



**FUTURO PERFECT** 

Beyond Innovation

**CORPORATE PRESENTATION**

# AGENDA

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01 Introduction

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02 Mission

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03 Vision

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04 Process

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05 Services

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06 References

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01

# WHO ARE WE?

FUTURO PERFECTO is a group of PHDs, Engineers, Investment Managers, and Deep-Tech professionals seeking collaboration with the best enterprises involved in **Future and Emerging Technologies** across the globe.

We specialize in **European funding programs** (EIC Accelerator, Horizon Europe, Eureka Eurostars etc.) as well as with **US Federal Grants** where top startups, research institutions and scale-ups can enhance their projects and ideas, and innovative projects close to the market that require funding to overcome the so-called 'valley of death'.

We aim to contribute to a more efficient future and be as close as possible to brilliant people and ideas.

**EU & US FUNDING EXPERTS**

**FUNDRAISING EXPERTS**

**SMEs ADVISORY**

**TECHNOLOGY FACILITATORS**

02

# OUR MISSION

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**Promote future technologies** and have close contact with disruptive projects and enterprises worldwide.

**Provide guidance and support** to startups and scaleups giving them a strategic roadmap to public funding.

**Avoid company failure** in the mid and long-term by promoting entrepreneurship and helping R&D projects.

**Release Enterprise time** and contribute to their business ecosystem so they can focus in their day-to-day tasks.

03

# OUR VISION

To be recognised as a **key International provider of strategic consulting** for the development of **innovative ideas** across European economies and US states To become a recognised **specialist** in our sectors of expertise.



## Transparency

Our collaboration begins after we assess the viability of the idea within the European Program.



## All-In Support

We want to support our clients in all aspects, from idea validation to the final pitch.



## Value Creation

We aim to offer solid suggestions and support throughout the entire process.



## High Quality

We support our clients by providing the best resources and guidance.

04

# WHAT DO WE DO?

## EUROPEAN & US FUNDING

We help secure the funding you need to drive your innovation, specializing in EU programs like Horizon Europe and Eureka Eurostars, and the main US funding programs, SBIR & STTR. Our comprehensive services range from strategy development to proposal writing.

## PRIVATE FUNDRAISING

We connect startups and investors through private funding and strategic investment, driving the growth of pioneering technologies and fostering future innovation.

## INTERNATIONALISATION

We are an official EIC Service Catalogue provider, connecting you with partners in the USA and EU, and supporting expansion with grant searches and business development.

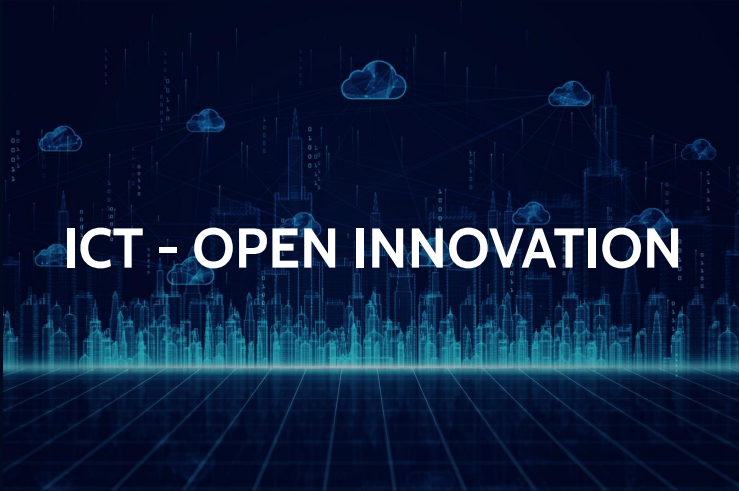
## CONSORTIA

We provide support for partner-search and consortium consolidation, with the aim of maximizing our chances of securing funding by aligning with the EU Commission's priorities.

## COMMERCIALIZATION

Futuro Perfecto accelerates startup commercialization as an official EIC Service Provider, offering strategic 3-to-6 month market analyses and expert-led roadmaps. By managing legal setups, IP checks, and certifications, they provide a seamless soft landing for successful business expansion across the USA and EU.

# INDUSTRIES AND TECHNOLOGIES



ICT - OPEN INNOVATION



BIOTECHNOLOGY



TELEMEDICINE – ICT  
HEALTH



CYBERSECURITY



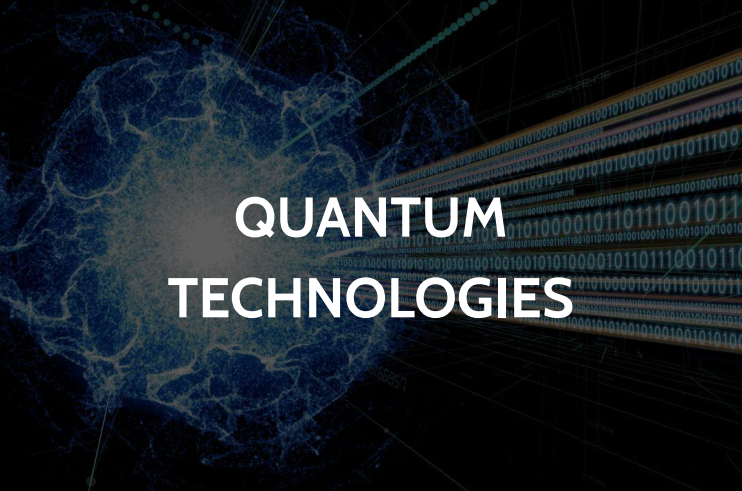
ADVANCED  
MANUFACTURING



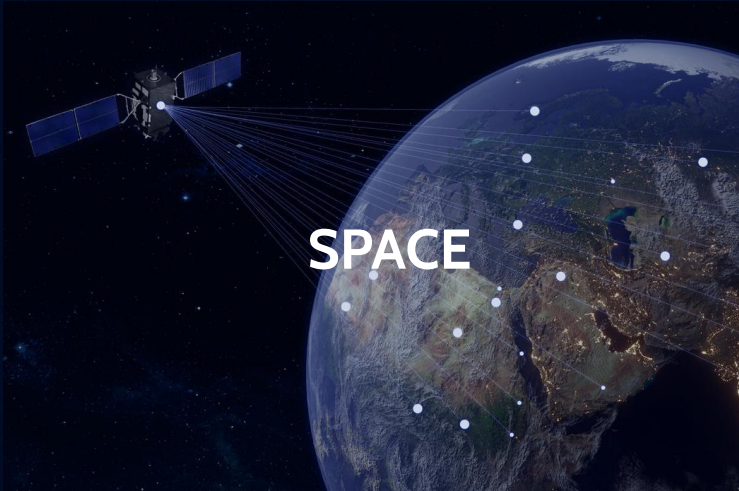
HEALTHCARE - MEDTECH



AQUACULTURE &  
AGRICULTURE



QUANTUM  
TECHNOLOGIES



SPACE



ENERGY



TRANSPORT & MOBILITY



ENVIRONMENT

# OUR EXPERTISE

## Public Finance

## Private Finance

- EIC Pathfinder
- EIC Transition
- EIC Accelerator
- EIT

- Pilar II → Clusters & Missions

- US Federal Agencies
- SBIR - Phase I
- SBIR - Phase II
- STTR - Phase I
- STTR - Phase II

- Digital Europe
- LIFE Programme
- Eureka Eurostars
- Innovation Fund
- Defense Fund (EDF)
- Innovative Health Initiative (IHI)

- Business Angels (BA)
- Family Offices (FO)
- Venture Capital (VC)
- Corporate VC (CVC)
- Public Funds of Funds

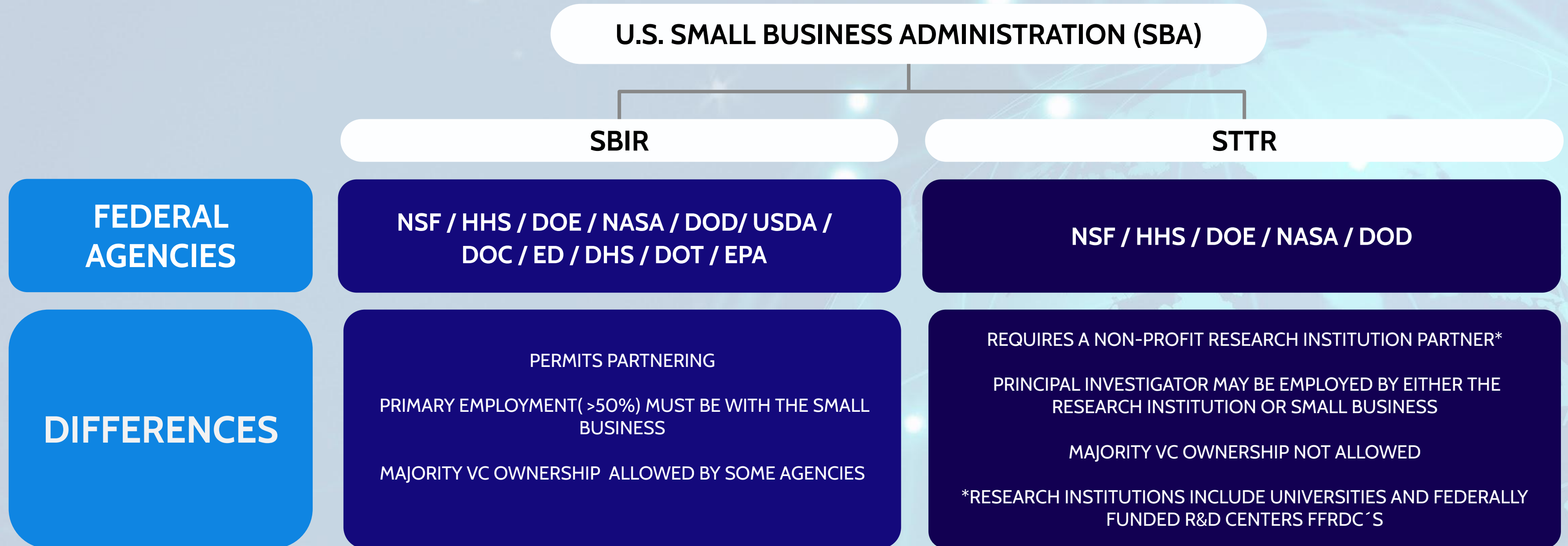
- EIF
- SETT
- CDP
- BPIFrance

- Investment Readiness
- Technical Due Diligence
- Market Entry

- Internationalization USA
- Internationalization EUROPE
- Internationalization LATAM

## PUBLIC FUNDING

# US FUNDING EXPERTISE



## PUBLIC FUNDING

# STARTUPS & SME'S

We will conduct an analysis and feasibility study of the disruptive project, aiming to maximize our chances of securing funding by aligning with the EU Commission's or Federal States' priorities.

Previous feasibility study and alignment with the company business model



Verification of the innovation project



Alignment of product with business model and granting body targets

Once the project has been validated the proposal will be written by an experienced Innovation Consultant:



Definition of timeline and tasks for the proposal

Proposal development and preparation of annexes



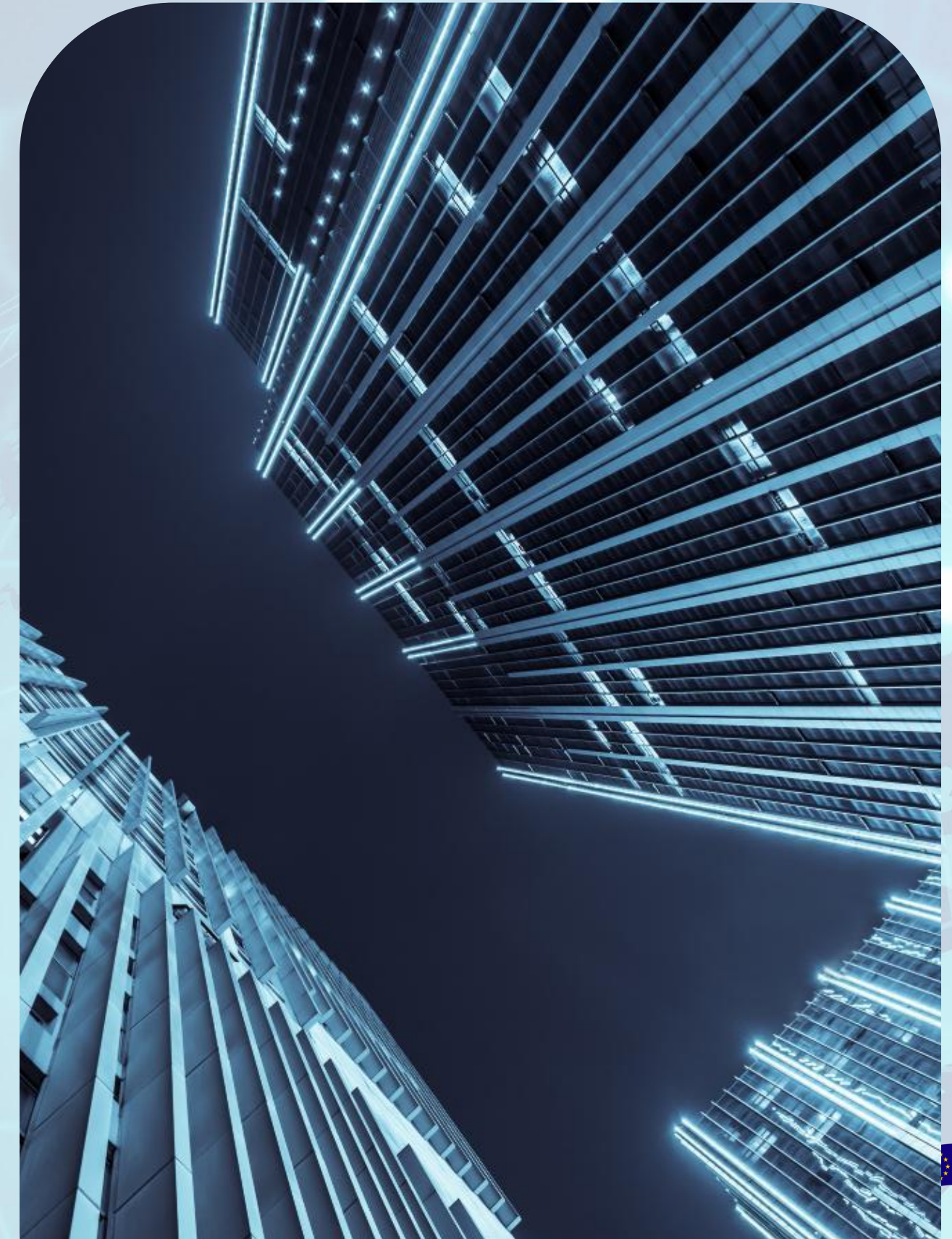
Product business plan (Work plan, commercialization plan, IP strategy)



Roadmap based on innovation stages



Communication with Client and project partners to meet targets



## PUBLIC FUNDING

# THE PROCESS

### Commitment

We have numerous experts with Ph.D. qualifications who will write the proposal through continuous communication with the client.

### Proposal

We offer ad-hoc assistance in crafting your proposal, including editing technical sections, and provide expertise in optimizing project costs and refining market analysis projections.



### Evaluation

We developed a questionnaire with targeted questions to understand the viability of the idea and identify the Funding Program that best suits it.

### Delve

Our experts will analyze all the collected data and identify the best program for that specific idea, considering various factors such as size, turnover, etc.

## PUBLIC FUNDING

# CONSORTIA

We will provide support during the pre-award phase in partner-search and consortium consolidation aiming to maximize our chances of securing funding by aligning with the EU Commission's goals and priorities, and the post-award in project management.

## Identification of the call:



Refinement of the Consortia Executive Summary



Alignment of the project with European Commission calls and requirements

## Partners search and Consortium building:



Identification of supply chain partners for project execution across eligible countries



Facilitation of strategic partnerships with key players in the ecosystem



Coordination of the proposal development, administrative and financial tasks



Communication with Client and consortium partners to meet targets



Creation of a strong and holistic working group of different entities for the long term

## Consortia Partners and Project Management:



Experts in Communication and Dissemination activities



Project Management across the whole project execution and post-award



## PUBLIC FUNDING

## FUNDING SERVICES



## COACHING

Support with pitch presentation and  
managerial coaching to get funded.

PROPOSAL  
WRITING

Proposal development and annex  
preparation according to what the  
evaluators are looking for.

CONSORTIA  
DEVELOPMENT

Further development of your ideas  
through potential collaborations and  
consortiums across Europe.

CONTRACT  
NEGOTIATION

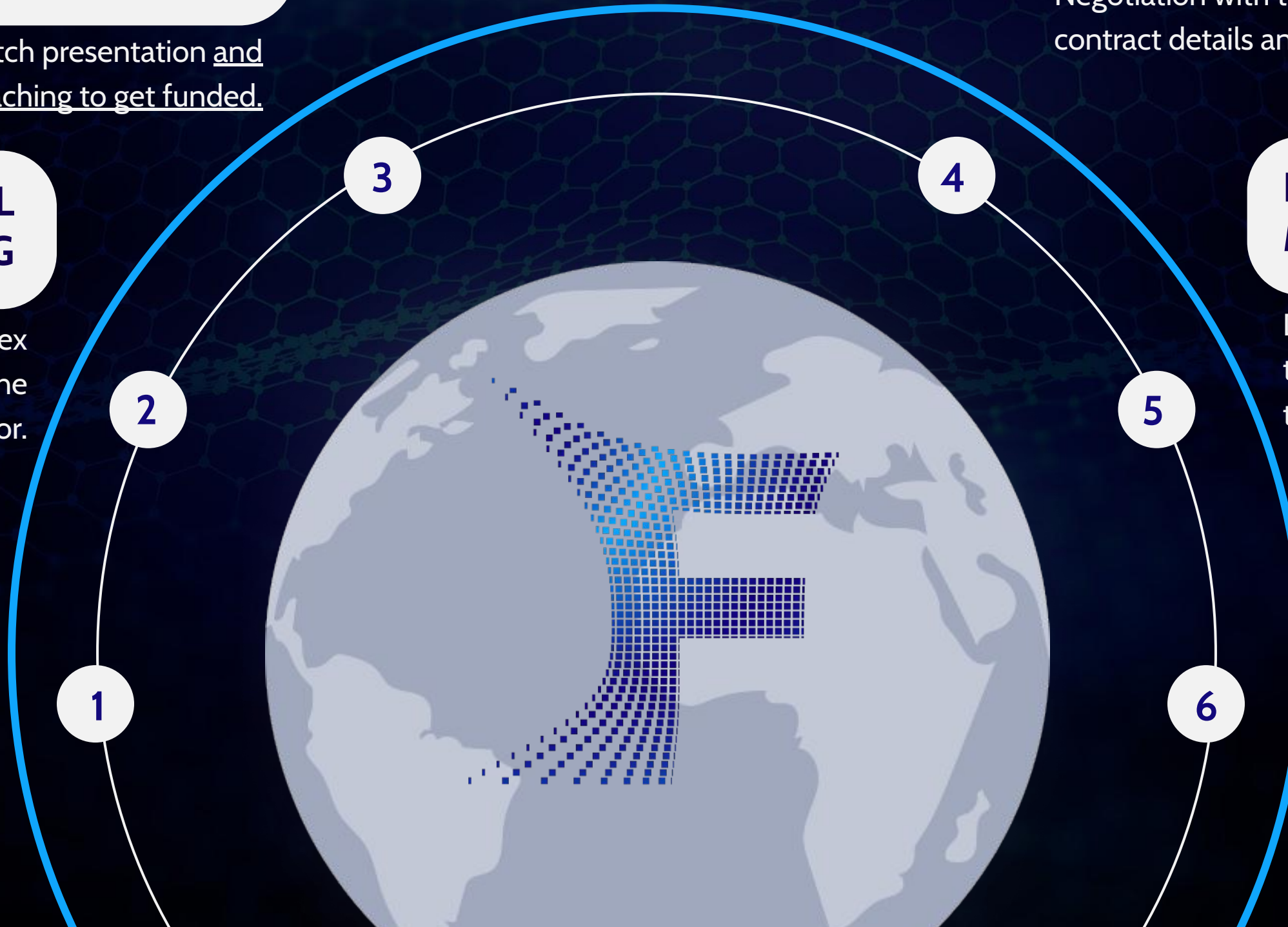
Negotiation with the European Commission for all the  
contract details and interlocution with the Project Officer.

PROJECT  
MANAGEMENT

Detailed management and follow up on  
the deliverables of the project along its  
timeframe to ensure the grant.

FIT  
ANALYSIS

Careful selection of the project,  
product, team and Funding call.



## PRIVATE FUNDRAISING

# PRIVATE FUNDRAISING & INVESTOR RELATIONS

We offer a variety of tailored services including:



Private fundraising



Investor outreach



Investor readiness



Public Funds of Funds



Technical Due Diligence

Validation

Strategy  
Development

Due Diligence  
Support

Investor  
Readiness

Investor Outreach

Negotiation and  
Term Sheet  
Review



## PRIVATE FUNDRAISING

# INTERNATIONALIZATION

We tailor our internationalisation services for clients on their specific needs and goals, with a focus on expanding their business into a new specific market or regions.

Once the company has identified its target market:



Definition and identification of the services needed



Tailoring and development of a specific action plan

Once the action plan has been defined:



Market analysis to understand the landscape in which the company will operate



Study and analysis of the competitive environment



Introduction to qualified partners and potential clients to test the market



Deep understanding of the value chain analysis



Roadmap based on innovation stages



# ARKADIA SPACE

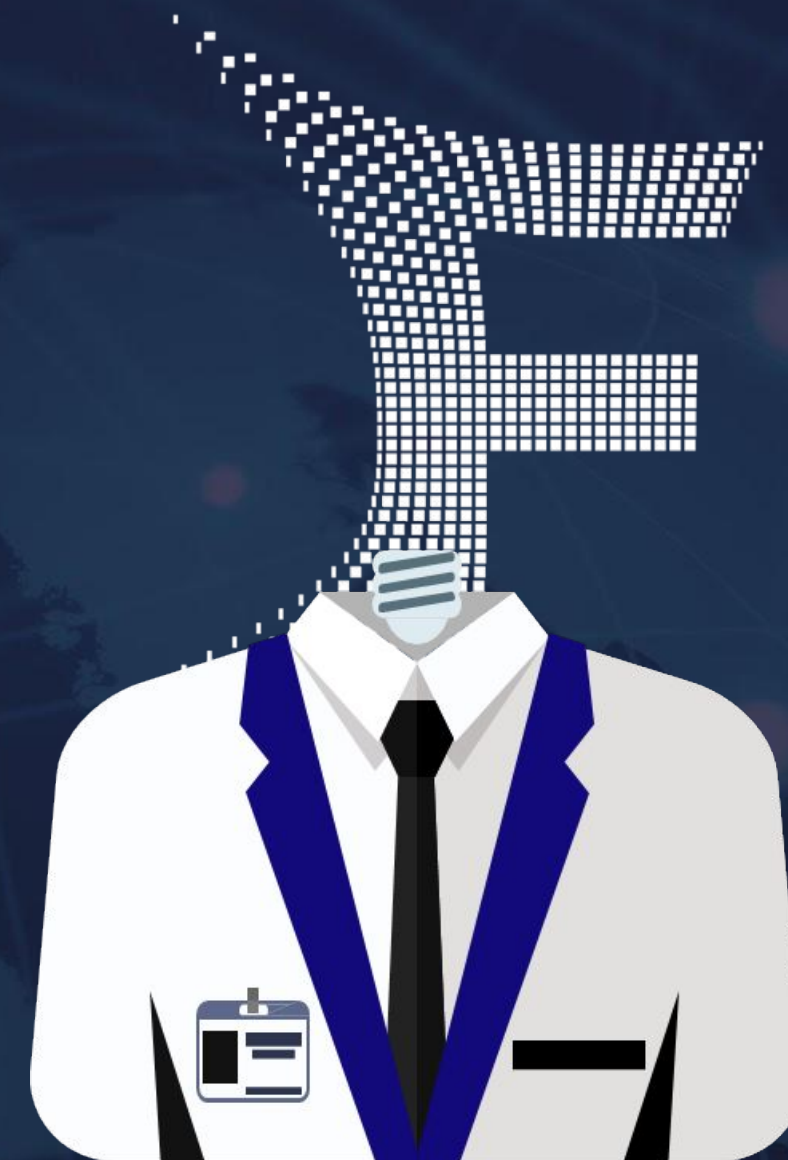


**EIC ACCELERATOR**

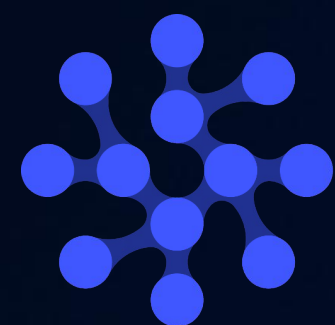
**Arkadia** develops sustainable space propulsion using non-toxic hydrogen peroxide instead of hazardous hydrazine. Their core innovation, a 200N bipropellant thruster, reduces operational hazards and satellite costs. By advancing technology from TRL 6 to TRL 9, Arkadia supports resilient EU space infrastructure and innovative in-space servicing. This high-performance solution offers accessible, cost-effective, and environmentally responsible space logistics for manufacturers and global agencies.



**12 M € Equity**



# REFERENCES & SUCCESS



## Inobiostar

**EIC ACCELERATOR**

**Inobiostar** uses waste-based material to effectively clean up oils spills from oil-contaminated coastal waters and land. InnoAerogel boasts an exceptional capacity to absorb oil while repelling water, ensuring efficient containment and cleanup. It incorporates oil-degrading microorganisms to expedite the biodegradation process, minimizing environmental impact. Its lightweight aerogel composition, with a density of only 20-30 kg/m<sup>3</sup>, enables swift deployment and agility.



**2.3M € Grant**



# REFERENCES & SUCCESS

ESENCI  
FOODS



fungu'it

EUREKA EUROSTARS

Using **mycelium biology** and **solid-state fermentation (SSF)**, the **SSF-INGRED project** aims to develop versatile alternative food products. The SSF platform allows for the creation of vegan meat alternatives with meat's macro and micro texture, aroma, and flavor complexities at a competitive cost with high scalability potential. The final product mimics meat structure with **improved umami flavors** and varied texture resulting in a new manufacturing process using **fermentation in a solid-state tray bioreactor** and a technology achieving **muscle tissue-like texture**.



800K € Grant



# REFERENCES & SUCCESS

The logo for LiveEO, featuring the text "LiveEO" in a bold, sans-serif font. The "E" is stylized with a small green square above its right vertical stroke.

**EIC ACCELERATOR**

**LiveEO** is a monitoring service for infrastructure networks based on satellite data and machine learning algorithms to identify external threats to the grid and predict future impacts by adding time series analytics to our services. The service will enable rapid change detection (e.g. storm monitoring) to quickly assess the location and extent of damage and slow change detection to facilitate the prediction of potential risks.



**7,65M € Equity**



06

# REFERENCES & SUCCESS



## EIC TRANSITION

Sepsis causes 20% of global deaths, with current diagnostics lacking speed and accuracy. **VIVA-ELISA**, a continuation of the SPEDI-TEST ERC project led by IMIB, introduces a rapid, sensitive immunoassay to detect early NLRP3 inflammasome impairment, linked to sepsis mortality. Aiming to reduce deaths by 25–40%, it improves prognosis, lowers costs, and ensures compliance with EU/US regulations through clinical validation.



**2.5M € Grant**

**100% Funded**



# REFERENCES & SUCCESS



## INNOVATION ACTION

**European Cancer Patient Digital Centre (ECPDC) Information Portal or EU-CIP**, is a patient-centric portal providing comprehensive, personalized cancer information to patients, survivors, and caregivers. It enhances health literacy, empowers patients, and reduces inequalities in access to cancer care across Europe, focusing on high-incidence, poor-prognosis, and pediatric cancers.



**12M € Grant**



06

# REFERENCES & SUCCESS



**WOMEN TECHEU**

**PrintyMed** is revolutionizing medical prosthetics with artificial spider silk (ASS), a durable and biocompatible material used to create patient-specific heart valve prostheses. By reducing clotting and immune rejection risks and integrating advanced 3D bioprinting, it addresses the demand for long-lasting cardiac solutions while advancing the development of artificial organs to transform healthcare.



**75.000 € Grant**



# REFERENCES & SUCCESS



## INNOVATION ACTION

**RELEVIVUM** aims to improve the quality of life of advanced pancreatic cancer patients through an AI-guided multimodal intervention, combining pain and cachexia management, nutrition, and physical activity. **RELEVIVUM** will empower patients with digital tools that facilitate patient-doctor communication and enable them to self-manage their disease.



**6M € Grant**  
**100% Co-Financed**



06

# REFERENCES & SUCCESS



**EIC ACCELERATOR**

**Brainhero** provides the first medically certified home-based EEG neurofeedback product with personalized therapy for children with ASD and ADHD. It integrates portable low production-cost hardware with its software, providing mobile training and advanced features for therapist. Brainhero reduces 10x the cost of the EEG hardware and 60% of the cost of therapy, enabling scaling up to many patients.



**2.5M € Grant**

**3.7M € Budget (70%)**



# REFERENCES & SUCCESS

## nano4ENERGY

EIC ACCELERATOR

**Nano4Energy** specializes in HiPIMS systems for industrial coatings, featuring their innovative HiPlus technology for enhanced efficiency. This solution aims to boost sales and licensing. Collaborating with Ingeniería Viesca, they mass-produce power supply units. **Nano4Energy** provides on-site process validation and offers consultancy, along with 24/7 after-sales support for end-users.



1M € Grant

Seal of Excellence



06

# REFERENCES & SUCCESS



## DIGI-B-CUBE

**HSATPro**, developed by Netsensing Technology and Pixelabs through the DIGI-B-Cube Project, is an affordable and user-friendly IoT-based sleep apnea diagnosis device. It features innovative sensors and algorithms, providing accurate identification and severity indication. With 749 million undiagnosed cases due to cost and waiting times, **HSATPro** aims to revolutionize sleep apnea diagnosis, making it accessible to all.



100K € Grant



# REFERENCES & SUCCESS

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**1.7M € Grant**

**2.5 M € Budget (70%)**



06

# REFERENCES & SUCCESS



## RIA - COLLABORATIVE PROJECT

Customs rely on screening technologies for detecting illicit goods in global transport. Current methods are costly and slow, leading to fewer than 5% of inspected containers. **METEOR** strives to create a portable air-sampling system with an advanced multi-detector differential mobility analyzer (DMA) for classifying molecular ions. This system aims to efficiently detect explosives, narcotics, and other substances in Logistics-Freight control.



**3M € Grant**

**100% Co-Financed**



06

# REFERENCES & SUCCESS



**EIC ACCELERATOR**

**Hybrid Lidar Systems** has developed LiSSA 3D Lidar, a next-gen LiDAR sensor that uses a combination of ToF and PV methods to measure distances with light. This technology offers high resolution, excellent accuracy, and multi-spectral capabilities that cover more than one area at a time, for better object classification. It can detect small objects at long distances and at usual speeds, making it important for autonomous driving and improving driving safety.



**5M € Grant  
Blended Finance**



06

# REFERENCES & SUCCESS



**DIGITAL EUROPE**

**Sedicii** specializes in identity and security solutions, preventing financial crime and enabling secure commerce. Their offerings include Digital Onboarding, Risk, and AML solutions covering 150 countries. Renowned for Privacy Preserving Technologies, their award-winning solution, Prexa, facilitates secure knowledge sharing among financial institutions without disclosing sensitive data.



**1.6M € Grant**

**2.2M € Budget (80%)**



06

# REFERENCES & SUCCESS



## DIGITAL EUROPE

**Excalibur** revolutionizes authentication, using smartphones as secure hardware tokens to replace traditional passwords seamlessly. Ensuring backward compatibility, it acts as a bridge from the current password-centric model to a password-free future. Notably, **Excalibur** autonomously changes passwords with each login for enhanced security, and users interact solely through smartphones for authentication factors aligned with security policies.



1M € Grant

1.33M € Budget (80%)



06

# REFERENCES & SUCCESS



## SAUST

INNOVATION ACTION

**SAUST** aims to enhance customs inspections by introducing a rapid, non-intrusive vapour screener for baggage scanning, focusing on drug detection. Using Differential Mobility Analysis (DMA) technology, **SAUST** will develop a versatile, cost-effective screening tool for drugs, explosives, and other illicit substances. The project will produce a TRL 7 prototype to improve current methods and offer a business plan for market introduction, potentially revolutionizing customs inspections.



2M € Grant

70% Co-Financed



06

# REFERENCES & SUCCESS



## RIA - COLLABORATIVE PROJECT

**TRIBIOME** is a systemic solution to transform current food production systems, by deepening the knowledge of soil/plant/animal and human microbiomes, as well as their interrelationships and interconnections, so that they can play a leading role in the resilience of food production systems in the near future. The project faces the main challenges such as the need to minimize resources, reduce the environmental impact and promote healthy and plant based food value chain.



**5M € Grant**

**100% Co-Financed**



06

# REFERENCES & SUCCESS



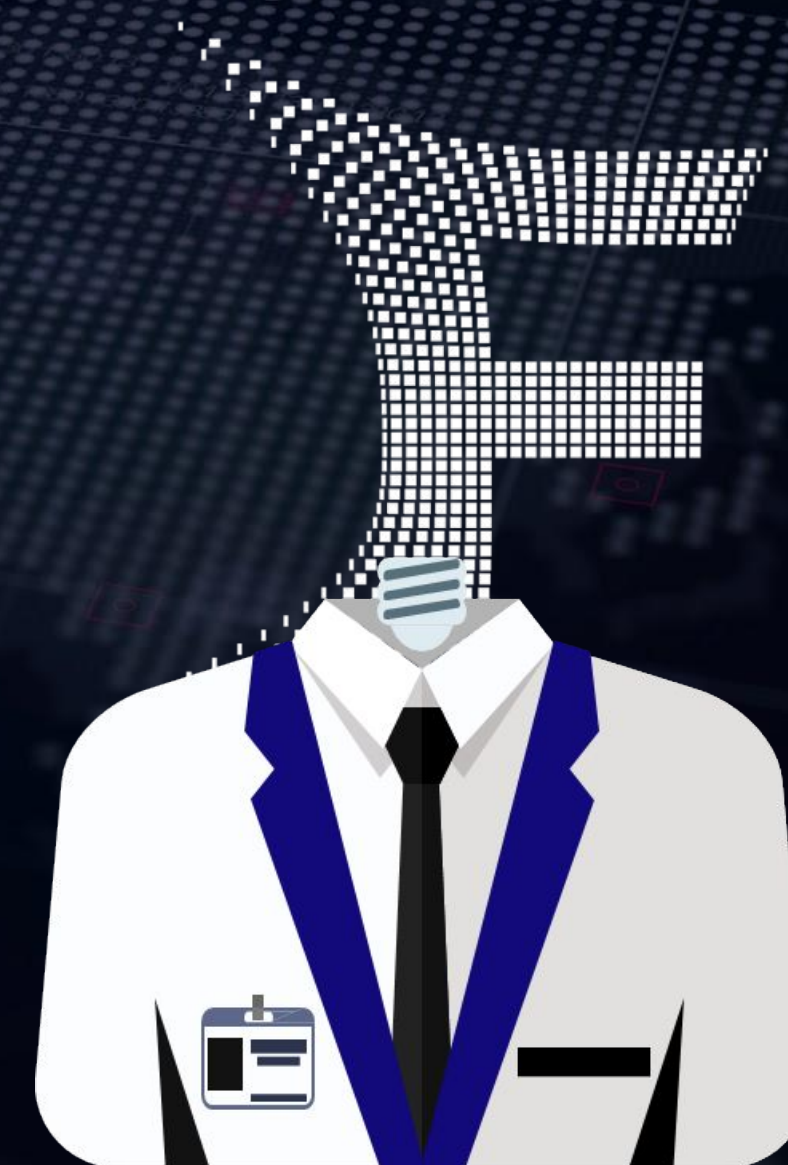
## INNOVATION ACTION

**Sensor4Food (S4F)** accelerates the digital transformation of Europe's poultry industry by replacing slow, fragmented controls with advanced photonic sensing and edge-to-cloud AI. Operating from feed reception to processing, S4F matures five key optical technologies to TRL 7 and introduces a digital "poultry passport" for end-to-end traceability. Through six industrial use cases, this initiative delivers efficient hardware and explainable AI to de-risk tech adoption for processors, optimize resource efficiency, and strengthen EU competitiveness across the entire agri-food supply chain.



**7M € Grant**

**70% Co-Financed**



06

# SENSOR4FOOD



**HORIZON EU**

**Sensor4Food (S4F)** accelerates the digital transformation of Europe's poultry industry by replacing slow, fragmented controls with advanced photonic sensing and edge-to-cloud AI. Operating from feed reception to processing, S4F matures five key optical technologies to TRL 7 and introduces a digital "poultry passport" for end-to-end traceability. Through six industrial use cases, this initiative delivers efficient hardware and explainable AI to de-risk tech adoption for processors, optimize resource efficiency, and strengthen EU competitiveness across the entire agri-food supply chain.



**7M Grant**



# WHY FUTURO PERFECTO?

## DIVERSE TEAM

Multicultural & Multidisciplinary International team with diverse perspectives and experiences worldwide

**30+ NATIONALITIES**

## EXCEPTIONAL CREDENTIALS

PhDs and engineers with top-notch expertise across domains, contributing to over 300 projects

**300+ PROJECTS**

## GLOBAL PRESENCE

Presence in major hubs in Europe, the US, and Asia, providing a global perspective and flexibility to engage with clients

**35+ COUNTRIES**

## EU FUNDING EXPERTISE

Specialization in EU funding programs, including Horizon Europe and Eureka Eurostars, with over €100M raised

**€100M+ SECURED**

## EU COMMISSION APPROVAL

Proudly listed in the [EIC Service Catalogue](#), a testament to the quality of our work, verified by the EIC

**PUBLIC RECOGNITION**



# FUTURO PERFECTO

Beyond Innovation

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