

Every system marked its part complete. The \$420K renewal was still open.

SupraOS found the blocker 41 days before expiry.
The renewal signed 26 days later.

SupraOS owns the result
until reality proves completion.

\$868K

signed across 10 clients

\$675.5K

cash collected since April

\$1.72M

customer-confirmed value

\$85K → \$200K/year

first paid deployment converted

Hassan Al-Shama · founder / primary engineer

The failure is false completion.

Local systems can each be correct while the company result remains wrong.

CRM	Opportunity updated	DONE
Support	Issue closed	DONE
Automation	API accepted	DONE
Finance	Credit approved	DONE
Commercial result	Renewal commitment	OPEN

Work breaks between teams, systems, authority and proof.

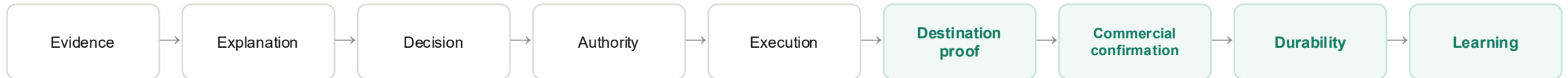
What remains unresolved

- 1 What is actually true?
- 2 Why is the result still blocked?
- 3 Which permitted route creates the best future?
- 4 Did the result happen and hold?

No system owns all four.

SupraOS owns the result until reality proves completion.

One governed contract carries the work from truth to durable commercial proof.



GOVERNED AUTONOMY

- Low-risk, internal, reversible and independently verifiable work can run autonomously.
- Consequential moves require a named principal, exact route, objects, limits and expiry.
- The executor never certifies itself. SupraOS rereads the authoritative destination.

PROOF EXCEPTION

Marlowe Marketplace · Zuora accepted ACT-118-01, but destination state did not match.

Authorized target: entitlement tier named in amendment = authorized target value present. First observed value: entitlement tier named in advances only after the next destination reread matches the authorized target.

OPERATING BOARD

Active rooms, decisions, and held actions

Active rooms	Completed rooms
TH-NEW-057 DECISION REQUIRED Calder Forge Industries New Business ACV · \$4.7M DEADLINE Aug 17 at 10:00 PM GMT+4 MAIN BLOCKER Security evidence, procurement, SSO implementation capacity, and the proposed discount floor cannot all clear under the current route. NEXT STEP Review pending authority	TH-EXP-109 CONFIRMED RESULT Sentinel Ridge Security \$1.69M RESULT Zendesk confirmed \$1.69M through independent commercial evidence. RETAINED RECORD SRC-109-ZENDESK-1785440640 COMMERCIAL CONFIRMATION Confirmed

API accepted. Destination mismatch. The case stayed open and repair began.

Runs continue through waits, retries, expiring evidence, delayed checks and reopened outcomes without an active browser session.

Existing tools stop before the commercial finish line.

SupraOS sits above them. It does not replace them.

CATEGORY	WHAT IT KNOWS OR DOES	WHERE IT STOPS
Revenue intelligence Clari · Gong · 6sense	Risk, intent and forecast	Predicted outcome
Customer success Gainsight	Health, journey and recommended play	Recommendation
Agents and automation Agentforce · ServiceNow · Workato	Task execution and API success	Local completion
Process intelligence Celonis	Bottleneck and conformance	Diagnosis
SupraOS	Governed route, exact authority and independent destination readback	Durable commercial result, proven

SupraOS owns what happens after every other system has recorded its part.

Across 4 deployments, customers confirmed \$1.72M in value.

Renewal, contraction, exposure and portfolio work completed.

CUSTOMER WORK	PAID	VALUE	VALUE / FEE	WHAT CHANGED
Renewal + actions	\$85K	\$599K	7.0x	\$179K moved · \$420K protected
Contraction + renewal	\$61K	\$361K	5.9x	Contraction avoided · renewal retained
Exposure + renewal	\$64K	\$347K	5.4x	\$101K closed · \$246K renewed
Renewal portfolio	\$58K	\$416K	7.2x	Renewals completed

\$1.72M

customer-confirmed commercial value

\$268K

paid across those 4 deployments

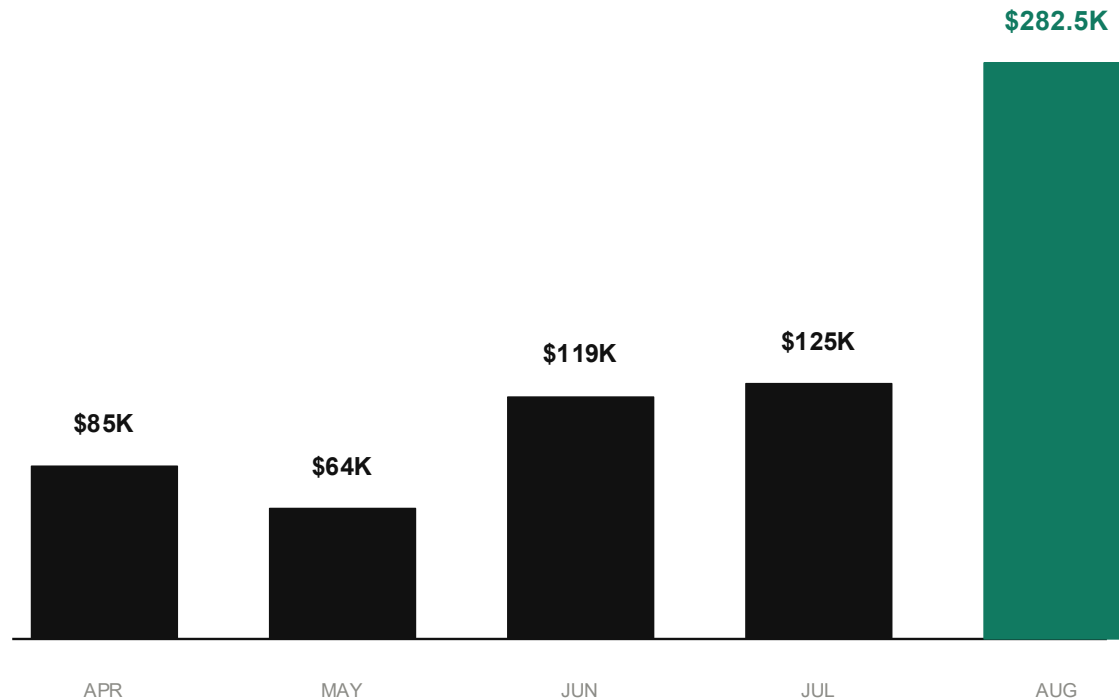
6.4x

confirmed value per dollar paid

\$868K signed. \$675.5K collected. No institutional capital.

April to August 2026

CASH COLLECTED BY MONTH · \$675.5K TOTAL



\$868K

signed contract value

10 / 14

priced proposals signed

21 days

median serious call to signature

\$200K/year

first deployment converted

Founder built the product, sold every contract and led the first production deployments.

Same product. Faster launches. Enterprise economics.

No customer-specific product fork.

TIME TO GO LIVE

8 days → **5 days**

FOUNDER TIME ON LATEST LAUNCHES

2-3 hours

configuration, review and launch

CASH CONTRIBUTION

84% after delivery and infrastructure

PAID DEPLOYMENT

\$55K-\$95K

6-8 weeks

First live run in 5-8 days

ANNUAL SUBSCRIPTION

\$105K-\$285K

Systems and revenue motions covered

First conversion at \$200K/year

SCALED ROLLOUT

\$300K-\$800K+

Larger multi-team deployments

Multi-entity and portfolio coverage

Existing connectors and permissions. Only customer data, systems and authority change.

Every completed result makes the next decision stronger.

The durable asset is verified transition history, not another activity log.

ONE VERIFIED TRANSITION



Each run links the decision-time evidence, alternatives, authority, action, readback, commercial result and later durability.

COMPANY-LEVEL SYSTEM

One Outcome Room proves one material result.

SupraOS coordinates many simultaneous outcomes across accounts, products, entities, geographies and time.

Each result stays exact. Shared constraints and consequences become company policy.

279

completed customer runs

112

verified system changes

31

customer-confirmed outcomes

History improves route selection, authority boundaries and portfolio allocation.

A \$1.2B beachhead, then expansion across every commercial motion.

We start where an unresolved renewal, expansion, late-stage deal or collection can pay for SupraOS.

6,000+

high-value B2B companies

×

\$200K

annual midpoint

=

\$1.2B

initial annual software market

**100 accounts
≈ \$20M ARR**

under 2% of beachhead

INITIAL WEDGE

- Renewals
- Expansions
- Late-stage deals
- Collections

EXPAND INSIDE EACH CUSTOMER

- Implementation
- Adoption
- Pricing
- Customer recovery
- New business

COMPANY-WIDE SYSTEM

- Shared evidence
- Authority and resources
- Dependencies
- Intended, hidden and delayed consequences

Buyer: CRO · Head of Customer Success · RevOps · CFO

The unit of proof is one material result. The product boundary is the company.

I spent six years doing this by hand. Then I built SupraOS.



Hassan Al-Shama

founder · product architect · primary engineer · seller

- Built SupraOS, sold every contract and led the deployments
- 2 prior exits
- Bootstrapped Hylman from \$0 to \$7M/yr across 16 countries
- 30+ institutional and public-sector mandates
- Led enterprise AI at Grant Thornton and strategy at Airbus Defence & Space

3 people, full-time. Yaman: finance, contracts, admin. Alwaled: partnerships and channels.

2026 Gold Stevie, Tech Startup of the Year · CDL Montréal AI · Radical Ventures Founders Circle · Station F Mafia Zone

RAISING

\$4M seed

First institutional capital

USE OF FUNDS

- Commercial build-out
- Core product engineering
- Enterprise security and integrations
- Repeatable annual deployments

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