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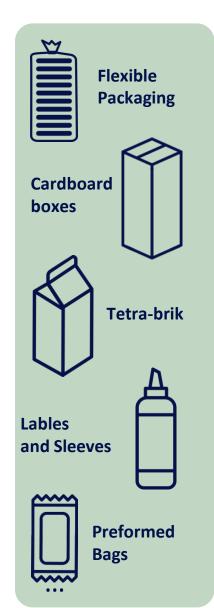


PROJECT CONCLUSIONS ARC027/19/00048

Overprinting and lamination for the <u>reparation</u> <u>and use</u> of obsolete printed packaging; Reduction of industrial waste.







THOSE THAT CAN'T BE USED AS THEY ARE

- **New product launches**
- **Internal or external changes**
- **Art-Work's mistakes**
- **Promotions**
- **Customization / Personalized**
- **Transitions to new conditions**
- **Technical contingencies (cell-mark)**
- Raw film market unavailable





REPAIR AND USE

Use the Packaging as originally produced









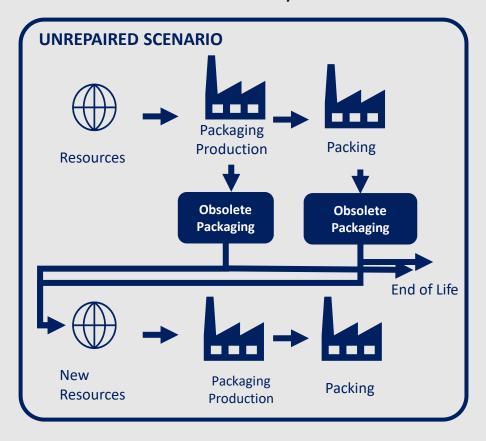
Case	Reason	MATERIAL	Density (g/m2)	Width (mm)	Repaired Quantity (kg)	Overprinting Cost	Estimated Reprinting Cost	Savings	%	Remarks
1	Error Artwork	ΟΡΡ 35μ	33,40	531	12.150	25.294,00€	76.909,50€	51.615,50€	67%	Texto a añadir
2	Error Artwork	BOPA 15μ + PE/EVOH/PE 70μ	81,00	395	125	1.665,00€	1.110,06€	-554,94€	-50%	Añadir código de barras y contenido en gr
3	Error Artwork	PETPVdC 13μ + PE Transparente 40μ	55,00	240	1.218	3.934,22€	5.444,46€	1.510,24€	28%	Texto a añadir
4	Cambio Externo	OPP 20μ + PE/EVOH/PE 70μ	96,45	290	290	1.995,00€	2.073,50€	78,50€	4%	Cambio de Distribuidor en mercado destino
5	Error Artwork	ΟΡΡ 20μ	21,20	907	3.307	9.095,14€	17.990,08€	8.894,94€	49%	Cambio de ingrediente por la guerra de Ucraina
6	Cambio Externo	ΟΡΡ 20μ + CPP 20μ	41,50	299	6.400	15.343,00€	38.080,00€	22.737,00€	60%	Cambio de ingrediente por la guerra de Ucraina
7	Cambio Interno	Barniz + Papel Estucado + hot-melt	110,00	742	1.827	7.980,16€	11.619,72€	3.639,56€	31%	Cambio del contenido en gr del envase
8	Cambio Interno	Barniz + Papel Estucado + PET Met 12μ	69,00	398	1.085	6.118,25€	14.148,40€	8.030,15€	57%	Cambio del contenido en gr del envase
9	Cambio Interno	PP Mate 20μ + PET 12μ + PP Metalizado 20μ	60,70	420	690	3.450,30€	5.520,00€	2.069,70€	37%	Cambio de contenidos de ingredientes
10	Cambio Interno	PE 16g + Papel 295g + PE35g + Al 24g + PE 42g	412,00	260	1.468	2.390,00€	4.107,46€	1.717,46€	42%	Cubrir texto existente
					28.560	77.265,07 €	177.003,18 €	99.738,11 €	56%	

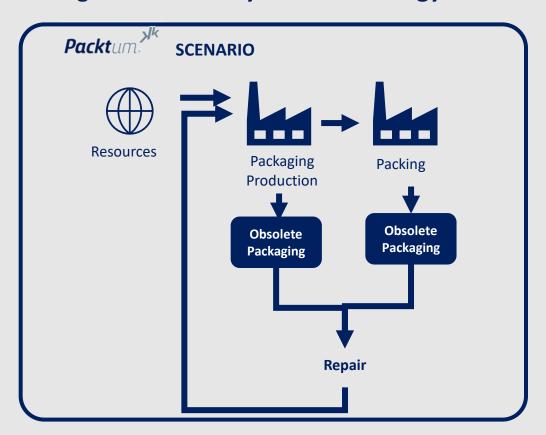
Every repaired and used kg of Packaging, delivers as average 3,5€ profit





The environmental analysis has been carried out using the LCA Life Cycle methodology.



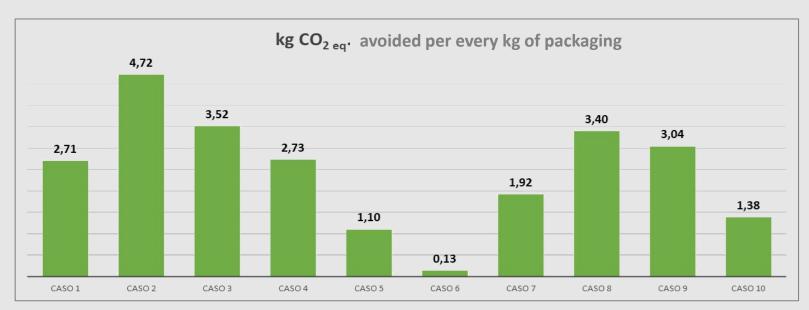


With collaboration from

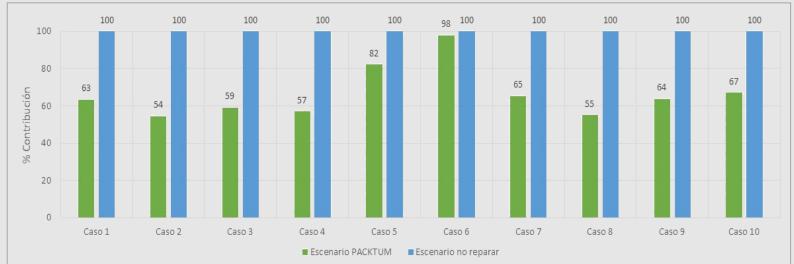








Each Kg repaired reduces 3,0 kg CO_{2 eq} emission



 The system promoted by Packtum reduces the carbon footprint between 33 and 45% compared to the base scenario.

CONCLUSIONS

Project ARC27/19/00048



- The concept is of great interest to participating companies. The in-person visit had a multiplying effect (examples) COVID19 was a very important obstacle to the progress of the project.
- The obsolete ones have operational and financial traceability, but the interlocutors had some difficulty in identifying and quantifying them (or in declaring them).
- The repair of obsolete printed materials involves a reduction in costs, above a certain threshold value (500kg), valued at an average of €3.44/kg of repaired material.
- The use of resources reduces industrial waste and CO₂ emissions, in an amount that depends on the structures, but by an average of 3.0kg of CO_{2 eq}

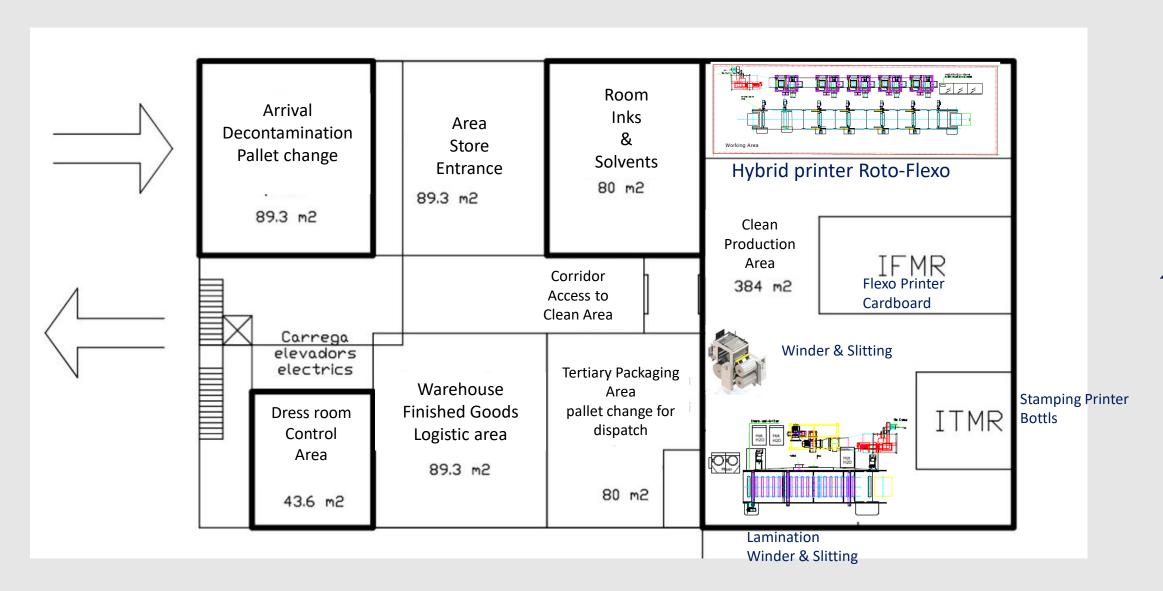


- As a contingency service, it is used in a special situation, with a very narrow operational window. The service must necessarily be: ECONOMIC, CLOSE and FAST.
- The initiative should be understood as a collaborative economy service with a "neutral" market profile, aimed simultaneously at packaging material manufacturers and brand owners.
- Objective: create the "0" repair center, based on existing experience, to replicate it in a network of repair centers in Europe. Creation of jobs in the industrial field.



A Business Plan – Collaborative Economy







HUMAN RESOURCES BY REPAIR CENTER

1 CENTER MANAGER

2 OPERATORS OVERPRINT FLEXIBLE CONTAINER

2 OPERATORS OVERPRINT RIGID CONTAINER

1 WINDER – IN/OUT LOGISTICS OPERATOR

LOCAL CUSTOMER MANAGER







SHARED SERVICE NETWORK

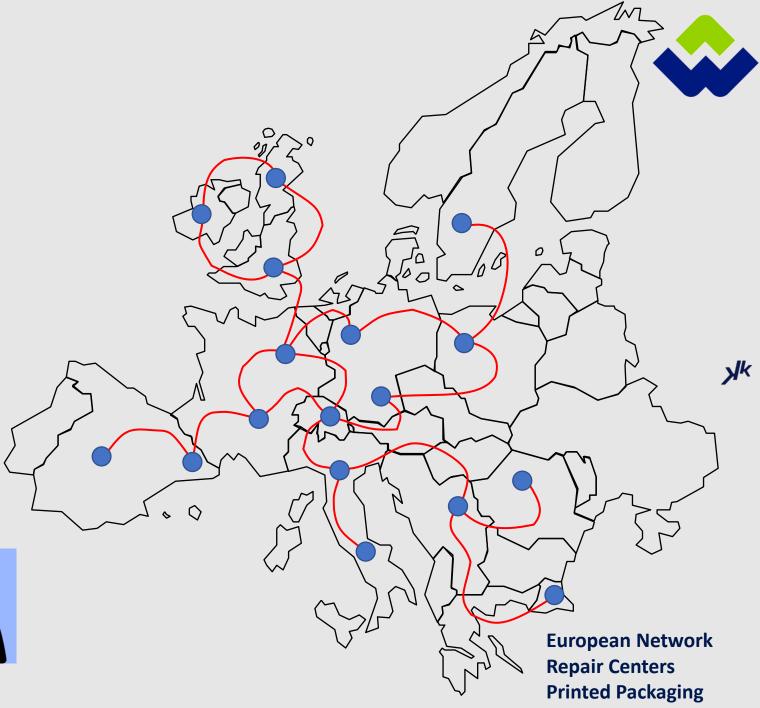
PLANNING
ADMINISTRATION & FINANCE
GRAPHIC CHAIN (ARTWORKS)
EXTERNAL RESOURCE MANAGER (SUPPLIERS)
CORPORATE CUSTOMER MANAGEMENT
MANAGING DIRECTOR















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