



Brz Termin Limited DOOEL

Medical AI, LLM Agents, Digital Health and Compliance Workflows

Digital Europe Matchmaking Capability Profile

North Macedonian healthcare AI and software SME seeking Digital Europe cooperation as a partner for AI uptake in health, regulatory compliance through data, EHDS/EEHRxF, healthcare training and Western Balkans pilot deployment.

PIC	863182243
Country	Republic of North Macedonia
Contact	Nace Atanasov, CEO and Medical Doctor
Website	https://brztermin.com

1. Who we are

Healthcare AI and software from North Macedonia

Brz Termin Limited DOOEL develops practical software and AI systems for healthcare, pharmacies, clinics, wholesalers, pharmaceutical companies, medical representatives and business users. The company is led by a medical doctor and software founder, combining clinical context, business workflow understanding and applied AI implementation.

Medical AI and healthcare workflow implementation	LLM/RAG agents and compliance workflow automation
Voice AI assistants for patient intake and medical history taking	AI assistants with vision, document understanding and memory
platformaotc.com - pharmacy and wholesale B2B workflows	Training, pilot validation and dissemination in North Macedonia and Western Balkans

Why this matters for EU consortia

- Brz Termin can translate AI concepts into real healthcare and pharmacy workflows.
- The company can provide a Western Balkans pilot, validation and dissemination route.
- The team understands doctors, pharmacies, clinics and pharmaceutical field workflows from practice.
- The company is positioned as an SME partner, not coordinator, for Digital Europe projects.

2. Built solutions and experience

Voice AI, vision/documents/memory, platformaotc.com and automation

AI voice assistants for healthcare

Voice-based patient conversation, medical history taking, patient intake support, speech-to-text and text-to-speech, AI reasoning over patient information, medical summaries and Macedonian-language workflows.

AI assistants with vision, documents and memory

Image and document understanding, uploaded medical documents, PDFs, laboratory results and imaging reports, patient-specific memory, AI-generated summaries and doctor-facing outputs.

platformaotc.com

A pharmacy and wholesale B2B platform for pharmacies, wholesalers, pharmaceutical companies and medical representatives, including ordering, catalogues, offers, product availability, targeting, analytics and expiry/stock workflows.

AI/LLM agents and automation

Email outreach, lead research, contact management, campaign preparation, AI-assisted replies, custom GPT workflows, API-connected agents, Cloudflare Worker integrations, Resend-based email sending and CRM-style workflows.

3. Digital Europe fit

Target calls and proposed role

DIGITAL-2026-AI-DATA-10-COMPLIANCE - Digital solutions for regulatory compliance through data

DIGITAL-2026-SKILLS-10-DIGITAL-HEALTH-STEP - Advanced Digital Skills for AI Uptake in Health

DIGITAL-2026-BESTUSE-10-EHDS - EEHRxF and digital health services under EHDS

DIGITAL-2026-AI-PILOTING-10-SCREENING - Apply AI: Piloting AI-based image screening in medical centres (secondary/replication role)

Proposed roles

- AI/LLM and RAG workflow technology partner
- Digital health implementation partner
- Healthcare AI training partner
- Regulatory/compliance automation partner
- Pharmacy and clinic workflow automation partner
- EHDS/interoperability workflow pilot partner
- Western Balkans pilot, dissemination and validation partner

Suggested first partner budget range

For a first Digital Europe consortium role, Brz Termin would normally target a realistic partner budget depending on the work package scope, for example software prototyping, pilot validation, training, dissemination and Western Balkans deployment activities.

4. Compliance and responsible AI positioning

Strong positioning without overclaiming certification

Designed to support compliance

Our systems are designed to support compliance with applicable regulatory and operational requirements, including data protection, privacy-by-design, secure access, auditability, responsible AI use, healthcare workflow governance and GDPR-aligned processing principles. For EU project work, Brz Termin can support data protection, cybersecurity, user validation, documentation, workflow governance and compliance-related deliverables together with the consortium legal, regulatory and technical partners.

Possible project deliverables Brz Termin can support

- Data protection and privacy-by-design workflow documentation.
- User validation protocols and feedback reports for healthcare, pharmacy and SME users.
- AI workflow governance and responsible AI usage materials.
- Training materials for doctors, clinics, pharmacies and healthcare SMEs.
- Pilot setup, local stakeholder engagement and dissemination reports.
- Prototype documentation for LLM/RAG compliance and healthcare workflow tools.

5. Western Balkans pilot and dissemination value

North Macedonia as a practical deployment environment

Brz Termin can support EU consortia with access to potential local pilot users and stakeholders in North Macedonia and the Western Balkans. This can help proposals demonstrate geographical coverage, real-world adoption and practical implementation capacity beyond large EU markets.

Potential local stakeholder groups

Doctors	Private clinics	Pharmacies	Wholesalers
Pharmaceutical companies	Medical representatives	Healthcare SMEs	Public/private health stakeholders

What we are looking for

- Digital Europe coordinators looking for an SME partner from North Macedonia.
- Universities, VET providers and health sector partners for AI uptake in health training.
- Public regulators and legal/policy partners for AI/data compliance workflows.
- Health data, HL7/FHIR, EEHRxF and EHDS partners for practical interoperability pilots.
- Hospitals, clinics and healthcare organisations interested in AI workflow validation.

6. Contact and next step

Ready to send partner profile and DEP Partner Search Form

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Next step

Brz Termin Limited DOOEL is ready to discuss participation as a Digital Europe consortium partner for medical AI, LLM/RAG workflows, digital health training, compliance workflow automation, EHDS/interoperability pilots and Western Balkans deployment.

