

**Al-powered Solutions** 

## **INVESTOR PRESENTATION**

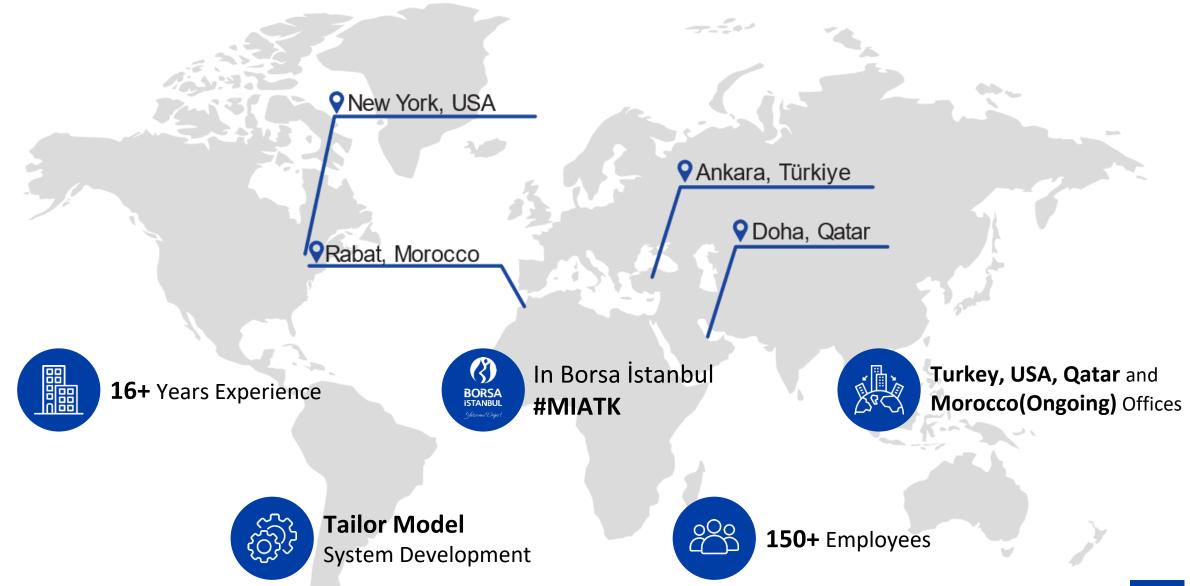
2023

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## **ABOUT US**





## **FIELDS OF ACTIVITY**





## FIELDS OF ACTIVITY IN SUMMARY





#### **IDENTIFICATION AND VERIFICATION**

With its biometric, card and mobile technologies; it makes secure and quick authorization in areas such as access control, payment, etc.



## INTEGRATED FACILITY SECURITY AND MANAGEMENT

Allows facilities to monitor and control all the security management that A-Z needs through a single platform.



#### **HEALTH INFORMATION TECHNOLOGIES**

It facilitates the execution of all processes related to the systems developed for the country, hospitals and family physicians.



#### SMART TRAFFIC MANAGEMENT SYSTEMS

It offers traffic systems that provide safety and control to provide livable cities for pedestrians and vehicles.



#### **CYBER SECURITY**

Ensures the security of organizations with systems using ML and Al against cyber threats and malware, and performs vulnerability analysis.



#### INFORMATION SECURITY

Analyzes the information security needs of the organizations according to the legal requirements and the scope of the organization and directs them to meet the necessary needs.



#### SHARED MOBILITY

It contributes to urban mobility and sustainable transportation by providing easy and accessible mobility for everyone in the city.



#### **ELECTRIC VEHICLE CHARGING SOLUTIONS**

It creates charging stations and solutions for the dissemination of electric vehicles in order to reduce energy efficiency and the use of fossil fuels.



#### **IMMERSIVE TECHNOLOGIES (METAVERSE)**

Covers virtual reality, augmented reality and mixed reality technologies. Creates solutions to the needs of sectors such as education, sales and marketing.



#### ARTIFICIAL INTELLIGENCE TECHNOLOGIES

Creates ready-to-use computer vision solutions supported by ML and AI, scalable to needs.



#### **ELECTRONIC PAYMENT COLLECTION**

Creates traceable systems to solve time and cash problems for use in public transport, mobility and highway toll booths.

## **IDENTIFICATION AND VERIFICATION**

Enables rapid authorization in security auditing, authentication, payment systems and access control procedures by performing user recognition and verification with various technologies.















**Smart Card** 

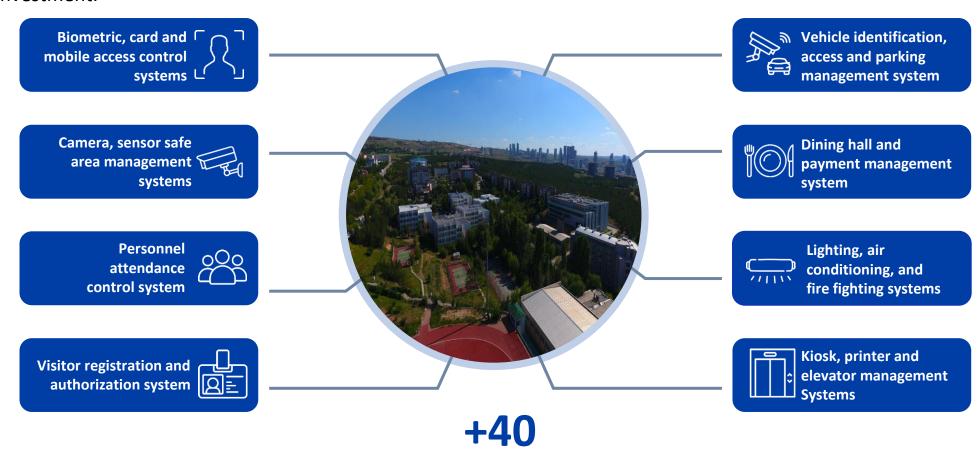


## INTEGRATED FACILITY SECURITY AND MANAGEMENT



It is a group of systems that allows the monitoring and supervision of the security and management of one or more facilities through a single structure.

Allows the integration and operation of the system over the existing hardware without the need for institutions to make a new hardware investment.



#### **HEALTH INFORMATION TECHNOLOGIES**

Facilitates the service and supply chain functions related to the medical, administrative, financial and legal processes of hospitals and plays a role in the integration of the country's health system.



Facilitates the hospital and health system processes of patients who aim to improve the operational activities of healthcare professionals.



Integrates, meets and manages all administrative and software needs of hospitals.



Provides decision support systems with artificial intelligence-supported software in the field of health informatics.



Has a scalable structure for each country by providing national health system integrations.



**10**Biggest University & City Hospitals

## **SMART TRAFFIC MANAGEMENT SYSTEMS**



Monitors traffic in city centres and on motorways, allowing for the recognition of vehicles and their compliance with local inspection rules, reducing safety and time spent in traffic.

We have an Electronic Audit System 5 years left (9.5 years in total). +400.000 Vehicles penalty to be paid



Electronic monitoring system



Smart intersection and signaling systems



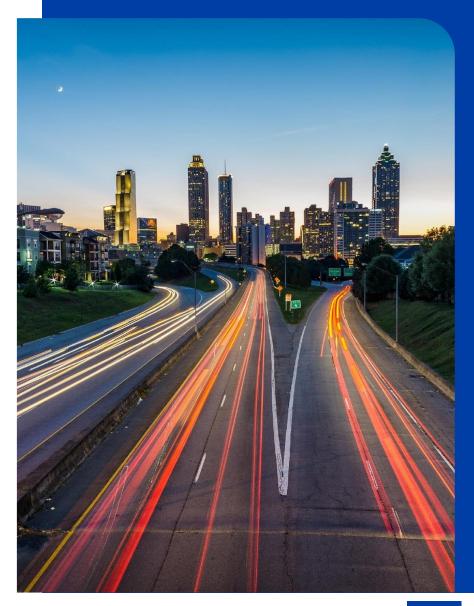
License plate, make, model and color recognition



Vehicle instant and average speed detection



Command and control and data center setup



## **ELECTRONIC TOLL COLLECTION**





Offers traceable payment methods to solve the problem of time and cash in transportation. It can be used in public transportation, car rentals and highway tolls.



Payment at Contracted Points of Sale



Mobile Wallet and Inter-User Money Transfer





**Shared Car Rental Payments** 



## Possibility of Payment by Different Methods in Public Transport;

- QR Code Scanning,
- NFC Mobile and Card Scanning,
- Vehicle License Plate Code Entry,
- Bluetooth





## **SHARED ELECTRIC VEHICLES / MOBILITY**

Provides a different approach to urban mobility by providing sustainable, easy and accessible mobility for all in the city.

#### +30.000 Active Users



**Electric Vehicle Operation** 



End User and Management Software



Operations Management



Electrical Charging Station Software and Projects, Parking Stations



Integration and installation services





# TRIPY MOBILITY TEKNOLOJI A.S.

**Tripy,** as a subsidiary of **MIA Teknoloji**, established Turkey's first electric bicycle sharing company in October 2022 to produce last-mile solutions with smart city technologies and sharing-based technologies.

**Our mission** is to provide accessible, practical and sustainable transportation for everyone, as well as to create urban mobility by providing last mile solutions with a healthy, environmentally friendly transportation alternative by mobilizing people.



Domestic software and operation developed with our own resources



10-year exclusive contracts with local governments for business

It plans to produce electric bicycles in Turkey in Q1 2024.

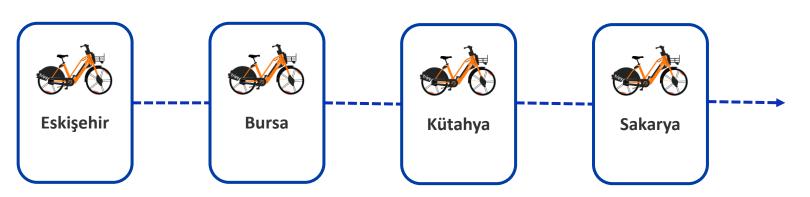
www.miateknoloji.com www.tripy.mobi 12



## TRIPY LONG-TERM PROJECTS



Discussions with foreign investment groups, green energy funds and other local governments in the field of **electromobility** are ongoing.



#### **PTT Technology**

Roof software that allows us to reach larger populations

#### **KYK Project**

Bicycles will be placed in all governmental dormitories in Turkey.

Planned Total Investment

• 🚱 •

5-Year Income Projection

• \$ •

1.818 M ₺ (79.4 M €) 5-Year Planned EBITDA Margin

• 🕲 •

889 M ₺ (32.3 M €) ROI

4 Years

• 💲 •

In Q1 2024, We expect number of users to pass over 1 million if these 2 projects are realised.



INITIAL INVESTMENT HAS BEEN MADE



# ELECTRIC VEHICLES CHARGING STATION NETWORK TECHNOLOGIES

The installation of AC and DC charging stations for charging widespread electric vehicles aims to offer mobile application technologies and other technologies for electric lifestyle.



Installation of Charging Stations and Infrastructure Service



Mobile Application and Management Software for End Users



Reservation System for Use of Charging Stations



24/7 Maintenance and Repair Service



Integration with Shared Electric Vehicle

79 Installed Location

INITIAL INVESTMENT HAS BEEN MADE







#### **METAVERSE - IMMERSIVE TECHNOLOGIES**

Immersive technologies include virtual reality, augmented reality and mixed reality technologies. Provides solutions to the needs of sectors such as education, sales and marketing.

#### **Products:**

- WorkARia Remote Maintenance (Automative Giant)
- Metaverse WorkSpace
- Training Practices with MR
- Metaverse Training Class
- Structure Audit Applications with AR
- Vocational Training and Occupational Safety with VR
- Indoor Mapping and Navigation with AR
- AR Applications

### **DEVELOPMENTS IN THE FIELD OF METAVERSE**



- ✓ We participated in METATIATIVE LLC, which was established in the State of Delaware, USA, as a shareholder with a rate of 26.10%. Within the scope of metaverse technologies, the company targets activities in the fields of technopark installation, blockchain and NFT, cloud technology, design and simulation.
  - ✓ We carry out "Metaverse Language Campus Project" with colleges, universities and large companies in the field of Metaverse .
- ✓ Within the scope of the Language Acquisition Application, which is supported by the Metaverse and Mobile Application infrastructure, will be published on international platforms and will serve in 12 languages.
  - ✓ The Project is going to be realised at the end of October 2023.
  - ✓ Ministry of Education: Content Management Project (World Bank, Budget: \$ 100 million)
    - ✓ Foreign Language Education App for Private Colleges
    - ✓ Foreign Language Education for Governmental and Private Institutions







## **DEVELOPMENTS IN THE FIELD OF SECURITY**



- Investment plan studies on biometric authentication systems are ongoing.
- ✓ We aim to be a partner in technological and hardware transformation within the scope of identity verification service to be performed in public institutions and organizations (health, title deed, notary, bank, etc.).
- ✓ We run the biggest governmental bank's biometric operations including 1743 branches overall Turkey and Istanbul Finance Center.
  - ✓ We are working on one of the governmental bank's biometric operations in Istanbul Finance Center.







### **DEVELOPMENTS IN SMART WASTE MANAGEMENT**



- ✓ We are in the process of developing smart waste management project devoted at Environment and Climate Change.
- The **IoT Device**, which we have developed specifically for Garbage Containers, will instantly or hourly measure important data such as "occupancy, temperature, humidity, location" in the container and transfer the data to the web portal using cellular connection via GSM/GPRS.
  - It will monitor and **route optimization** of domestic, medical, single and recycled wastes and report the collection service in real time at garbage/street/waste type level. Half will eliminate the collection of empty containers.
    - We agreed on the Project with Gölbaşı Municipality.







## **BUSINESS PARTNERS**

































## **CLUSTERINGS**







## **QUALITY MANAGEMENT**



















SPICE Lvl 2 ISO 9001:2015

ISO 14001:2015

ISO 20000-1:2011 ISO 45001:2018

ISO 22301-2012 ISO 27001:2017

ISO 39901-2012

#### **8ISO** and **SPICE LVL2 Certificates**



National Confidential Facility Security and NATO Security Certificates



Military Factories Approved SupplierCertificate



e-Turquality Stars of IT program studies



17 project copyright registration certificates



12 registered trademarks



"Hand Sterilization and Controlled Mask
Distribution Device" and "Contact and Audible
Kiosk" products 10 years registration



TÜR (Technological Product Experience Certificate)
Multiple Biometric Identification System



**Investment Incentive Certificate** 

### **MAJOR COMPLETED PROJECTS**





# TR Ministry of Youth and Sports Credits and Dormitories G.D

Security and Management Systems of Dormitories Nationwide



#### **National Library**

Campus Security and Management System



#### **Kalyon Holding**

Karapınar SPP Plant Security And Lighting Systems



#### **ETİ MINING**

Safety and management systems in mines across the country



#### **OSYM**

Campus Security and Management System



#### Samsun DEAFLMYPICS

Campus Security and Management System



## University of National Defense

Campus Security and Management System



#### **Ziraat Bank**

Nationwide Operating Rooms Access Control System



#### Akdeniz Uni. Hospital

Hospital Information Management System and Facility Security and Management System



# Ministry of National Defense Land Forces Command

Campus Security and Management System



#### **Anadolu University**

Campus Security and Management System



#### Uludağ Uni. Hospital

Hospital Information Management System and Facility Security and Management System

## **HUMAN RESOURCES**



		December 2022		JUNE 2023		
288	Employee Increase	68	7	150+		
	Female Employee Increase	17	7	31		
	Technical Employee Increase	<b>72</b>	7	81		
	Salary Increase of 90.86% in 2022 & Private Health Insurance Application					
	Unit Manager Distribution	7 departments out	of <b>14</b> are <b>ma</b>	inaged by women		

### **R&D & INCENTIVE**



# GAZITEKNOPARK ODTU-TEKNOKENT

It is located in Gazi University Technopark and METU Technopark clusters and

carries out **project activities** under these roofs.

#### **Total from 2006 to 2021**

2022 Total



# **Technopark Total Number of Projects**

**33** 



**52** 



Artificial intelligence-based disease detection projects



Augmented reality-based remote maintenance applications



Innovative and all-round electronic mobile payment systems



Machine learning-based industry efficiency forecasting systems



Mixed reality-based robotic control systems



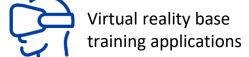
Metaverse-based meeting rooms and virtual bazaar applications



Artificial intelligence-based secure public transport management systems



Deep learning based boundary detection systems





Innovative mobile applications within the scope of mobility

## **R&D & INCENTIVE**



As of 2023, 23 out of 52 projects have not yet turned into sales.

	31.12.2021	31.12.2022	30.06.2023
R&D Income ( Annual )	60.326.769	342.622.197	218.787.950
Capitalization Expenses ( R&D Investments (Cumulative )	<sup>3</sup> 153.252.814	334.232.035	476.340.744
Size of Assets	300.674.516	750.751.923	1.052.340.669

#### National and international call programs followed and applied for:













**New York** 

Doha

Ankara

