

COMMUNITY CONFERENCE

Welcome!



Welcome by



Jan Dröge

Project Director, 5G for Smart Communities Support Platform





Introductory Speech



Miguel Gonzalez Sancho

Head of Unit, Future Connectivity Systems Unit, DG CNECT, European Commission





Strengthening Europe's digital infrastructure: 5G large scale pilots with CEF Digital

Project: OYS private 5G SA and AR/VR solution for Healthcare



Petri Parviainen

Head of Sales, Public Sector, Boldyn Networks

Project:5G SEAGUL

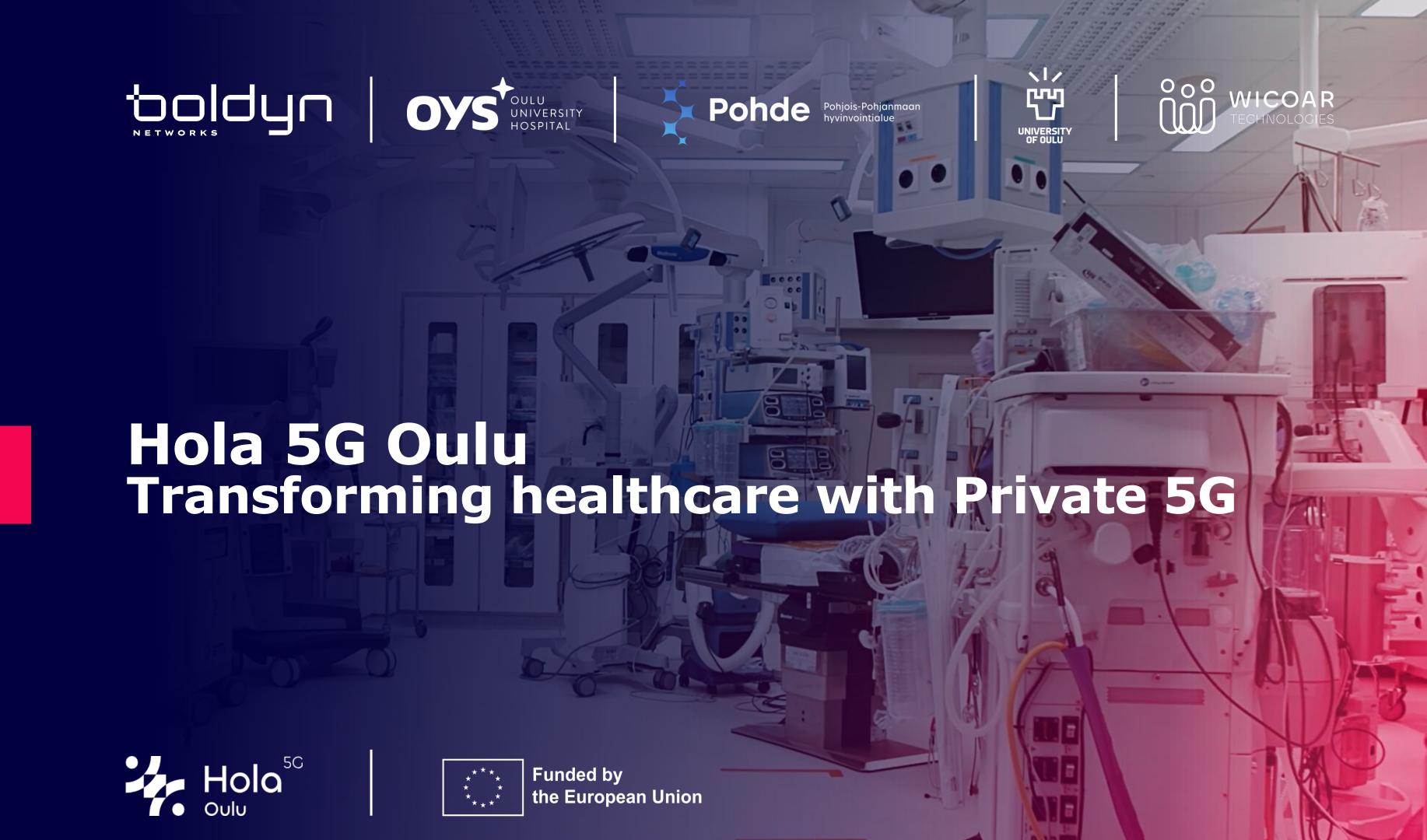
Fofy Setaki

Principal Engineer, OTE S.A.





















Partner, Owner

Wellbeing services county & OYS

- Premises
- Connections
- An enabler

JUI TIUUJ

Medical Faculty

- Clinical Medicine Research Unit
- Usability testing

Faculty of Information and Electrical Engineering

- Centre for Wireless Communications
- Immunity testing
- Safety testing

Meet the consortium team



Timo
Alalääkkölä
Head of Testing &
Innovations,
Pohde/Oulu
University Hospital



Mikael von und zu Fraunberg Head of Testing and Innovations, Pohde/Oulu University Hospital



Rauno
Jokelainen
Co-Founder and CO
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Petri
Parviainen
Head of Sales Public
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Networks



Jani Katisko
Specialised Medical
Physicist, Adjunct
Professor, Pohde/Oulu
University Hospital



Erkki Harjula
Associate Professor
(tenure track)
University of Oulu



Jani Saarikoski Program Director, Boldyn Networks

Supported by EU/HaDEA Team



Oana Bodron
Project Adviser
CEF-Digital at HaDEA



Chrysoula Lentzou Project Adviser CEF-Digital at HaDEA

CHALLENGES IN IMPROVING PATIENT CARE

Up to 50% of doctors' and nurses' time is spent on computers

- Excessive administrative workload
- Staff wellbeing and stress
- Communication inefficiencies

USE CASES AND IMPACT

Wicoar HealthAudio

Secure and reliable communication, ward-to-ward



Wicoar HealthVision in patients wards

Facial recognition and retrieval and visualisation of patient information through AR glasses



Wicoar HealthVision in surgical theatres

Retrieval and visualisation of patient information through AR glasses





WHY PRIVATE 5G?



Data stays on site

accessible only to authorized personnel



Interference resistant

tested by University of Oulu to avoid interference with medical devices



Low latency performance

supports real-time applications (AR/VR) and immediate patient data access



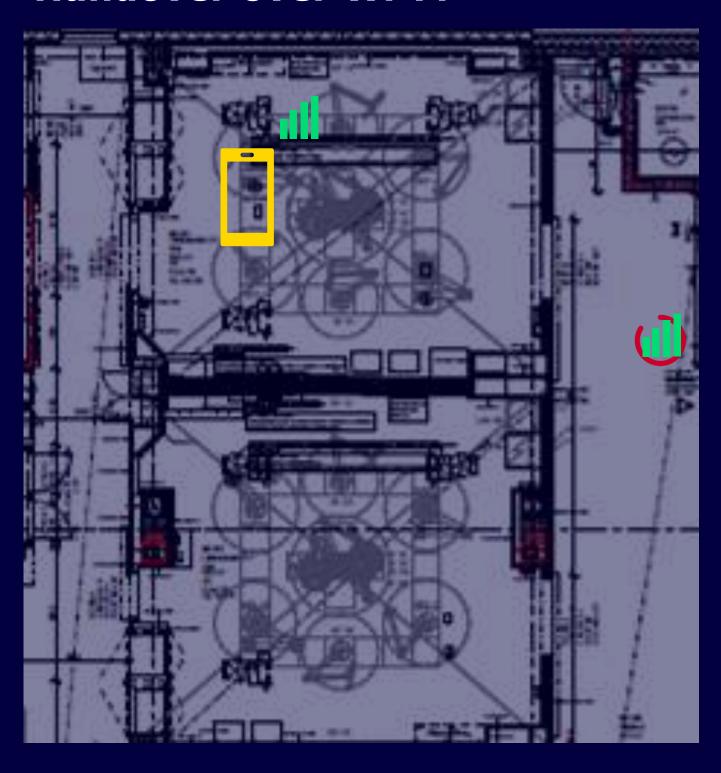
Network resilience

no single point of failure even in emergencies

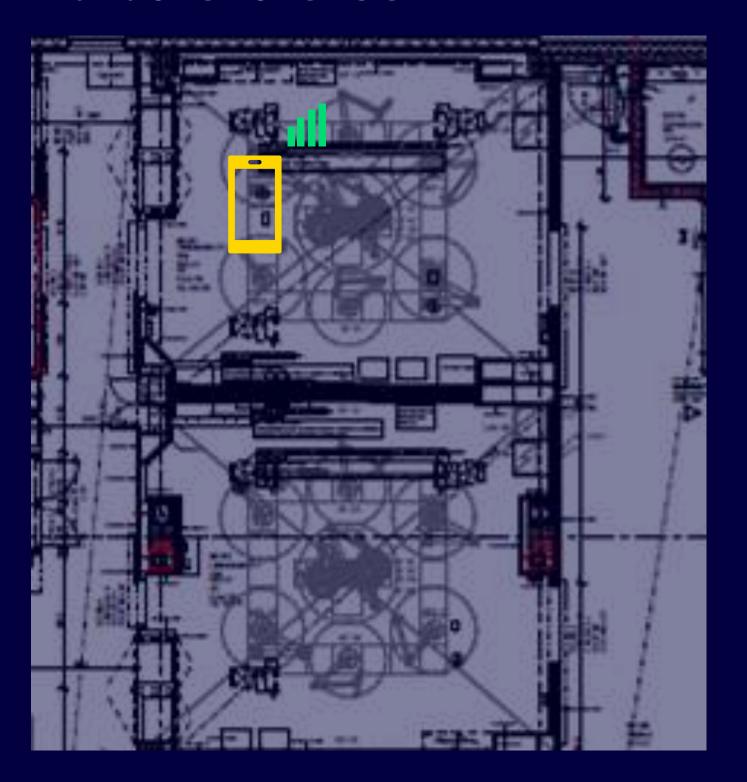


PRIVATE 5G CONNECTION STAYS INTACT WHEN MOVING BETWEEN WARDS

Handover over Wi-Fi



Handover over 5G







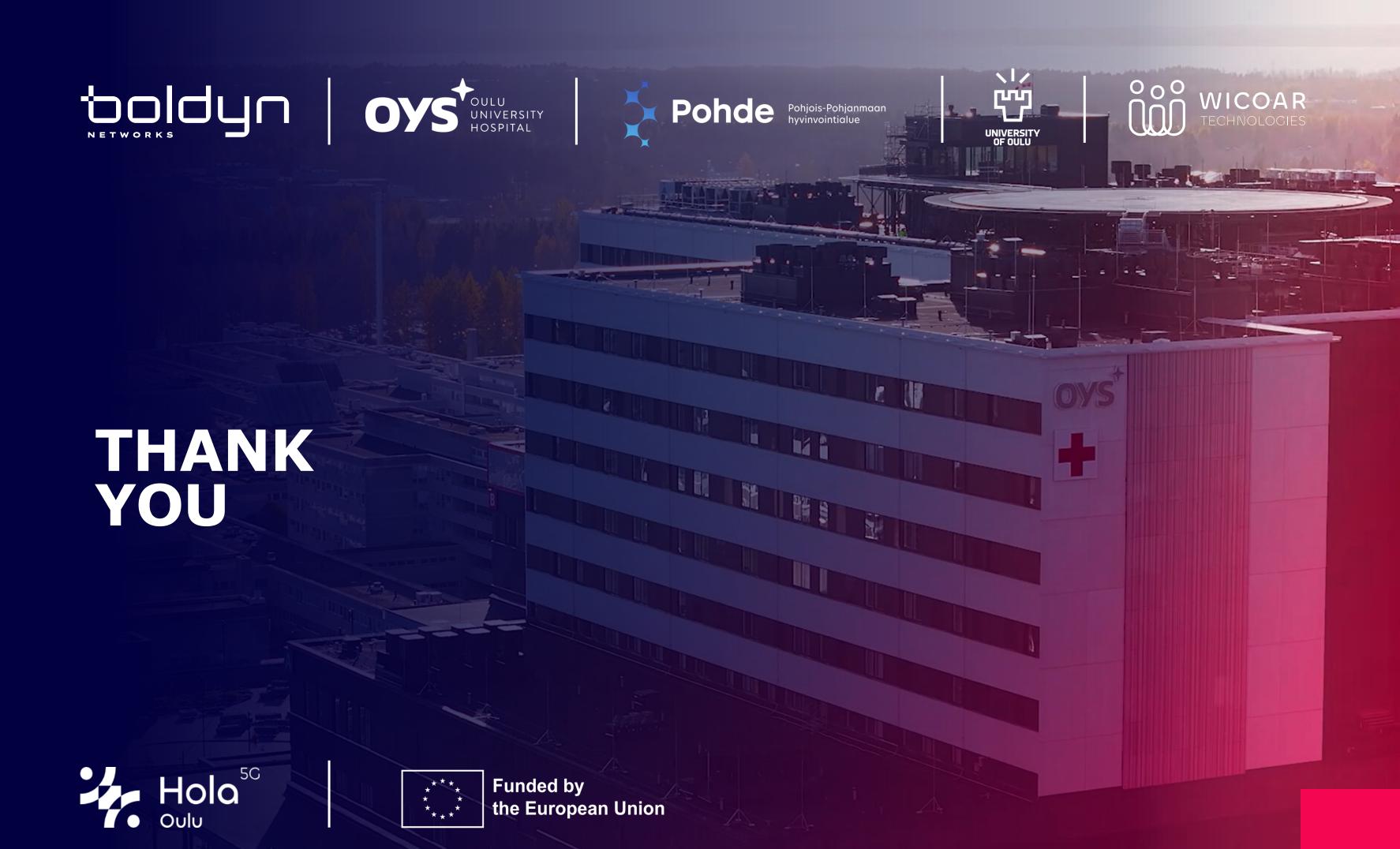
FUTURE VISION

- ☐ Unified network for all medical devices
 - Better synchronization. Simplified maintenance
- Robotics
 Relieving staff from auxiliary tasks to focus on patient care
- Resilient voice solutions
 Cost optimization. Full functionality in crisis situations.
- AI & analytics

 Automatically records na
 - Automatically records patient records. Identify anomalies. Saving time.
- Hybrid network
 Extending network coverage across entire wellbeing area
- TRANSFORMING HEALTHCARE







5G SEAGUL CEF2 5G GR-BG CBC Project (2023-2025)





5G SEAGUL 5G Seamless Roaming for the Greece-Bulgaria Cross-Border Corridor

Fofy Setaki
5G SEAGUL Technical Project Manager



5G Seamless Roaming for the Greece-Bulgaria CBC(*)

CEF-DIG-2021-5GCORRIDORS-WORKS

Main Goal

To deploy SoTA 5G network infrastructure (access, transport, core, edge) to provide seamless, uninterrupted connectivity along 473Km of the Orient/East-Med TEN-T^(**) corridor Sofia-Thessaloniki-Athens, incl. the GR-BG border-crossing of Promahonas/Kulata

Consortium

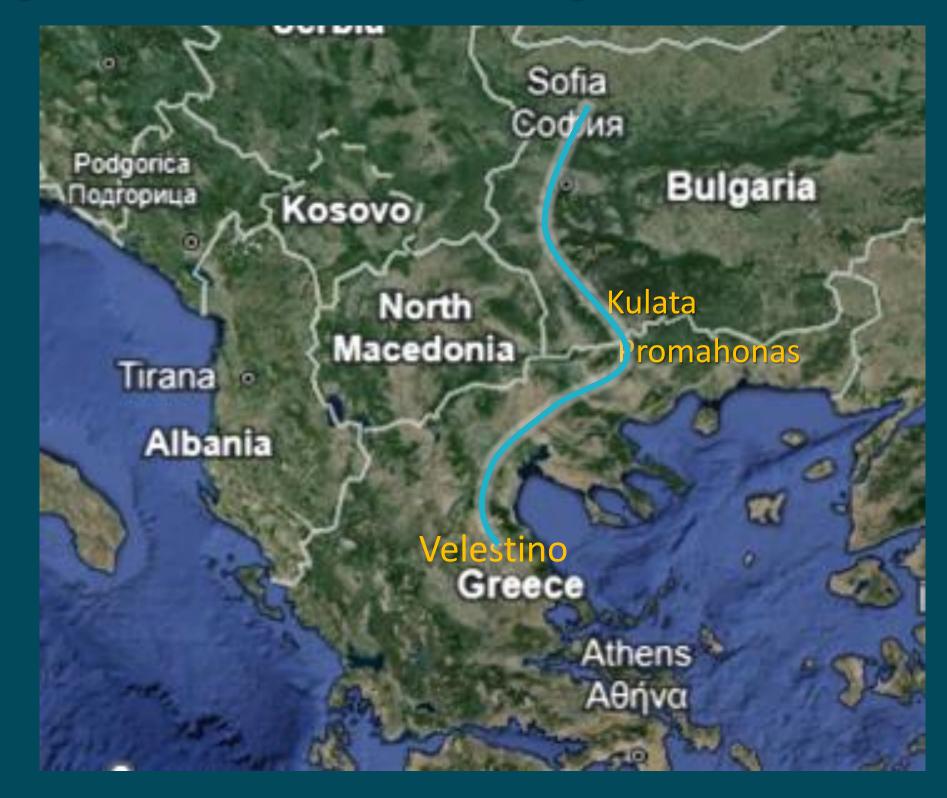
WINGS (GR), COSMOTE TELECOM (GR), A1 (BG)

Duration

3 years (1/1/2023 - 31/12/2025)

Total Budget

11, 5 m€ (50% Funding)





Implemented by the European Health and Digital Executive Agency (HaDEA) under the CEF Digital Programme to support & stimulate the digital infrastructure investments in Member States

Implementation Approach



Year 2 - 2024 Year 3 - 2025 Year 1 - 2023 Uninterrupted 5G coverage @700 MHz for the 473 km GR-BG corridor & Seamless Roaming CAM services support 20 Mbps throughput, 20 ms e2e latency and 99% reliability 300 Km (GR) (Velestino – Promahonas) | Upgrade of 66 BS and 12 New Sites (COSMOTE) □ 173 Km (BG) (Kulata – Sofia) | Upgrade of 39 BS, 13 New Sites (A1BG) cosmote T upgrades соѕмотє Т 28 COSMOTE T upgrades 2 new upgrades 11 new (6 11 new upgrades upgrades 1 new DAS) Phase 2: SA Implementation Phase 1: NSA Implementation ☐ Introduce SEPP (Security Edge Protection Proxy) ☐ New BG (Border Gateway) in Thessaloniki ☐ 5G SA Roaming ☐ S1 Handover (EPLMN) ☐ 5G SEAGUL Slice & Seamless Roaming inter-MME \$10 ☐ Direct Interconnection Thessaloniki-Sofia 3.5 GHz for 11 km at the border (Promahonas/Kulata) COSMOTE !! ☐ 4 Km (GR) | 2 gNB ☐ 7 Km (BG) | 2 gNBs

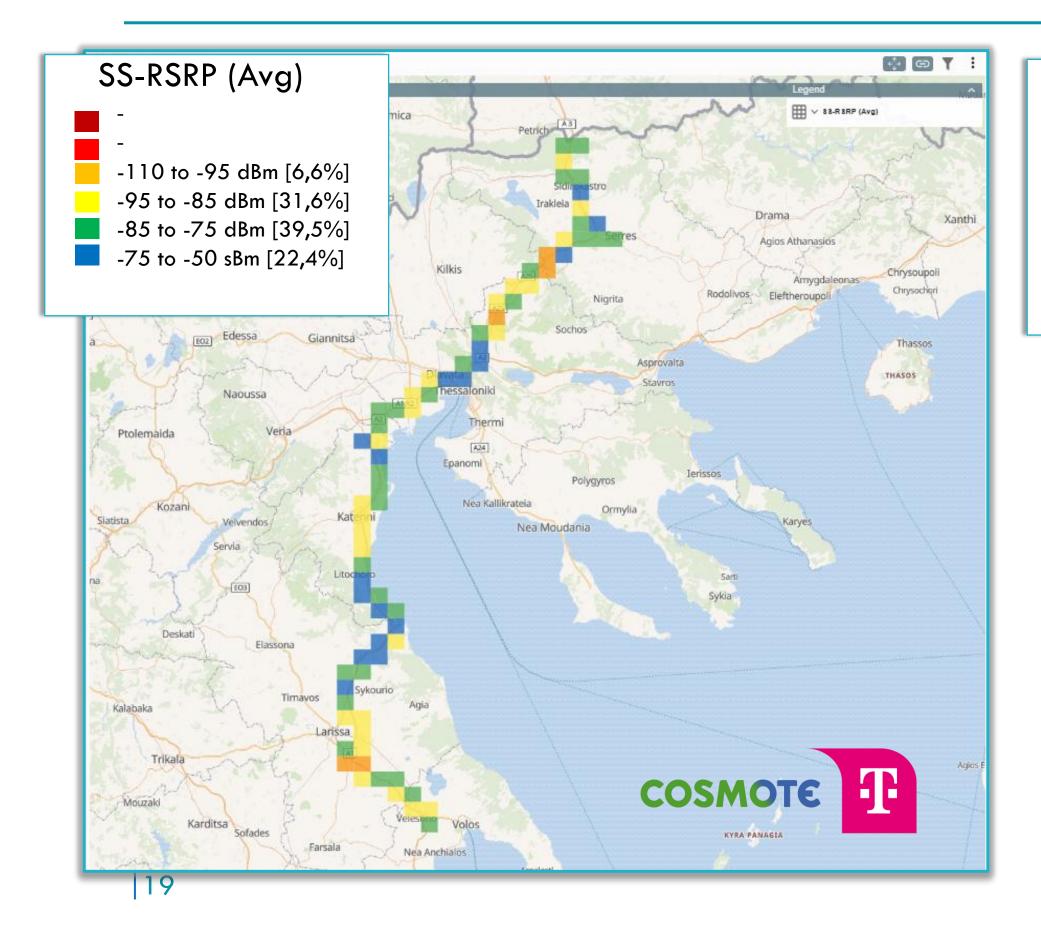
Use Cases

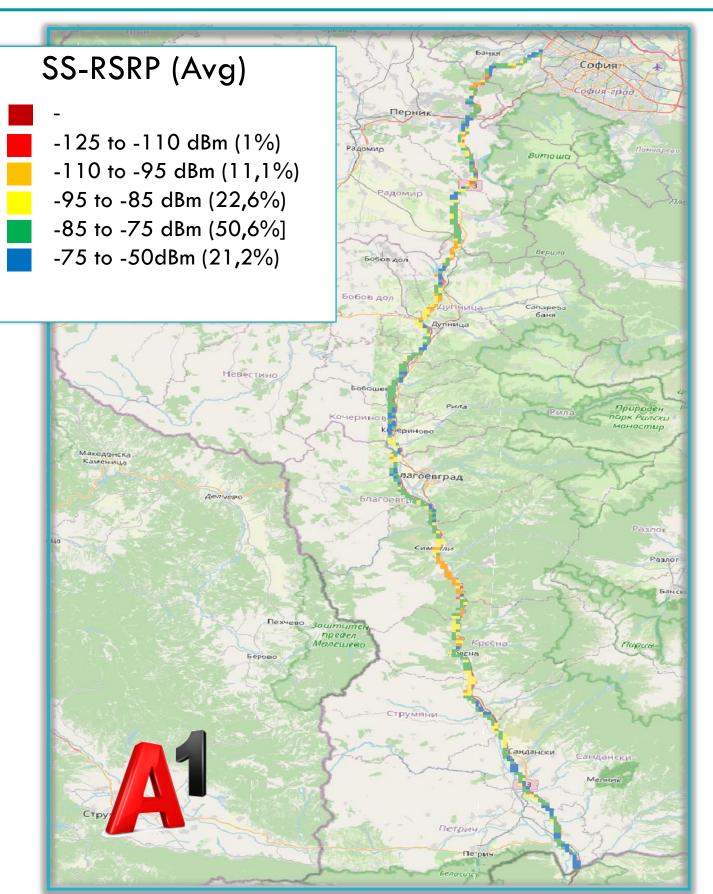


Applications	5G SEAGUL Use Cases	#
	Basic Communication Services	
Volte Calls/IMS	Uninterrupted Voice Calls	UC1
OTT/Viber	Uninterrupted Video Calls	UC2
YouTube	Uninterrupted Video Streaming	UC3
	CAM Related Demonstrators	
OTE pilot	Data Sharing for Real-time Situation Awareness and Traffic Information	UC4
WINGS product	Transport safety, convenience, sustainable goods transfer	UC5

Accomplishments -5G Coverage 7/2025

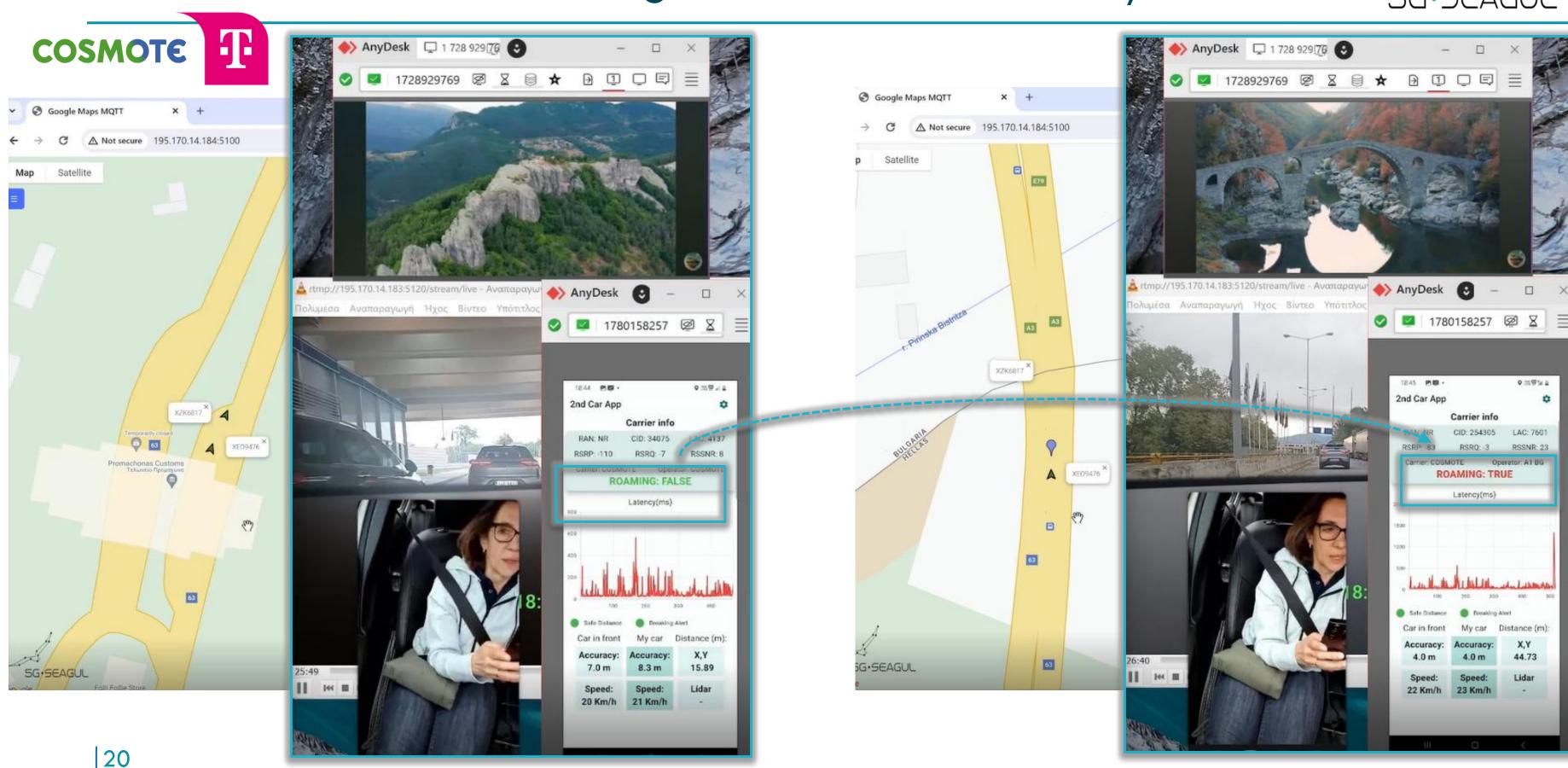






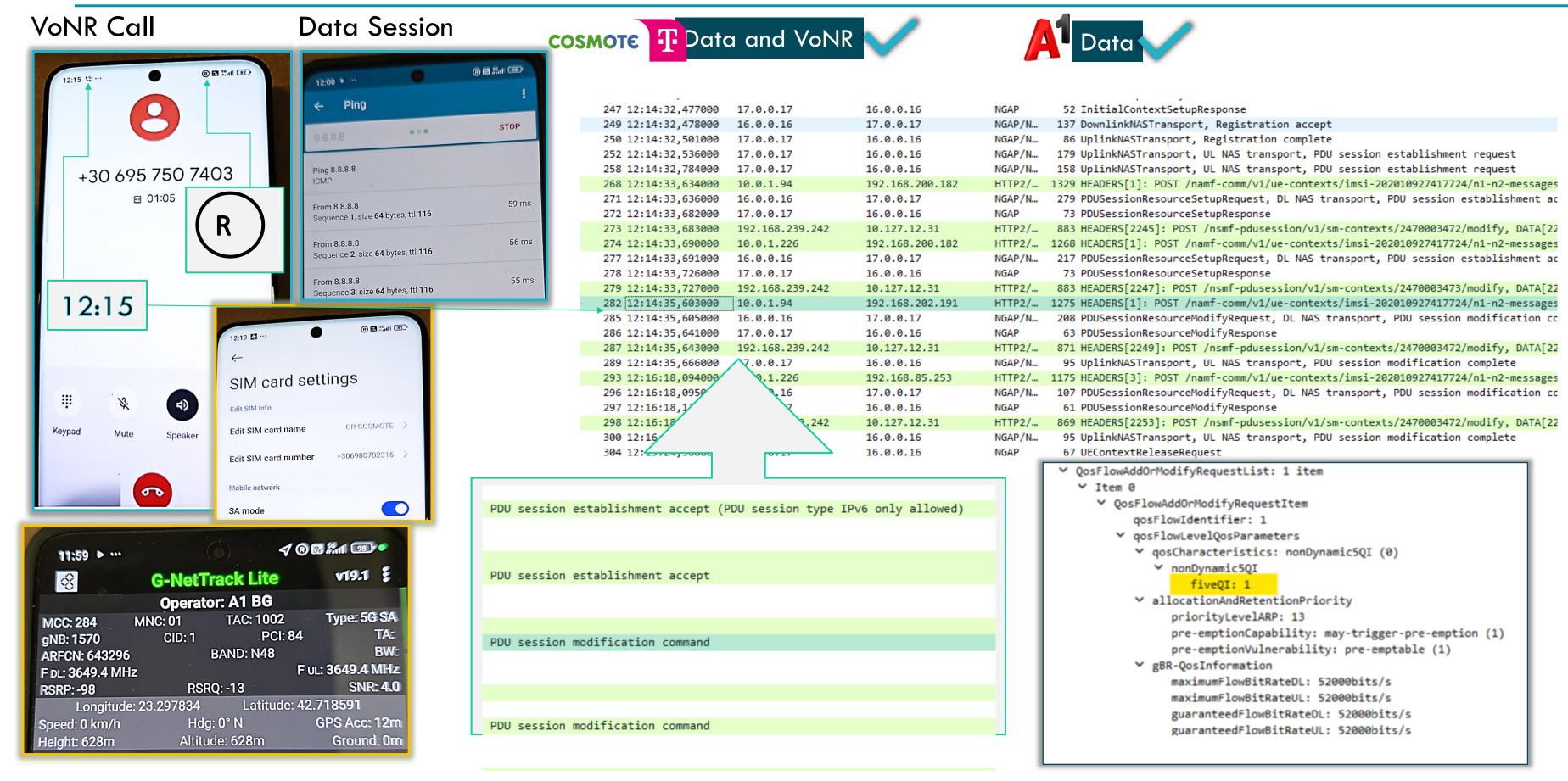
NSA Seamless Roaming – Demonstrated 4/2024





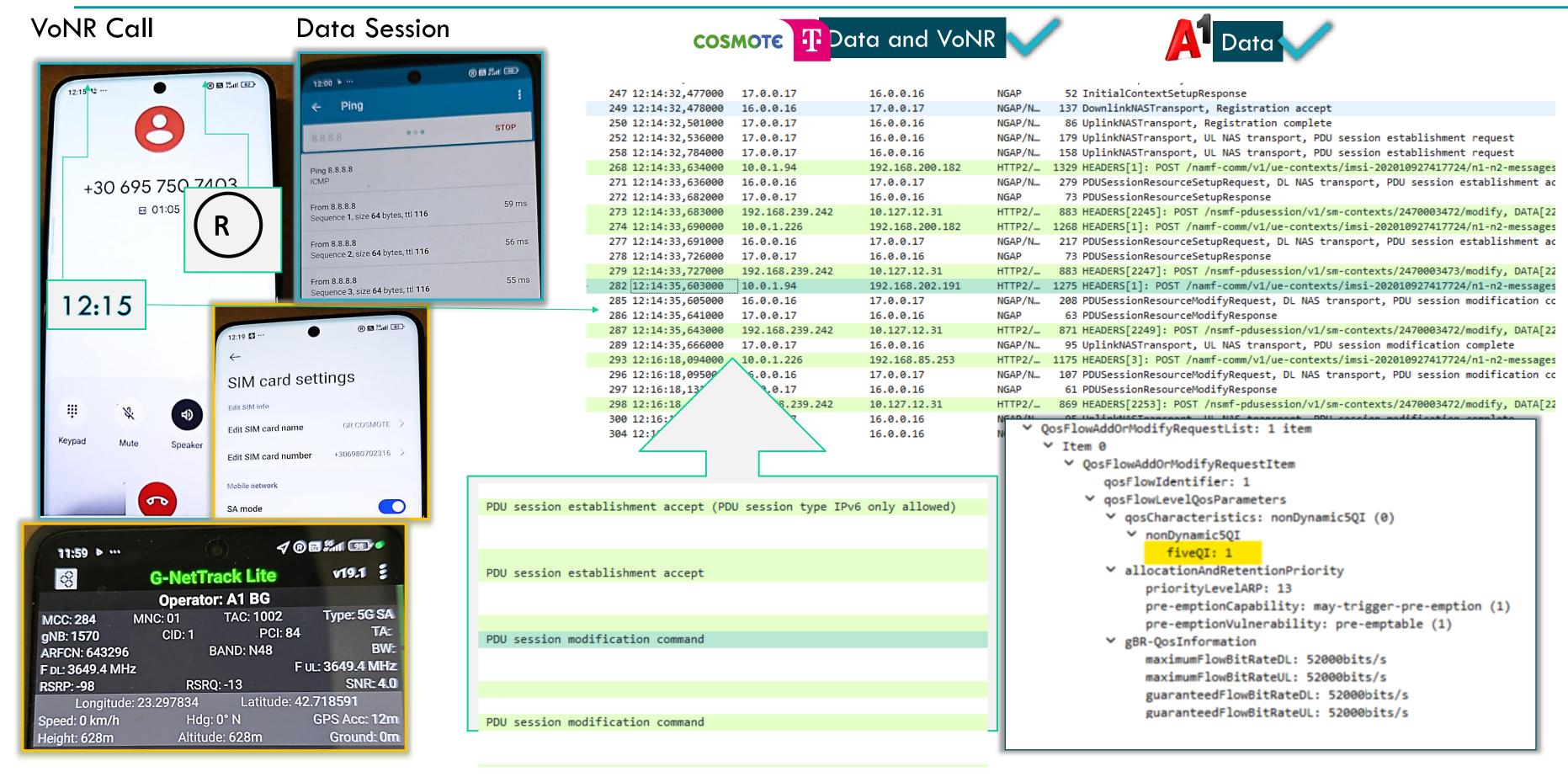
SA Roaming – Work in Progress





SA Roaming – Work in Progress





5G SEAGUL CEF2 5G GR-BG CBC Project (2023-2025)





Thank You!

Keynote speech: Telcos: numbers, strategies, scenarios



Jean-Luc Lemmens

CEO, IDATE



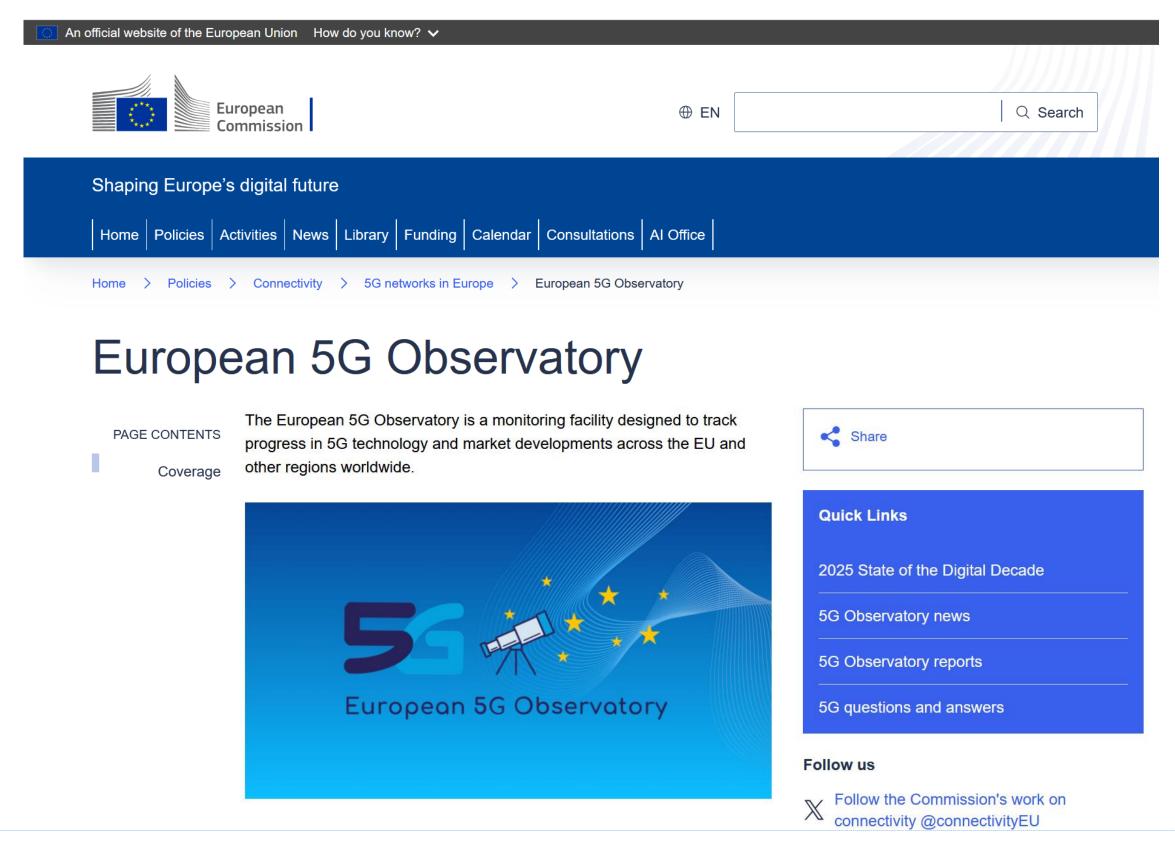






The European 5G Observatory

The new European 5G Observatory is online!





European 5G Observatory







Objectives of the European 5G Observatory

The European 5G Observatory is a monitoring facility designed to track progress in 5G technology and market developments across the EU and other regions worldwide.

The 5G Observatory offers:

- Comprehensive data: the Observatory covers a wide range of metrics, from network coverage to market developments
- Easy comparisons: across countries and metrics, to help identify trends and gaps
- **Transparency**: the 5G Observatory's methodology will explain how the data is collected and processed

Moreover, the Observatory contributes to tracking advancements towards the <u>Digital</u> <u>Decade</u>'s connectivity targets and comparing progress across countries. In time, 6G early developments will also be reported by the Observatory.

What countries are covered:

- 27 EU Member States
- 20 additional non-EU countries
 - 9 EU candidate countries (Albania, Bosnia and Herzegovina, Georgia, Moldova, Montenegro, North Macedonia, Serbia, Turkey, and Ukraine)
 - 4 EU non member states (Iceland, Liechtenstein, Norway and the UK)
 - 7 international comparison countries (Australia, Brazil, China, India, Japan, South Korea and the United States)

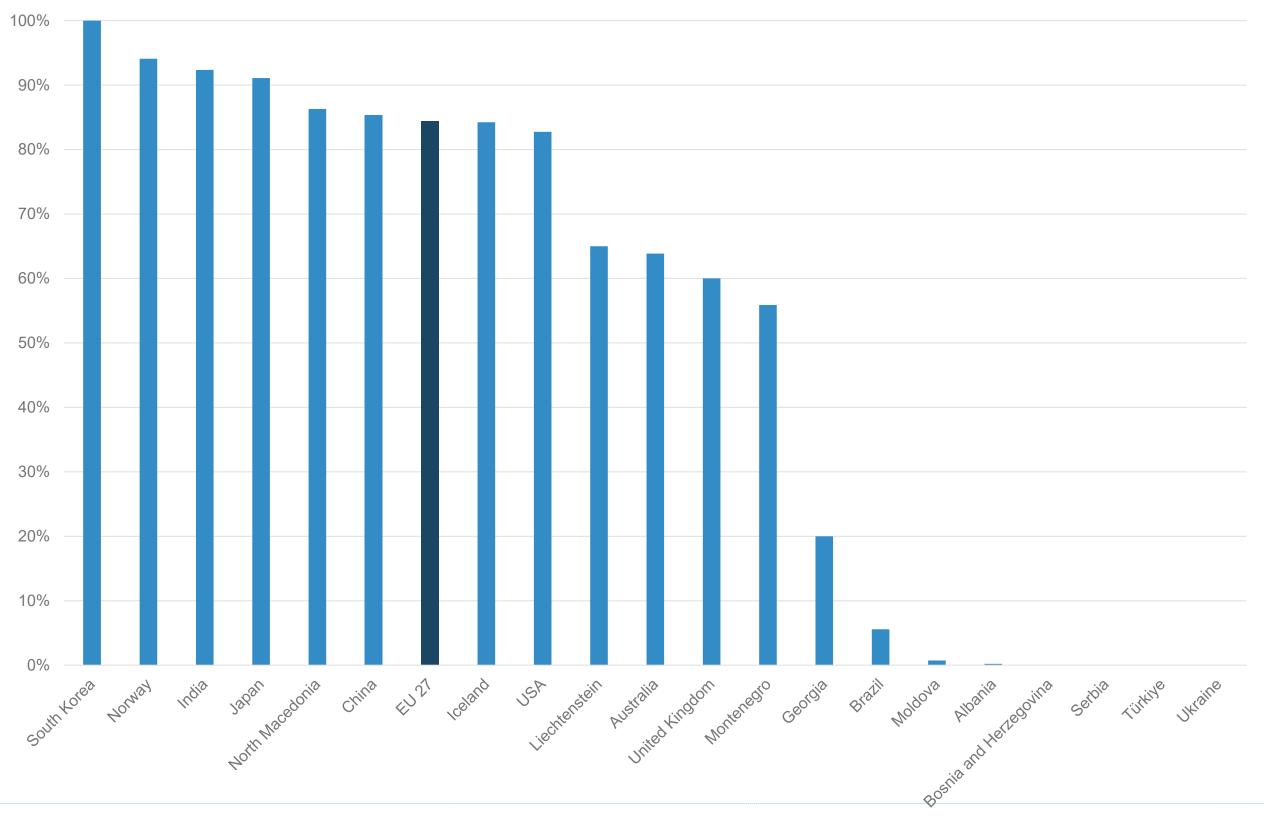
What information is available?

- 5G network coverage
- Deployment progress
- Quality of service and usage
- Spectrum allocation
- Infrastructure investment
- Market developments
- Policy developments
- **5G verticals (**5G private networks, including its use in 5G)



The rollout of 5G in the EU is on par with the world's major economies

5G geographic coverage, %, Dec 24



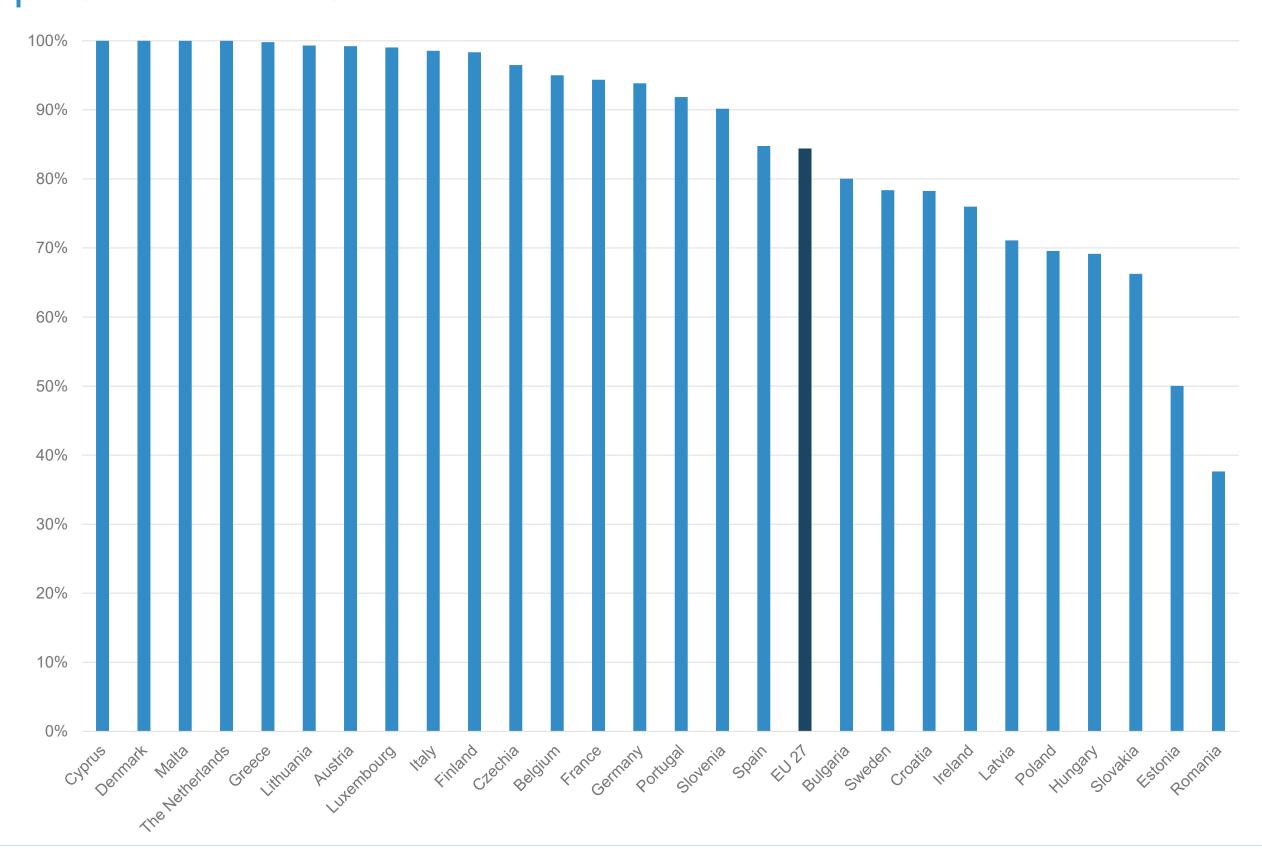
- Internationally, the EU27 stands 7th out of the 21 international countries
- One place behind China
- 2 places in front of the USA
- South Korea has already reached country coverage in April 2024
- Close behind, India (92.3%), Japan (91.1%), and Norway (94.1%)
- Countries such as Australia (63.9%), the UK (60.0%), Liechtenstein (65.0%), and Montenegro (55.9%) are in a middle bracket.
- Albania (0.2%) launched in September 2024 – Moldova (0.7%), Brazil (9.0%), and Georgia (20.0%) show minimal deployment.
- Bosnia Herzegovina, Serbia, Turkiyë and Ukraine had yet to launch 5G





5G geographic coverage in the EU27

5G geographic coverage, %, Dec 24



While the EU average of **84.4%** suggests strong overall progress, the gap between full coverage leaders and lagging countries is striking

- nearly 2/3rd of the Union is close to saturation,
- a handful of states are still in the early stages of deployment.

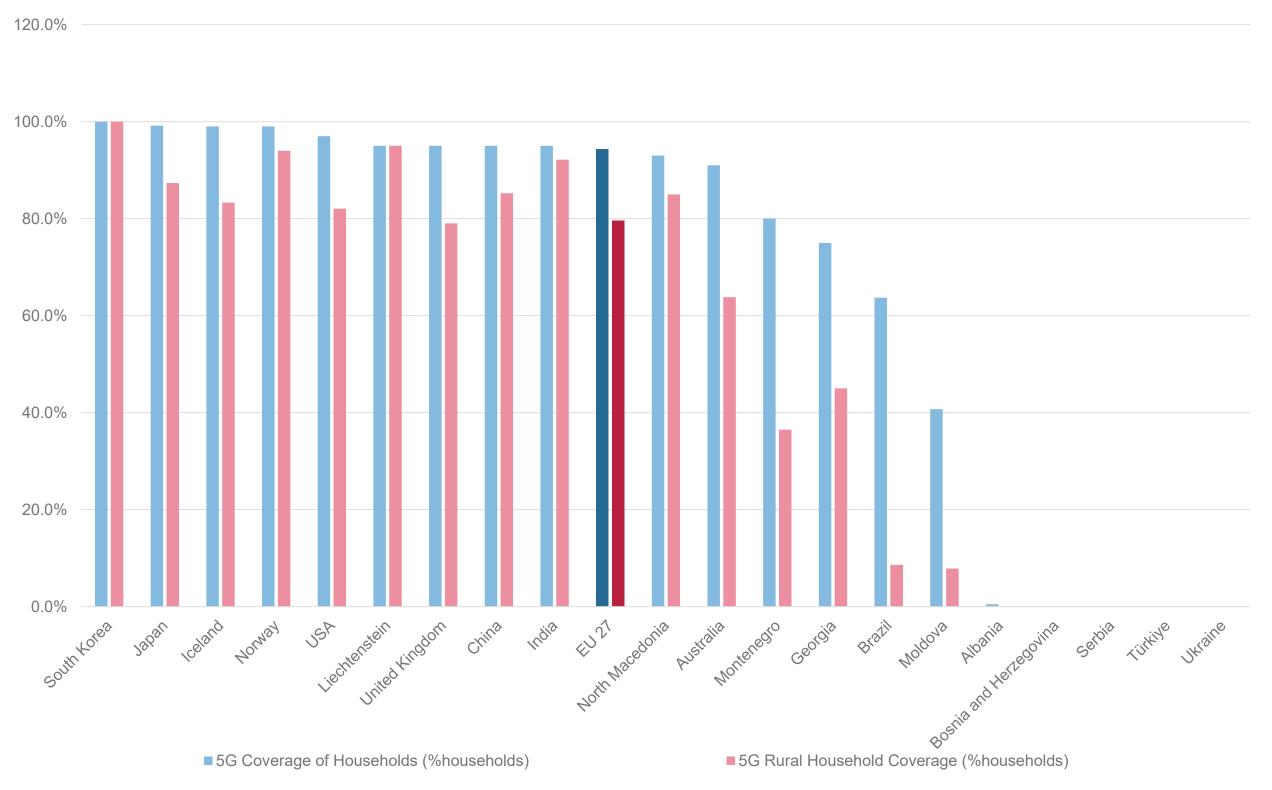
This unevenness (with EU27 median coverage at 93,9%) raises challenges for digital cohesion and competitiveness across the EU.





International comparison of 5G coverage of households vs rural coverage

5G household coverage, %, Dec 24



Europe's challenge is not urban households (where coverage is nearly universal) but rural rollout, which still falls short compared to the most advanced global peers.

- EU27 is globally competitive on household coverage (94.3%), close to China, the US, and India.
- Rural households are the weak spot: at 79.6%, the EU trails leaders like South Korea, Norway, and India, where rural coverage is above 90%.

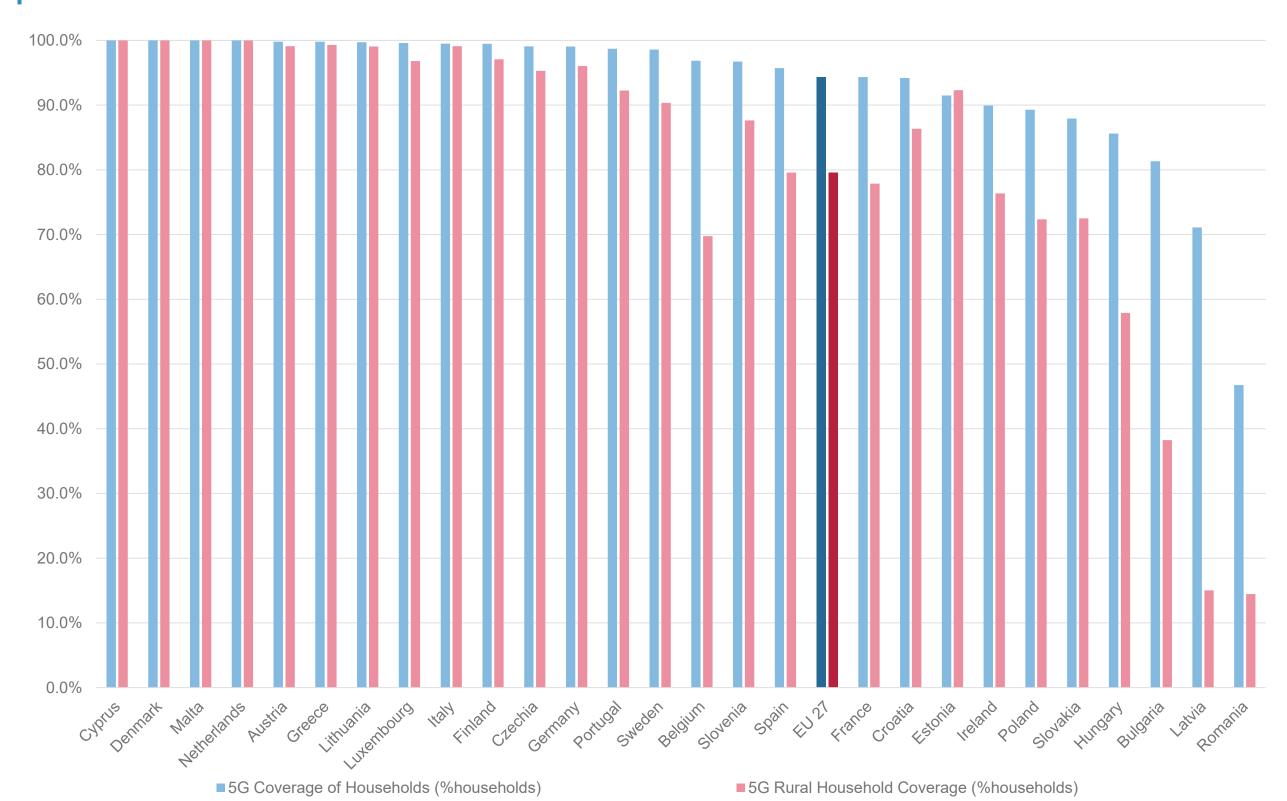
The digital divide is widest outside the EU in countries like Brazil, Moldova, Montenegro, and much of the Western Balkans, where rural areas are barely connected.





Comparison of 5G coverage of households vs rural coverage (EU27)

5G household coverage, %, Dec 24



While the EU is approaching universal household coverage overall, rural households remain systematically disadvantaged.

The divide is small or non-existent in leading countries like Denmark, Cyprus, and the Netherlands, but significant in others such as Hungary, Bulgaria, Latvia, and Romania.

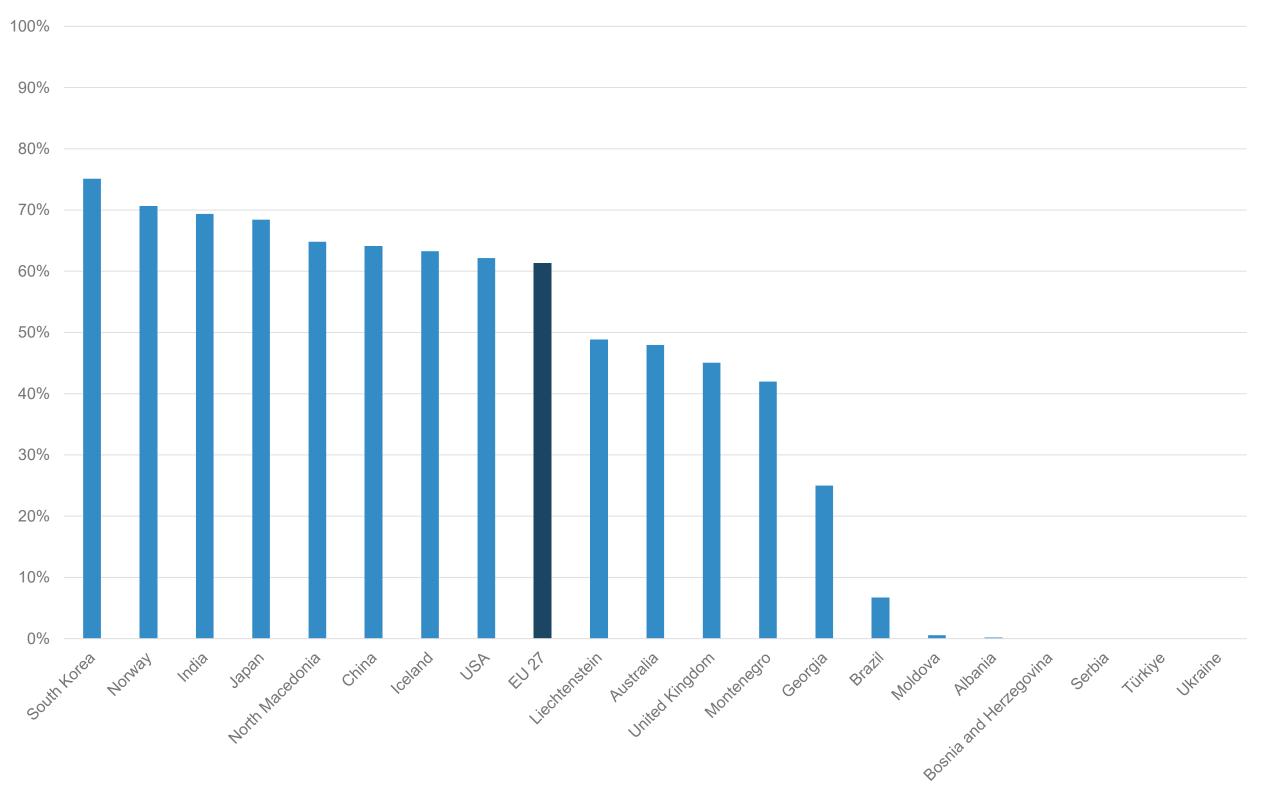
Bridging this rural gap is crucial if 5G is to serve as a foundation for inclusive digital transformation.





Indoor coverage: a pressing challenge (international comparison)

Dec 2024



The EU27 average (61.3%) places Europe in the middle of the global pack:

- behind Asia's leaders (South Korea, Japan, India, China) and Norway,
- but ahead of countries like the UK, Australia, and most of the Balkans.

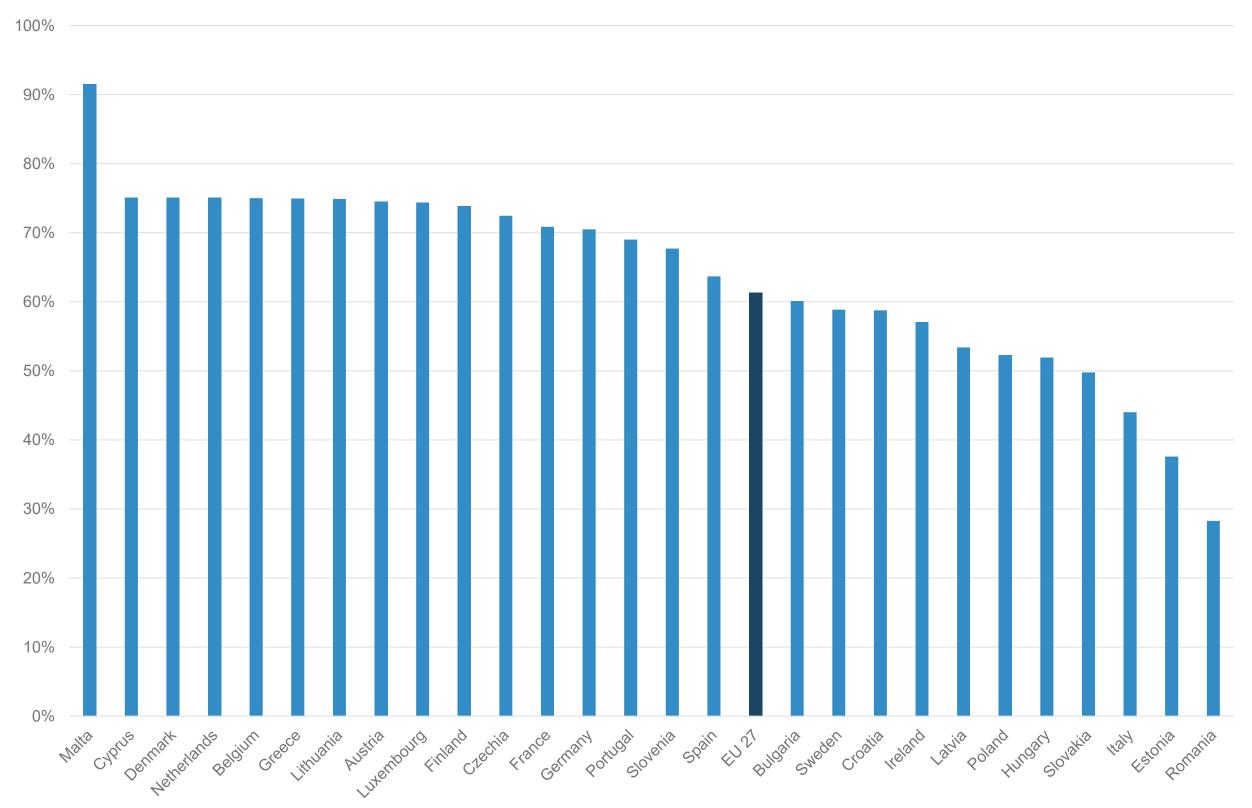
The real global benchmark is Asia, where indoor coverage consistently exceeds 65%.

The EU's challenge is to narrow the gap with Asia's frontrunners while maintaining its advantage over regions where indoor coverage is still minimal.



Indoor coverage: a pressing challenge (EU27)

Dec 2024



The EU27 average (61.3%) highlights that indoor coverage is far weaker than household coverage (94.3%).

Small and compact countries (Malta, Cyprus, Denmark, Netherlands) outperform, since fewer base stations are needed to achieve full indoor reach.

Larger economies like Germany and France have pushed indoor coverage above average, but gaps persist in rural and older urban buildings.

Eastern and Southeastern Europe lag far behind, with Romania, Estonia, and Slovakia showing how late rollout, lower investment capacity, and more challenging infrastructure environments hinder indoor penetration.



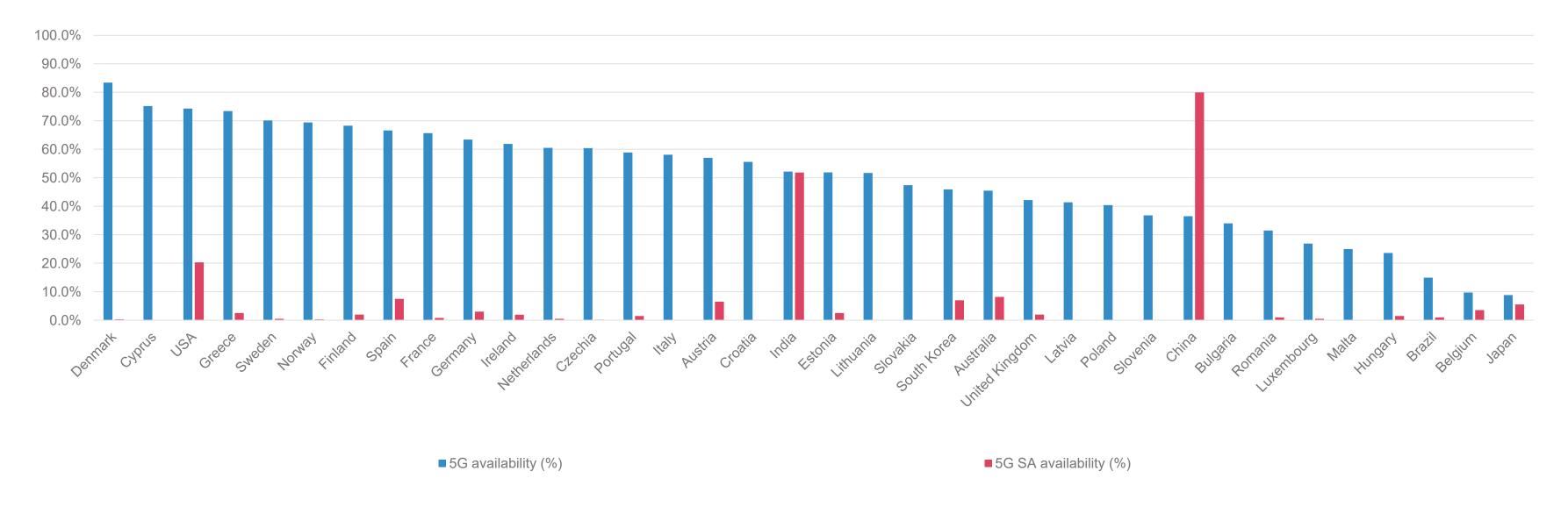


Moving to the demand-side: 5G NSA and SA availability

Dec 2024

Europe has achieved widespread 5G coverage on NSA, but is lagging heavily in SA rollout, which is where advanced features (low latency, slicing, enterprise use cases) become possible.

Compared internationally, the EU is mid-table on total 5G coverage but near the bottom on SA. The US, China, and India have pulled ahead, and even smaller economies like Australia are ahead in SA adoption.



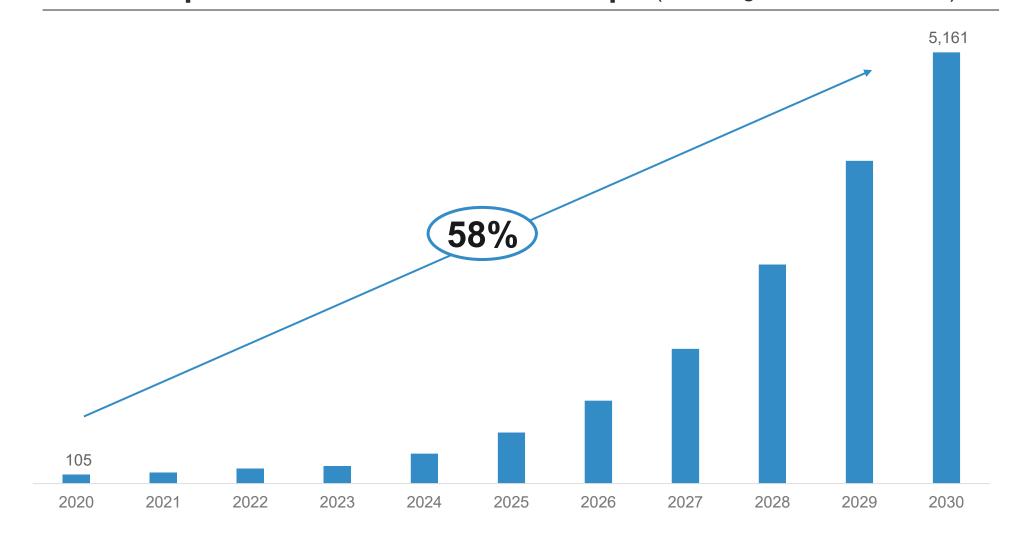
Availability is how often users are really on 5G (NSA or SA). Sources come from Ookla reports or from an estimate based on OpenSignal reports





Revenue from private 5G networks* in Europe is expected to increase by 58% annually.

Market for private 5G networks in Europe (including non-EU countries) MEUR



Currently, ~200 private 5G networks are deployed in the EU.

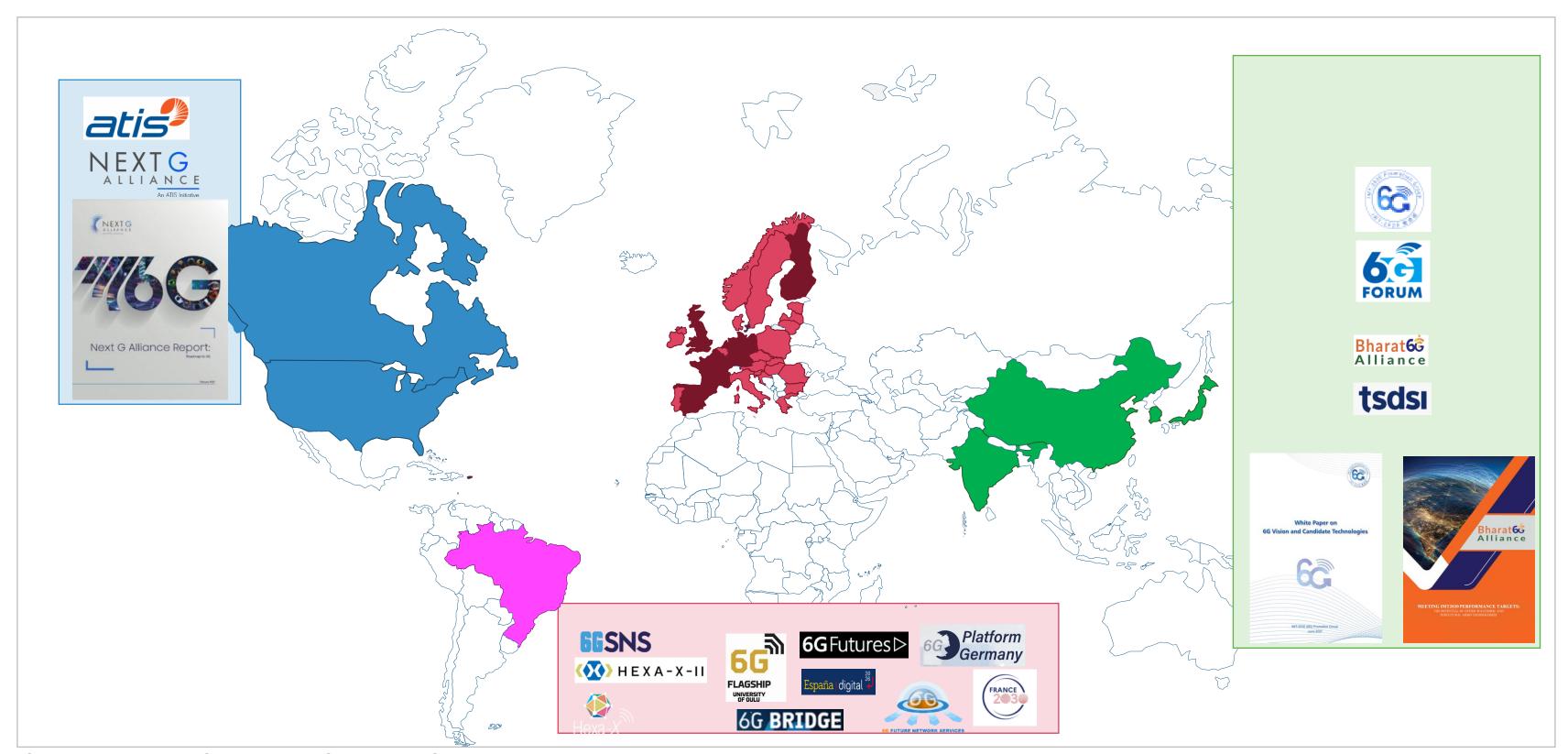
Source: IDATE, Private 5G in Europe





^{*} only network-related revenues (core network, RAN, connection and transport)

The battle to influence 6G standards is on



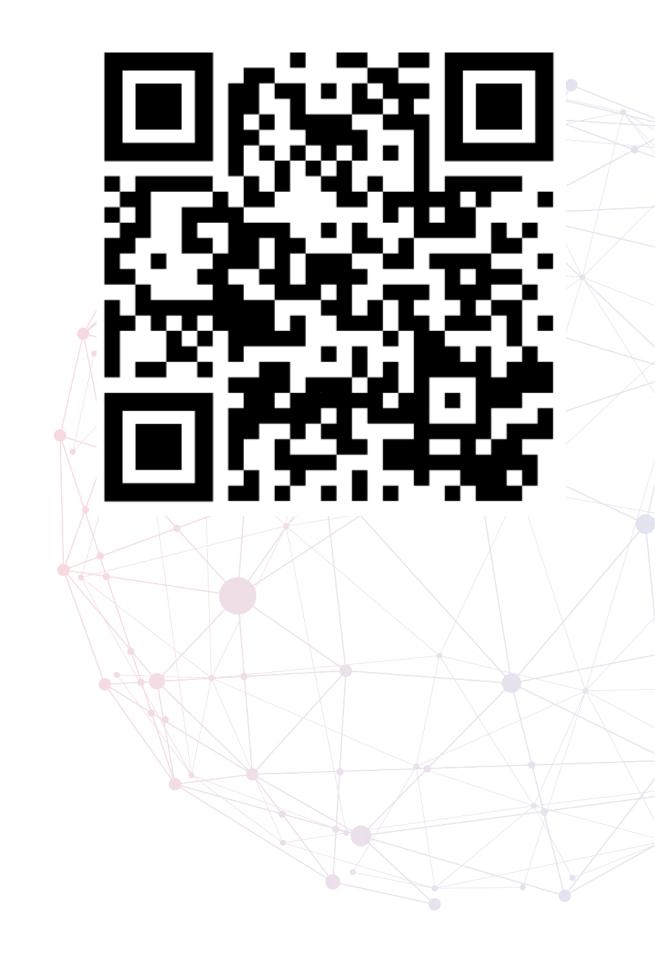
Source: IDATE, World 5G markets and 6G emergence, September 2025





THANK YOU

European 5G Observatory | Shaping Europe's digital future







GROWING EUROPE'S DIGITAL CONNECTIVITY ECOSYSTEM: LEADERSHIP, INNOVATION, AND GLOBAL COMPETITIVENESS

Panel discussion





PANEL DISCUSSION: GROWING EUROPE'S DIGITAL CONNECTIVITY ECOSYSTEM: LEADERSHIP, INNOVATION, AND GLOBAL COMPETITIVENESS



Pascal Rogard
HEAD OF BRUSSELS OFFICE,
ORANGE



Letizia Susta
HEAD OF BRUSSELS OFFICE,
CELLNEX



Edwin Fischer

·WG CO-CHAIR & COLEAD TASKFORCE
EUROPEAN STRATEGIC
DEPLOYMENT AGENDA 5G
FOR CAM, TECHNOLOGY
STRATEGIC ENABLERS, 6GSNS JU 5G FOR CAM
DEPLOYMENT



Pinar Serdengecti
REGULATION AND
COMPETITION AFFAIRS
DIRECTOR, ECTA



Aurélie Bladocha
Coelho
HEAD OF EU AFFAIRS AND
FUNDING, VANTAGE TOWERS





Maarit Palovirta

DEPUTY DIRECTOR GENERAL,

CONNECT EUROPE





Presentation and discussion Scaling up for 2030: accelerating adoption of 5G, 6G and beyond



Christophe Bodin

Director, CBO Consulting





5G Use Cases in the future MFF programme

Discussion on potential funding support mechanisms

Study for 5G for Smart Communities

Christophe Bodin – October 8th, 2025

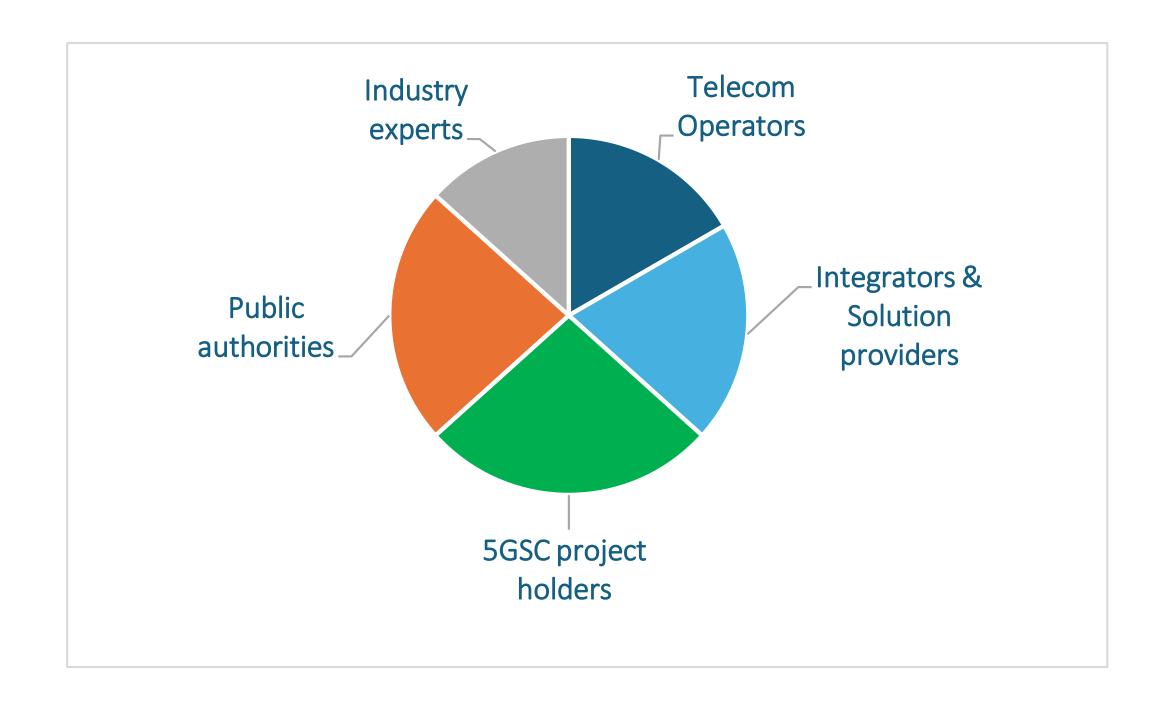


With the support of





Close to 30 interviews have been conducted in Q2 2025



Three major forces are stimulating demand in network infrastructures for 5G use cases

Development push from private 5G networks:

- The awareness level and the demand for private networks has **started to take-off** in Europe.
- Although volumes are still low and many networks are at an **experimental stage.**
- In Germany (most advanced market), the trend is flattening, and expected volumes were not reached.
- Telcos are now preempting some (large) cases.

MNOs' gradual shift towards 5G SA:

- The **high cost** for upgrading the network has for now prevented a rapid move towards 5GSA.
- Until now, 5G has been used for increasing throughput (NSA) but **not really for innovation.**
- MNOs have developed a **large range of offering** (Wi-Fi, 4G, 5G NSA, 5G SA,...) and propose a hybrid mode.
- 2024-25 marks the start for SA in many MS.

Introduction of 5G neutral networks:

- Early-stage initiatives have been developed in Rome (Smart Cities), Portugal and Slovenia (Smart Territories)
- Although, the trend is limited and is facing obstacles. MNOs are reluctant to neutral networks run by 3rd parties.

5G use case market development is still at its infancy, due to typical 'early-stage' barriers

A low level of demand:

- Market awareness as been limited to large corporations that could leverage expertise and innovation management
- The low involvement of MNOs as hindered market uptake. New entrants have not always managed to convince.
- In some cases, prospects have faced **budget constraints** that have delayed decisions.

Fragile operational demonstrations:

- Lack of available platforms, due to delays in software releases have jeopardized some demonstrations.
- Legacy technologies (LTE, Wi-Fi and LoRA) are resisting, considered as 'good enough for now'
- 5G SA devices are often unavailable or expensive compared to "off-the-shelf" products of legacy technologies.

Uncertainties on the future regulation framework

- Spectrum availability and affordable prices are critical for unlocking demand: It is not full defined nor harmonized.
- Development of private networks and shared networks / neutral hosting require guidance on markets & competition.
- Development and promotion of **5G open platforms** could stimulate competition and increase 'value for money'.

At mid-2025, some positive market drivers have emerged

The market has gained awareness:

- There is a **significant involvement of industrial companies**.
- It is **gradually increasing** in SMEs and public bodies.

5G expertise has spread across the market:

- Numerous pilots developed across the EU (42 through 5GSC but also through national programmes)
- A degree of 'proof of value' has been sometimes established (e.g. productivity gains of ar. 15%).

Private networks with 'network as a service' pricing have introduced affordable solutions:

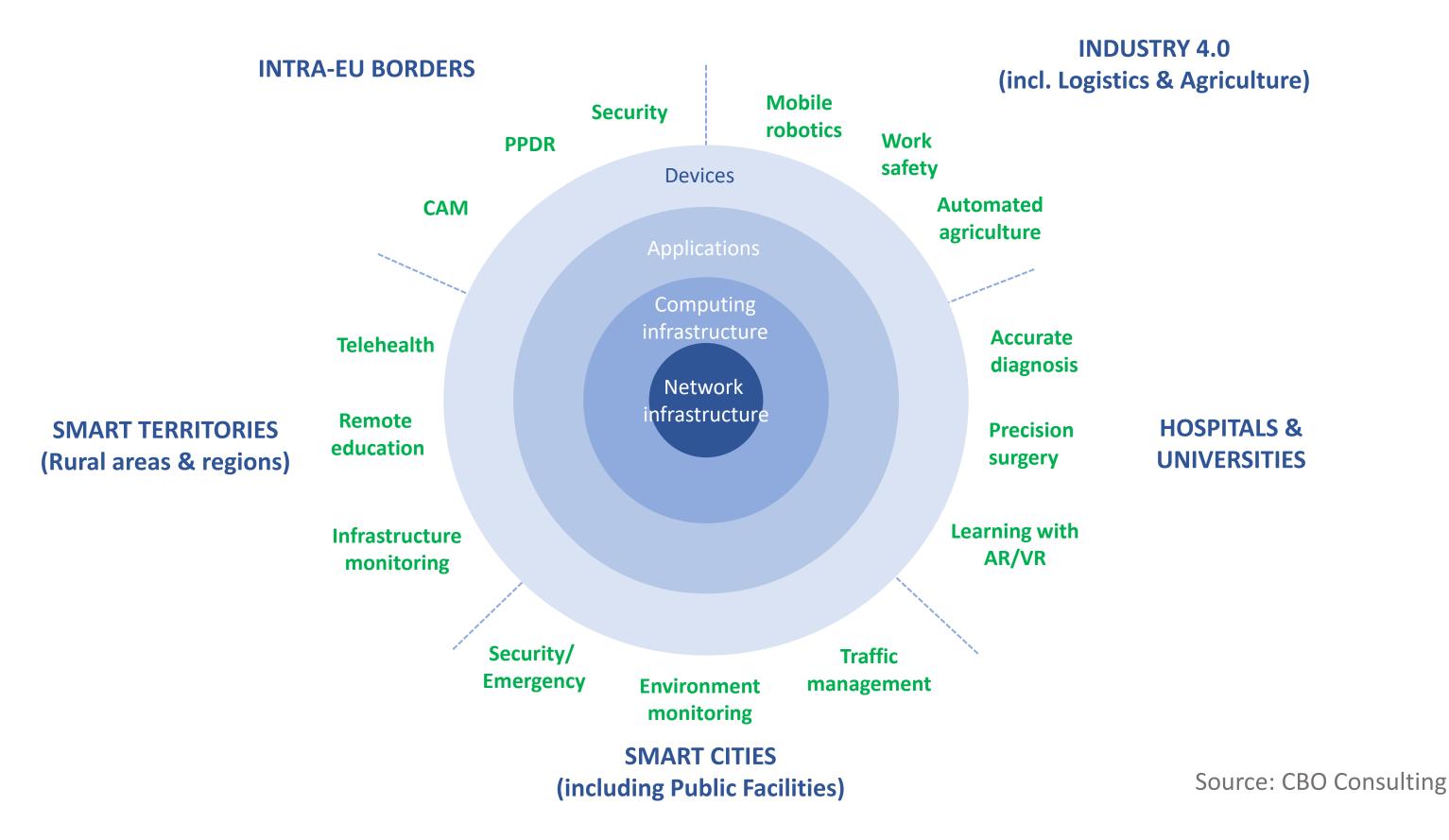
- Total Cost of Ownership (CAPEX + OPEX) starts at € 50k over 3 years.
- Average investment in a 5G network is around € 300k.

New drivers will contribute to creating positive market momentum:

- MNO's recent entry will boost market awareness.
- Clarifications regarding **5G spectrum regulation** could be a reassurance factor.

As a sign, the latest 5G SC CEF call (Feb. 2025) received a 250% oversubscription

The infrastructure is the core ... but only applications & devices demonstrate the value



Industry 4.0 (including Logistics and Agriculture)

5G as a support to more competitive and resilient European industries and agriculture

Drivers

- A better understanding & knowledge about 5G but development is very slow. Hype is now on AI.
- Killer apps are mission critical, in-door/out-door applications and flexible mobile robotics (incl. drones). For the rest, for now, Wi-Fi is enough.
- Current industrial use cases have demonstrated productivity gains of 15% and Rol under 2 years.

Barriers

- Still a very low level of awareness (notably industrial SMEs) on 5G value potential
- Many companies (except the ones with IT teams)
 have a low level of technological expertise.
- 5G proof-of-value is still not clear (to be fine-tuned).
- SA devices are **unavailable or costly** (vs Wi-Fi/LoRa)
- **Spectrum uncertainty** is an obstacle to investment.

EU policy

Recommendations

- The topic should be "Industry digitisation" and globally address 5G & 6G + Edge + AI + Cybersecurity.
- Disclosing 6G could delay & impede 5G adoption. 5G should be presented as a starting point for 6G.
- There is an urgent need for a large wake-up call to SMEs on a fast and large "industry digitisation".
- Spectrum policy should be **clearly defined and harmonized** across the EU.

Universities & Hospitals

5G as a support to more efficient and quality-driven healthcare and education in the EU

Drivers

- For healthcare, a strong trend in the US with dozens of pilots. In the EU, a growing interest but coming from medical doctors, not from the administration.
- **Efficiency improvement** has been demonstrated in US which strongly drives adoption there.
- **Cybersecurity** is a strong driver for EU hospitals.
- Universities have often available 5G frequency bands (for research purpose) or partner with MNOs.

Barriers

- Demand is still emerging and the awareness on 5G value potential is limited to "use case innovators".
- Hospitals (and Universities) lack the necessary technological expertise to implement and run 5G.
- The proof-of-value is still questioned by stakeholders
- 5GSA devices are **unavailable or costly** (vs Wi-Fi)
- Limited budget availability and spectrum uncertainty are obstacles to investment.

EU policy

Recommendations

- The topic should be approached at National & EU level with plans on "Hospitals / Education of the future".
- There is a need for a large EU sharing on **best practices** in healthcare (and possibly in education).
- **EU start-ups** providing healthcare applications & devices (robots, AR/VR,...) should be better supported.

5G as a support to more livable, sustainable and efficient European cities

Drivers

- Still very experimental at this stage. Even in the most advanced smart city cases, no full-scale model.
- Major app for now is infrastructure (gas, power, water, waste,...) and environment monitoring (IoT).
- Killer app expectations are on Urban Mobility (traffic management and autonomous transportation).
- MNOs are well placed for the implementation through slicing but deployments have been delayed.
- Neutral hosting is an opportunity for accelerating.

Barriers

- Despite interest from municipalities, decision-making processes are **political and can face rejection** of 5G.
- Governance is run with multiple stakeholders which make it more complex in practice.
- Municipalities lack the necessary technological expertise to implement and run 5G.
- Urban mobility is still at a very experimental stage.
- Besides the Boldyn Roma case, there are no clear neutral hosting/network sharing models in place.

EU policy

Recommendations

- The topic should be best approached through "Urban Mobility" where 5G can be fully disruptive.
- There is a need for a large sharing of Smart Cities **best practices**, including neutral hosting/network sharing.
- EU start-ups with smart city applications & devices (autonomous vehicles, AR/VR,...) should be better supported.

Smart Territories (Rural Areas & Regions)

5G as a support to more attractive, cohesive and efficient European rural areas

Drivers

- Because of densification, MNOs will have to invest heavily in rural areas but without real demand.
- For economic reasons, they would have an interest in mutualising networks to reduce deployment cost.
- Some initiatives (Portugal, Slovenia, France, Spain,...) have emerged of Private network or Neutral Hosting.
- Demand is limited but **5G networks could be a trigger** for the development of Smart Agri/Forestry, e-health and infra/environment monitoring.

Barriers

- MNOs are **reluctant from neutral hosting**, as they are run by third parties. They prefer network sharing.
- Regions and Governments are **not aware of the issue** and are not pushing yet towards mutualization.
- For private networks, a key issue is **in the acceptance of MNOs to interconnect** to avoid any local isolation.
- Funding will be required to help an acceleration in the 5G coverage of rural/remote areas.
- As for now, **no clear investment model** has emerged

EU policy

Recommendations

- The topic could be approached under "Rural 5G mutualized capabilities" where 5G connectivity is central.
- There is a need for **building awareness** and a large sharing of **innovative cases** for smart territories in the EU.
- A good 5G coverage in rural areas would be an opportunity to leverage EU start-ups (smart agri, e-health...).

5G as a support to a seamless Europe and to more secure borders

Drivers

- Some 5G use cases **should not be stopped at a land border**: Defense/PPDR, Corridors and Autonomous driving, Maritime telecommunication (future 6G), ...
- There are **no initiatives for now**, except for corridors (25 projects funded and investment models tested).
- An interest could come first regarding Security and Defense (EU borders management), but there could an opportunity later for local industries and agriculture & forestry.

Barriers

- **Coordination** between Member States on radio spectrum regarding cross-border topics is requested.
- In these fields, stakeholders are typically national administrative bodies having authority on their own territory, even if coordination at EU level exists.
- Projects could involve many stakeholders and may require 3rd parties to operate the whole use case.
- Some **high-level political coordination** at European level may be required to monitor these projects

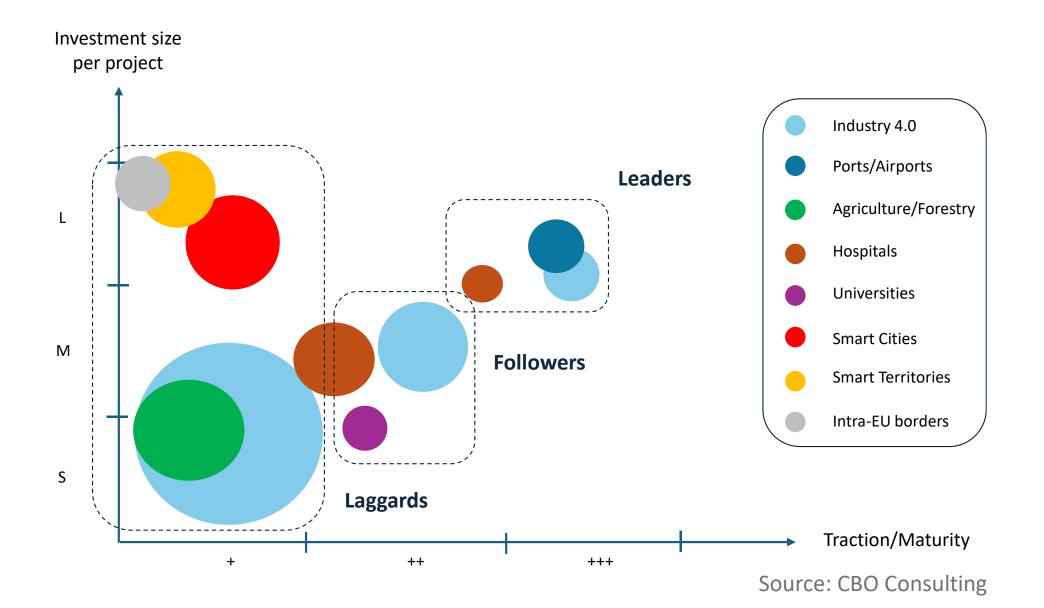
EU policy

Recommendations

- The topic could be approached under "5G seamless Europe" where 5G across borders would be central.
- There is a need for **building awareness** and developing opportunities of project collaboration/coordination.
- It would make sense to leverage available results from 5G corridors pilots for other use cases, set on larger areas.
- It would also require coordination at EU level amongst regulators and amongst use case stakeholders.

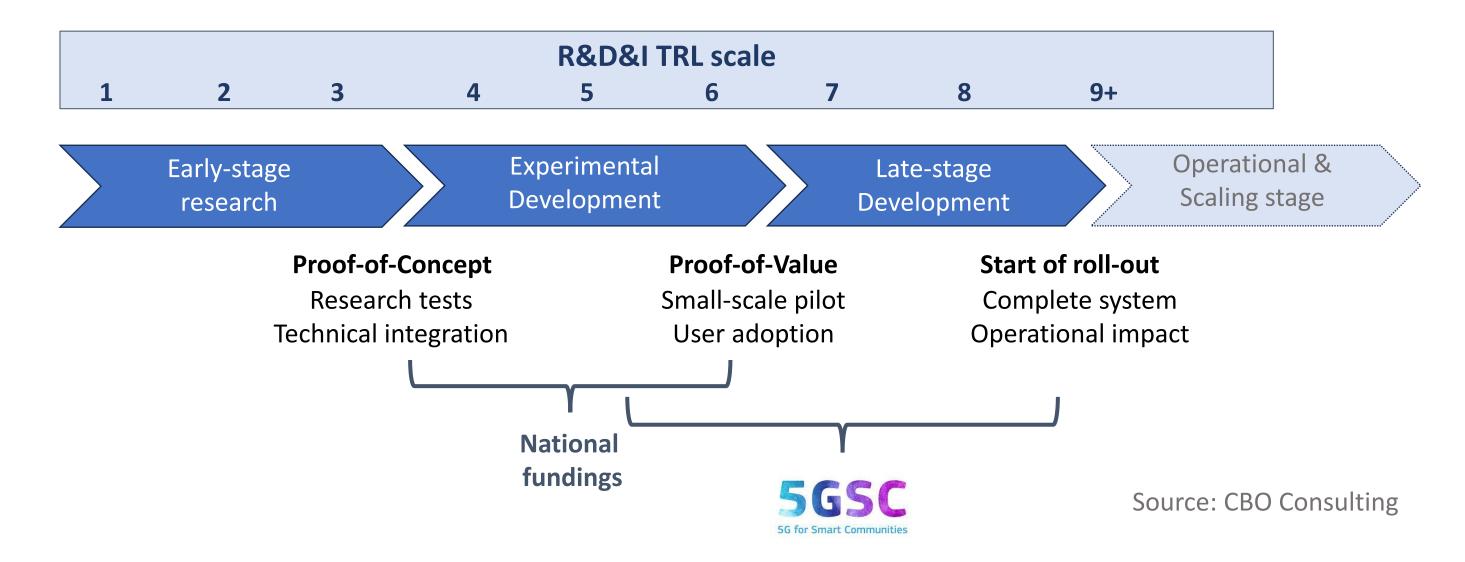
Regarding network & edge infrastructures, the EU investment need could be significant

	Industry 4.0 (incl. logistics & agriculture)			Universities / Public Research Institutes & Hospitals		Smart Cities	Smart Territories	Intra-EU borders	
	Manufacturing & Logistics	Agriculture & Forestry	Ports/Airports	Hospitals / Clinics	Universities / Public Research	Smart Cities	Smart Territories	Mission-critical & security	Transport corridors
Potential EU cases	~2m (SMEs except micros)	~3m (more than 5 ha)	~300 (ports) ~300 (airports)	~10,000 (large hospitals)	~500 (universities)	~800 (50,000+ inh.)	n.a.	n.a.	>25



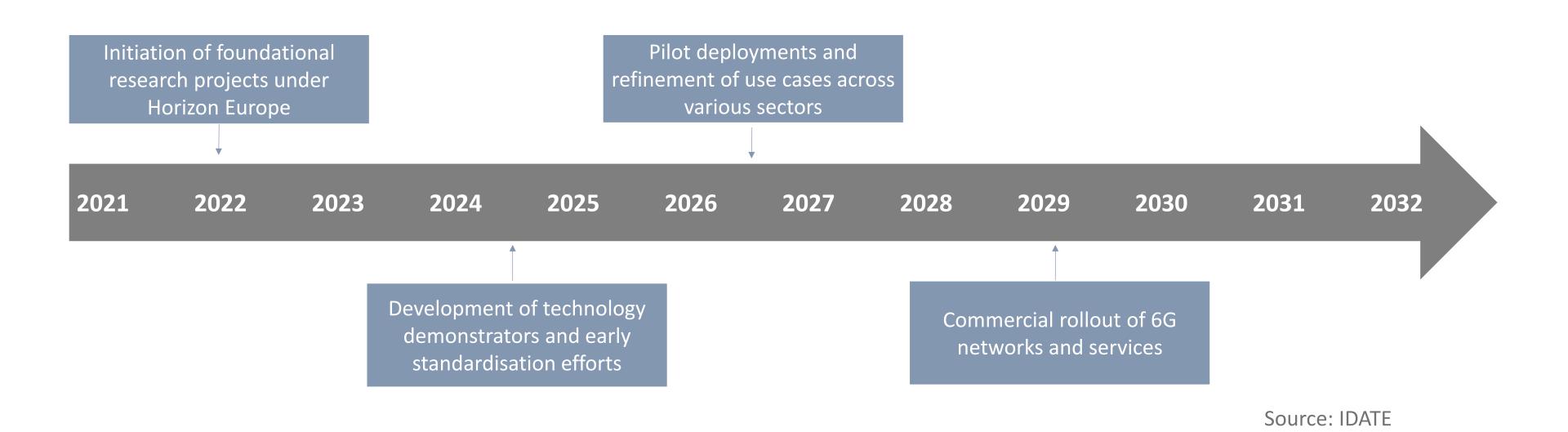
- Besides large cases, the average investment for 3C infrastructure could range from around 50,000 to a few million Euros
- In total, we could evaluate the investment need at EU level to be in the magnitude of hundreds of billion of Euros.

For now, the implementation of 5G SA use cases is mostly at a TRL 6-7 stage, not more



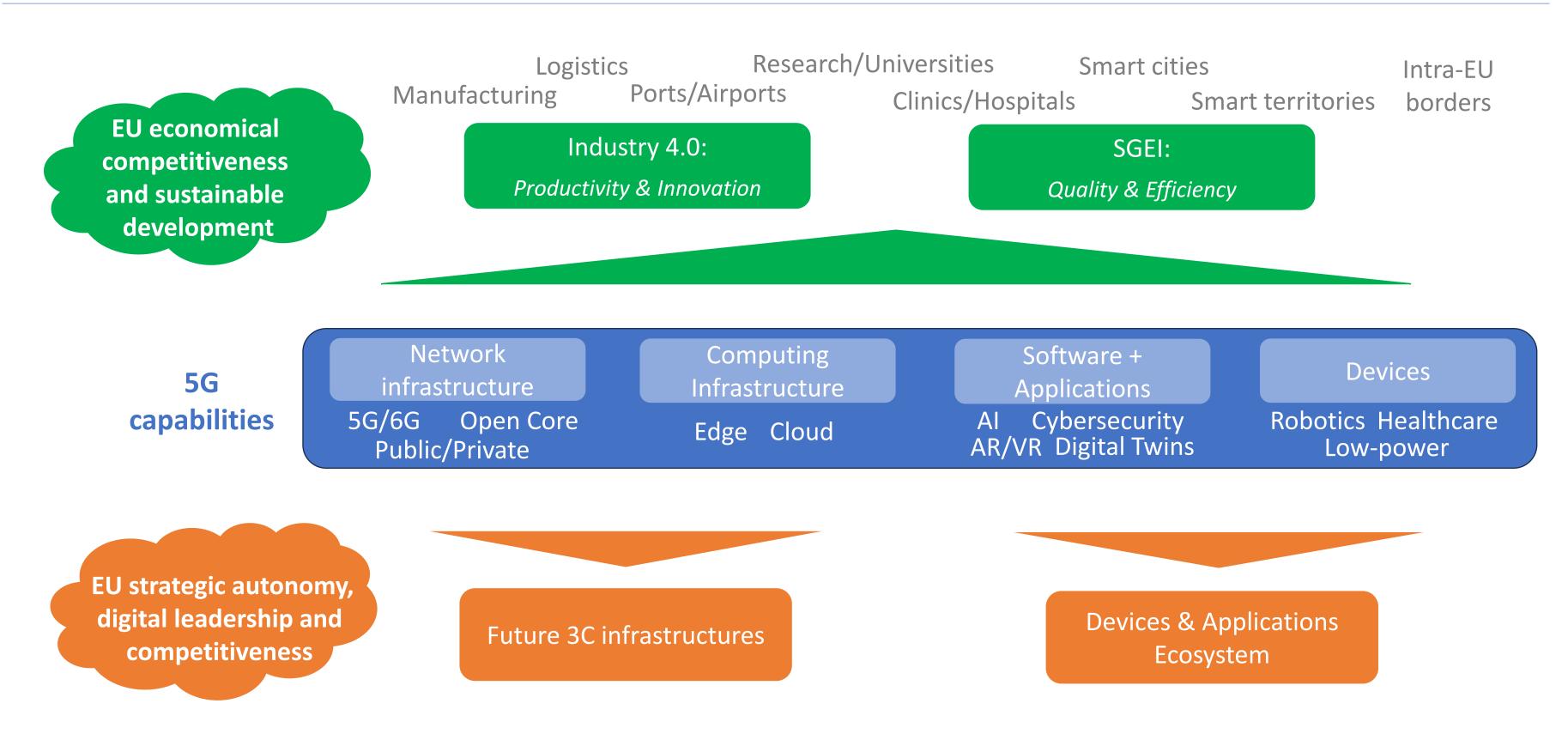
- While the 3C infrastructure can be considered at TRL 8-9 stage, the limited number of fully-fledge scalable applications and the lack and high price of 5GSA consumer/industrial-grade devices makes current 5G SA use case development at a TRL 6-7 stage.
- In the last years, most national funding programmes have focused on TRL 4-6 ("Experimental Development") under GBER section 8.
- Horizon Europe has also supported the testing of 5G use cases (vertical industries, smart cities, ...), usually under TRL 6 stage.

Beyond 5G, 6G is around the corner and should now be anticipated for 2030



- 6G is considered in continuity with 5G ('5G and beyond') as the technology disruption is more between 4G and 5G
- We could expect more powerful features and strategic impacts notably for enterprises
- A slower 5G adoption would result in investment delays in 6G and would then slow down 6G adoption
- 6GSNS is supporting 5G development (towards 6G) but focusing on technological development (test beds at small & large scale)

The development of 5G capabilities could have a double-side critical impact for the EU



Building up a "5G and beyond" EU ecosystem under the ECF umbrella in the next MFF

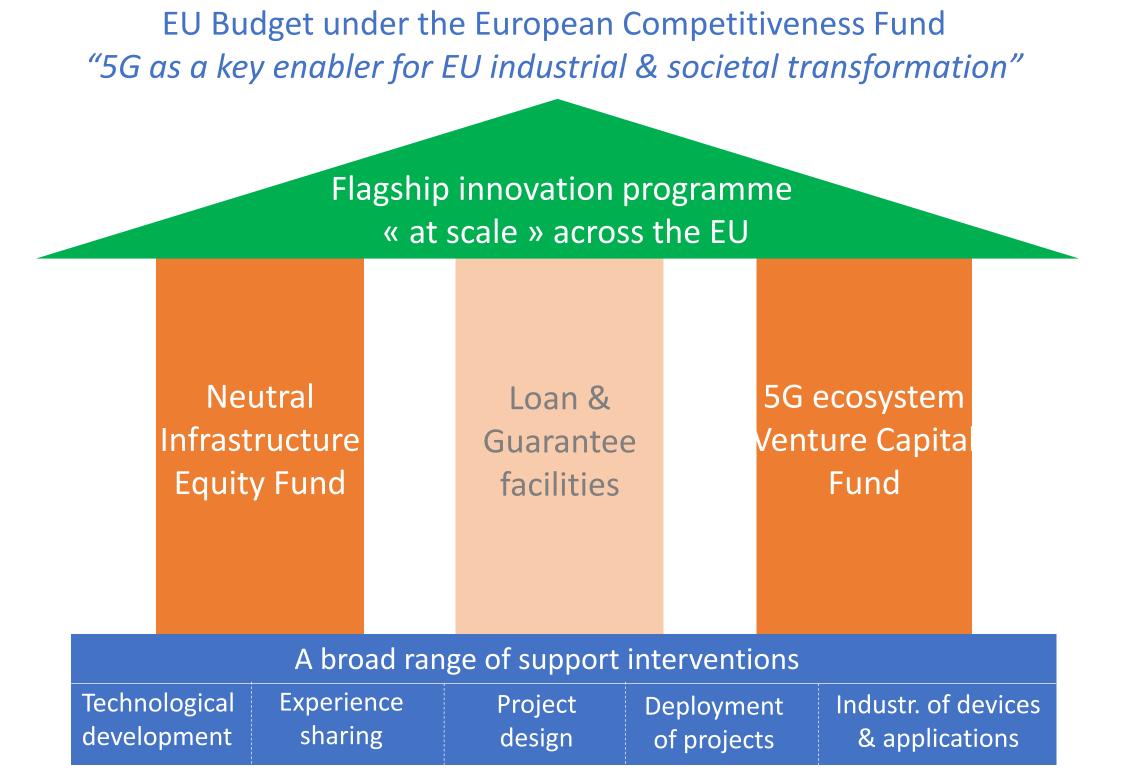


Objectives / Thematic pillars

To setup and develop **large 5G** sectorial blueprints to serve as references at EU level

To foster the development of **key strategic capabilities:** neutral infrastructures + 5G ecosystem

To trigger the proliferation of **5G** projects, devices and applications across the EU



A set of interventions could trigger project multiplication and expansion

Short Term EU impact



implementation

vouchers for service provision from 3rd parties consultants (e.g., integrators)

Project design &

Deployment and

scale-up of projects

Small grants: Industry, -

grants

rural areas & intra-EU

gaps

Smart

when

(e.g.,

Vouchers: SMEs

Hospitals,

Cities

Large

market

borders)

Universities,

Cascade funding with

Industrialization of devices & applications

Small grants for short projects on fine-tuning and fast industrialization of market-ready solutions The grant should support device + application + technical development/ testing integration /training (at TRL 7-8).

Technological development 5G and beyond

'R&D project type' funding with technological pilots at small & large scale

Experience sharing & Practice harmonization

Budget for awareness building (CSA type):

- European events
- Capacity building
- Industry groups

Source: CBO Consulting

EU impact

A flagship programme should target large pre-commercial use cases (TRL7-8)



An EU innovation programme could scale and develop 5G use case synergies

Programme profile:

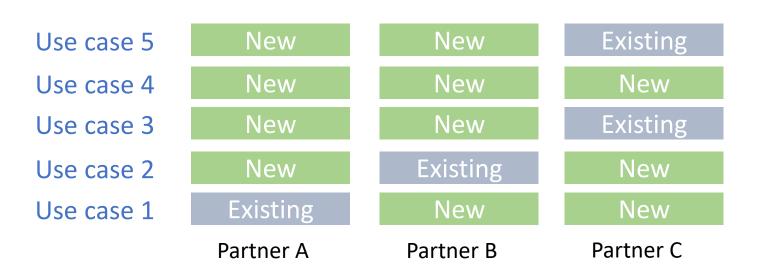
- At least 3 partners in 3 member states
- A minimum of 5 common use cases
- A large number of users (with a threshold to be defined per use case)
- Topics: Manufacturing & Logistics, Agriculture, Ports, Airports, Hospitals, Universities, Smart Cities, Smart Territories, Borders (Corridors are excluded)
- With clear complementarity/synergy (either same approach and/or in continuity)
- Involving at least 2 EU SMEs as providers for use cases (device, software, ...)

Project design:

Potential grant: 10-20 m Euros (infrastructure + devices + software + implementation)

Maximum duration: 2 years

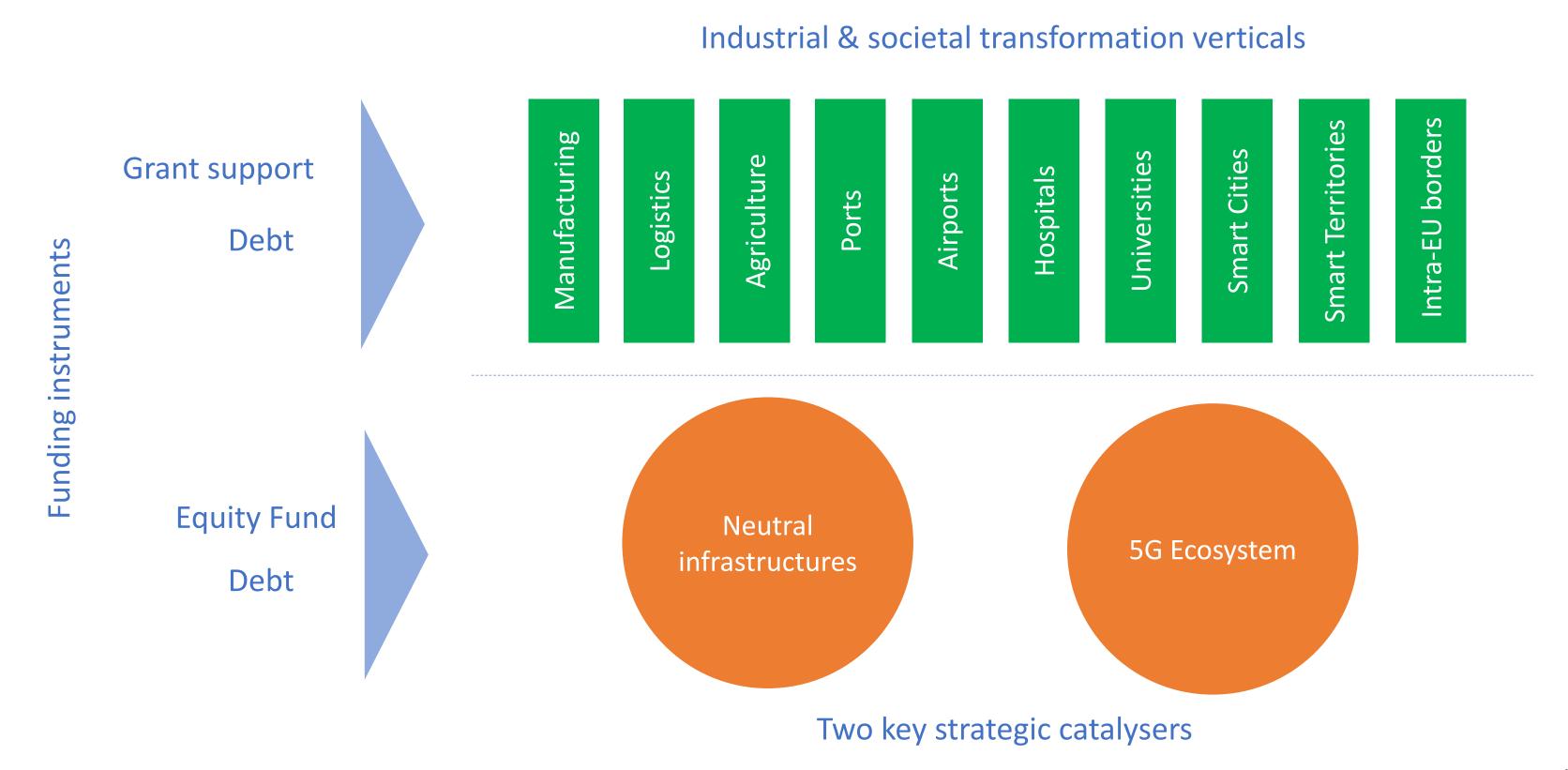
Target: Partners with infrastructures in place & a few use cases tested at small scale



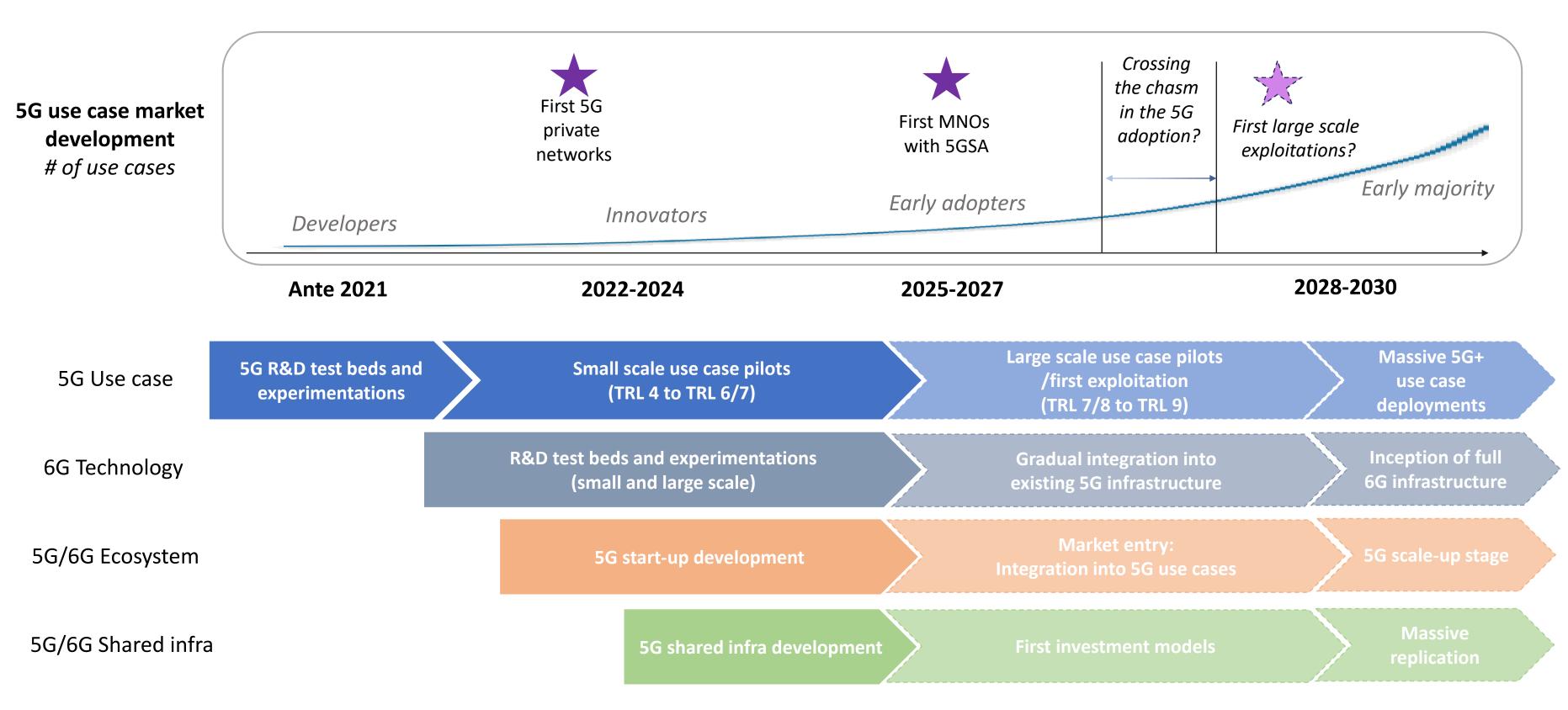
Scaled with the support of 'use case partners' (devices + software + integration + training)



Besides grants, equity and debt instruments could accelerate 5G private investment



It is time to accelerate to reach before 2030 a massive 5G uptake and to go beyond 5G



Thank you!

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Presentation and discussion

Monetising 5G Edge: Commercial Ecosystem for Smart Communities and Corridors



Dimitri Jungblut

Project Leader, 5GMEC4EU





5GMEC4EU

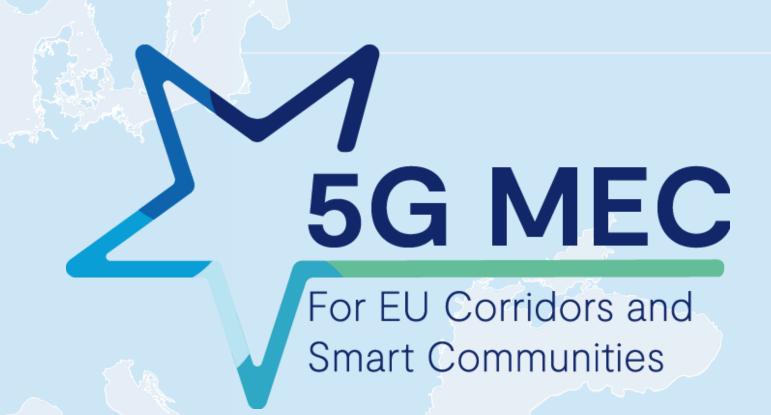
European 5G Network Edge Ecosystem Approach

Monetizing 5G Edge:

A Commercial Ecosystem for 5G Smart Communities and Corridors in Europe

Date: October 8th, 2025





5GMEC4EU: Who are we?

T- Detecon



Dimitri Jungblut



Nikola Perkovic



Wolfgang Knospe



Edgar Tamaliunas



Hendrik Grosser



Stefan Schnitter



Daniel Henkel



Nicolas Stichel



Christian Maasem

5GMEC4EU in a Nutshell

Project Duration: 30 Months

Project Start: January 2024

Consortum: Monotch & Detecon

Funding: **CEF Digital**

Managed by: HaDEA

Type: Coordination & Support Action (CSA)

Main Stakeholders: 5G Smart Communities & 5G Corridors

The **5GMEC4EU** project supports the establishment of a "Connected Collaborative Computing" – "3C

Network" to align 5G infrastructure and share knowledge across stakeholders. It supports **5G Smart Communities** and **5G**Corridors in implementing edge computing through their 5G projects, enhancing Europe's edge capabilities and fostering profitable business models.









ment of a





5GMEC4EU coordinates and supports the implementation of edge cloud technologies in 5G Corridor and 5G Smart Community deployment projects.

GUIDE CSA: 5G Corridors *

The GUIDE project aims to coordinate and support 5G Corridors in Europe by capturing and sharing best practices from CEF 5G Corridors projects.

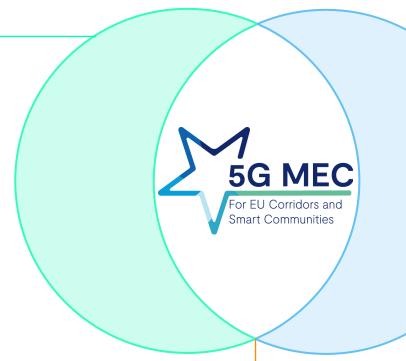
The project objectives:

- Analyze CEF 5G Corridors for best practices.
- Develop guidelines for EU 5G Corridors deployment.

Europe

Business Models

Coordinate projects, monitor progress, offer feedback.

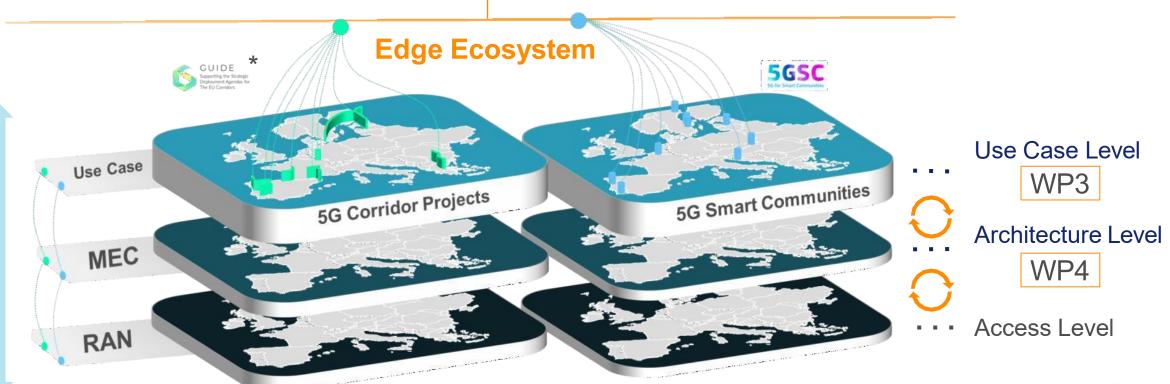


5GSC Platform: 5G Smart Communities

It is an initiative to deploy and use 5G networks to improve public services and socio-economic drivers in local communities.

The project objectives:

- Digital transformation and recovery of local areas
- 5G benefits in various sectors
- Collaboration and knowledge exchange





* CSA finalized in June 2025



A Sovereign European Cloud Ecosystem is essential amid increasing mistrust among Continental Technospheres.

American Technosphere

Dominated by Hyperscalers (AWS, Microsoft, Google) with a focus on global scale.



European Technosphere

Seeking autonomy through regulations like GDPR and fostering cloud sovereignty initiatives (e.g. GAIA-X).



Chinese Technosphere

Focused on state-controlled technology giants (Alibaba, Tencent) and strict data localization laws.



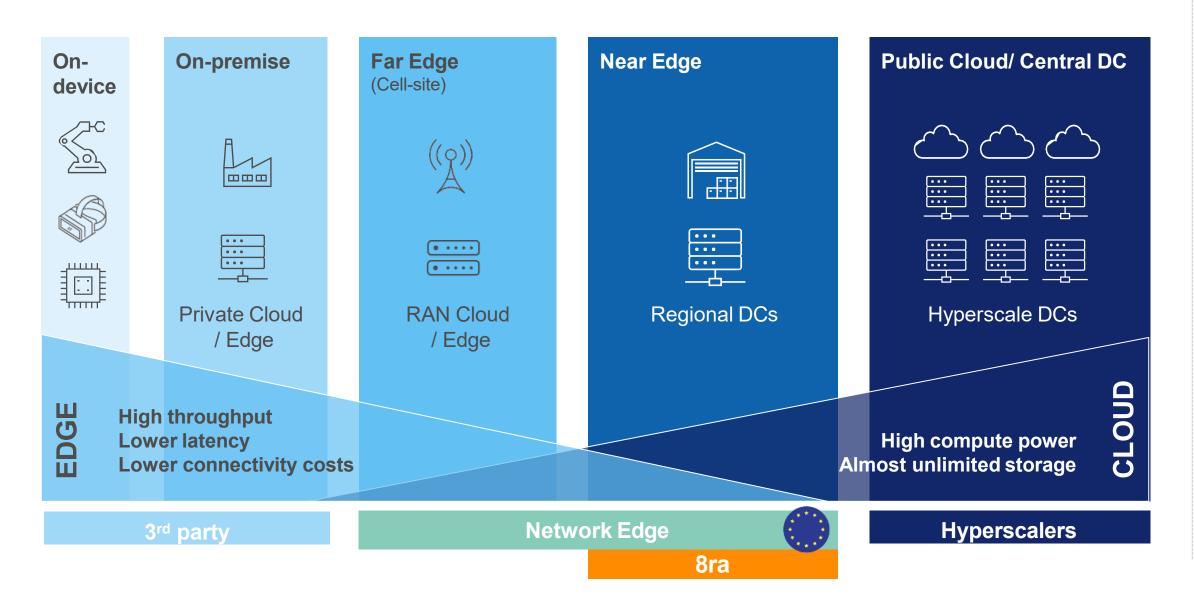
Increasing demand of Sovereign cloud solutions especially by regulated Industries like TelCo, Defense, Public & Healthcare





Within the Cloud / Edge Continuum, the Network Edge represents a window of opportunity to enable (partial) digital autonomy via European ownership!

The Cloud / Edge Continuum is a fluid ecosystem of many participants



Comments:

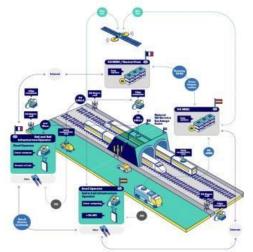
- The Cloud/Edge Continuum spans from on-device computing to hyperscaler-dominated cloud, involving diverse ownership models.
- Unlike the hyperscales, TelCo Edge is not yet dominated by a few large foreign players, offering a window of opportunity for European companies.
- European participation in this domain could allow digital autonomy as especially critical workloads will be deployed on the edge-part of the continuum.
- However currently scalable and viable models of infrastructure provisioning have not yet developed.
- A thorough evaluation of ownership-, operating & underlying business models is essential to enable an autonomous European Edge Cloud ecosystem.





Seamless cross-border CCAM services require more than connectivity. Service providers need to align on quality and performance of their infrastructure.

Examples of current/ previous 5G MEC Cross Border Projects:

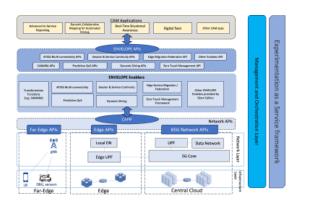


Source:

https://5gmed.eu/ 5GME

D, Mediterranean CrossBorder Corridor, CCAM

for automotive and railway



Source: <u>https://envelope-project.eu/architecture/</u>
Envelope 5G
CCAM for automotive



Source: BALTCOR5G - Part of the "Connecting Europe" (CEF) program, funded by the EU. BALTCOR5G



5GMEC4EU has established the **5G MEC Community**, fostering collaboration across 5G Smart Communities and 5G Corridors in 2025. The community serves as a platform for sharing **best practices**, **exchanging knowledge**, and **providing support at multiple levels**.

Key requirements for delivering uninterrupted, secure, and high-performance digital experiences across borders.

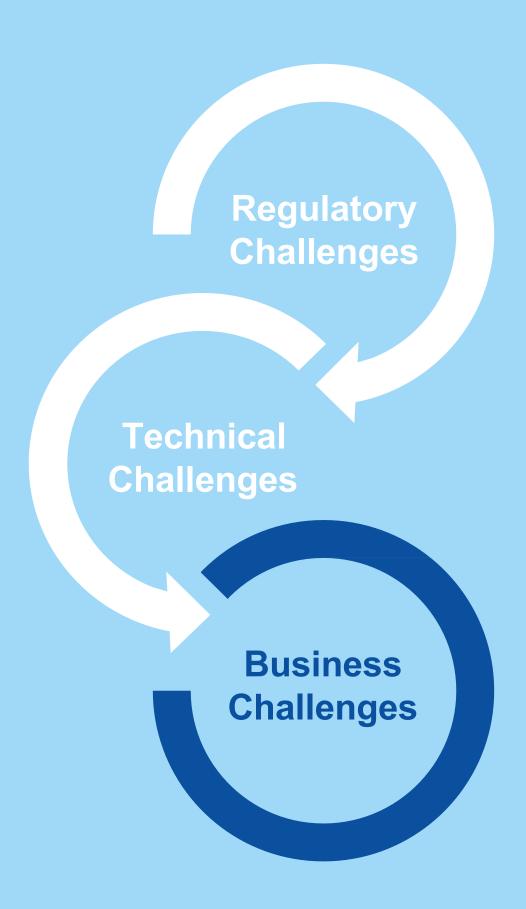
- Seamless Service Continuity
 Ensure uninterrupted, automatic
 - Ensure uninterrupted, automatic handover of services and applications across borders and networks. [1]
- Ultra-low Latency and High Reliability:

 Maintain under 10–20 ms latency with robust edge computing resources for real-time use cases. [2]
- Interoperability and Open Standards:
 Guarantee seamless device and application operation via harmonized APIs and protocols across countries. [3]
- Privacy, Data Sovereignty, and Compliance:
 Protect user data with GDPR-compliant processing and transparent cross-border data handling. [4]
- Support for Mission-critical Mobility:

 Provide resilient, high-performance edge services for safety-critical and logistics applications at borders. [5]







Telcos are dealing with technical and regulatory challenges, but struggle with business challenges

Regulatory Challenges

- Cross-border fragmentation inconsistent regulatory frameworks and spectrum policies across EU member states [1, 3, 4, 5]
- Security restrictions varying vendor restrictions and cybersecurity coordination requirements between countries [5, 6]
- Standards harmonization gaps lack of unified site acquisition processes and regulatory approval procedures [1, 5]

Technical Challenges

- Interoperability complexity cross-border network handovers and edge infrastructure deployment coordination issues [1, 2, 7]
- **5G Standalone dependency** network slicing and resource management requiring standalone 5G architecture [1]
- Performance optimization maintaining ultra-low latency and high reliability across heterogeneous national networks [5]

Business Challenges

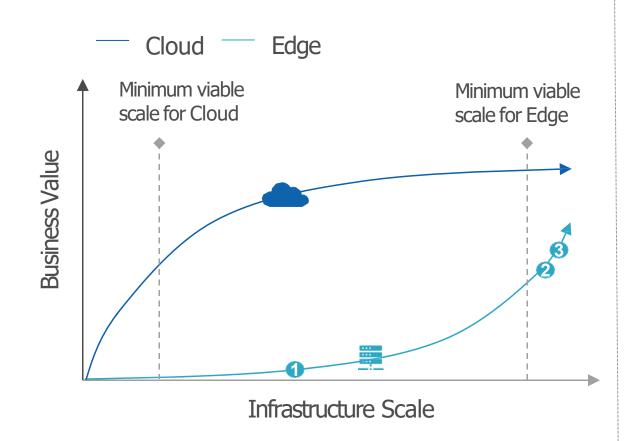
- Revenue model uncertainty unclear business cases and investment structures due to undefined Connected Automated Vehicle requirements [1, 9]
- Market fragmentation 34 separate mobile network operators across the EU creating deployment complexity
- Minimum viable scale difficulty reaching critical mass for economic viability and co-funding requirements [1]



There needs to be an initial demand to reduce costs to a reasonable level backed by a holistic ecosystem & investment to promote minimum scale.

Reaching minimum viable scale

Due to its decentralized nature the minimum viable scale of Network Edge is far higher than Cloud Computing



Investment to create supply at scale...

Market fragmentation & Integration

MNOs lack a common approach and a holistic integration with Public & Private Cloud & Device Edge.



... via a Holistic & Harmonized Ecosystem

Benefits do not outweigh the costs

At the moment the benefits of the Network Edge do not outweigh the cost – especially vs. Public Cloud



... based on initial demand.





To address these challenges, we propose 3 key guiding hypotheses which act as foundation for our concept paper and will be validated with stakeholders.

Overview of key challenges:

Guiding Hypothesis:

Ecosystem compatibility: The network edge is embedded in a fragmented computing continuum across different ownership domains (device, private, public), making E2E workload integration complex.

One cloud continuum: End-to-end workload integration at the network edge requires an open architecture that spans hyperscalers, private edge, device and MNO domains.

Initial demand & economic viability: Current benefits of Network Edge do not justify the high costs, and a critical mass of initial demand is needed to drive down prices and reach economic viability

One key customer: MNOs are currently the only actors with strict demand for the network edge; to accelerate broader adoption, they must share the capacity already required for their own workloads.

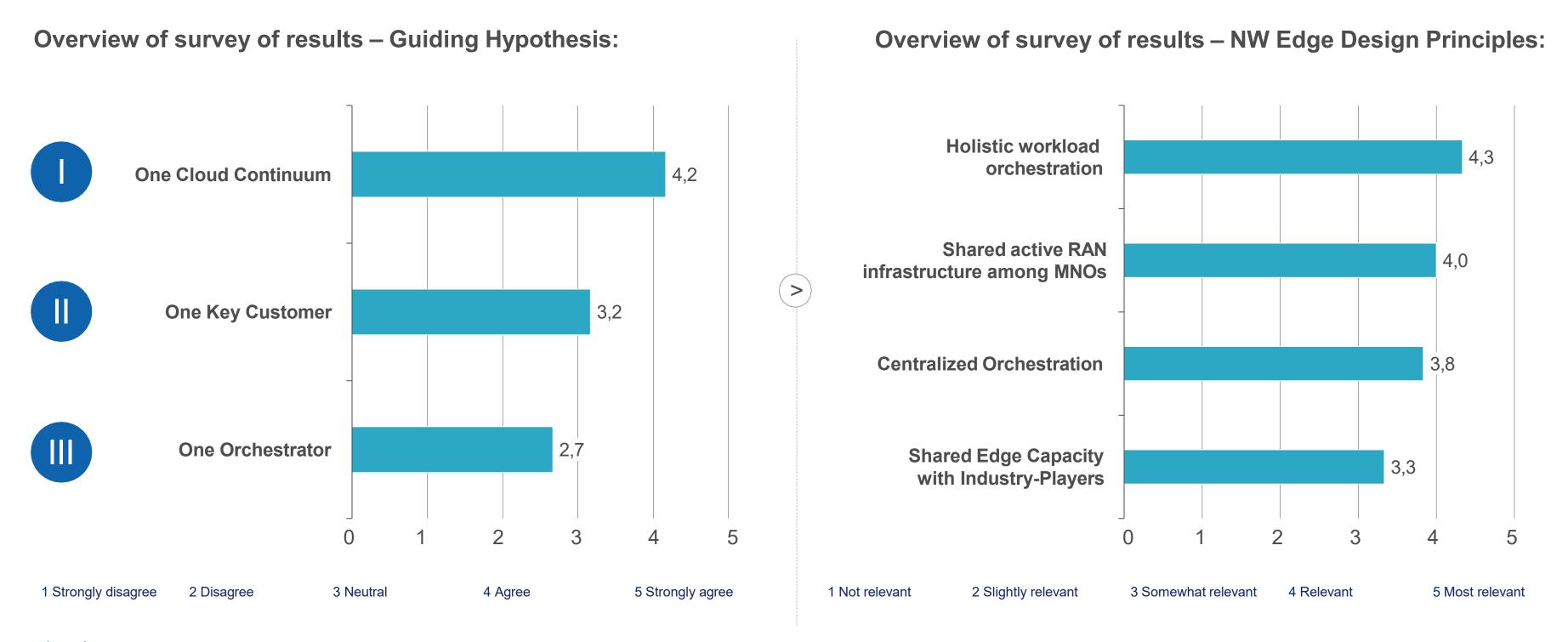
Minimum viable scale: A viable Network Edge-based computing ecosystem can only be established at minimum European scale.

One orchestrator: A single, federated orchestration layer is required across the network edge, but MNOs are not positioned to fulfill this role, as their operations are limited to national markets. Potentially a Joint Venture of European MNOs would be suited well to do so.





Our first Survey results show support of Hypothesis 1 and 2 while most design principles for a successful NW Edge Ecosystem are found to be valuable.



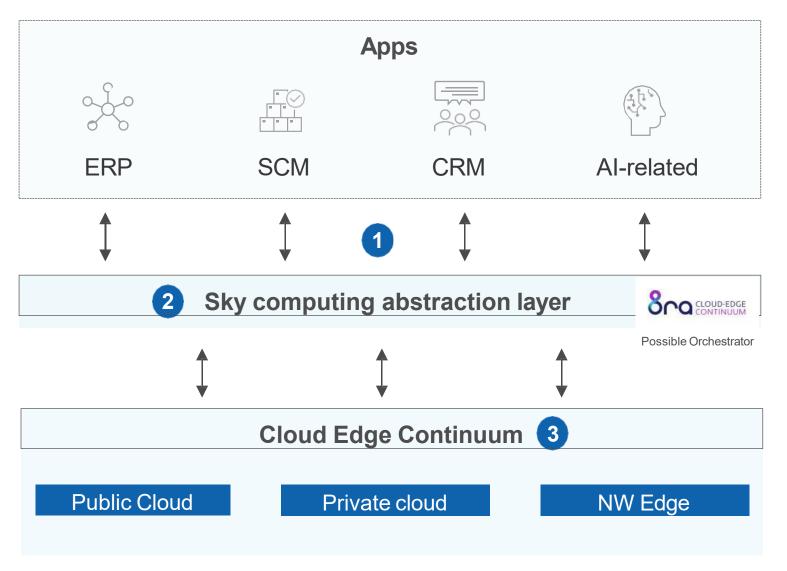






A promising Multi-Cloud orchestration approach is 'Sky Computing' a vendor- agnostic API-layer to manage the cloud to edge continuum holistically.

Key paradigm of 'Sky Computing':



Sources: Detecon Research, 2024; https://blog.bytebytego.com/p/no-more-vendor-lock-in-the-rise-of

Explanation and comments

Key paradigm:

Apps are not bound to any single cloud provider. You can develop cloud-agnostic apps and optimize for performance, cost or latency.

Process:

- Micro-service architecture for app workloads.
- Sky Computing layer finds best CSP for each workload.
- Relevant data exchanged between CSPs and other entities.

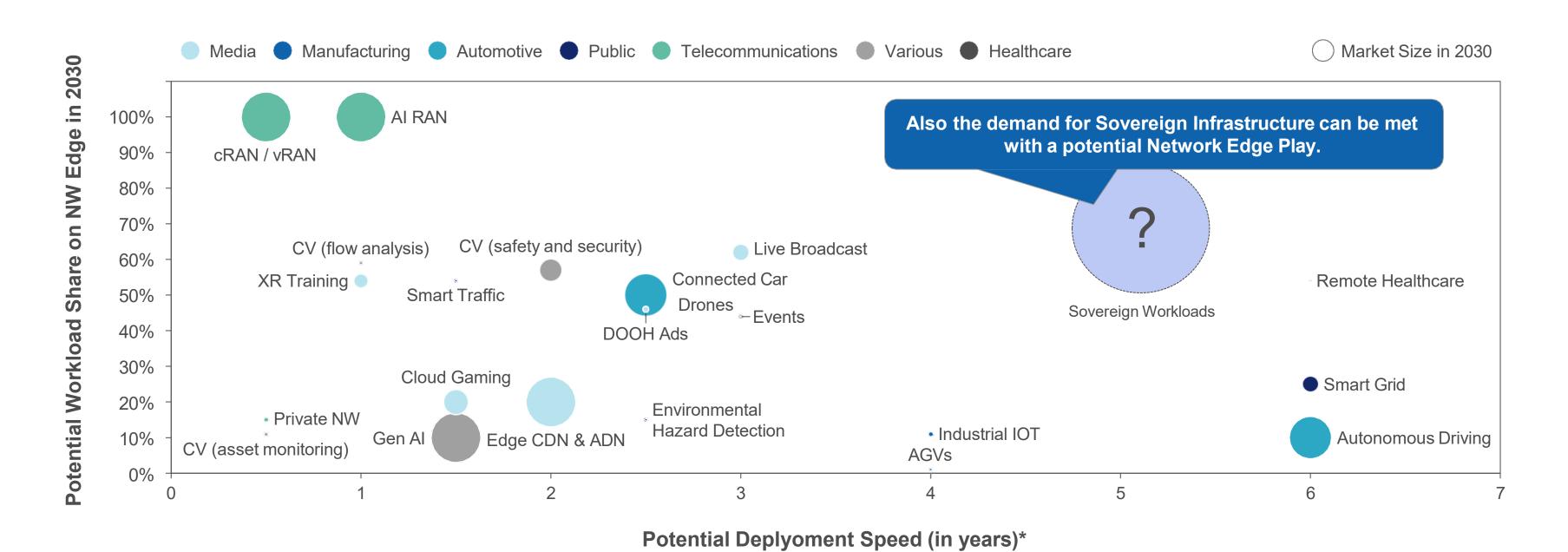
Benefits:

- Redundancy & high availability as apps operate cloud agnostically.
- Risk mitigation and cost optimization by flexibility of CSP selection.
- Optimization for specific services based on CSPs specific strength.





Next to MNO workloads also GenAI, CDN / AND and Connected Car use cases will fuel the demand for Network Edge.



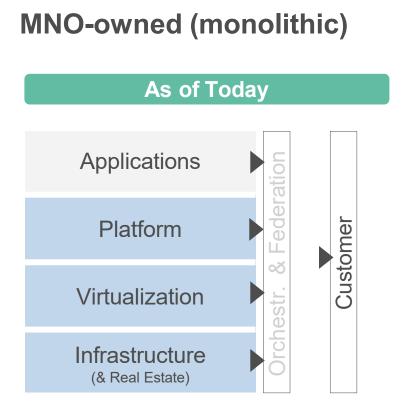
^{*}Assumption: If Network Edge Ecosystem would readily available. **Market Size: Very Small = 1- 9 €m/ Small = 10 - 99 €m/ Medium = 0.1 - 1 €B/ Large = 1 – 9 €B/ Very Large = 10+ €B)

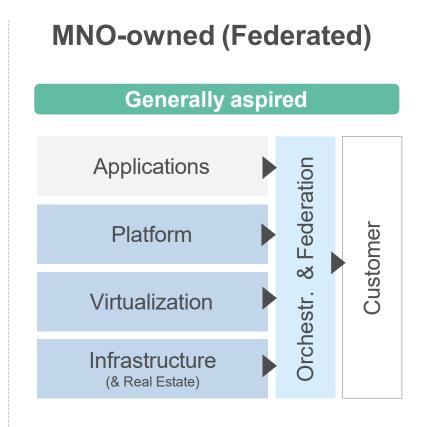




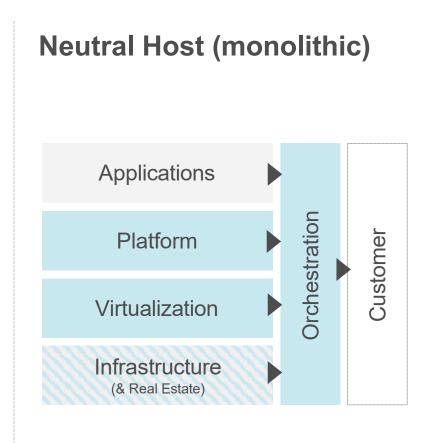


Creating a neutral host approach enables an edge adoption at continental scale while it is challenging for MNOs to do so due to their national operations.

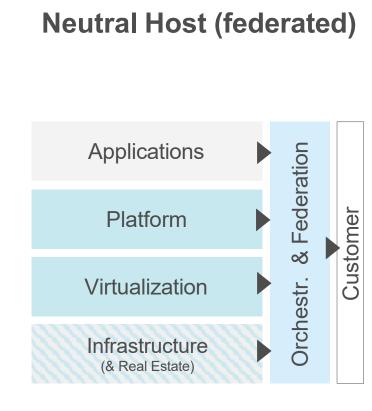




MNO



Various



The advantages of Neutral Host-based architectures are understood but many Interview respondents see a pragmatic execution as challenging, because the MNOs are very sensitive about giving up control of Edge resources!

Federated





Neutral Host

Altice Ultra Edge is a Neutral Host based Network Edge Player aspiring to share its resources across MNOs - while the Market clearly values the approach.

About Ultra Edge

First nationwide independent distributed colocation provider in France



Independent distributed colocation provider



257 Edge data centers



Valuation: €764m (29x multiple!!)



Installed capacity of more than 45MW



"We believe the opportunity to create an independent and distributed edge colocation provider, benefiting from access to SFR's nationwide fiber infrastructure in France, makes UltraEdge a very attractive investment for MSIP,"

Yacine Saidji, Managing Director and Co-Head of Europe for Morgan Stanley Investment Partners.

"With its extensive countrywide presence, UltraEdge is positioned to benefit from the growing demand for ultra-low latency connectivity services from corporate clients and other telecommunications operators in France."

Ultra Edge, 2025

Source: MS Press Release





We welcome you to participate in our Questionnaire & Interview process and join the debate of future Network Edge Ecosystem in Europe.

Your general benefits by participating



Exclusive Access to Concept & White Paper

- Potentially shape EU policy and funding priorities
- Get early access to survey results and the concept paper on a European 5G Edge Ecosystem



Recognition and Acknowledgment

- Potential public visibility in the published report
- Invitations for speaker slots on follow-up events such as publication.



Networking Opportunities

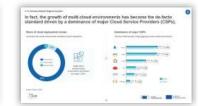
- Contact and alignment with other 5G / MEC stakeholders on both demand & supply-side
- Invitations to community meetings (Roundtable in Brussels)

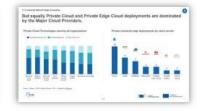
Selected overview and snippets of our concept paper:

A Visionary Network Edge Ecosystem:

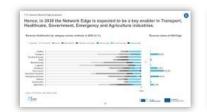






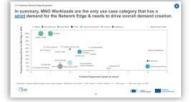


Use Case Evaluation:





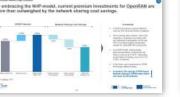


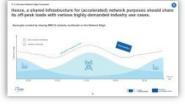


Innovative Architecture Approaches & Business Models:













Let's talk about Edge!



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Mobility Use Cases
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Presentation and discussion Introduction to the subjects, the purpose of the breakout sessions and expected outcome



Amalia Elena Lebu

Policy Assistant, Investments in High-Capacity Networks, DG CNECT B.5, European Commission





CLUSTER MEETING - THREE WORKING GROUPS SPLIT

Working Group 1: Scaling 5G Infrastructure Deployment and Innovation

Working Group 2: 5G for Smart Cities & Urban Connectivity

Working Group 3: Business and Investment models for 5G pilots





WORKING GROUP 1: SCALING 5G INFRASTRUCTURE DEPLOYMENT AND INNOVATION



Dimitri Jungblut
PROJECT COORDINATOR,
5GMEC4EU
CHAIR



Clara Ulken

SENIOR PROJECT MANAGER,

GCORE

CO-CHAIR



Maxime Flament
CTO, 5G AUTOMOTIVE
ASSOCIATION
CO-CHAIR

RAPPORTEUR



Bert Vlaminck

CLUSTER DEVELOPER MACHINE

BUILDING & MECHATRONICS,

POM WEST-VLAANDEREN





WORKING GROUP 2: 5G FOR SMART CITIES & URBAN CONNECTIVITY



Fredrik Engströmer
HEAD OF INNOVATION,
REGION STOCKHOLM
CHAIR



Jens Buysse
RESEARCH MANAGER,
CITYMESH
CO-CHAIR



Razvan Mihai
ORANGE ROMANIA
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RAPPORTEUR



Stan Seiko
HEAD OF STRATEGIC PLANNING,
RIGA MUNICIPAL POLICE





WORKING GROUP 3: BUSINESS AND INVESTMENT MODELS FOR 5G PILOTS



Christophe Bodin
DIRECTOR, CBO CONSULTING
CHAIR



Cinzia Campanella
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VODAFONE ITALY
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RAPPORTEUR



Marcel Planagumà
DIGITAL COMMUNICATIONS
MANAGER, CONNECT EUROPE





CLUSTER MEETING - THREE WORKING GROUPS REPORT

Working Group 1: Scaling 5G Infrastructure Deployment and Innovation

Working Group 2: 5G for Smart Cities & Urban Connectivity

Working Group 3: Business and Investment models for 5G pilots





Closing Remarks



Alexandra Rotileanu

Deputy Head of Unit, Investments in High-Capacity Networks, DG CNECT B.5, European Commission



