



# Hello



[www.Exillar.com](http://www.Exillar.com)

# Exillar - About Us

We Are a powerhouse team of **30+ Data Engineers & Power BI Experts with 35+ Years of Combine Excellence** in delivering cost-efficient data solutions.

We have delivered **200+ Projects Across Automotive, IoT, FMCG and Healthcare** which have saved Millions in Storage & Query Costs.

## Our Core Strengths:

- ◆ Data Architecture | ◆ ETL & Pipelines | ◆ BI & Visualization
- ◆ Cloud Optimization | ◆ AI-Driven Analytics | ◆ Cost Reduction

## Our Technology Stack:

- ◆ Power BI | ◆ Tableau | ◆ Databricks | ◆ SSIS | ◆ AWS |
- ◆ Data Factory | ◆ Azure | ◆ Google Cloud Platform |

Processed **300M+** records across health care, leveraging Auto-scaling clusters, Delta Lake, and Apache Spark for scalable, cost-efficient data ingestion, transformation, and analytics.

## Our Clients Across the Globe



**Humana**®



**K kenvue**



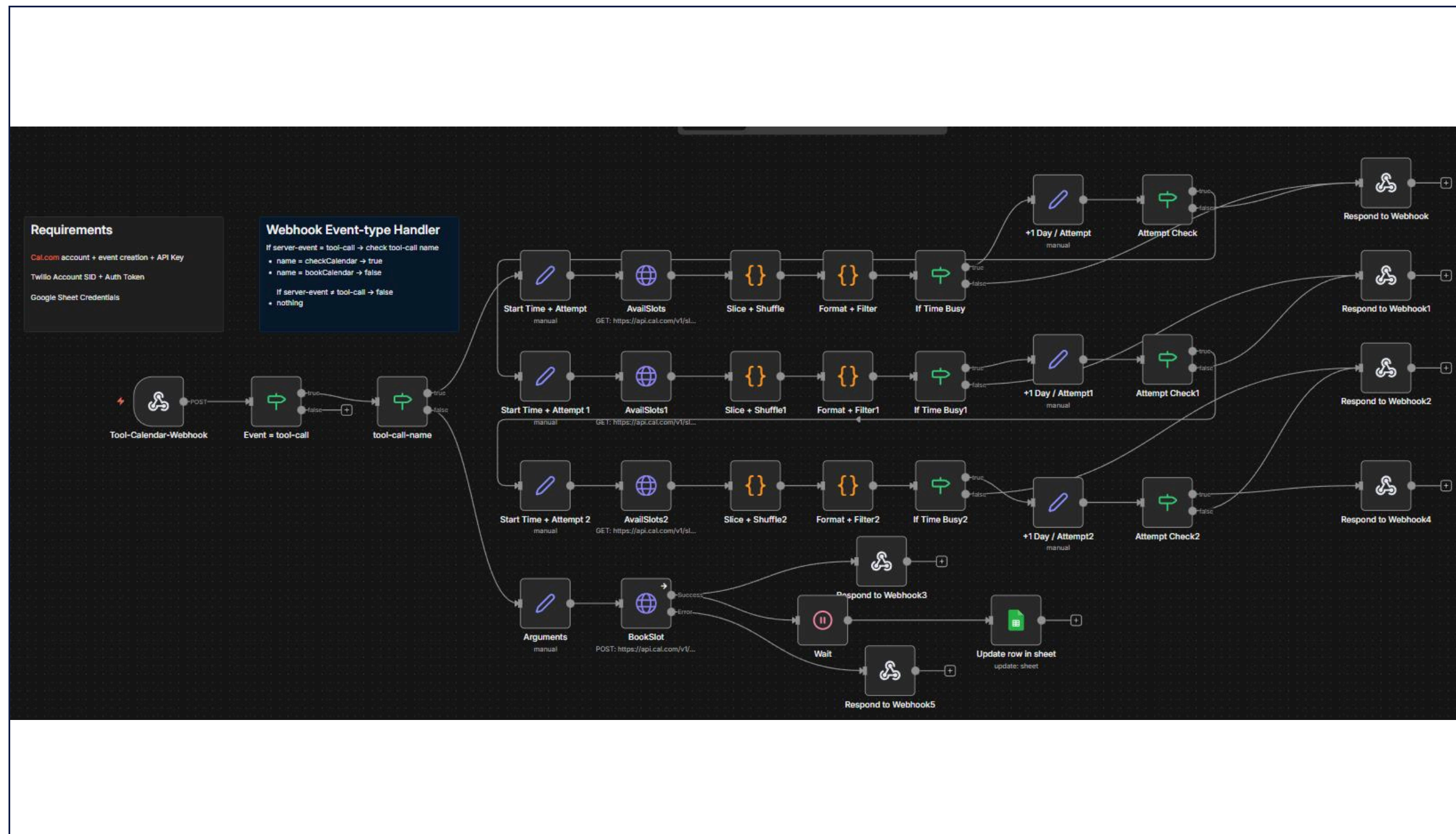
**SafetyCulture**



# 1. End-to-End Automated Lead-to-Meeting Scheduling with Real-Time Availability Tracking & Smart Reattempt Logic

## Challenge:

Managing thousands of new real estate leads and scheduling tax segregation consultations efficiently, while reducing manual effort and missed opportunities.



## Use Cases :

- Automated Meeting Scheduling
- Dynamic Availability Handling
- Automatic Reattempt Process

## Results:

- 90% Reduction in Manual Scheduling
- Improved Lead Response Rate
- Higher Meeting Conversion Rate

## Client Name :

Madison Spec

## Tech Stack :

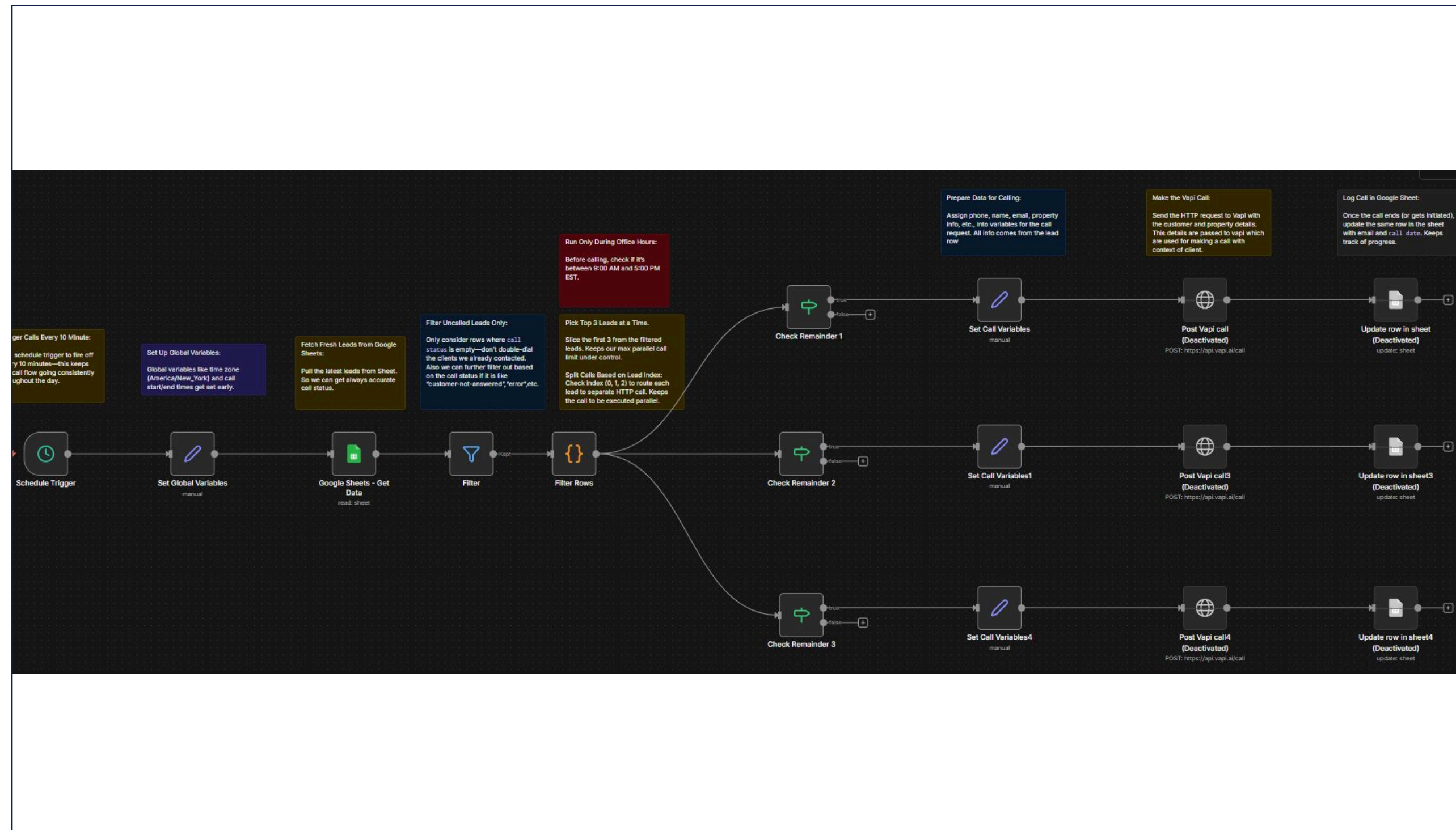
Workflow Automation



## 2. Fully Automated Lead Calling Pipeline with Timezone Optimization and Multi-Step Follow-Up Logic

### Challenge:

The company had thousands of new leads from property buyers and sellers, but manually reaching out through calls was time-consuming and inconsistent.



### Use Cases :

- Automated Lead Calls
- Timezone-Aware Outreach
- Reactivation of Cold Leads

### Results:

- Improved Lead Response Time
- Improved Lead Prioritization
- Performance Tracking

### Client Name :

Madison Spec

### Tech Stack :

AI Agent



### 3. Real-Time Call Logging & Automated CRM Sync System for Instant Lead Status Updates

#### Challenge:

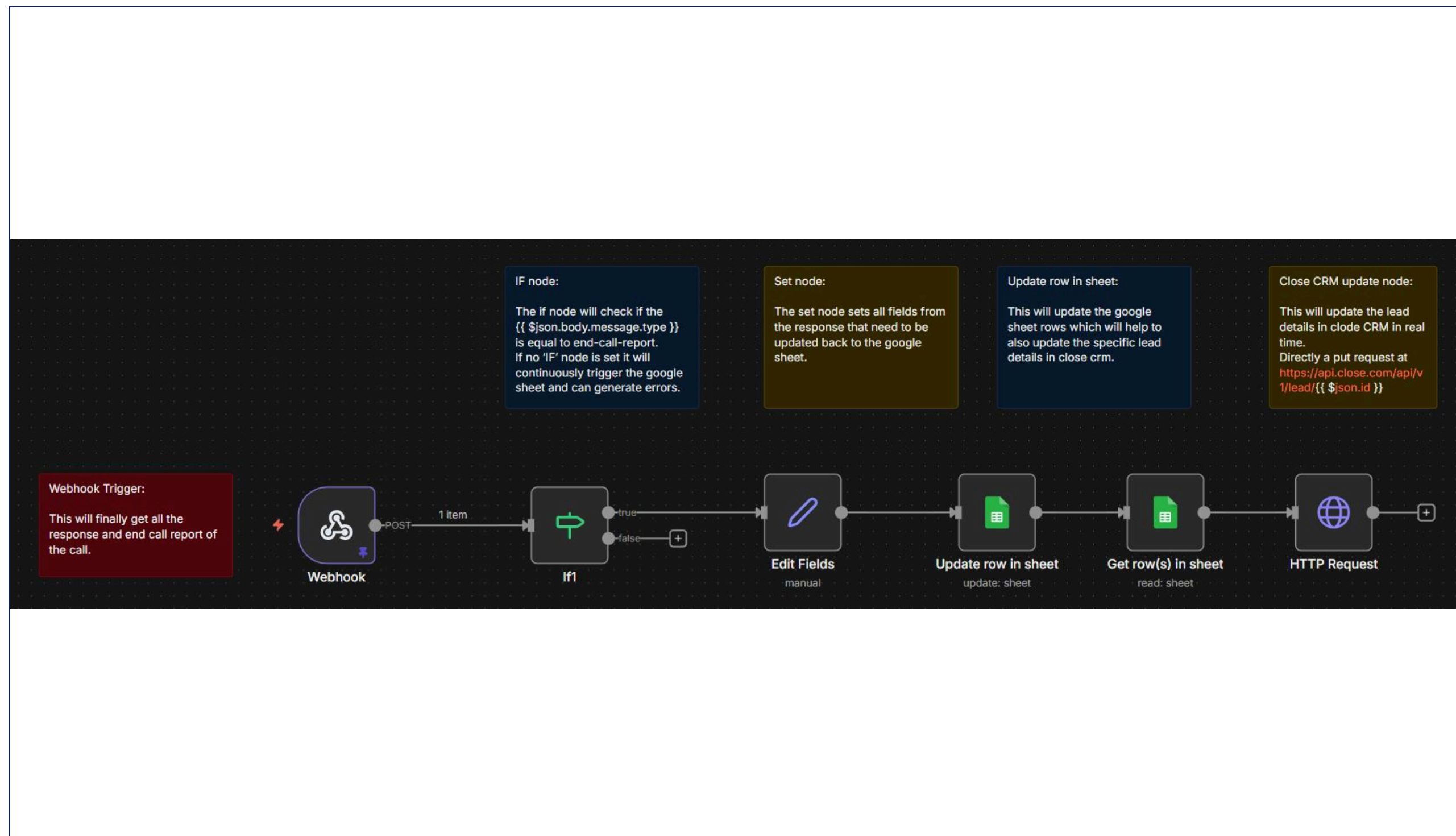
The company was manually tracking call outcomes and updating lead statuses in the CRM. This process was time-consuming, error-prone, and caused delays in updating real-time lead information after each call.

#### Use Cases :

- Real time data Logging
- Lead Status Update
- Call Report Automation

#### Results:

- Reduced Manual Data Entry
- Improved Lead Management
- Better Sales Follows Ups



#### Client Name :

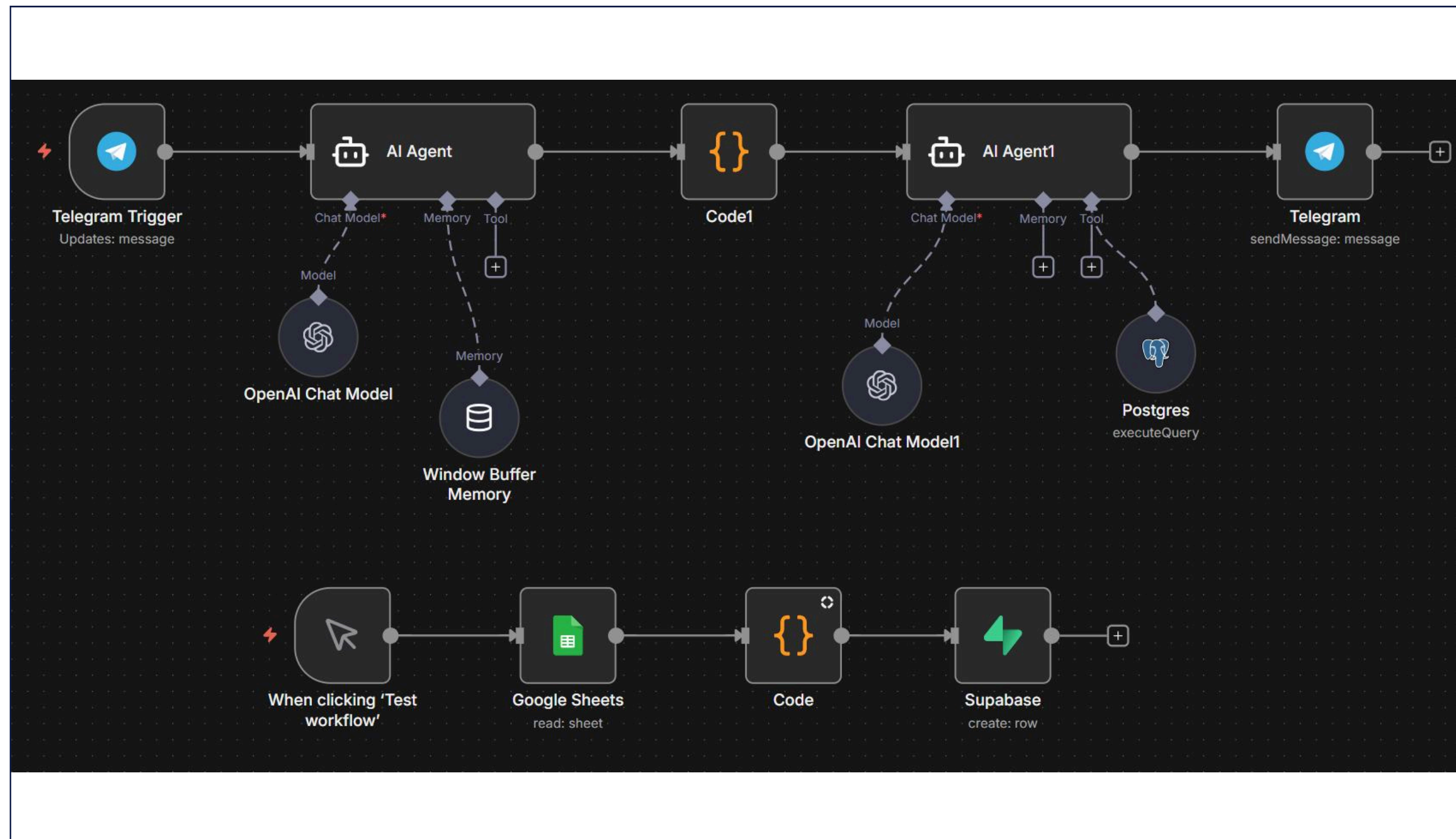
Madison Spec

#### Tech Stack :

Workflow Automation



## 4. Intelligent Telegram AI Assistant Workflow Powered by OpenAI, PostgreSQL & Supabase



### Challenge:

Client needed an AI-powered Telegram assistant that understands natural-language queries, keeps short-term conversation memory, compares multiple users' sales data, ranks them daily/weekly/monthly, evaluates performance against targets, retrieves data from Postgres, and stores processed results in Supabase—all with optional testing via Google Sheets.

### Use Cases :

- Multi-User Sales Comparison
- Daily / Weekly / Monthly Ranking
- Target Achievement Evaluation

### Results:

- Faster, More Accurate Performance Evaluation
- Clear Ranking Visibility
- Reduced Manual Reporting Effort

### Client Name :

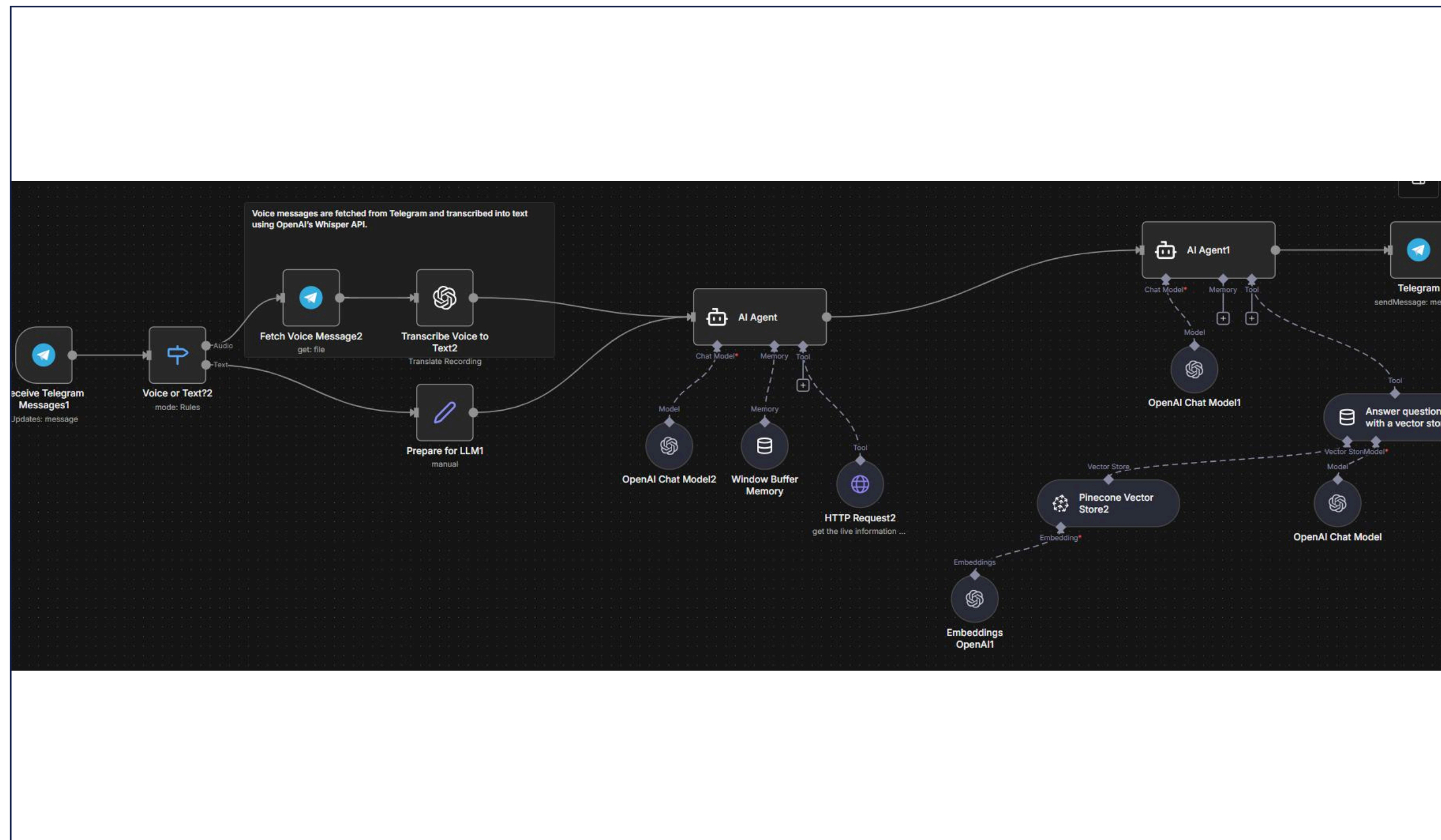
Nexora

### Tech Stack :

Workflow Automation



# 5. Automated Content Creation Pipeline Converting Voice Ideas into Publish-Ready Text



## Challenge:

Client needed a workflow that could take a rough, unstructured voice message, extract the core idea from it, and automatically generate full-length, high-quality written content—such as articles, posts, summaries, scripts, or emails. The system had to detect whether the user sent audio or text, transcribe the audio, interpret the idea, expand it into polished content using LLMs, and return the final output instantly in Telegram.

## Use Cases :

- Refine user-provided text into polished, structured content
- Automatically transcribe and interpret audio messages
- Generate articles, posts, summaries, scripts, or emails from a simple voice note

## Results:

- Rapid content creation with minimal user effort
- Significantly reduced time spent drafting or structuring ideas
- Eliminating dependency on manual writing or editing

## Client Name :

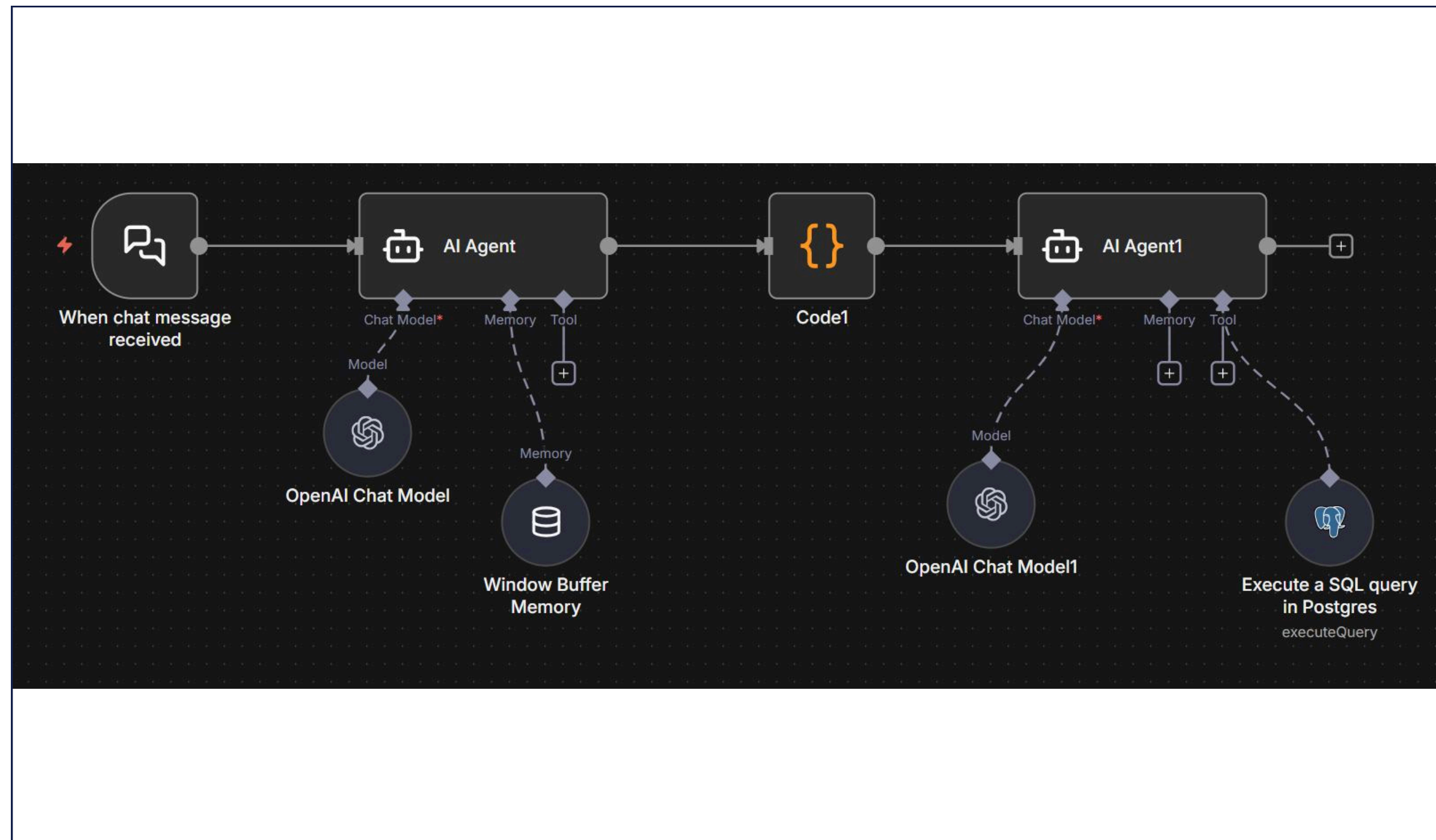
Cloudshift

## Tech Stack :

Workflow Automation



# 6. AI-Powered Vehicle Location Query System Using Natural Language & PostgreSQL



## Challenge:

Client needed an AI-driven workflow that could understand natural-language questions—such as “Where is this car right now?” or “Where was this car at a specific time?”—and automatically convert those queries into precise SQL statements. The system had to interpret user intent, generate accurate location-based queries, execute them in PostgreSQL, and return real-time or historical vehicle data instantly within the chat interface.

## Use Cases :

- Natural-language queries to fetch real-time vehicle location
- Automatic conversion of user questions into SQL queries
- Chat-based access to operational data without manual database interaction

## Results:

- Faster and more accurate retrieval of vehicle location data
- Eliminated need for manual SQL writing by operators or support teams
- Increased operational efficiency

## Client Name :

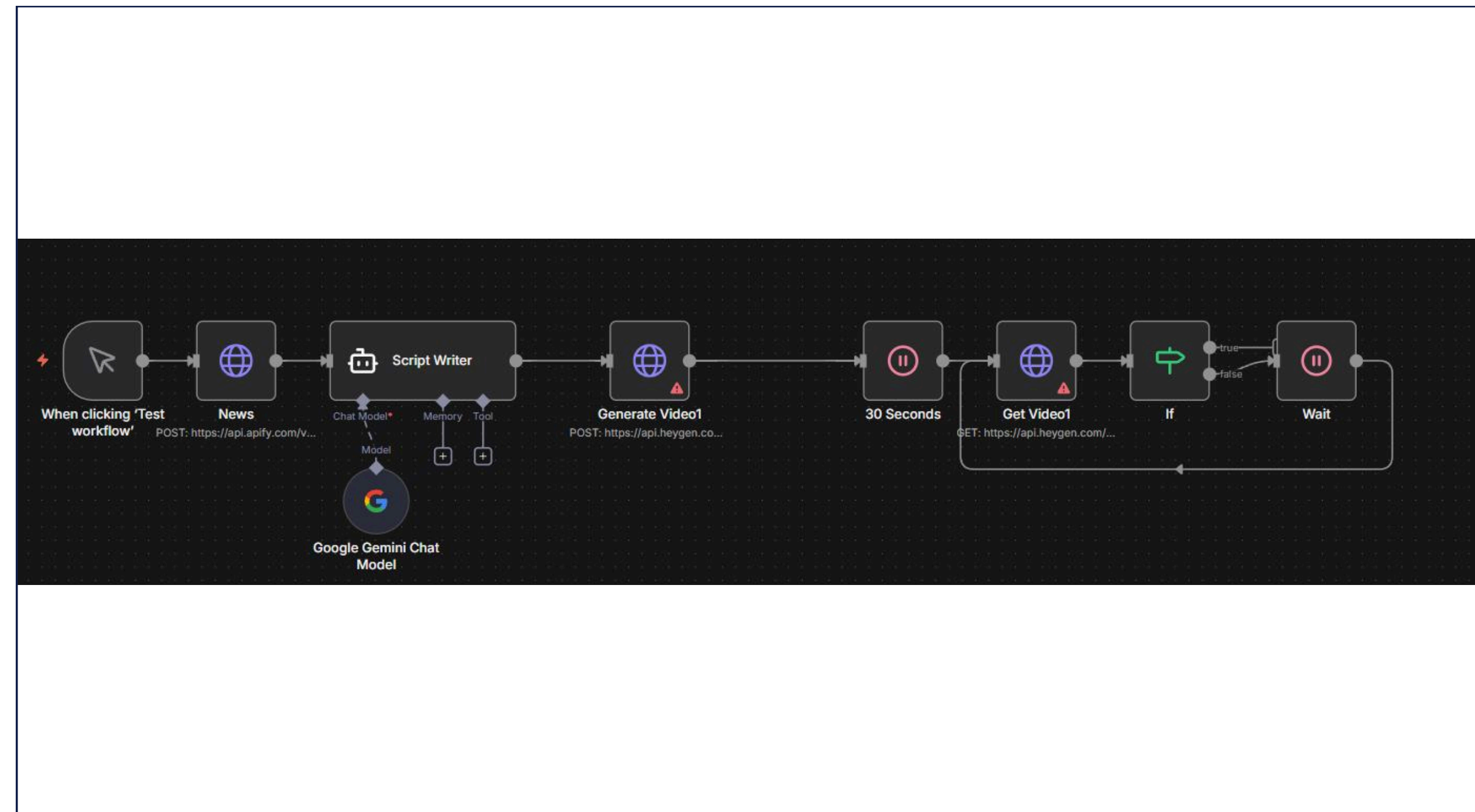
NovaFusion

## Tech Stack :

Workflow Automation



## 7. Automated AI Avatar Video Generation Pipeline Using HeyGen & LLM Script Writing



### Challenge:

Client needed an automated workflow that could take real-time news or custom content, generate a polished script using an LLM, and then produce a high-quality AI avatar video through HeyGen—without any manual editing. The system had to automatically fetch content, convert it into a humanlike script, trigger video generation, continuously check processing status, and return the final video output seamlessly.

### Use Cases :

- Auto-generate presenter-style videos from news, briefs, or raw text
- Seamlessly trigger HeyGen avatar rendering
- Enable rapid content production for social media or product updates

### Results:

- Significantly reduced time spent creating video content
- Scalable video production without additional human resources
- Reduction in Cost and Sources

### Client Name :

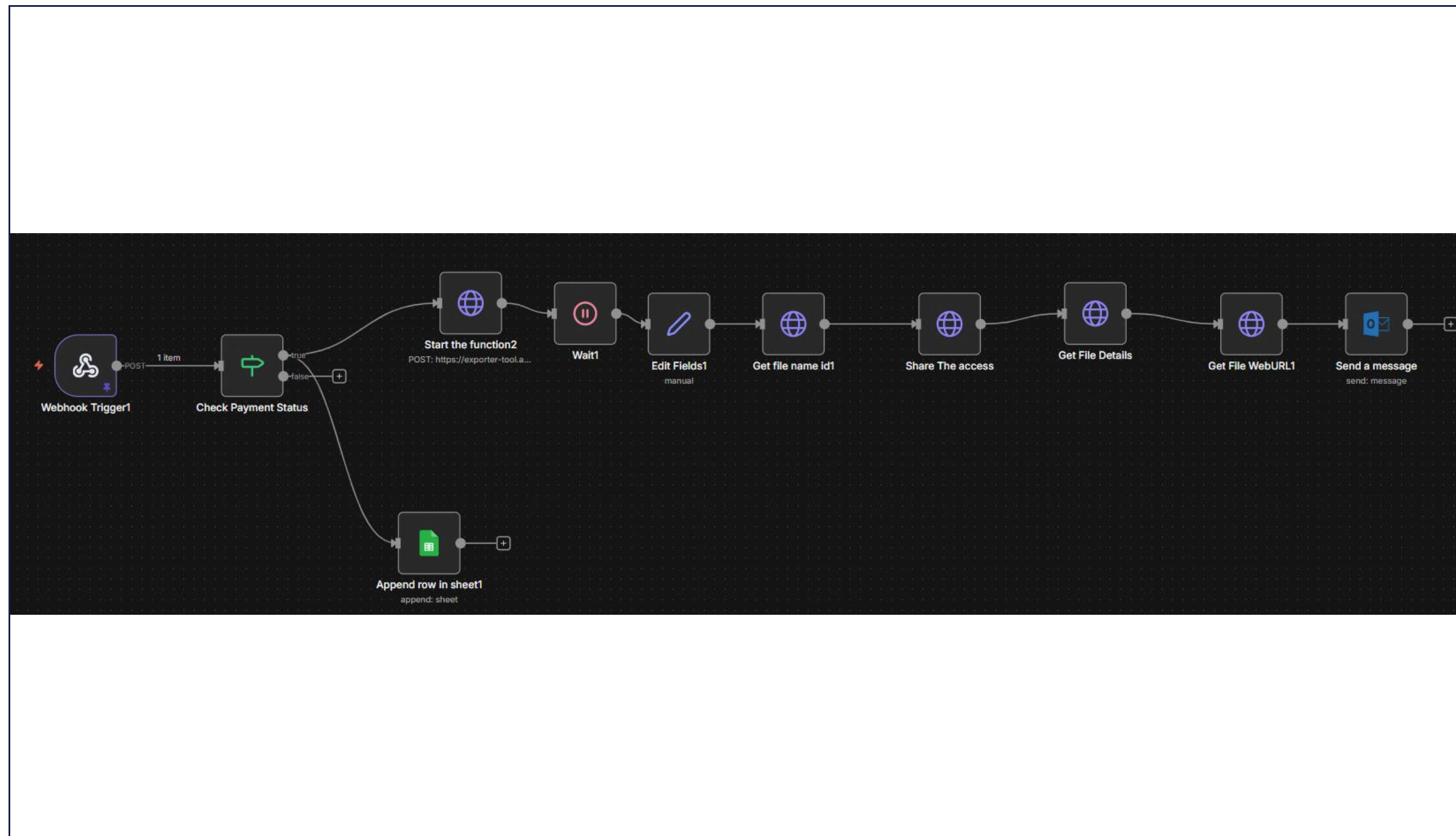
TrustCore

### Tech Stack :

Workflow Automation



## 8. Automated Payment Verification and SafetyCulture File Distribution Using a Custom Connector



### Challenge:

Manual tracking of payment confirmations and subsequent file-sharing caused significant delays and errors. The team had to verify each payment, generate and share files individually, and send confirmation emails — leading to inefficiency and inconsistent communication with clients.

### Use Cases :

- Secure File Sharing
- Automated Payment Verification
- Automated File Refresh

### Results:

- Reduced Manual Payment Verification
- Reduced Processing Time
- Increased Operational Efficiency

### Client Name :

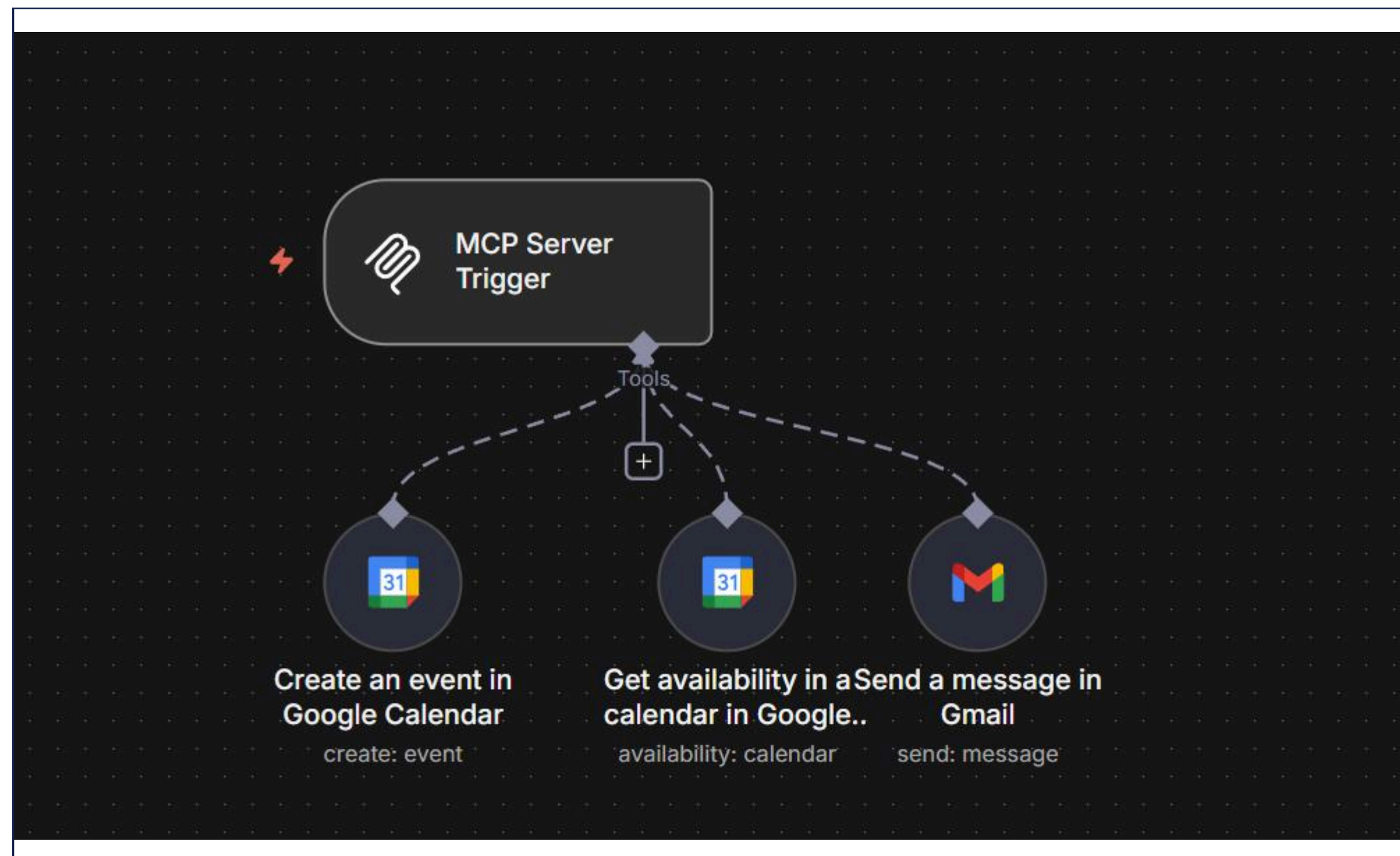
Darcy

### Tech Stack :

Workflow Automation



## 9. Automated Meeting Scheduling Workflow Using MCP, Google Calendar & Gmail



### Challenge:

Client needed an MCP-powered workflow that could interpret scheduling requests, check Google Calendar availability, book conflict-free meetings, and send Gmail confirmations automatically—without any manual effort.

### Use Cases :

- Automatically check Google Calendar availability
- Book meetings without scheduling conflicts
- Automate internal or client meeting coordination

### Results:

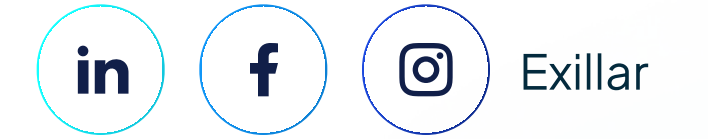
- Faster and error-free meeting scheduling
- Reduced manual coordination and back-and-forth
- Instant confirmations sent directly via Gmail

### Client Name :

Finexis

### Tech Stack :

Workflow Automation



# Let Us Connect and Make Things Happen !!



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# Thank You



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