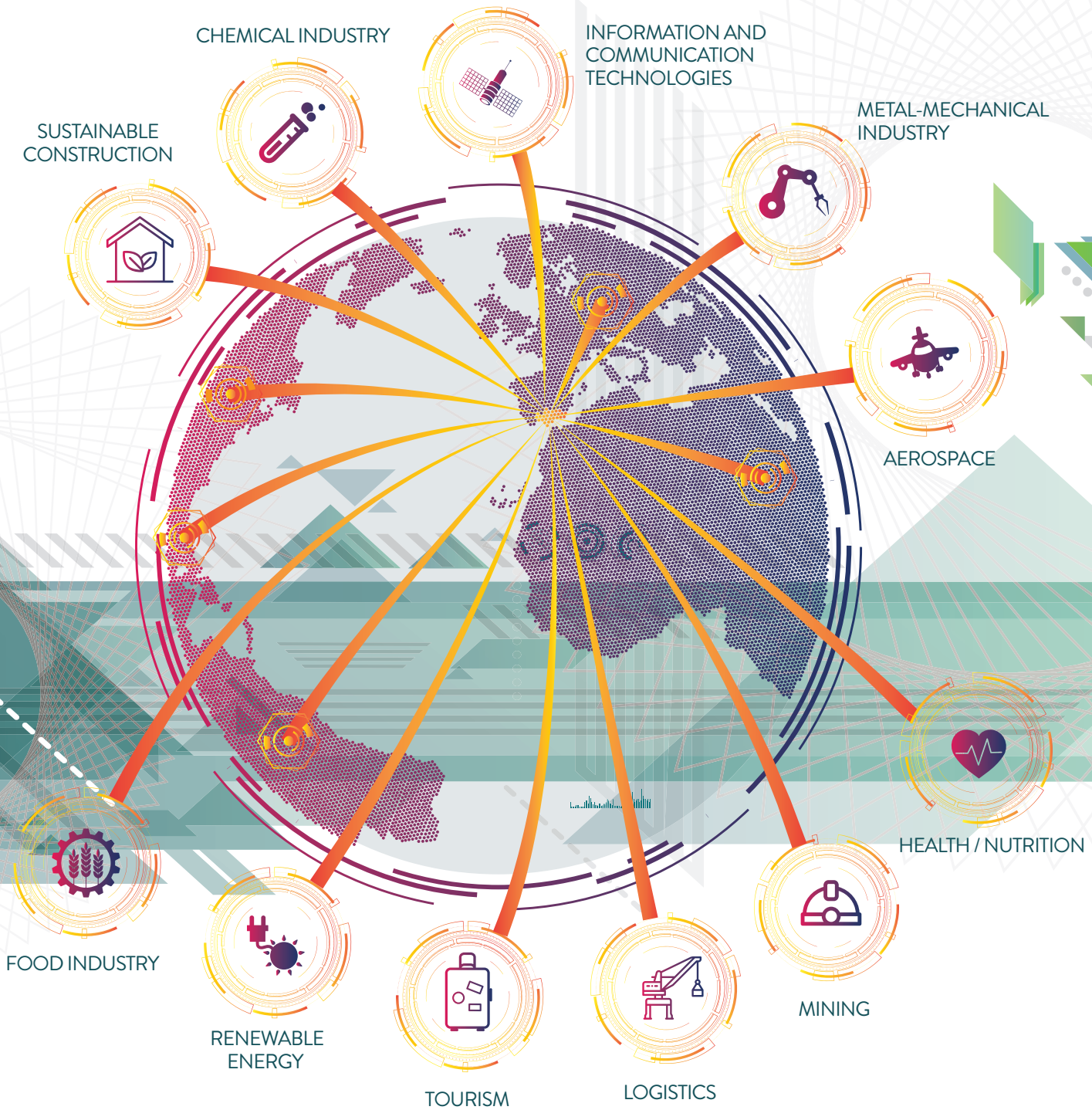


FOR A SURE WIN **INVEST IN ANDALUCÍA**



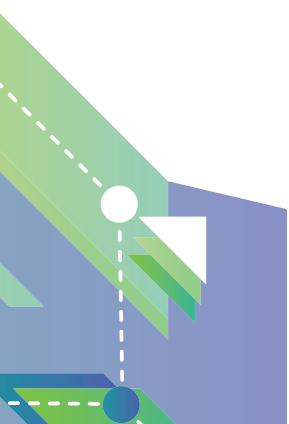
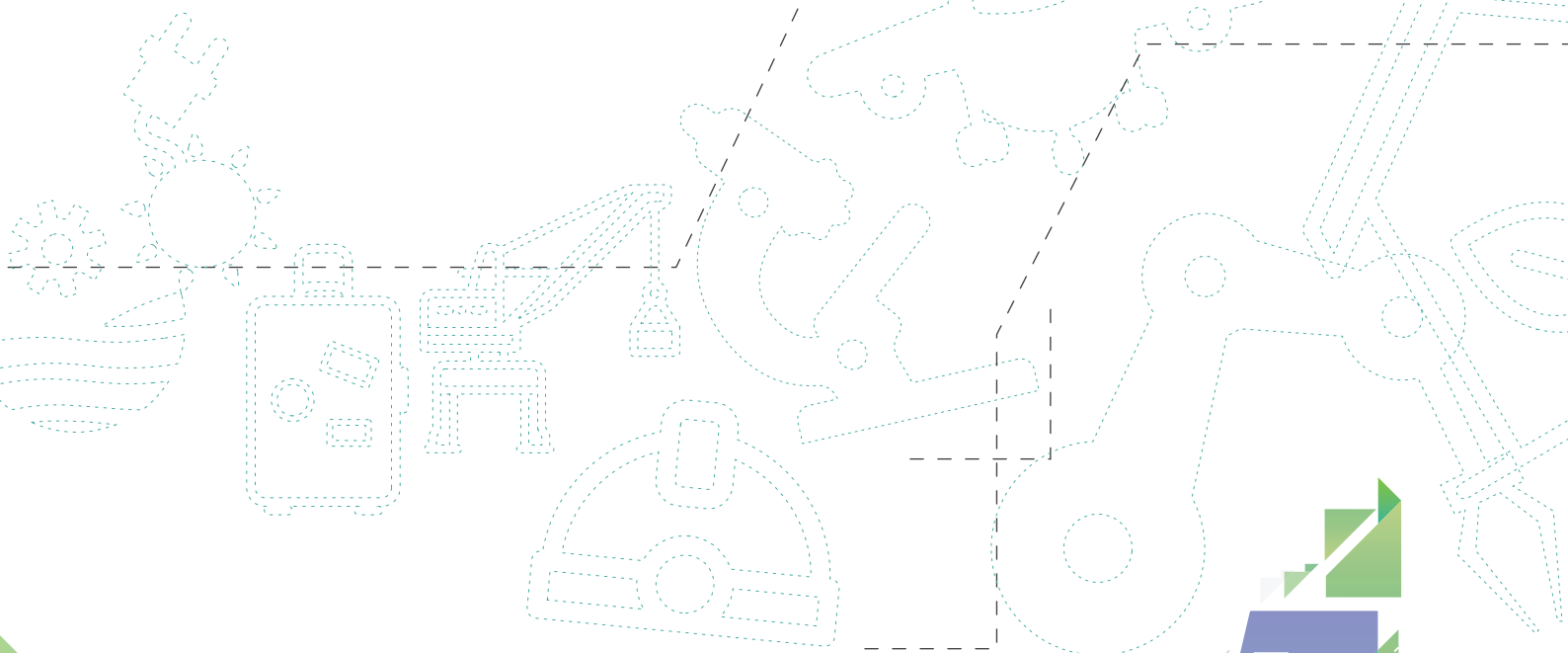
FOR A SURE WIN

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ABOUT US

Invest in Andalucía, an initiative supported by the Regional Government, aids foreign companies to establish and expand their business in the region, offering a wide range portfolio of tailor-made services for companies throughout all project phases.

OUR SERVICES



INVESTMENT PLANNING

- Accurate information on sectorial regulation, situation of the industry and market.
- Search for the best location for each project.
- Scheduling personalised visits to locations and meetings with institutions, companies, universities and potential partners.
- Information on business opportunities: acquisition of companies and investment opportunities.
- Information about grants and financing sources available and applicable to the project.



IMPLEMENTATION AND SOFT-LANDING SERVICES

- Information on available workforce, employment and operational costs, intellectual property, taxation and procedures for applications for work and residence permits.
- Assistance through national and regional institutions.
- Information and follow-up on permits and administrative procedures required to commence professional activities.
- Information about potential local providers.



AFTERCARE

- Personalised service of project monitoring for multinational established in Andalusia, elaboration of tailored proposals for parent companies and support on potential expansion plans in the region.

Andalusia is a region in Spain integrated into the European Union. Its location, strong economy, population size and infrastructure provide with competitive advantages for investment and entrepreneurial growth.

ANDALUSIA'S ADVANTAGES



LOGISTICAL HUB IN SOUTHERN EUROPE

- ⦿ Strategic geographical location between Europe and Africa.
- ⦿ Bridge between the Atlantic and the Mediterranean.
- ⦿ Gateway portal between America and Asia.
- ⦿ Fiscal advantages for the establishment of new companies and exports in the Free Trade Areas of the South of Spain: Cadiz and Seville.



COMPREHENSIVE AND EFFICIENT INFRASTRUCTURE SYSTEM

- ⦿ 5 international airports & 10 commercial ports: Algeciras, the main container port in the Mediterranean Sea.
- ⦿ Broad high-speed rail network & Extensive roadway network.
- ⦿ Network of specialist technological parks that boost R&D+I activities.



A HUGE POOL OF SKILLED WORKERS

- ⦿ The greatest workforce offer in Spain.
- ⦿ Highly competitive employment costs.
- ⦿ Productivity rates above the average in the European Union.
- ⦿ World-renowned quality of life.

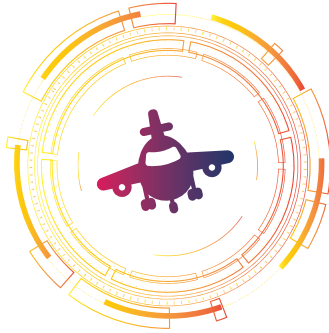


HIGH-INTENSITY OF GRANTS AND FINANCIAL INCENTIVES

- ⦿ High-intensity in terms of subsidies.
- ⦿ Access to funding and financial incentives.
- ⦿ Profitable environment for carrying out R&D projects according to public regional and national support programs.

STRATEGIC SECTORS

The diversification of the Andalusian economy, with a large number of well-established and emerging industrial sectors, offers many advantages and business opportunities to grow for foreign and multinational companies.



AEROSPACE

Boasting over one hundred years' tradition and capabilities ranging from engineering design to aircraft assembly, Andalusia is one of the three main European locations with FAL, alongside Toulouse and Hamburg.

Some of main companies operating in the region are Airbus, Aernnova, Aciturri-Alestis, Aertec Solutions, Aerotecnic, Airtificial, Airgrup, Capgemini Engineering, Element Technologies, CT Ingenieros, Curtis Wright, Gazc, GSC, Héroux-Devtex, Latecoere Services, Satys, Sogclair, Trigo Group, Sofitec or Potez Ibérica.





Andalusia is home to the only technology park specialised in this sector in Spain, Aerópolis Technological Science Park, CATEC (Advanced Centre for Aerospace Technologies) and with unique infrastructures in Europe for the testing and trials of unmanned aerial systems (UAVs), such as in Jaén and a centre of excellence, CEUS, in Huelva.

Andalusia is also one of the best regions for the development of the space industry thanks to its know-how and participation in international R&D projects. Sevilla has been chosen as the headquarters of the Spanish Space Agency.

An industrial network of companies such as Alter Technology TÜV Nord, DHV Technology, Solar MEMS, Grupo Emery, Indra Sistemas among others, endows Andalusia with the capacity and infrastructure for the development, assembly and launch of small satellites.

Furthermore, the excellent weather and uncrowded airports make Andalusia an ideal destination to develop MRO, as Ryanair in Sevilla, as well as the establishment of pilot training centres, such as FTE Jerez and Patria Pilot Training in Córdoba.



+140
COMPANIES



+12.000
DIRECT JOBS



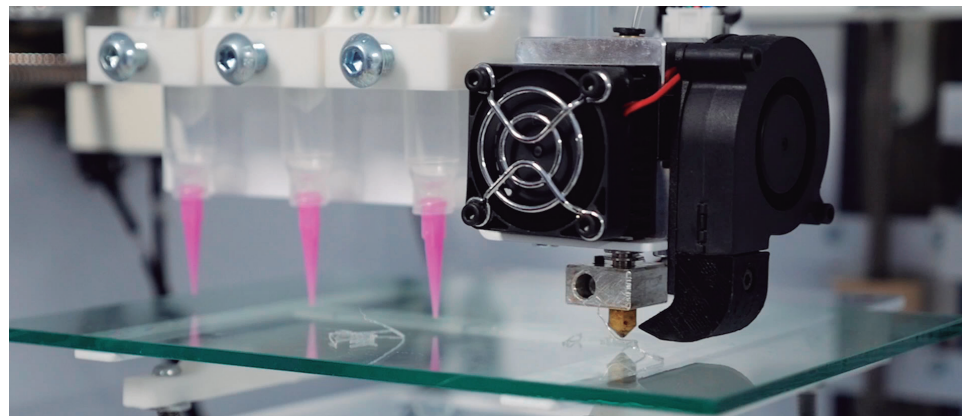
+€2.070 M
TURNOVER



HEALTH AND NUTRITION

Andalusia is one of the country's leading regions in terms of scientific production and biotechnology business.

It was one of the first regions in the world to authorise embryonic stem cell research and is a pioneer in Spain in the introduction of advanced therapies for patients. The region, thanks to the collaboration between universities and the Andalusian public health system, has long experience in nutrition, functional food, biomedical research and pharmaceutical production projects.





+200
COMPANIES



+3.000
DIRECT JOBS

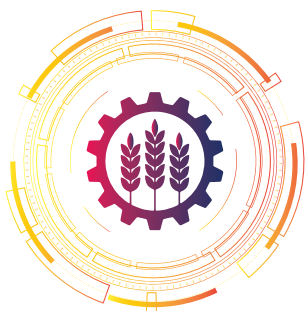


+€600 M
TURNOVER

In Andalusia, the PTS, the first technology park devoted to Health Sciences in Spain, is located in Granada. CIDAF, Centre for Functional Food Research and Development, is also located there.

There are also centres of excellence for biomedical research: Cabimer, Genyo, Bionand and Fundación Medina, located in the Technology Park Cartuja in Sevilla, Málaga TechPark and PTS in Granada, as well as a network of public health research institutes, a network of public biobanks, biopharmaceuticals, and relevant companies.

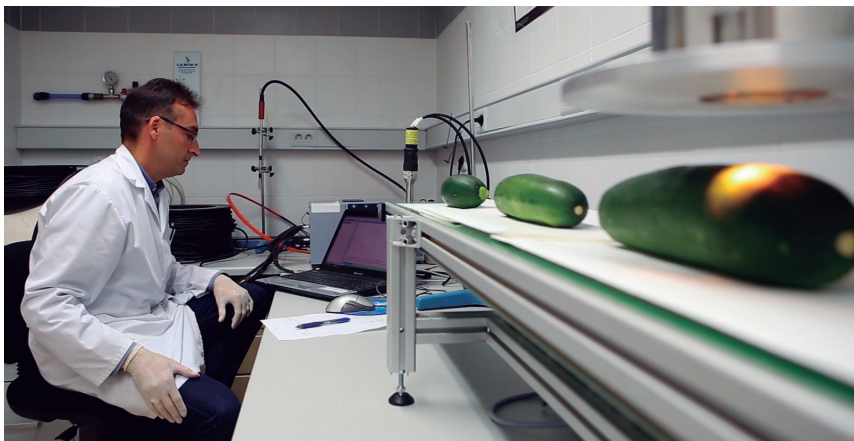
The region has attracted biopharmaceuticals and relevant companies in the sector such as Abbott, Bayer, B. Braun, Bionaturis, Biosearch, Biorizon, Biomedal, Bristol Myers, Celgene, DowDupont, Grow Group, Ilender Corporation, Leyden Labs, IXAKA, MSD, Pharmex, Pfizer, Rovi Pharmaceuticals, among others.

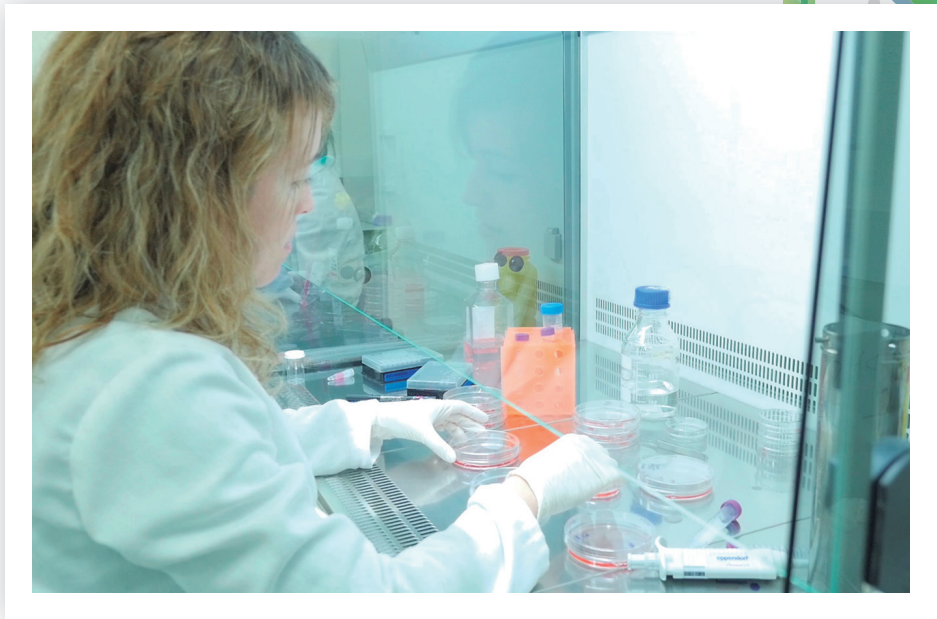


FOOD INDUSTRY

At the forefront of the production of organic products in Europe the region is also the world's leading producer of olives and olive oil and Spain's main producer of cotton and meat products.

Leader region in terms of intensive agriculture, genetic engineering, integral water cycle technology, hydroponic and plastic crops for agriculture and packaging, it is a highly competitive location for companies involved in food processing. It also stands out for the number of leading research and experimental centres in the world for seed research. The main technology parks and technological centres related to the agri-food and fisheries sectors play an important role in technology transfer, such as PITA in Almería, Rabanales in Córdoba and Geolit in Jaén.





+5.000
COMPANIES



+20.000
AUXILIARY
INDUSTRY



+59.000
DIRECT JOBS

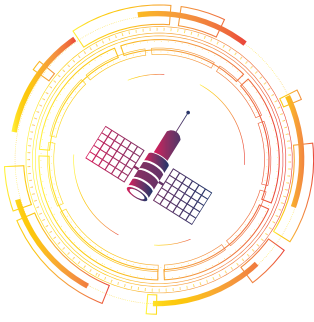


+€13.000 M
TURNOVER

Likewise, the network of specialised centres such as IFAPA, the Agricultural and Fisheries Research and Training Institute, CSIC, the Spanish National Research Council, the Fat Institute or the Institute for Sustainable Agriculture, is particularly noteworthy.

Some leading companies in the sector in Andalusia are Aceites del Sur, AB-Mauri, Ángel Camacho, Bimbo, Coca-Cola, Covap, Daregal, Grupo Kerry, Lanjarón Aguas, Danone, Deretil Agro, Ebro Foods, Inés Rosales, Lactalis, Migasa, Heineken, Sovena, Usisa and Ubago.

The aquaculture sector also offers major opportunities, being a unique destination in Spain for the production of species of high commercial value such as sea bream, bass, tuna and sole. Large international groups are already operating in the region such as Cooke, Culmarex, Stolt Sea Farm and Fitalent-Everis. CTQUA is the Aquaculture Technology Centre to foster innovation in the aquaculture and seafood sectors.



INFORMATION AND COMMUNICATION TECHNOLOGIES

Third region in the national ICT sector ranking, Andalusia is renowned for the technological talent geared towards to the development of software and applications, testing of new technologies and outsourcing of ICT activities. It is also important to highlight the dynamism of its ecosystem related to smart cities and its strong growth in technologies such as cybersecurity and AI.

Another asset of Andalusia is the existence of a network of technology parks to develop these activities, such as Málaga TechPark and PCT Cartuja of Seville, among the largest technology parks in Spain. Both technology parks play a key role as technological clusters.

Finally, Andalusia has prestigious universities in computer and telecommunications engineering, as well as vocational training centres devoted to this sector, enabling access to talent in order to collaborate together with companies and technology parks.

Companies such as Accenture, Atos, Capgemini, CGI, Cisco, Deloitte, Ericsson, EY, Fujitsu, Google, Huawei, Indra, Intel, Microsoft, Nokia, NTT Data, Oracle, T-Systems, Viewnext (IBM) or Vodafone have a strong presence in the region of international first-class.



+3.200
COMPANIES



+25.000
DIRECT JOBS



+€2.800 M
TURNOVER





MINING

Andalusia has the largest European non-ferrous minerals reservoir, highlighting the spheres of aggregates, ornamental rock, industrial mining, energy mining and metal mining with a total production of 41 million tons in the last year.

Andalusia also has the 250 km long Iberian Pyrite Belt, which is considered to be the largest reserve of poly-metallic sulphides in Europe. There are currently six active metal ore mines that produce 21,5 million tons of treated ore: Riotinto, Cobre Las Cruces, Aguas Teñidas, Sotiel, Magdalena, and Alquife; one in the process of opening and more than 20 exploration projects.

The Andalusian University system provides Mining Engineering, Geology and Environmental Sciences degrees, among others. The Regional Government is firmly committed to the promotion of mining as a strategic sector for the development and economic growth of the region.



+520
COMPANIES
ACTIVE MINING
DEVELOPMENT



+7.500
DIRECT JOBS



+€4.000 M
TURNOVER



CHEMICAL INDUSTRY

The Andalusian chemical sector is the second largest in Spain and the most competitive. It leads in the primary transformation of non-ferrous metals and also occupies the second position in the country in terms of refining, with Huelva being the second port in Europe for the movement of biofuels.

These activities are concentrated around the chemical parks of Huelva (the second largest chemical industrial estate in Spain) and Cádiz, both of which are the headquarters of the two most important organisations in this industry: the Asociación de Industrias Químicas, Básicas y Energéticas de Huelva (Association of Chemical, Basic and Energy Industries of Huelva) and the Asociación de Grandes Industrias en Cádiz (AGI) (Large Industries Association).

Other activities such as the transformation and manipulation of plastics, the manufacture of detergents and active principles, fertilisers, Ad Blue and paints. Andalusia has been selected by the European Commission as an example of a region capable of converting its chemical sector into a sustainable model of research and development.

Air Liquide, Algy, Atlantic Copper, Brenntag, Deretil, Ence, Gat Fertilquidos, Persán, Gunvor, Indorama, Fertiberia, Bio Oils, Cepsa Química, Nippon Gases and Venator are some of the main companies established in Andalusia.



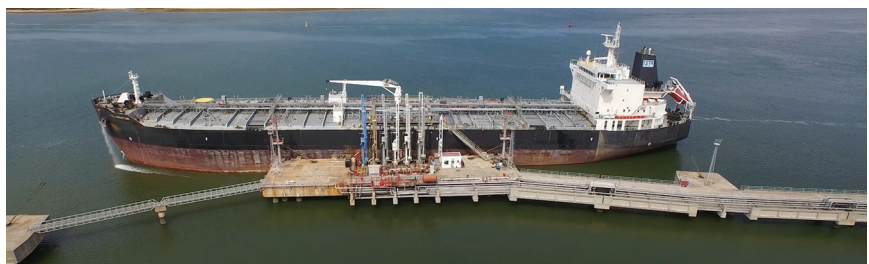
+200
COMPANIES

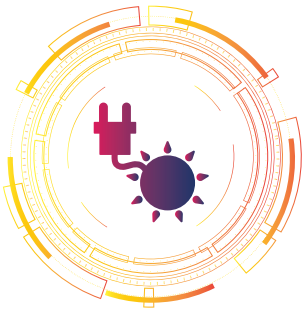


+28.000
DIRECT JOBS



+€26.400 M
TURNOVER





RENEWABLE ENERGY

The renewable energy sector is one of the fastest growing sectors in recent years. For this reason, Andalusia's commitment to this type of energy extends to all activity sectors.

Andalusia is nationally unparalleled in electricity generation with solar and biomass technologies; the current profitability of these technologies and the excellent climatic conditions of the region make it a preferential destination for this industry.

Green electricity generation capacity now accounts for 51.1% of the total, thus surpassing conventional (coal and natural gas). Andalusia will add more than 400 MW of renewable energy in the first half of 2022, most of which will be solar photovoltaic.

Andalusia has enormous potential to produce green hydrogen; not in vain one of the plants to be developed in Palos de la Frontera (Huelva) will be one of the largest producers of green hydrogen in the world, specifically for the chemical industry, which can take advantage of all that know-how for future energy applications.

Among the main companies present are Greenpower Tech, Isotrol, Magtel Renovables, GRI Towers, Capital Energy, Tecade, Enerocean.



+1.500
COMPANIES



+43.000
DIRECT JOBS



METAL-MECHANICAL INDUSTRY

Andalusia stands out as the second community in terms of turnover in the basic metals industry, with 17.7% of the national total; this is the first link in the value chain for a vast range of products from different industries, such as automotive, shipbuilding or aerospace construction, all of which are well represented in the region, and includes activities such as iron and steel, metal production or foundry. Companies such as Renault, Valeo, Gestamp, Navantia, General Dynamics-Santa Bárbara, Acerinox are all active in the region.

In the railway sector, the Centre for Railway Technologies (CTR) is a benchmark for European cutting-edge technology and the driving force behind the Railway Innovation Hub Spain.

The region also has CETEMET, a technology centre focused on transport and metal-related activities, and hosts Europe's first test and certification centre for autonomous cars with 5G communications.

Andalusia is also a world leader in the cold generation sector, generating 80% of commercial cold products at national level.



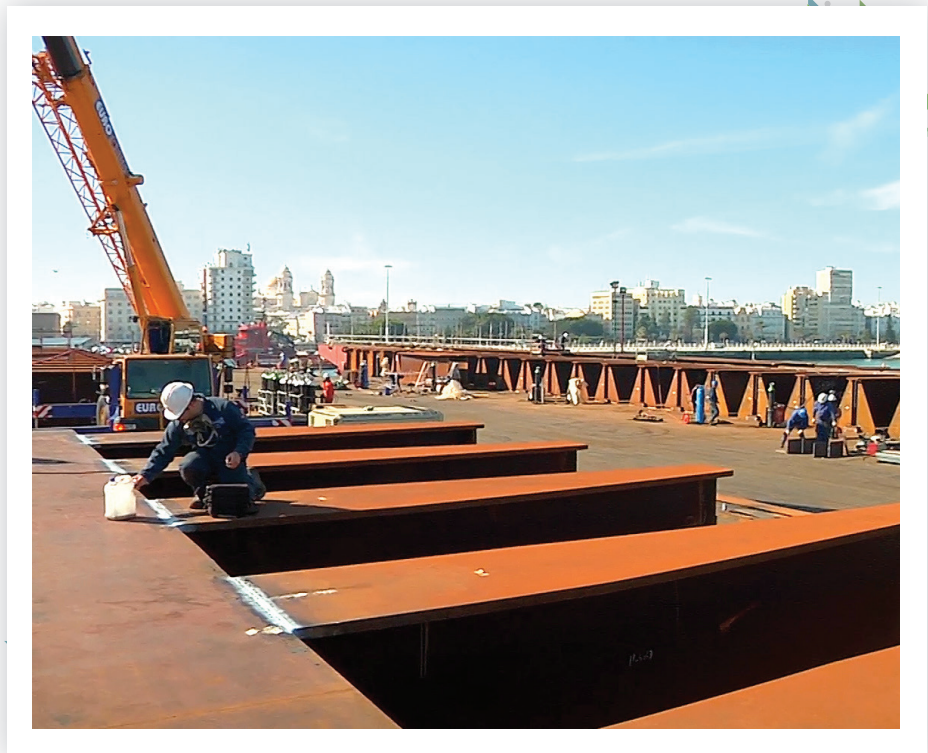
+9.000
COMPANIES



+75.000
DIRECT JOBS



+€9.700 M
TURNOVER





LOGISTICS

The Logistics Network of Andalusia covers an area of 1.800 hectares and comprises 11 logistics centres (7 port and 4 indoor), in addition to a high capacity road structure connected to railway corridors that guarantees excellent connections with the main consumption centres in Spain and Central Europe.

The Port of Algeciras, one of the main European container ports, moved traffic close to 3M containers in 2021, becoming one of the most relevant and modern transshipment terminals in the world. APM, Maersk and Total Terminal International are success cases of key companies operating there.

The excellent network and connectivity of the region attracts global transport companies and warehousing such as Amazon, Barloworld Logistics, Bolloré Logistics, Dachser DHL, Grupo Laignere, Stef Iberia, Rhenus Logistics, Luis Simões or XPO, among others.



+520
COMPANIES



+44.000
DIRECT JOBS



TOURISM

Tourism has a great weight in Andalusia, representing 13% of the regional GDP: the climate, culture, the rich landscape, accessibility, and the variety of the offer are the main assets of Andalusian tourism. The beaches and monumental cities are the traditional destinations, although gastronomic, rural tourism, archaeological and historical and health tourism are on the rise. The region has 65 nautical-recreational facilities, more than 22.500 sports moorings and 110 golf courses.

As one of the main tourist destinations in Spain and the most populated region, Andalusia is an ideal laboratory for testing and validating new technologies applied to this industry; one of the main opportunities is for technology-based companies that aim to digitally transform the tourism industry, making it improve its processes, increasing its profitability and adapting it to current consumer demand.



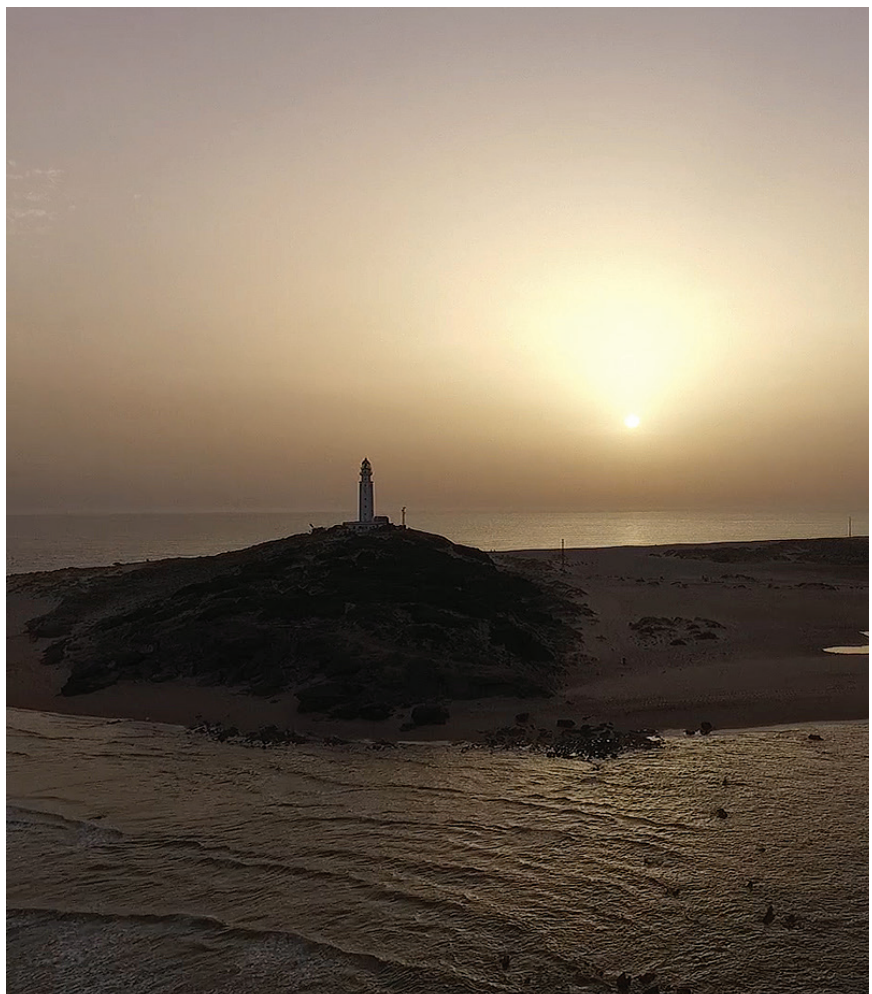
29.5 M
MILLION VISITORS



€20.400 M
IN REVENUE



546.000
REGULATED
ACCOMMODATION
PLACES



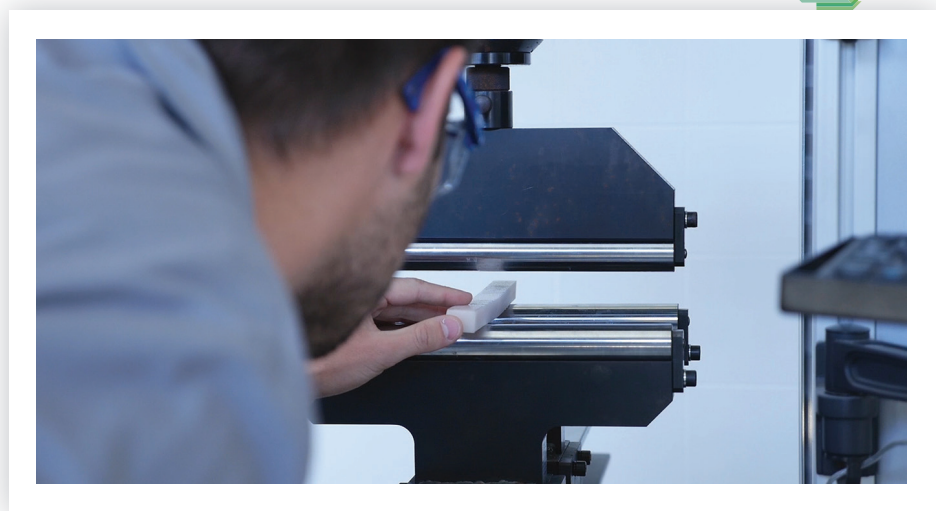


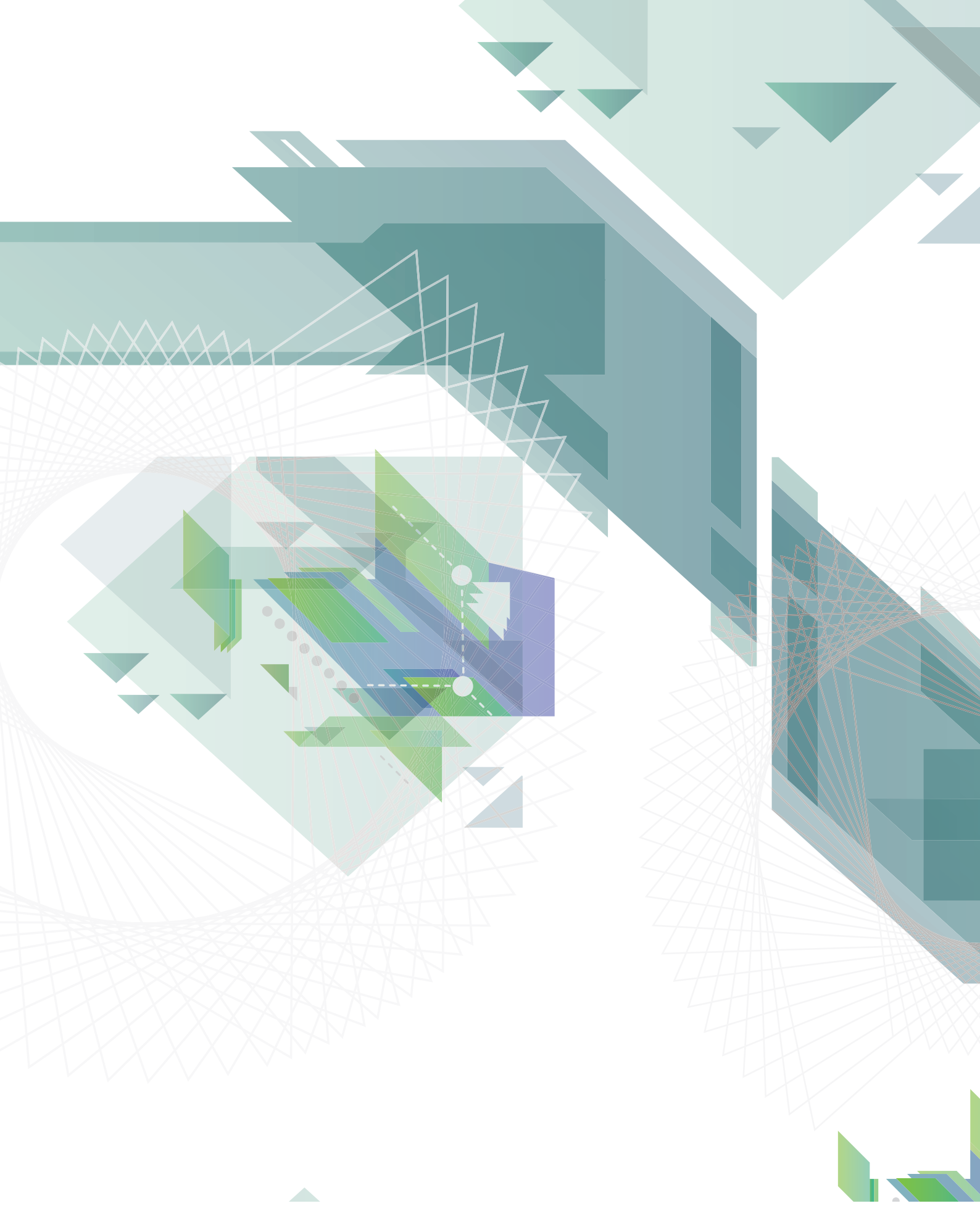
SUSTAINABLE CONSTRUCTION

Andalusia is a major driver from a traditional construction model towards a more sustainable and environmentally friendly one, with more productive and competitive structures.

Andalusia aims at making sustainable construction a driving force for development in terms of economic, intelligent and inclusive growth thanks to actions in the field of energy rehabilitation of buildings, urban planning and smart design of more sustainable cities and neighbourhoods, support for new transport and mobility formats, to construction and building, both in terms of the design of building elements, as well as the use of new materials.

Energy rehabilitation and urban regeneration are a basic pillar of public policies for the coming years on all administrative levels: European, national and regional. Andalusia has 52 groups and research centres related to construction





 **Junta
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Consejería de Economía,
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