



HypaBrain

SEED ROUND · 2026

I run your company. *With you.*

An AI that learns your company, keeps it updated, and grows it — with you.

The owner *is* the company.

A 50-person accounting firm. A design studio. A consultancy. *The kind of company where the founder where the founder and a handful of managers still hold the whole business in their heads* — running *heads* — running it between client meetings, after the calls, late in the day. None of their tools know tools know the company.

The entry point. *In the end, every company still runs out of a founder's head.*

NOT FOR

Large enterprises. Already served — IT departments, a Microsoft stack, consultants on call.

Tech startups that build their own. They have the engineers for that. Our customer wants something that just works.

Every tool in a founder's stack is *reactive*.

Email waits to be read. Spreadsheets wait to be opened. AI assistants wait to be prompted.

The founder ends up being the only *proactive part of their own company*.

You make the calls. Brain handles *the rest*.

Not an AI assistant you prompt. Not autonomous AI that runs off on its own.

THE CAPTAIN

You.

Sets direction. Makes the decisions only a founder can make.



THE FIRST OFFICER

Brain.

Executes everything between your decisions. Comes back only when direction is needed.

"Aye, aye."

Three things Brain *does* for you.

PUSHES

What needs your attention
attention today.

Brain creates a unique UI per task — and
and acts on it, or asks you to.

AUTONOMOUS WORK

Done while you sleep.

Email replies drafted. Calendar prepared.
prepared. Follow-ups sent. Gaps filled.

COMPANY WIKI

Auto-built from everything
Brain has read.

Every fact has a source. Always up to date.
date.

The agents are *replaceable*.

The context *isn't*.

Brain holds a perfect, always-current, source-verified model of your company. Any agent — Claude, ChatGPT, a vertical specialist — can plug in and be immediately useful.

AGENTS

Email · Calendar · Sales · Research

MODELS

Claude · GPT · Gemini

CONTEXT

HypaBrain

REPLACEABLE

Anyone can build an agent. Verticals proliferating weekly.

COMMODITIZING

New versions every quarter. Price race to the bottom.

NOT REPLICABLE

Living, structured, verified. Compounds every week.



YC just *named* the category.

SUMMER 2026 RFS · CATEGORY #4 · COMPANY BRAIN

“A system that pulls knowledge out of fragmented sources, *structures it, keeps it keeps it current*, and turns it into an executable skills file for AI.”

— Tom Blomfield, YC Partner · Founder of Monzo

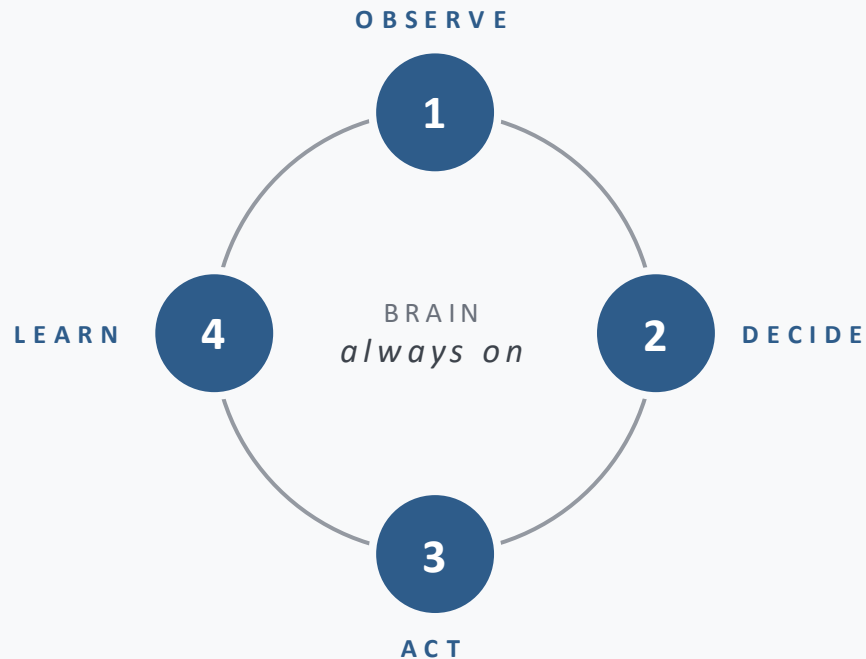
WHAT THIS MEANS FOR US

YC will fund this category in 2026. *We built it already.*



Brain runs a *loop*.

Always running. Continuously.



1 Observe

Reads facts, tasks, emails, calendar, documents, deadlines.

2 Decide

What's urgent? What's irreversible? What's missing?

3 Act

Push, draft, schedule, research, or ask the founder.

4 Learn

Dismissed? Edited? Acted on? Update preferences.

Before I speak, I *check*.

One email — and everything that happens before it reaches you.

THE TRACE · ONE SIGNAL

01	INGEST	extracts a candidate fact from the email
02	IDENTITY	verifies the company in the business register
03	CONFIDENCE	one email, no document → band: question
04	CRITIC	legal critic: unsupported claim → demote
05	POLICY	a filing is irreversible → never auto-run
06	SURFACE	raised as a question, with the source

A naive tool would assert the date. I show the evidence — or I *ask*.

BRAIN

ASKS

“A partner's email mentions a filing deadline —
— March 31. I can't verify it against the rule for your
for your entity. Can you confirm?”

SOURCE

email · Partner AB

CONFIDENCE

question

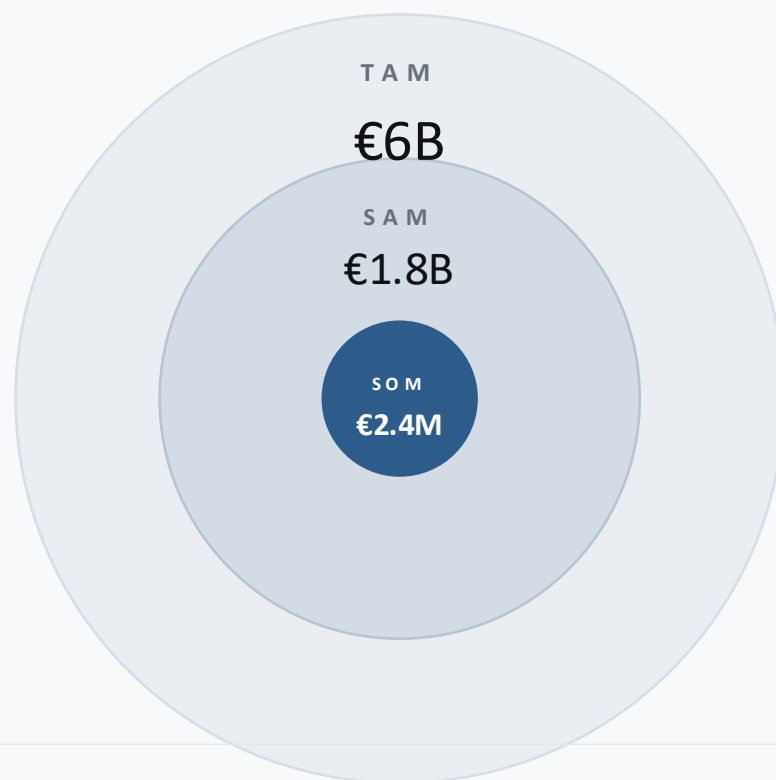


Let me show you
what Brain has already
done today.

Live demo — 8 minutes — your own workspace.

Founders of *small companies* and startups.

1–50 employees. The founder is still the operational center.



TAM · EUROPE

€6B/year

10M+ knowledge-work micro & small companies × €50/mo.

SAM · NORDICS + DACH

€1.8B/year

3M founder-led companies in our beachhead markets.

SOM · ENTRY WEDGE

€2.4M ARR

≈4,000 founders — under 0.2% of the SAM.

Three ways *in*.

Our customer doesn't search for AI tools. We reach them where they already are.

DIRECT SALES

IN PIPELINE

Commission-based.

Two sales organisations in talks. Straight commission — scalable reach, no fixed cost.

B2B2B

EARLY SIGNAL

Accountants resell.

A firm is also a customer — and a channel channel to its hundreds of small-business business clients.

PAID + REFERRAL

FOUNDER EDGE

Acquisition we know.

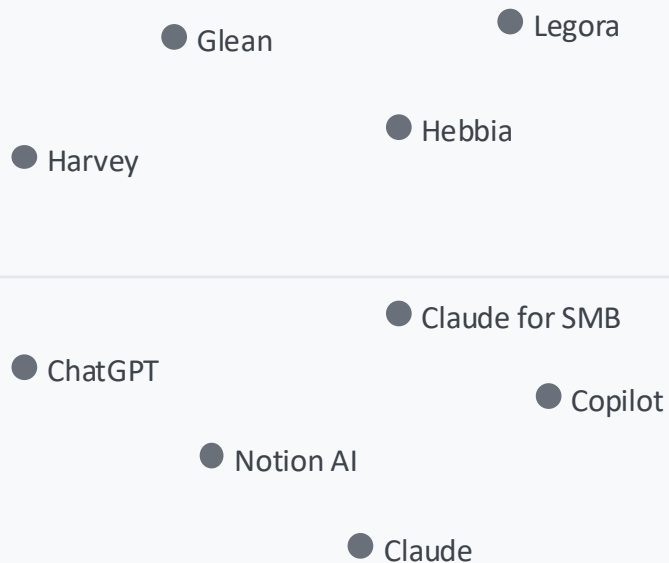
The founders scaled prior mass-market ventures on paid ads, referral and affiliate — channels we already know how to run.

The raise proves it: seed capital turns all three into repeatable channels.

Nobody else is *proactive*.

Microsoft knows what exists. We know *what's missing* — and act on it.

STATEFUL



GENERIC

REACTIVE

PROACTIVE

Done this *before*.

CEO · FOUNDER · 43.7%

Simon Sandvik

Founded Fixura — Finland's first P2P lending platform. ~100,000 users. Sold. users. Sold.

CHAIRMAN · CO-FOUNDER · 40.3%

Christian Fredrikson

Former CEO of F-Secure and Fingerprint Cards. Board at SSH and Remedy. Remedy. Chairman of ACM.

INVESTOR · 8.0%

Gösta Serlachius

Board member at Alexandria Group (NASDAQ Helsinki). Serlachius industrialist industrialist family.

INVESTOR · 4.8% · BOARD SEAT

Jonas Lundberg

Chairman of Liquido VC. CEO of Louhe. Sold nSense to F-Secure under under Christian's leadership.

INVESTOR · 3.2%

Karl-Christoffer Fredrikson

Investment Associate at LGT Capital Partners, Zürich.



Shipped. Live with *friends*.



Verified on real workspaces: Klarna scan 9.8/10 quality — 75 facts, no hallucination.

Every week,
Brain becomes more
valuable
for that customer.

Week 1, it learns your company. **Week 100**, it knows it better than anyone you could hire.

Switching from Brain isn't changing a tool — it's firing your best employee.

€2M to *own this category* in Europe.

RAISING

€2M

At €8M pre-money — 20% dilution.

RUNWAY

18mo

Public paid launch · two GTM channels ·
· Series-A-ready.

TEAM

3+1

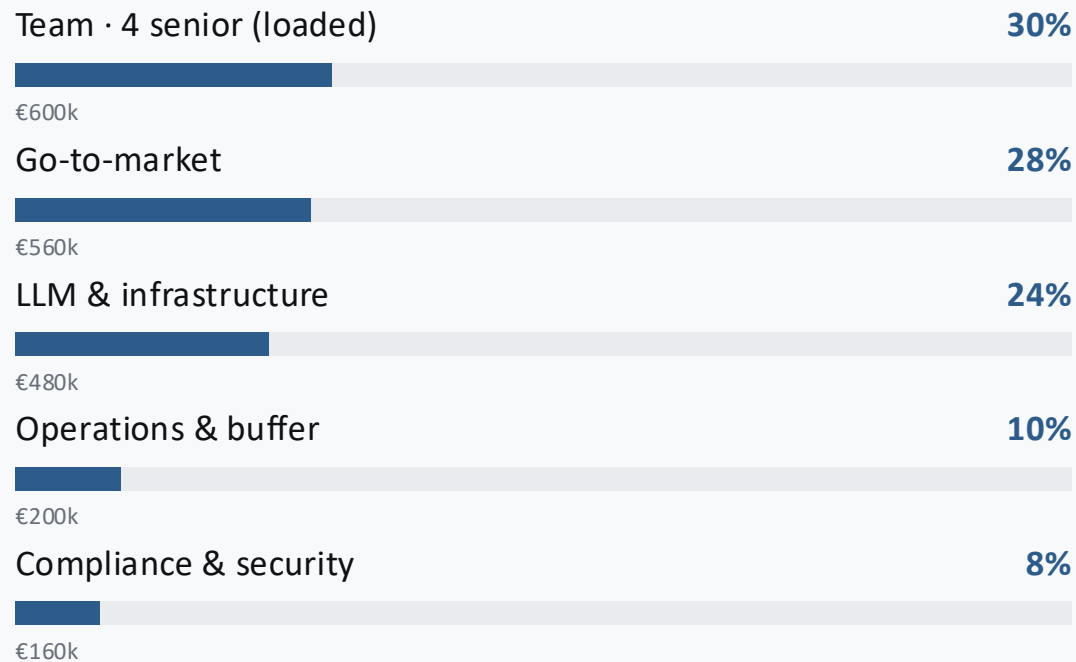
Two senior engineers · one designer ·
alongside Simon.

Simon Sandvik · CEO, Validera Ab

simon@hypabrain.com · app.hypabrain.com

Where €2M goes — and what it *buys*.

ALLOCATION · WHERE IT GOES



WHAT €2M BUYS · 18 MONTHS

- From founder-built to 3+1
two senior engineers + a designer join Simon
- A public, paid product
design partners now · private beta Jul · paid late summer
- Two GTM channels, validated
from “in talks” to repeatable
- Compliance cleared
CASA Tier 2 + GDPR → trusted integrations
- Series-A-ready
the proof points for the next round

18 months: from design partners to a *public, paid product* — and the metrics for a Series A.



*Every company in the world
will need one.*

The AI tools exist.

The company brain layer does not yet.

— Tom Blomfield, YC Partner · Summer 2026 RFS

We're already there.