



## Company profile Ante BV

Ante BV was established in 2013 in the Netherlands by Herco and Erna Hekking, using their 25 years of experience in milk processing (e.g. yoghurt, hard and soft cheese production) to design and sell milk processing equipment and complete production lines based on Dutch experience and practical knowledge. Core activities of Ante BV are:

- ◆ Tailor-made designs for highly efficient but simple milk processing machines and production lines,
- ◆ Manufacturing and installation of machines,
- ◆ Import and export of milk processing machines and training facilities.

The company focusses on small to medium-scale milk producers and processing units that handle from 250 to 50.000 litres of milk per day.

Ante BV has an export-oriented strategy, with a strong focus on clients in countries with an emerging dairy sector. Sales activities are expanding rapidly in countries with a high demand for reliable, not over-sophisticated machinery for a growing dairy sector. The product range includes processing equipment for fresh milk, yoghurt, butter, ice and cheese production. The key qualities of the Ante BV machinery are:

- ◆ Simple but high-quality design,
- ◆ Easy to handle,
- ◆ High efficiency in usage, and
- ◆ Easy maintenance.

These markets might seem small, but in countries with developing dairy sectors, many farmers or cooperatives wish to add more value to their milk on a small-scale basis. This group of processors has a need for high quality but reliable machinery. This is what Ante BV supplies, in combination with additional local services. Our international team contains more than 30 nationalities for worldwide installation, guidance, training combined with local service, stock of equipment, spare parts and maintenance. This approach makes sure that the clients have the knowledge, accessibility and skills to produce a good quality product.