



**We're here to share
the joy of munching!**

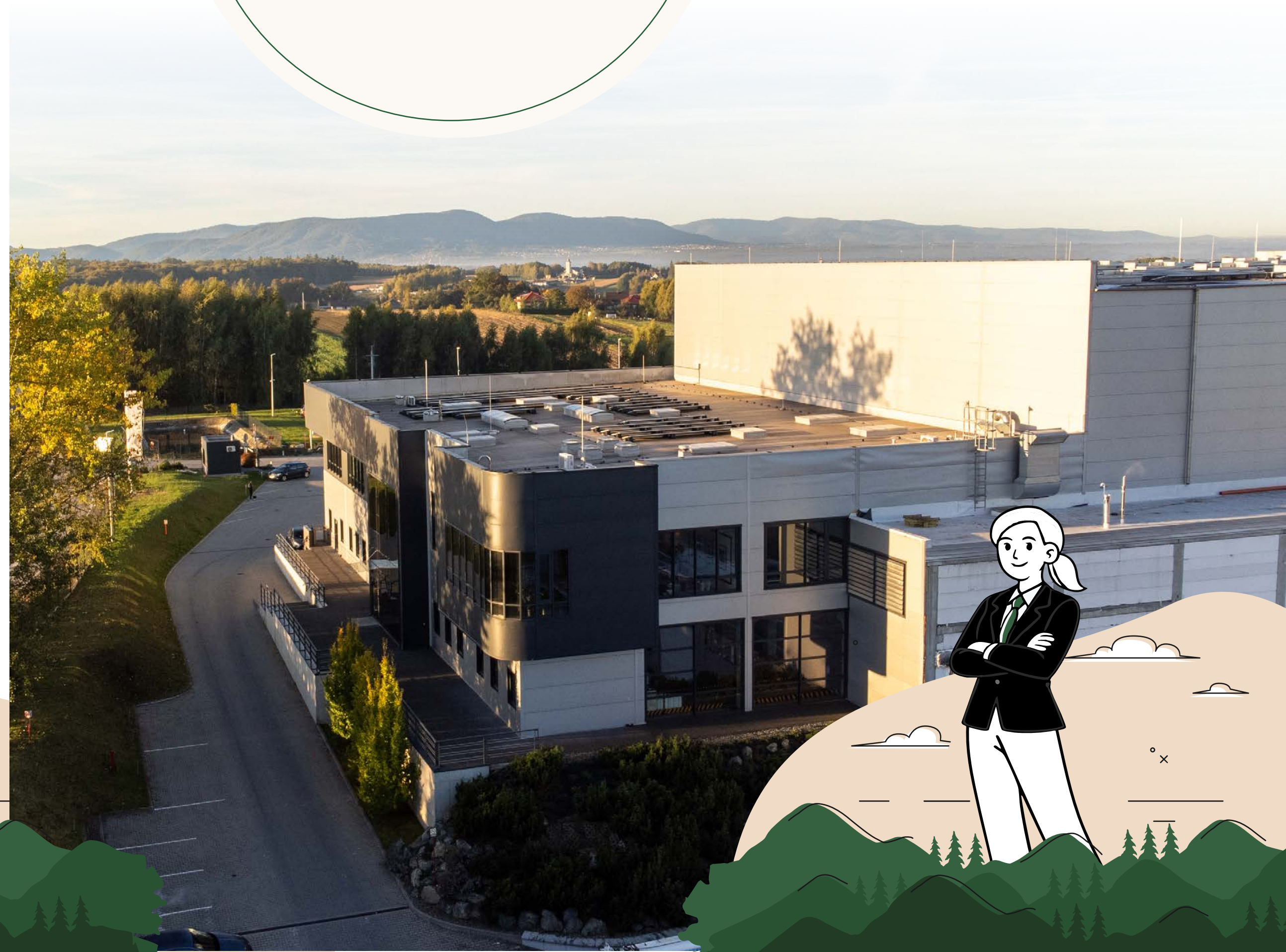


Aksam

was founded in 1993 in Osiek, a small village with a view of the green Beskid mountains. From the very beginning, it has been a family-owned company with exclusively Polish capital, and in line with its strategy, it plans to remain that way. The story began with the production of Beskidzkie pretzel sticks, which have been strengthening their position in the FMCG market in Poland year by year.

Today, Aksam is one of the most popular Polish companies offering savoury snacks, with a range that includes salty sticks, pretzels, crackers, puffed snacks, crisps, nuts, popcorn, as well as products for children and sweet snacks.

Our philosophy
is simple!
**We're here to share
the joy
of munching!**





VISION

We respect history and tradition

of our company, as well as the region we come from. At the same time, we are a modern company, operating according to the latest processes and using advanced technologies. Our employees are aware that they belong to one big family. A family where we support, help, and care for each other's relationships. Our goal, in addition to sharing the joy of crunching, is to reinvest the profits into the future so that we can continue to do better. Despite over 33 years in the market, we still want to learn and improve our products and processes, and through standardisation we ensure the replicability of what we have already found to be good.

1995



1993



1998



2024



2010



The introduction of the international Soleo brand

2026



Focus on continuous development

Values

— Quality and safety

These are our core values, which is why we put them first. Our products are of high quality, tasty, and contain the right ingredients. We want to eat them ourselves and share them with others. Safety in the broadest sense: of products, work, employees, as well as the financial security of our Company.

— Respect

We are a Company where we are mutually respectful, empathetic, collaborative, and honest. Respect is shown both in the relationships between Employees and in respect for the environment. our Contractors, traditions, the local community or the resources we have. We create a culture of warmth and belonging.

— Innovation and development

We are constantly growing, continually improving, and not afraid of change. We are innovative and not afraid of non-standard solutions. Our Company is growing and our Employees are growing with it.



Beskidzkie product portfolio

Our portfolio is divided into nine categories:

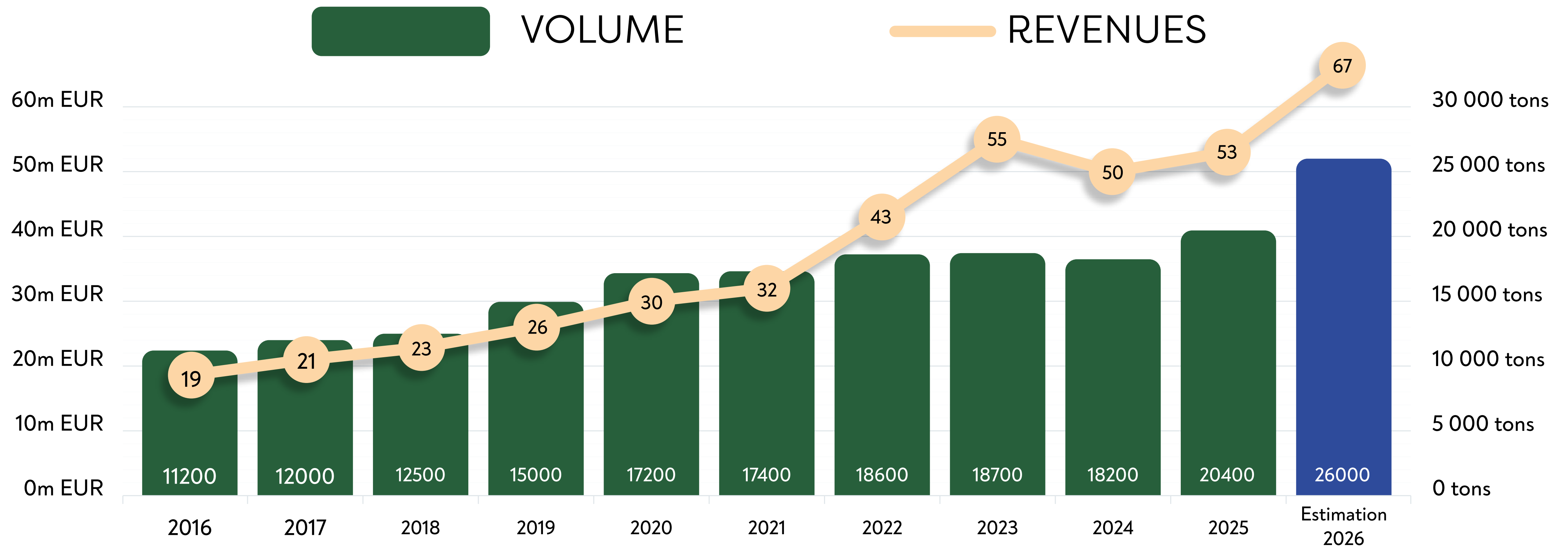


Soleo product portfolio

Our portfolio is divided into three categories:



Financial performance



Aksam is a story of consistent growth. Between 2016 and 2023, the company nearly tripled its revenue, establishing a strong market position. Despite a temporary decline in 2024 caused by a fire, we demonstrated exceptional resilience by rapidly restoring our production capabilities. We are closing 2025 with results surpassing pre-crisis levels (20,400 tons), and our forecasts for 2026 project an all-time high: achieving 67 EUR million in revenue and a sales volume of 26,000 tons.

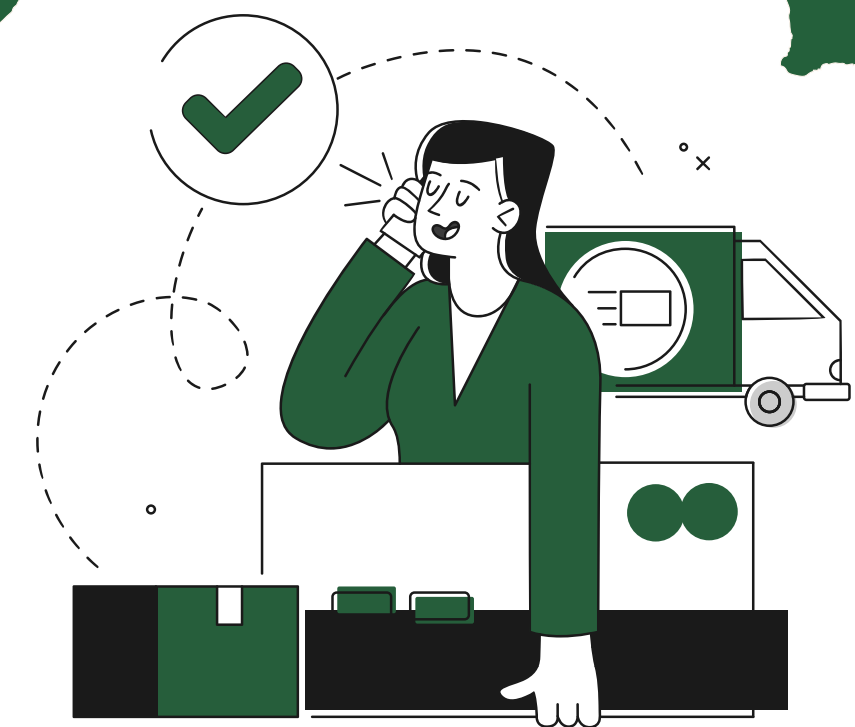
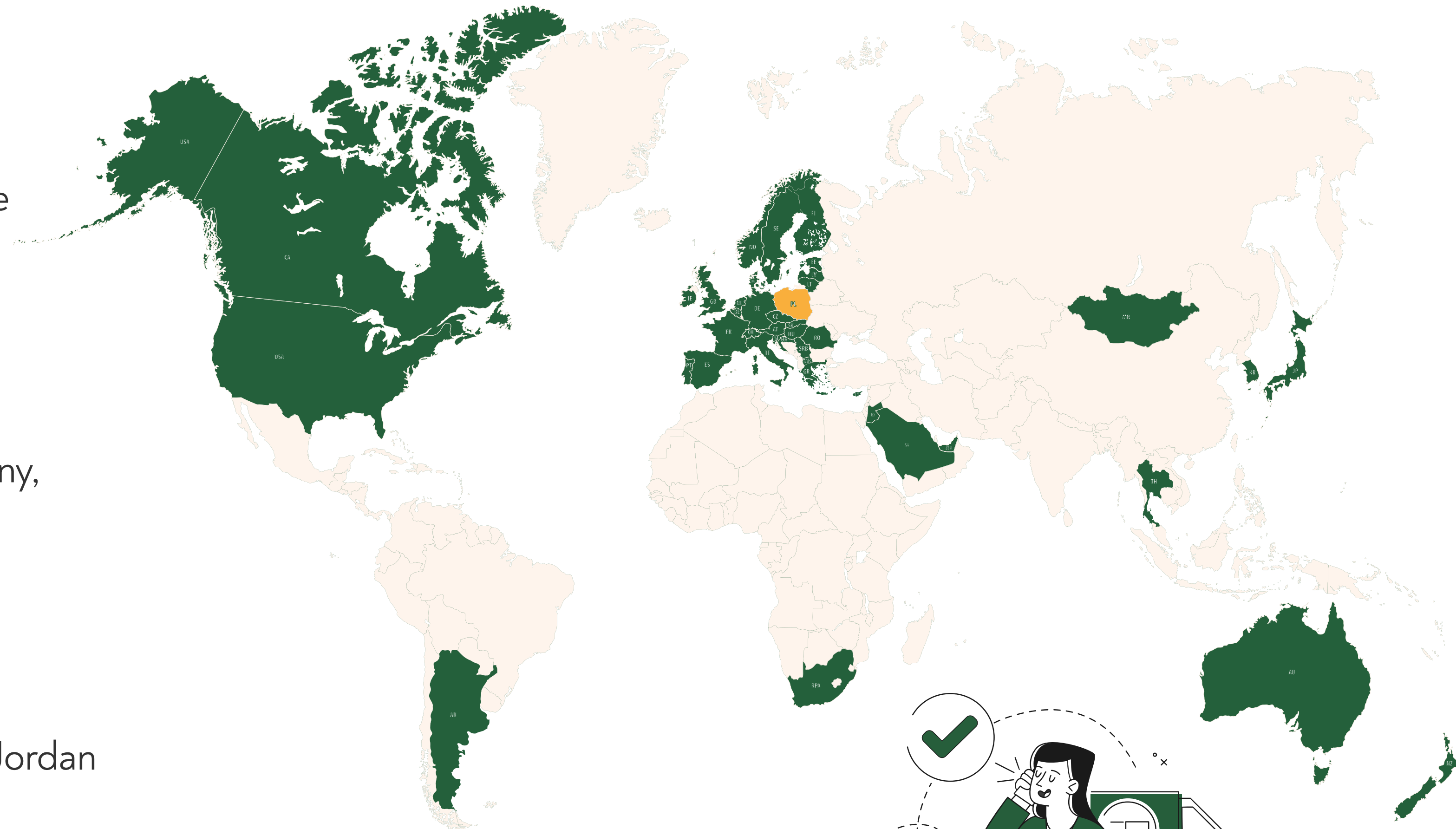
Export

Taste without borders

What started as a local passion has grown into a global brand. Today, Aksam snacks are available in over 40 countries worldwide and products are enjoyed by consumers on 6 continents.

Our footprint:

- Europe: Most EU countries (including Germany, Netherlands, Italy, Spain, France) & UK.
- North America: USA, Canada.
- South America: Argentina
- Asia & Middle East: Japan, Mongolia, UAE, Jordan
- Africa: South Africa.
- Australia & Oceania: Australia, New Zealand.



CSR

In 2023, we completed the second stage of our investment aimed at achieving energy self-sufficiency. At this moment, we have photovoltaic farms with a capacity of over 475 kW, which supply clean energy to two production plants.



We use heat recovery from gas furnaces to bake our products. The generated heat is used to heat tap water and, during the winter period, to provide central heating for the buildings.

We have our own wastewater neutralisation station. Thanks to it, we release wastewater with the appropriate pH into the sewage system, ensuring it does not pose a threat to the environment.

Summary

- We are a Polish company with Polish capital and more than 600 employees. Aksam is one of the leading producers of salty snacks in Poland.
- We focus on high-quality Polish ingredients and create both classic and new, innovative combinations from them.
- Every year, we introduce new products in the salty snacks category, responding to the current needs of consumers.
- We export products to more than 40 countries around the world. 36 million packages of snacks exported in 2025.
- We care about the environment – we strive for energy self-sufficiency, have eliminated palm oil in products made at our factory, and are introducing packaging that is fully recyclable.
- We continuously improve production and quality processes, train our staff, and modernise our machinery. We hold certifications in food safety and quality: BRCGS, IFS, V-Label, Halal, Sedex.





**We look forward
to working with you**

