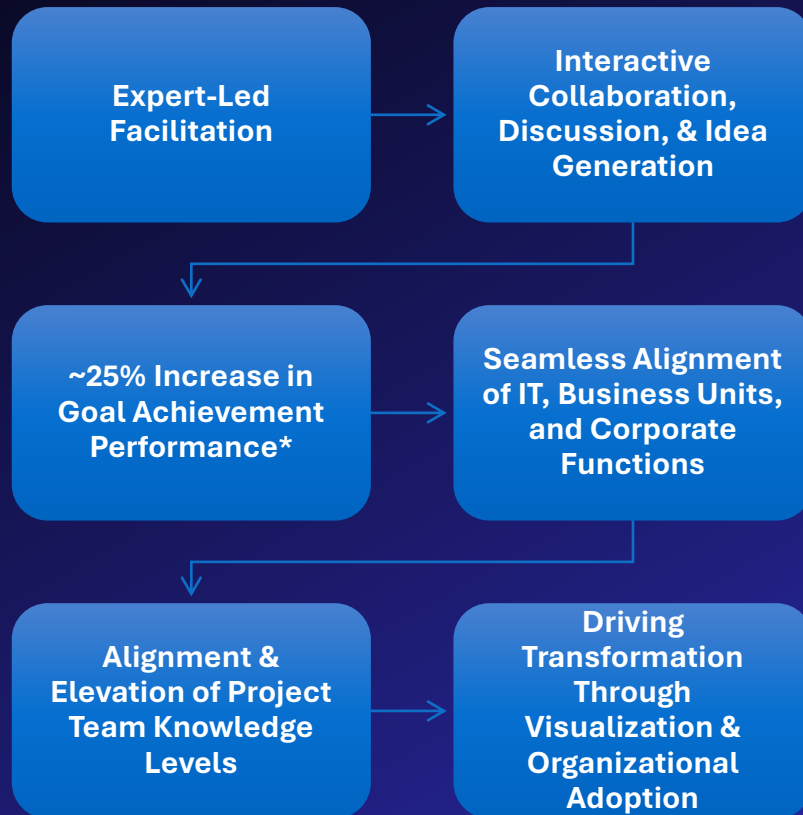
How does it work?

- *It aims to **level the knowledge** of all participants of a program or project by going through **risks, opportunities, targets, contracts, stakeholders, roles and responsibilities, time plan, and communication plan** in a systematic way.*

X-Pact

8-Step Strategic Program / Project Planning & Alignment

The globally proven workshop methodology that is **deployed by many European giants** across all their projects worldwide. The goal is to **guarantee the realization of targeted outcomes**.



X-Plore Lab

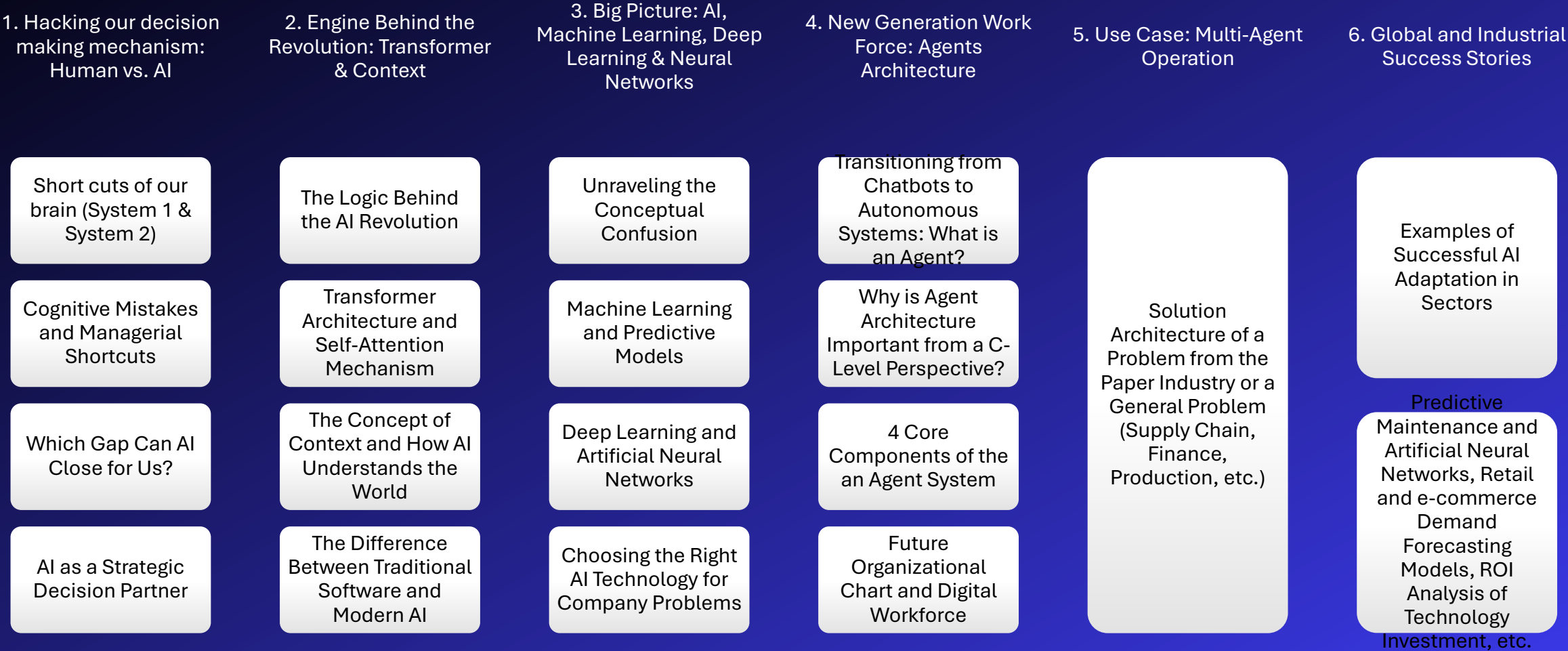
What is it?

- It includes AI Transformation Training including AI Awareness, AI Models, Agentic Structures etc. and Department Based Interactive AI Trainings
- It also includes Program and Project Coaching

What does it provide?

- It creates a strong understanding for how AI may create real value, and helps all managers and employees to approach AI in most effective way.
- Coaching assures AI programs and projects to reach their target on time with the planned budget.

Sample: AI Transformation Awareness Training



X-Perience Lab

What is it?

- It includes X-Ecute – Contract Analysis solution, which is ready to be developed in 6-10 weeks.
- It also includes >10 solutions that are ready to develop and adapt to any companies in less than 8 weeks.

What does it provide?

- It provides quick solutions to the companies that are looking for fast progress.

Top Solutions

X-ECUTE: AI-Powered Contract Analysis

AI-based **contract** review & summarization, incl. **specifications, bid documents, & guarantee letters.**

Opportunity Hunter

Tender and investment scanning, document retrieval, & CRM integration

Customer Intelligence Hub

Centralized view of financials, projects, products, communications, opportunities, investments, visits, and news

Lost/Potential Customer Detection Algorithm

Omni-Channel Order Intake Automation

Extracting Orders from Customer Platforms/Emails (e.g., Automotive), Database Generation, ERP/Production Sync, and Manufacturer Confirmation Tracking.

Dynamic Pricing Automation

Daily & Monthly Automated Pricing Engines based on Product Categories

Supplier Progress Payment Control

Calculation, validation, & processing of supplier payments across installation, warehouse, logistics, and more

Most comprehensive AI-Powered Contract Analysis to detect financial and technical risks on time.



